

February 06, 2023

The National Stock Exchange of India Ltd
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex
Mumbai 400051

The Department of Corporate Services
BSE Limited,
P.J. Towers, Dalal Street
Mumbai 400001

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

Subject: Investors Presentation

Please find attached a copy of Investors presentation that would be used in the earnings call scheduled on February 07, 2023 at 11.00 am (IST) on the Unaudited financial results of the Company for the quarter and nine months ended on December 31, 2022.

The above presentation will also be made available on the website of our Company at www.sansera.in.

Kindly take the same in your record.

Thanking you,

for Sansera Engineering Limited



Rajesh Kumar Modi
Company Secretary and Compliance Officer
M.No. F5176

Encls: a/a

SANSERA ENGINEERING LIMITED

(Formerly Sansera Engineering Pvt Ltd)

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E-mail id: info@sansera.in Website: www.sansera.in CIN: L34103KA1981PLC004542

DIVERSIFICATION.
EXPANSION.
PROGRESSION.

SANSERA
ideas@work



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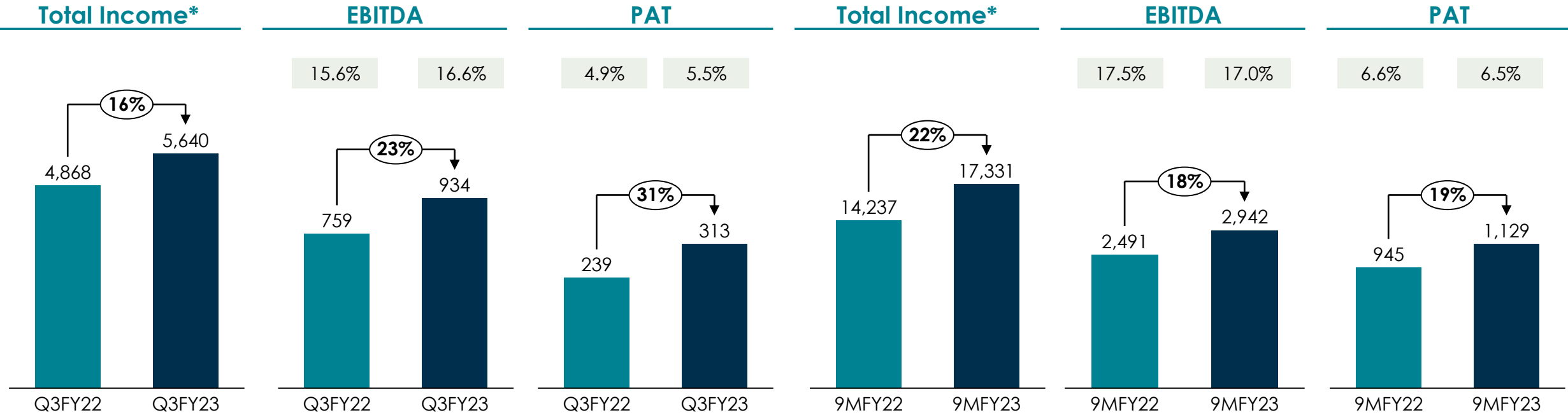
This presentation contains certain forward looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.



Performance Highlights

Performance Highlights

Rs in Mln



- › During this period, the domestic market has been a bright spot whereas our international business ended on a flat note on a YoY basis. On a sequential basis our international business saw some recovery
- › Also, our Aerospace and Defense business has been growing strong
- › Gross margins saw improvement both sequentially and on a YoY basis

- › due to softening of commodity prices
- › As of Dec-22, our order book with annual peak revenues stood at Rs 15.0 bn
- › On the debt front, our net debt stood at Rs. 6,787 Mln (Dec-22)

* Including Other Income



Mr. B R Preetham
Group CEO

Commenting on the performance Mr. B R Preetham Group CEO, Sansera Engineering Limited said,

"I am delighted to share with you that we have completed the construction of our new Aerospace and defence plant in Bengaluru. This plant will be fully operational by Mar-23 and has a potential to achieve a topline of up to Rs. 3,500 Mln, at full capacity utilization level. This new facility would give a fillip to our growth in this segment.

In Q3FY23, we delivered a topline of Rs. 5,640 Mln with a healthy growth 16% on a YoY basis. This growth was largely driven by domestic markets whereas our international business was flattish.

As on December 2022, our orderbook of new business with annual peak revenues stood at Rs 15 bn, with auto ICE contributing Rs 7.34bn (49%), auto tech-agnostic adding Rs 4.52bn (30%) and non-auto accounting for Rs 3.16bn (21%). There has been order inflow from all the sectors. In terms of geographic mix, we are seeing recovery in our international business and specifically we have added substantial business in North American region.

With the trends which are emerging in our sales mix as well as our orderbook mix, we have made encouraging progress towards our long-term vision which we had set earlier with respect to the revenue mix. For 9M FY23, Non-auto and Auto Tech-agnostic/xEV contributed 11% and 10% of the revenues, respectively."

