

AHAS FINANCIAL SERVICES LIMITED



BOARD OF DIRECTORS

SHRI KAMLESH CHIMANLAL GANDHI (M.D.) SHRI MUKESH CHIMANLAL GANDHI SHRI SIDDHARTH PRAVINCHANDRA SHAH SHRI BALA BHASKARAN

BANKERS

DENA BANK-ASHRAM ROAD, INDUSIND BANK LTD. CITY UNION BANK LTD. STATE BANK OF SAURASHTRA UTI BANK LIMITED ICICI BANK LIMITED IDBI BANK LIMITED

AUDITORS

CHANDRAKANT K. THAKKAR & CO. CHARTERED ACCOUNTANTS 6, JAY SHREE APPARTMENTS, UDYANMARG, LAW GARDEN, ELLISBRIDGE, AHMEDABAD - 380 006.

REGISTERED OFFICE

6, GROUND FLOOR, NARAYAN CHAMBERS, BEHIND PATANG HOTEL, ASHRAM ROAD, AHMEDABAD - 3 8 0 0 0 9.

NOTICE

NOTICE is hereby given that TENTH ANNUAL GENERAL MEETING of the Members of MAS FINANCIAL SERVICES LTD. will be held on 30th September, 2005 at the Registered office of the Company, 6, Ground Floor, Narayan chambers, B/H, Patang, Ashram Road, Ahmedabad: 380009 at 11.00 a.m. to transact the following business:

ORDINARY BUSINES :

- 1. To Consider and adopt the Audited Profit & Loss Account for the year ended 31st March, 2005, the Balance Sheet as on that date and the report of the Director's and Auditors thereon.
- To appoint a Director in place of Mr. Siddharth P. Shah who retires by rotation and being eligible offers himself for re-appointment.
- To appoint M/S Chandrakant K. Thakkar & Co. Chartered Accountants, Ahmedabad as Auditors of the company to hold the office from the conclusion on this meeting until the conclusion of the next Annual General meeting on a remuneration as maybe fixed by the Board of Directors of the Company.
- 4. To declare dividend on Equity Shares.

Notes :

- 1. A Member entitled to attend and vote is entitled to appoint a Proxy or Proxies to attend and vote instead of himself on a poll and that a proxy need not be a member. The proxy form, in order to be valid and effective, must be delivered at the Registered Office of the Company not later than 48 hours before the commencement of the meeting.
- The Register of members and Share Transfer Books of the Company will remain closed from Saturday 24th September, 2005 to Friday 30th September, 2005 (Both days inclusive) for the purpose of Annual General Meeting to be held on 30th September, 2005 and payment of Dividend for the financial year ended on 31st March, 2005.
- Members desiring any information as regards the accounts are requested to write to the Company at least ten days in advance so as to enable the management to keep the information ready.
- 4. Members/Proxies should bring the attendance slip duly filled in for attending the meeting.
- Members are requested to notify immediately any change in their address to the Company.

Place : Ahmedabad

Date : 31st August, 2005

Registered Office 6, Ground Floor, Narayan Chambers, B/H Patang, Ashram Road, Ahmedabad - 380009

By Order of the Board

(Chairman & Managing/Director)

DIRECTORS' REPORT

To, The Members, MAS FINANCIAL SERVICES LTD. AHMEDABAD.

Your Directors are happy to present the TENTH ANNUAL REPORT of your Company together with the Audited Accounts drawn for the year ended 31st March 2005.

FINANCIAL RESULTS :

	Year Ended 31/03/05 RUPEES	Year Ended 31/03/04 RUPEES
Hire Charges	1,26,286	4,19,674
Interest on Loan cum Hypothecation Agreements (Net)	8,75,63,684	
Income From Operations & Other Income	21,05,324	
Total Income	8,97,95,294	
Total Expenditure	7,92,72,549	
Profit Before Taxes	1,05,22,745	
Provision for Taxation (Including Income Tax of earlier Years)	35,00,000	
Profit After Taxes	70,22,745	A second se Second second sec second second sec
Profit Brought Forward	1,91,27,654	and the second sec
Profit Available for Appropriation	2,61,50,399	
APPROPRIATIONS :		
Transfer to Statutory Reserve	14,04,549	10,89,759
Proposed Dividend	4,00,000	
Corporate Tax on Dividend	56,100	
Balance of Profit & Loss A/c.	2,42,89,750	
		20,63,51,398

DIVIDEND

Your Company firmly believes in consolidation of its Reserves and Surplus which is one of the major indicator of its financial strength. In consistence with the above policy your Directors Proposes 1% dividend on Equity Shares.

FINANCIAL HIGHLIGHTS

Your Company one of the medium sized private sector Non Banking Finance Company (NBFC) having strong presence in Regional Market, has reputed satisfactory financial & operational performance during the year ended 31st March, 2005. Despite changing techno economic conditions, stringent regulatory norms, Stiff competition faced from banks, Financial Institution, with relatively low cost of funds, your company has showed encouraging results with its prudent policies and conscious decisions. The gross income realised by the company is Rs.897.95 lacs (Previous year Rs.678.84 lacs) comprising of Hire Purchase Income and Interest Income on Loan Cum Hypothecation Agreements. Net Profit after tax is Rs. 70.22 lacs (Previous year Rs.50.86 lacs).

CAPITAL

The Total Issued and Paid-Up Capital at the end of the Tenth Year: - Equity Share Capital Rs. 4,00,000(Four Crores).

PROSPECTS :-

For financial services industry "now dawn is emerging after prolonged dark night". Tremendous opportunities are unfolding for NBFC sector in retail lending business. You might have certainly observed the cultural change that is taking place in our society where "spending" is given priority over "saving". A centuries old tradition is being given good bye. Growing consumerism, several new products and services are opening up lots of new avenues for spending and thus for financing, as new generation is less averse to incurring debt. In India retail lending is abysmally low- only 4% to 5% of our GDP, whereas in developed countries like USA it is around 70%. Thus, we have a long way to go in covering this journey, with rise in our GDP in the range of 6% to 7%, sky is the limit for growth. In retail lending NBFCs have skill and definite role to play being regional players in majority of cases. Although, the market is becoming very competitive, but still there is space for every one as the cake is too large. In such a scenario NBFC's can play a complimentary role to the banks rather than becoming their competitors. In retail lending back office management and recovery play very important role, as they are the major cost components. The NBFCs have cost advantage in these areas and hence can take their position in the overall distribution channel. NBFCs can be an outsourcing medium for banks not only for marketing of bank products but also for recovery function in view of their reach and cost effective operations.

Your company offers a range of products and services that caters to almost every need of its customers in retail segment. Automobile & Consumer Durable Sales are expected to grow in the years to come, driven by a strong marketing thrust given by leading national and international Auto giants and FMCG Companies. Because of your company's excellent recovery ratio, large dealer's network, established name presence, well developed organization channel, large customer base, knowledge of the local market and willingness to re-strategies to keep pace with the developments, company's management is confident to emerge out as strong player in the industry of this Region. Your company is well positioned to take advantage of the opportunities in the market and post a satisfactory performance in the current year:

STATUTORY COMPLIANCE :

The Company has made a provision of Rs. 35.13 Lacs for the year towards non-performing assets, fully complying with the provisioning requirement of the Prudential Norms prescribed by Reserve Bank of India. The company has also complied with the directions issued by Reserve Bank of India regarding Capital Adequacy, Asset classification and provisioning norms.

Your company does not rely much on fixed deposits as source of fund for its growth. Fixed Deposit with company on date of balance sheet amounts to only 2.4% of its total resources. Your company has decided to do away with this source in due course of time. In the current year the process has already been started.

The company has continued to follow the consistent policy of deferring the corporate publicity and advertisement expenditure and debenture issue expenses. Looking to the consistency in accounting policy the company has decided to implement accounting standard AS-26 at appropriate future date.

Your company is in process of strengthening its internal audit to commensurate with the future growth.

RECOVERY

Your Company continues to give prime importance to the function of receivables management as it considers this the ultimate reflection of the correctness of its marketing strategy as well as its appraisal techniques. However, it is a matter of concern, that certain unhealthy practices have come into vogue, which do not augur well for the long term health of the industry-specific reference is made to the practice of providing 100% finance with no contribution from the borrower. This, combined with the longer tenures puts lenders at great risk in the event of a downturn. The debacle of NBFCs in the past is not too distant in our memories. Despite of increase in its receivables, your company could achieve almost 94%

recovery, with overdue of above 6% only. It may be noted that the above mentioned 6% debtors are under strictest surveillance of follow up. The NPA Accounts of the company stands at merge Rs.63.01 Lacs i.e. approximately 1.04 % of its Credit exposure.

