



BOARD OF DIRECTORS

**G. RAMA MANOHAR REDDY
G. AMULYA REDDY**

**MANAGING DIRECTOR
DIRECTOR**

REGISTERED OFFICE

**3C, SAMRAT COMMERCIAL COMPLEX,
OPP. A.G.OFFICE, SAIFABAD,
HYDERABAD - 500 004.**

FACTORY

**4A, SAMRAT COMMERCIAL COMPEX,
OPP. A.G.OFFICE, SAIFABAD,
HYDERABAD - 500 004.**

BANKERS

**STATE BANK OF HYDERABAD
BELLAVISTA BRANCH,
SOMAJIGUDA, HYDERABAD**

AUDITORS

**A.M. REDDY & CO.,
Chartered Accountants,
Hyderabad - 500 028.**



NOTICE

Notice is hereby given that the Eighth annual General Meeting of the members of M/s. Aishwarya Telecom Pvt. Ltd., will be held on 29th day of September, 2003 at 10.30 AM at the Registered office of the company to transact the following business :

ORDINARY BUSINESS :

1. To receive, consider and adopt the audited Profit & Loss Account for the year ended 31st March' 2003 and the Balance sheet as on that date together with the Director's Report and Auditor's report thereon.
2. To declare dividend on Equity Shares
3. To appoint Auditors and fix their remuneration

BY ORDER OF THE BOARD

Place : Hyderabad

Date : 01-09-2003

Sd/-

**(G. RAMA MANOHAR REDDY)
MANAGING DIRECTOR**

- NOTE :**
1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend the meeting and vote instead of him/herself and such a proxy need not be a member of the company.
 2. The Proxy form duly stamped and executed should be deposited at the registered Office of the Company atleast 48 hours before the time fixed for the meeting.



DIRECTOR'S REPORT

The Members,
AISHWARYA TELECOM PVT. LTD.

Your Directors have pleasure in presenting the Eighth Annual Report along with the audited statement of accounts for the year ended 31st March' 2003

FINANCIAL RESULTS :

During the year under review your company achieved a turnover of Rs. 412.98 lakhs against Rs. 250.49 lakhs in the previous year and earned a net profit of Rs. 30.02 lakhs against Rs. 4.52 lakhs in the previous year. Your Directors are taking active steps to project better financial results in the coming year.

DEPOSITS

The Company has not accepted any deposits from the public.

DIVIDEND

Your directors recommend a dividend of 10% on Equity Shares of the company for the year ended 31st March, 2003. The dividend, if approved at the forthcoming annual general meeting, will be paid to those members whose names appear on the register of members.

PARTICULARS REGARDING ENERGY CONSERVATION ETC.,

The information regarding energy conservation and technology absorption required to be disclosed under section 217 (1) (e) of the Companies Act, 1956 read with companies (Disclosure of particulars in the report of the Director(s) rules 1988 are as under.

A. Conservation of Energy

The company is taking all measures to reduce the energy consumption by adopting energy conservation measures.

B. Particulars with respect to Technology Absorption

Technology Absorption - Nil

Research & Development

The company was given status of R&D Unit by the Department of Scientific and Industrial Research Government of India, New Delhi for the R & D work done for producing of test and measuring equipment for optical fiber and copper cable for telecom industry such as Optical Power Meter, Optical light source 1310nm and 1550 nm, Fiber Identifier etc..

C. Foreign Exchange Earnings & Out go :

- Foreign Exchange Earnings - Rs. Nil
- Foreign Exchange Outgo - Rs. 139.24 lakhs
(Previous year - Rs.92.19 lakhs)



PARTICULARS OF EMPLOYEES

Particulars of employees required in pursuant of Sec 217 (2A) of the Companies Act 1956 read with the Companies (Particulars of employees) Rules, 1975 - Nil

DIRECTORS' RESPONSIBILITY STATEMENT AS PER SECTION 217 (2AA) OF THE COMPANIES ACT, 1956.

Pursuant to the requirement under Section 217 (2AA) of the Companies Act, 1956 with respect to Director's Responsibility Statement, it is hereby confirmed.