Recent Awards & Accolades



BAJAJ_2022 Quality Award
BAL Q "Platinum" Award



TOYOTA 2022 Quality Month Award
My Product, My Responsibility



2022 Hero-Next Sustainability Award
Best Performance EARN Program

New Aerospace & Defence Facility, Jigani Hobli, Bengaluru

140,000 sq ft
Covered area

2/3 of the space dedicated
for Aerospace

1/3 of the space dedicated
for defence

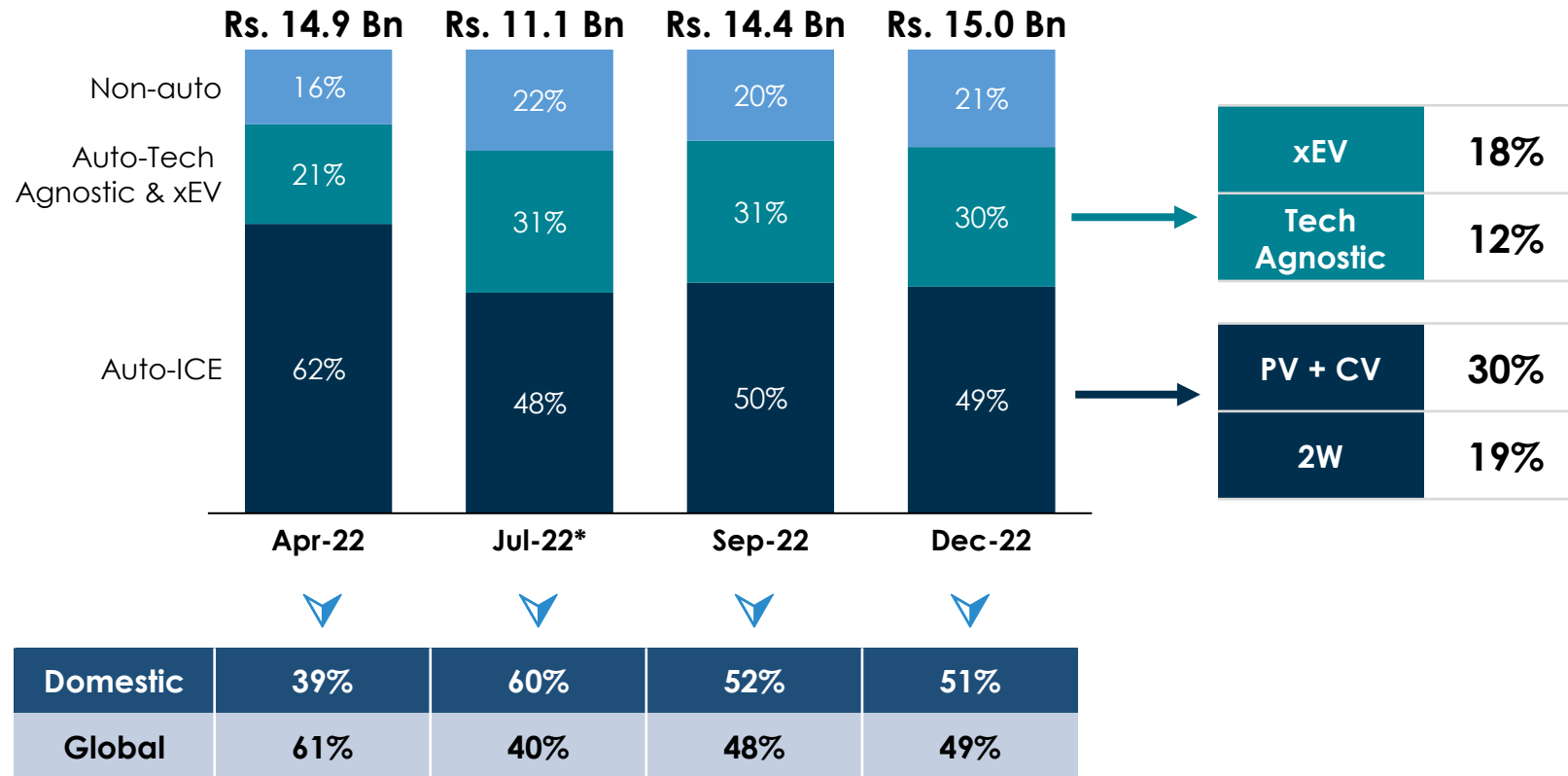
Rs. **3,500** Mln
Revenue potential at full capacity
utilization

Rs. **634** Mln
9MFY23 Revenue

Strong and diverse business pipeline for future growth

339 LOIs/Purchase Orders from 80 customers in the auto and 42 customers in the non-auto sector

Orderbook (peak annual revenues for new business)



*Accounts for withdrawal of framework contract worth Rs. 3.0 Bn (intimated on stock exchanges on 26-Jul-22)

Represents LOIs / POs for which production has started beyond 1-Apr-2022 or is yet to start.

(1) Represents peak annual revenues

Sansera endeavors to be ahead of the curve in the EV space with a clear emphasis and focus on development of a new mobility world

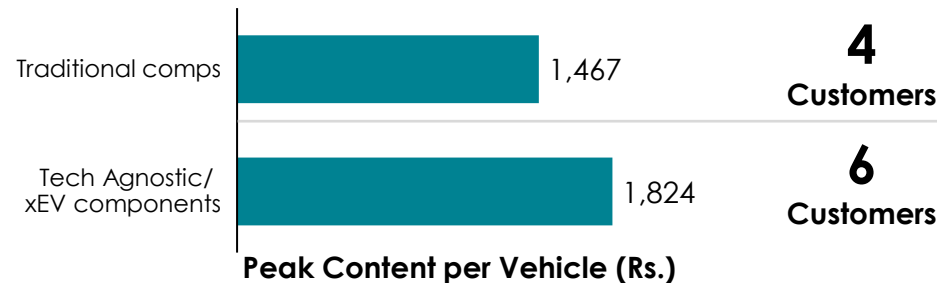
- ◆ Wealth of experience in ICE providing solid foundation for growth in the EV space
- ◆ Strong R&D and design capabilities to meet the requirements of both traditional OEMs and new-age players in the EV space
- ◆ Significant progress in winning multiple orders for Aluminum forged and machined comps
- ◆ Broader product portfolio with a higher kit value
- ◆ Leveraging longstanding relationships with OEMs to increase penetration
- ◆ Recent wins with marquee global customers demonstrate momentum



13* xEV Customers
7 (2W) 4 (PV) 2 (CV)

