

Bharat RASAYAN LIMITED

(AN ISO 9001 : 2000 CERTIFIED COMPANY)



17th Annual Report 2005-\_306

**BOARD OF DIRECTORS** 

**Promoter Directors** 

S.N. GUPTA M.P. GUPTA R.P. GUPTA Chairman & Managing Director

Whole Time Director
Whole Time Director

Other Directors

SANDESH KUMAR JAIN PRADEEP KUMAR GUPTA Director (Independent & Non-Executive)
Director (Independent & Non-Executive)

NARESH AGARWAL

Director (Independent& Non-Executive)

COMPANY SECRETARY & COMPLIANCE OFFICER

**LAKSHMI GURUNG** 

**AUDITORS** 

M/S. B.K. GOEL & ASSOCIATES

Chartered Accountants P-16, N.D.S.E.-II, New Delhi - 110 049.

**BANKERS** 

STATE BANK OF INDIA

REGISTERED OFFICE

1501, Vikram Tower,

Rajendra Place, New Delhi - 110 008.

FACTORY

2 KM Stone, Madina-Mokhra Road,

Village Mokhra, Tehsil Meham,

Distt. Rohtak (Haryana).

REGISTRAR & SHARE TRANSFER AGENT

M/S. INTIME SPECTRUM REGISTRY LIMITED

A-31, 3rd Floor, Near PVR Cinema, Naraina Industrial Area, Phase-I,

New Delhi - 110 028.

Tel. Nos.: 91-11-41410592-94 Fax No.: 91-11-41410591

Members may please note that no gifts/coupons shall be distributed at the meeting

CONTENTS	Page No.
Notice	1:
Directors' Report	. <i>5</i>
Corporate Governance Report	.9
Auditors' Report	16
Balance Sheet	19.
Profit & Loss Account	20
Schedules	21
Balance Sheet Abstract	31
Cash Flow Statement	<i>32</i>
	3 *

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17th Annual Report 2005-2006

#### NOTICE

The 17th Annual General Meeting of Bharat Rasayan Limited will be held at Punjabi Bagh Club, Ring Road, Punjabi Bagh, New Delhi-110026, on Saturday, the 30th September, 2006, at 10:30 A.M. to transact the following business:

#### **ORDINARY BUSINESS**

- 1. To receive and adopt the audited Balance Sheet and Profit & Loss Account for the year ended 31st March, 2006 and the Directors' and Auditors' Reports thereon.
- 2. To appoint a Director in place of Mr. M.P. Gupta who retires by rotation and is eligible for reappointment.
- 3. To appoint Auditors of the Company and to fix their remuneration.

#### SPECIAL BUSINESS

- 4. To consider and, if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT Mr. Pradeep Kumar Gupta who was appointed as an additional director of the Company by the Board of Directors pursuant to Section 260 of the Companies Act, 1956 and Article No. 89 of the Articles of Association of the Company and Clause 49 of the Listing Agreement with effect from 18.03.2006 and who holds office upto the date of ensuing Annual General Meeting and being eligible for re-appointment and in respect of whom the Company has received a notice in writing pursuant to provisions of Section 257 of the Companies Act, 1956, proposing his candidature as a Director of the Company, be and is hereby appointed as a director of the Company, liable to retire by rotation."
- 5. To consider and, if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT Mr. Sandesh Kumar Jain who was appointed as an additional director of the Company by the Board of Directors pursuant to Section 260 of the Companies Act, 1956 and Article No. 89 of the Articles of Association of the Company and Clause 49 of the Listing Agreement with effect from 01.06.2006 and who holds office upto the date of ensuing Annual General Meeting and being eligible for re-appointment and in respect of whom the Company has received a notice in writing pursuant to provisions of Section 257 of the Companies Act, 1956, proposing his candidature as a Director of the Company, be and is hereby appointed as a director of the Company, liable to retire by rotation."
- 6. To consider and, if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to Article No. 116 of the Articles of Association of the Company and Sections 198, 269, 309, 310, 311, Schedule-XIII and other applicable provisions of the Companies Act, 1956, approval of the members be and is hereby accorded for re-appointment of Mr. R.P.Gupta as a Whole Time Director of the Company for a further period of 5 years w.e.f.01.10.2005 to 30.09.2010, on the following terms and conditions:
  - (A) Salary: Rs. 41,500/- (Rupees Fourty One Thousand Five Hundred only) per month in the scale of Rs. 41500-1500-47500
  - (B) Perquisites: In addition to the above, he shall be entitied to the following perquisites restricted to an amount equal to his annual salary. For this purpose, perquisites are classified into three categories, "A", "B" and "C" as follows:

#### **CATEGORY-A**

#### 1. Housing

- a) In case the hired accommodation is provided by the Company, the expenditure by the Company on hiring unfurnished accommodation for him will be subject to the ceiling of fifty percent of his salary over and above ten percent payable by him.
- b) In case the accommodation provided to him is owned by the Company, ten percent of his salary shall be deducted by the Company.
- c) In case no accommodation is provided by the Company, he shall be entitled to house rent allowance as may be approved by the Board subject to ceiling of sixty percent of his salary.

B

17th Annual Report 2005 4006

#### 2. Gas, Electricity, Water, Furnishings

The Company will bear the charges of gas, electricity, water, furnishing etc. as per Company's Rules from time to time which shall be valued as per Income Tax Rules, 1962 and shall be restricted to 10% of his salary.

#### 3. Medical Reimbursement

Medical expenses incurred by him for self and family will be reimbursed, not to exceed Rs. 15,000/- per annum, on submission of relevant bills.

#### 4. LeaveTravel Concession

Leave Travel Concession for him and his family, once in a year, in accordance with the Rules of the Company.

#### 5. Club Fees

Club fees, subject to a maximum of two clubs excluding admission and life membership fees.

#### 6. Personal Accident Insurance

Premium not to exceed Rs. 4,000/- per annum.

The aggregate monetary value of the above perquisites shall not exceed his annual salary.

**Explanation:** For the purpose of Category-A family means his spouse, his dependent children, and dependent parents.

#### **CATEGORY-B**

Contribution to Provident Fund, Superannuation Fund or Annuity Fund, as per Company's rules, will not be included in the computation of ceiling on perquisites to the extent these, either singly or put together, are not taxable under the Income Tax Act, 1961. Gratuity payable shall not exceed half a month's salary for each completed year of service.

#### **CATEGORY-C**

The Company shall provide Car with Driver and telephone at his residence. Provision of car and telephone at residence for official duty and Company's business will not be considered as perquisites.

RESOLVED FURTHER THAT in the event of loss or inadequacy of profit in any financial year, Mr. R.P.Gupta will be entitled to receive minimum remuneration permissible under Section-II of Part-II of Schedule-XIII to the Companies Act, 1956, as amended or as may be amended from time to time."

Regd. Office:-1501, Vikram Tower, Rajendra Place, NEW DELHI-110008. AUGUST 30, 2006. BY ORDER OF THE BOARD

(LAKSHMI GURUNG) COMPANY SECRETARY

#### **EXPLANATORY STATEMENT**

The explanatory statement as required under Section 173(2) of the Companies Act, 1956, in respect of Special Business

#### ITEM NO. 4

Mr. Pradeep Kumar Gupta was appointed as an additional director on 18.03.2006 vide board meeting held on 18.03.2006 as per Section 260 of the Companies Act, 1956 to hold office up to the date of the Seventeenth Annual General Meeting of the Company. The Company has received a notice under Section 257 of the Companies Act, 1956 from a member signifying the intention to propose the name of Mr. Pradeep Kumar Gupta as a director alongwith a deposit of Rs. 500/-.

None of the Directors except Mr. Pradeep Kumar Gupta is interested or concerned in the resolution.

#### ITEM NO.5

Mr. Sandesh Kumar Jain was appointed as an additional director on 01.06.2006 vide board meeting held on 01.06.2006 as per Section 260 of the Companies Act, 1956 to hold office up to the date of the Seventeenth Annual General Meeting of the Company. The Company has received a notice under Section 257 of the Companies Act, 1956 from a member signifying the intention to propose the name of Mr. Sandesh Kumar Jain as a director along with a deposit of Rs. 500/-.

None of the Directors except Mr. Sandesh Kumar Jain is interested or concerned in the resolution.



17th Annual Report 2005-2006

#### ITEM NO.6

The tenure of Mr. R.P.Gupta has expired on 30.09.2005. Subject to the approval of the members in their Annual General Meeting, the Board of Directors in their meeting held on 01.10.2005 decided to re-appoint Mr. R.P.Gupta as a Whole Time Director of the Company for a further period of 5 years with effect from 01.10.2005 on the remuneration and other terms and conditions contained in the resolution.

After re-appiontment of Mr. R.P.Gupta as a Whole-time Director, this is the first general meeting of the shareholders for their approval.

Mr. R.P.Gupta is looking after the factory production and General Administration and also he is extending the technical support to the Company. In view of contribution made and significant services rendered by Mr. R.P.Gupta to the Company and having regard to his knowledge and experience, the Board considers that the re-appointment of Mr. R.P.Gupta as a Whole Time Director of the Company will be beneficial and in the interest of the Company.

No other Director except Mr. R.P.Gupta is concerned or interested in the resolution.

#### NOTES:

- A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote, instead of himself, and such proxy(ies) need not be a member of the Company. Proxy(ies) in order to be effective, must be delivered at the registered office of the Company, not less than 48 hours before the time of the meeting.
- 2. Members/Proxies should bring the attendance slip duly completed. Members who hold shares in dematerialised mode are requested to bring their Client-ID and DP-ID Numbers also for easy reference.
- 3. The copies of the annual report will not be distributed at the annual general meeting. Members are, therefore, requested to bring their copies of the annual report to the meeting.
- 4. Members intending to seek any information on the annual accounts at the meeting are requested to intimate the Company at least seven days before the date of the meeting.
- 5. Nominations Members holding shares in physical mode and desirous of making a nomination in respect of their shareholdings in the Company, as permitted under Section 109A of the Companies Act, 1956, are requested to obtain the prescribed Form-2B, from the Company Secretary. Members holding shares in dematerialised mode may approach their Depository Participant (DP) in this regard.
- 6. M/s. Intime Spectrum Registry Limited (ISRL) acts as a Registrar and Share Transfer Agent on behalf of the Company and is a common agency for dealing with demat and physical shares.
- 7. The share transfer books and register of members of the Company will remain close from 26.09.2006 to 30.09.2006 (both days inclusive) for the purpose of Annual General Meeting.
- 8. The register of Directors' Shareholding shall remain open and accessible during the continuance of the meeting to any person having the right to attend the meeting.
- Information required to be furnished under the Listing Agreement in respect of following director proposed to be reappointed/appointed as Director(s):

#### Mr. M.P.GUPTA

A) Brief Resume •

a) Age : 52 Years b) Qualification : B.Com. c) Experience : 29 years

Mr. M. P. Gupta is a Director of the Company since 15.05.1989

B) Work exposure : Specialization in the field of Finance, Banking, Taxation,

Accounts and General Administration

C) Other Directorships : i) M/s. Bharat Insecticides Limited

ii) M/s. Bharat Rasavan Finance Limited

iii) M/s. BR Agrotech Limited

iv) M/s. Siris Crop Sciences Limited

He is also a member of the Company's Shareholders' & Investors' Grievance Committee and Shares Transfer Committee.

