

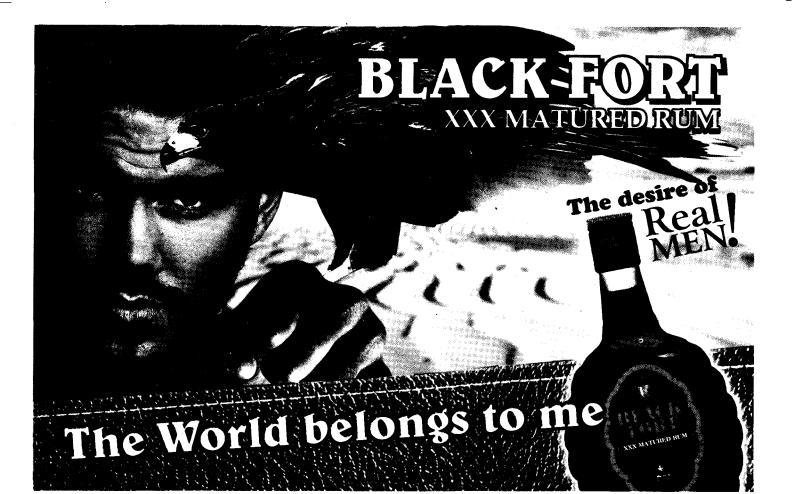
#### **SOM DISTILLERIES & BREWERIES LIMITED**

# COMPANY GROWS BY NUMBERS & BEYOND





ANNUAL REPORT 2008-2009







# 16 ANNUAL REPORT

**SOM DISTILLERIES & BREWERIES LTD.** 



#### **DIRECTORS**

Shri Surjeet Lal Chairman & Managing Director

Shri D. N, Singh Director

Shri S.S. Sengar Director

Shri G.D. Arora Director

#### **BANKER**

Kotak Mahindra Bank Ltd,

#### **AUDITORS**

K. C Khanna & Co. Chartered Accountants 12, Zone-11, M.P.Nagar Bhopal-462011

#### **REGISTERED OFFICE**

1-A, Zee Plaza, Arjun Nagar, Safdarjang Enclave, Kamal Cinema Road, New Delhi - 110029 Tel Nos.011-26169909. 26169712

#### **CORPORATE OFFICE**

23, Zone-II, M. P. Nagar, Bhopal-462011 Tel Nos. 0755-4271271,4271369

#### **FACTORY**

Rojra Chak, District Raisen, Madhya Pradesh Tel Nos. 07480-266244, 266245

#### STOCK EXCHANGE

Bombay Stock Exchange limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400001



### SOM DISTILLEREIS & BREWERIES LIMITED Sixteenth Annual Report

### NOTICE TO MEMBERS

Notice is hereby given that the 16<sup>th</sup> Annual General Meeting of Som Distilleries & Breweries Limited will be held on Wednesday the 30<sup>th</sup> September 2009 at 10.00 A.M. at Executive Club, Dolly Farms and Resorts Pvt. Ltd, 349, Village Shahoorpur, P.O. Fatehpur Beri, New Delhi 110030 to transact the following business: -

#### **ORDINARY BUSINESS**

#### 1. ACCOUNTS

To approve and adopt the Audited Profit & Loss Account for the year ended 31<sup>st</sup> March, 2009 and the Balance Sheet as at that date and the Reports of Directors and Auditors thereon.

#### 2. APPOINTMENT OF SHRI SHAILENDRA SINGH SENGAR AS DIRECTOR

To appoint a director in place of Shri Shailendra Singh Sengar who retires by rotation and being eligible, offers himself for re-appointment.

#### 3. APPOINTMENT OF AUDITORS

To consider and if thought fit to pass with or without modification(s) the following resolution as an ordinary resolution: -

"Resolved that K.C. Khanna & Company, Chartered Accountants, Bhopal be and are hereby appointed as Auditors of the Company from the conclusion of 16<sup>th</sup> Annual General Meeting till the conclusion of next Annual General Meeting at a remuneration to be decided by the Chairman cum Managing Director with the consent of the auditors".

#### **SPECIAL BUSINESS**

#### 4. APPOINTMENT OF SHRI GURU DARSHAN ARORA AS DIRECTOR

To consider and if thought fit to pass with or without modification(s) the following resolution as an ordinary resolution:-

"Resolved that Shri Guru Darshan Arora, who was appointed as an additional director under section 260 of the companies Act 1956 and is respect of whom the company has received a notice under section 257 of the Act, in writing, proposing his candidature for the office of director, be and is hereby appointed as a director of the company subject to retirement by rotation under Articles of Association of the company."

#### 5. APPOINTMENT OF SHRI SURJEET LALAS MANAGING DIRECTOR

To consider and if thought fit to pass with or without modification(s) the following resolution as an ordinary resolution:-

"Resolved that in terms of sections 198, 269 and 316 of the Companies Act 1956 and other applicable provisions, if any, Shri Surjeet Lal S/o Shri Hakim Chand who has been a director of the company since 19.05.1993, be and is hereby appointed as Managing Director of Som Distilleries and Breweries Limited from 21.03.2009 for a period of five years without any remuneration, particularly



keeping in view the fact that he is also Managing Director of Som Distilleries Pvt. Ltd."

#### 6. WARRANTS ALLOTTED ON PREFERENTIAL BASIS ON 08.11.2008

To consider and if thought fit to pass with or without modification(s) the following resolution as an ordinary resolution:-

"Resolved that in the context of 94,22,400 warrants allotted on 08.11.2008 to named promoters/non-promoters, convertible into equal number of equity shares at a price of Rs. 22.10 per share (including premium of Rs. 12.10 per share), for which 50% price was received in advance and balance is payable by 08.05.2011 being the last date of exercise of conversion option and the general meeting approval for which was given at the Annual General Meeting Held on 30.09.2008, it be noted in modification of the explanatory statement to the notice of that AGM, for information that the prior sharehodings of two of the applicants, before that AGM were as follows:

| Applicant Name   | No. of shares held before that AGM |
|------------------|------------------------------------|
| Shri Mohar Singh | 40,000                             |
| Shri Vinod Singh | 80,000                             |

#### Notes:-

- a. A member entitled to attend and vote at the meeting is also entitled to appoint one or more proxies to attend and vote at the meeting instead of himself and such proxy need not be a member of the company. Proxies in order to be effective must be received at the Registered Office of the company at least 48 hours before the commencement of the meeting.
- b. The Register of Members of the company will remain closed from 23.09.2009 to 30.09.2009 (both days inclusive).
- c. All correspondence regarding dematerialization/transfer of shares, change of address etc. should be addressed to MAS Services Pvt. Ltd, T-34,Okhla Industrial Area, Phase II, Delhi-110021 who are the Registrar and Transfer agents.
- d. Any queries for being answered at the meeting must reach at least seven days in advance.

By Order of Board of Directors

PLACE: BHOPAL SURJEET LAL

DATED: 5th September 2009 CHAIRMAN AND MANAGING DIRECTOR



EXPLANATARY STATEMENT UNDER SECTION 173 OF THE COMPANIES ACT 1956 TO THE NOTICE OF THE 16<sup>TH</sup> ANNUAL GENERAL MEETING OF SOM DISTILLERIES & BREWERIES LIMITED TO BE HELD ON WEDNESDAY THE 30<sup>TH</sup> SEPTEMBER, 2009 AT EXECUTIVE CLUB, DOLLY FARMS AND RESORTS PVT. LTD., 349, VILLAGE SHAHOORPUR P.O. FATEHPUR BERI, NEW DELHI AT 10.00 HOURS.

#### Item No.4. APPOINTMENT OF SHRI GURU DARSHAN ARORA AS DIRECTOR

Shri Guru Darshan Arora is a B.Sc. He has over 15 years experience in production and bottling of IMFL, implementing of excise regulations and supervision. He is 44 years old. He is a member of Audit Committee of the company. He is an employee of Som Distilleries Private Limited, a company under the same management. The Board recommends his appointment as Director. None of the directors is interested in the resolution except Shri G.D. Arora.

#### Item No.5. APPOINTMENT OF SHRI SURJEET LALAS MANAGING DIRECTOR

Shri Surjeet Lal is a B.Sc. He is 65 years old. He has more that 15 years experiences of Erection, commissioning and operation of plant and machinery for production of beer. He has been associated with the launch of various brands of beer. He is a member of Shareholders Grievances and Share Transfers Committee of the company. He is also Chairman and Managing Director of Som Distilleries Pvt. Ltd from which company he draws his remuneration. He holds 5010 shares of the company. He may be regarded as a person acting in concert with the promoters. But he is not a promoter. The Board recommends his appointment as Managing Director. None of the directors is interested in the resolution except Shri Surjeet Lal.

#### ItemNo.6. WARRANTS ALLOTTED ON PREFERENTIAL BASIS ON 08.11.2008

At the last Annual general Meeting held on 30.09.2008, the Board of Directors were authorized to allot 94,34,800 warrants convertible into equal number of shares of Rs. 10 each at price of Rs. 22.10 per share(including premium of Rs. 12.10 per share). The Board of Directors allotted only 94.22,400 warrant since one of the applicants could not complete the formalities in time. In the explanatory statement to the notice of the AGM held on 30.09.2008, the present shareholdings of two of the applicants, Shri Mohar Singh and Shri Vinod Singh were shown as Nil. It turned out later on that the present shareholdings of these two applicants were 40.000 and 80,000 shares respectively. This information is now being placed before the shareholders for information as required by Bompay Stock Exchange to satisfy the SEBI guidelines.

For end on behalf of the Board

Place: Bhopal Dated: 05.09.2009

Surjeet Lal Chairman and Managing Director



# SOM DISTILLERIES & BREWERIES LIMITED Sixteenth Annual Report

### REPORT TO DIRECTORS

To,

The Shareholders

Som Distilleries & Breweries Ltd.

Sirs,

Your Directors have pleasure in presenting the Sixteenth Annual Report of your Company for the year ended on 31<sup>st</sup> March 2009.

#### 1. WORKING RESULTS

During the year 2008-2009 the factory produced 15417 KL of Beer and 1231 KL of IMFL compared with 14869 KL of Beer and 1419 KL of IMFL during the year 2007-2008.

The summarized working results for the year are as under :-

|                              | 2008-09       | 2007-08       |
|------------------------------|---------------|---------------|
|                              | (Rs. In lacs) | (Rs. In lacs) |
| Sales & Other Income         | 7308.84       | 5459.76       |
| Depreciation                 | 182.82        | 162.44        |
| Profit / (Loss) for the year | 684.10        | 583.84        |
| Provision of Tax             | 32.01         | 3.59          |
| Profit / (Loss) after Tax    | 652.09        | 580.25        |

The demand for the products of the company and therefore the sales were higher resulting in higher profit.

#### 2. DIRECTORS:

Shri Rajesh Mukharya resigned as director w.e.f from 17.12.08. With effect from 21.3.2009, Shri Jagdish Kumar Arora resigned as Chairman / Managing Director, Shri Ajay Kumar Arora resigned as Director and Shri Surjeet Lal who has been a director since 19.5.1993 was appointed as Managing Director. Shri Mahesh Kumar Batra was appointed as director from 21.03.2009 but due to personal reasons resigned with effect from 30.06.2009. With appointment of one new Director as below, the Board of Directors now consists of the following.

| S.No . | Name                    | Designation       | Date of appointment |
|--------|-------------------------|-------------------|---------------------|
| 01     | Shri Surjeet Lal        | Chairman/Managing | 19.05.1993          |
|        |                         | Director          | 21.03.2009          |
| 02     | Shri Shailendra Singh   | Director          | 30.03.2006          |
|        | Sengar                  |                   |                     |
| 03     | Shri Deenanath Singh    | Director          | 30.03.2006          |
| 04     | Shri Guru Darshan Arora | Director          | 21.03.2009          |

The Board records its high appreciation of the services rendered by Shri J.K.Arora and Shri A.K. Arora for a very long period. The Board also appreciates the services rendered by Shri Rajesh Mukharya and Shri Mahesh Kumar Batra. The Board welcomes the new Director Shri G.D.Arora. Shri Surjeet Lal has already rendered



services as Director for a long period. The Board now welcomes him as Managing Director/Chairman and is confident that the company will now progress further.