18% of orderbook
4.8% Of Q3FY23 Sales

Sansera business from key Scooter OEMs



*Some customers may appear in more than one category

Sales Mix: By End-Use Segments

Sales mix (%)	Q3FY23	Q3FY22	Q2FY23	9MFY23	9MFY22	FY22
Auto – ICE	76.5%	84.5%	80.1%	78.8%	83.6%	83.4%
Auto-Tech Agnostic & xEV	11.0%	6.1%	10.3%	10.1%	5.7%	6.1%
Auto-Tech Agnostic	6.2%	5.7%	7.4%	6.8%	5.5%	5.7%
xEV	4.8%	0.4%	2.9%	3.3%	0.2%	0.4%
Non-Auto	12.5%	9.4%	9.6%	11.1%	10.7%	10.5%
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Sales Mix: By Geographies

Sales mix (%)	Q3FY23	Q3FY22	Q2FY23	9MFY23	9MFY22	FY22
India	69.2%	64.5%	77.4%	72.7%	63.0%	63.0%
Europe	19.0%	22.9%	16.1%	17.3%	23.5%	23.7%
USA	7.6%	8.9%	3.5%	6.5%	10.0%	9.4%
Other Foreign Countries	4.2%	3.7%	3.0%	3.5%	3.5%	3.9%
International	30.8%	35.5%	22.6%	27.3%	37.0%	37.0%
Exports from India	23.1%	25.2%	18.0%	21.0%	27.8%	28.1%
Sweden Sales	7.7%	10.3%	4.6%	6.3%	9.2%	8.9%
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100%

Consolidated Profit & Loss Account

Particulars (Rs. in Mln)	Q3FY23	Q3FY22	YoY	9MFY23	9MFY22	YoY
Total Income*	5,639.5	4,867.9	16%	17,330.7	14,237.1	22%
Cost of goods sold (incl power & fuel cost)	3,338.7	2,974.9		10,363.0	8,424.8	
Gross Profit	2,300.9	1,893.0	22%	6,967.7	5,812.2	20%
Gross Profit Margin	40.8%	38.9%		40.2%	40.8%	
Employee benefit expenses	795.4	694.6		2,337.4	2,004.4	
Other Expenses	571.9	439.7		1,688.4	1,317.1	
EBITDA	933.5	758.7	23%	2,941.9	2,490.7	18%
EBITDA Margin	16.6%	15.6%		17.0%	17.5%	
Depreciation and amortisation expense	330.9	306.9		953.4	869.8	
EBIT	602.6	451.8	33%	1,988.5	1,620.9	23%
EBIT Margin	10.7%	9.3%		11.5%	11.4%	
Finance Cost	161.8	134.5		442.2	363.4	
Profit before Tax	440.8	317.4	39%	1,546.3	1,257.5	23%
Tax	128.1	78.4		417.1	312.2	
Profit After Tax	312.7	239.0	31%	1,129.2	945.3	19%
PAT Margin	5.5%	4.9%		6.5%	6.6%	
EPS – Basic (Rs.)	5.90	4.51		21.10	18.08	
EPS – Diluted (Rs.)	5.80	4.34		20.64	17.39	