The main reasons for such an excellent recovery performance are as follows:

- 1) Proper appraisal techniques.
- 2) Vigorous follow up.
- 3) Very close monitoring.
- Wide customer base.
- 5) No long tenures.
- 6) Excellent marketing strategy.
- Class of repeat satisfied customers.
- 8) Quality Assets

RESOURCES:

Your Company enjoys the confidence of its Bankers and investors. Your Company is thankful to all its bankers under consortium finance.

INSURANCE:

The assets of your Company have been adequately insured.

FIXED DEPOSIT

At the close of the year deposit matured but not claimed were Rs. 3.00 Lacs and No. of accounts 1.

LEGISLATIVE AND REGULATORY ISSUES

It is indeed unfortunate that the genuine demands of NBFCs continue to remain unresolved. Over the years, regulation has, rightly, focused on investor protection. It must however be borne in mind, that the most important element in investor protection is a healthy NBFC sector. Investor protection can only be strengthened if NBFCs have the legal remedies to protect their assets.

The denial of the legal remedies and tax benefits that are available to banks and housing finance companies, is clearly without justification and fails the test of equity. The Parliamentary Standing Committee on Finance has also made several recommendations towards providing NBFCs a level playing field with banks. The industry association should once again urge the Government and RBI to take immediate steps to restore parity among the various constituents in the financial system.

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 217(2AA) of the Companies Act, 1956, as amended by the Companies (Amendment) Act, 2000, the Directors confirm that :

- 1. In the preparation of the annual accounts for the Financial Year ended 31st March, 2005 the applicable accounting standards have been followed.
- 2. Appropriate accounting policies have been selected and applied consistently and have made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2005 and of the profit for the period from 1st April, 2004 to 31st March, 2005.

- Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provision of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- The annual accounts for the financial year ended 31st March 2005 have been prepared on a "Going Concern Basis".

STATUTORY INFORMATION

Particulars of Employees

The information as required Under Section 217 (2A) of the Companies Act, 1956 read with the companies (Particulars of Employee) Rules 1975, is NIL.

Conservation of Energy, Technology Absorption, Foreign Exchange Earnings and outgo:

The Company has no activities relating to Conservation of energy or Technology Absorption. The company has no Foreign Exchange earnings and outflow.

AUDITORS

M/S. Chandrakant K. Thakkar & Co., auditors of the Company retire at the ensuing Annual General Meeting of the company and are eligible for reappointment. The members are requested to consider their reappointment for the financial year 2005-06.

DIRECTORS

In Accordance with the requirement of the Companies Act, 1956 and Articles of Association of the Company, Shri Siddharth P. Shah, Director of the Company retires by rotation and being eligible offers himself for re-appointment.

ACKNOWLEDGEMENT

The Directors place on record their appreciation to all those people who have so willingly placed their trust in the company & it management, those who have given the company opportunity to serve them, those whose commitment and dedication have endeared your company to a wide cross section of people. This journey would not have been possible without their support. Thank you.

For and on behalf of the Board of/Directors

Place : Ahmedabad Date : 31st August, 2005 (CHAIRMAN & MANAGING DIRECTOR)

CHARTERED ACCOUNTANTS

Chandrakant K. Thakkar & Co.

AUDITORS' REPORT

We have audited the attached Balance Sheet of Mas Financial Services Limited as at 31st March, 2005 and also the annexed Profit and Loss Account and the cash flow statement of the company for the year ended on that date. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

- 1) We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 2) As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of sub section (4A) of section 227 of the Companies Act, 1956, we annex hereto a statement on the matters specified in paragraphs 4 & 5 of the said order.
- 3) Further to our comments in the Annexure referred to in paragraph 2 above, we report that :-
 - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - b) In our opinion, proper books of account as required by law have been kept by the company so far as appears from our examination of those books;
 - c) The Balance Sheet, Profit and Loss Account and the Cash Flow Statement dealt with by the report are in agreement with the books of account;
 - d) In our opinion, the Balance Sheet, Profit and Loss Account and the Cash Flow Statement dealt with by this report comply with the



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CHARTERED ACCOUNTANTS

accounting standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956 except AS-26 on "Intangible Assets".

e) On the basis of written representations received from the Directors, as on 31st March, 2005, and taken on record by the Board of directors, we report that none of the directors is disqualified as on 31st March, 2005 from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956;

f) Attention is drawn to Note No. in schedule "P" of the Financial Statement regarding non compliance of AS-26 on "Intangible Assets."

Subject to our above stated comments, in our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with notes thereon give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India;

- (1) In the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2005;
- (2) In the case of the Profit and Loss Account, of the Profit for the year ended on that date.
- (3) In the case of the Cash Flow Statement of the cash flow for the year ended on that date.

Place : Ahmedabad. Date : 31st August 2005



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FOR, CHANDRAKANT K.THAKKAR & CO.

CHANDRAKANT K. THAKKAR (PROPRIETOR) Membership No. 35173

CHARTERED ACCOUNTANTS

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Chandrakant K. Thakkar & Co.

CHARTERED ACCOUNTANTS

ANNEXURE TO AUDITORS' REPORT

(Referred to in Paragraph 2 of our Report of even date)

i. (a) The company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.

(b) According to the information and explanation given to us, the fixed assets have been physically verified by the management at reasonable intervals, in a phased verification programme, which in our opinion is reasonable looking to the size of the company and nature of its business. According to information and explanation given to us, during the year no material discrepancies have been noticed on such verification.

(c) The company has not disposed off substantial part of fixed assets during the year.

- ii. The company being a Non Banking Finance Company, has no inventory. Accordingly the provisions of clauses 4(ii)(a), (b) & (c) of the Companies (Auditors Report) Order are not applicable to the company.
- iii. As per the information and explanation given to us and the records produced to us for our verification, the company has neither granted nor taken any loans, secured or unsecured to or from Companies, Firms or other parties covered in the register maintained under section 301 of the companies Act, 1956.
- iv. In our opinion & according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the company and nature of its business for the purchase of fixed assets and sale of services. During the course of our audit, no major weakness in internal control, had come to our notice.
- v. (a) According to the information and explanations given to us, we are of the opinion that the transactions that need to be entered into the register maintained under section 301 of the companies Act, 1956 have been so entered.

(b) In our opinion and according to information and explanations given to us, the company has not entered into any transaction in pursuance of contract, or arrangement that are required to be entered in the register maintained under section 301 of the companies Act, 1956 and exceeding the value of rupees five lakhs in respect of any party during the year under review.



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Chandrakant K. Thakkar & Co.

CHARTERED ACCOUNTANTS

- vi. In our opinion and according to the information and explanations given to us, the company has complied with the directives issued by the Reserve Bank of India and provisions of section 58A, 58AA or any other relevant provisions of the companies Act, 1956 and the rules framed there under with regard to deposits accepted from the public except pending rating from rating agency. As informed to us, no order has been passed by the Company Law Board or National Company Law Tribunal or Reserve Bank of India or any other Court or any other Tribunal.
- vii. The scope and coverage of the Internal Audit system needs to be enlarged to make it commensurate with the size and operation of the business.
- viii. The company being a Non Banking Finance Company, no cost records are required to be maintained. Accordingly the provisions of clauses 4(viii) of the Companies (Auditors Report) Order are not applicable to the company.
- ix. (a) The company is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, employee's state insurance, income tax, investor education and protection fund, sales tax, wealth tax, custom duty, excise duty and other material statutory dues applicable to it, except Service tax.
 - (b) Based on our audit procedures and according to the information and explanations given to us, there are no arrears of undisputed amounts payable in respect of income tax, wealth tax, service tax, sales tax, custom duty, excise duty or any other cess, as at 31^{st} March, 2005 for a period of more than six months from the date they became payable,

(c)According to the information and explanation given to us and records of the company examined by us, there are no dues of income tax, sales tax, wealth tax, service tax, custom duty, excise duty and cess which have not been deposited on account of any dispute.

- x. The company has no accumulated losses as at 31st March, 2005 and it has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
- xi. In our opinion and according to the information and explanations given to us the company has not defaulted in repayment of dues to a financial institution, bank or debenture holders.
- xii. The company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.



