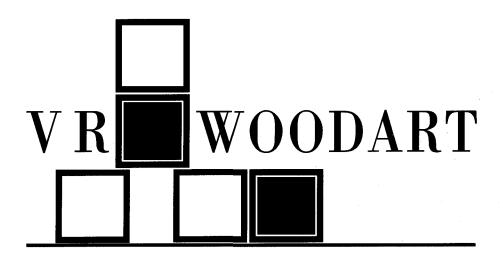
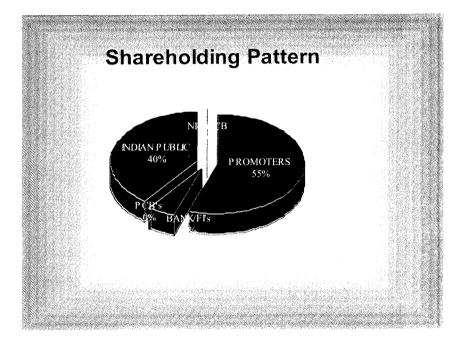
## 14th ANNUAL REPORT 2002-2003



# V R WOODART LIMITED





## V R WOODART LIMITED

## ANNUAL REPORT FOR THE YEAR ENDED 30<sup>th</sup> SEPTEMBER, 2003.

| 1. | Date and Time of Annual General Meeting   | Wednesday,31st March, 2004 at  | 3.30 PM   |
|----|---|--|-----------|
| 2. | Venue                                     | Culture Centre of Russia,<br>31-A Dr. G Deshmukh Marg,Pedo<br>Mumbai-400 026.  | dar Road, |
| 3. | Book Closure                              | 23rd March 2004 till 31st March<br>(Both days Inclusive)   | 2004.     |
| 4. | Investors' Complaints may be addressed to | The Secretarial Department<br>V R WOODART LIMITED<br>102, Shiv Smriti Chambers,<br>49-A, Dr. Annie Besant Road, Wo<br>Mumbai - 400 018.<br>Phone : 022 5660 4600 | rli ,     |

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## V R WOODART LIMITED

ANNUAL REPORT FOR THE YEAR ENDED 30th SEPTEMBER, 2003.

#### **Board of Directors**

Mr. Ajay Anand Director Mr. G.G. Prabhu Director Mr. Sanjay Anand Director

#### Auditors

M/s. Thakur Vaidyanath Aiyar & Co. Chartered Accountants Mumbai.

#### **Registered Office**

102, Shiv Smriti Chambers, 49-A, Dr. Annie Besant Road, Worli Mumbai 400 018.

#### **Registrars And Share Transfer Agents**

Dynamic Superways & Exports Limited Rainbow Palace, I.C. Colony Cross Road No. 5, Borivli (W), Mumbai 400 103.

Bankers ICICI Bank Limited Canara Bank

#### Marketing Office / Showroom

29/783-H, Tharayil Chambers, 1st Floor, Vytilla, Ernakulam, Kochi - 682 019.

#### Factory

- Plot No.42, Cochin Special Economic Zone, Kakkanad, Cochin - 682030.
- Survey No. 242, Eloor Village, Ernakulam-Kerala

#### **NOTICE** :

NOTICE is hereby given that the Fourteenth Annual General Meeting of the Members of **V R Woodart** Limited will be held on Wednesday,31st March 2004 at Culture Centre of Russia, 31-A Dr. G Deshmukh Marg, Peddar Road,Mumbai-400 026. at 3.30 PM to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the audited Balance Sheet as at 30<sup>th</sup> September 2003 and the Profit & Loss account for the year ended 30<sup>th</sup> September 2003 together with the Report of the Directors and auditors thereon.
- 2. To appoint a Director in place of Mr. Ajay Anand, who retires by rotation and, being eligible, offers himself for re-appointment.
- 3. To appoint Auditors and fix their remuneration.

#### **SPECIAL BUSINESS**

4. Voluntary delisting of the Company's Ordinary Shares from The Cochin Stock Exchange Limited.

To consider and, if thought fit, to pass with or without modification, the following resolution as Special Resolution :-

"RESOLVED that in supersession of the Resolutions previously passed and subject to the provisions of the Companies Act, 1956 (including any statutory modification(s) or re-enactment thereof for the time being in force and as may be enacted hereinafter) and subject to such approvals, permissions and sanctions, as may be necessary and subject to such conditions and modifications as may be prescribed or imposed while granting such approvals, permissions and sanctions, which may be agreed to, by the Board of Directors of the Company(hereinafter referred to as"the Board", which term shall be deemed to include any Committee thereof for the time being exercising the powers conferred on the Board by this Resolution), consent is hereby accorded to the Board to delist the Company's Ordinary Shares from The Cochin Stock Exchange Limited.

> By Order of the Board of Directors For V R WOODART LIMITED

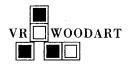
Place : Mumbai Dated : 3rd March, 2004. G.G. PRABHU

WOODART

Director

#### Notes :

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER.
- 2. The instrument appointing a Proxy, in order to be effective, should be deposited with the Registered Office of the Company not less than 48 hours before the commencement of the meeting.
- 3. The Register of Members and the Share Transfer Registers of the Company shall remain closed from Tuesday 23.03.2004 till Wednesday 31.03.2004 (both days inclusive).
- 4. Members holding Securities in Demat mode are requested to intimate any change in their address to the Registrars and Share Transfer Agents, Dynamic Superways and Exports Limited and Members holding Securities in Physical form are requested to intimate the same to the Registered Office of the Company.
- 5. Documents referred to in any of the items in the Notice are available for inspection at the Registered Office of the Company on any working day during Business Hours of the Company between 11.00 a.m. and 1.00 p.m.



- 6. Queries on accounts and operations of the Company, if any, may please be sent to the Company seven days in advance of the meeting so that the answers may be made available at the meeting.
- 7. Members are requested to bring their copy of this Annual Report to the Meeting.
- 8. Members/Proxies should bring the attendance slip duly filled in for attending the Meeting.
- 9. Brief resume of Mr. Ajay Anand, Director retiring by rotation, is given under the Corporate Governance Report.

#### EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956.

Item No. 4 Presently the Company's securities are listed on the following two Stock Exchanges in India

- (i) The Stock Exchange, Mumbai
- (ii) The Cochin Stock Exchange Limited

With the wide and extensive networking of centres of BSE, the investors have access to online dealing in the Company's securities across the country. Moreover, the Company's Ordinary Shares are one of the scrips which Securities and Exchange Board of India(hereinafter reffered to as "SEBI")has specified for settlement only in demat form by all investors.

The Stock exchanges in India with the permission of SEBI are now free to fix the listing fees unilaterally and the listing fees charged by some of the Stock Exchange are very high. The trading volumes of the Company's securities at The Cochin Stock Exchange Limited is on the decline. The annual recurring listing fees paid to The Cochin Stock Exchange Limited, do not now offer corresponding benefit to the Company/ investors in the changes scenario of the said available network of the BSE, therefore decided to apply for the voluntary delisting of the Company's Ordinary Shares from The Cochin Stock Exchange Limited and proposed voluntary delisting would further contribute to the cost reduction initiative taken across various functional areas of the Company and will not adversely affect any investor including the members located in the regions where The Cochin Stock Exchange Limited situated. It is now proposed to seek the members' approval by way of Special Resolution for voluntary delisting the Company's Ordinary Shares from The Cochin Stock Exchange Limited as set out in the item no. 4. As reported in the Directors Report for the year ended 30th September 2002 and consequent shifting of the registered office of the Company from Cochin, Kerala to Mumbai, Maharashtra, the Stock Exchange, Mumbai is the regional Stock Exchange and the shares will continue to be listed and traded into the BSE.

The proposed delisting is in the interest of the Company and the Board commends the resolution for acceptance by the members. None of the Directors of the Company is concerned or interested in the Resolution at item No.4.

By Order of the Board of Directors For V R WOODART LIMITED

> G.G. PRABHU Director

Place : Mumbai Dated : 3rd March, 2004.

#### **Registered Office :**

102, Shiv Smriti Chambers, 49-A, Dr Annie Basant Road, Worli, Mumbai-400 018.



#### DIRECTORS' REPORT

#### Dear Shareholders,

Your Directors have pleasure in presenting the 14th Annual Report of your Company and the Audited Accounts for the year ended 30th September, 2003.

#### **OVERVIEW AND BUSINESS OUTLOOK**

During the year, the Indian Industry has witnessed a sluggish growth. Volume growth has somewhat offset price erosion. Company's Eloor Plant came into operation and that gave us an opportunity to achieve sales growth. Inspite of this growth there is loss due to heavy interest cost, administration cost incurred due to the initial one time operational and administrative cost of the Eloor plant. Price erosion across several products has been driven bycompetitive compulsions. Regional players have aggravated the price war. Despite these factors, our Company has dedicated and dynamic management team to explore new markets and segments which will take the Company to excellent growth path especially in export in the coming years. The Company is venturing into the local market segment ia a big way and is confident of capturing a sizeable share of the local market. A part from the existing business with Armstrong, the Company is actively negotiating business with large buyers like Walmart, USA which is in the process of certifying our plant at SEZ, Cochin. We have approached ICICI Bank Limited for restructuring of our term loan to avail better rate of interest to make our product cost competitive in the international and local market.