# Bharat RASAYAN LIMIT 17th Annual Report 2005-2006

#### Mr. PRADEEP KUMAR GUPTA

A) Brief Resume

a) Age

46Years

b) Qualification

B.Com., L.L.B

c) Experience

9Years

B) Work exposure

i) Practicing Advocate of District Court, High Court and

Supreme Court;

ii) specialization in the field of Revenue and Civil

Matters.

C) Other Directorships/ Proprietorship M/s. Pradeep Gupta & Co., Advocate

He is also a member of the Company's Audit Committee, Remuneration Committee and Shareholders' and Investors' Grievance Committee.

#### Mr. SANDESH KUMAR JAIN

A) Brief Resume

a) Age

: 42 Years

b) Qualification

B.Com., F.C.A

c) Experience

16 Years

B) Work exposure

i) practicing Chartered Accountant;

ii) specialization in the field of Corporate Laws &

Corporate Finance

C) Other Directorships

i) M/s. Rathi Graphic Technologies Limited

ii) M/s. Maruti Capital Services Pvt. Limited

iii) M/s. New Delhi Media Pvt. Limited

iv) M/s. Shekhar Builder Pvt. Limited

Proprietorships

M/s. Sandesh Jain & Co., Chartered Accountant

#### Membership in the Committees

- a) M/s. Rathi Graphic Technologies Limited:
  - i) Audit Committee:
  - ii) Remuneration Committee; and
  - iii) Shareholders' and Investors' Grievance Committee
- He acts as a Chairman of Company's Audit Committee and Remuneration Committee and also a member of Shares Transfer Committee.

#### Mr. R.P.GUPTA

A) Brief Resume

a) Age

40 Years

b) Qualification

B.Com.

c) Experience

20 years

Mr. R.P.Gupta is a Director of the Company since 15.05.1989

B) Work exposure

looking after the factory production and General

Administration

C) Other Directorships

i) M/s. Bharat Insecticides Limited

ii) M/s. Bharat Rasayan Finance Limited

iii) M/s. Siris Crop Sciences Limited

He is also a member of the Company's Shares Transfer Committee.





#### DIRECTORS' REPORT

#### TO THE MEMBERS OF BHARAT RASAYAN LIMITED

Your Directors have pleasure in presenting their 17th Annual Report together with the audited accounts of the Company for the year ended 31st March, 2006:

#### FINANCIAL RESULTS

(Rs. In Lacs)

Particulars		For the year I 31.03.2006		or the year 1.03.2005
Sales & Other Income		4967.34		5243.97
Profit before interest & depreciation		390.28		330.44
Less : Interest : Depreciation	67.76 84.69	152.45	54.83 89.28	144.11
Profit before income tax		237.83		186.33
Provision for Taxation - Current Liability - Deferred Liability/(Tax Assets)	91.30 (8.35)	82.95	90.00 (5.08)	84.92
Profit after tax		154.88	· <del></del>	101.41
Surplus brought forward from previous year Profit available for appropriation		79.32 234.20		77.91 179.32
Appropriations Transferred to General Reserve Balance being surplus carried over to the Balance Shee	t ·	200.00 34.20		100.00 79.32

#### FINANCIAL HIGHLIGHTS

During the year under review, gross receipts were Rs. 49.67 Crores as compared to Rs. 52.44 Crores in the previous year, a marginal decline of 5%. Exports during the year were Rs. 21.40 Crores as compared to Rs. 24.96 Crores in the previous year. Profit after tax has increased to Rs. 1.54 Crores as compared to Rs. 1.01 Crores previous year mainly due to other income.

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Management Discussion and Analysis Report in terms of Clause-49 of the Listing Agreements with Stock Exchanges is enclosed as **Annexure-1**.

#### DIVIDEND

With increase in the competition from the global players in the pesticides industries, your directors plan for developing new molecules for which your company will need more funds. With a view to conserve the company's resources your directors have decided to skip the dividend and have thus not recommended any dividend for this financial year.

#### **FIXED DEPOSITS**

The Company continues to accept the deposits under Section 58A of the Companies Act, 1956, and as on 31.03.2006 there was no overdue deposit with the Company. All deposits due for payment were either paid or renewed during the year.

#### INSURANCE

The Company continues to carry adequate insurance cover for all its assets against foreseeable perils. The Company continues to maintain consequential loss (Fire) Policy and Public Liability Policy as per the provisions of Public Liability Insurance Act.

#### POLLUTION CONTROL

The Company has taken various initiatives to keep the environment free from pollution. It has already installed various devices in the factory to control the pollution.

#### **AUDITORS & AUDITORS' REPORT**

M/s. B.K.Goel & Associates, Chartered Accountants, the auditors of the Company retire at the forthcoming Annual General Meeting and being eligible offer themselves for re-appointment. Your Directors commend for their re-appointment.

The report of the Auditors is self-explanatory and does not call for any comments from the Directors.



17th Annual Report 2005-2006

#### STATUTORY STATEMENTS

- a) Conservation of energy, technology absorption and foreign exchange earnings/outgo Statements pursuant to section 217(1)(e) of the Companies Act, 1956, are given in **Annexure-II**.
- b) Particulars of employees pursuant to section 217(2A) of the Companies Act, 1956, read with Companies (Particulars of Employees) Rules, 1975:

As such there is no employee covered under the said Rules.

- c) Directors' responsibility statement pursuant to Section 217(2AA) of the Companies Act, 1956 Your Directors confirm:
  - 1. that in the preparation of the Annual Accounts the applicable accounting standards have been followed. There were no material departures requiring any explanation.
  - 2. that the Directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2006 and of the profit of the Company for the year ended on that date.
  - that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
  - 4. that the Directors have prepared the annual accounts on a going concern basis.

#### **CORPORATE GOVERNANCE**

Your Company has been committed to the principles of good corporate governance and the board of directors always believes in the transparency, accountability and integrity. Pursuant to Clause 49 of the Listing Agreement, a Report on Corporate Governance and Auditor's Certificate on it is given in **Annexure-III.** 

#### DIRECTORATE

Mr. Tarun Agarwal and Mr. Bimal Agarwal have resigned from the Board w.e.f. 18.03.2006 and 01.06.2006 respectively. Your directors wish to place on record their sincere appreciation of valuable advice received from them during their tenure as Directors.

Mr. Pradeep Kumar Gupta and Mr. Sandesh Kumar Jain were appointed as Additional Directors on 18.03.2006 and 01.06.2006 respectively. Mr. Pradeep Kumar Gupta and Mr. Sandesh Kumar Jain hold office upto the date of the ensuing Annual General meeting and the Company has received notices alongwith the requisite deposits of Rs. 1,000/- (Rs. 500/- each) from two members under Section-257 of the Companies Act, 1956, to propose their names as directors. The Board is of the opinion that their association with the Company will be beneficial to the Company and hence commends the resolutions for your approval.

Mr. M.P.Gupta retires by rotation at the forthcoming Annual General Meeting of the Company and being eligible offers himself for reappointment.

The present term of Mr. R.P.Gupta as a Whole Time Director has expired on 30.09.2005. Your approval pursuant to Sections 198, 269, 310, 311 & Schedule-XIII and other applicable provisions of the Companies Act, 1956, for his re-appointment and revision of his remuneration is sought in the annual general meeting.

#### **ACKNOWLEDGEMENTS**

Your Directors wish to place on record their appreciation of the support extended by the Company's Bankers, customers, suppliers, depositors and last but not the least, the shareholders. Your directors also take this opportunity to place on record their sincere appreciation to employees of the Company, at all levels, for their concerted efforts and services rendered to the Company during the year.

ON BEHALF OF THE BOARD

NEW DELHI AUGUST 30, 2006. (S. N. GUPTA)
CHAIRMAN & MANAGING DIRECTOR





#### ANNEXURE - ITO THE DIRECTORS' REPORT

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

#### Industry Structure and Development

The Company is engaged in the business of agrochemicals. In Indian agrochemicals industry, there is equal presence of Multinational as well as Indian Companies. The MNCs have focused on high-end speciality products whereas Indian players have focused on generic and off-patent products. Agribusiness-companies are developing new models to reach out to farmers and consumers, providing new technology etc. With the growth of Indian economy and the emphasis placed by the Government on improving productivity in the Agriculture sector, the agrochemicals industry has a pivotal role to play.

The industry has built up large capacities and has many players resulting in high level of competition. Due to seasonal nature of the business and uncertainties involved in the coverage of monsoon, a large inventory is required to be maintained.

## Financial Performance with respect to operational performance

During the year under review, gross receipts were Rs. 49.67 Crores as compared to Rs. 52.44 Crores in the previous year, a marginal decline of 5%. Profit after tax has increased to Rs. 1.54 Crores as compared to Rs. 1.01 Crores previous year mainly due to other income.

#### **Outlook**

Having regard to the thrust given by the Central Government to the agriculture sector and overall normal monsoon, the outlook for the current year 2006-07 appears to be good barring unforeseen circumstances. Further, during the year, the Company got some new registrations of the products and one new product has been manufactured by the Company and the company has also increased reasonable amount on R&D activities towards development of some more new products and the benefits from it will accrue in the year 2006-07 and onwards.

#### Risk, Concern and Threats

The overall pesticides business is dependent on weather and sudden change in the weather affects the demand for the agrochemicals and this kind of risk will always remain in this industry. Due to the unusual increase in crude oil prices globally, the prices of raw materials have consequently gone up, this has adversely affected the input cost. However, the sale price has not improved in same proportion. Even though, the agrochemical industry plays a very positive role to increase the productivity of the agriculture but there is always a negative perception in the minds of the people and environmentalists

about its effects on environment and agriculture produce.

The industry has to maintain a large inventory and offers extended credit due to seasonality of agricultural operations and at times when the monsoon is not favourable, the Industry suffers and has to incur high cost of interest.

#### SWOT ANALYSIS Strength

- Your Company is one of the foremost Companies in India that has a large manufacturing range of agrochemicals. It is one of the few companies manufacturing own technical grade pesticides from basic raw materials. This gives it an inherent advantage over quality and prices.
- The Company's products have been widely accepted in foreign markets and our export market is exploring further.
- 3. The Company has a team of competent and dedicated professional managers on its roll.

#### Weakness

In today's modern economy with the changing preferences, the business environment is changing at a very fast pace. The multinational companies have been expending huge amounts on R&D for developing new molecules and your company is manufacturing the generic range products. The Company has to gear up its R&D efforts to alignitself to the WTO/Patent Regime that will affect most of the manufacturing sectors in India.

#### **Opportunities**

- Several agriculture oriented policy initiatives under implementation by the Government and the availability of credit to the agriculture sector as priority sector are expected to improve the prospects of Agrochemicals industry as a whole.
- Enhanced awareness among the farming community regarding usage of pesticides for better yields.
- Export potential of generic pesticides.