- (i) That in the preparation of the accounts for the financial year ended 31st March 2003, the applicable accounting standards have been followed along with proper explanation relating to material departures.
- (ii) That the Directors have selected such accounting policies and applied them consistently and made judgements and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for the year under review.
- (iii) That the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the companies act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (iv) That the Directors have prepared the accounts for the financial year ended 31st March 2003 on a 'going concern basis'.

AUDITORS

M/s. A.M. Reddy & Co., Chartered Accountants retire at the conclusion of this annual General Meeting and they are eligible for re-appointment.

ACKNOWLEDGEMENTS

Your Directors wish to place on record their grateful thanks to the concerned banks for their valuable assistance. We would also like to record our appreciation to the sincere and dedicated services rendered by the employees of the company.

FOR AND BEHALF OF THE BOARD

Sd/-
(G.AMULYA REDDY)
DIRECTOR

Place : Hyderabad

Date : 01-09-2003

Sd/-
(G. RAMA MANOHAR REDDY)
MANAGING DIRECTOR



**A.M. REDDY & CO.,
CHARTERED ACCOUNTANTS**

10-5-6B, "My Home Plaza",
Off. 103, II Floor, Masabtank,
Hyderabad - 500 028.
Ph : 23316426/23316912

AUDITORS' REPORT

The Members of
AISHWARYA TELECOM PVT. LTD.

We have audited the attached Balance sheet of AISHWARYA TELECOM PRIVATE LIMITED as at 31st March, 2003 and also the Profit and Loss Account for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards required that we plan to perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Manufacturing and other Companies (Auditor's Report) Order, 1988 issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956 we enclose in the Annexure a statement on the matters specified in paragraphs 4 & 5 of the said order.

Further to our comments in the Annexure referred to above, we report that :

- a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
- b) In our opinion proper books of account as required by law have been kept by the company so far as appears from our examination of those books;
- c) The Balance sheet and Profit and loss Account dealt with by this report are in agreement with the books of accounts;
- d) In our Opinion, the Balance Sheet and profit and Loss Account dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956.
- e) On the basis of written representations received from the directors, as on 31st March'2003, and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31st March'2003 from being appointed as a director in terms of clause (g) of sub-section (1) f section 274 of the Companies Act, 1956.
- f) In our opinion to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India.
 - i) In the case of Balance sheet, of the state of affairs of the company as at 31st March' 2003;
and
 - ii) In the case of the Profit and Loss account of the Profit for the year ended on that date.

For A.M. REDDY & CO.,
CHARTERED ACCOUNTANTS

PLACE : HYDERABAD

DATE : 01-09-2003

Sd/-
(A.V.RAMANA REDDY)
PARTNER

**ANNEXURE TO AUDITORS' REPORT**

(Referred to in Paragraph 1 of our report of even date)

1. The company has maintained proper records showing full particulars including quantitative details, and situation of fixed assets. The assets have been physically verified by the management during the year as per a programme of verification which in our opinion is reasonable having regard to the size of the company and the nature of its assets. No material discrepancies were noticed on such verification.
2. None of the fixed assets have been revalued during the year.
3. The stocks of finished goods and raw materials have been physically verified during the period by the management at reasonable intervals.
4. The procedures of physical verification of stocks followed by the management are reasonable and adequate in relation to the size of the company and the nature of its business.
5. The discrepancies noticed on verification between the physical stocks and the book records were not material.
6. On the basis of our examination of stock records, we are of the opinion that the valuation of stocks is fair and proper in accordance with the normally accepted accounting principles and is on the same basis as in the preceding year.
7. The company has not taken any loans from the parties listed in the register maintained under Section 301 and 370 (1B) of the companies Act, 1956.
8. According to the information and explanations given to us the Company has not granted any loans to the companies, Firms or other parties listed in the register maintained under section 301 and 370 (1B) of the companies Act, 1956.
9. The Company has not given any loans and advances in the nature of loans.
10. In our opinion and according to the information and explanations given to us there are adequate internal control procedures commensurate with the size of the company and the nature of its business with regard to purchase of stores, raw materials including components, Plant & Machinery, equipment and other assets and with regard to the sale of goods.
11. According to the information and explanations given to us, the company has not made any transactions of purchase and sale of goods and materials in pursuance of contracts, or arrangements entered in the register maintained u/s. 301 of the Companies Act, 1956 and aggregating during the year more than Rs. 50,000/- or more in respect of each party.
12. According to the information and explanations given to us, there are no unserviceable or damaged stores, raw materials or finished goods
13. The provisions of Sec. 58 A of the companies Act, 1956 are not applicable to this company.