#### **FINANCIAL RESULTS**

|                              | For the year<br>ended 30.09.2003 | <b>(Rupees in Lakhs)</b><br>For the Year<br>ended 30.09.02 |
|------------------------------|----------------------------------|--|
| Total Income                 | 1100.68                          | 397.45   |
| Stock differential           | 108.73                           | 8.22   |
| Total expenditure including  |                                  |  |
| Interest and finance charges | 1233.27                          | 478.89   |
| Net Loss for the Year        | 27.00                            | 73.22  |

#### DIVIDEND

Due to financial constraints, your Directors do not recommend any dividend on Equity Shares for the year under review.

#### PUBLIC DEPOSITS

The Company has not accepted any deposits from the Public.

#### DIRECTORS

Mr. Ajay Anand retires by rotation at the forthcoming Annual General Meeting of the Company, and being eligible offers himself for re-appointment. Your Directors recommend his re-appointment.

#### **INTERNAL CONTROL SYSTEMS AND ITS ADEQUACY**

The Company has adequate and efficient internal control procedures commensurate with the size and nature of the business and an effective system of accounting to guarantee optimal use of its resources and protection thereof. The internal control system comprises of those controls established in order to provide reasonable assurance of safeguarding assets against unauthorized use or disruption and maintenance of proper accounting records and the reliability of financial information used within the business.



#### PARTICULARS OF EMPLOYEES

There are no employees drawing salary as required to be mentioned under Section 217 (2A) of the Companies Act, 1956, read with Companies (Particulars of Employees) Rules, 1975.

**CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO** The Particulars required under Section 217 (1) (e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 is given in Annexure to this Report.

#### DIRECTOR'S RESPONSIBILITY STATEMENT

Pursuant to sub-section (2AA) of Section 217 of the Companies Act, 1956, the Board of Directors of the Company hereby state and confirm that

- (a) In the preparation of Annual Accounts for the year ended 30th September, 2003 all the applicable accounting standards have been followed alongwith proper explanations relating material departures.
- (b) The Directors had selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period.
- (c) The Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities.
- (d) The Directors had prepared the annual accounts on a going concern basis.

#### **CORPORATE GOVERNANCE**

A separate section on Corporate Governance is included in the Annual Report and the Certificate from the Company's auditors confirming the compliance of conditions on Corporate Governance as stipulated in Clause 49 of the Listing Agreement with the Stock Exchanges is annexed thereto.

#### **AUDITORS**

M/s. Thakur Vaidyanath Aiyar & Co., Chartered Accountants, being eligible offer themselves for re-appointment. If re-appointed, it will be within the prescribed limits specified in Section 224 (1B) of the Companies Act, 1956. Members are requested to appoint the auditors and to fix their remuneration.

#### **EMPLOYEES/INDUSTRIAL RELATIONS**

Your Directors would like to record their sincere appreciation of the efforts put in by employees across all levels in the organisation. It has continued with its collaborative approach to manage industrial relations, which has ensured a cordial and harmonious working environment at the factory.

#### ACKNOWLEDGEMENT

Your Directors wish to place on record their appreciation for the co-operation extended by all the employees, Bankers, Financial Institutions, various State and Central Government authorities.

By Order of the Board of Directors For V R WOODART LIMITED

Place : Mumbai Dated : 3rd March, 2004. G.G.PRABHU Director



## ANNEXURE TO DIRECTORS' REPORT

Information pursuant to the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules 1988 forming part of the Report of the Directors.

#### 1. RESEARCH & DEVELOPMENT

- (i) Specific area in which R & D is carried by the Company:
- Introduction of New Products and Improving the Processes of the existing products
- Making new Designs acceptable to international customers.
- (ii) Benefits derived as a result of R & D activities:
- Product Range Extension
- Improvement of Quality and Yield
- Cost reduction leading to competitiveness.
- Development of Various Designs as well as new products, with high standard in international Market.
- Reduction in Cost and time cycle, better effluent management and utilising only indigenous products for offering finished products in export market.
- (iii) Future Plan of Action:
- Development of Products for indigenous market.
- Substitute Development of new designs for Export of high value products, which are currently imported.
- Expanding the market by going in for diversification in the product range.
- Developing new products range to have edge over others with high standard of quality and unique design to compete with other indigenous manufactures to improve the export turnover base.

#### 2. CONSERVATION OF ENERGY

The Particulars with respect to Conservation of Energy etc. pursuant to the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, under Section 217 (1) (e) of the Companies Act, 1956 are set out hereunder:

| <b>(A)</b> | POWER AND FUEL CONSUMPTION  | For the year<br>2002-2003                        | For the period 2001-2002          |
|------------|---|--|-----------------------------------|
|            | (i) Electricity :   | 2002-2003  | 2001-2002                         |
|            | (a) Purchased:<br>Units (Lakhs)<br>Total Cost (Rs. in Lakhs)<br>Rate per Unit (Rs.)                     | 5.11<br>25.01<br>4.89                            | 2.64<br>13.62<br>5.16             |
|            | (b) Own Generation (Thru DG Set)<br>Litres (Lakhs)<br>Total Cost (Rs. In Lakhs)<br>Rate per Litre (Rs.) | <b>1.19</b><br><b>24.90</b> 1.68<br><b>20.90</b> | 0.12<br>3<br>14.00                |
| (B)        | FOREIGN EXCHANGE EARNINGS AND OUTGO   |  |                                   |
|            |   | 2002-2003  | (Rs. in Lakhs)<br>2001-2002       |
|            | Total Foreign Exchange Earned<br>Total Foreign Exchange Used  | -Nil-<br>0.59                                    | -Nil-<br>90.43                    |
|            |   | By Order of the Bo<br>For V R WOO                | ard of Directors<br>DDART LIMITED |
|            | e : Mumbai<br>d : 3rd March, 2004.  |  | G.G. PRABHU<br>Director           |



#### REPORT ON CORPORATE GOVERNANCE

(Pursuant to Clause 49 of the Listing Agreement with Stock Exchanges)

The Company has complied in all material respects with the features of Corporate Governance code as per Clause 49 of Listing Agreement with the Stock Exchange.

#### 1. Company's Philosophy on Code of Governance:

Corporate Governance is the combination of voluntary practices and compliance with laws and regulations leading to effective control and management of the organization. Good Corporate Governance leads to long term shareholder value and enhance interest of other stake holders. It brings into focus the fiduciary and the trusteeship role of the Board to align and direct the actions of the organization towards creating wealth and shareholder value.

#### 2. Board of Directors :

All the three Directors on the Board are Non-Executive and Independent.

The Independent Directors do not have any material or pecuniary relationship or transactions with the Company, its promoters or its management, which may affect their judgement in any manner.

None of the Directors hold directorships in more than the permissible number of companies under the relevant provisions. Further, none of the directors on the Board is a member of more than ten Committees or Chairman of more than five Committees.

During the financial year under review, eight Board Meetings were held on the following dates :

10th October, 2002, 28th October, 2002, 30th November 2002; 6th February 2003, 1st April, 2003; 9th April, 2003; 18th July, 2003; 2nd September, 2003.

The name of the Difectors and the category to which they belong to, along with their attendance at Board Meetings during the year under review and at the last annual general meeting, and the number of directorships and committee memberships held by them in other Companies are given below:

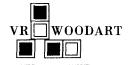
| Name             | Category                     | Board<br>Meeting<br>during the<br>Tenure |              | Attendance<br>at<br>Last AGM<br>31/12/2001 | Directo<br>(excludes | <b>outside</b><br>rship(s)<br>private &<br>ompanies) | No. of<br>Committe<br>(excludes<br>Foreign C | private & |
|------------------|------------------------------|--|--------------|--|----------------------|--|--|-----------|
|                  |                              | Held                                     | Atte<br>nded |  | Chairman             | Member   | Chairman                                     | Member    |
| Mr. Ajay Anand   | Non Executive<br>Independent | 8  | 8            | · No                                       | 2                    | -  | -  | 1         |
| Mr. G.G. Prabhu  | Non Executive<br>Independent | 8  | 8            | Yes  | -                    | 1  | 2  | -         |
| Mr. Sanjay Anand | Non Executive<br>Independent | 8  | 8            | No   | -                    | 1  | -  | -         |

Details of Director being appointed/reappointed :

Name of the Director : Mr. Ajay Anand Reappointment

Name of other Companies in which Directorship held :

- 1. AUNDE Faze Three Autofab Limited.
- 2. V R Woodart Limited
- 3. Faze Three Limited



- 4. Instyle Investments Pvt Limited
- 5. Anadry Investments Pvt Limited
- 6. Joint Producers Pvt Limited
- 7. Mamata finvest Pvt Limited
- 8. Hemamber Investments Pvt Limited

Brief Resume and Nature of Expertise :

Mr. Ajay Anand is the promoter director of Faze Three Limited having vast experience in marketing of Home Furnishing Products. His re-appointment will be of immence benefit to the Company.