#### 3. AUDITORS

M/s K.C. Khanna & Co., Chartered Accountants, Bhopal retire at the ensuing 16<sup>th</sup> Annual General Meeting. They are eligible for reappointment. The Board recommends their reappointment.

#### 4. STATUTORY INFORMATION

- (a) The information in respect of employees drawing remuneration above a certain limit as per Section 217 (2A) of the Companies Act, 1956 is NIL.
- (b) In terms of Section 217(1) (e) of the Companies Act, 1956 and the rules made thereunder, information about energy conservation and technology absorption is nil in regard to each of the respective items. Information in Form-A is not required to be furnished in the case of this industry.
- (c) Information regarding foreign exchange is as follows: -

Earnings: Rs.50,76,960 Imports: Rs. 2,48,66,258

- (d) Directors Responsibility Statement The Directors hereby certify:-
- That in the preparation of the accounts for 2008-2009, the applicable accounting standards have been followed.
- ii) That accounting policies have been stated in Schedule K to the Accounts. The accounting policies have been selected and applied consistently and judgements and estimates have been made which are reasonable and prudent so as to give a true and fair view of the state of affairs of the company as at 31.03.2009 and of the Profit of the Company for 2008-2009.
- iii) That proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the company and for prevention and detection of frauds and other irregularities.
- iv) That the directors prepared the annual accounts on a going concern basis.

#### 5. **CORPORATE GOVERNANCE**

Pursuant to Clause 49 of the Listing Agreement with the Mumbai Stock Exchange, Corporate Governance Report including Management Discussion and Analysis and Certificate from Company Secretary in Practice regarding compliance of conditions of Corporate Governance are attached and form part of this report.

#### 6. **ACKNOWLEDGEMENTS**

Directors are grateful for the co-operation received from business associates and the valued customers of the company. Directors wish to place on record their high appreciation of the services of executives, staff and workers of the company

For and on behalf of the Board of Directors

Place: Bhopal Dated: 05.09.2009 SURJEET LAL
Chairman and Managing Director



# ANNEXURE-I TO DIRECTORS' REPORT REPORT ON CORPORATE GOVERNANCE FOR THE YEAR ENDED ON 31st MARCH, 2009

(as required under clause 49 of the listing agreement)

#### 1. Board of Directors

The Board consists of four directors including Chairman-cum-Managing Director. Two of the Directors on the Board are independent directors. All Directors are non-executive since no remuneration is paid to any director, except sitting fees, if claimed. The details of composition and categories of Directors are as under:

| Sr. No. | Name of Director                    | Category                          |
|---------|-------------------------------------|-----------------------------------|
| 1.      | SHRI SURJEET LAL, Chairman and M.D. | Non independent and Non Executive |
| 2.      | SHRI D N SINGH                      | Independent and Non Executive     |
| 3.      | SHRI SHAILENDRA SINGH SENGAR        | Independent and Non Executive     |
| 4.      | SHRI GURU DARSHAN ARORA             | Non independent and Non Executive |

- a) Non-executive directors are not paid any remuneration except sitting fees of Rs.1000/- per Board/Committee meeting attended, if claimed. No stock options were given to any directors.
- b) During the financial year 2008-09, the Board of Directors met 13 times on 10.04.08, 30.04.08, 04.06.08, 28.07.08, 04.09.08, 06.09.08, 20.10.08, 27.10.08, 08.11.08, 24.11.08, 17.12.08, 31.01.09 and 20.03.09. Each of the directors attended all the meetings. The minimum gap between any two meetings was less than four months. No director was a member of more than 10 committees and was not Chairman of more than five committees. A code of conduct for all Board members and senior managers has been framed and circulated. The code of conduct has been complied by all the directors and senior managers. Last AGM held on 30.09.08 was attended by Shri J.K.Arora, the then chairman and managing director and Shri Deenanath Singh Chairman of the Audit Committee.

### 2. Details of Directors seeking Re-appointment/ appointment at the forthcoming Annual General Meeting.

- a) Shri Guru Darshan Arora is a B.Sc. He has over 15 years experience in production and bottling of IMFL, implementing of excise regulations and supervision. He is 44 years old. He is a member of Audit Committee of the company. He is an employee of Som Distilleries Private Limited, a company under the same management.
  - The Board recommendeds his appointment as Director.
- b) Shri Surjeet Lal is a B.Sc. He is 65 years old. He has more that 15 years experience of erection, commissioning and operation of plant and machinery for production of beer. He has been associated with the launch of various brands of beer. He is a member of Shareholders Grievances and Share Transfers Committee of the company. He is also Chairman and Managing Director of Som Distilleries Pvt. Ltd. from which company he draws his remuneration. He holds 5010 shares of the company. He may be regarded as a person acting in concert with the promoters. But he is not a promoter.

#### 3. Audit Committee

The Audit Committee comprises of three non-executive directors viz Shri D. N. Singh (Chairman), Shri G. D. Arora, Director and Shri Shailendra Singh Sengar, Director. Two of them are independent. All the members of the committee are financially literate and the Chairman Shri D. N. Singh, an independent director, is having vide experience of industry and has passed



Intermediate(Group I) of ICWA. At the last AGM held on 30.09.2008, the Chairman of the Audit Committee Shri D.N. Singh attended the annual general meeting. During 2008-09 the audit committee met five times. The gap between any two meetings was not more than four months. The quorum was complied with. All the members of the committee attended all the meetings. The Committee has been given the powers and assigned the role as per clause 49 and as per section 292A of the Companies Act, 1956.

#### 4. Remuneration Committee

No remuneration committee has been constituted since no remuneration was paid to any Directors, except sitting fees, if claimed.

#### 5. Subsidiaries

The company is not having any subsidiary.

#### 6. Disclosures

(a) Material Contingent liabilities have been duly disclosed in the notes to the accounts for 2008-09. During the year there were no transactions with related parties except the following:

M/s K. K. Packers - Rs. 52,99,595 of corrugated boxes were purchased

M/s Som Distilleries Pvt. Ltd - Rs.1,31,00,000 of spirit for manufacturing IMFL was

purchased. Other transactions: Dr.Rs. 24,49,15,362

Cr. Rs. 25,26,34,247

- (b) The Company has whistler blower policy under which all employees are having direct access to the management in case of any compliant about unethical behavior, actual or suspected fraud or violation of the company's code of conduct or ethics. No personnel was denied access to the audit committee.
- (c) No director is paid any remuneration by the company except sitting fees of Rs. 1000/- for attending each Board Meeting, if claimed.
- (d) There were no instances of non-compliance or penalty imposed on the company by Stock Exchange or SEBI or any other statutory authority on any matter related to capital market, during the last three years.
- (e) At the time of appointment/reappointment of Directors, requisite information about directors was given in the notice of general meetings.
- (f) The Company is complying with all mandatory requirements of Clause 49 of the listing agreement.
- (g) The company has issued 94,22,400 warrants to named promoters/non-promoters on 08.11.2008 convertible into equal number of shares of Rs. 10 each at a price of Rs. 22.10 per share(including premium of Rs. 12.10 per share). 50% of the price has been received in advance and balance is payable before conversion. The option to covert can be exercised upto 08.05.2011.

#### 7. Whistle Blower Policy

It has been notified through a circular that whistle blowers can approach the audit committee members. During the year, no such approach was denied to anybody.

#### 8. General Meetings

Particulars of Annual General Meetings and Extra Ordinary General Meetings held during the last three years

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| During<br>Year | Date                                | Time       | Venue  | Meeting              |
|----------------|-------------------------------------|------------|--|----------------------|
| 2006-07        | 30 <sup>th</sup> September<br>2006  | 10.00 A.M. | Executive Club, Dolly Farms and<br>Resorts Pvt. Ltd, 439, Village Shahoorpur<br>P.O. Fatehpur Beri, New Delhi 30   | 13 <sup>th</sup> AGM |
| 2007-08        | 23 <sup>rd</sup> April, 2007        | 4.00 P.M.  | Company's factory at village Rojrachak,<br>Dist. Raisen, M.P.  | EGM                  |
| 2007-08        | 29 <sup>th</sup> September,<br>2007 | 10.00 A.M. | Executive Club, Dolly Farms and Resorts Pvt. Ltd., 439, Village, Shahoorpur P.O. Fatehpur Beri, New Delhi-30       | 14" AGM              |
| 2008-09        | 30 <sup>th</sup> September,<br>2008 | 10.00A.M.  | Executive Club, Dolly Farms and<br>Resorts Pvt. Ltd., 439, Village, Shahoorpur<br>P.O. Fatehpur Beri, New Delhi-30 | 15 <sup>th</sup> AGM |

No Special Resolution was put through postal ballot last year.

#### 9. Means of Communication

The quarterly, half-yearly and yearly financial results of the company are sent to the stock exchange immediately after they are approved by the Board. These are also published in the prescribed pro-forma as per the listing agreement in two newspapers of Delhi from time to time. No presentations were made to any institutional investors or analysts. The Company also has exclusive e-mail ID i.e. sombreweries@gmail.com for investors to contact the company in case of any information and grievances.

#### 10. Investor Correspondence:

Any query relating to shares and request for transactions such as transfer, transmission and nomination facilities, duplicate share certificates, change of address, non-receipt of dividend/Annual Report, and also regarding dematerialization/rematerialisation of shares may be taken up with:

MAS SERVICES PRIVATE LIMITED, T-34,OKHLA INDUSTRIAL AREA PHASE II, DELHI-110020 TELEPHONE NO. 011-26387281-83 FAX NO. 011-26387384

#### 11. Management Discussion and Analysis Report

Beer industry in India is in highly progressive phase and is expanding at an annualized rate of 13-13.5%. At present, the total market size is estimated at 70 million cases of 12 bottles of 650ml. in India. India being the second most populous country in the world, potential in absolute number is huge. The per capita consumption of beer is only about 2 litres as against over 100 litres in the developed countries.

The product of the company is one of the best qualities produced in India and the company has got an excellent plant with rarely available canning facility in the country. Company is also the sole player of Draught Beer in the MP market.

The brands of the company are well accepted in the market, like Hunter Premium Extra Strong Beer, Can Beer, and Draught Beer. In M.P. the present market share of the company in strong beer segment is around 27%. With adequate working capital support it is expected that in coming



years the market share in beer segment will be 36% in M.P.

Due to encouraging response and demand for company's product, company has recently expanded its plant capacity from 3 lacs hecto litres to 6 lacs hecto litres by spending Rs. 32 crores for its CAPEX. All the major plant and machinery have been imported from world leaders like Alfa Laval of Sweden, and Krones and KHS of Germany.

With this capex project, the company has upgraded the plant by adding PC/PLC Control process section from Alfa Laval & Krones and KHS Bottling line of 21000 bottles per hour. Similarly, Quality Control laboratory has been upgraded with imported equipments to make the brewery latest and ultra modern.

With the enhancement of plant capacity and the fact that all the product brands are well accepted by the people in India & abroad, the company is poised to take a quantum leap in sales growth. The company is currently operating in premium lager and Super Strong beer segments.