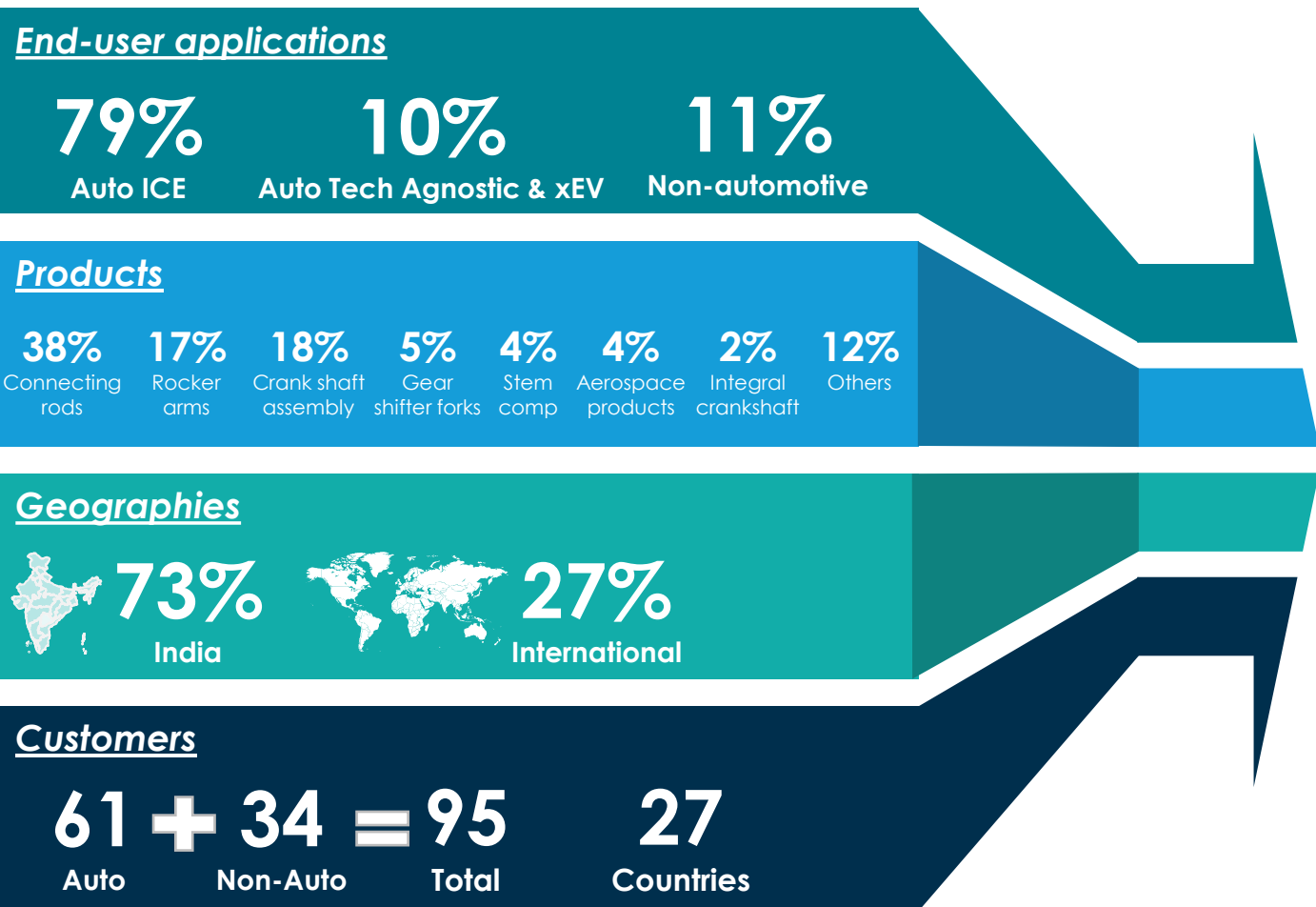
* Including Other Income



Company Overview

An engineering-led integrated manufacturer of complex and critical precision forged and machined components catering to OEMs globally

Well diversified business across.....



Ready to capture upcoming opportunities with....

17 Facilities

Integrated manufacturing facilities

- Entire manufacturing process being carried out in-house & supported via concurrent engineering capabilities.
- Modular and fungible production lines

277 Dedicated team

Strong in-house engineering capabilities

- High focus on engineering, machine building, automation

Professional management

- Distinguished board and experienced management team
- Professional leadership – Group CEO, CFO & COO

Resilient financial performance & strong profitability

9M FY23 (Rs. Mln)		FY22 (Rs. Mln)	
17,331	2,942 (17%)	20,045	3,491 (17.4%)
Total Income	EBITDA	Total Income	EBITDA

Sales mix for 9M FY23

Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Zero Defects Supplies From Both
Toyota Kirloskar Auto Parts and
Toyota Kirloskar Motor

Toyota Industries
Best Targets Achieved Supplier in **Delivery**
of the year **2021**

**General
Motors**
30th annual
supplier
of the **year**
2021

SANSEERA
ideas@work

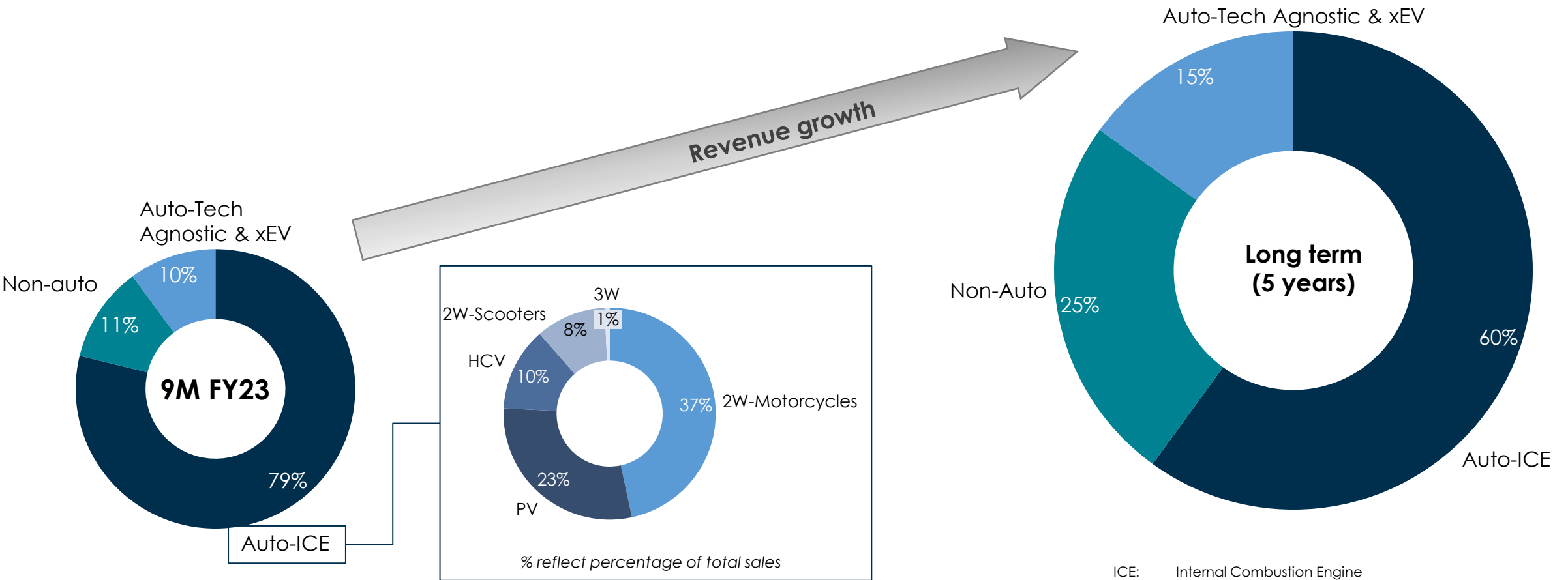
well recognized by customers

HMSI
Honda Motorcycle & Scooter
India Pvt. Ltd.
award for
Environmental
initiatives

Knorr-Bremse
award for
Technology

Boeing Excellent
Supplier Performance

Sansera plans to continue to improve its market share, participate in the growing xEV opportunity and diversify into technology agnostic components and non-auto sectors



Leading supplier of precision forged and machined components

The critical applications of Sansera's products and stringent quality requirements, act as a strong competitive advantage for the company

Indian market

Two wheelers



Largest supplier of connecting rods, rocker arms and gear shifter forks

Light Vehicles



Largest supplier of connecting rods and rocker arms

Connecting Rods
Rs. 11 bn

12%
FY21 – 26
CAGR

Rocker arm
Rs. 5 bn

10%
FY21 – 26
CAGR

Gear shifter forks
Rs. 3 bn

13%
FY21 – 26
CAGR

Crankshaft
Rs. 17 bn

13%
FY21 – 26
CAGR

Stem Comp
Rs. 8 bn

14%
FY21 – 26
CAGR

International market (Connecting Rods)