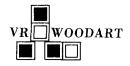
#### 3. Audit Committee :

The Audit Committee of the Company has been constituted at the meeting of the Board of Directors held on 29th March, 2001. All the Members of the Committee are Non-Executive and Independent.

| Name of the Member | Status   | No. of Meetings Held | No. of Meetings Attended |
|--------------------|----------|----------------------|--------------------------|
| Mr. G.G. Prabhu    | Chairman | 3                    | 3                        |
| Mr. Ajay Anand     | Member   | 3                    | 3                        |
| Mr. Sanjay Anand   | Member   | 3                    | 3                        |

#### **Terms of Reference :**

- Oversee of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- Recommending the appointment and removal of external auditor, fixation of audit fee and also approval for payment for any other services.
- Reviewing with management the annual financial statements before submission to the Board, focusing primarily on :
  - Any changes in accounting policies and practices.
  - Major accounting entries based on exercise of judgement by management.
  - Qualifications in draft audit report.
  - Significant adjustments arising out of audit.
  - The going concern assumption.
  - Compliance with accounting standards
  - Compliance with Stock Exchange and legal requirements concerning financial statements.
  - Any related party transactions, i.e. transactions of the Company of material nature, with promoters or the management, their subsidiaries or relatives, etc., that may have potential conflict with the interest of Company at large.
- Reviewing with the management, external and internal auditors, the adequacy of internal control systems.
- Reviewing the adequacy of internal audit function, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- Discussion with internal auditors and significant findings and follow up thereon.
- Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
- Discussion with external auditors before the audit commences, nature and scope of audit as well as have post audit discussion to ascertain any area of concern.
- Reviewing the Company's financial and risk management policies.
   To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.



#### 4. Shareholders'/Investors' Grievance Committee :

The Shareholders'/Investors' Grievance Committee has been constituted at the meeting of the Board of Directors held on 31st October, 2002. The Committee is chaired by Mr.G.G.Prabhu a Non-Executive Independent Director. Mr. Ajay Anand and Mr. Sanjay Anand are the other members of the committee.

The Company has not received any serious complaints. However few routine complaints received in connection with non-receipt of Shares have been attended to promptly and no complaint as such is pending with the Company.

#### 5. Remuneration Committee :

The Company has not constituted a separate committee to determine the terms of reference and - remuneration package for its managerial personnel.

No Sitting fee is paid to the Non-Executive Directors of the Company.

#### 6. General Body Meetings :

| Year      | Location   | Date                | Time        |
|-----------|--|---------------------|-------------|
| 1999-2000 | Woods Manor, Woodlands Junction,<br>Ernakulam, Cochin-682011                                   | 31st January, 2001  | 11 .00 a.m. |
| 2000-2001 | Conference Hall, Hotel Hill View,<br>Kakkanad, Cochin.   | 31st December, 2001 | 11.00 a.m.  |
| 2001-2002 | Conference Hall of Sunville Banquet Rooms 9,<br>Dr. Annie Besant Road, Worli, Mumbai - 400 018 | 20th February, 2003 | 10.30 a.m.  |

During the period under review, there have been no resolutions requiring approval of shareholders, to be passed under Postal Ballot as required under Section 192A of the Companies Act, 1956 and Companies (Passing of the Resolution by Postal Ballot) rules 2001 made thereunder.

#### 7. Disclosures :

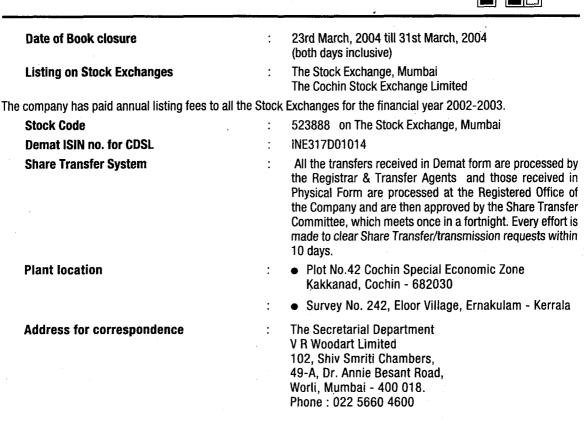
There are no materially significant transactions made by the Company with its Promoters, Directors or Management, their subsidiaries or relatives etc. that may have potential conflict with the interest of the Company at large.

During the last three years, there were no strictures or penalties imposed by either SEBI or the Stock Exchanges or any statutory authority for non-compliance on any matter related to the capital markets.

The information required under the Management Discussion and Analysis Report has been aptly covered in the Directors' Report.

#### 8. General shareholder information :

| AGM date, time and venue<br>Financial Calendar for 2003-04 (tentative) | : | 31st March, 2004, 3:30 PM<br>at Culture Centre of Russia, 31-A, Dr G Deshmukh Marg,<br>Peddar Road, Mumbai - 400 026. |
|--|---|---|
| First quarter results  | : | last week of January 2004   |
| Second quarter results   | : | last week of April 2004   |
| Third quarter results  | : | last week of July 2004  |
| Results for the year ending<br>September 2004                          | : | end of December, 2004   |



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#### Stock Market Data (BSE) :

No trading of Securities have taken place from October 2002 to September 2003.

#### Distribution of Shareholding as on September 30, 2003

| Śr. | Sr. No. of equity shares held |         | es held | Share | Shareholder(s) |               | Shareholding(s) |  |  |
|-----|-------------------------------|---------|---------|-------|----------------|---------------|-----------------|--|--|
| No. | From                          |         | То      | Nos.  | %              | No. of shares | %               |  |  |
| 1   | Less than                     | 500     | ·       | 9577  | 94.23          | 1259120       | 16.28           |  |  |
| 2   | 501                           | -       | 1000    | 320   | 3.15           | 280950        | 3.63            |  |  |
| 3   | 1001                          | -       | 2000    | 134   | 1.32           | 206400        | 2.67            |  |  |
| 4   | 2001                          | -       | 3000    | 26    | 0.26           | 69400         | 0.90            |  |  |
| 5   | 3001                          | -       | 4000    | 25    | 0.25           | 89700         | 1.16            |  |  |
| 6   | 4001                          | -       | 5000    | 21    | 0.21           | 101500        | 1.31            |  |  |
| 7   | 5001                          | -       | 10000   | 23    | 0.22           | 174190        | 2.26            |  |  |
| 8   | 10001 an                      | d above |         | 37    | 0.36           | 5551546       | 71.79           |  |  |
|     | Total                         |         | ·····   | 10163 | 100.00         | 7732806       | 100.00          |  |  |



|   |                  | Category  | No. of shares held             | % of Shareholding                     |
|---|------------------|---|--------------------------------|---------------------------------------|
| A | 1                | Promoter's Holding<br>Promoters*<br>- Indian Promoters<br>- Foreign Promoters   | 4269246<br>NIL                 | 55.21<br>NIL                          |
|   | 2                | Persons Acting In Concert #   | NIL                            | NIL                                   |
|   |                  | Sub- Total  | 4269246                        | 55.21                                 |
| В |                  | Non - Promoter's Holding  |                                | · · · · · · · · · · · · · · · · · · · |
| ; | 3                | Institutional Investors   |                                |                                       |
|   | a<br>b           | Mutual Funds & UTI<br>Banks, Financial Institutions,<br>Insurance Cos, (Central /<br>State Govt. Inst.,Non-Govt. Inst.) | NIL<br>361800                  | NIL<br>4.68                           |
|   | C                | Flls  | NIL                            | NIL                                   |
|   |                  | Sub- Total  | 361800                         | 4.68                                  |
|   | 4                | Others  |                                | · · · · · · · · · · · · · · · · · · · |
|   | a<br>b<br>c<br>d | Private Corp. Bodies<br>Indian Public<br>NRIs/OCBs<br>Any Other (please specify)  | 21400<br>3080260<br>100<br>NIL | 0.28<br>39.83<br>NIL<br>NIL           |
|   | ******           | Sub-Total   | 3101760                        | 40.11                                 |
|   |                  | Grand Total   | 7732806                        | 100.00                                |

#### Shareholding Pattern as on September 30, 2003

For and on behalf of the Board

Place: Mumbai Dated: 3rd March, 2004. G. G. PRABHU Director

#### AUDITOR'S REPORT ON CORPORATE GOVERNANCE

#### TO THE MEMBERS OF V R WOODART LIMITED

We have examined the compliance of conditions of corporate governance by **V R WOODART LIMITED** as stipulated in clause 49 of the Listing Agreement of the said Company with the Stock Exchanges

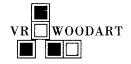
The compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of conditions of corporate governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of corporate governance as stipulated in Clause 49 of the Listing Agreement as on 30th November, 2002 and that no investor grievance(s) is/are pending for a period exceeding one month against the Company.

We further state that such compliance is neither an assurance as to future viability of the Company nor the efficiency or the effectiveness with which the management has conducted the affairs of the Company.

#### For THAKUR VAIDYANATH AIYAR & CO. Chartered Accountants

Place : Mumbai Date : 3rd March, 2004. C. V. PARAMESHWAR Partner



#### AUDITORS REPORT

#### To, The Members V R WOODART LIMITED, Mumbai.

We have audited the attached Balance Sheet of **V R WOODART LTD.** as at 30th, September, 2003 and also the Profit and Loss Account and the Cash Flow statement of the company for the year ended 30th September 2003 annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We have conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosure in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provide a reasonable basis for our opinion.