The Company is associated with United Breweries (UB) as franchisee partner and recently added Cobra Beer Limited, London as franchisee partner and started bottling their products in brewery.

The Company is already having extensive marketing and distribution network through its own depots in the state of Maharashtra, Madhya Pradesh, Delhi and Bihar. In other States, it has tie-ups with local distributors and marketing agents. Company has recently started in Haryana, Tamil Nadu, Pondicherry, Andhra Pradesh and Daman & Diu. Company is also exporting its products to USA, South Korea and Africa etc. and its Export turnover is also increasing.

The company is confident that it will be able to utilize its increased brewing capacity and in coming time its highly developed distribution system will benefit the company in spanning its products and brands in every nook & corner of the country.

#### 12. General Share Holder Information:

Annual General Meeting

Date & Time : 30<sup>th</sup> Day of September 2009 at 10.00 a.m.

Venue : At Executive Club, Dolly Farms and Resorts Pvt. Ltd, 439,

Village Shahoorpur, P.O. Fatehpur Beri, New Delhi 30

Book Closure : 23.09.2009 to 30.09.2009 (Both days inclusive)

Financial Calendar 2008 - 09 relating to approval of financial results.

First Quarterly Result July 2008

Second Quarterly Result : October 2008

Third Quarterly Result : January 2009

Fourth Quarter Result April 2009

Annual results for the year

Ending on 31.03.2009 . : June, 2009

Listing on Stock Exchanges : Bombay Stock Exchange Limited, Mumbai

Equity Stock Code : 507514

ISIN No. : INE480C01012

The Company has already paid the Listing fees of Bombay Stock Exchange Ltd., Mumbai for the year 2009-10.

Shareholders Grievances and Share Transfer Committee comprises of Chairman Shri G.D. Arora (non-executive) and Shri Surjeet Lal. The committee is duly authorized to effect transfers, transmission, issue of duplicate shares, dematerialization etc. The registrar and transfer agent, Mas Services Pvt. Ltd. has been authorized to effect transfers etc. The committee generally meets once in a month. The Committee has also been authorized to look into shareholders grievances. During 2008-09, only five complaints were received from shareholders etc. which were resolved. There was no pending complaint as on 31.3.2009. There was no pending transfer as at the end of the year. Shri Surjeet Lal, Managing Director is the Compliance Officer.

The shares of the Company have been dematerialized.

| Form     | No. of Shares As on 31.03.2009 |  |  |
|----------|--------------------------------|--|--|
| De-mat   | 16065981                       |  |  |
| Physical | 2034019                        |  |  |

The promoters along with persons acting in concert held 14.04% of the paid up capital on 31.03.09, private bodies corporate held 08.58% while NRI's/OCBs held 0.20% on that date.

#### 13. Market Price Data:

The monthly high and low market prices of the shares with volume at Mumbai Stock Exchange during the financial year 2008-09 are as under:

| Period (2008-09) | High  | Low   | Volume of<br>Shares Traded |
|------------------|-------|-------|----------------------------|
| April 2008       | 18.80 | 16.00 | 173066                     |
| May 2008         | 36.05 | 16.95 | 1154905                    |
| June 2008        | 29.25 | 18.70 | 437343                     |
| July 2008        | 22.85 | 17.15 | 214632                     |
| August 2008      | 27.00 | 20.70 | 410633                     |
| September 2008   | 23.95 | 16.00 | 132761                     |
| October 2008     | 19.60 | 12.25 | 203433                     |
| November 2008    | 15.40 | 9.71  | 95734                      |
| December 2008    | 16.04 | 11.16 | 138694                     |
| January 2009     | 16.39 | 11.58 | 95434                      |
| February 2009    | 13.75 | 10.21 | 158923                     |
| March 2009 ·     | 13.95 | 8.45  | 105584                     |

Source: BSE Website

#### 14. Registrar and Transfer Agents, Share Transfer System

M/s MAS SERVICES PRIVATE LIMITED, T-34, Okhla Industrial Area, Phase II, Delhi 110 020

Share Transfers are registered and returned in the normal course within an average period of 15 days from the date of receipt, if the documents are in order in all respects.



#### 15. Category-wise Shareholding as on 31.03.2009

| Category                    | Number of shares | % of total shares |
|-----------------------------|------------------|-------------------|
| Indian Promoters            | 2540793          | 14.04%            |
| Private Corporate Bodies    | 1553667          | 8.58%             |
| Indian Public               | 13705721         | 75.72%            |
| Non-resident Indians, OCB's | 35640            | 0.20%             |
| and others                  |                  |                   |
| Clearing Members            | 264179           | 1.46%             |
| Total                       | 18100000         | 100.00            |

The company has not issued any ADR/GDR.

#### 16. Distribution of Shareholdings as on 31.03.2009

| SH. HOLDING    | NO. OF  | % TO   | NO. OF   | AMT. IN   | % TO   |
|----------------|---------|--------|----------|-----------|--------|
| NOMINAL        | SH.     | TOTAL  | SHARES   | RS.       | TOTAL  |
| VALUE RS.      | HOLDERS |        |          |           |        |
| 1 TO 5000      | 9409    | 88.58  | 1671157  | 16711570  | 9.23   |
| 5001 TO 10000  | 584     | 5.50   | 510740   | 5107400   | 2.82   |
| 10001 TO 20000 | 237     | 2.23   | 380423   | 3804230   | 2.10   |
| 20001TO 30000  | 95      | 0.89   | 246309   | 2463090   | 1.36   |
| 30001 TO 40000 | 49      | 0.46   | 176913   | 1769130   | 0.98   |
| 40001 TO 50000 | 49      | 0.46   | 235547   | 2355470   | 1.30   |
| 50001 TO100000 | 93      | 0.88   | 717766   | 7177660   | 3.97   |
| 100001 &ABOVE  | 106     | 1.00   | 14161145 | 141611450 | 78.24  |
| TOTAL          | 10622   | 100.00 | 18100000 | 181000000 | 100.00 |

#### 17. Nomination Facility:

Individual shareholders can now avail of the facility of nomination. The nominee shall be the person in whom all rights of transfer and /or amount payable in respect of the shares shall vest in the event of the death of shareholder(s). A minor also can be a nominee provided the name of the guardian is given in the nomination form. The facility of nomination is not available to non-individual shareholders such as body corporate, financial institutions, kartas of Hindu Undivided Families and holders of power of attorney.

#### 18. Secretarial Audit for reconciliation of Capital:

As stipulated by SEBI, a qualified practicing Company Secretary carries out secretarial audit to reconcile the total of the capital admitted with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) and in physical form with the total issued/paid up capital and with total listed capital. This audit is carried out every quarter and the report thereon is submitted to the Stock Exchange where the shares are listed.

#### 19.CEO/CFO CERTIFICATION:

Shri Surjeet Lal, Chairman & Managing Director and Shri Avaneesh Dvivedi, Sr. Dy. General Manager (Finance and Accounts), of Som Distilleries & Breweries Ltd., have certified the best of the second second



- (a) They have reviewed financial statements and the cash flow statement for the year ended 31<sup>st</sup> March 2009 and that to the best of their knowledge and belief:
- (i) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
- (ii) These statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of their knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or violative of the company's code of conduct.
- They accept responsibility for establishing and maintaining internal controls for financial reporting and that they have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and they have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which they are aware and the steps they have taken or propose to take to rectify these deficiencies.
- (d) They have indicated to the auditors and the Audit committee
- (i) Significant changes in internal control over financial reporting during the year.
- (ii) Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
- (iii) Instances of significant fraud of which they have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system over financial reporting.

For and on behalf on the Board of Directors

Avaneesh Dvivedi Sr. Dy. General Manager (Finance & Accounts) Surjeet Lal Chairman and Managing Director

Place: Bhopal Dated: 05.09.2009



#### SOM DISTILLEREIS & BREWERIES LIMITED

Sixteenth Annual Report

**CERTIFICATE** OF COMPLIANCE OF THE **CONDITIONS OF** CORPORATE **GOVERNANCE** 

M.M. CHAWLA & ASSOCIATES **Company Secretaries** Ajay Tower, Mezzanine Floor, 104, E-5/1 Arera Colony (Commercial) Bhopal-462 016 (M.P) Tel.: 91-755- 2462665

To.

The Members Som Distilleries & Breweries Ltd

We have examined the compliance of the conditions of Corporate Governance by Som Distilleries & Breweries Limited, for the year ended on 31,03,2009, as stipulated in clauses 49 of the Listing Agreement (hereinafter referred to as the "Agreement") of Som Distilleries & Breweries Ltd with Mumbai Stock Exchange.

The compliance of the conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the company for ensuring compliance of the conditions of Corporate Governance.

In our opinion and to the best of our information and according to the explanations given to us, the company has generally complied with the conditions of corporate governance as stipulated in the above mentioned Agreement

As per the information given to us and records maintained by the Transfer Committee, no investor grievance was pending as on 31.3.2009.

We further state that such compliance is neither an assurance as to the future viability of the company nor efficiency or effectiveness with which the Management has conducted the affairs of the company.

For M. M. Chawla & Associates

Place: Bhopal Dated: 05.09.2009

M.M. CHAWLA **FCS** 



# SOM DISTILLERIES & BREWERIES LIMITED, NEW DELHI AUDITORS REPORT TO SHAREHOLDERS

We have audited the attached Balance Sheet of **SOM DISTILLERIES & BREWERIES LIMITED**, **NEW DELHI** as at 31<sup>st</sup> March, 2009 and also the Profit & Loss Account and the Cash Flow Statement of the Company for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) Order, 2003 as amended by the Companies (Auditor's Report) (Amendment) Order, 2004 issued by the Government of India under sub-section (4A) of Section 227 of the Companies Act, 1956, and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we enclose in the Annexure, a statement on the matters specified in paragraphs 4 and 5 of the said Order.

Further to our comments in the Annexure referred to above and on the basis of the audit indicated herein, we report that:

- 1. We have obtained all the information and explanations, which, to the best of our knowledge and belief, were necessary for the purposes of our audit.
- 2. In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
- 3. The Balance Sheet, Profit and Loss Account and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- 4. In our opinion, the Balance Sheet, Profit and Loss Account and the Cash Flow Statement dealt with by this Report comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act, 1956 except Accounting Standards (AS) 15: "Employees benefits "and (AS) 22: "Accounting for Taxes on Income".
- 5. Based on written representations received from the Directors, as at 31<sup>st</sup> March, 2009 and taken on record by the Board of Directors, we report that none of the Directors are, prima facie, as at 31<sup>st</sup> March, 2009, disqualified from being appointed as Directors of the Company under clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.
- 6. In our opinion and to the best of our information and according to the explanations given to us, subject to



- i) Note no. B11 of Schedule K regarding non adjustment of contractual obligations by way of interest payable to the Madhya Pradesh State Industrial Development Corporation Ltd. (MPSIDC) as stated in the said Note pending settlement/final decision of the lender;
- Note no. B24 of Schedule K regarding balances at debit/credit in the accounts of various parties being subject to confirmation and reconciliation; in the context of debit balances, particularly old outstanding amounts, we are unable comment as to whether and the extent to which provision is required upto the year end; the financial statement together with the notes thereon and the Schedules A to K attached thereto give the information required by the Companies Act, 1956, in the manner so required, and give a true and fair view in conformity with the accounting principles generally accepted in India.
- a) In the case of the Balance Sheet, of the state of the Company's affairs as at 31<sup>st</sup> March, 2009
- b) In the case of the Profit and Loss Account of the profit for the year ended on that date;
- c) In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

12, Zone II, M.P. Nagar, BHOPAL 462 011

Dated: 30th June, 2009

For K.C. KHANNA & Co. Chartered Accountants

Harsha Chandra
Partner
Membership No. 500-80489



# SOM DISTILLERIES & BREWERIES LIMITED YEAR ENDED 31.03.2009

Annexure to the Auditors' Report (Referred to in our Report of even date)

- 1. (a) As per the information given to us the Company has maintained records showing full particulars, including quantitative details and situation of its fixed assets.
  - (b) We have been informed that the fixed assets other than Office Equipments and Furniture and Fixtures have been physically verified by the Management at the close of the financial year and no discrepancies have been noticed on such verification.
  - (c) No fixed assets have been disposed off during the year.
- 2. (a) As per the information given to us the inventory has been physically verified, during the year, by the Management. In our opinion, the frequency of verification is reasonable.
  - (b) The procedures of physical verification of inventories followed by the Management are adequate in relation to the size of the Company and the nature of its business.
  - (c) The Company is maintaining proper records of inventory. No material discrepancies are stated to have been noticed on verification between the physical stocks as compared to book records.
- 3. (a) The Company has given advances to Companies covered in the register maintained under Section 301 of the Companies Act, 1956. As at 31.03.2009, the aggregate outstanding from these companies are Rs. 49,00,060. The maximum amount involved, at any time year during the year was Rs. 49,00,060.
  - (b) There are no stipulations for levy of interest. In our view, non-charging of interest is not prejudicial to the interest of the Company.
  - (c) There are no laid down stipulations as to the repayment of these amounts.
  - (d) Since there are no stipulations as to repayments, it is not possible to quantify over dues.
  - (e) During the year the Company has obtained unsecured loans aggregating to Rs. 10,00,73,000 from a company covered in the register maintained under section 301 of the Act.