14. We were informed that the manufacturing process does not realize any realizable scrap. The company has no by products.
15. The Company has no internal audit System.
16. In respect of this company maintenance of cost records has not been prescribed by the Central Government under Section 209 (1) (d) of the Companies Act, 1956.
17. The provisions of Provident fund Act and Employees state Insurance Act are applicable to this company and the Company is generally regular in depositing the dues with the appropriate authorities.
18. According to the information and explanations given to us, no undisputed amounts payable in respect of Income Tax, Sales tax, customs Duty and Excise duty were outstanding as on 31st March 2003 for a period of more than six months from the date they became payable. The provisions of Wealth Tax Act do not apply to this company.
19. According to the information and explanations given to us, no personal expenses of employees or Directors have been charged to revenue account other than those payable under contractual obligations.
20. The company is not a sick industrial company within the meaning of clause (o) of sub-section (1) of section 3 of the Sick industrial companies (Special provisions) Act 1985 (1 of 1986).
21. In respect of company's trading activities, we are informed that there are no damaged stocks.

For A.M. REDDY & CO.,
CHARTERED ACCOUNTANTS

PLACE : HYDERABAD
DATE : 01-09-2003

Sd/-
(A.V.RAMANA REDDY)
PARTNER



BALANCE SHEET AS AT 31ST MARCH'2003

Particulars	Schedules	As at 31.03.03		As at 31.03.2002	
		Rs.	Rs.	Rs.	Rs.
SOURCES OF FUNDS					
SHARE HOLDERS FUNDS :					
- Share Capital	"A"		6615260		5756260
- Reserves & Surplus					
Profit & Loss Account			2501132		948725
General Reserve			300000		0
LOAN FUNDS :					
- Secured Loans	"B"		6295537		5710356
- Unsecured Loans					
From Others			1001800		1201800
	TOTAL		<u>16713729</u>		<u>13617141</u>
APPLICATION OF FUNDS :					
Fixed Assets :					
- Gross Block	"C"	5179633		3755224	
- Less Depreciation		1777134		1245261	
- Net Block			3402499		2509963
Current Assets, Loans & Advances					
- Inventories	"D"	3702523		2543954	
- Sundry Debtors		9158885		8350006	
- Cash & Bank Balances		1000819		151985	
- Loans & Advances		2858426		2602455	
		<u>16720653</u>		<u>13648400</u>	
Less Current Liabilities & Provisions					
- Current Liabilities	"E"	2260860		2381237	
- Provisions		617689		162835	
		<u>2878549</u>		<u>2544072</u>	
Net Current Assets			13842104		11104328
Deferred Tax Liability (Net)			-532774		0
Miscellaneous Expenditure (To the extent not written off or adjusted)					
-Preliminary Expenses			1900		2850
	TOTAL		<u>16713729</u>		<u>13617141</u>
NOTES ON ACCOUNTS					
	"K"				

VIDE OUR REPORT OF EVEN DATE

FOR AND ON BEHALF OF THE BOARD

for A.M. REDDY & CO.
CHARTERED ACCOUNTANTSSd/-
(A.V.RAMANA REDDY)
PARTNERSd/-
(G. AMULYA REDDY)
DIRECTORPLACE : HYDERABAD
DATE : 01-09-2003Sd/-
(G. RAMA MANOHAR REDDY)
MANAGING DIRECTOR



PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2003

Particulars	Schedules	As at	As at
		31.03.03	31.03.2002
		Rs.	Rs.
INCOME			
-Sales		41298497	25049300
-Increase in Stocks	"F"	617066	43178
-Other Income		28416	18416
TOTAL		41943979	25110894
EXPENDITURE			
-Materials Consumed & Purchases	"G"	22288383	13471541
-Payments & Benefits to Employees	"H"	3754082	2323772
-Administrative Expenses	"I"	11294727	7486519
-Financial Charges	"J"	1071094	911843
-Depreciation		531873	464537
-Preliminary expenses written off		950	950
TOTAL		38941109	24659162
Net Profit for the year		3002870	451732
- Provision for Income Tax			
- Current tax	567689		162835
- Deferred tax	289703	857392	0
			162835
-Profit after tax		2145478	288897
-Add: Balance Brought Forward from previous year	948725		659828
-Less : Adjusted for opening deferred tax Liability (Net)	243071	705654	0
			659828
Balance available for appropriation		2851132	948725
Appropriation :			
Transferred to general reserve		300000	0
Dividend		50000	0
Balance carried to balance sheet		2501132	948725
		2851132	948725
NOTES ON ACCOUNTS	"K"		

VIDE OUR REPORT OF EVEN DATE

FOR AND ON BEHALF OF THE BOARD

for A.M. REDDY & CO.
CHARTERED ACCOUNTANTSSd/-
(A.V.RAMANA REDDY)
PARTNERSd/-
(G. AMULYA REDDY)
DIRECTORSd/-
(G. RAMA MANOHAR REDDY)
MANAGING DIRECTORPLACE : HYDERABAD
DATE : 01-09-2003

**SCHEDULES TO ACCOUNTS :**

SCHEDULE - A	As at 31.03.03 RS.	As at 31.03.02 RS.
SHARE CAPITAL :		
-Authorized		
1,00,000 Equity Shares of Rs. 100/- each (Previously 50,000/- Equity shares of	<u>1000000</u>	<u>500000</u>
-issued, Subscribed & Paid - Up 65,000 Equity shares of Rs. 100/- each fully paid-up (previously 5,000 Equity shares of 100/- each fully paid-up)	650000	500000
-Share Application Money Pending Allotment	<u>115260</u>	<u>5256260</u>
	<u>6615260</u>	<u>5756260</u>
SCHEDULE - B		
SECURED LOANS :		
- Cash credit from SBH	4681869	4688378
- Short term loan from SBH	781289	0
- Medium term loan from : American Express	316211	440000
Citi Bank	516168	581978
TOTAL	<u>6295537</u>	<u>5710356</u>



SCHEDULE - C

FIXED ASSETS :

Description of the Asset	GROSS BLOCK			DEPRECIATION BLOCK			NET BLOCK	
	Cost as at 01.04.02	Additions during the year	Total As at 31.03.03	As at 01.04.02	For the Year	Total As at 31.03.03	As at 31.03.03	As at 31.03.02
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
-Computers	561054	169995	731049	350280	94072	444352	286697	210774
-Furnitures & Fixtures	96127	94920	191047	41120	19779	60899	130148	55007
-Optical Test Equip.	419000	0	419000	187637	32183	219820	199180	231363
-R & D Equip.	2299154	935789	3234943	541989	308636	850625	2384318	1757165
-Office Equipment	156111	107995	264106	57880	25768	83648	180458	98231
-Vehicles	223778	115710	339488	66355	51435	117790	221698	157423
TOTAL	3755224	1424409	5179633	1245261	531873	1777134	3402499	2509963



SCHEDULE - D	As at 31.03.03 Rs.	As at 31.03.02 Rs.
CURRENT ASSETS, LOANS & ADVANCES :		
-Inventories		
Raw Materials	1356843	815340
Finished Goods	2345680	1728614
-Sundry Debtors		
(Unsecured. Considered Good)		
Outstanding more than 6 months	1945769	2227512
Others	7213116	6122494
-Cash on Hand	417270	139249
-Balance with Scheduled Bank in		
Current Accounts	10734	12736
-Margin Money	572815	213952
LOANS & ADVANCES :		
-Deposits	1779535	1434528
-Other Advances	194400	75400
-Advance to Suppliers	749996	767585
-Tax Deducted at Source	134495	110990
TOTAL	<u>16720653</u>	<u>13648400</u>
SCHEDULE - E		
CURRENT LAIBILITIES & PROVISIONS		
Current Liabilities :		
-Creditors for Suppliers	610691	798198
-Creditors For Expenses	1223519	1113783
-Advances From Customers	<u>426650</u>	<u>469256</u>
	2260860	2381237
Provisions :		
-For Taxation	567689	162835
-For Dividend	50000	0
TOTAL	<u>2878549</u>	<u>2544072</u>