Light Vehicles



Top 10 supplier of connecting rods

Commercial Vehicles



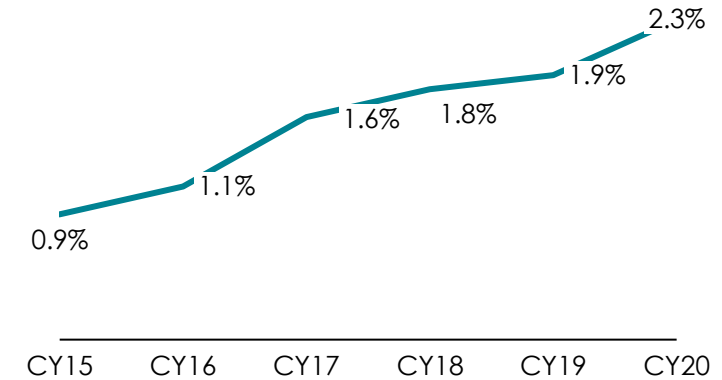
Connecting Rods(LV)
289 mn units

3%
FY21 – 26
CAGR

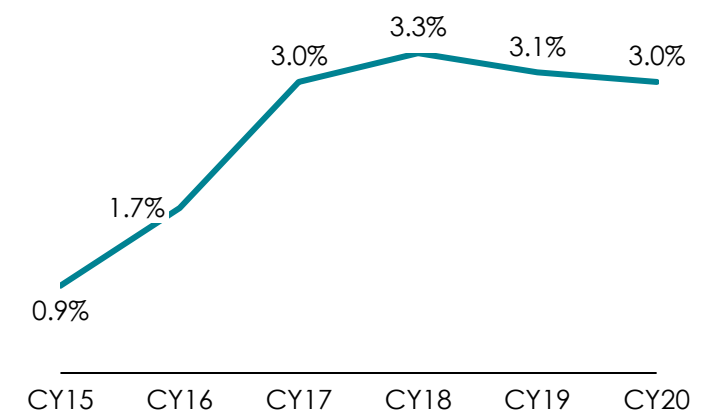
Connecting Rods(CV)
35 mn units

1%
FY21 – 26
CAGR

Sansera's Market Share (LV)



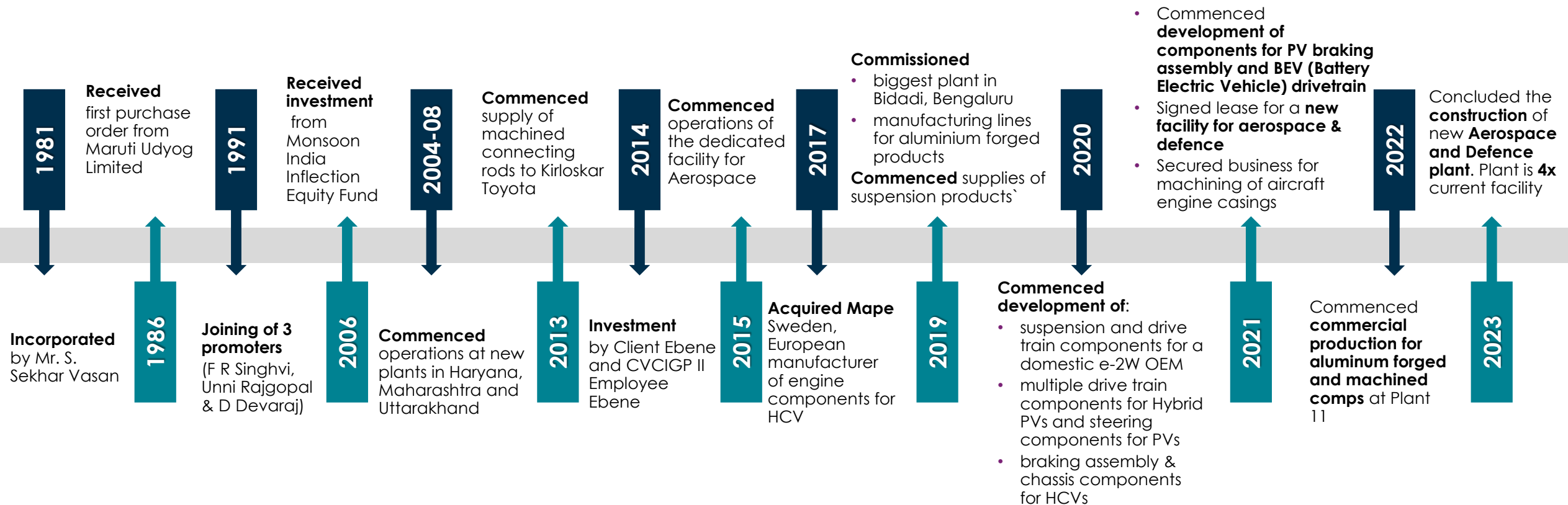
Sansera's Market Share (CV)



Source: Prospectus, Ricardo report, CRISIL report.

