    In addition thereto, the Company has an account in the nature of a current account with the same Company. The maximum amount due at any time during the year was Rs. 11,96,71,759 and the year end balance was Rs. 3,49,36,802.
  - (f) As per the information given to us, there are no stipulations as to the rate of interest and there are no other terms and conditions attached thereto. In our view, this is not prima facie, prejudicial to the interest of the Company.
  - (g) As per the information given to us, there are no stipulations as to the repayment of the principal amount and interest.
- 4. In our opinion and according to the information and explanations given to us, there are adequate internal control systems commensurate with the size of the Company and the nature of its business with regard to purchase of fixed assets and for the sale of goods and services. Such procedures for purchase of inventory need to be strengthened.



- 5. (a) According to information and explanation given to us, we are of the opinion that the particulars of contracts or arrangements referred to in Section 301 of the Companies Act, 1956, have been entered in the register required to be maintained under that section.
  - (b) In our opinion and according to information and explanation given to us, the transactions made in pursuance of such contracts or arrangements, exceeding the value of rupees five lacs in respect of any party, during the year, have been made at prices which are reasonable having regard to prevailing market price at that time.
- 6. According to the information and explanations given to us, the Company has not, during the year, accepted any deposits from the public.
- 7. In our view a regular system of internal audit of all areas of the Company's operations needs to be put in place and implemented.
- 8. The Central Government has not prescribed maintenance of cost records under Section 209 (1) (d) of the Companies Act, 1956 for any of the Company's products.
- 9. (a) According to the records of the Company, provident fund dues, State excise and related dues have been regularly deposited with the appropriate authorities.

We have been informed that the Employees State Insurance Scheme is not applicable to the Company.

The undisputed statutory dues outstanding as at 31.03.2009 for a period exceeding a period of six months from the date they became payable are as follows:

(Rupees in lacs)

| Tax Collected at Source       | 1.63  |
|-------------------------------|-------|
| Income Tax deducted at source | 2.69  |
| Entry Tax                     | 82.58 |
| Sales Tax                     | 10.07 |
| Professional Tax              | 3.91  |
| Service Tax                   | 5.23  |

(b) As per the information and explanations given to us, the statutory dues which have not been deposited on account of disputes are as follows:

| Name of       | Nature of | Amount           | Period to which    | Forum where dispute |
|---------------|-----------|------------------|--------------------|---------------------|
| Statute       | dues      | (Rupees in Lacs) | the amount relates | is pending          |
| M P Entry     |           |                  |                    | AC, Commercial Tax, |
| Tax Act, 1976 | Entry Tax | 4.85             | 1999-2000          | Bhopal              |

- 10. The Company has no accumulated losses. Further, the Company has not incurred cash losses during the financial year covered by our audit and the immediately preceding financial year.
- 11. As per the information given to us, the Company has defaulted in repayment of dues to a Financial institution as follows:

| Bank/Institution | Nature | Amount (Rs. In lacs) | Period              |  |
|------------------|--------|----------------------|---------------------|--|
| MPSIDC           | ICD    | 1097.70              | Since October, 2002 |  |

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- 12. As per the information given to us, the Company has not granted, during the year, any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. In our opinion the Company is not a chit fund or a nidhi/mutual benefit fund/society. Therefore, the provisions of Clause 4 (xiii) of the Order are not applicable to the Company.
- 14. As per the information given to us, the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the Order are not applicable to the Company.
- 15. The Company has given Corporate guarantees for loans obtained by a company under the same management. As has been explained to us, the terms and conditions thereof are not prejudicial to the interest of the Company.
- 16. As per the information given to us, the term loans have been applied for purposes for which they were obtained.
- 17. According to the information and explanations given to us and on an overall examination of the Balance Sheet of the Company, we report that no funds raised on short-term basis have been used for long-term investment.
- 18. As per the information given to us the Company has not made any preferential allotment of shares during the year to any party covered in the register maintained under section 301 of the Companies Act, 1956.
- 19. According to the information given to us, during the period covered by our Report the Company did not issue any debentures. Hence, the provisions of Clause 4 (xix) of the Order are not applicable to the Company.
- 20. The Company has not raised any money by way of public issue during the year. Accordingly, the provisions of Clause 4 (xx) of the Order are not applicable to the Company.
- 21. According to the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the year.