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CHARTERED ACCOUNTANTS

Chandrakant K. Thakkar & Co

- xiii. In our opinion, the company is not a chit fund or a nidhi/mutual benefit fund/society.
- xiv. In our opinion, the company is not dealing in or trading in shares, securities, debentures and other investments.
- xv. According to the information and explanations given to us, the company has not given any guarantee for loans taken by others from banks or financial institutions.
- xvi. In our opinion, the term loans have been applied for the purpose for which they were raised.

xvii. On the basis of an overall examination of the balance sheet of the company, in our opinion and according to the information and explanation given to us, there are no funds raised on a short-term basis which have been used for long-term investment.

xviii. The company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Act during the year.

xix. According to the information and explanations given to us, during the period covered by our audit report, the company has issued 6,726 debentures of Rs. 1000 each. The company has created security or charge in respect of debentures issued.

- xx. The company has not raised any money by public issue during the year.
- xxi. During the course of our examination of the books and records of the company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud on or by the company, noticed or reported during the year during the course of our audit, nor have we been informed of such case by the management.

Place : Ahmedabad. Date : 31st August,2005



CHANDRAKANT K. THAKKAR (PROPRIETOR) Membership No. 35173

CHARTERED ACCOUNTANTS

FOR, CHANDRAKANT K.THAKKAR & CO.

Annual Report 2004-2005

MAS FINANCIAL SERVICES LTD.

BALANCE SHEET AS AT 31ST MARCH, 2005.

	SCHEDULE	RUPEES	31/03/05 RUPEES	31/03/04 RUPEES
SOURCES OF FUNDS				
SHAREHOLDER'S FUNDS				
Share Capital	A [40,000,000	· · · · · · · · · · · · · · · · · · ·	40,000,000
Reserves & Surplus	В	32,803,016	:	26,236,371
ricaervea a darpida	U	52,003,010	70 002 016	66,236,371
Deferred Subsidu	~		72,803,016	00,230,371
Deferred Subsidy	С		383,443	
LOAN FUNDS				
Secured Loans	D	184,300,121		151,974,110
Unsecured Loans	E	98,959,837		107,987,348
			283,259,958	259,961,458
			356,446,417	326,197,829
APPLICATION OF FUNDS		· · · · · · · · · · · · · · · · · · ·		. 1
	_ r	· · · · · · · · · · · · · · · · · · ·	<u> </u>	·
Fixed Assets	F		•	
Gross Block		35,291,623		29,967,060
Less : Depreciation		12,680,431		10,604,724
Net Block		22,611,192	- · · ·	19,362,336
Capital Work in Progress		2,500,000		2,500,000
oopida Work in Fogleas		2,000,000	25,111,192	21,862,336
			23,111,192	21,002,330
Investments	G		1,322,741	1,381,698
http://www.andita	0		1,062,141	1,001,000
Current Assets, Loans & Advances	н			
Current Assets		33,430,416		49,730,815
			•	
Loans and Advances	ļ	324,608,007		261,383,260
			358,038,423	311,114,075
Less:				
Current Liabilities & Provisions				
Current Liabilities	:	24,615,801		7,421,771
Provisions		6,923,673		3,869,498
	ſ		31,539,474	11,291,269
Net Current Assets			326,498,949	299,822,806
net outent Assots			520,450,545	200,022,000
Miscellaneous Expenditure	L.		3,513,535	3,130,989
(To the extent not written off	-		-,,,	
or adjusted)			050 440 447	226 107 220
			356,446,417	326,197,829
Significant Accounting Policies	P			
and Notes on Accounts	F			4
		<u> </u>	· · · · · · · · · · · · · · · · · · ·	<u> </u>
As per Our Report Attached	1	For and on be	haif of Board o	f Directors
For, CHANDRAKANT K. THAKKAR & CO.,	<u> </u> /	^		U
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CHARTERED ACCOUNTANTS	qu		contraction of	
		KAMLESH C.		· · ·
(AN)		(CHAIRMAN	& MANAGING	DIRECTOR)
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PROPRIETOR (1)		1 Miltin	× / *	
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		SIDDHARTH	r. Shan	
		(DIRECTOR)		
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Place Abmedahad		KUNNARTSHA	XH ·	>
Place : Ahmedabad Date : 31st August'2005.		KUNNARI SHA	SECRETARY)	

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Annual Report 2004-2005

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	SCHEDULE	2004-2005 RUPEES	2003-2004 RUPEES
INCOME			
Hire Charges (Net) Interest on Loan cum Hypothecation Agreements (Net)		126,286	419,674
(Tds Rs.4005/- P. Y Rs. 10776/-) Income from Operations Other Income	ĸ	87,563,684 1,745,920 359,404	52,135,054 15,133,580 195,927
		89,795,294	67,884,235
EXPENDITURE	l		L <u></u>
Personnel Expenses Administrative & Other Expenses Finance & Bank Charges Depreciation	M N O	8,899,135 40,370,143 26,919,417 3,083,854 79,272,549	6,444,844 21,844,204 30,221,630 2,524,763 61,035,441
Profit Before Taxation		10,522,745	6,848,794
Provision for Tax		3,500,000	1,400,000
Profit After Tax		7,022,745	5,448,794
Income Tax of Earlier Years		7,022,745	362,463 5,086,331
Profit Brought forward		19,127,654	15,549,007
Profit available for appropriation		26,150,399	20,635,338
APPROPRIATION	Ľ		
Reserve u/s 45-IC of RBI Act 1934 Proposed Dividend Corporate Tax on Dividend Balance of Profit & Loss A/c.		1,404,549 400,000 56,100 24,289,750 26,150,399	1,089,759 370,460 47,465 19,127,654 20,635,338
Significant Accounting Policies and Notes on Accounts	p I	20,130,399	20,035,335
As per Our Report Attached, For CHANDRAKANT K. THAKKAR & CO., CHARTERED ACCOUNTANTS	For and on the Church KAMLESH C.	half of Board o	
and the second sec		& MANAGING	DIRECTOR)
(CHANDRAKANT K THAKKAR)	Wan	Jhr.	
	MUKESHC.	GANDHI E DIRECTOR)	
	SIDDHARTH (DIRECTOR)	P. SHAH	
Place : Ahmedabad	(0.8P	val.	

MAS FINANCIAL SERVICES LIMITED	1	Annual Report 2004-2005		
		3		
SCHEDULES ATTACHED TO AND FORMING PART OF TH AS AT 31ST MARCH'2005.	IE BALANCE SH	EET	1 1	
AS AT STST MARCH 2005.	·			
		31/03/05	31/03/04	
SCHEDULE - A		RUPEES	RUPEES	
SHARE CAPITAL		,.		
AUTHORISED :				
40,00,000 Equity Shares of Rs. 10/- each.		40,000,000	40,000,000	
	•	40,000,000	40,000,000	
SSUED, SUBSCRIBED AND PAID UP :	Ē			
	_		<u></u>	
40,00,000 Equity Shares of Rs.10/-each fully paid-up.*		40,000,000	40,000,000	
	-	40,000,000	40,000,000	
Note:-	5			
Out of the above 9,14,800 Equity			an a	
Shares of Rs. 10/- each are alloted as			i i i i i i i i i i i i i i i i i i i	
fully paid up for consideration other than cash.		31/03/05	24102/04	
	RUPÉES	RUPEES	31/03/04 RUPEES	
SCHEDULE - B			, , , , , , , , , , , , , , , , , , ,	
RESERVES AND SURPLUS				
1. Reserve u/s. 45-IC of RBI Act, 1934 :	· · · · · · · · · · · · · · · · · · ·		-	
Balance as per last Balance Sheet	6,153,717	e e e e e	5,063,958	
Add : Transferred from Profit & Loss Account	1,404,549		1,089,759	
		7,558,266	6,153,717	
2. Profit and Loss Account		24,289,750	19,127,654	
3. Capital Redemption Reserve	3 	955,000 32,803,016	955,000 26,236,371	
	÷	32,803,010	20,230,371	
n na	· · · · · · · · · · · · · · · · · · ·	31/03/05	31/03/04	
	RUPEES	RUPEES	RUPEES	
SCHEDULE - C DEFERRED SUBSIDY				
Received During the Year	386,397	•	·····	
ess : Recouped During the Year	2,954		•	
		383,443	-	
L		383,443	· · · · · ·	
<u></u>		LANIE H. L.L.	i an	
		(Street Street S	NAME OF	

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MAS FINANCIAL SERVICES LIMITED	Annual Report 20	04-2005
SCHEDULES ATTACHED TO AND FORMING PART OF THE BALAN AS AT 31ST MARCH'2005.	NCE SHEET	
	31/03/05 RUPEES	31/03/04 RUPEES
SCHEDULE - D		
SECURED LOANS		•
From Banks :		
Cash Credit	127,886,634	113,120,105
Non Convertible Redeemable Debentures (Refer Note No. 5 to Schedule "P")	42,093,752	37,853,000
Term Loan From Financial Institution	10,000,000	-
Term Loan From Banks	4,319,735	1,001,005
	184,300,121	151,974,110
NOTES :		
Cash Credit facility is secured by hypothecation of Movables & Book Debts. Equitable Mortgage by deposit of title deeds of some of the Company's Immovable Property and also guaranteed by some of the directors.		
Non Convertible Debentures are secured by first charge and legal mortgage in English form of Shop No. B/7 at Narayan chamber, Ahmedabad and secured by way of second charge by hypothecation of Movables & Book Debts.		
Term Loan from financial institution is secured by primary security of hypothecation of movables and book debts and lien on Bank Fixed Deposit.		
	-1-	
Term Loan from bank is secured by hypothecation of builing and vehic financed by said bank.	21 0	
	31/03/05 RUPEES	31/03/04 RUPEES
SCHEDULE - E	• ;	
UNSECURED LOANS		en e
Fixed Deposits	9,679,500	6,960,500
Inter Corporate Deposits Security Deposits From customers Against Advances	13,548,900 75,731,437 98,959,837	8,353,782 92,673,066 107,987,348
	NT.	K. TH
		10.05173
	AIN.	EDI. 21.2
		• •
	· · · · · · · · · · · · · · · · · · ·	;

MAS FINANCIAL SERVICES LIMITED

SCHEDULE ATTACHED TO AND FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH'2005.