	As at 31.03.03	As at 31.03.02
	Rs.	Rs
SCHEDULE - F		
INCREASE/DECREASE IN STOCKS		
-Closing Stock		
Finished Goods	2345680	1728614
Less : Opening Stock		
Finished Goods	1728614	1685436
TOTAL	<u>617066</u>	<u>43178</u>
SCHEDULE - G		
MATERIALS CONSUMED :		
-Opening Stock		
Raw materials	815340	712348
Add : Purchases	<u>7655460</u>	<u>4020218</u>
	8470800	4732566
Less : Closing Stock		
-Raw Materials	<u>1356843</u>	<u>815340</u>
	7113957	3917226
-Packing Material	361733	178177
-Testing & Calibration Exp.	143500	0
-Purchases (Trading)	13924022	9219942
-Carriage Inward	745171	156196
TOTAL	<u>22288383</u>	<u>13471541</u>
SCHEDULE - H		
-PAYMENT & BENEFITS TO EMPLOYEES :		
-Salaries, Wages & Bonus	3488821	2189020
-Staff Welfare	<u>265261</u>	<u>134752</u>
TOTAL	<u>3754082</u>	<u>2323772</u>

**SCHEDULE-I****ADMINISTRATIVE & SELLING EXPENSES :**

	As at 31.03.03 Rs.	As at 31.03.02 Rs.
-Advertisement Expenses	490338	149829
-Agency Commission	1145119	1193731
-Business Promotion Expenses	129963	319668
-Directors Remuneration	450000	450000
-Discount On Sales	187400	100600
-Foreign Travel Expenses	930497	417249
-Incentives & Discounts	244536	99207
-Insurance	89342	61852
-R&D Recurring Expenses	1127176	1099977
-Legal & Professional Expenses	32350	6250
-Local Conveyance	64004	79113
-Misc. Expenses	175469	25241
-Books Periodicals & Subscription	52510	18501
-Office maintainance	39073	107538
-PF Admin. Charges	20427	6055
-PF Employers Contribution	135018	76013
-Postage & Telegram	137765	115944
-Printing & Stationary	290155	182900
-Consultation Charges	125500	0
-Repairs & Maintanance	188630	120731
-Factory Rent & Mtce	380017	177150
-Sales Tax	1206202	823426
-Telephone, Fax & Pager Expenses	399407	336375
-Tender Expenses	90604	72065
-Tour & Travelling Expenses	1471533	1246097
-Web Designing Expenses	54518	10750
-Auditors Remuneration	43200	31500
-Registration & Renewals	409050	60110
-Bad Debts Written Off	1065455	79576
-Rates & Taxes	3445	0
-Carriage Out Ward	84787	19071
-Donations	4151	0
-ESI Employer Contribution	27086	0
	<u>11294727</u>	<u>7486519</u>

SCHEDULE - J**FINANCIAL CHARGES :**

-Bank Charges & Interest	251686	190009
-Interest on Unsecured Loans	0	19125
-Loan Processing Fees	30000	12400
-Interest on CC A/c	631848	527456
-Interest on Term Loan	157560	162853
TOTAL	<u>1071094</u>	<u>911843</u>

**SCHEDULE "K"****NOTES ON ACCOUNTS****1. Disclosure of significant Accounting Policies :**

- a) **GENERAL** : The financial statements are prepared under the historical cost convention and comply in all material respects with the mandatory Accounting Standards issued by the Institute of Chartered Accountants of India and the relevant provisions of the companies Act, 1956 and the same is prepared on a going concern basis
- b) **Fixed Assets**
All fixed assets are stated at cost less depreciation and any attributable cost for bringing the asset to working conditions.
- c) **Revenue Recognition of Income & Expenditure**
All income and expenditure are accounted on accrual basis.
- d) **Depreciation** :
Depreciation on fixed assets is provided on written down value method at the rates specified in Schedule XIV of the Companies Act, 1956.
- e) **Inventories**
Raw materials are valued at cost. Finished Goods are valued at cost or net realizable value whichever is lower.