12, Zone II, M.P. Nagar, BHOPAL 462 011

Dated: 30<sup>th</sup> June, 2009

For K.C. KHANNA & Co. Chartered Accountants

Harsha Chandra
Partner
Membership No. 500-80489



# SOM DISTILLERIES & BREWERIES LIMITED, NEW DELHI BALANCE SHEET AS AT 31ST MARCH, 2009

| SOURCES OF FUNDS           Shareholders Funds           Share Capital         A         181,000,000         181,000,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         32,075,863         24,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,430,000         236,400,1880                    |   | SCHE<br>DULE | As At 3′<br>(F | 1.03.2009<br>Rs.) | As At 31.<br>(R: |                    |
|---|---|--------------|----------------|-------------------|------------------|--------------------|
| Share Capital         A         181,000,000         181,000,000           Share Application Money         131,457,800         55,430,000           Reserves & Surplus           Reserves & Surplus         B         101,214,607         32,075,863           Loan Funds         Unsecured Loans         C         100,707,155         94,321,551         204,091,880           Unsecured Loans         D         209,843,329         109,770,329         204,091,880           Total         724,222,891         472,597,743           APPLICATION OF FUNDS           Fixed Assets         E         5         374,264,347         368,061,472         472,597,743           Less : Depreciation         173,521,857         155,239,725         155,239,725         156,239,725           Net Block         200,742,490         435,362,657         99,146,537         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600         311,968,284           Net Current Liabilities & Provisions         G         333,592,064         471,346,141         472,597,743           Significant Accounting Policies         K         F         622,452,298         724,222,891         472,597,743   | SOURCES OF FUNDS                        |              |                |                   |                  |                    |
| Share Application Money         131,457,800         55,430,000           Reserves & Surplus         312,457,800         236,430,000           Reserves & Surplus         B         101,214,607         32,075,863           Loan Funds         Secured Loans         C         100,707,155         94,321,551         100,770,329           Unsecured Loans         D         209,843,329         109,770,329         204,091,800           Total         724,222,891         472,597,743         472,597,743           APPLICATION OF FUNDS         57,430,400         472,597,743         472,597,743           Fixed Assets         E         57,430,400         204,091,800         472,597,743           Less : Depreciation         173,521,857         155,239,725         472,597,743           Net Block         200,742,490         212,821,747         212,821,747           Capital work-in-progress         234,620,167         435,362,657         99,146,533         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600         471,346,141           Net Current Liabilities & Provisions         G         333,592,064         471,346,141         472,597,743           Significant Accounting Policies         K         472,222,891  | Shareholders Funds                      |              |                |                   |                  |                    |
| Reserves & Surplus         312,457,800         236,430,000           Reserves & Surplus         B         101,214,607         32,075,863           Loan Funds           Secured Loans         C         100,707,155         94,321,551         109,770,329           Unsecured Loans         D         209,843,329         109,770,329         204,091,880           Total         724,222,891         204,091,880         204,091,880           Total         8         5         200,742,299         204,091,880         204,091  | Share Capital                           | Α            | 181,000,000    |                   | 181,000,000      |                    |
| Reserves & Surplus         B         101,214,607         32,075,863           Loan Funds         C         100,707,155         94,321,551           Unsecured Loans         D         209,843,329         109,770,329           Unsecured Loans         D         209,843,329         109,770,329         204,091,880           Total         724,222,891         472,597,743           APPLICATION OF FUNDS           Fixed Assets         E           Gross Block         374,264,347         368,061,472           Less : Depreciation         173,521,857         155,239,725           Net Block         200,742,490         212,821,747           Capital work-in-progress         234,620,167         435,362,657         99,146,537         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600           Less - Current Liabilities & Provisions         G         333,592,064         471,346,141         160,629,459           Net Curren  | Share Application Money                 |              | 131,457,800    |                   | 55,430,000       |                    |
| Reserves & Surplus         B         101,214,607         32,075,863           Loan Funds         C 100,707,155         94,321,551           Secured Loans         D 209,843,329         109,770,329         204,091,880           Total         724,222,891         204,091,880         472,597,743           APPLICATION OF FUNDS         E         5         5         5         472,597,743         472,597,743           Fixed Assets         E         5         5         6         68,061,472         472,597,743         472,597,743           Less : Depreciation         173,521,857         155,239,725         155,239,725         155,239,725         155,239,725         173,521,857         99,146,537         311,968,284         160,629,459         28,860,234         471,346,141         471,346,141         472,597,743         173,521,857 </td <td></td> <td></td> <td></td> <td>312,457,800</td> <td></td> <td>236,430,000</td> |   |              |                | 312,457,800       |                  | 236,430,000        |
| Loan Funds           Secured Loans         C         100,707,155         94,321,551           Unsecured Loans         D         209,843,329         109,770,329           Total         724,222,891         472,597,743           APPLICATION OF FUNDS           Fixed Assets         E         54,321,857         368,061,472           Less : Depreciation         173,521,857         155,239,725         472,597,743           Net Block         200,742,490         212,821,747         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600         311,968,284           Less - Current Liabilities & Provisions         G         333,592,064         471,346,141         472,597,743           Net Current Assets         288,860,234         472,597,743         472,597,743           Significant Accounting Policies         K         472,597,743         472,597,743   | Reserves & Surplus                      |              |                |                   |                  |                    |
| Secured Loans         C         100,707,155         94,321,551           Unsecured Loans         D         209,843,329         109,770,329           Total         724,222,891         204,091,880           APPLICATION OF FUNDS           Fixed Assets         E           Gross Block         374,264,347         368,061,472           Less : Depreciation         173,521,857         155,239,725           Net Block         200,742,490         212,821,747           Capital work-in-progress         234,620,167         435,362,657         99,146,537         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600         471,346,141           Net Current Liabilities & Provisions         G         333,592,064         471,346,141         160,629,459           Total         724,222,891         472,597,743         472,597,743   | Reserves & Surplus                      | В            |                | 101,214,607       |                  | 32,075,863         |
| Unsecured Loans         D         209,843,329         109,770,329         204,091,880           Total         724,222,891         472,597,743           APPLICATION OF FUNDS           Fixed Assets         E           Gross Block         374,264,347         368,061,472           Less : Depreciation         173,521,857         155,239,725           Net Block         200,742,490         212,821,747           Capital work-in-progress         234,620,167         435,362,657         99,146,537         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600         471,346,141           Net Current Assets         288,860,234         471,346,141         160,629,459           Total         724,222,891         472,597,743           Significant Accounting Policies         K  | Loan Funds                              |              |                |                   |                  |                    |
| 310,550,484         204,091,880           Total         724,222,891         204,091,880           APPLICATION OF FUNDS           Fixed Assets         E           Gross Block         374,264,347         368,061,472           Less Depreciation         173,521,857         155,239,725           Net Block         200,742,490         212,821,747           Capital work-in-progress         234,620,167         435,362,657         99,146,537         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600         471,346,141           Net Current Assets         288,860,234         471,346,141         160,629,459           Total         724,222,891         472,597,743           Significant Accounting Policies         K  | Secured Loans                           | С            | 100,707,155    |                   | 94,321,551       |                    |
| Total         724,222,891         472,597,743           APPLICATION OF FUNDS           Fixed Assets         E         Security of the Current Assets         173,521,857         155,239,725         155,239,725         Net Block         200,742,490         212,821,747         Capital work-in-progress         234,620,167         435,362,657         99,146,537         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600         471,346,141         Net Current Assets         288,860,234         471,346,141         Net Current Assets         288,860,234         160,629,459           Total         724,222,891         472,597,743           Significant Accounting Policies         K  | Unsecured Loans                         | D            | 209,843,329    |                   | 109,770,329      |                    |
| APPLICATION OF FUNDS           Fixed Assets         E           Gross Block         374,264,347         368,061,472           Less: Depreciation         173,521,857         155,239,725           Net Block         200,742,490         212,821,747           Capital work-in-progress         234,620,167         435,362,657         99,146,537         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600         471,346,141           Net Current Liabilities & Provisions         G         333,592,064         471,346,141         160,629,459           Total         724,222,891         472,597,743           Significant Accounting Policies         K   |   |              |                | 310,550,484       |                  | 204,091,880        |
| Fixed Assets         E           Gross Block         374,264,347         368,061,472           Less: Depreciation         173,521,857         155,239,725           Net Block         200,742,490         212,821,747           Capital work-in-progress         234,620,167         435,362,657         99,146,537         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600           Less - Current Liabilities & Provisions         G         333,592,064         471,346,141           Net Current Assets         288,860,234         160,629,459           Total         724,222,891         472,597,743           Significant Accounting Policies         K  | Total                                   |              |                | 724,222,891       |                  | 472,597,743        |
| Gross Block       374,264,347       368,061,472         Less : Depreciation       173,521,857       155,239,725         Net Block       200,742,490       212,821,747         Capital work-in-progress       234,620,167       435,362,657       99,146,537       311,968,284         Current Assets Loans & Advances       F       622,452,298       631,975,600         Less - Current Liabilities & Provisions       G       333,592,064       471,346,141         Net Current Assets       288,860,234       160,629,459         Total       724,222,891       472,597,743  | APPLICATION OF FUNDS                    |              |                |                   |                  | -                  |
| Less : Depreciation       173,521,857       155,239,725         Net Block       200,742,490       212,821,747         Capital work-in-progress       234,620,167       435,362,657       99,146,537       311,968,284         Current Assets Loans & Advances       F       622,452,298       631,975,600         Less - Current Liabilities & Provisions       G       333,592,064       471,346,141         Net Current Assets       288,860,234       160,629,459         Total       724,222,891       472,597,743         Significant Accounting Policies       K  | Fixed Assets                            | Ε            |                |                   |                  |                    |
| Net Block         200,742,490         212,821,747           Capital work-in-progress         234,620,167         435,362,657         99,146,537         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600           Less - Current Liabilities & Provisions         G         333,592,064         471,346,141           Net Current Assets         288,860,234         160,629,459           Total         724,222,891         472,597,743           Significant Accounting Policies         K  | Gross Block                             |              | 374,264,347    |                   | 368,061,472      |                    |
| Capital work-in-progress         234,620,167         435,362,657         99,146,537         311,968,284           Current Assets Loans & Advances         F         622,452,298         631,975,600           Less - Current Liabilities & Provisions         G         333,592,064         471,346,141           Net Current Assets         288,860,234         160,629,459           Total         724,222,891         472,597,743           Significant Accounting Policies         K  | Less : Depreciation                     |              | 173,521,857    |                   | 155,239,725      |                    |
| Current Assets Loans & Advances         F         622,452,298         631,975,600           Less - Current Liabilities & Provisions         G         333,592,064         471,346,141           Net Current Assets         288,860,234         160,629,459           Total         724,222,891         472,597,743           Significant Accounting Policies         K           & Other Notes  | Net Block                               |              | 200,742,490    |                   | 212,821,747      |                    |
| Less - Current Liabilities & Provisions         G         333,592,064         471,346,141           Net Current Assets         288,860,234         160,629,459           Total         724,222,891         472,597,743           Significant Accounting Policies         K           & Other Notes         472,597,743  | Capital work-in-progress                |              | 234,620,167    | 435,362,657       | 99,146,537       | 311,968,284        |
| Net Current Assets         288,860,234         160,629,459           Total         724,222,891         472,597,743           Significant Accounting Policies         K           & Other Notes         K  | Current Assets Loans & Advances         | F            | 622,452,298    |                   | 631,975,600      |                    |
| Total 724,222,891 472,597,743  Significant Accounting Policies K  & Other Notes   | Less - Current Liabilities & Provisions | G            | 333,592,064    |                   | 471,346,141      |                    |
| Significant Accounting Policies K  8 Other Notes  | Net Current Assets                      |              |                | 288,860,234       |                  | 160,629,459        |
| & Other Notes   | Total                                   | ·            |                | 724,222,891       |                  | 472,597,743        |
| & Other Notes For and an Behalf of the Board  | Significant Accounting Policies         | K            |                |                   |                  |                    |
|   | & Other Notes                           | •            |                |                   | For and an B     | ehalf of the Board |

**DN SINGH** Director

S LAL

Managing Director This is the Balance Sheet referred to in our Report of even date

For K.C. KHANNA & Co. **Chartered Accountants** 

Harsha Chandra Partner Membership No. 500-80489

Place: Bhopal Dated: 30th June 2009



# SOM DISTILLERIES & BREWERIES LIMITED, NEW DELHI PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31" MARCH 2009

|                                       | SCHE<br>DULE |              | 1.03.2009<br>Rs.) |             | 1.03.2008<br>Rs.) |
|---------------------------------------|--------------|--------------|-------------------|-------------|-------------------|
| INCOME                                |              |              |                   |             |                   |
| Sales                                 |              | 729,355,376  |                   | 543,225,047 | ,                 |
| Other Income                          |              | 1,529,098    |                   | 2,750,942   |                   |
| Bank Loan Settlement                  |              | -            |                   | 88,492,008  |                   |
| Increase/Decrease in Stock            |              | (22,768,968) |                   | 40,075,992  |                   |
|                                       |              |              | 708,115,506       |             | 674,543,989       |
| EXPENDITURE                           |              |              |                   |             |                   |
| Matarials Consumed                    | Н            | 281,961,592  |                   | 336,201,106 |                   |
| Manufacturing                         | ŧ            | 149,117,968  |                   | 132,633,732 |                   |
| Duties & Taxes                        |              | 23,643,212   |                   | 15,634,101  |                   |
| Administrative                        | J            | 40,494,091   |                   | 36,577,163  |                   |
| Selling                               |              | 112,306,011  |                   | 60,912,909  |                   |
| Interest & Bank Charges               |              | 13,768,307   |                   | 17,818,747  |                   |
| Depreciation                          |              | 18,282,132   |                   | 16,243,842  |                   |
|                                       |              |              | 639,573,313       |             | 616,021,600       |
| Profit/ (Loss) Before Tax             |              |              | 68,542,193        |             | 58,522,389        |
| Prior Period Income/ (Expenses)       |              |              | (132,321)         |             | (138,085)         |
| Profit/ (Loss) for the year           |              |              | 68,409,872        |             | 58,384,304        |
| Provision for Income Tax              |              |              | 2,564,410         |             | ,                 |
| Provision for Fringe Benifit Tax      |              |              | 636,718           |             | 359,563           |
| Profit (Loss) After Tax               |              |              | 65,208,744        |             | 58,024,741        |
| Balance Brought Forward               |              |              | 23,975,863        |             | (34,048,878)      |
| Balance Carried forward               |              |              | 89,184,607        |             | 23,975,863        |
| Earning Per Share (Basic and Diluted) |              |              | 3.60              |             | 3.21              |
| Significant Accounting Policies       | •            |              |                   |             |                   |
| & Other Notes                         |              |              |                   |             |                   |

#### For and on Behalf of the Board

D N SINGH Director

S LAL Managing Director This is the Balance Sheet referred to in our Report of even date

For K.C. KHANNA & Co. Chartered Accountants

Harsha Chandra Partner Membership No. 500-80489

Place: Bhopal Dated: 30th June 2009



# SOM DISTILLERIES & BREWERIES LIMITED, NEW DELHI BALANCE SHEET SCHEDULE FOR THE YEAR ENDED 31.03.2009

|  | As At 31.03.2008<br>(Rs.)             | As At 31.03.2008<br>(Rs.) |
|--|---------------------------------------|---------------------------|
| SCHEDULE "A" SHARE CAPITAL   |                                       |                           |
| AUTHORIZED   |                                       |                           |
| 3,50,00,000 Equity Shares (Previous Year 2,30,00,000)                  |                                       |                           |
| of Rs. 10 each   | 350,000,000                           | 230,000,000               |
| ISSUED, SUBCRIBED AND FULLY PAID                                       |                                       |                           |
| 1,81,00,000 Equity Shares  |                                       |                           |
| of Rs. 10 each   | 181,000,000                           | 181,000,000               |
| SCHEDULE "B" RESERVES & SURPLUS  |                                       |                           |
| A) Capital Reserve   |                                       |                           |
| Share Warrants Forfeited (Refer Note 11 of Schedule 'K')               | 3,930,000                             | <del>-</del>              |
| B) Profit & Loss Accounts  | 89,184,607                            | 23,975,863                |
| C) Share Premium   | 8,100,000                             | 8,100,000                 |
|  | 101,214,607                           | 32,075,863                |
| SCHEDULE "C" SECURED LOANS   |                                       |                           |
| FROM BANKS   |                                       |                           |
| Term Loans   |                                       |                           |
| Secured by way of mortage of company's immovable property              |                                       |                           |
| and Hypothecation of Plant & Machinery                                 | 97,164,025                            | 92,555,140                |
| (both present & future)  |                                       |                           |
| Vehicle Loans  | 3,543,130                             | 1,766,411                 |
| (Secured by way of Hypothecation of vehicle)                           |                                       |                           |
| Total  | 100,707,155                           | 94,321,551                |
| <u> </u>   | · · · · · · · · · · · · · · · · · · · |                           |
| SCHEDULE "D" UNSECURED LOAN  |                                       |                           |
| Madhya Pradesh State Industrial Development Corporation Limited OTHERS | 109,770,329                           | 109,770,329               |
| (A Company under the same management)                                  | 100,073,000                           | -                         |
| · ·  | 209,843,329                           | 109,770,329               |