#### Adequacy and Internal Controls System

During the year, the Board and Audit Committee have vigorously interacted with the external auditors of the company to review the overall systems and all major findings and suggestions are complied with and reported to the Audit Committee on a quarterly basis. Further, the Company has proper and adequate system of internal controls to ensure that all assets are safeguarded and protected against loss from unauthorized use and that the transactions are authorized, recorded and reported correctly.



17th Annual Report 2005-∠006

#### **Human Resources Development**

Your Company believes that human resources are the most precious assets of your Company. Your Company's ongoing thrust is to maintain productive work culture and to orient the employees to effectively face the new and emerging challenges emanating from the competitive environment. Number of employees on Company Roll as on 31.03.2006 was 190. Besides, the Company also employed casual workers through contractors during the year. The job description of each member has been defined and performance indicators are monitored accordingly to improve motivation level and to encourage talent. The company has been continuously conducting in-house and external training programmes through Workshops, Conferences, Seminars etc. for its people so as to develop their skills and capabilities.

The industrial relations climate of the Company continues to remain harmonious and cordial.

#### **Cautionary Statement**

Statements in the Management Discussion and analysis describing the company's objectives, projections and expectations may be forward looking statements within the meaning of applicable law and regulations. Actual results might differ materially from those expressed or implied. The important factors that could make a difference to the Company's operations include climatic conditions, economic conditions affecting demand/supply, global players and price conditions in the domestic and overseas markets in which the Company operates, changes in the Government regulations, tax laws and other statues and other incidental factors.

The Company assumes no responsibility in respect of forward looking statements herein which may undergo changes in future on the basis of subsequent developments, information or events.

#### ANNEXURE-II TO THE DIRECTORS' REPORT

INFORMATION REQUIRED UNDER SECTION 217(1)(e) OF THE COMPANIES ACT, 1956, READ WITH THE COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988.

#### A. CONSERVATION OF ENERGY

- (a&b) Wherever possible, energy conservation measures have already been implemented. However, efforts to conserve and optimize the use of energy through improved operational methods and other means are being continued on an ongoing basis.
- (c) The energy consumption and the cost of production is being kept under control.
- (d) Not Applicable.

#### **B. TECHNOLOGY ABSORPTION**

#### FORM'B'

#### Research & Development (R&D)

- R&D efforts of the Company are directed towards quality assurance, improvement of existing products and development of new processes for products.
- (2) Improvement in the product quality and cost reduction.
- (3) Studies for cost reduction, improvement of product quality, import substitution & introduction of new products are carried out on an ongoing basis.
- (4) The R&D efforts are totally integrated with the processing activities including development of new products. As such, R&D expenses cannot be segregated. Further, the Company is engaged in the development of new products, process and effluent treatment.

#### Technology Absorption, Adaptation & Innovation

- (1) The Company has no technical collaboration and the processes are carried out on the standard known technology and efforts are made to improve upon the same on an ongoing basis.
- (2) The Company has been in a position to cater to the requirements of customers, both Indian and foreign.
- (3) The Company has not imported any technology so far.

#### C. FOREIGN EXCHANGE EARNINGS & OUTGO

- (1) The Company is in constant touch with the overseas markets. Efforts are being made to develop new markets and consolidate the existing one by marketing products confirming to international standards.
- (2) Total foreign exchange used Rs. 412.45 lacs (previous year Rs. 113.57 lacs)
- (3) Total foreign exchange earned Rs. 2139.57 lacs (previous year Rs. 2292.51 lacs)

**ONBEHALF OF THE BOARD** 



17th Annual Report 2005-2006

#### ANNEXURE-III TO THE DIRECTORS' REPORT

#### REPORT ON CORPORATE GOVERNANCE

(Pursuant to Clause-49 of the Listing Agreement)

#### 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

Your Company believes that good Corporate Governance strengthens the Investors' trust and ensures a long term partnership that helps in Company's objectives. The Company's Philosophy on Corporate Governance lays strong emphasis on transparency, accountability, integrity, full disclosures and independent monitoring the state of affairs. The philosophy is manifested in its operations through exemplary standards of ethical behaviour, both within the organisation as well as in external relationships.

#### 2. BOARD OF DIRECTORS

#### a) Composition and Category of Directors

Presently the Board of Directors of your Company comprises of presently six directors, of which three are Executive Directors and the rest are Independent and Non-Executive Directors. There is no nominee director, appointed by any Financial Institution on the board. Thus the requirements of the Listing Agreement are duly complied with. As on 31.03.2006, the composition of the Board of Directors was as under:

Sr.No.	Name of the Director	Category of Directorship	No. of Director	ships of other
			Companies	Committees
1.	Mr. S.N.Gupta	Chairman & Managing Director	2	None
2.	Mr. M.P.Gupta	Executive Director	4	None
3.	Mr. R.P.Gupta	Executive Director	3	None
4.	Mr. Bimal Agarwal	Independent/Non-Executive Director	None	None
5.	Mr. Naresh Agarwal	Independent/Non-Executive Director	None	None
6.	Mr. Pradeep Kumar Gupta	Independent/Non-Executive Director	None	None

b) Mr. S.N.Gupta is an Executive Chairman of the Company.

#### c) Meetings and Attendance

During the financial year 2005-06, Twenty-Two (22) board meetings were held. The dates on which the said meetings were held are as follows:

30.04.2005	07.05.2005	16.06.2005	30.07.2005
17.08.2005	24.08.2005	_03.09.2005	09.09.2005
01.10.2005	20.10.2005	28.10.2005	31.10.2005
30.11.2005	01.12.2005	14.12.2005	23.12.2005
05.01.2006	20.01.2006	31.01.2006	17.03.2006
18.03.2006	31.03.2006	_	_

The Annual General Meeting was held on 30.09.2005.

The attendance of the Directors in the meetings was:

Sr.No.	Name of the Director	Category of Directorship	Atte	ndance at
			Board Meetings	A.G.M. held on 30.09.2005
1.	Mr. S.N.Gupta	Chairman & Managing Director	22	Yes
2.	Mr. M.P.Gupta	Executive Director	21	Yes
3.	Mr. R.P.Gupta	Executive Director	17	Yes
4.	Mr. P.K.Mittal*	Independent / Non-Executive Director	03	No
5.	Mr. Bimal Agarwal	Independent / Non-Executive Director	12	No
6.		Independent / Non-Executive Director	19	No
7.	Mr. Naresh Agarwal@	Independent / Non-Executive Director	08	N.A.
8.	Mr. Pradeep Kumar Gupta#	Independent / Non-Executive Director	01	N.A.

<sup>\*</sup>Retired on 30.09.2005 ^Resigned on 18.03.2006 #Appointed on 18.03.2006 @Appointed by the members in their meeting held on 30.09.2005



17th Annual Report 2005-20

#### 3. AUDIT COMMITTEE

#### i) Composition and Category of Members

Presently the Audit Committee comprises of three members all of which are Independent/Non-Executive Directors. As on 31.03.2006, the composition of the Audit Committee was as under:

S.No.	Name of the Member	Category of Member
1.	Mr. Bimal Agarwal, Chairman	Independent / Non-Executive Director
2.	Mr. Naresh Agarwal	Independent / Non-Executive Director
3.	Mr. Pradeep Kumar Gupta	Independent / Non-Executive Director

Since Mr. Bimal Agarwal, Chairman of the Committee had resigned on 01.06.2006, Mr. Sandesh Kumar Jain was inducted and appointed as a Chairman of the Committee. The Company Secretary acts as the Secretary of the Audit Committee.

#### ii) Meetings and Attendance

During the financial year 2005-06, Five (5) meetings were held. The dates on which the said meetings were held are as follows:

30.04.2005	30.07.2005	17.08.2005	31.10.2005	31.01.2006

The attendance of the members in the meetings was:

Sr.No.	Name of the Member	Category of Member	Numbers of Meetings Attended
1.	Mr. Bimal Agarwal	Independent / Non-Executive Director	5
2.	Mr. P.K.Mittal*	Independent / Non-Executive Director	3
3.	Mr. Tarun Agarwal@	Independent / Non-Executive Director	5
4.	Mr. Naresh Agarwal#	Independent / Non-Executive Director	2
5.	Mr. Pradeep Kumar Gupta^	Independent / Non-Executive Director	Nil

<sup>\*</sup>Retired on 30.09.2005 #Appointed by the members in their meeting held on 30.09.2005 @Resigned on 18.03.2006 ^Appointed on 18.03.2006

#### iii) Brief description of terms of reference

The terms of reference to the Audit Committee are as per guidelines given in the Code of Corporate Governance and Clause 49 of the Listing Agreement.

#### 4. REMUNERATION COMMITTEE

#### i) Composition and Category of Members

Presently the Remuneration Committee comprises of three members all of which are Independent/Non-Executive Directors. As on 31.03.2006, the composition of the Remuneration Committee was as under:

S.No.	Name of the Member	Category of Member
1.	Mr. Bimal Agarwal, Chairman	Independent / Non-Executive Director
2.	Mr. Naresh Agarwal	Independent / Non-Executive Director
3.	Mr. Pradeep Kumar Gupta	Independent / Non-Executive Director

Since Mr. Bimal Agarwal, Chairman of the Committee had resigned on 01.06.2006, Mr. Sandesh Kumar Jain was inducted and appointed as a Chairman of the Committee. The Company Secretary acts as the Secretary of the Remuneration Committee.

#### ii) Meetings and Attendance

During the financial year 2005-06, One (1) meeting was held. The said meeting was held on 01.10.2005.

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#### 13trarat RASAYAN LIMITED

17th Annual Report 2005-2006

The attendance of the Members in the meeting was:

Sr. No.	Name of the Member	Category of Member	No. of Meetings Attended
1.	Mr. Tarun Agarwal*	Independent / Non-Executive Director	
2.	Mr. Naresh Agarwal#	Independent / Non-Executive Director	1
3.	Mr. Bimal Agarwal	Independent / Non-Executive Director	Nil
4.	Mr. Pradeep Kumar Gupta^	Independent / Non-Executive Director	Nil

\*Resigned on 18.03.2006

^Appointed on 18.03.2006

#Appointed by the members in their meeting held on 30.09.2005

#### iii) Brief description of terms of reference

The terms of reference to the Remuneration Committee are as per guidelines given in the Code of Corporate Governance and Clause 49 of the Listing Agreement.

iv) The Remuneration Committee has power to determine the Company's policy on specific remuneration packages for Executive Directors including pension rights and any compensation payment and such other terms of reference as may be assigned to it by the Board of Directors from time to time.

v) Details of remuneration to the whole time directors during the year 2005-06:

(Amt. in Rs.)

Particulars	Mr. S.N.Gupta	Mr. M.P.Gupta	Mr. R.P.Gupta
Salaries	13,80,000	6,90,000	6,90,000
Commission based on profits Employer contribution to P/F & Gratuity	1,47,286	78,323	78,323
Monetary Value of residential accommodation borne by the Company	_		

The Company is paying the premium to Life Insurance Corporation of India for securing the payment of gratuity to its employees including its whole-time directors, which has already been included in the above. All the whole-time directors have been provided the company's car and the telephone on their residences for official use.