Emphasis on diversification for four decades

Over the decades, adaptation and diversification into wider market has been the key for Sansera's growth



Wide range of product offerings: Auto (Including Tech-Agnostic and xEV)

Sansera has a track record of developing complex and critical precision engineered components for the automotive sector over multiple decades. Most of the products are sold directly to OEMs in finished (forged and machined) condition, resulting in significant value addition by us













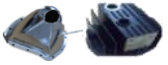






	Two - Wheelers				Passenger Vehicles		Commercial Vehicles		
Product Offerings	 Roller RA	 Integral CR	 Crankshaft	 GSF	 Fractured CR	 Split CR	 Fractured CR	 Split CR	 Gear Shifter Fork
	 Stem Comp (Suspension)	 Aluminium forged Comp. (Chassis)	 Integral Crankshaft	 Rocker Arm (DLC)	 Gear Shifter Fork	 Integral Crankshaft (Braking System)	 Cabin Tilt System Comp. (Chassis)		
Sales Mix FY22	Motorcycles 37%		Scooters 10%		28%		13%		
9MFY23	37%		14%		26%		11%		
Key Customers (Indian and Global)	Indian › 9 out of Top 10 Two Wheeler OEMs		Global › European, US and Japanese premium Two Wheeler OEMs		Indian › Major Japanese and European PV OEMs › Indian multinational automotive manufacturing company	Global › Leading North American and European PV OEMs › Global Tier 1 Supplier	Indian › Leading Indian and European OEMs › Global supplier of actuation and motion control systems	Global › Leading European, Japanese and US OEMs › Global suppliers of braking systems	

CR: Connecting Rods
RA: Rocker Arms

Note: The remaining 1% of the auto segment's revenues was contributed by Three-Wheelers in both FY22 and 9MFY23

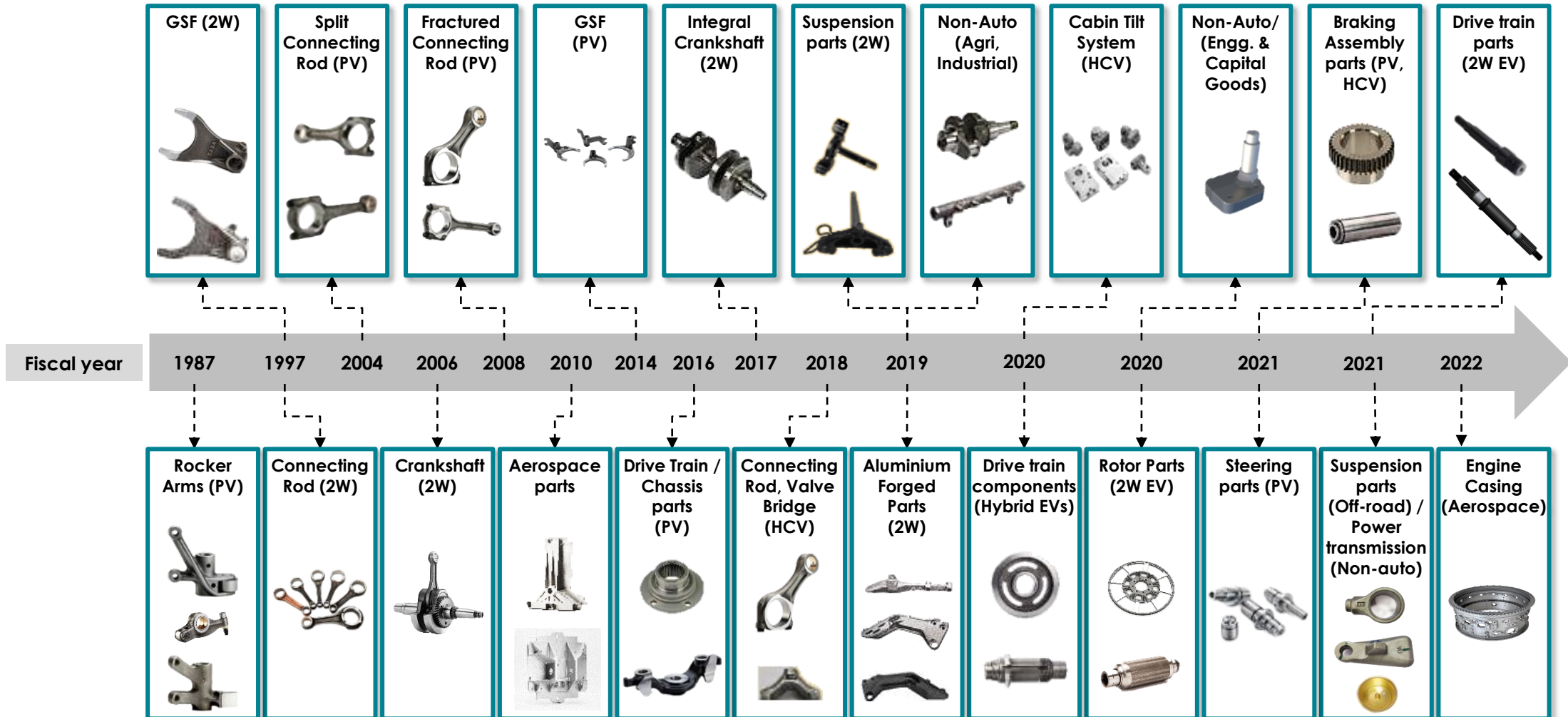
Wide range of product offerings: Non-Auto

Over the years, the company leveraged its existing capabilities to manufacture precision components for several non-automotive sectors and established its presence in the aerospace, off-road and agriculture sectors

	Aerospace & Defence			Off-road			Agriculture		Others	
Product Offerings	 Speciality Seating	 Aerostructure	 Equipment-Housings	 Fractured CR	 Split CR	 Gear Shifter Fork	 Fractured CR	 Cam Shaft	 Fractured CR	 Split CR
	 Cargo Systems	 Actuation parts	 Lighting parts	 Crankshaft	 Rocker Arms	 Pump Barrel	 Integral Crankshaft (Stationary Engine)	 Crankshaft	 Pump Barrel	
Sales Mix FY22	3%			3%			3%		2%	
9MFY23	4%			3%			3%		1%	
Key Customers (Indian and Global)	Indian <ul style="list-style-type: none"> › Leading Indian Tier 1 supplier 	Global <ul style="list-style-type: none"> › Global Tier 1 suppliers › Global European aircraft OEM › Global North American aircraft OEM 	<ul style="list-style-type: none"> › Global Recreational Vehicle OEM 	<ul style="list-style-type: none"> › Indian arm of a global supplier of fuel injection systems › Indian arm of a global engine-based fuel and air management systems manufacturer 	<ul style="list-style-type: none"> › Global OEM of Earth Moving Equipment › Indian arm of a global manufacturing and supply chain management co. › Subsidiary of a leading global power tools manufacturer › Global marine engine manufacturer 					