### SOM DISTILLERIES & BREWERIES LIMITED, NEW DELHI

SCHEDULE E: FIXED ASSETS

|                         |                     | GROSS BLOCK | (           |             | DEPRECIATIO | N           | NET E       | вьоск          |
|-------------------------|---------------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------|
| PARTICULARS             | AS AT               | ADDITIONS   | AS AT       | UРТО        | FOR THE     | AS AT       | AS AT       | AS AT          |
|                         | 01.04.2008          | (Disposals) | 31.03.2009  | 31.03.2008  | YEAR        | 31.03.2009  | 31.03.2009  | 31.03.2008     |
| A - TANGIBLE ASSETS     |                     |             |             |             |             |             |             |                |
| Land (Freehold)         | 5,065,192           | О           | 5,065,192   | -           | -           | -           | 5,065,192   | 5,065,192      |
| Buildings & Civil Works | 67, <u>1</u> 94,225 | 451,403     | 67,645,628  | 19,688,769  | 2,006,677   | 21,695,446  | 45,950,182  | 47,505,456     |
| Plant & Machinery       | 268,509,294         | 1,571,022   | 270,080,316 | 117,181,709 | 13,506,934  | 130,688,643 | 139,391,673 | 151,327,585    |
| Furniture & Fixtures    | 1,724,057           | 43,561      | 1.767.618   | 1,264,226   | 110,972     | 1,375,198   | 392,420     | 459,831        |
| Office Equipments       | 4,057,867           | 224,488     | 4,282.355   | 2,651,154   | 189,841     | 2,840,995   | 1,441,360   | 1,406,713      |
| Vehicles                | 21,010,837          | 3,912,401   | 24,923,238  | 14,153,867  | 2,367,708   | 16,521,575  | 8,401,663   | 6,856,970      |
| TOTAL (A)               | 367,561,472         | 6,202,875   | 373,764,347 | 154,939,725 | 18,182,132  | 173,121,857 | 200,642,490 | 212,621,747    |
| B - INTANGIBLE ASSETS   | 500,000             |             | 500,000     | 300,000     | 100,000     | 400,000     | 100,000     | 200,000        |
| TOTAL                   | 368,061,472         | 6,202,875   | 374,264,347 | 155,239,725 | 18,282,132  | 173,521,857 | 200,742,490 | 212,821,747    |
| Previous Year Rs.       | 319,868,125         | 48,193,347  | 368,061,472 | 138,995,883 | 16,243,842  | 155,239,725 |             |                |
| CAPITAL WORK IN PROCESS | 99146537            | 135,473,630 |             |             |             |             | 234,620,167 | 99,146,537     |
|                         |                     |             |             |             |             |             | 435,362,657 | 311,968,284.00 |



# SOM DISTILLERIES & BREWERIES LIMITED, NEW DELHI BALANCE SHEET SCHEDULE FOR THE YEAR ENDED 31.03.2009

|  | As At 31.0  | 3.2009<br>(Rs.)                                | As At 31.0   | 3.2008<br>(Rs.)                      |
|--|---|--|--|--------------------------------------|
| SCHEDULE "F" CURRENT ASSETS LOANS & ADVANCES   |   |  |  |                                      |
| CURRENT ASSETS Inventories (as taken, valued and certified by the Management) Raw Material Stores Consumeables & Packing Materials Stock In Process Finished Goods | 73,276,152<br>108,992,239<br>24,935,021<br>28,182,888 | 235,386,300                                    | 68,126,618<br>62,523,904<br>18,483,021<br>57,403,856 | 206,537,399                          |
| Sundry Debtors (Unsecured, considered good) Outstanding for a period exceeding six months Other Debts  Less: Provision for Bad Debts                               | 65,074,352<br>135,015,266<br>200,089,618              | 200,089,618                                    | 85,878,524<br>128,198,207<br>214,076,731<br>944,076  | 213,132,655                          |
| Cash in hand   |   | 37,466,759                                     |  | 22,376,651                           |
| Balances with Scheduled Banks Current Accounts Deposit Accounts  LOANS & ADVANCES  | 3,911,685<br>12,621,280                               | 16,532,965                                     | 7,046,912<br>21,193,836                              | 28,240,748                           |
| Advances & other amounts recoverable in cash or kind or for value to be received   |   | 132,976,656                                    |  | 161,688,147                          |
| Total  |   | 622,452,298                                    |  | 631,975,600                          |
| SCHEDULE "G" CURRENT LIABILITIES & PROV  | ISIONS  |  |  |                                      |
| CURRENT LIABILITIES Dealership & Other Deposits Sundry Creditors   |   | 38,199,495<br>256,854,411                      |  | 34,224,495<br>412,620,396            |
| Other Liabilities .  |   | 32,487,191                                     |  | 21,637,373                           |
| PROVISIONS Fringe Benefit Tax Income Tax Leave Encashment Gratuity   |   | 636,717<br>2,564,410<br>1,824,509<br>1,025,331 |  | 359,563<br>-<br>1,508,937<br>995,377 |
| Total  |   | 333,592,064                                    |  | 471,346,141                          |



# SOM DISTILLERIES & BREWERIES LIMITED, NEW DELHI BALANCE SHEET SCHEDULE FOR THE YEAR ENDED 31.03.2009

|   | As At 31.03.2009<br>(Rs.)   | As At 31.03.2008<br>(Rs.)  |
|---|---|--|
| SCHEDULE "H" MATERIALS CONSUMED   | , ,   |  |
| Opening Stock   | 130,650,522   | 124,464,709  |
| Add : Purchases (Raw Materials & Chemicals)   | 122,782,886   | 146,234,765  |
| Add : Purchases (Stores))   | 210,796,575   | 196,152,154  |
|   | 464,229,983   | 466,851,628  |
| Less : Closing Stock  | 182,268,391   | 130,650,522  |
| Total   | 281,961,592   | 336,201,106  |
| SCHEDULE "I" MANUFACTURING EXPENSE  | S   |  |
| Power & Fuel  | 28,162,663  | 36,151,566   |
| Production Duties   | 38,400,092  | 21,052,262   |
| Machinery Maintenance   | 8,093,818   | 9,003,483  |
| Factory Insurance   | 162,799   | 186,966  |
| Consumables   | 2,703,904   | 3,704,354  |
| Miscellaneous   | 230,346   | 216,762  |
| Royalty   | 71,364,346  | 62,318,339   |
| Fotal Control of the | 149,117,968   | 132,633,732  |
| CHEDULE "J" ADMINISTRATIVE EXPENSES   |   | <del></del>  |
| Salaries & Allowances   | 17,682,537  | 14,338,506   |
|   | 5,576,046   | 3,753,012  |
| Travelling  | 0,0,0,0   |  |
| Printing & Stationery   | 786,148   | 608,644  |
| Printing & Stationery   |   |  |
| •   | 786,148   | 608,644  |
| Printing & Stationery Conveyance  | 786,148<br>2,763,639  | 608,644<br>1,734,987   |
| Printing & Stationery Conveyance Rent Insurance   | 786,148<br>2,763,639<br>209,960   | 608,644<br>1,734,987<br>51,724   |
| Printing & Stationery Conveyance Rent   | 786,148<br>2,763,639<br>209,960<br>399,679<br>1,152,491   | 608,644<br>1,734,987<br>51,724<br>261,734<br>732,736   |
| Printing & Stationery Conveyance Rent Insurance Repairs & Maintanance Postage, Telegrams & Telephones   | 786,148<br>2,763,639<br>209,960<br>. 399,679  | 608,644<br>1,734,987<br>51,724<br>261,734<br>732,736<br>1,869,121                                      |
| Printing & Stationery Conveyance Rent Insurance Repairs & Maintanance Postage, Telegrams & Telephones Auditors Remuneration   | 786,148<br>2,763,639<br>209,960<br>399,679<br>1,152,491<br>2,198,637                                      | 608,644<br>1,734,987<br>51,724<br>261,734<br>732,736<br>1,869,121<br>112,351                           |
| Printing & Stationery Conveyance Rent Insurance Repairs & Maintanance Postage, Telegrams & Telephones Auditors Remuneration Legal & Professional  | 786,148<br>2,763,639<br>209,960<br>399,679<br>1,152,491<br>2,198,637<br>113,936                           | 608,644<br>1,734,987<br>51,724<br>261,734<br>732,736<br>1,869,121<br>112,351<br>7,776,397              |
| Printing & Stationery Conveyance Rent Insurance Repairs & Maintanance   | 786,148<br>2,763,639<br>209,960<br>399,679<br>1,152,491<br>2,198,637<br>113,936<br>1,873,981              | 608,644<br>1,734,987<br>51,724<br>261,734<br>732,736<br>1,869,121<br>112,351                           |
| Printing & Stationery Conveyance Rent Insurance Repairs & Maintanance Postage, Telegrams & Telephones Auditors Remuneration Legal & Professional General Charges  | 786,148<br>2,763,639<br>209,960<br>399,679<br>1,152,491<br>2,198,637<br>113,936<br>1,873,981<br>3,554,704 | 608,644<br>1,734,987<br>51,724<br>261,734<br>732,736<br>1,869,121<br>112,351<br>7,776,397<br>2,288,689 |



#### SOM DISTILLERIES & BREWERIES LIMITED, NEW DELHI

SCHEDULE "K": SIGNIFICANT ACCOUNTING POLICIES AND NOTES ON ACCOUNTS

#### A. SIGNIFICANT ACCOUNTING POLICIES

#### 1. Basis of accounting

The Company maintains its accounts on accrual basis following the historical cost convention in accordance with generally accepted accounting principles (GAAP), in compliance with the provisions of the Companies Act, 1956 and the Accounting Standards as notified under section 211(3C) of the Companies (Accounting Standards) Rules, 2006 prescribed by the Central Government.

The preparation of financial statements in conformity with GAAP requires that the management of the Company makes estimates and assumptions that affect the reported amounts of income and expenses of the period, the reported balances of assets and liabilities and disclosures of contingent liabilities on the date of the financial statements. Examples of such estimates include provision for doubtful debts/advances, future obligations in respect of retirement benefits etc. Difference if any between the actual results and estimates is recognized in the period in which the amounts are crystallized.

#### 2. Fixed Assets and depreciation

#### **Tangible Assets**

Fixed assets other than land (including site development) are stated at cost less accumulated depreciation and impairment losses if any. Cost comprises the purchase price and any attributable cost (freight, duties, levies etc.) of bringing the asset to its working condition for its intended use and capitalization of interest and other expenses incurred upto the date of commissioning.

Depreciation is provided on fixed assets on the Straight Line Method at the rates prescribed under Schedule XIV to the Companies Act, 1956 from the month following the month of acquisition/commissioning.

#### Intangible Assets

Trade Marks/Copyrights and Brands are accounted at cost which is amortized over a period of five years.

#### 3. Inventories

Inventories are stated at lower of cost and net realizable value. Costs are arrived at as follows:

- (i) Raw materials, components, Packing material, stores and spares on first in first out basis.
- (ii) Stock-in-process and finished goods taking into account the annual average cost of materials consumed, direct production expenses, interest, depreciation and related Government duties. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale.

#### 4. Foreign Currency Translation

Transactions denominated in foreign currency are recorded at the exchange rate prevailing on the date of the transactions.

Current assets and liabilities in foreign currency are converted at the exchange rate prevailing at



the year end and exchange differences are recognized in the Profit and Loss Account.

#### 5. Revenue recognition

All revenues are generally recognized on accrual basis except where there is uncertainty of ultimate realisation.

Sales are shown net of trade discounts and inclusive of Excise and other levies.