We report that :

- 1. As required by the Manufacturing and Other Companies (Auditors' Report) Order, 1988 issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the annexure a statement on the matters specified in the paragraphs 4 and 5 of the said Order.
- 2. Further to our comments in the Annexure referred to in Paragraph 1 above:
  - a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - b) In our opinion, proper books of account as required by Law have been kept by the Company, so far as appears from our examination of such books.
  - c) The Balance Sheet and the Profit & Loss Account dealt with by this report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet and Profit & Loss Account dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956.
  - e) On the basis of the written representations received from the directors as on 30th September, 2003 and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 30th September, 2003 from being appointed as director in terms of Section 274 (1)(g) of the Companies Act, 1956.
  - f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the Notes thereon give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India :
    - i) In the case of the Balance Sheet, of the State of affairs of the Company as at 30th September, 2003;
    - ii) In the case of Profit & Loss Account, of the loss of the Company for the year ended on that date;

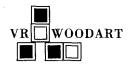
and

iii) In the case of Cash Flow Statement , of the cash flows of the company for the year ended on that date.

#### For THAKUR VAIDYANATH AIYAR & CO.

Chartered Accountants

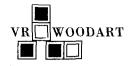
Place : Mumbai Date : 3rd March, 2004. C. V. PARAMESHWAR Partner



#### **ANNEXURE TO AUDITORS' REPORT**

Referred to in paragraph 1 of our report of even date;

- 1. The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets, except for assets under 'Other Assets' amounting to Rs.13,15,432/- as at 30.06.2000 where details of individual assets were not available during the year. We are informed that the major fixed assets have been physically verified by the Management and no discrepancy has been noticed on such verification.
- 2. None of the Fixed Assets have been revalued during the year.
- 3. As informed to us, physical verification of finished goods, stores, spare parts and raw materials has been conducted by the Management at the end of the year and no significant discrepancies were noticed on such verification.
- 4. Based on the explanations given to us, in our opinion, the procedure of physical verification of stocks followed by the management is reasonable and adequate in relation to the size of the Company and the nature of its business.
- 5. The discrepancies noticed between physical stocks and book records were not material and have been properly dealt with in the books of account.
- 6. Based on the stock records examined by us and information given we are of the opinion that the valuation of the stock is fair and proper in accordance with the normally accepted accounting principles and is on the same basis as in the preceding year.
- 7. The Company has accepted interest free loan from a director and from companies listed in the register maintained under Section 301 of the Companies Act, 1956, the terms and conditions of which are not prima facie prejudicial to the interest of the Company. The Company has not taken any loan secured or unsecured, from the companies under the same management as defined under Sub Secion (1-B) of Section 370 of the Companies Act 1956.
- 8. The Company has not granted any loans to companies listed in the register maintained under Section 301 of the Companies Act, 1956. The Company has not given any loan secured or unsecured, to the companies under the same management as defined under sub Section (1-B) of Section 370 of the Companies Act 1956.
- 9. The Company has not given any loans or advances in the nature of loans except interest free loans and advances to its employees and advances in the normal course of business of the company and recovery of principal is as stipulated by the Management.
- 10. In our opinion and according to the information and explanations given to us there are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to purchase of stores, raw materials, plant & machinery, equipments and other assets and for the sale of goods.
- 11. In our opinion and according to the information and explanations given to us, the transactions of purchase and sale of goods and materials made in pursuance of contracts or arrangements entered in the register maintained under Section 301 of the Companies Act, 1956 and aggregating during the year to Rs.50,000/or more in respect of each party has been made at prices which are reasonable having regard to the prevailing market price for such goods or at the prices at which transactions for similar goods have been made with other parties.



- 12. As explained to us, there are no unserviceable or damaged stores during the year, and as such no provision was required to be made for such goods.
- 13. According to the information and explanations given to us, the Company has not accepted any deposits within the meaning of Section 58A of the Companies Act, 1956 and the Companies (acceptance of Deposit) Rules, 1975.
- 14. The Company has adequate records in relation to sale of scrap.
- 15. The company has an Internal Audit system, which is commensurate with the size and nature of its business.
- 16. We have been informed that the Central Government has not prescribed maintenance of Cost records under Section 209(1)(d) of the Companies Act, 1956.
- 17. As per the records of the Company the Provident Fund and Employee's State Insurance dues have been generally deposited in time during the year with the appropriate authorities.
- 18. According to the information and explanations given to us, no undisputed amounts payable in respect of Income Tax, Wealth Tax, customs Duty and Excise Duty were outstanding as at 30th September, 2003, for a period of more than six months from the date they became payable.
- 19. According to the information and explanation given to us, no personal expenses of Employees or Directors have been charged to revenue account, other than those payable under contractual obligation or in accordance with generally accepted business practices.
- 20. The Company is not a Sick Industrial Company within the meaning of Clause (o) of Sub-Section (1) of the Section 3 of the Sick Industrial Companies (Special Provisions) Act, 1985.
- 21. As explained to us, in respect of trading activities of the Company, there are no damaged goods.

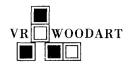
#### For THAKUR VAIDYANATH AIYAR & CO. Chartered Accountants

Place : Mumbai Date : 3rd March, 2004.

C. V. PARAMESHWAR Partner



| Balance Sheet<br>as at September 30, 2003   | Schedule              | As at<br>30th September 03<br>Rupees | As at<br>30th September 02<br>Rupees |
|---|-----------------------|--------------------------------------|--------------------------------------|
| I. SOURCES OF FUNDS   |                       |                                      |                                      |
| 1. SHAREHOLDER'S FUNDS  |                       | <del></del> .                        |                                      |
| a) Share Capital  |                       | 134,819,472<br>13,163,553            | 134,819,472<br>13,163,553            |
| <ul> <li>b) Reserves and Surplus</li> <li>2. LOAN FUNDS</li> </ul>                              | li                    | 13,103,353                           | 13,103,555                           |
| a) Secured Loans  | - []]                 | 45,301,918                           | 50,337,671                           |
| b) Unsecured loans  | IV                    | 30,576,103                           | 17,795,353                           |
|   | TOTAL                 | 223,861,046                          | 216,116,049                          |
| II. APPLICATIONS OF FUNDS   |                       |                                      |                                      |
| 1. FIXED ASSETS   | V                     |                                      |                                      |
| (a) Gross block   |                       | 145,278,477                          | 63,900,400                           |
| (b) Less: Depreciation  |                       | 29,021,016                           | 24,613,966                           |
| (c) Net block<br>(d) Capital Wark in Brograph   |                       | 116,257,461                          | 39,286,434                           |
| (d) Capital Work in Progress<br>Including Advances  |                       | 1,927,845                            | 50,946,832                           |
| 2. INVESTMENTS  |                       |                                      | ·                                    |
| 3. CURRENT ASSETS, LOANS AND ADVANCES<br>Less :   | VI                    | 33,285,670                           | 26,641,054                           |
| CURRENT LIABILITIES AND PROVISIONS  | VII                   | 28,831,219                           | 17,535,744                           |
| NET CURRENT ASSETS  |                       | 4,454,451                            | 9,105,310                            |
| <ol> <li>(a) Miscellaneous Expenditure to the extent not<br/>written off or adjusted</li> </ol> | . VIII                | 905,796                              | 19,162,439                           |
| (b) Profit and Loss account   | IX                    | 100,315,493                          | 97,615,034                           |
| (-)   | TOTAL                 | 223,861,046                          | 216,116,049                          |
| SIGNIFICANT ACCOUNTING POLICIES   | XVIII                 |                                      |                                      |
| NOTES FORMING PART OF ACCOUNTS  | XIX                   |                                      |                                      |
| As per our report of even date attached.  |                       |                                      |                                      |
|   |                       |                                      |                                      |
| For THAKUR VAIDYANATH AIYAR & CO.<br>Chartered Accountants                                      | For V R WO            | ODART LIMITED                        |                                      |
| <b>C. V. PARAMESHWAR</b><br>Partner   | AJAY ANAN<br>Director | D G G PRABH                          | U                                    |
| Place : Mumbai<br>Dated : 3rd March, 2004.  |                       |                                      | •                                    |



| Profit & Loss Account                  |          | Year Ended<br>30th September 03       | Period Ended<br>30th September 02                                     |
|--|----------|---------------------------------------|---|
| For the Year ended September 30, 2003  | Schedule | Rupees                                | Rupees  |
| INCOME                                 |          |                                       | - · · · · · · · · · · · · · - · |
|  | X        | 100 700 706                           | 20 272 066  |
| (a) Sales                              |          | 109,722,726                           | 39,273,966  |
| (b) Other Income                       | XI       | 345,745                               | 470,805   |
| (c) Increase / (Decrease) in stock     | XII      | 10,873,361                            | 822,459   |
|  |          | 120,941,832                           | 40,567,230  |
| EXPENDITURE                            |          |                                       |   |
| (a ) Materials Cost                    | XIII     | 72,790,293                            | 25,879,446  |
| (b) Employees' Cost                    | XIV      | 9,781,263                             | 5,329,448   |
| (c) Operating Expenses                 | XV       | 10,840,150                            | 7,247,578   |
| (d) Admn. & Selling Expenses           | XVI      | 21,791,927                            | 6,446,554   |
| (e) Interest                           | XVII     | 3,715,833                             | 146,866   |
| (d) Depreciation                       |          | 4,407,050                             | 2,839,556   |
|  |          | 123,326,516                           | 47,889,448  |
| PROFIT/(LOSS) BEFORE TAX               |          | (2,384,684)                           | (7,322,218)   |
| Less: Prior Period Expenses            |          | 315,775                               | ·   |
| LOSS FOR THE YEAR CARRIED TO BALANCE S | SHEET    | (2,700,459)                           | (7,322,218)   |
| SIGNIFICANT ACCOUNTING POLICIES        | XVIII    | · · · · · · · · · · · · · · · · · · · |   |
| NOTES FORMING PART OF ACCOUNTS         | XIX      |                                       |   |

As per our report of even date attached.