No sitting fee has been given to any director during the year under review.

#### 5. SHAREHOLDERS' COMMITTEE

#### A) Shareholders and Investors' Grievance Committee

i) Composition and Category of Members

The Shareholders and Investors' Grievance Committee of the Board of Directors comprised of three members. As on 31.03.2006, the composition of the Committee was as under:

S.No.	Name of the Member	Category of Member
	Mr. Naresh Agarwal, Chairman	Independent / Non-Executive Director
2.	Mr. Pradeep Kumar Gupta	Independent / Non-Executive Director
3.	Mr. M.P.Gupta	Executive Director

The Company Secretary being Compliance Officer acts as a Secretary of the Shareholders' and Investors' Grievance Committee. Mr. A.C. Upadhyay was the Company Secretary of the Committee till 22.06.2006. At present Mrs. Lakshmi Gurung acting as a Company Secretary-cum-Compliance Officer w.e.f. 24.07.2006.

#### ii) Meetings and Attendance

During the financial year 2005-06, Four (4) meetings were held. The dates on which the said meetings were held are as follows:

01.04.2005 | 01.07.2005 | 01.10.2005 | 05.01.2006

The attendance of the Members in the meetings was:

Sr. No.	Name of the Member	Catagory of Member	Numbers of Meetings Attended
	Mr. P.K.Mittal*	Independent / Non-Executive Director	
2.	Mr. Naresh Agarwal@	Independent / Non-Executive Director	2
3.	Mr. Pradeep Kumar Gupta#	Independent / Non-Executive Director	Nil Ì
4.	Mr. M.P.Gupta	Executive Director	4

<sup>\*</sup>Retired on 30.09.2005

<sup>#</sup>Appointed on 18.03.2006

<sup>@</sup> Appointed by the members in their meeting held on 30.09.2005



17th Annual Report 2005-2 )6

iii) Brief description of terms of reference

The terms of reference of the Investors' Grievance Committee are as per the guidelines given in the Listing Agreement with the Stock Exchanges and includes looking into Investors' Complaints/Grievances, approval and registration of transfers and/or transmission of securities and allotment of further securities and all incidental head thereto.

- iv) During the financial year 2005-06, the Shareholders & Investors' Grievance Committee Meeting of the Company took on record the status of 11 complaints/requests received from the shareholders. The average time taken to resolve the complaints was 10 days.
- v) There was none of the complaint, which was not solved to the satisfaction of the shareholder.
- vi) The Company had no pending transfers at the close of the financial year.
- vii) The Company had no pending transmission at the close of the financial year.

#### B) Share Transfer Committee

The Company has also formed the Shares Transfer Committee and the Board has delegated the power of shares transfer to this committee. As on date Mr. M.P.Gupta, Mr. R.P.Gupta, Whole Time Directors and Mr. Sandesh Kumar Jain, Director of the Company are its members. The Committee is meeting four times in a month on an average basis to transact the cases related with shares transfers and dematerialisation of shares.

#### 6. GENERAL BODY MEETINGS

No. of AGM	Year ended	Venue	Date and Time	Whether Special Resolution passed?
16th	31.03.2005	Satyam Banquets 6, Bhera Enclave, Outer Ring Road, Paschim Vihar, New Delhi - 110 087.	30.09.2005 10:30 A.M.	No
15th	31.03.2004	-Do-	29.09.2004 10:30 A.M.	No
14th	31.03.2003	-Do-	30.09.2003 10:30 A.M.	Yes

#### 7. DISCLOSURES

i) Details of materially significant related party transactions

None of the transactions with any of the related parties mentioned in the Notes to the Accounts were in conflict with the interest of the Company. The transactions entered into are based on consideration of various business exigencies such as synergy in operations sectoral specialization etc. and are negotiated on arms length basis and are only intended to further the interest of the Company.

ii) Compliance by the Company

The Company has complied with the requirements of Stock Exchanges, SEBI and other Statutory Authority (ies) during the preceding three financial years on all matters related to Capital Markets and no penalities/strictures were imposed on the Company.

#### 8. CODE OF CONDUCT FOR DIRECTORS AND SENIOR MANAGEMENT

The Board at its meeting held on December 1, 2005 has adopted the Code of Conduct. This Code is a comprehensive code applicable to all Directors, Executive as well as Non-Executive, as well as members of Senior Management.

A copy of the Code of Conduct has been put on the Company's Website, viz. www.bharatgroup.co.in.

The Code has been circulated to all the members of the Board and Senior Management and they have affirmed the Compliance of the same. A declaration signed by the Chairman & Managing Director is given below:

"I hereby confirm that the Company has obtained from all the members of the Board and Senior Management, affirmation that they have complied with the Code of Conduct for Directors and Senior Management in respect of financial year 2005-06."

(S.N.GUPTA)
Chairman & Managing Director

#### 9. WHISTLER BLOWER MECHANISM

The Company promotes ethical behavior in all its business activities and has put in places mechanism of reporting illegal or unethical behavior. Employees are free to report violation of laws, rules and regulations or unethical conduct to their immediate Supervisors/notified Persons/Audit Committee. The report received from any employee will be reviewed by the Directors/Senior Management/Audit Committee and are obligated to maintain confidentiality of such reporting and ensure that the Whistler Blower are not subjected to any discriminatory practice.

17th Annual Report 2005-2006

#### 10. MEANS OF COMMUNICATION

- The quarterly and half-yearly financial results are generally published in the widely circulating national and local newspapers such as "The Pioneer"/"The Financial Express" English Edition and "Rashtra Ka Vidhan"/"Jansatta" Hindi Edition. These are not sent to each shareholders.
- Website: The Company's financial results/official news releases and other important investor ii) related information are periodically displayed and updated on the company's website, viz. www.bharatgroup.co.in.
- iii) Presentation made to institutional investors or to the analysts: Not Applicable.
- Management Discussion and Analysis Report forms part of Directors' Report.

#### 11. GENERAL SHAREHOLDERS' INFORMATION

#### **Annual General Meeting** i)

The next annual general meeting is scheduled to be held at Punjabi Bagh Club, Ring Road, Punjabi Bagh, New Delhi-110026, on Saturday, the 30th September, 2006, at 10:30 A.M.

#### Financial Calender for the year 2006-07 ii)

Financial Reporting for -

- Quarter ending 30.06.2006 - Quarter ending 30.09.2006 - Quarter ending 31.12.2006 - Quarter ending 31.03.2007

Annual General Meeting for the year ended 31.03.2007

End of July, 2006

End of October, 2006 End of January, 2007 End of April, 2007

End of September, 2007

#### iii) **Book Closure Date**

The register of members and share transfer books of the Company will remain closed from 26.09.2006 to 30.09.2006 (both days inclusive).

#### Dividend iv)

#### Dividend Payment Date

Not applicable as the company has not declared any dividend for the year under review.

#### ii) Unclaimed Dividend

Pursuant to the provisions of Section 205A of the Companies Act, 1956, as amended, dividends for the financial year ended 31st March, 1999 and thereafter, which remain unpaid or unclaimed for a period of 7 years will be transferred to the Investors Education and Protection Fund of the Central Government. Thereafter no claim shall lie either with the Central Government or with the Company in respect of such dividend. Unpaid dividend for the financial year ended 31.03.1999 will be transferred to the said fund after 07.11.2006.

#### v) Listing on Stock Exchange

Company's shares are listed at National Stock Exchange of India Limited and upto date annual listing fees has been paid to them.

#### Stock Code vi)

National Stock Exchange of India Limited

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#### Market Price Data and Sensex Comparison (High/Low)

Monthly High and Low quotation of shares traded and sensex on National Stock Exchange during the financial year 2005-06 are as follows:

daning the interioral year 2000 of are ab follows:								
Month and Year	NSE Marke	t Price Data	NSE[S&P Nifty] Indices					
	High (in Rs.)	Low (in Rs.)	High	Low				
April, 2005 May, 2005 June, 2005 July, 2005 August, 2005 September, 2005 October, 2005 November, 2005 December, 2005 January, 2006	58.00 53.00 54.50 63.50 83.90 65.50 55.00 46.00 42.00 45.75	45.25 43.70 43.60 42.50 45.30 52.50 39.10 39.10 37.75 40.00	2084.90 2099.35 2226.15 2332.55 2426.65 2633.90 2669.20 2727.05 2857.00 3005.10	1896.30 1898.15 2061.35 2171.25 2294.25 2382.90 2307.45 2366.80 2641.95 2783.85				
February, 2006 March, 2006	53.00 45.50	36.70 40.05	3090.30 3433.85	2928.10 3064.00				
Watch, 2000	45.50	40.05	3433.63	3004.00				





#### viii) Registrar and Share Transfer Agent and Share Transfer System of the Company

The shares are accepted for registration and transfer at the registered office and also at the office of Registrar and Share Transfer Agent (RTA) - M/s. Intime Spectrum Registry Limited (ISRL). ISRL has a separate department headed by the Deputy Head - Share Registry, and assisted by dealing assistants to attend the investors' queries on issue of share certificates, share transfers and related matters. ISRL is fully equipped with the latest computers and professional manpower to undertake the activities of share transfers and redressal of shareholders' grievances. ISRL processes the shares for transfer and forwards the same to the Company for approval of the Shares Transfer Committee of the Board set up for the purpose. The Committee meets periodically for approving shares transfer and other related activities. This Committee is working under the Chairmanship of Mr. M.P.Gupta, Executive Director. The shareholders who donot get prompt response from the R&T Agent may write to Mr. Pradeep Kumar Gupta, Non-Executive Director and Chairman of Shareholders and Investors' Grievance Committee at the Registered Office of the Company.

The address and other details of our Registrar and Share Transfer Agent (RTA) is as follows:

M/s. Intime Spectrum Registry Limited

A-31, 3rd Floor, Near PVR Cinema, Naraina Industrial Area, Phase-I, New Delhi - 110 028. Tel. Nos. : 91-11-41410592-94 Fax No. : 91-11-41410591

#### ix) Distribution of Shareholding as on 31.03.2006

Ca	tegory	Number of Shares held	% of Paid-Up Capital
<b>A.</b>	PROMOTER'S HOLDING Promoters		
1	- Indian Promoters - Foreign Promoters	2871083	67.575%
2	Persons acting in Concert	51889	1.221%
	** Sub Total **	2922972	68.796%
<b>B</b> .	NON - PROMOTER'S HOLDING Institutional Investors		
a. b.	Mutual Funds & UTI Banks, Fls, Insurance Companies, (Central/State Govt. Institutions/Non-Govt. Institutions)		_
c.	Foreign Institutional Investors		
	** Sub Total **		
4 a b c d	Others Private Corporate Bodies Indian Public NRIs / OCBs Others	193609 1131395 764	4.557% 26.629% 0.018% —
	** Sub Total **	1325768	31.204%
	** GRAND TOTAL**	4248740	100.000%

#### x) Dematerialisation of shares and liquidity

The Securities and Exchange Board of India (SEBI) has notified for compulsory trading in Company's shares in dematerialised mode from 30.04.2001. The ISIN of the Company's shares is INE838B01013. After dematerialisation of shares the shareholders must contact their DPs for any information/instructions in respect of their shareholders, except dividend warrants which are directly despatched by the Company to the shareholders (beneficiaries) at their address registered with their DPs.