SCHEDULE - F

FIXED ASSETS

DESCRIPTION		GROS	SS BLOCK	•	· · · · · · · · · · · · · · · · · · ·	DEPRE	CIATION		NET B	LOCK
OF	OPENING	ADDITIONS	DEDUCTIONS	TOTAL	OPENING	ADDITIONS	DEDUCTIONS	TOTAL	ASAT	ASAT
ASSETS	BALANCE AS	DURING THE	DURING THE	AS ON	BALANCE AS	DURING	DURING	UPTO	31-03-05	31-03-04
	ON 1-04-04	YEAR	YEAR	31-03-05	ON 1-04-04	THE YEAR	THE YEAR	31-03-05		
	RUPEES	RUPEES	RUPEES	RUPEES	RUPEES	RUPEES	RUPEES	RUPEES	RUPEES	RUPEES
	,									
Office Building	7,943,644	2,749,825		10,693,469	718,214	137,609		855,823	9,837,646	7,225,430
Office Equipments	14,477,516	1,642,391	571,315	15,548,592	7,032,398	2,236,203	385,048	8,883,553	6,665,039	7,445,118
Furniture & Fixtures	3,997,095	722,507		4,719,602	1,206,531	339,945		1,546,476	3,173,126	2,790,564
/ehicles	3,548,805	1,972,801	1,191,646	4,329,960	1,647,581	370,097	623,099	1,394,579	2,935,381	1,901,224
Fotal :	29,967,060	7,087,524	1,762,961	35,291,623	10,604,724	3,083,854	1,008,147	12,680,431	22,611,192	19,362,336
	25,507,000	1 7,007,324	1,402,501	33,291,023	10,004,724	3,003,034	1,000,141	12,000,431	24,011,192	19,302,330
Previous Year	26,451,190	3,748,960	233,090	29,967,060	8,218,729	2,524,763	138,768	10,604,724	19,362,336	•

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					Annual Report	2004-2005
MAS F	INANCIAL SERVICES LIMITED				Е 	· · · · ·
SCHE	DULE ATTACHED TO AND FORMING I	PART OF THE BA	LANCE SHE	ET		
AS AT	31ST MARCH,2005.				پ	
CONT				•		· · ·
SCHE	DULE - G					•
INVES	TMENTS :			, ⁻		
			2004	-2005	2003-2	2004
		FACE VALUE	NO. OF		NO, OF	BOOK
	. · ·	PER SHARE/	SHARES/	VALUE	SHARES/	VALUE
•		BOND	BONDS		BONDS	
	· · · · · · · · · · · · · · · · · · ·	RUPEES		RUPEES		RUPEES
LONG	TERM INVESTMENTS (AT COST) :					
	d (Fully paid up) :				÷.	•
(A) -	In Government Securities :			•		
	11.5% GOI BOND 2008	164,000	· ·	155,308	-	155,308
	11.5% GOI BOND 2015	795,000	•	761,213	- 1	761,213
	14.0% GOI BOND 2005	100,000	-	104,000	-	104,000
	12.3% GSFC BOND 2007-V	100,000	-	0	-	100,000
	11.5% IDBI BOND 2009	100,000	-	103,198	-	103,198
				1,123,719	1	1,223,719
				1,123,119		1,240,71
(B)	In Equity Shares :	<u> </u>	· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·	1
	Apple Finance Ltd.	10	100	2,150	100	2,15
	Centurion Bank Ltd.	1	100	2,469	100	2,46
	Dena Bank	10	3,209	88,443	1,200	36,00
	Gujarat Lease Financing Ltd.	10	125	4,875	125	4,87
	ICICI Bank Ltd	10	3	4,560	3	4,56
	IndusInd Bank Ltd.	10	102	4,590	400	18,00
	Kotak Mahindra Bank Ltd.	10	50	1,950	50	1,95
	Ashok Leyland Finance Ltd.	10	1	52	1	. 5
	Cholamandalam Finance Ltd.	10	1	53	1	5
	First Leasing Finance Ltd.	10	1	23	1 1 .	2
	HDFC Bank Ltd.	10	1	435	1	. 43
	Athena Finance Ltd. (*)	10	1	7	1	
	Tata Finance Ltd.	10	1	54	1	5-
	Reliance Capital Ltd.	10	1	77	1	7 .
	Less : Provision for diminution	1		(46,641)		(48,65
/•\·Far	stwhile Kinetic Capital Finance Ltd.			63,097	,	22,05
		-			L	
Unguo	oted (Fully paid up) :					
(C)	In Equity Shares :				· · · ·	
	Co.op Bank of Ahmedabad Ltd.	25	277	6,925	277	6,92
	The Bhagyodaya Co-Op-Bank Ltd.	100	1290	129,000	1290	129,00
				135,925		135,92
			1	103,820	1	
	TOTAL (A+B+C)		1	1,322,741	1	1,381,69
•	(one more)		·		L	
·						
	NOTES :					
	Aggregate value of Quoted					
	Investments :					· ,
	Cost/Book Value			1,233,457	с. С.	1,294,42
	Market Value			1,253,001		1,245,77
	Aggregate value of unquoted					a,
	Investments :			135,925		135,92
	Cost/Book Value			100,040	AN ANIT R	100,04



MAS FINANCIAL SERVICES LIMITED	4	Annual Report 2004	1-2005
SCHEDULES ATTACHED TO AND FORMING PART OF 1 AS AT 31ST MARCH'2005.	HE BALANCE SHEET		
	RUPEES	31/03/05 RUPEES	31/03/04 RUPEES
SCHEDULE - H	· · · · · · · · · · · · · · · · · · ·		• •
CURRENT ASSETS, LOANS AND ADVANCES			
CURRENT ASSETS :		· · · · · · · · · · · · · · · · · · ·	. ,
· · · · · · · · · · · · · · · · · · ·			1
Interest Accrued on Investments	[55,050	60,15
Cash & Bank Balances			
	2 202 270		2404.74
Cash on Hand	3,282,378		2,104,74
Balance with Scheduled Banks :			
In Current Account In Fixed Deposit Account	5,186,332 5,220,000		6,060,39 270,00
	0,220,000		
Balance with Other Banks :	22.057		97,78
In Current Account In Fixed Deposit Account	23,657 40,000		40,00
	-0,000	13,752,367	8,572,91
			4
Sundry Debtors, Secured			
(a) Debts outstanding for a period exceeding six months		20 S.	• •
	3,996,906		3,151,47
 Considered good Considered doubtful 	4,645,461		7,076,53
	8,642,367		10,228,01
(b) Other debts considered good	13,084,232		7,849,58
	21,726,599		18,077,59
Less : Provision for Non-Performing Assets	2,329,907	10 208 602	1,767,22
		19,396,692	10,010,07
			• •



MAS FINANCIAL SERVICES LIMITED			1 • J.	
SCHEDULES ATTACHED TO AND FORMING PA AS AT 31ST MARCH'2005.	RT OF THE BAL	ANCE SHEET	Ĵ	
	RUPEES	DUDEEO	24100105	24/02/04
	RUPEES	RUPEES	31/03/05 RUPEES	31/03/04 RUPEES
SCHEDULE - H				
CURRENT ASSETS, LOANS AND ADVANCES (C	contd)	· · · · · · · · · · · · · · · · · · ·		
BROUGHT FORWARD		33,204,109		24,943,451
 I) Stock on Hire under Hire-Purchase Agreement * (Net of Un-Matured Hire Charges) * Includes repossessed stock at estimated realisable value. 		226,307		24,787,364
			33,430,416	49,730,815
LOANS AND ADVANCES :				
II) Advances to customers under Loan cum Hypothecation Agreements * (Secured, Considered Good)	307,255,289			256,617,516
* Includes repossessed assets at estimated realisable value.				
Less : Unmatured Interest Charges	71,804,899	235,450,390		34,055,297 222,562,219
TOTAL HIRE PURCHASE AND LOAN PORTFOLIO(I + II) Rs. 235,676,697		·····		
Other Loans And Advances		·		
Advances recoverable in cash or in kind or for value to be received. (Unsecured,		·.		
Considered Good) Advance Income-Tax		82,657,505 6,500,112	224 605 007	35,903,418 2,917,623 261,383,260
			324,608,007 358,038,423	311,114,075



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MAS FINANCIAL SERVICES LIMITED

SCHEDULES ATTACHED TO AND FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH'2005.