Consistent track record of product development

New products coupled with addition of product capabilities laying a strong foundation for future growth



Diverse reach and customer base

Within India,
relationship with
9 out of top 10
2 W OEMs

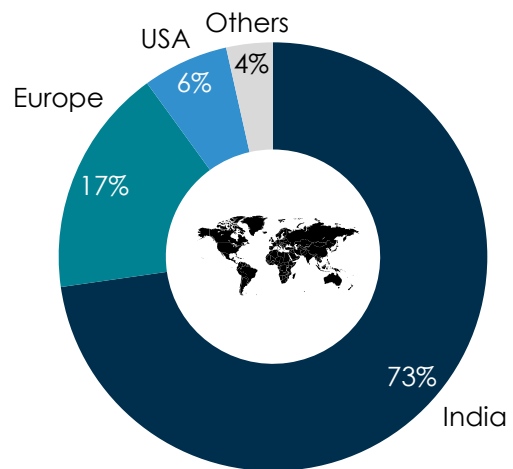
Globally,
relationship with
6 out of top 10
LV OEMs

Globally,
relationship with
3 out of top 10
MHCV OEMs

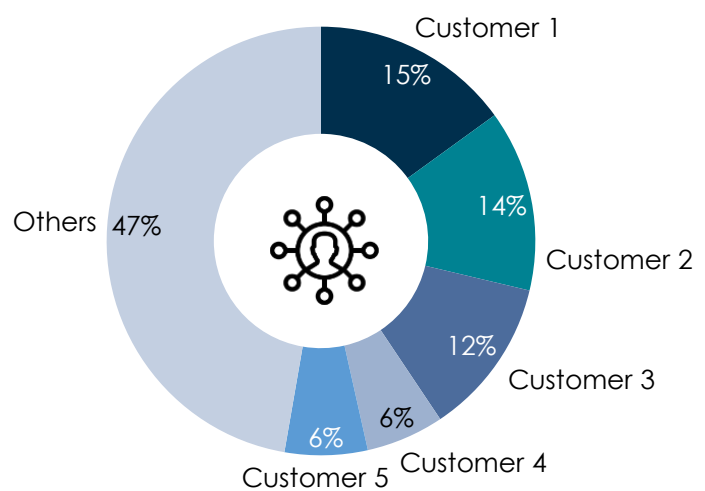
30+ years of
relationship with
the **Leading PV**
OEM in India

Sales Mix (9M FY23) ⁽¹⁾

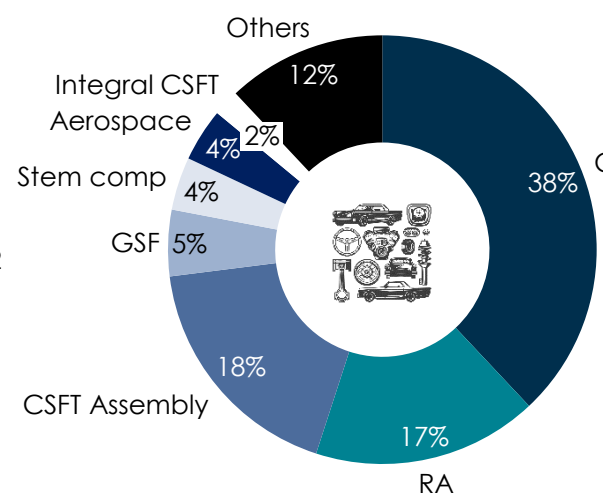
Customer Relationship



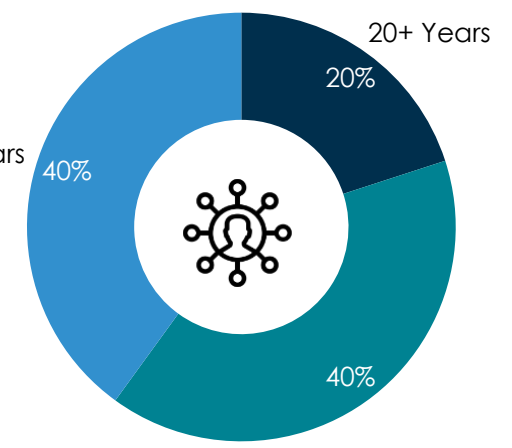
By Geography



By Customer



By Product



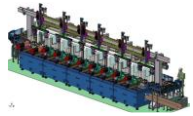
Top 20 Customers

A wide portfolio of products across 70+ product families catering to auto and non-auto customers across 26 countries

Source: Ricardo report, CRISIL report.
1. Based on sale of products

277 personnel working on design, engineering, machine building, automation & technical support functions