As on 31.03.2006, the status of dematerialisation of equity shares of the Company was as under:

S.No.	Particulars	Share	holders	Shareholding		
		(In Nos.)	(In %)	(In Nos.)	(ľn %)	
1. 2. 3.	N.S.D.L. C.D.S.L. Physical	2033 451 2991	37.13% 8.24% 54.63%	36,83,294 1,31,188 4,34,258	86.69% 3.09% 10.22%	
	Total	5475	100.00%	42,48,740	100.00%	

# 8

#### 13harat RASAYAN LIMITED

17th Annual Report 2005-2006

- xi) Outstanding GDR/ADR/Warrants or any convertible instruments, conversion date and impact on equity
  - Since the Company has not issued any GDR or ADR Warrants or any convertible instruments.
- xii) Plant Location
  - 2 KM Stone, Madina-Mokhra Road, Village Mokhra, Tehsil Meham, Distt. Rohtak (Haryana).
- xiii) Address for Correspondence

1501, Vikram Tower, Rajendra Place, New Delhi - 110 008.

ON BEHALF OF THE BOARD

NEW DELHI AUGUST 30, 2006. (S. N. GUPTA)
CHAIRMAN & MANAGING DIRECTOR

#### **AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE**

## To the Members of BHARAT RASAYAN LIMITED

We have examined the compliance of conditions of corporate governance by BHARAT RASAYAN LIMITED for the year ended on 31st March 2006 as stipulated in clause 49 of Listing Agreement of the said Company with stock exchanges.

The compliance of conditions of corporate governance is the responsibility of the Management. Our examination has been in the manner described in the Guidance Note on Certification of Corporate Governance issued by the Institute of Chartered Accountants of India and has been limited to a review of the procedures and implementation thereof, adopted by the company for ensuring the compliance with the conditions of the corporate governance as stipulated in the said clause. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, and based on our reliance upon the representations made by the management that there were no transactions of material nature with the management or by relatives that may have potential conflict with the interest of the company at large.

The Share Transfer Agent of the company has certified the number of complaints received from the investors and the number of complaints resolved during the financial year and that there are no complaints pending as at the year end as stated of the Company's report on Corporate Governance.

We certify that the company has complied in all material respects with the conditions of Corporate governance as stipulated in the above mentioned Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For B.K.GOEL & ASSOCIATES CHARTERED ACCOUNTANTS

NEW DELHI, AUGUST 30, 2006. (B.K.GOEL)
Proprietor
Membership No.: 82081



17th Annual Report 2005-2000

#### **AUDITORS' REPORT**

#### TO THE MEMBERS OF BHARAT RASAYAN LIMITED

Friends,

We have audited the attached Balance Sheet of Bharat Rasayan Limited as at 31st March, 2006, the Profit & Loss Account and the Cash Flow Statement for the year ended on that date annexed thereto. These Financial Statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An Audit includes examining on a test basis evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion and report that:

- 1. As required by the Companies (Auditor's Report) Order, 2003, as amended by the Companies (Auditor's Report) order (Amendment) 2004 issued by the Central Government in terms of section 227(4A) of the Companies Act, 1956 and on the basis of such examination of the books and records of the Company as we considered appropriate and according to the information and explanations given to us during the course of our audit, we enclose in the Annexure a statement on the matters specified in paragraph 4 and 5 of the said order.
- 2. Further to our comments in the Annexure referred to in paragraph 1 above, we state that:
  - a) We have obtained all the informations and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - b) In our opinion proper books of accounts as required by law have been kept by the Company so far as appears from our examination of such books.
  - c) The Balance Sheet, Profit & Loss Account and Cash Flow Statement referred to in this report are in agreement with the books of accounts.
  - d) In our opinion, the Balance Sheet, Profit & Loss Account and Cash Flow Statement dealt with by this report comply with the applicable accounting standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956.
  - e) In our opinion and to the best of our information and according to the explanations given to us, the said Balance Sheet, Profit & Loss Account and Cash Flow Statement read together with significant accounting policies & notes thereon give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view:-
    - in so far as it relates to the Balance Sheet, of the state of affairs of the company as at 31st March, 2006;
    - in so far as it relates to the Profit & Loss account, of the Profit for the year ended on 31st, March, 2006 and
    - in so far as it relates to the cash flow statement, of the cash flows for the year ended on that date.
- 3. On the basis of written representations received from the directors, as on 31st March, 2006 and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31st, March, 2006 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For B.K.GOEL & ASSOCIATES CHARTERED ACCOUNTANTS

(B.K.GOEL) Proprietor

Proprietor Membership No.: 82081

NEW DELHI, AUGUST 30, 2006.



17th Annual Report 2005-2006

#### ANNEXURE TO THE AUDITORS' REPORT

- i) a) According the information and explanations given to us and as certified by the management, the company has maintained proper records showing full particulars including quantitative details and situation of Fixed Assets.
  - b) According to the information and explanations given to us, the management has conducted physical verification of major fixed assets during the year, which in our opinion is reasonable having regard to the size of the company and the nature of the assets. No material discrepancies were said to have noticed on such verification.
  - According to the information and explanations given to us, the company has not disposed off substantial part of its fixed assets.
- ii) a) Physical verification of inventories has been conducted at reasonable intervals during the year by the management. In our opinion, the frequency of the verification is reasonable.
  - b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the Management are reasonable and adequate in relation to the size of the company and nature of its business.
  - c) In our opinion, the company is maintaining proper records of inventories and based on the information and explanations given to us, discrepancies noticed on physical verification were not material in relation to the operations of the company and the same have been properly dealt with in the books of accounts.
- iii) a) According to the information and explanations given to us, the company has granted loans by way of Inter Corporate Deposits to Companies covered in the register maintained under Section 301 of the Companies Act, 1956. Maximum amount to these parties during the year was Rs. 855.00 Lacs. However outstanding at the year end is Rs. 595.00 Lacs only receivable from one such party which is as per terms of the deposit.
  - In our opinion, the rate of interest and other terms and conditions of such loans are not, prima facie, prejudicial to the interest of the company.
  - The parties are repaying the principal amounts as stipulated and have also been regular in the payment of interest to the company.

- d) There is no overdue amount in excess of Rs. 1.00 Lacs in respect of loans granted to companies, firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956.
- e) The company had taken loans by way of Inter Corporate Deposits, public deposits and loan from directors from 18 companies / firms / parties covered in the register maintained under section 301 of the Companies Act, 1956. The maximum amount involved during the year was Rs. 467.50 Lacs and the year end balance of loans/ Deposits/ICDs taken from such parties was Rs. 256.00 Lacs.
- f) In our opinion, the rate of interest and other terms and conditions on which loans have been taken from companies, firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956 are not, prima facie, prejudicial to the interest of the company.
- g) The company is regular in repaying the principal amounts as stipulated and has been regular in the payment of interest.
- iv) In our opinion and according to the information and explanations given to us, there are adequate internal control systems commensurate with the size of the company and the nature of its business with regard to purchase of inventory and fixed assets and for the sale of goods and services. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal control system of the company.
- v) a) According to the information and explanations given to us, we are of the opinion that the particulars of all contracts or arrangements that need to be entered into the register maintained under section 301 of the Companies Act, 1956 have been so entered.
  - b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of contracts or arrangements entered in the register maintained under section 301 of the Companies Act, 1956 and exceeding the value of rupee five lacs in respect of any such party during the year have been made at prices which are reasonable having regard to prevailing market prices at the relevant time.
- vi) In our opinion and according to the information and explanations given to us, the company has complied with the provisions of sections 58A and 58AA and other relevant provisions of the Companies Act, 1956 and the Companies (Acceptance of Deposits) Rules, 1975 with



17th Annual Report 2005-2. J6

regard to the deposits accepted from the public. According to the information and explanations given to us, no order has been passed by the Company Law Board or National Company Law Tribunal or Reserve bank of India or any court or any other Tribunal on the company in respect of the said deposits.

- vii) In our opinion, the company has an internal audit system commensurate with the size and nature of its business.
- viii) We have broadly reviewed the books of accounts maintained by the company in respect of its products where pursuant to the rules made by the Central Government of India, the maintenance of cost records has been prescribed U/S 209(1)(d) of the Act and are of the opinion that prima face, the prescribed accounts and records have been made and maintained. We have not however made a detailed examination of the records with a view to determine whether they are accurate or complete.
- ix) a) The company is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, investor education protection fund, employees' state insurance, income tax, sales tax, wealth tax, service tax, custom duty, excise duty, cess and other material statutory dues applicable to it.
  - b) According to the information and explanations given to us, no undisputed amounts payable in respect of income tax, sales tax, wealth tax, service tax, custom duty, excise duty and cess were in arrears, as at 31.03.2006 for a period of more than six months from the date they became payable.
  - c) According to the information and explanations given to us and the records of the company examined by us, the disputed amount of income tax liability of approx. Rs. 24.07 lacs pertaining the Asstt. Year 2000-01, 2001-02, 2002-03 and 2003-04 for which requisite appeals before Hon'ble Delhi High Court/ ITAT / CIT Appeals are pending has not been deposited by the company. However the issues involved in these years are mainly similar as decided by honourable ITAT in favour of the company in Asstt. Year 1996-97, 1997-98 and 1998-99.
- x) The Company is a profit making company and having nil accumulated losses upto 31.03.2006.
   Further the company has not incurred cash losses during the financial year covered by our

- audit and the immediately preceding financial year.
- xi) In our opinion and according to the information and explanations given to us, the company has not defaulted in repayment of dues to any financial institution, bank or debenture holders.
- xii) We are of the opinion that the company has maintained adequate records where the company has granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiii) The provisions of special Statute applicable to chit fund/ Nidhi/ Mutual benefit fund / Societies are not applicable to the company.
- xiv) In our opinion, the company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4 (xiv) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- xv) According to the information and explanations given to us, the company has not given any guarantees for loans taken by others from Banks or other financial institutions.
- xvi) The company has neither taken any term loan during the year nor outstanding such term loan carried over from earlier years.
- xvii) According to the information and explanations given to us and on an overall examination of the balance sheet of the company, we report that no funds raised on short term basis have been used for long term investment.
- xviii) The Company has not made any preferential allotment of shares during the year.
- xix) The Company has not issued any debentures during its lifetime.
- xx) The company has not raised any money by way of any public issue during the year.
- xxi) During the course of our examination of the books and records of the company carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of fraud on or by the company noticed or reported during the year, nor have we been informed of any such case by the management.