2. Managerial Remuneration :

	2002-03 Rs.	2001-02 Rs.
Managing Director	280000	280000
Whole Time Director	170000	170000
TOTAL	<u>450000</u>	<u>450000</u>

3. Auditor's Remuneration :

	2002-03 Rs.	2001-02 Rs.
As Auditors	30000	25000
Tax Audit Fees	10000	5000
Service Tax	3200	1500
TOTAL	<u>43200</u>	<u>31500</u>

4. Particulars of employees required under section 217 (2A) of the companies Act, 1956 and the rules framed there under is not applicable as none of the employees are in receipt of gross remuneration as per the details prescribed in these rules.
5. Paise have been rounded off to the nearest rupee. Previous year figures have been regrouped wherever if thought necessary in conformity with the Current year groupings.
6. Segment Reporting as per AS-17 is not applicable to this company.
7. **Earning per Share**
The numerators and denominators used for calculation of EPS-

	Year ended 31-03-03 Rs.	Year ended 31-03-02 Rs.
a) Profit available to the Equity shareholders	2127243	288897
b) No. of Equity shares**	5000	5000
c) Nominal value of share	100	100
d) Earning per Share	425.45	57.78

**The company allotted 60000 equity shares on 31st March, 2003 therefore for the purpose of calculation of EPS those shares were not considered.

8. In compliance with the Accounting Standard - AS-22 relating to "Accounting for taxes on income" issued by the Institute of Chartered Accountants of India, the company has adjusted the deferred tax liability (net) arising out of timing differences for the period upto 31-03-2002 of Rs. 2,43,071 adjusted in the Profit & Loss Appropriation account and deferred tax liability accrued during the year aggregating to Rs. 2,89,703 has been recognized in the Profit & Loss Account. The major components of deferred tax assets and liabilities arising on account of timing differences in depreciation.
9. Other advances, Sundry Debtors, Sundry Creditors and advance from customers are subject to confirmation with the respective parties.
10. **Foreign Exchange Earnings & Out Go :**
 - Foreign Exchange Earnings - Rs. Nil
 - Foreign Exchange Outgo - Rs. 139.24 lakhs
 (Previous year - Rs. 92.19 lakhs)



11. Additional Information in pursuant to provisions required under Para 4 of Part II of Schedule VI of the companies Act, 1956.

Details of Raw Material Consumed

Particulars	2002-03		2001-2002	
	Qty Nos.	Value Rs. Lakhs	Qty Nos.	Value Rs. Lakhs
IC	1342	15.75	763	8.96
E. Prom	2084	4.84	1468	3.41
IC-74373	2943	17.05	1216	4.98
IC-2864	2341	13.01	1071	5.95
Transformers	11413	2.32	7013	1.43
Micro Processors	6893	1.83	5193	1.38
PCB's	4846	2.44	3485	1.76
Batteries	1084	6.70	681	4.21
Others		7.20		7.09
		71.14		39.17

DETAILS OF OPENING STOCK, PRODUCTION, SALES AND CLOSING STOCK :

Opening Stock :

Particulars	2002-03		2001-2002	
	Qty Nos.	Value Rs. lakhs	Qty Nos.	Value Rs. Lakhs
Low Insulation Cable Fault Locator	03	2.25	5	3.75
Cable Route Indicator	07	2.95	6	2.10
Pulse Echo Meter / TDR	09	2.60	5	1.50
Line & Dial Tester	03	0.15	1	0.05
Multi Core Testers	04	0.40	5	0.50
Digital Earth Resistance Tester	04	1.40	4	1.40
Fault master 111	06	2.74	-	-

Production :