#### 6. Retirement and other employee benefits

Provision for gratuity (unfunded) and leave encashment are determined and accrued on estimated basis.

#### 7. Income taxes

Income Tax expense comprises of current income tax and fringe benefit tax. Current income tax and fringe benefit tax are computed in accordance with the provisions of the Income Tax Act, 1961. Deferred tax is recognized subject to the consideration of prudence, on timing difference being the differences between taxable income and accounting income that originate in one period and is capable of reversal in one or more subsequent periods. Deferred tax asset is not recognized unless there are timing differences, the reversal of which will result in sufficient income or there is virtual certainty that sufficient future taxable income will be available against which such deferred tax asset can be realized.

#### 8. Impairment

The carrying amounts of assets are reviewed at each balance sheet date to determine whether there is any indication of impairment of the carrying amount of the fixed assets. If any indication exists, an asset's recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of the assets exceeds the recoverable amount.

#### B. OTHER NOTES

- 1. In the opinion of the Board the current assets, loans and advances have a value on realisation in the ordinary course of business at least equal to the amounts at which they are stated.
- 2. Term Loans due within one year Rs. 2,94,60,000 (Previous year Rs. 3,46,17,864). Vehicle loans due within one year Rs. 20,66,268 (Previous Year Rs. 11,72,886).
- 3. Advances include Rs. 4,75,075 (previous year Rs. 4,75,075) due from Legend Distilleries Pvt. Ltd.; Rs. 1,57,985 (previous year Rs. 1,57,985) due from Som Power Limited and Rs. 42,67,000 (previous year Rs. 42,67,000) given to Som Power Limited towards share application money, for which shares are yet to be allotted; Rs. 13,50,09,802 (including unsecured loan of Rs. 10,00,73,000) due to Som Distilleries Private Ltd., (previous year Rs. 11,41,90,917) towards trading and current account. All these companies are under the same management.
- 4. Amount due from Directors Nil (previous year Nil). Maximum amount due from directors at any time during the year Nil (previous year Nil).
- 5. Other income includes interest on bank fixed deposits and security deposits (gross) Rs. 8,93,949(previous year Rs. 6,29,046); Income tax deducted at source thereon Rs. 1,50,070 (previous year Rs. 1,21,842).
- 6. Included in Administrative Expenses under Schedule "J":
  Salaries and Allowances Employer's Contribution to Provident Fund Rs. 3,71,706 (previous year Rs. 4,88,100); General Charges Staff welfare Rs. 7,74,902 (previous year Rs. 1,50,085).

- 7. Directors' remuneration Rs. Nil (previous year Rs. Nil).
- 8. Selling Expenses include commission to selling agents Rs. 26,53,001 (previous year Rs. 10,37,617).
- 9. Interest & Bank charges include interest on term loans Rs 1,24,67,438 (previous year Rs. 1,66,04,405); Vehicle Loan Rs. 3,79,518 (previous year Rs. 2,33,423).
- 10. Upto 25<sup>th</sup> November, 2008 Kotak Mahindra Bank Ltd., (KMBL) did not exercise the option to convert at the price of Rs.18.35, the 21,41,689 share warrants issued to them on preferential basis by the company. Consequently, the upfront money received against share warrants amounting to Rs. 39,30,000 has been forfeited and taken to "Reserves and Surplus."
- 11. The Company is taking up the matter afresh for settlement of its outstandings with the Madhya Pradesh State Industrial Corporation Ltd. (MPSIDC) as per the policy of MPSIDC in this regard. In accordance with the said policy, the management is confident of arriving at a mutually acceptable settlement and is of the considered opinion that the final liability there against will not exceed the balance outstanding reflected in the books of the Company as at 31.03.2009. Consequently no provision towards interest for the year has been made in the accounts. The unprovided interest at the contracted rate (compounded annually) amounts to Rs. 7,56,27,382 upto 31.03.2009 (previous year Rs. 5,28,59,242). The Company may be deemed to be contingently liable to that extent.
- 12. Original title deeds in respect of part of freehold land belonging to the Company have been lodged with the Company's bankers for the purposes of mortgage to secure the credit facilities granted to the Company.
- 13. The Company has not received any information from any of the suppliers of their being a Micro, Small and Medium Enterprises Unit under Micro, Small and Medium Enterprises Development Act, 2006. Hence, amounts due to Micro and Small Scale Enterprises outstanding as on March 31<sup>st</sup> 2009 are not ascertainable.
- 14. **CAPACITIES ETC.** (in KL) (As certified by the Management)

|                    |      | 2008-09 | 2007-08 |
|--------------------|------|---------|---------|
| Licensed Capacity  | Beer | 30,000  | 30,000  |
|                    | IMFL | 6,700   | 6,700   |
| Installed Capacity | Beer | 29,200  | 29,200  |
|                    | IMFL | 5,400   | 5,400   |
| Actual Production  | Beer | 15,417  | 14,869  |
|                    | IMFL | 1,231   | 1,419   |

#### 15. **MATERIALS CONSUMED** (As certified by the Management)

|                     | Quantities (M | T)      | Rupees      | , |
|---------------------|---------------|---------|-------------|---|
|                     | 2008-09       | 2007-08 | 2008-09     | 2007-08                                 |
| BEER                |               |         |             |   |
| Barley Malt         | 2294.78       | 2163.36 | 4,55,70,474 | 3,95,80,113                             |
| Sugar               | 651.52        | 566.675 | 1,05,90,888 | 94,56,734                               |
| Hops                | 10.155        | 5.454   | 1,52,74,400 | 98,78,518                               |
| Chemicals & Essence |               |         | 51,34,581   | 35,04,529                               |



| IMFL                | Quantities (Proof KL) |         |             |             |
|---------------------|-----------------------|---------|-------------|-------------|
| Malt Spirit         |                       | Nil     |             | Nil         |
| ENA Spirit          | 935.27                | 1064.54 | 1,39,28,719 | 1,58,46,055 |
| Chemicals & Essence |                       |         | 4,67,000    | 5,00,000    |

# 16. Particulars in respect of opening and closing stocks and sales of finished goods (As certified by the Management)

| Cases     |   | Rupe  | es   |  |
|-----------|---|---|--|--|
| 2008-09   | 2007-08   | 2008-09   | 2007-08  |  |
|           |   |   |  |  |
| 2,95,817  | 1,05,471  | 4,62,17,753   | 1,45,18,166  |  |
| 21,23,741 | 16,86,715   | 67,59,07,486  | 50,03,46,183   |  |
| 1,19,494  | 2,95,817  | 2,15,32,454   | 4,62,17,753  |  |
|           |   |   |  |  |
| 41,008    | 25,210  | 1,11,86,102   | 63,84,543  |  |
| 1,56,780  | 1,45,262  | 5,16,34,289   | 4,28,78,863  |  |
| 23,901    | 41,008  | 66,50,432   | 1,11,86,102  |  |
|           | 2,95,817<br>21,23,741<br>1,19,494<br>41,008<br>1,56,780 | 2008-09     2007-08       2,95,817     1,05,471       21,23,741     16,86,715       1,19,494     2,95,817       41,008     25,210       1,56,780     1,45,262 | 2008-09       2007-08       2008-09         2,95,817       1,05,471       4,62,17,753         21,23,741       16,86,715       67,59,07,486         1,19,494       2,95,817       2,15,32,454         41,008       25,210       1,11,86,102         1,56,780       1,45,262       5,16,34,289 |  |

<sup>\*</sup> Cases of 7.80 liters each

#### 17. Remuneration to Auditors

| (Including service tax) | 2008-09 | 2008-09 |
|-------------------------|---------|---------|
| As Auditor              | 84,931  | 80,900  |
| Certification           | 29,005  | 31,451  |

#### 18. a) Value of Imports calculated on CIF basis

| i) Raw & Packing Materials     | 1,21,84,609 | 1,24,04,696 |
|--------------------------------|-------------|-------------|
| ii) Components and spare parts | 5,48,420    | **          |
| iii) Capital Goods             | 1,21,33,229 | 3,49,73,296 |

#### b) Expenditure in Foreign currency

| i) Professional Charges | 19,830 |  |
|-------------------------|--------|--|
| ii) Bank Charges        | 43,797 |  |

#### c) Composition of raw material, packing material stores, spares consumed.

|            | Raw Materials & Packing Materials Stores & Spares |              |           |           |
|------------|---|--------------|-----------|-----------|
|            | 2008-09   | 2007-08      | 2008-09   | 2007-08   |
| Imported   | •   |              |           |           |
| Percentage | 4.67  | 2.30         | 9.76      |           |
| Value(Rs.) | 1,31,67,818                                       | 77,41,527    | 7,12,186  |           |
| Indigenous |   |              |           |           |
| Percentage | 95.33   | 97.70        | 90.24     | 100       |
| Value(Rs.) | 26,87,93,776                                      | 32,84,85,663 | 65,82,646 | 79,23,823 |
| Total      | 100   | 100          | 100       | 100       |
| Total      | 28,19,61,594                                      | 33,62,27,190 | 72,94,832 | 79,23,823 |

<sup>\*\*</sup> Cases of 9.00 liters each



#### 19. Earnings in Foreign Exchange

20.

| i)   | Export of Goods calculated on FOB basi   |             |              |
|------|--|-------------|--------------|
| _    | Direct                                   | 15,89,134   |              |
| -    | Indirect                                 | 33,59,080   | 3,56,000     |
| ii)  | Others                                   | 1,28,746    |              |
| Co   | ntingent Liabilities                     |             |              |
| Cla  | ims against the Company not              |             |              |
| ack  | nowledged as debts                       |             |              |
| i)   | Disputed Income Tax demands              | 83,70,487   | 25,45,506    |
| (ii  | Disputed Entry Tax demands               | 4,85,850    | 2,23,867     |
| iii) | Guarantees given by Bankers on behalf of |             |              |
|      | the Company not provided for             | 48,15,312   | 53,90,312    |
| iv)  | Estimated amount of contracts            | •           |              |
|      | remaining to be executed on capital      |             |              |
|      | account and not provided for             | 2,03,32,415 | 12,17,57.000 |
| v)   | Unprovided interest towards              |             |              |
|      | MPSIDC (refer Note no K-12)              | 7,56,27,382 | 5,28,59,242  |

- 21. The company is engaged in the business of manufacture and sale of Beverage Alcohol (Beer and IMFL) which constitutes a single business segment. The company's exports outside India did not exceed the threshold limits for disclosure as envisaged in AS 17 on 'Segment Reporting' issued by the Institute of Chartered Accountants of India. In view of the above, primary and secondary reporting disclosures for business/geographical segment as envisaged in AS 17 are not applicable to the Company.
- 22. Information as per Accounting Standard (AS) 18: "Related Party Disclosures" is:

#### I Related Parties

| Associates   | Key Managerial | Relatives of Key     |
|--|----------------|----------------------|
|  | Personnel      | Managerial Personnel |
| Som Distilleries Private Limited Som Power Limited | Mr. J.K. Arora | K.K. Packers         |
| Legend Capital Private Limited                     | Mr. A.K. Arora |                      |
| Legend Distilleries Private Limited                |                |                      |
| Asha Mohan Foundation                              |                |                      |

#### II Transactions with Related Parties

(In Rupees)

| Nature of Transactions | Som Distilleries P. Ltd. (Associate) | Key Managerial<br>Personnel | Relatives of Key Managerial Personnel |
|------------------------|--------------------------------------|-----------------------------|---------------------------------------|
| Purchase of Goods      | 1,31,00,000                          | =-                          | 52,99,595                             |
|                        | (1,69,00,000)                        |                             | (61,48,865)                           |
| Other transactions     | Dr. 24,49,15,362                     |                             |                                       |
|                        | Cr. 25,26,34,247                     |                             |                                       |
| Trade Receivables      | 3,49,36,802                          |                             | Dr. 42,18,144                         |
| Unsecured Loan         | 10,00,73,000                         |                             |                                       |
|                        | Cr. (11,41,90,917)                   |                             | Dr. (82,52,514)                       |

(Previous years figures are stated in brackets)



23. Earning per share in accordance with Accounting Standard (AS) 20 on "Earning per Share" are given below:

|    | Particulars  | 31.03.2009  | 31.03.2008  |
|----|--|-------------|-------------|
| a) | Numerator Profit/(Loss) after tax Rs.                      | 6,52,08,744 | 5,80,24,741 |
| b) | Denominator Weighted average number of equity shares Nos.  | 1,81,00,000 | 1,81,00,000 |
| c) | Earnings per Share (Basic & diluted) Numerator/Denominator | 3.60        | 3.21        |

- 24. Balances standing at the debit or credit in the accounts of various parties are subject to confirmation and reconciliation.
- 25. Previous year's figures have been regrouped/ restated wherever considered necessary to make them comparable to those of the current year.
- 26. All figures in the Balance Sheet, Profit & Loss Account and Schedules have been rounded off to the nearest rupee.