For B.K.GOEL & ASSOCIATES CHARTERED ACCOUNTANTS

NEW DELHI, AUGUST 30, 2006. (B.K.GOEL)

Proprietor

Membership No.: 82081



Particulars	Schedul No.	e <b>As</b>	at 31.03.2006 (Rupees)	As	at 31.03.2005 (Rupees)	
SOURCES OF FUNDS Shareholders' Funds:						
Share Capital	1	42,487,400		42,487,400		
Reserves & Surplus	2	243,419,745	285,907,145	227,931,937	270,419,337	
Loan Funds:						
Secured Loans	3	41,170,901		7,532,703		
Unsecured Loans	4	25,600,000	66,770,901	40,000,000	47,532,703	
DeferredTax Liability (See Note No.	.21) 21		6,865,689		7,700,970	
			359,543,735		325,653,010	
APPLICATION OF FUNDS						
Fixed Assets	-	170 400 712		1E4 602 E60		
Gross Block Less : Depreciation	5	172,406,713 110,402,347		154,603,569 102,013,054		
NET BLOCK		110,402,047	62,004,366	102,010,001	52,590,515	
	0					
Investment (At Cost):	6		13,159,000		66,469,058	
Current Assets, Loans & Advan	ces:					
Inventories	7	77,625,104		41,143,541		
Machinery Spare Parts & Others ( Sundry Debtors	WIP) - 8	3,807,016 131,372,999		2,406,230 119,987,219		
Cash & Bank Balances	9	3,272,499		10,144,627		
Other Current Assets	10	1,242,000		42,000		
Loans & Advances	11	109,310,765		49,724,558		
TOTAL-[A]		326,630,383		223,448,175		
Current Liabilities & Provisions	:				•	
Liabilities	12	42,086,325		14,858,540		
Provisions	13	163,689		1,996,198		
TOTAL-[B]		42,250,014		16,854,738		
NETCURRENTASSETS [A-B]			284,380,369		206,593,437	
			359,543,735		325,653,010	
Significant accounting policies and notes to accounts	21					

Annexure to our report of even date

FOR & ON BEHALF OF THE BOARD

Directors

for B.K. GOEL & ASSOCIATES CHARTERED ACCOUNTANTS

B.K.GOEL Proprietor Membership No. : 82081

1

LAKSHMI GURUNG Company Secretary S.N.GUPTA Chairman & Managing Director M.P.GUPTA R.P.GUPTA

NEW DELHI AUGUST 30, 2006.





#### PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH, 2006

S	chedu No.	e	Year ended 31.03.2006 (Rupees)		Year ended 31.03.2005 (Rupees)
INCOME					
Income from operation	20	476,400,086		519,213,405	
Add : Other Income	19	20,334,351	496,734,437	5,183,794	524,397,199
EXPENDITURE					
Cost of goods consumed/sold	14	366,950,072		412,022,081	
Manufacturing Expenses	15	36,906,756		29,327,269	
Personnel Expenses	16	27,641,372		23,015,155	
Administrative & Selling Expenses	17	26,208,703		26,988,664	
Interest	18	6,776,127		5,483,516	
Depreciation	15	8,468,881	472,951,911	8,927,860	505,764,545
Profit before tax			23,782,526		18,632,654
Provision for Taxation - Current Liab	oility	9,129,999		8,999,824	
- Deferred Ta:	x Asse	ts <b>(835,281)</b>	8,294,718	(507,953)	8,491,871
Profit after tax			15,487,808		10,140,783
Add : Balance brought forward					
from previous year			7,931,937		7,791,154
Balance available for appropriation			23,419,745		17,931,937
Appropriations :					
Transferred to General Reserve			20,000,000		10,000,000
Balance being surplus carried to Ba	alance	Sheet	3,419,745		7,931,937
			23,419,745		17,931,937
Significant accounting policies and notes to accounts	21				

Annexure to our report of even date

for B.K. GOEL & ASSOCIATES CHARTERED ACCOUNTANTS

FOR & ON BEHALF OF THE BOARD

**B.K.GOEL** Proprietor

Membership No.: 82081

**NEW DELHI** AUGUST 30, 2006. **LAKSHMI GURUNG** Company Secretary

Directors

S.N.GUPTA Chairman & Managing Director M.P.GUPTA **R.P.GUPTA** 





	r <sup>)</sup>		<u>'</u>	7 til Allia al Fich	7011 2000 2000
-			As at 31.03.2006 (Rupees)	£	As at 31.03.2005 (Rupees)
	HEDULE - 1 ARE CAPITAL				
	horised 000,000 Equity Shares of Rs. 10/- each		100,000,000		100,000,000
	ued, Subscribed & Paid-Up 48,740 Equity Shares of Rs. 10/- each		42,487,400		42,487,400
		i e			
SCI	HEDULE - 2				
RE:	SERVES & SURPLUS				
Ger	neral Reserve				
	•	20,000,000 20,000,000	240,000,000	210,000,000	220,000,000
Sur	plus being balance in Profit & Loss Acc	count	3,419,745		7,931,937
SCI	HEDULE - 3		243,419,745		227,931,937
SE	CURED LOANS				
Wo	rking Capital Borrowings				
Sta	te Bank of India*		41,170,901	•	7,532,703
*Th	e borrowings are secured by way of:				
1)	hypothecation of raw materials, finished debts, both present and future, of the cor		ni-finished goo	ds, stores, spa	ares and book
2)	equitable mortgage of the land & factor company at Village Mokhra, Distt. Rohtal		plant & machir	nery and other	assets of the
3)	the borrowings are further guaranteed by Whole Time Directors of the Company.	y the person	al guarantees o	of the Managin	g Director and

## SCHEDULE - 4 UNSECURED LOANS

- from Directors	1,600,000	10,000,000
- from Public-Fixed Deposits	24,000,000	30,000,000
	25,600,000	40,000,000



17th Annual Report 2005

## SCHEDULE - 5 FIXED ASSETS

(Rupees)

• •	Gross Block (At Cost)						Depreci	ation		Net	Net Block	
Particulars	As at 31.03.05	Additions during the year	Sales during the year	Adjust- ment		Up to 31.03.05	For the Year	Adjust- ment	Upto 31,03.06	As at 31.03.06	As at 31.03.05	
1. Land	608,803	_			608,803	_	_	_	_	608,803	608,803	
2. Building	13,324,252	_	_		13,324,252	6,010,451	565,716		6,576,167	6,748,085	7,313,801	
3. Plant & Machinery	133,411,291	17,570,611	372,000	20,110	150,609,902	91,251,603	7,298,922	50,092	98,500,433	52,109,469	42,159,688	
4. Furniture . & Fixture	1,950,575	142,037	_		2,092,612	997,673	178,538		1,176,211	916,401	952,902	
<ol><li>Office Equipments</li></ol>	3,810,035	522,606			4,332,641	2,825,172	279,240		3,104,412	1,228,229	984,863	
6. Vehicles	1,498,613		15,000	25,000		928,155	146,465	29,496	1,045,124	438,489	570,458	
Total	154,603,569	18 235 254	387,000			102,013,054		79,588	110,402,347	62,049,476	52,590,515	
Correspond-	1,1,1,000,000	70,200,20	007,000	15,710	,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
-ing figures for the prev.year	154,473,333	1,782,420	1,652,184		154,603,569	94,055,119	8,927,860	969,925	102,013,054	52,590,515	60,418,214	
							A	s at			As at	
							31.03.2				03.2005	
							(Rup	es)		(1	Rupees)	
(i) 1315 (Fully (ii) Units (Prev.	d- other the 900 Equity Paid Up) in HSBC Year 5326 10.0271 Pe	y Shares in Siris ( Floating 220.842 (	of Rs.1 Crop Sc Rate F	0/- ea ience und o	ach s Ltd.	each	13,159,	000			159,000 310,058	
						_	13,159,	000		66,	469,058	
SCHEDU	LE - 7									·		
INVENTO	RIES											
(As taken	, valued &	certified	by the	mana	agement)							
A) Raw	Materials	& Other	r Consi	ımabi	le Goods							
	Raw Mater Consumab		ties		27,11	13,422			16,499,7	88		
	Consumab				•	ŕ						
· F	•			31,281			628,8	65				
iii) F	<sup>F</sup> uels				1,27	73,928			1,004,3	61		
iv) (	Others - D	elhi <b>T</b> radi	ng Item	ıs			28,668,	631	1,782,5	00 19,	915,514	
B) Stoc	k-in-proce	ess					21,522	147		9,	265,180	
·												
C) Finis	hed Good	ds					27,434	326		11,	962,847	



17th Annual Report 2005-2006

			7 (11 7 (1 1 1 1 da 1 1 1 da	
	As	at 31.03.2006	Asa	at 31.03.2005
		(Rupees)		(Rupees)
SCHEDULE - 8				
SUNDRY DEBTORS				
(Unsecured, Considered Good)·				
- Outstanding for more than 6 months		3,418,589		12,100,413
- Others		127,954,410		107,886,806
		131,372,999		119,987,219
SCHEDULE - 9				
CASH & BANK BALANCES				
a. Cash in hand		486,346		555,075
b. Balances with Scheduled Banks & O	ther Banks			
i) in Current Accounts		2,158,340		8,757,602
ii) in Unpaid Dividend Accounts		627,813		831,950
		3,272,499		10,144,627
SCHEDULE - 10		<del></del>		
OTHER CURRENT ASSETS				
Fixed Deposits with State Bank of India				
(Margin Money for LC / BG)		1,242,000		42,000
(Margin Money for 207 ba)		1,242,000		42,000
SCHEDULE - 11				
LOANS & ADVANCES				
(Unsecured - Considered Good)				
a) Loans				
Inter Corporate Deposits		59,500,000		19,500,000
b) Advances recoverable in cash or in		33,000,000		,0,000,000
kind or for value to be received				
i) Central Excise Duty & Service Tax	18,631,938		11,647,874	
ii) Export Incentives Receivables	10,524,999		12,302,483	
iii) Commissioner of Central Excise			, ,	
and Custom	2,467,631		1,708,499	
iv) Suppliers, Staff and Others	17,364,970	48,989,538	3,768,475	29,427,331
c) Security Deposits		,,.		,,
i) For Electricity and Power	590,627		590,627	
ii) For Telephones & Telex	34,800		34,800	
iii) with Suppliers and Others	195,800	821,227	171,800	797,227
•		109,310,765		49,724,558
SCHEDULE - 12		100,010,100		40,721,000
CURRENT LIABILITIES				
Sundry Creditors		26 150 704		0 577 070
Expenses Payable		36,158,784		9,577,079
Advance from Customers		5,244,079 55,649		4,449,511
Unclaimed Dividend		627,813		931.050
				831,950
		42,086,325		14,858,540
SCHEDULE - 13				
PROVISIONS				
- for income tax (Net of taxes paid)		163,689		1,996,198
			•	