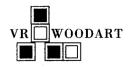
For THAKUR VAIDYANATH AIYAR & CO. Chartered Accountants

### C. V. PARAMESHWAR

Partner

Place : Mumbai Dated : 3rd March, 2004. For V R WOODART LIMITED

AJAY ANAND Director G G PRABHU Director



| SCHEDULES TO THE BALANCE SHEET<br>AS AT 30TH SEPTEMBER, 2003  | Year Ended<br>30th September 03<br>Rupees    | Period Ended<br>30th September 02<br>Rupees |
|---|--|---|
| SCHEDULE -I   |  |   |
| SHARE CAPITAL<br>Authorised 77,50,000 (77,50,000) Equity<br>Shares of Rs.10 each  | 77,500,000                                   | 77,500,000                                  |
| 6,00,000(6,00,000) Preference Shares of Rs.100 each   | 60,000,000                                   | 60,000,000                                  |
|   | 137,500,000                                  | 137,500,000                                 |
| Subscribed, Issued & Paid Up<br>77,32,806(77,32,806) Equity Shares of Rs.10/- Each  | 77,328,060                                   | 77,328,060                                  |
| Less: Allotment money & Calls unpaid:<br>From Directors : Nil (Nil)<br>From Others : 8,588 (8,588)  | 8,588  | 8,588                                       |
| 5,75,000(5,75,000) 5% Redeemable Preference Shares of Rs.100/- each. Terms of redemption at the discretion of the Board   | 57,500,000                                   | 57,500,000                                  |
|   | 134,819,472                                  | 134,819,472                                 |
| SCHEDULE -II<br>RESERVES & SURPLUS  | <u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u> | · .   |
| Share Premium Account   | 11,663,553                                   | 11,663,553                                  |
| State Investment Subsidy  | 1,500,000                                    | 1,500,000                                   |
|   | 13,163,553                                   | 13,163,553                                  |
| SCHEDULE -III   | - <u></u>                                    |   |
| SECURED LOANS   | <b>,</b>                                     | •   |
| From Financial Institution<br>I.C.I.C.I   |  |   |
| a) Principal  | 45,000,000                                   | 50,000,000                                  |
| (Secured by mortgage and charge on immovable<br>properties both present and future at Cochin and<br>by way of hypothecation of movable properties<br>including book debts and inventories both present<br>and future at Cochin) |  |   |
| b) Interest accrued on above  | 301,918                                      | 337,671                                     |
|   | 45,301,918                                   | 50,337,671                                  |
| SCHEDULE -IV<br>UNSECURED LOANS   |  | ······                                      |
| Short-term Loans and Advances   |  | •<br>•                                      |
| From Companies/ Firms<br>From a Director  | 18,167,603                                   | 10,887,603                                  |
|   | <u>12,408,500</u><br>30,576,103              | <u>6,907,750</u><br>17,795,353              |
|   | 30,370,103                                   | (1,150,300                                  |

#### SCHEDULES CONTD.

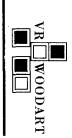
## SCHEDULE V

**FIXED ASSETS** 

(Figures in Rupees)

167,204,294 84,378,428

|   | G          | ROSS        | BLOC        | ĸ            | DEPI        | RECIAT    | ION        | NET B       | LOCK       |
|---|------------|-------------|-------------|--------------|-------------|-----------|------------|-------------|------------|
| DESCRIPTION                               | As at      | Additions/  | Sales/      | As at        | Up to       | For the   | Up to      | As at       | As at      |
|   | 30.09.2002 | Transfers   | Adjustment  | 30.09.2003   | 30.09.2002  | year      | 30.09.2003 | 30.09.2003  | 30.09.2002 |
| Land - Lease Hold                         | 2,104,200  | -           | -           | 2,104,200    | -           | -         | -          | 2,104,200   | 2,104,200  |
| Land - Free Hold                          | 2,971,028  | -           | -           | 2,971,028    | -           | -         | -          | 2,971,028   | 2,971,028  |
| Factory Building                          | 5,063,662  | 32,662,765  |             | 37,726,427   | 1,491,154   | 716,089   | 2,207,243  | 35,519,184  | 3,572,508  |
| Plant & Machinery                         | 47,426,842 | 40,783,032  |             | 88,209,874   | 20,005,697  | 3,159,910 | 23,165,607 | 65,044,267  | 27,421,145 |
| Electrical Installation                   | 2,289,379  | 7,066,430   | · -         | 9,355,809    | 1,054,512   | 271,265   | 1,325,777  | 8,030,033   | 1,234,867  |
| Vehicles                                  | 679,169    | 264,093     | -           | 943,262      | 337,752     | 107,933   | 445,685    | 497,576     | 341,417    |
| Furniture and Fixtures                    | 1,440,712  | 168,592     | -           | 1,609,304    | 14,987      | 95,416    | 110,403    | 1,498,901   | 1,425,72   |
| Other Assets                              | 1,925,408  | 433,164     | -           | 2,358,572    | 1,709,864   | 56,437    | 1,766,301  | 592,271     | 215,54     |
| TOTAL                                     | 63,900,400 | 81,378,077  |             | 145,278,477  | 24,613,966  | 4,407,050 | 29,021,016 | 116,257,462 | 39,286,43  |
| Previous Year                             | 55,206,007 | 9,009,586   | (315,193)   | 63,900,400   | 21,774,410  | 2,839,556 | 24,613,966 | 39,286,435  | 33,431,59  |
| CAPITAL WORK IN PRO<br>(INCLUDES ADVANCES |            | S/CONTRACTO | DRS Rs. NIL | - PREVIOUS Y | EAR RS.1545 | 313)      | ·          | 1,927,845   | 50,946,83  |
|   |            |             |             |              |             | •         | F          | 167 204 294 |            |



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| SCHEDULES CONTD   | Year Ended<br>30th September 03<br>Rupees | Period Ended<br>30th September 02<br>Rupees  |
|---|---|--|
| SCHEDULE -VI  | · ·                                       | · · · · ·  |
| CURRENT ASSETS,LOANS& ADVANCES<br>Current Assets:<br>Stock in trade   |   |  |
| [At cost /Estimated cost or at<br>lower of cost or net realisable<br>value(as certified by a Director)<br>as the case may be] |   |  |
| Stores & Spares   | 2,235,097                                 | 1,788,845  |
| Raw materials   | 5,010,603                                 | 7,543,424  |
| Packing Materials   | 437,394                                   | 551,310  |
| Finished Goods  | 9,734,305                                 | 5,809,001  |
| Work in Progress  | <u>10,915,953</u><br>28,333,352           | <u>3,967,896</u><br>19,660,476   |
|   | 20,000,002                                | 19,000,470   |
| SUNDRY DEBTORS<br>(Unsecured Considered Good)   |   |  |
| over Six Months   | 11,660                                    | 11,660   |
| Others  | 348,118                                   | 231,939  |
|   | 359,778                                   | 243,599  |
| Less : Provision for Doubtful Debts   | <u> </u>                                  | 11,660   |
|   | 348,118                                   | 231,939  |
| CASH AND BANK BALANCES  |   |  |
| Cash on Hand  | 43,013                                    | 56,407   |
| Balance with Scheduled Bank:  | • .                                       | ,  |
| On Current Account  | 1,259,493                                 | 1,831,972  |
| On Deposit Account  | 303,324                                   | 88,324   |
|   | 1,605,830                                 | 1,976,704  |
| LOANS & ADVANCES  |   |  |
| Advances recoverable in cash or in  |   | •  |
| kind or for value to be received  |   | • ·  |
| Unsecured - Considered Good   | 1,391,398                                 | 3,396,597  |
| Deposits  | 1,388,283                                 | 861,786  |
| Tax Deducted at Source  | 218,689                                   | 513,553  |
|   |   | the second s |
| TOTAL CURRENT ASSETS  | 2,998,370                                 | 4,771,936  |
| IVIAL CURRENT ADDETD  | 33,285,670                                | 26,641,054   |