Particulars	2002-03		2001-2002	
	Qty Nos.	Value Rs.Lakhs.	Qty Nos	Value Rs. Lakhs
Low Insulation Cable Fault Locator	20	-	18	-
Cable Route Indicator	32	-	27	-
Pulse Echo Meter / TDR	108	-	73	-
Line & Dial Tester	14	-	08	-
Multi Core Testers	22	-	10	-
Digital Earth Resistance Tester	00	-	00	-
Fault Master 111	102	-	55	-

**Sales :**

Particulars	2002-03		2001-2002	
	Qty Nos.	Value Rs. Lakhs	Qty Nos.	Value Rs. Lakhs
Low Insulation Cable Fault Locator	18	13.32	20	15.36
Cable Route Indicator	34	19.80	26	15.13
Pulse Echo Meter / TDR	102	40.50	69	27.30
Line & Dial Tester	10	0.50	06	00.37
Multi Core Testers	20	2.90	11	01.80
Fault Master 111	98	87.75	49	44.79

Closing Stock :

Particulars	2002-03		2001-2002	
	Qty Nos.	Value Rs. Lakhs	Qty Nos.	Value Rs. Lakhs
Low Insulation Cable Fault Locator	5	3.74	03	2.25
Cable Route Indicator	5	2.10	07	2.95
Pulse Echo Meter	15	4.33	09	2.60
Line & Dial Tester	7	0.35	03	0.15
Multi Core Testers	6	0.60	04	0.40
Digital Earth Resistance Tester	04	1.40	04	1.40
Fault Master 111	10	4.56	06	2.74

Due to innumerable number of items, the quantitative details of trading purchases and sales are not included.

Notes : Schedules and statement on accounting policies form an integral part of the balance sheet and profit and loss account.

SIGNATURES TO SCHEDULES 'A' TO 'K'

VIDE OUR REPORT OF EVEN DATE

FOR AND ON BEHALF OF THE BOARD

for A.M. REDDY & CO.
CHARTERED ACCOUNTANTS

Sd/-
(A.V.RAMANA REDDY)
PARTNER

Sd/-
(G. AMULYA REDDY)
DIRECTOR

PLACE : HYDERABAD
DATE : 01-09-2003

Sd/-
(G. RAMA MANOHAR REDDY)
MANAGING DIRECTOR



BALANCE SHEET ABSTRACT AND COMPANY'S

GENERAL BUSINESS PROFILE

(In terms of amendment of Schedule VI-Part IV)

I. Registration Details			
Registration No. 01-20569 of 1995-96		State Code : 01	
Balance Sheet	Date 31.03.2003		
II. Capital Raised during the year (Amount in Rs. Thousands)			
Public Issue		Rights Issue	
Nil		Nil	
Bonus Issue		Private Placement	
Nil		6000	
III. Position of Mobilisation and Deployment of Funds (Amount in Rs. Thousands).			
Total Liabilities		Total Assets	
16695		16695	
Sources of Funds :			
Paid-up Capital		Reserves & Surplus	
6500		2782	
Secured Loans		Unsecured Loans	
6295		1001	
Application of Funds :			
Net Fixed Assets		Investments	
3402		Nil	
Net Current Assets		Misc. Expenditure	
13823		1.9	
Accumulated Losses			
Nil			
IV. Performance of Company (Amount in Rs. Thousands)			
Turnover & Other Income		Total Expenditure	
41944		38941	
<input checked="" type="checkbox"/> Profit/Loss Before Tax		<input checked="" type="checkbox"/> Profit/Loss after Tax	
+/- 3002		+/- 2127	
(Please tick Appropriate box+for Profit-for Loss)			
Earning per Share in Rs.		Dividend	Rate (%)
425.45		50	10
V. Generic Names of Three Principal Products/Services of Company (as per monetary terms)			
Item Code No. (ITC Code)		Manufacturers and Traders of Telecom Products	
Product Description			
Item Code No. (ITC Code)			
Product Description			
Item Code No. (ITC Code)			
Product Description			

FOR AND ON BEHALF OF THE BOARD

Sd/-
(G. AMULYA REDDY)
DIRECTOR

Sd/-
(G. RAMA MANOHAR REDDY)
MANAGING DIRECTOR

PLACE : HYDERABAD
DATE : 01-09-2003