# 13thar at RASAYAN LIMITED 17th Annual Report 200. 6

Opening Stock - Finished Goods 1				
- Finished Goods 1				
Olaski in museum	1,962,847		19,334,410	
- Stock-in-process	9,265,180		15,632,644	
- Raw Materials, Consumables & Others 19	9,915,514	41,143,541	22,162,217	57,129,271
Add : Purchases		-		
- Raw Materials, Consumables & Others		403,431,635		396,036,351
•		444,575,176	•	453,165,622
Less : Closing Stock				
- Finished Goods 27	7,434,326		11,962,847	
- Stock-in-process 2	1,522,147		9,265,180	·
- Raw Materials, Consumables & Others 28	8,668,631	77,625,104	19,915,514	41,143,541
(As taken, valued & certified by the manageme	ent)	366,950,072		412,022,081
SCHEDULE - 15 MANUFACTURING EXPENSES	,			
Freight & Cartage Inward		6,055,124		4,953,743
Power & Electricity		10,159,721		8,907,672
Testing and R & D Expenses		66,153		313,067
Machinery Repairs & Maintenance		12,250,815		6,872,465
Factory Maintenance		1,481,921		1,649,567
Laboratory Expenses		1,166,745		631,356
Job Work Expenses		5,726,277		5,999,399
		36,906,756		29,327,269
SCHEDULE - 16 PERSONNEL EXPENSES				
Salaries, Wages, Bonus & Staff Accomodation	1	22,585,715		19,211,333
Staff & Labour Welfare Expenses		987,887		864,678
Employer's contribution to Provident Fund		904,469		835,218
Diwali Expenses		234,535		293,727
Staff Bus Expenses		1,504,234		1,353,909
Premium for Employees' Gratuity Policy		1,119,492		215,340
Workers Safety Expenses		305,040		240,950
		27,641,372	•	23,015,155



# 13harat RASAYAN LIMITED 17th Annual Report 2005-2006

		Year ended 31.03.2006 (Rupees)		Year ended 31.03.2005 (Rupees)
SCHEDULE - 17				
ADMINISTRATIVE & SELLING EXPENSES		W		
Advertisement Expenses AGM Expenses		268,946 8,460		485,248 6,750
Audit Fee		•		3,100
- as Auditors	100,000	000 000	100,000	405.000
<ul> <li>as Advisors - Management services</li> <li>Bad Debts</li> </ul>	120,000	220,000 2,386,001	95,000	195,000 7,121
Bank Charges		937,718		947,976
Books, Periodicals and Subscriptions		482,526		437,556
Building Repairs & Maintenance	i	860,976		280,296
Business Promotion Expenses Car Repairs & Maintenance		461,581 373,574		122,083 298,366
Commission Paid		1,884,782		2,233,108
Computer Expenses		199,780		271,492
Conveyance Expenses		928,525		891,444
Directors' Remuneration Donations		3,063,932 24,852		2,376,740 32,000
Electricity Charges		273,689		208,970
Filing Fee		3,000		8,500
Freight & Cartage Outward		6,942,105		6,361,098
Insurance Charges Keyman Insurance Premium		1,742,964		2,159,753 3,966,433
Legal & Professional Expenses		1,178,745		926,806
Listing Fee		8,400	•	8,400
Loss on Sale of Investment		47E 4E2		88,373
Miscellaneous and General Expenses Office Expenses		475,453 351,542		419,586 286,590
Postage, Telegram & Telephone Expenses		816,926		954,976
Printing & Stationery		273,716		241,824
Rates & Taxes		255,638 97,976		471,928
Rebates Rent Paid		87,876 68,250		126,582 49,300
Sales Tax Paid		28,258		41,756
Scooter Repairs & Maintenance		911		7,056
Hire Charges Service Tax Paid		54,162 104,733		******
Security Services	v	104,722 519,113		508,192
Tour & Travelling Expenses		921,580		1,567,361
		26,208,703	_	26,988,664
SCHEDULE - 18		<del></del>	•	
INTEREST PAID				
- on Fixed Deposits		3,052,721		3,511,779
- to the Managing Director		812,071		1,054,795
- to Others		3,666,634	-	2,136,799
1 and a linka week want but I		7,531,426		6,703,373
Less : Interest received - from Bank on FDR	70,439		19,604	
- from Trade Debtors & Others	684,860	755,299	1,200,253	1,219,857
Net Paid		6,776,127		5,483,516
	05	-,,	-	3, 100,010



17th Annual Report 2005-2005

	Year ended 31.03.2006 (Rupees)	Year ended 31.03.2005 (Rupees)
SCHEDULE - 19 OTHER INCOME		,
Rental Charges of Cylinders	245,000	244,500
Interest Received on Investments	9,322,143	4,055,207
Income from Dividend / Mutual Fund	554,337	544,359
Profit on Sale of Fixed Assets	34,478	167,742
Long Term Capital Gain	· ·	171,986
Keyman Insurance (Surrender Value)	10,178,393	
	20,334,351	5,183,794
SCHEDULE - 20		
INCOME FROM OPERATION		
Sales	464,527,036	500,952,665
Job Work	96,183	88,025
Export Incentives	11,776,867	18,172,715
	476,400,086	519,213,405

#### SCHEDULE - 21 SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS

- Corresponding figures of the previous year have been regrouped and/or re-arranged wherever necessary.
- 2. Cost of goods consumed/sold includes cost of raw materials, consumable stores, fuels/oils, packing materials & utilities.

3.	Details of managerial remuneration are as under:		
		Year Ended	Year Ended
		31.03.2006	31.03.2005
		Rs.	Rs.
	i) Salaries	2,760,000	2,304,000
	ii) Monetary value of perquisites	303,932	72,740
		3,063,932	2,376,740
4.	Computation of net profit in accordance with section 198 of the Companies Act, 1956		
	Profit before income tax	23,747,526	18,632,654
	Add : Directors' remuneration	3,063,932	2,376,740
	Eligible Profit	26,811,458	21,009,394
	Maximum remuneration allowable as per section 309(3)		
	of the Companies Act,1956 read with Schedule-XIII	3,063,932	2,376,740
	·		

5. Inventory have been valued at lower of cost or net realisable value. Raw Materials are valued on the basis of FIFO. In the case of finished goods cost comprises material, labour and factory overheads. Goods in process have been valued at raw material cost incurred upto the stage of production + conversion cost apportioned. Other Inventories are valued at cost. All the stocks have been certified by the management.



17th Annual Report 2005-2006

- 6. Sales have been accounted for exclusive of sales tax and excise duty wherever applicable and are net of returns and discounts. Exports benefits under DEPB scheme have been accounted for separately. The Export benefits are accrued on the date of export. Sales do not include captive consumption.
- 7. Contingent Liabilities not provided for in respect of :

		As at	As at
		31.03.2006	31.03.2005
		Rs. in Lacs	Rs. in Lacs
i)	Counter guarantees given to the banks in respect of guarantees given by them	2.80	2.80
· ii)՝	Guarantees given to Sales Tax Authorities under Local and Central Sales Tax Act for business associates	6.70	6.70

- 8. Depreciation has been provided for on written down value method as per Schedule XIV to the Companies Act, 1956.
- The Company follows the Accrual System of Accounting and on assumptions of an ongoing concern.
- As per practice consistently followed, the consumption of raw materials is net of Cenvat Credit availed.
- 11. The applicable Accounting standards have been followed in preparation of final Accounts.
- 12. Bad Debts debited to P & L A/c Rs. 2,386,001/- are net of Bad Debts written off in earlier years but recovered during the year Rs. 50,000/-
- 13. The Management have selected such accounting policies and applied them consistently and made judgements and estimates that are prudent and reasonable so as to give a true and fair view of the state of affairs of the Company as at 31.03.2006 and of the profit of the Company for the year ended on that date.
- 14 Retirement Benefits
  - Contributions are made to Approved Employees' Provident Fund. In respect of Gratuity, the Company has opted for Group Gratuity Life Insurance Scheme of the Life Insurance Corporation of India. The Company has not provided for any accrued liability towards Leave with Wages. Expenses have been claimed under this head on payment basis only.
- 15 The Company's claim for sales tax exemption on its 3rd Expansion Unit which was rejected by DETC, Rohtak and Honourable High Court of Punjab & Haryana has been decided in favour of the company by the Hon'ble Supreme Court. The Company is eligible for availing Sales Tax exemption in respect of its third expansion unit from current date on its future sales as per provisions of the Act.
- 16 Balances of Sundry Debtors, Advances to Suppliers and Creditors and Advances from Customers are subject to confirmation.
- 17 Export Invoices in foreign currencies are recorded at the rate of exchange in force at the time of transactions. Provisions as per Accounting Standard AS-11 issued by the Institute of Chartered Accountants of India for overseas debtors for exchange rate difference at the end of the year are made. Final Exchange Rate difference is accounted for at the time of realisation of book debts.
- 18 The Company is manufacturing Technical Grade Pesticides & Formulations that too in a single Manufacturing Unit constitutes a single segment, based on the guiding principles given in Accounting Standard AS-17 issued by the Institute of Chartered Accountants of India. Hence details of segments are not required.



17th Annual Report 2005-7

#### 19 Related Party Transactions:

As per Accounting Standard AS-18 issued by the Institute of Chartered Accountants of India, the Company's related parties are disclosed below:

a) Key Management Personnel & Other Relatives

i) Mr. S. N.Gupta

Chairman & Managing Director

ii) Mr. M. P. Gupta

Director

iii) Mr. R. P. Gupta

Director

and their Relatives

b) Associated Companies

i) Bharat Insecticides Limited

iv) Bharat Seeds Limited

ii) BR Agrotech Limited

iii) BRL Finlease Limited

v) Siris Crop Sciences Limited

c) Transactions with Related Parties

Name of Related Party	Nature of Transactions/ Amount Credited/Paid*
Mr. S. N. Gupta	Managerial Remuneration & Interest Paid (Rs. 23.39 Lacs)
Mr. M. P. Gupta	Managerial Remuneration (Rs. 7.68 Lacs)
Mr. R. P. Gupta	Managerial Remunerations (Rs. 7.68 Lacs)
Bharat Insecticides Limited	Material purchased & Rent paid for Rs. 70.30 Lacs and sales & Jobwork for Rs. 204.58 Lacs
BR Agrotech Limited	Purchase of Materials Rs. 13.78 Lacs and sales / transfer of DEPB Licence & job work for Rs. 85.99 Lacs
Siris Crop Sciences Limited	Purchase of materials worth Rs. 58.47 Lacs Sale/Transfer of DEPB Licence & job work for Rs. 13.17 Lacs, Interest received Rs. 87.86 Lacs on ICD
BRL Finlease Limited	Interest Paid (Rs. 0.41 Lacs) on ICD
Bharat Seeds Limited	Interest Paid (Rs. 0.14 Lacs) on ICD
Lucid Technologies	Purchase of Fixed Assets Rs. 0.44 Lacs
Relatives of Key Managerial Personnel	Interest Paid Rs. 29.98 Lacs on Public Deposit of Rs. 300.00 Lacs

<sup>\*</sup> Reimbursements not taken into account and figures are inclusive of all taxes & duties.

<sup>20</sup> As per Accounting Standard AS-20 on earning per share, issued by the Institute of Chartered Accountants of India, the earning per share of the Company is Rs. 3.65 (Last Year Rs. 2.38)



17th Annual Report 2005-2006

As per Accounting Standard AS-22 on Accounting for Taxes on income, the Company has recorded the cumulative net deferred tax liability upto 31.03.2006 of Rs. 6,865,689/-. For the current year the Company has recorded the net deferred tax assets of Rs. 835,281/-, carrying forward cumulative deferred tax liability of Rs.6,865,689/-.