| SCHEDULES CONTD                                   | Rupees                | Year Ended<br>30th September 03<br>Rupees | Period Ended<br>30th September 02<br>Rupees |
|---|-----------------------|---|---|
| SCHEDULE -VII                                     | •                     | •••••••••••••••••••••••••••••••••••••••   | ······································      |
| CURRENT LIABILITIES AND PROVISION                 |                       |   |   |
| A) CURRENT LIABILITIES                            |                       | •   |   |
| Sundry Creditors                                  |                       |   |   |
| : Small Scale Industrial Undertakings<br>: Others | 372,885<br>26,958,570 |   | 218,690<br>16,331,703                       |
|   | 20,930,370            | 27,331,455                                | 16,550,393                                  |
| Other Liabilities                                 |                       | 1,499,764                                 | 985,351                                     |
|   |                       | 28,831,219                                | 17,535,744                                  |
| SCHEDULE -VIII                                    |                       |   |   |
| MISCELLANEOUS EXPENDITURE                         |                       |   |   |
| (TO THE EXTENT NOT WRITTEN OFF OR ADJ             | USTED)                |   |   |
| Preliminary Expenses                              |                       | 611,153                                   | 611,153                                     |
| Deferred Revenue Expenditure-                     |                       |   |   |
| Publicity/Product Development and                 |                       |   |   |
| Promotion expenses                                |                       | 294,643                                   | 88,092                                      |
| Pre operative expenses                            |                       | -   | 18,463,194                                  |
|   |                       | 905,796                                   | 19,162,439                                  |
| SCHEDULE - IX                                     |                       |   |   |
| PROFIT & LOSS ACCOUNT                             |                       |   |   |
| Loss as per last Balance Sheet                    |                       | 97,615,034                                | 90,292,816                                  |
| Add: Loss during the period                       |                       | 2,700,459                                 | 7,322,218                                   |
| Loss carried to Balance Sheet                     |                       | 100,315,493                               | 97,615,034                                  |
| SCHEDULE -X                                       |                       |   |   |
| SALES   |                       |   |   |
| Deemed Export Sales<br>Local Sales                |                       | 108,686,399<br>1,036,327                  | 38,746,974<br>526,992                       |
|   |                       | 109,722,726                               | 39,273,966                                  |
| SCHEDULE -XI                                      |                       |   |   |
| OTHER INCOME<br>Miscellaneous Income              |                       | 345,745                                   | 470,805                                     |
|   |                       | 345,745                                   | 470,805                                     |
|   |                       |   |   |



| SCHEDULES CONTD                             | _                      | Year Ended<br>30th September 03 | Period Ended<br>30th September 02 |
|---|------------------------|---------------------------------|-----------------------------------|
|   | Rupees                 | Rupees                          | Rupees                            |
| SCHEDULE -XII                               |                        |                                 |                                   |
| INCREASE / (DECREASE) IN STOCK              |                        |                                 |                                   |
| Closing Stock:<br>Finished Goods            | 9,734,305              |                                 | 5,809,001                         |
| Work in progress                            | 10,915,953             |                                 | 3,967,896                         |
|   |                        | 20,650,258                      | 9,776,897                         |
| Less:Opening Stock<br>Finished Goods        | E 000 001              |                                 | 0.005.004                         |
| Work in progress                            | 5,809,001<br>3,967,896 | •                               | 8,095,834<br>858,604              |
| ·····                                       |                        | -<br>9,776,897                  | 8,954,438                         |
|   |                        | 10,873,361                      | 822,459                           |
| SCHEDULE -XIII                              |                        |                                 |                                   |
| MATERIALS COST<br>RAW MATERIAL              |                        |                                 |                                   |
| Opening Stock                               |                        | 7,543,424                       | 3,939,275                         |
| Add:Purchases                               |                        | 56,328,757                      | 23,305,235                        |
|   |                        | 63,872,181                      | 27,244,510                        |
| Less: closing stock                         |                        | 5,010,603                       | 7,543,424                         |
| Purchase of Finished Products               |                        | 58,861,578<br>13,928,715        | 19,701,086<br>6,178,360           |
|   | TOTAL                  | 72,790,293                      | 25,879,446                        |
| SCHEDULE -XIV                               |                        |                                 | · · ·                             |
| EMPLOYEES' COST                             |                        | ×                               |                                   |
| Salaries & Wages                            |                        | 9,011,983                       | 4,880,392                         |
| Contribution to Provident Fund & E.S.I.C Sc | heme                   | 365,468                         | 267,411                           |
| Staff Welfare                               |                        | 403,812                         | 181,645                           |
| ,   |                        | 9,781,263                       | 5,329,448                         |
| SCHEDULE -XV                                |                        |                                 |                                   |
| OPERATING EXPENSES                          |                        |                                 |                                   |
| Chemicals & Drying charges                  |                        | 2,010,858                       | 3,234,014                         |
| Repairs and Maintenance                     |                        |                                 | •                                 |
| Plant and Machinery                         |                        | 333,063                         | 124,768                           |
| Building<br>Other Access                    |                        | 74,675                          | 9,502                             |
| Other Assets                                |                        | 568,760                         | 243,453                           |
| Power and Fuel                              |                        | 5,151,891                       | 1,462,821                         |
| Stores & Spares Consumed                    |                        | 2,700,903                       | 2,173,021                         |
|   |                        | 10,840,150                      | 7,247,578                         |



| SCHEDULES CONTD                              | As at<br>30th September 03<br>Rupees | As at<br>30th September 02<br>Rupees |
|--|--------------------------------------|--------------------------------------|
| SCHEDULE -XVI                                |                                      |                                      |
| ADMINISTRATIVE AND SELLING EXPENSES          |                                      |                                      |
| Advetisement & Publicity                     | 86,340                               | 17,463                               |
| Auditors Remuneration                        | 64,800                               | 52,500                               |
| Auditors out of pocket expenses              | 8,313                                | 6,491                                |
| Business Promotion Expenses                  | 43,660                               | 201,802                              |
| Freight & forwarding charges                 | 14,590,662                           | 3,084,469                            |
| Commission and brokerage                     | 3,190,832                            | 608,080                              |
| Insurance                                    | 319,768                              | 162,657                              |
| Legal & Professional Fees                    | 85,433                               | 89,375                               |
| Miscellaneous Expenses                       | 1,099,151                            | 621,449                              |
| P.F. Administration charges                  | -                                    | 22,772                               |
| Packing Material Expenses                    | 836,917                              | 183,595                              |
| Product Development Expenses written off     | 26,965                               | 23,367                               |
| Provision for Doubtful Debts                 | -                                    | 11,660                               |
| Rent, Rates & Taxes                          | 985,099                              | 879,018                              |
| Travelling & Conveyance Expenses             | 453,987                              | 244,660                              |
| Bad Debts written off                        | · _                                  | 237,196                              |
|  | 21,791,927                           | 6,446,554                            |
| SCHEDULE -XVII                               |                                      |                                      |
| INTEREST                                     |                                      |                                      |
| Interest on Bank Borrowings and Bank Charges | 185,969                              | 122,477                              |
| Interest-Others                              | 3,529,864                            | 24,389                               |
|  | 3,715,833                            | 146,866                              |



#### SCHEDULES CONTD...

#### SCHEDULE XVIII SIGNIFICANT ACCOUNTING POLICIES:

#### **1 BASIS OF ACCOUNTING:**

The financial statements are prepared on accrual basis and in accordance with the requirements of the Companies Act, 1956.

#### 2 FIXED ASSETS:

- (a) Fixed Assets are stated as cost less accumulated depreciation. The Company capitalizes all costs relating to the acquisitions and installaltions of fixed assets.
- (b) Capital work in progress includes all costs relating to the capital expenditure incurred on the projects.

#### **3 DEPRECIATION:**

Depreciation is provided under the Straight Line Method on single shift basis at the rates provided by Schedule XIV to the Companies Act, 1956 on Buildings, Plant & Machinery, Electrical Installation Furniture and Fixtures and on Written Down Value method on Vehicles and the Other Assets at the rates prescribed in Schedule XIV to the Companies Act, 1956.

#### **4 INVENTORIES:**

- (a) Raw materials are valued at cost.
- (b) Work in progress are valued at cost.
- (c) Finished goods are valued at cost or net realizable value whichever is lower. Cost for work in process and finished products comprises expenditure incurred in the normal course of business in bringing such inventories to its present location and includes production & Administrative overheads based on normal level of activity.

#### 5 FOREIGN CURRENCY TRANSACTION

Foreign currency transactions are translated into Indian Rupees at actual amounts realised/paid as the case may be. Unrealised Sales Invoices / Debtors are valued at the rate prevailing on the date of Balance Sheet.

#### 6 SALES:

Sales are exclusive of duties and sales tax.

#### 7 RETIREMENT BENEFIT:

Contribution to the Provident Fund and Family Pension Fund are charged to Profit & Loss Account.

#### 8 CONTINGENT LIABILITIES:

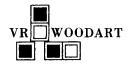
Liabilities which are of contingent nature are disclosed by way of Notes and such liabilities which are likely to mature are provided for.

#### 9 MISCELLANEOUS EXPENDITURE TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED:

- (a) Preliminary Expenses, expenditure in connection with increase in share Capital are written off <sup>1</sup>/<sub>10</sub>th every financial year, out of profits.
- (b) Deferred Revenue Expenditure on Publicity/Product Development and Promotion are amortised over period of five financial years commencing from the year, subsequent to the year of deferral.

#### **10 DEFERRED TAX**

The Company provides for deferred tax using liability method based on the tax effect of timing difference resulting from the recognition of terms in the financial statements. Deferred tax assets are recognised only if reasonable possibility of adjustment is there.