		31/03/05	31/03/04
· .	RUPEES	RUPEES	RUPEES
SCHEDULE - I		•	
CURRENT LIABILITIES AND PROVISIONS			
			· · · ·
CURRENT LIABILITIES :			
Sundry Creditors	24,043,835		6,978,071
Debenture Application Money Tax Deducted At Source	223,886	4 a.2	253,150
Interest Accrued But Not Due	244,840 103,240		72,803 117,747
Interest Accided But Not Due	103,240	24,615,801	7,421,771
		~~,010,001	1,761,111
PROVISIONS :			
Proposed Dividend	400,000		370,460
Corporate Tax on Dividend	56,100		47,465
Gratuity			484,000
Provision for Taxation	6,467,573	6 000 000	2,967,573
		6,923,673	3,869,498
	-	31,539,474	11,291,269
	=		
		31/03/05	31/03/04
	DIDEEC	DIDEEQ	DIDEES
· ·	RUPEES	RUPEES	RUPEES
SCHEDULE - J	RUPEES	RUPEES	RUPEES
	RUPEES		RUPEES
MISCELLANEOUS EXPENDITURE	RUPEES	RUPEES	RUPEES
	RUPEES	RUPEES	RUPEES
MISCELLANEOUS EXPENDITURE	RUPEES	RUPEES	RUPEES
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) PRELIMINARY EXPENSES		RUPEES	
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) <u>PRELIMINARY EXPENSES</u> Balance as per Last Balance Sheet	RUPEES 3,170	RUPEES	RUPEES 6,340
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) PRELIMINARY EXPENSES	3,170	RUPEES	
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) <u>PRELIMINARY EXPENSES</u> Balance as per Last Balance Sheet		RUPEES	6,340 -
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) <u>PRELIMINARY EXPENSES</u> Balance as per Last Balance Sheet	3,170	RUPEES	6,340 - 3,170
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) PRELIMINARY EXPENSES Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year	3,170	RUPEES	6,340 -
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) <u>PRELIMINARY EXPENSES</u> Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year) <u>DEFERRED CORPORATE PUBLICITY AND</u>	3,170	RUPEES	6,340 - 3,170
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) <u>PRELIMINARY EXPENSES</u> Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year) <u>DEFERRED CORPORATE PUBLICITY AND</u> <u>MARKET DEVELOPMENT EXPENSES</u>	3,170 3,170 3,170	RUPEES	6,340 - 3,170 3,170
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) <u>PRELIMINARY EXPENSES</u> Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year) <u>DEFERRED CORPORATE PUBLICITY AND</u> <u>MARKET DEVELOPMENT EXPENSES</u> Opening Balance	3,170 3,170 3,170 2,609,691	RUPEES	6,340 - 3,170 3,170 1747410
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) <u>PRELIMINARY EXPENSES</u> Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year) <u>DEFERRED CORPORATE PUBLICITY AND</u> <u>MARKET DEVELOPMENT EXPENSES</u>	3,170 3,170 3,170 2,609,691 3,091,135	RUPEES	6,340 - - 3,170 3,170 1747410 2611733
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) PRELIMINARY EXPENSES Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year) DEFERRED CORPORATE PUBLICITY AND MARKET DEVELOPMENT EXPENSES Opening Balance Add : Incurred During the Year	3,170 3,170 3,170 2,609,691 3,091,135 5,700,826	RUPEES	6,340 - - 3,170 3,170 1747410 2611733 4359143
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) <u>PRELIMINARY EXPENSES</u> Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year) <u>DEFERRED CORPORATE PUBLICITY AND</u> <u>MARKET DEVELOPMENT EXPENSES</u> Opening Balance	3,170 3,170 3,170 2,609,691 3,091,135		6,340 3,170 3,170 1747410 2611733 4359143 1749452
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) <u>PRELIMINARY EXPENSES</u> Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year) <u>DEFERRED CORPORATE PUBLICITY AND</u> <u>MARKET DEVELOPMENT EXPENSES</u> Opening Balance Add : Incurred During the Year Less : Written off during the year	3,170 3,170 3,170 2,609,691 3,091,135 5,700,826 2,769,063	RUPEES 2,931,763	6,340 - - 3,170 3,170 1747410 2611733 4359143
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) PRELIMINARY EXPENSES Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year) DEFERRED CORPORATE PUBLICITY AND MARKET DEVELOPMENT EXPENSES Opening Balance Add : Incurred During the Year Less : Written off during the year) NON CONVERTIBLE DEBENTURE ISSUE EXPENSES	3,170 3,170 3,170 2,609,691 3,091,135 5,700,826 2,769,063		6,340 3,170 3,170 1747410 2611733 4359143 1749452
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted) PRELIMINARY EXPENSES Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year DEFERRED CORPORATE PUBLICITY AND MARKET DEVELOPMENT EXPENSES Opening Balance Add : Incurred During the Year Less : Written off during the year NON CONVERTIBLE DEBENTURE ISSUE EXPENSES Opening Balance	3,170 3,170 3,170 2,609,691 3,091,135 5,700,826 2,769,063 518,128		6,340 - - 3,170 3,170 1747410 2611733 4359143 1749452 2609691
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) PRELIMINARY EXPENSES Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year) DEFERRED CORPORATE PUBLICITY AND MARKET DEVELOPMENT EXPENSES Opening Balance Add : Incurred During the Year Less : Written off during the year) NON CONVERTIBLE DEBENTURE ISSUE EXPENSES	3,170 3,170 3,170 2,609,691 3,091,135 5,700,826 2,769,063 518,128 241,470		6,340 - 3,170 3,170 1747410 2611733 4359143 1749452 2609691 647,660
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) PRELIMINARY EXPENSES Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year) DEFERRED CORPORATE PUBLICITY AND MARKET DEVELOPMENT EXPENSES Opening Balance Add : Incurred During the Year Less : Written off during the year) NON CONVERTIBLE DEBENTURE ISSUE EXPENSES Opening Balance Add : Incurred During the Year	3,170 3,170 3,170 2,609,691 3,091,135 5,700,826 2,769,063 518,128 241,470 759,598		6,340 - 3,170 3,170 1747410 2611733 4359143 1749452 2609691 647,660 647,660
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted) PRELIMINARY EXPENSES Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year DEFERRED CORPORATE PUBLICITY AND MARKET DEVELOPMENT EXPENSES Opening Balance Add : Incurred During the Year Less : Written off during the year NON CONVERTIBLE DEBENTURE ISSUE EXPENSES Opening Balance	3,170 3,170 3,170 2,609,691 3,091,135 5,700,826 2,769,063 518,128 241,470	2,931,763	6,340 3,170 3,170 1747410 2611733 4359143 1749452 2609691 647,660 647,660 129,532
MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)) PRELIMINARY EXPENSES Balance as per Last Balance Sheet Add : Incurred During the Year Less : Written off during the year) DEFERRED CORPORATE PUBLICITY AND MARKET DEVELOPMENT EXPENSES Opening Balance Add : Incurred During the Year Less : Written off during the year) NON CONVERTIBLE DEBENTURE ISSUE EXPENSES Opening Balance Add : Incurred During the Year	3,170 3,170 3,170 2,609,691 3,091,135 5,700,826 2,769,063 518,128 241,470 759,598		6,340 - 3,170 3,170 1747410 2611733 4359143 1749452 2609691 647,660 647,660