31.	As at	As at 31.03.2005(Rs.)
Computation of Deferred Tax Liability/Assets		
Difference in Tax and Book Depreciation Less: Short Term Capital Loss eligible for Set off in next years	20,485,549 88,373	22,967,073 88,373
	20,397,176	22,878,700
Tax on above Difference Deferred Tax Liability Deferred Tax Assets for the Year	6,865,689 6,865,689 835,281	7,700,970 7,700,970 507,953

#### 22 Additional information pursuant to Part-II of Schedule VI to the Companies Act, 1956.

#### I. CAPACITY & PRODUCTION

(Rounded off in metric tonnes)

	1,-		,
Installed	Capacity	Proc	luction*
31.03.2006	31.03.2005	31.03.2006	31.03.2005
1000	1000	539	625
600	600	181	268
400	400	603	595
2000	2000	1323	1488
	31.03.2006 1000 600 400	Installed Capacity           31.03.2006         31.03.2005           1000         1000           600         600           400         400	31.03.2006     31.03.2005     31.03.2006       1000     1000     539       600     600     181       400     400     603

#### Notes:

- 1. Installed capacities are interchangeable between different products.
- \* Net of captive consumption and as certified by the management and relied on by the auditors being a technical matter.

#### II. QUANTITATIVE DETAILS IN RESPECT OF STOCKS, SALES AND CONSUMPTION OF RAW MATERIALS

		2	005-06	2	2004-05
		Qty.	Value	Qty.	Value
		(Kgs.)	(Rs. in Lacs)	(Kgs.)	(Rs. in Lacs)
A)					
I)	Finished Goods				
	Technical Grade Pesticides	24843	93.95	55300	152.73
	Pesticides Formulations	279	0.43	4000	3.02
	Intermediates	8184	25.25	15288	37.59
			119.63		193.34
H)	Stock-In-Process	4			
	Technical Grade Pesticides	13652	30.76	30899	46.62
	Intermediates	38339	57.46	46599	108.29
	Others		4.43		1.42
			92.65		156.33
B)	CLOSING STOCK				
1)	Finished Goods				
	Technical Grade Pesticides	43995	248.98	24843	93.95
	Pesticides Formulations	10739	11.13	279	0.43
	Intermediates	6710	14.23	8184	25.25
			274.34	•	119.63
		29			





17th Annual Report 2005-2-J6

		2	2005-06	2	004-05
		Qty.	Value	Qty.	Value
		(Kgs.)	(Rs. in Lacs)	(Kgs.)	(Rs. in Lacs)
	II) Stock-In-Process				
	Technical Grade Pesticides Intermediates	53137 61257	107.26 106.98	13652 38339	30.76 57.46
	Others	61257	0.98	30339	4.43
	Ciricio		215.22		92.65
	C) CALECT		213.22		92.03
	C) SALES* Technical Grade Pesticides (Self manufac	tured) <b>520222</b>	2302.91	655785	2532.39
-	Pesticides Formulations	170420	201.97	271240	316.68
	Intermediates	604855	1739.10	601901	1647.26
	Delhi Trading of Technical Grade Pesti	icides 106102	318.59	164607	470.63
	Others	<del></del>	82.70	_	42.56
	think of Combine Comprimention		4645.27		5009.52
	*Net of Captive Consumption	NAL 6			
	D) CONSUMPTION OF RAW MATER	•			
	Aluminium Chloride	915600	311.38	958900	316.89
	Benzaldehyde D.V.Acid Chloride	547270 115613	420.94 522.01	555070 202256	386.83 874.00
	Phenol	456500	256.62	456850	301.43
	Parachloro Toluene	199000	182.31	114400	81.10
	Isopropyl Bromide	92524	94.11	77938	66.33
	Sodium Cyanide	136172	91.35	120175	67.88
	Fuels	_	320.58		262.37
	Others	_	1624.91		1689.67
			3824.21		4046.50
	Increase/Decrease in Stock of Finishe	d			
	Goods( Opening-Closing)		(154.71)		73.72
	Cost of Goods Consumed		3669.50		4120.22
111.	VALUE OF IMPORTS				
	Raw Materials (CIF Value)		_397.98		94.46
IV.	EXPENDITURE IN FOREIGN CURRE	NCIES			0.00
· in	<ul><li>i) Travelling Expenses</li><li>ii) Commission on Sales</li></ul>		2.99 7.27		2.36 13.55
	iii) Others		4.21		3.20
	m, canale		14.47		19.11
V.	EARNING IN FOREIGN CURRENCIE	:e	17,77		10.11
<b>v.</b>	Export of Goods (FOB value/CIF)		2139.57		2292.51
VI.	CONSUMPTION OF IMPORTED & IN	IDIGENOUS M	ATERIALS		

#### VI.

/w		2	2004-05	
	% of total	Value	% of total	Value
	Consumption	(Rs. in Lacs)	Consumption	(Rs. in Lacs)
Imported	9.47	362.04	3.86	156.24
Indigenous	90.53	3462.17	96.14	3890.26
	100.00	3824.21	100.00	4046.50



17th Annual Report 2005-2006

#### BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

#### I. Registration Details

Registration Number	36264	State Code	55
Balance Sheet Date	31.03.2006		

#### II. Capital Raised during the Year (Amount in Rs. Thousands)

Public Issue	NIL	Right Issue	NIL
Bonus Issue	NIL	Private Issue	NIL

#### III. Position of Mobilisation and Deployment of Funds (Amount in Rs. Thousands)

Total Liabilities	401,794 Total Assets	401,794

#### Sources of Funds

Paid-up Capital	42,487	Reserves & Surplus	243,42
Secured Loans	41,171	Unsecured Loans	25,60
Deferred Tax Liability	6,865		

#### **Application of Funds**

Net Fixed Assets	62,004	Investments	13,159
Net Current Assets	284,380	Misc.Expenditure	

#### IV. Performance of Company (Amount in Rs. Thousands)

Turnover (Sales & Other Income)	496,734	Total Expenditure	472,952
Profit before tax	23,783	Profit after tax	15,488
Earning per share (in Rs.)	3.65	Dividend rate (in %)	_

#### V. Generic Names of three Principal Products of the Company

Item Code No. Product Description	₊291221.00 METAPHENOXY BENZALDEHYDE
Item Code No. Product Description	380810.29 FENVALERATE TECHNICAL & FORMULATIONS
Item Code No. Product Description	380810.24 CYPERMETHRIN TECHNICAL & FORMULATIONS

#### CASH FLOW STATEMENT PURSUANT TO LISTING AGREEMENTS

Ye	ear ended 3 (F	1.03.2006 Is.in lacs)	Year ended 3	31.03.2005 Rs.in Lacs)
A. CASH FLOW FROM OPERATING ACTIVITIES  Net profit before income tax & extraordinary items  Adjustments for:		237.83		186.33
Depreciation Profit/Loss on sale of fixed assets		84.69 -0.34		89.28 -1.68
Interest received	arms. depot	-7.55 75.31		-12.20 67.03
Operating profit before working capital changes		389.94		328.76
Adjustments for:				
Increase/Decrease in Sundry Debtors Increase/Decrease in Inventories Increase/Decrease in Machinery Spare Parts Increase/Decrease in Loans and Advances Increase/Decrease in Current Liabilities	-113.86 -364.82 -14.01 -595.86 272.28	-816.27	148.40 159.86 25.49 -187.42 37.79	184.12
Cash generated from operations		-426.33		512.88
Interest received Interest paid Direct taxes paid	7.55 -75.31 -109.63	-177.39	12.20 -67.03 -70.04	-124.87
Net cash from operating activities		-603.72		388.01
B. CASH FLOWS FROM INVESTING ACTIVITIES  Net Investment in Shares & Units  Additions to fixed assets  Proceeds from sale of fixed assets  Net Cash used in Investing Activities		533.10 -182.35 3.87 354.62		-469.20 -17.83 8.50 -478.53
C. CASH FLOW FROM FINANCING ACTIVITIES Proceeds from new borrowings Repayment of borrowings		336.38 -144.00		400.00 -294.79
Net cash used in financing activities		192.38		105.21
Net increase in cash & cash equivalents (A+B+C)		-56.72	•	14.69
Cash and cash equivalents as at 01.04.2005		101.87		87.18
Cash and cash equivalents as at 31.03.2006		45.15		101.87

Annexure to our report of even date

FOR & ON BEHALF OF THE BOARD

Directors

for B.K. GOEL & ASSOCIATES CHARTERED ACCOUNTANTS

**B.K.GOEL** Proprietor Membership No.: 82081

**LAKSHMI GURUNG** Company Secretary

S.N.GUPTA Chairman & Managing Director M.P.GUPTA **R.P.GUPTA** 

**NEW DELHI** AUGUST 30, 2006.

1501, Vikram Tower, Rajendra Place, New Delhi-110008.

#### **PROXY FORM**

I/Weof		
district of		
above named company, hereby appoint Mr./Miss/Mrs		
ofin the dis		
failing him/her, Mr./Miss/Mrs		
ofin the c		
as my/our proxy to vote, for me/us of Meeting of the Company to be held on Saturday, the 30th Septe	•	
No. of shares held Registered Folio No	·····	Afifix
D.P.ID No.# Client ID No.#		Revenue Stamp
Signed thisday of200	o6. [	Starrip
		ignature(s)
Note: The proxy form must be deposited at the Registered Tower, Rajendra Place, New Delhi-110008, not less that meeting. Proxy need not be a member.		
# For members holding shares in dematerialised mode.  — — — — — — — — — — TEAR HERE		
<b>T3/1ar at RASAYAN L</b> 1501, Vikram Tower, Rajendra Place, N		
ATTENDANCE SL		
Name of the shareholders : (IN BLOCK LETTERS)		
Registered Folio No. :		
D.P.ID No.#Client ID No.	#	
I hereby record my presence at the 17th Annual General Meeting 10.30 A.M. at Punjabi Bagh Club, Ring Road, Punjabi Bagh registered shareholder/proxy* for the registered shareholder of t	g on Saturday, the 30th Septeml n, New Delhi-110026. I certify	ber, 2006 at
(Name of the Proxy)	(Signature of the member/pr be signed at the attendance of	
*Delete whichever is not applicable	• .	
#For members holding shares in dematerialised mode.		

#### Notes:

- 1. For their own convenience, the members are requested to deliver their attendance slips at the attendance counter in a queue.
- 2. Incomplete attendance slips will not be accepted at the attendance counter. For any problem or information, please contact the enquiry counter, before proceeding to attendance counter.
- 3. Please bring your copy of annual report at the Annual General Meeting. Copies of the annual reports will not be distributed again at the meeting in view of its high cost.
- 4. No gifts/coupons shall be distributed at the meeting.

# BOOK - POST

If Undelivered, please return to:

**13harat** RASAYAN LIMITED

1501, Vikram Tower, Rajendra Place, New Delhi - 110 008.