#### SCHEDULES CONTD...

#### NOTES TO THE FINANCIAL STATEMENTS:

- 1 In the absence of taxable income for the year ended 31.03.2003 and in the absence of Profit for the year from 01.10.2002 to 30.09.2003, no provision for tax has been made in the accounts.
- 2 No sitting fees have been paid/provided to the directors for attending the meeting of the Board as per Board Resolution passed on 11.08.1997.
- 3 Sundry Debtors, Loans and Advances, Sundry Creditors and other Liabilities are subject to confirmations.
- 4 As explained to us, no employees' of the company has completed the minimum years of service as per the Payment of Gratuity Act, 1972, and hence noprovision for Gratuity has been made in the accounts.
- 5 The Company does not have any scheme for leave encashment.
- 6 Investment allowance Reserve as required by Section 32 A of the Income Tax Act 1961 will be created when there are sufficient profits.
- 7 No provision has been made for Sales Tax demands for the Assessment year 1990-91 to 1994-95 aggregating to Rs.7,68,763( Previous year 1990-91 to 1995-96 -Rs.7,68,763) which are disputed by the company and pending on appeals.

Assessment of 1997-98 onwards are pending.

|  | 2002-2003   | 2001-2002  |
|--|---|--|
| Auditors' remuneration:  |   |  |
| Statuotry Audit Fees   | 64,800  | 52,500   |
| Out of pocket expenses   | 8,313   | 6,491  |
| Estimated amount of contracts remaining to be executed on capital account and not provdied for   |   | 731,997  |
| Contingent Liabilities:  |   |  |
| a) Bonds executed in favour of Customs<br>authorities as on 30.09.2003   | 20,612,921  | 15,798,000   |
| <ul> <li>b) Bank Guarantee taken in favour of Customs<br/>Authorities</li> </ul>   | 2,250,110   | 15,96,000  |
| <li>c) Claims against the Company not<br/>acknowledged as debts.</li>  | 672,451   | 672,451  |
| d) Demand from Income Tax Authorities for TDS<br>including interest for 1993-94 to 1996-97<br>against which a Revision Petition has been filed.<br>(Demand Rs.6,87,453 less amount paid Rs.1,06,841) | 580,612   | 580,612  |
|  | <ul> <li>Statuotry Audit Fees</li> <li>Out of pocket expenses</li> <li>Estimated amount of contracts remaining to be executed on capital account and not provdied for</li> <li>Contingent Liabilities:</li> <li>a) Bonds executed in favour of Customs authorities as on 30.09.2003</li> <li>b) Bank Guarantee taken in favour of Customs Authorities</li> <li>c) Claims against the Company not acknowledged as debts.</li> <li>d) Demand from Income Tax Authorities for TDS including interest for 1993-94 to 1996-97 against which a Revision Petition has been filed.</li> </ul> | Auditors' remuneration:64,800Statuotry Audit Fees64,800Out of pocket expenses8,313Estimated amount of contracts remaining to be<br>executed on capital account and not provdied forContingent Liabilities:<br>a) Bonds executed in favour of Customs<br>authorities as on 30.09.200320,612,921b) Bank Guarantee taken in favour of Customs<br>Authorities2,250,110c) Claims against the Company not<br>acknowledged as debts.672,451d) Demand from Income Tax Authorities for TDS<br>including interest for 1993-94 to 1996-97<br>against which a Revision Petition has been filed.672,451 |



- 11 From the information available with the company, dues to small scale Industrial undertakings amount to Rs.3,72,885/- (Rs.Nil) There are no Small Scale industrial undertakings to whoom the company owes a sum exceeding Rs.1,00,000 which is outstanding for more than 30 days.
- 12 Depreciation on the Opening Balance of Rs.13,15,432/- as at 30.06.2000 included in the Block of Other Assets has been provided in the books on single shift basis at the general rates prescribed under schedule XIV of the Companies Act, 1956 as the details of individual assets were not available. However, Depreciation on additions to Other Fixed Assets during the year as well as on the segregated opening balances of 1.10.2001 have been provided for at the individual rates prescribed under Schedule XIV of the Act.
- 13 Additional information persuant to paragraph 3, 4(c) and 4(d) of Part II of Schedule VI of the Companies Act, 1956.

#### (i) Capacity and Production

**Installed Capacity** 

Licenced capacity (based on approval letter dt. 08.01.1989 and 31.12.1990 from Government of India, Ministry of Commerce) 600 m^3 of Chemical Impregnated Rubber Wood mouldings and components and 348 m^3 of Routed Wooden Components.

600 m^3 of Chemical Impregnated Rubber Wood mouldings and components and 348 m^3 of Routed Wooden Components.

| Production   | m3   | 1,822       | (PRE.YEAR             | 258.2710 m  | 3)         |
|--|------|-------------|-----------------------|-------------|------------|
|  |      | C           | CURRENT YEAR PREVIOUS |             |            |
| ·  | UNIT | QUANTITY    | VALUE                 | QUANTITY    | VALUE      |
| <ul> <li>(ii) Sales (includes Traded goods for<br/>Rs.1,76,69,148/- Previous year<br/>Rs.1,03,14,368)</li> </ul> | m3   | 1,420       | 109,722,726           | 382.552     | 39,273,966 |
| (iii) Opening Stock  |      |             |                       |             |            |
| Rubber Wood  | m3   | <b>68</b>   | 1,955,890             | 63.034      | · 779,124  |
| Chemicals & Glue   | kgs  | 6,136       | 1,852,340             | 5137.420    | 563,402    |
| Other Items  |      | Misc. items | 6,075,349             | Misc. Items | 2,596,749  |
| Treated and Finished Rubber Wood<br>Products   | m3   | 2,311       | 5,809,001             | 1730.700    | 8,095,834  |
| Rubber wood under process  | m3   | 3,310       | 3,967,896             | 48.6190     | 858,604    |
| Trading Goods  |      |             |                       |             |            |
| (iv) <b>Purchase</b>   |      |             |                       |             |            |
| Rubber Wood  | m3   | 2,502       | 47,174,358            | 1041        | 15,155,380 |
| Chemicals & Glue   | kgs  | 22,658      | 1,722,144             | 17584       | 2,436,140  |
| Other Items  |      | Misc. Items | 11,302,411            | Misc. Items | 8,149,854  |
| Trading Goods  |      |             |                       |             |            |
| Rubber Pin Mat   | Nos  | 226,660     | 9,137,700             | 144335      | 6,178,360  |
| Seagrass Mat   | Nos  | 71,500      | 4,620,250             | -           | -          |
| Other Items  |      | •           | 170,765               |             |            |

| (V)    | Consumption of materials                                   |             |             |             |               |            |
|--------|--|-------------|-------------|-------------|---------------|------------|
| (•)    | Rubber Wood  | m3          | 2,570       | 49,130,248  | 1,036         | 13,978,615 |
|        | Chemicals & Glue   | kgs         | -           | 2,845,528   |               | 1,147,202  |
|        | Other Items  |             | Misc. Items |             | Misc. Items   | 4,671,255  |
|        | Trading Goods  |             |             | 10,420,021  | Miloo. Itemio | 4,071,200  |
|        | Rubber Pin Mat   | Nos         | 226,660     | 9,137,700   | 1,44,335      | 61,78,360  |
|        | Sea grass mat  | Nos         |             | 4,620,250   | 1,44,000      | 01,70,300  |
|        | Other Items  | 1403        | 71,500      | 4,020,250   |               |            |
|        |  |             |             | 170,705     |               |            |
| (vi)   | Closing Stock  |             |             |             |               |            |
| ()     | Rubber Wood  | m3          |             |             | 68            | 1,955,890  |
|        | Chemicals & Glue   | kas         | 7,758       | 728,956     | 6136          | 1,852,340  |
|        | Other Items  | Misc. Items | · .         | -           | Misc. Items   | 6,075,349  |
|        | Trading Goods  | -           |             | -           | -             | , ,        |
|        | Treated and Finished Rubber                                |             |             |             |               |            |
|        | Wood Products  | m3          | 2,714       | 9,734,308   | 2311          | 5,809,001  |
| •      | Rubber wood under process                                  | m3          | 5,854       | 10,915,953  | 3310          | 3,967,896  |
|        | Hubbel wood ander process                                  | 1115        | 3,034       | 10,910,903  | -3310         | 3,907,090  |
| (vii)  | CIF value of Imports                                       |             |             |             |               |            |
|        | Raw Materials  |             |             | 747,446     |               | 1,855,175  |
|        | Components, Spares   |             |             | 530,514     | •             | -          |
|        | Capital Goods  |             |             | 5,114,151   |               | 6,271,759  |
|        |  |             | C           | URRENT YEAR | PRE           | VIOUS YEAR |
|        |  |             | Value in    | Percentage  | Value in      | Percentage |
|        |  |             | Rs.         |             | Rs.           | 5          |
| (viii) | Value of consumption of                                    |             |             |             |               |            |
|        | Raw materials, Spare parts c etc both imported and indiger |             |             |             |               |            |
|        | its percentage.  | ious anu    |             |             |               |            |
|        | Raw materials  |             |             |             |               |            |
|        | Imported   |             | 1,510,745   | 2.57        |               |            |
|        | Indigenous   |             | 57,350,833  | 97.43       | 19,701,086    | 100.00     |
|        | Total  |             | 58,861,578  | 100.00      | 19,701,086    |            |
|        | 10(4)  |             | 30,001,370  | 100.00      | 19,701,000    | 100.00     |
|        | Spare Parts & Components                                   |             |             | •           |               |            |
|        | Imported   |             | 642,845     | 23.80       | · <u>-</u>    | · _ *      |
|        | Indigenous   |             | 2,058,058   | 76.20       | 2,173,021     | 100.00     |
|        | Total  |             | 2,700,903   | 100.00      | 2,173,021     | 100.00     |
|        |  |             | •           |             | ·,· ·,·-·     |            |
| (X)    | Expenditure in Foreign Curren                              | су          |             |             |               |            |
|        | Travelling Expenses & others                               |             | 58,796      |             | 85,484        |            |
|        |  |             |             |             |               |            |

VR woodart

VR WOODART

14 The Company is in the business of manufacture of wood products and there is no other business segment. All the business operations are in India only.