CHMATERED B ACCOUNTANTS

MAS FINANCIAL SERVICES LIMITED	Annual Report 20	04-2005
SCHEDULES ATTACHED TO AND FORMING PART OF T FOR THE YEAR ENDED 31ST MARCH,2005.	HE PROFIT AND LOSS ACCOU	NT
	2004-2005 RUPEES	2003-2004 RUPEES
SCHEDULE - K		
INCOME FROM OPERATIONS		
Commission, Service Charges, Stamp & Document Charges, Fine (Net)	1,745,920	15,133,58
	1,745,920	15,133,58
	2004-2005 RUPEES	2003-2004 RUPEES
SCHEDULE - L	••••	1
OTHER INCOME		•
Income from Investments (Gross) (Tax Deducted at Source Rs.2505/-, Previous Year Rs.2522/-)	147,546	148,30
Dividend Income	15,811	17,98
Interest on Bank Deposits (Gross) (Tax Deducted at Source Rs,6960/-,		00.00
Previous Year Rs.4930/-)	186,681	29,63
Profit on sale of Shares	6,412	-
Miscellaneous Income	2,954	
	359,404	195,92



MAS FINANCIAL SERVICES LIMITED			04-2005
SCHEDULES ATTACHED TO AND FORMING PART OF			194
FOR THE YEAR ENDED 31ST MARCH'2005.		D LOSS ACCOUN	
		2004-2005	2003-2004
		RUPEES	RUPEES
SCHEDULE - M		· · · · ·	
			i i i
PERSONNEL EXPENSES	. *	· · · · · · · · · · · · · · · · · · ·	• • •
Saláries, Bonus & Állowances		8,237,564	5,510,245
Contribution to Provident Fund, ESI & Gratuity		559,543	847,198
Staff Welfare Expenses		102,028	87,401
		8,899,135	6,444,844
		2004-2005	2003-2004
	RUPEES	RUPEES	RUPEES
SCHEDULE - N			
ADMINISTRATIVE & OTHER EXPENSES			
Rent, Rates & Taxes		1,084,936	537,228
Stationery & Printing		978,733	707,158
Telephone Expenses		2,417,459	1,878,507
Legal & Professional Fees		2,912,128	2,107,730 7 186,740
Insurance Premium		460,553	1,831,040
Advertisement Expenses		3,126,429	
Conveyance Expenses	1	1,298,920	900,777
Travelling Expenses		1,602,190	1,198,929
Auditor's Remuneration	101.010	41,876	41,040
Repairs & Maintenance - Building	101,912-		122,486
- Others	578,127	-	374,543
		680,039	497,029
Director's Sitting Fees		10,000	6,000
Office Expenses		1,467,646	1,323,320
Provision for Non Performing Assets		562,685	- 15,311
Bad Debts	А.	2,951,091-	1,713,074
Donation		132,001	115,252
Provision for Diminution in Investments		(2,010)	(58,592
Sundry Balances Written Off (Net)		3,148,428	1,248,515
Sales Promotion Expenses		1,312,433	309,760
Commission		14,529,668	6,039,363
Miscellaneous Expenses		1,273,425	1,172,473
Loss on Sale of Fixed Assets		381,513	62,822
Loss on Sale of Shares		· · · · · · · · · · · · · · · · · · ·	10,728
		40,370,143	21,844,204



MAS FINANCIAL SERVICES LIMITED

Annual Report 2004-2005

SCHEDULES ATTACHED TO AND FORMING PART OF THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH'2005.

	2004-2005 RUPEES	2003-2004 RUPEES
SCHEDULE - O		
FINANCE & BANK CHARGES		
Interest on Bank Loans, Institutions & Others(Net)	14,741,677	21,736,351
Bank Charges / Commission Bill Discounting Charges	7,534,081 267,993	4,628,931 365,609
Financial Charges/commission Interest On Debenture	812,594 3,563,072	1,521,635 1,969,104
	26,919,417	30,221,630



SCHEDULE - P

1. SIGNIFICANT ACCOUNTING POLICIES :

A. ACCOUNTING METHODOLOGY :

The accounts have been prepared on historical cost basis of accounting. The Company adopts the accrual system of accounting unless otherwise stated.

B. REVENUE RECOGNITION:

- (i) Hire Purchase Finance Charges and Interest Income on Advances under Loan cum Hypothecation are apportioned over the period of contract applying Implicit Rate of Return on outstanding investment.
- (ii) The interest share received on three wheelers finance business of HDFC Bank Ltd procured through company is accounted on accrual basis.
- (iii) Discount and Commission are taken on accrual basis.
- (iv) Fine, Dividend income and Insurance claim are accounted on receipt basis.

C. FIXED ASSETS

All the fixed assets have been stated at cost inclusive incidental expenses Less accumulated Depreciation.

D. DEPRECIATION :

Depreciation is provided on Straight Line Method, as per the rates prescribed under schedule XIV of the Companies Act, 1956.

E. AMORTISATION :

- 1. Preliminary expenses are deferred to be amortised over a period of ten years.
- 2. Corporate Publicity and Market Development Expenses are being amortised over a period of three years.
- 3. Debenture Issue Expenses are being amortised over a period of five years.



SCHEDULE - P

4.

F. STOCK ON HIRE/ADVANCES UNDER LOAN CUM HYPOTHECATION :

The value of Stock on Hire and Advances under loan cum hypothecation is arrived at by reducing instalments Received/Due from the Cost of assets, and are net of securitisation.

G. INVESTMENT :

All investments held by the company are treated as long term investments and provision is made in case of permanent diminution in the market value of investment.

H. RETIREMENT BENEFITS

Contribution to Provident Fund and Employee's State Insurance are charged to Profit & Loss Account. The company has created an Employee's Group Gratuity Fund which has taken a Group Gratuity-Cum-Life Insurance policy from Life Insurance Corporation Of India. Gratuity is provided on the basis of the above policy.

I. TRANSFER AND RECOURSE OBLIGATIONS UNDER DEBT SECURITISATION

The company assigns commercial and consumer loans under securitisation transactions. The assigned loans are derecognized and gains/losses are recorded on assignment of loan contracts. Recourse obligations are provided in books as per past track record of delinquency/servicing of the loans of the company.

2. Prudential Norms of the Reserve Bank of India :

In accordance with the guidelines prescribed by Reserve Bank of India.

- (a) Provision has been made in the accounts against non-performing assets.
- (b) In respect of such non-performing assets, income has not been recognised during the year, and income booked in earlier years is also reversed.
- (c) Provision has been made for permanent diminution in the value of investments.



SCHEDULE - P

- (d) The company has transferred 20% of the Profits to Statutory Reserve under section 45 IC of RBI Act, 1934.
- 3. The Company has securitised/assigned a part of its Hire Purchase and Advances receivables due from customers on the basis of recourse to the company. Gross amount of receivables securitised/assigned have been reduced from Hire Purchase or Advances portfolio as the case may be. The outstanding amount as at 31st March, 2005 net of Security Deposit margin in respect of such portfolio is Rs.36,77,98,072/- (P.Y. Rs. 22,61,60,946/-)
- 4. Gross Block of building includes Rs.13,00,000/- pertaining to a office, for which conveyance deed is yet to be executed.
- 5. Non Convertible Debentures comprises of :
 - a) A-series 10.5% 23,764/- privately placed secured redeemable non convertible debentures of Rs.1000 each fully paid up, to be redeemed in 5 instalments by 20% principal repayment each after 36,42,48,54 and 60 months from the date of allotment.
 - b) B- Series 7% 5,998/- privately placed secured redeemable non convertible debentures of Rs.1000 each fully paid up, to be redeemed in 5 instalments by 20% principal repayment each after 36,42,48,54 and 60 months from the date of allotment and with an option to the company to redeem entire amount after the expiry of 12 months and any time between the maximum repayment period of 60 months from the date of allotment.
 - c) C-Series 7% 9707/- privately placed secured redeemable non-convertible debentures of Rs 1000 each fully paid up, to be redeemed by 48 monthly installments, which shall be at the mutual consent reduced to 40 monthly instalments from the date of allotment. Out standing as at 31-03-2005 after repayment of one year is 72,21,752/-.
 - d) D-Series-7% 5110 privately placed secured redeemable non convertible debentures of Rs. 1000 each fully paid up, to be redeemed in 3 instalments of 30%, 30% and 40% principal repayment payable after 36, 48 & 60 months from the date of allotment with an option to the company to redeem entire amount after the expiry of 12 months and any time between the maximum repayment period of 60 months from the date of allotment.
 - e) A-Series(II) 7% 5505 privately placed secured redeemable non convertible debentures of Rs. 1000/- each fully paid up, to be redeemed in 5 installments by



SCHEDULE - P

20% principal repayment each after 36,42,48,54 and 60 months from the date of allotment.

f) B-Series(II) 7% 1221 privately placed secured redeemable non convertible debentures of Rs. 1000/- each fully paid up, to be redeemed in 48 monthly equal installments from the date of allotment.