For and on behalf of the Board

D N SINGH

S LAL

Director

Managing Director

For K.C. KHANNA & Co. Chartered Accountants

Harsha Chandra

Partner

Membership No. 500-80489

Place: Bhopal

Dated: 30th June 2009



### SOM DISTILLERIES & BREWERIES LIMITED, NEW DELHI

Cash Flow Statement for the Year Ended 31st March, 2009

|  | Year Ended                                | Year Ended     |
|--|---|----------------|
|  | 31.03.2009                                | 31.03.2008     |
| A. CASH FLOW FROM OPERATING ACTIVITIES   |   |                |
| Net Profit before Tax and Extraordinary Items  | 65,208,744                                | 58,024,741     |
| Adjustment for:  |   |                |
| Depreciation   | 18,282,132                                | 16,243,842     |
| Deferred Revenue Expenses written off  | -   | -              |
| Interest   | 13,768,307                                | 17,818,747     |
| Inventory write / off  | -   | 87,500,000     |
| Operating Profit before Working Capital Changes                                      | 97,259,183                                | 179,587,330    |
| Adjustment for:  |   |                |
| Trade and other Receivables  | 13,043,037                                | (45,130,524)   |
| Inventories  | (28,848,901)                              | (46,261,806)   |
| Trade Payable  | (137,754,077)                             | 150,451,326    |
| Loan & Advances  | 28,711,491                                | 11,184,086     |
| Cash Generated from Operations   | (27,589,267)                              | 249,830,411    |
| Direct Taxes Paid  |   |                |
| CASH FLOW BEFORE EXTRAORDINARY ITEMS   | (27,589,267)                              | 249,830,411    |
| Extraordinary Items  |   | 992,008        |
| NET CASH FROM OPERATING ACTIVITIES (A)   | (27,589,267)                              | 92,087,330     |
| B. CASH FLOW FROM INVESTING ACTIVITIES   |   |                |
| Purchase of Fixed Assets   | (141,676,505)                             | (147,339,885)  |
| Sale of Fixed Assets   | -   | (4.47.000.005) |
| Net Cash used in Investing Activities (B)  | (141,676,505)                             | (147,339,885)  |
| C. CASH FLOW FROM FINANCING ACTIVITIES   | 70.057.000                                | 55 480 000     |
| Share Capital& Application Money   | 79,957,800                                | 55,430,000     |
| Borrowings (Net)   | 106,458,604                               | (118,355,052)  |
| Interest Paid  | (13,768,307)                              | (17,818,747)   |
| Net Cash from Financing Activities (C)   | 172,648,097                               | (80,743,799)   |
| Net Increase/ (Decresae) in Cash and Cash Equivalents                                | 3,382,325                                 | 22,738,736     |
| Cash and Cash Equivalents: Opening Balance   | 50,617,399                                | 27,878,663     |
| Cash and Cash Equivalents: Closing Balance  Notes to the Cash Flow Statement for the | 53,999,724                                | 50,617,399     |
| Notes to the Cash Flow Statement for the   | Year ended 31st March, 2009<br>Year Ended | Year Ended     |
|  | 31.03.2009                                | 31.03.2008     |
| 1. Cash and cash equivalents include:  | 31.03.2009                                | 31.03.2008     |
| Cash and cash equivalents include:     Cash in Hand                                  | 37,466,759                                | 22,376,651     |
| Balances with Scheduled Banks  | 37,400,739                                | 22,370,031     |
| On current account   | 3,911,685                                 | 7,046,912      |
| On deposit account   | 12,621,280                                | 21,193,836     |
| On deposit account   | 53,999,724                                | 50,617,399     |
| Less: Unrealised translation gain on foreign currency cash                           | 55,555,12 <del>4</del>                    | 50,017,555     |
| and cash equivalents   |   | _              |
| and dash equivalents   | 53,999,724                                | 50,617,399     |

<sup>2.</sup> The above Cash Flow Statement has been prepared under the 'Indirect Method' as set out in the Accounting Standard on 'Cash Flow Statements (AS3)'

For and on behalf of the Board

D N SINGH

Director

S LAL

Managing Director

For K.C. KHANNA & Co. Chartered Accountants

This is the cash flow statement to in our report of even date.

Place: Bhopal

Dated: 30" June 2009

Harsha Chandra Partner Membership No. 500-80489

<sup>3.</sup> Previous year's figures have been regrouped/restated wherever necessary.



### SOM DISTILLERIES & BREWERIES LIMITED, NEW DELHI

SIXTEENH ANNUAL REPORT

**Balance Sheet Abstract and Company's General Business Profile** 

| 1.  | Registration Details:                    |   |                              |
|-----|--|---|------------------------------|
|     | Registration No.                         | 52787   | State Code 5 5               |
|     |  |   | (Refer Code List 1)          |
|     | Balance Sheet Date                       | 3 1 03 09                                     |                              |
|     | Canalidad maile and alconing a Alban con | Date Month Year                               |                              |
| II. | Capital raised during the ye             | ear (Amount in Rs. Thousands) Public Issue    | Rights Issue                 |
|     |  | NIL   | Trights issue                |
|     |  | Bonus Issue                                   | Private Placement            |
|     |  | NIL   | NIL                          |
| Ш.  | Position of Mobilisation and             | d Deployment of Funds (Amount in Rs. Thous    | ands)                        |
|     |  | Total Liabilities                             | Total Assets                 |
|     |  | 724223  | 724223                       |
|     | Sources of Funds                         |   |                              |
|     |  | Paid-Up Capital                               | Reserves & Surplus           |
|     |  | [ ] [ ] [ ] [ ] [ ] [ ]                       | 1 10 12 15                   |
|     |  | Secured Loans                                 | Unsecured Loans              |
|     | Application of Funda                     |   | 209843                       |
|     | Application of Funds                     | Net Fixed Assets                              | Investments                  |
|     |  | 435362  | NIL                          |
|     |  | Net Current Assets                            | Miscellaneous Expenditure    |
|     |  | 288860  | NIL                          |
|     |  | Accumulated Losses                            | Capital Expenses in Progress |
|     |  | NIL   | 234620                       |
| IV. | Performance of Company (                 | (Amount in Rs. Thousands)                     |                              |
|     |  | Turnover                                      | Total Expenditure            |
|     |  | 730884  | [ ] [6]6]2]4]7]4]            |
|     |  | + Profit /Loss Before Tax                     | + - Profit / Loss After Tax  |
|     |  |   |                              |
|     |  | Earning Per Share in Rs.                      | Dividend Rate %              |
| V   | Generic names of Three Pr                | rincipal Products/Services of the Company (as |                              |
| •.  | Item Code No.                            | · ·   | per monetary terms,          |
|     | (ITC Code)                               | 220300 00                                     |                              |
|     | Products                                 |   |                              |
|     | Description                              | BEER MADE FROM MA                             | LT                           |
|     | Item Code No.                            |   |                              |
|     | (ITC Code)                               | 220830 00                                     |                              |
|     | Products                                 |   |                              |
|     | Description                              | WHISKIES                                      |                              |
|     | Item Code No.                            |   |                              |
|     | (ITC Code)                               | 220840 01                                     |                              |
|     | Products Description                     | RUM   |                              |
|     | ,  | Litalian                                      |                              |

Bhopal

Dated: 30th June 2009

D N SINGH Director

S LAL Managing Director

#### **SOM DISTILLERIES & BREWERIES LIMITED**

Registered Office; 1 A, Zee Plaza, Arjun Nagar, Safdarjang Enclave, Kamal Cinema Road, New Delhi - 110029

#### ATTENDANCE SLIP

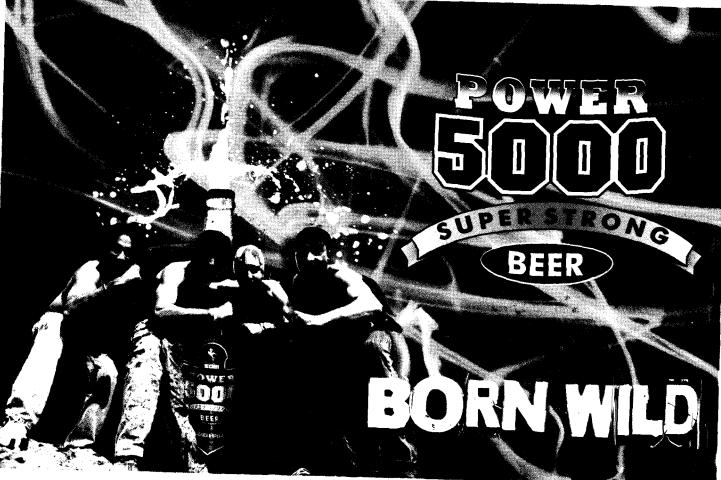
I/we hereby record my/our presence at the 16th Annual General Meeting of the above named Company held on Wednesday the 30th September 2009 at 10.00 A.M. at Executive Club, Dolly Farms And Resorts Pvt. Ltd. 349, Village Shaoorpur, P.O. Fatehpur Beri, New Delhi 110030.

| Name and Address of shareholder :   |  |
|---|--|
| Follo No. DP ID CILENT ID No. :   | ,  |
| SIGNATURE OF THE SHAREHOLDER OR PROXY   | NO. OF SHARES HELD   |
|   |  |
| NOTE: Shareholder/Proxy holder must bring this Admissi venue duly signed.                     | on Slip To the meeting and hand over at the  |
| Cut Here  |  |
| SOM DISTILLERIES & BREV<br>Registered office: 1 A, Zee Plaza, Arjun<br>Kamal Cinema Road, New | Nagar Safadarjang Enclave,<br>v Delhi- 110029                                      |
| PROXY FOR   | M ~  |
| I/Weof  | of or  |
| herofof   | as my/our proxy to attend and vote for g of the Company to be held on on Wednesday |
| Signature thisday ofday   | 2009   |
| Folio No. / DP ID CLIENT ID No.   | Affix<br>Revenue Stamp   |

SIGNATURE

Note. The proxy in order to be effective should be duly stamped, completed and signed and must be deposited at the Registered Office of the Company not less then 48 hours before the time For holding the aforesaid meeting. The Proxy need not be a member of the Company.







### **Corporate Office:**

23, Zone-II, Maharana Pratap Nagar , Bhopal-462011 (M.P) Tel.: +91-755-4278827,4271271 Fax: +91-755-2557470