15 Related Party Disclosures :

| a) |                          |              |
|----|--------------------------|--------------|
|    | Name of the Party        | Relationship |
| 1  | Faze Three Exports Ltd   | Associate    |
| 2  | Instyle Invt Pvt Ltd     | -do-         |
| 3  | Anadry Invt Pvt Ltd.     | -do-         |
| 4  | Joint Producers Pvt Ltd. | -do-         |

#### b) Key Management Personnel

Mr. Ajay Anand

Director

|   | c) Related Party Transactions |              | (Rs. in Lacs)        |
|---|-------------------------------|--------------|----------------------|
|   |                               | Current Year | <b>Previous Year</b> |
| 1 | Sale of goods                 | 1088         | 387                  |
| 2 | Commission                    | 32           | 6                    |
| 3 | Finance taken                 | 78           | 58                   |
| 4 | Product Development Charges   | - 1          | -                    |

16 Deferred tax liability / assets (net) as 30.09.2003

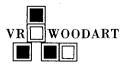
|   | Deferred tax liability / (asset)<br>as at 30.09.2003<br>( Rs. in lacs ) |                     |  |  |  |
|---|---|---------------------|--|--|--|
| <b>Deferred tax liabilities</b><br>Difference between book and tax depreciation |   | 102                 |  |  |  |
| <b>Deferred tax assets</b><br>Unabsorbed Depreciation<br>Business Loss          | 173<br>1  |                     |  |  |  |
|   | 286   |                     |  |  |  |
| Restricted to Deferred tax liabilities<br>Deferred Tax Assets (net)             |   | <u>    102</u><br>- |  |  |  |

As a matter of prudence, deferred tax assets has been considered only to the extent of deferred tax liability during the year.

- 17 Figures in the Balance Sheet, Profit and Loss account and the Schedules annexed therto have been rounded off to nearest Rupee.
- 18 Previous year figures have been regrouped / reclassified wherever necessary.



| BAI | LANCE SHEET ABSTRACT AND   | COMPANY'S GENERAL I   | BUSINESS PROFILE        |                                       |          |  |  |  |
|-----|--|---|-------------------------|---------------------------------------|----------|--|--|--|
|     |  | 5291/89<br>0092003  | State Code :            |                                       | 09       |  |  |  |
|     | II CAPITAL RAISED DURING THE YEAR : (Amount Rs. in Thousands)                          |   |                         |                                       |          |  |  |  |
|     | Public Issue   | NIL   | Right Issue :           |                                       | NIL      |  |  |  |
|     | Bonus Issue  | NIL   | Private Placeme         | ent                                   | NIL      |  |  |  |
|     | III POSITION OF MOBILISATION AND DEPLOYMENT OF FUNDS : (Amount Rs. in Thousands)       |   |                         |                                       |          |  |  |  |
|     | Total Liabilities  | 223861  | Total assets            |                                       | 8 8 6 1  |  |  |  |
|     | SOURCES OF FUNDS:  |   |                         |                                       |          |  |  |  |
|     | Paid up Cpaital  | 134819  | Reserves & Sur          | plus 13                               | 3 1 6 4  |  |  |  |
|     | Secured Loans  | 4 5 3 0 2 Unsec   | Unsecured Loar          | ecured Loans 30570                    |          |  |  |  |
|     |  | 223861  |                         |                                       |          |  |  |  |
|     | APPLICATION OF FUNDS:  |   |                         |                                       |          |  |  |  |
|     | Net Fixed Assets   | 1 1 6 2 5 7   | Capital work in         |                                       | 928      |  |  |  |
|     | Investments  | NIL   | Net Current Ass         | · · · · · · · · · · · · · · · · · · · | <u></u>  |  |  |  |
|     | Misc. Expenditure  | 906   | Accumulated Lo<br>Total | i i i i i i i i i i i i i i i i i i i | 3 1 5    |  |  |  |
| IV  | PERFORMANCE OF THE COMPANY: (Amount Rs. in Thousands)                                  |   |                         |                                       |          |  |  |  |
|     | Turnover [incl. Other Income]  | 120942  | Total Expenditur        | re 123                                | 642      |  |  |  |
|     | Loss Before Tax  |   |                         |                                       | <u></u>  |  |  |  |
|     | Earning Per Share (Rs.)  | NIL   | <b>Dividend Rate</b>    | · ·                                   | NIL      |  |  |  |
| V   | GENERIC NAMES OF THREE PRINCIPAL PRODUCTS/SERVICES OF COMPANY [AS PER MONETARY TERMS]: |   |                         |                                       |          |  |  |  |
|     | ITEM CODE NO. [ITC CODE] PRODUCT DESCRIPTION   |   |                         |                                       |          |  |  |  |
|     | 9403600  | Chemical impregnated rubberwood mouldings and<br>components and wooden products |                         |                                       |          |  |  |  |
|     |  | compo   | nents and wooden p      | oroducts                              |          |  |  |  |
| For | NATURES TO THE ACCOUNTS A<br>THAKUR VAIDYANATH AIYAR<br>Intered Accountants            | & CO.   |                         |                                       | <u>.</u> |  |  |  |
|     |  | For V R WOODART LIMITED   |                         |                                       |          |  |  |  |
|     | <b>C. V. PARAMESHWAR</b><br>Partner  |   | AY ANAND<br>actor       | <b>G G PRABHU</b><br>Director         |          |  |  |  |
|     | ce : Mumbai<br>ed : 3rd March, 2004.   |   |                         |                                       |          |  |  |  |



| SCHEDULES CONTD. |   | Rs. in Lakhs<br>Year Ended<br>30th September 03 | Rs. in Lakhs<br>Period Ended<br>30th September 02 |  |
|------------------|---|---|---|--|
| <b>A</b>         | CASH FLOW FROM OPERATING ACTIVITIES<br>Net Profit /(Loss) extraordinary items<br>Adjustments for:   | (27)  | (73)  |  |
|                  | Depreciation<br>Interest  | 44<br>37  | 28<br>1   |  |
|                  | Operating profit/Loss before Working<br>capital changes<br>Adjustments for:   | 54  | (43)  |  |
|                  | Trade and other receivables<br>Inventories<br>Trade payables  | 17<br>(87)<br>113                               | (32)<br>(44)<br>145                               |  |
|                  | Cash generated from operations<br>Interest  | 97<br>(37)                                      | 26<br>(1)   |  |
|                  | Net cash from operating activities  | 60  | 24  |  |
| В                | CASH FLOW FROM INVESTING ACTIVITIES<br>Purchase of Fixed Assets & capital Work in progress  | (139)   | (208)   |  |
|                  | Net Cash used in investing activities   | (139)   | (208)   |  |
| ָ C              | CASH FLOW FROM FINANCING ACTIVITIES<br>Proceeds from issue of Share Capital<br>Miscellaneous expenditure to the extent not written off/adjusted<br>Borrowings<br>Payment of long term borrowing<br>Net Cash from Financing activities | (2)<br>127<br>(50)<br>75                        | (80)<br>134<br><br>54                             |  |
|                  | CASH AND CASH EQUIVALENTS (OPENING)   | 20  | 149   |  |
|                  | ADD : NET INCREASE/(DECREASE) IN CASH/ CASH EQUIVALENTS (A+B+C)   | (4)   | (130)   |  |
|                  | CASH & CASH EQUIVALENTS (CLOSING)<br>(Note :Figures in bracket signifies "Outflow")   | 16  | 20  |  |

#### For V R WOODART LIMITED

| AJAY ANAND<br>Director | <b>G G PRABHU</b><br>Director |
|------------------------|-------------------------------|
|                        |                               |

#### AUDITORS CERTIFICATE

We have verified the above Cash Flow Statement of M/s. V R WOODART LIMITED for the year ended 30th September 2003 prepared by the company in accordance with the requirement of Clause 32 of Listing agreement with the Stock Exchange and is based on and in agreement with the corresponding Profit & Loss account and Balance Sheet of the Company covered by our Report of to the members of the Company.

#### For Thakur Viadyanath Aiyar & Co. Chartered Accountants

Place : Mumbai Dated : 3rd March, 2004 C. V. PARAMESWAR Partner

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