6. For Registered NBFCs, no debenture redemption reserve is required to be created in the case of privately placed debentures as per DCA circular No. 9/2002 dated 18/04/2002.

7. Service tax debited to profit or loss account includes service tax of prior period for Rs. 215488/-.

8. ACCOUNTING STANDARDS :

·, ···· · · ··························			(Rs. in	[ace)
PARTICULARS 2004-2005			2003-2004	
A. CASH FLOW FROM OPERATING ACTIVITIES				· · · · · · · · · · · · · · · · · · ·
			1	
Net Profit Before Tax		105.23		68.49
Adjustment for :		:		1
Depreciation	30.84		25.25	• • •
Interest & Finance Charges	269.19		302,21	
Loss on Sale of Fixed Assets	3.82		0.63	
Profit / (Loss) on Sale of Shares	(0.06)		0.11	
Amortisation	29.44		18.23	· ·
Interest Income	(3.34)		(1.78)	
Dividend Income	(0.16)		(0.18)	
Gratuity Paid / Provided	(4.84)	324.89	4.36	348.83
OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES		430.12		417.32
Changes in Working Capital			ta 1 t	
Increase / (Decrease) in Receivables	(30.86)		(43.94)	Ì
Increase / (Decrease) in Stock in Hire	245.62		137.12	
Increase / (Decrease) in Assets Under Loan Agreement	(128,88)		(146,04)	
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1) AS – 3 – Cash Flow Statement

SCHEDULE - P

Increase / (Decrease) in Loans & Advances Increase / (Decrease) in Current Liabilities	(467.48) 171.94	(224.	37)
Deferred Revenue Expenditure Incurred	(30.91)	(240.57) (26.	<u>12)</u> (491.67)
CASH GENERATED FROM OPERATIONS		189.55	(74.35)
Interest & Finance Charges Paid Income Tax Paid	(269.19) (36.32)	(302. (305.51) <u>(15.</u>	
NET CASH USED IN OPERATING ACTIVITIES [A]		(115.96)	(392.31)
B. CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of Fixed Assets	(70.88)	(37.	49)
Sale of Assets	3.73	•	.31
Purchase of Investments	(0.70)	(0.	01)
Sale of Investments	1.37	0	.72
Interest Income	3.34		.78
Dividend Income	0.16	0	.18
Subsidy Received	3.86		. · · ·
NET CASH USED IN INVESTING ACTIVITIES [B]		(59.12)	(34.51)
C. CASH FLOW FROM FINANCING ACTIVITIES	•		• • •
Dividend Paid	(3.70)	(3.	70)
Increase / (Decrease) in Bank Borrowing	147.67	(402.	37)
Issue of Equity Shares		29	.54
Issue of Debentures	67.26	378	.53
Repayment of Debentures	(24.85)	. •	
Debenture Issue Expenses	(2.42)	(6.	47)
Increase / (Decrease) in Term Loan	133.19	(10.	23)
Increase / (Decrease) in Unsecured Loan	(90.28)	364	.35
NET CASH FLOW FROM FINANCING ACTIVITIES [C]		226.87	349.65
NET INCREASE / (DECREASE) IN CASH & CASH EQUIVALENT	rs	51.79	(77.17)
Cas0h & Cash Equivalents at the Begning of the year		85.73	162.90
Cash & Cash Equivalents at the End of the year		137.52	85.73
		(set	THAN



SCHEDULE - P

2) AS – 17 – Segment Reporting

The Company is engaged primarily in the business of Financing and accordingly there are no separate reportable segments as per Accounting Standard 17 issued by The Institute of Chartered Accountants of India.

3) AS – 18– Related Party Disclosures

- 1) Key Management Personnel 2004-2005 2003-2004 a. Kamlesh C. Gandhi.
 - b. Mukesh C. Gandhi.

Managerial Remuneration

9,87,120

4,75,920

- Relatives of Key Management Personnel to whom interest on deposits for Rs.6585/- (P.Y. Rs.7225/-) has been paid.
 a. Rushil M. Gandhi.
 - b. Dhwanil K. Gandhi.
 - c. Saryuben Doshi.

4) AS - 20 Earning Per Share

Calculation of Earning Per Share (E.P.S.)

The numerators and denominators used to calculate the basic & diluted E.P.S. are as follows

	Particulars	2004-2005	2003-2004
A	Profit for the year after tax Attributable to equity shareholders.	70,22,745	50,86,331
B	Weighted average no. of equity shares	40,00,000	37,05,407
С	Nominal value of equity shares	10	10
D	Basic and Diluted earnings per share in Rupees	1.76	1.37

SCHEDULE - P

5) AS - 22 Accounting for Taxes on Income

This Standard became mandatory for the company in respect of the Accounting period commencing on or after 01.04.2002. As far as the Company is concerned an entry was required to be passed towards transitional provision, on 01.04.2002 The Company has, along with the Association of Leasing and Financial Service Companies, filed a writ petition against AS22-Accounting for Taxes on Income. The writ petition is pending in the High Court at Madras. However, the Hon'ble High Court, in its interim order, has made it clear that the Company would be entitled to announce its financial results both on the basis of existing system as well as, as per the impugned AS22. Accordingly the accounts have been prepared on the basis of existing system. The net deferred tax liability, that would have to be created as per the Accounting Standard, up to 31st March 2005 amounts to Rs.21,71,814/- and the deferred tax not provided in the accounts up to 31.03.2005 is Rs.21,71,814/-

6) AS – 26 Intangibles

As per The Accounting Standard on "Intangible Assets" (AS-26) issued by The Institute of Chartered Accountants Of India, which has become effective from 1st April 2004, Intangible Items such as Corporate Publicity and Market Development Expenses and Non Convertible Debentures Issue Expenses have to be recognized as an expense in the period in which they are incurred since these do not meet the definition of Assets under AS-26. However, the company has continued to defer the corporate publicity and Market Development Expenditure of Rs.30,91,135/- incurred during the year over a period of three years and non Convertible Debenture Issue Expenditure of Rs.2,41,470/- over a period of five years, which is not in consequence with AS-26. Consequently, the profit for the year and balance in Reserves & Surplus is overstated by Rs.22,53,932/-.

2004-05

9,97,920

2003-04

4,75,920

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Remuneration to Managing and Whole time Director :

	Rupees	Rupees	•
Salary /Bonus	9,79,200	4,27,200	•
Contribution to Provident Fund	18,720	18,720	.:
Other Perquisites	-	30,000	· · ·
			:

Total

9.

SCHEDULE - P

- (b) Computation of Net Profit as per section 349 read with section 309(5) and of section 198 of the Companies Act, 1956 is not furnished as no commission is payable to the Managing Director and Whole Time Director.
- 10. Auditors Remuneration :-

·	2004-05	2003-04	
	Rupees	Rupees	2
Audit Fees	41,876	41,040	÷
Tax Audit Fees	7,714	7,560	
In other Capacity	43,060	22,725	
Total	92,650	71,325	

11. Information as required in terms of Paragraph 9BB of Non-Banking Financial Companies Prudential Norms (Reserve Bank) Directions, 1998.

	Particulars	Year ending	31/03/2005
	Liabilities side :		
(1)	Loans and advances availed by the NBFCs Inclusive of interest accrued thereon but not Paid :	Amount Out- Standing	Amount Overdue
	(a) Debentures : Secured : Unsecured	420.94 NIL	NIL NIL
	(other than falling within the Meaning of public deposits*) (b) Deferred Credits [c] Term Loans (d) Inter-corporate loans and borrowing (e) Commercial Paper (f) Public Deposits* (g) Other Loans (specify nature) *Please see note 1 Below	NIL 143.20 135.49 NIL 96.79 NIL	NIL NIL NIL NIL NIL
(2)	Break-up of (1)(f) above (Outstanding Public deposits inclusive of interest accrued Thereon but not paid):		
1. J. J.	(a) In the form of Unsecured debentures	NIL	NIL

SCHEDULE - P

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	Debenture	of partly secured is i.e. debentures where there	NIL	NIL
	[c] Other publi	all in the value of security c deposits	96.79	NIL
	*Please see n	ote 1 Below		
	Assets side:			
			Amount out	standing
(3)		bans and advances including bles [other than those included :		
	(a) secured (b) Unsecured	, , 	2354.50 NIL	
(4)	And hypothe EL/HP activit	ts including lease rentals under		
<u></u>	(a) (b)	Financial lease Operating lease	NIL NIL	
	(ii) Stock on h	ire including hire charges :		
	(a) (b)	Assets on hire Repossessed Assets	0.95 <u>1.31</u> 2.26	
	(iii) Hypotheca EL/HP ac	ition loans counting towards tivities :		
	(a)	Loans where assets have been Repossessed	NIL	
	(b)	Loans other than (a) above	NIL	
(5)	Break-up of i	nvestments:	[
	Current invest	ments :		
	1.	Quoted :		NEK TU



SCHEDULE - P

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		(i)	Shares :	(a) Equity (b) Preference	NIL NIL		• •
		(ii) (iii) (iv) (v)	Debentures a Units of mutu Government Others (pleas	al funds Securities	NIL NIL NIL NIL		
							· ·
	2.	· · · · ·	Unquoted :				i.
		(i)	Shares :	(a) Equity (b) Preference	NIL NIL		
		(ii) (iii)	Debentures a Units of mutu	al funds	NIL NIL		
<u></u>		(iv)	Government		NIL NIL	· · ·	
		(v)	Others (pleas	se specity)	INIL.	f • .	t
	Long T	erm In	vestments :				
	1.		Quoted :			· · · · · · · · · · · · · · · · · · ·	1 1 2
		(i)	Shares :	(a) Equity (b) Preference	0.63 NIL		• •
		(ii) (iii) (iv) (v)	Debentures a Units of mutu Government Others (pleas	al funds Securities	NIL NIL 11.24 NIL		•
	2.		<u>Unquoted :</u>		· · · · · · · · · · · · · · · · · · ·		-
		(i)	Shares :	(a) Equity (b) Preference	1.36 NIL		
		(ii) (iii)	Debentures a Units of mutu		NIL NIL	THE TO	
						ST CAN STREET	

CHANTALED ACCOUNTANTS M.No.25173

SCHEDULE - P

•	(iv) Government (v) Others (pleas		NIL	
(6)	Borrower group-wise classifica Hire and loans and advances Please see Note 2 below			7-
•	Category	I. Amount	net of provisio	ns i i
,		secured	Unsecured	Total
	1. related Parties **			
•	(a) Subsidiaries	NIL	NIL	NIL
	(b) Companies in the same group	NIL	NIL	NIL
	[c] Other related parties	NIL	NIL	NIL
	2. Other than related Parties **	2550.73	NIL	2550.73
	Totai	2550.73	NIL	2550.73
(7)	Investor group-wise classificat Long term) in shares and se Please see more note 3 below	curities (both qu		
(7)	Long term) in shares and se Please see more note 3 below	curities (both qu / Market Va		
(7)	Long term) in shares and se	curities (both qu Market Va Up or fail	oted and unqu lue / Break	oted) : Book Value (Net of
(7)	Long term) in shares and se Please see more note 3 below	curities (both qu Market Va Up or fail	oted and unqu lue / Break value or	oted) : Book Value (Net of
(7)	Long term) in shares and se Please see more note 3 below Category	curities (both qu Market Va Up or fail	oted and unqu lue / Break value or V	oted) : Book Value (Net of
(7)	Long term) in shares and se Please see more note 3 below Category 1. related Parties ** (a) Subsidiaries (b) Companies in the	curities (both qu / Market Va Up or fair N/	oted and unqu lue / Break value or	oted) : Book Value (Net of Provisions)
(7)	Long term) in shares and se Please see more note 3 below Category 1. related Parties ** (a) Subsidiaries	curities (both qu / Market Va Up or fair N/	oted and unqu lue / Break value or V	oted) : Book Value (Net of Provisions) NIL
(7)	Long term) in shares and se Please see more note 3 below Category 1. related Parties ** (a) Subsidiaries (b) Companies in the same group	curities (both qu / Market Va Up or fair N/ N N N N 13.	oted and unqu lue / Break value or V	oted) : Book Value (Net of Provisions) NIL NIL
(7)	Long term) in shares and ser Please see more note 3 below Category 1. related Parties ** (a) Subsidiaries (b) Companies in the same group [c] Other related parties	curities (both qu / Market Va Up or fair N/ N N N N 13.	oted and unqu lue / Break value or V	oted) : Book Value (Net of Provisions NIL NIL
	Long term) in shares and ser Please see more note 3 below Category 1. related Parties ** (a) Subsidiaries (b) Companies in the same group [c] Other related parties **	curities (both qui Market Va Up or fair N/ N N N 13. 13.	oted and unqu lue / Break value or V	oted) : Book Value (Net of Provisions NIL NIL NIL 13.23



SCHEDULE - P

	Particulars	Amount
— [()	Gross Non-Performing Assets	
	(a) related parties	NIL
	(b) Other than related parties	8631
(ii)	Net Non-performing Assets	
	(a) related parties	NIL
	(b) Other than related parties	63.01
(iii)	Assets acquired in satisfaction of debt	NIL

Notes :

- 1. As defined in Paragraph 2 (1) (xii) of the Non-Banking financial Companies Acceptance of Public Deposits (Reserve Bank) Directions, 1998.
- 2. Provisioning norms shall be applicable as prescribed in the Non-Banking Financial Companies Prudential Norms (Reserve Bank) Directions, 1998.
- 3. All Accounting Standards and Guidance Notes issued by ICAI are applicable including for valuation of investments and other assets as also assets acquired in satisfaction of debt. However, market value in respect of quoted investments and break up/fair value/NAV in respect of unquoted investments should be disclosed irrespective of whether they are classified as long term or current in column (5) above.
- 12. Balances of Concerned parties for amounts due to them/amounts due from them as per the accounts of the Company are subject to confirmation. Necessary adjustment if any will be made when the accounts are reconciled and settled.

13.

Balance with other Banks :-	•	
IN CURRENT ACCOUNT WITH CO-OPERATIVE BANKS		2003-04 Rupees

Bhagyoday Co-Op. Bank Ltd. (Maximum amount outstanding During the year Rs. 16,124) (P.Y. Rs.10,93,669)

The Gandhidham Co-Op. Bank Ltd. (Maximum amount outstanding During the year Rs. 25,989) 25,889

16.124



16,124

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	(P.Y. Rs.26,089)	· · · ·		
•	The Mehsana Urban Co-Op. Bank Ltd. (H'nagar) (Maximum amount outstanding During the year Rs. 55,770) (P.Y. Rs.55,770)		2033	55,770
•	The Kaira Dist. Central Co. Op. Bank Ltd. (Maximum amount outstanding During the year Rs. 5,500) (P.Y. Rs. 0/-)		5500	0
	The Nadiad Mercantile Co.Op. Bank Ltd.		40,000	40,000
14. 15. 16 <i>.</i>	Expenditure in Foreign Currency. Earnings in Foreign Currency. Figures of the Previous Year have been regrouped	wherever nece	NIL NIL essary.	NIL NIL
17.	BALANCE SHEET ABSTRACT AND COMPAN PROFILE AS PER SCHEDULE VI, PART (IV) OF			
• •	Registration detailsRegistration No.26064State Code04Balance Sheet Date31 ST MARCH 2005	·.		•
11.	Capital raised during the year(/Public Issue	Amount Rs. In NiL NiL NiL NiL	Thousan	ds)
111.	of Funds	(Amount Rs. I		
	Total Liabilities	ANN ACCO	K. THATTERED WITANTS CO	6446

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	Total Assets	•	356446
	Sources of Funds		
	Paid-Up Capital		40000
	Reserve & Surplus	•	33186
	Secured Loans		184300
	Unsecured Loans		98960
	Application of Funds Net fixed Assets	•	25111
	Investments	5	1323
	Net Current		326499
	Assets Miscellaneous Expenditure		3513
	Accumulated Losses		NIL
	Performance of the Company	(Amount Rs. In T	housands)

Company	•	÷	
Total Income	:		89795
Total Expenditure	:		79272
Profit Before Tax			10522
Profit After Tax		•	7022

Earnings per share (Rs.)

Dividend Rate (%)

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IV.



1.76

1%

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SCHEDULE - P

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Generic Names of Principal Products/Services of the Company (as per monetary terms)

Item Code No. Product description Not Applicable Hire Purchase, Loans under Loans cum Hypothecation Agreements.

Signatures to Schedules A To P

As per Our Report Attached

FOR CHANDRAKANT K. THAKKAR & CO. CHARTERED ACCOUNTANTS

> (CHANDRAKANT K. THAKKARE PROPRIETOR

Piace : Ahmedabad. Date : 31st August'2005. For and on behalf of Board of Directors

(MANAGING DIRECTOR) MUKE ANDHI (WHOLE TIME DIRECTOR)

SIDDHARTH P. SHAH (DIRECTOR)

KINNARI SHAH (COMPANY SECRETARY)