In- House Machine Building Capabilities



Automated Cells



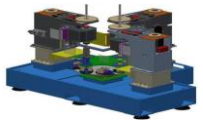
Internal grinding machines



4 station special propose machines



Double disc grinding machines



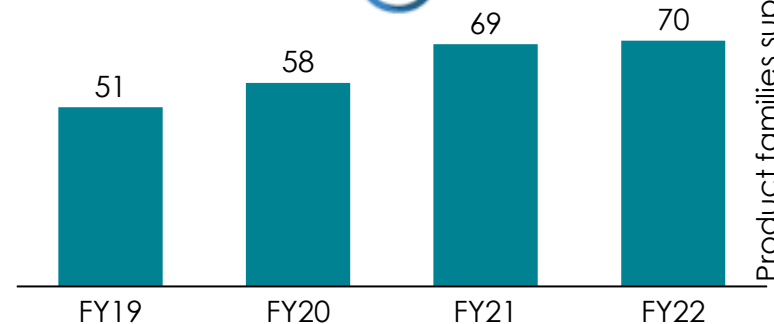
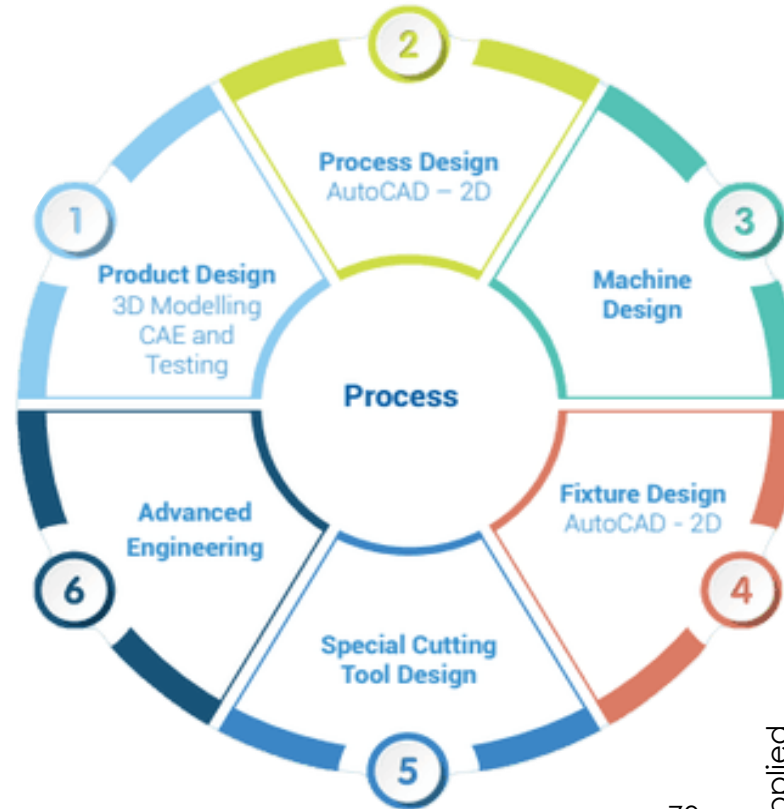
Vertical honing machines

Highlights

- › **1,000+** CNC Machines built in-house
- › **49** machines manufactured in 2021-22
- › **55** dedicated personnel in machine building division

Outcomes

- › Capital and operating efficiency
- › Reduced reliance on third party suppliers
- › High responsiveness to customer needs



Automation Capabilities

34 Dedicated personnel in the automation division

Automated fracture and bolt assembly cells

Robotic final inspection cells

179 Robots installed across all facilities

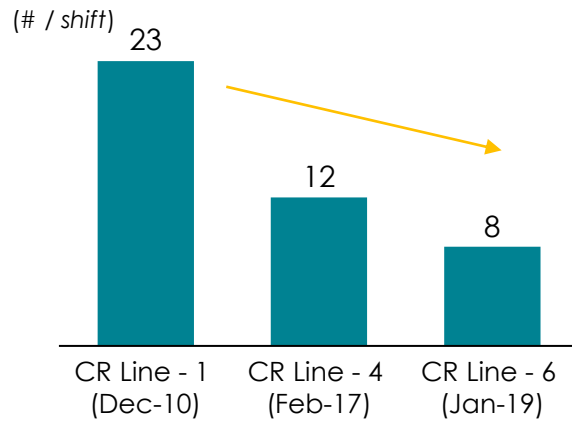
Outcomes

- › Increased Productivity
- › Increased Cost Control
- › Consistent Product Quality

Improved Productivity, **Increased** Automation, **Reduced** Manpower

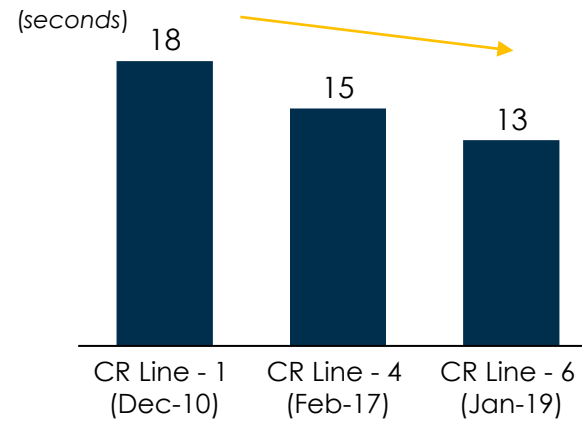
Case Study: Evolution of fractured connecting rod (CR) lines over six generations over 8 years

Manpower / Shift



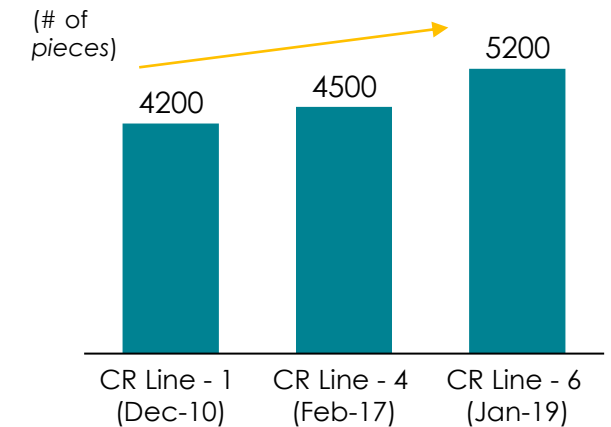
Interchangeable capacity and product mix across all products categories (auto and non-auto) optimising productivity & efficiency

"Takt" Time⁽¹⁾



Designed and built automated gantry lines for suspension component - stem comp

Output per day

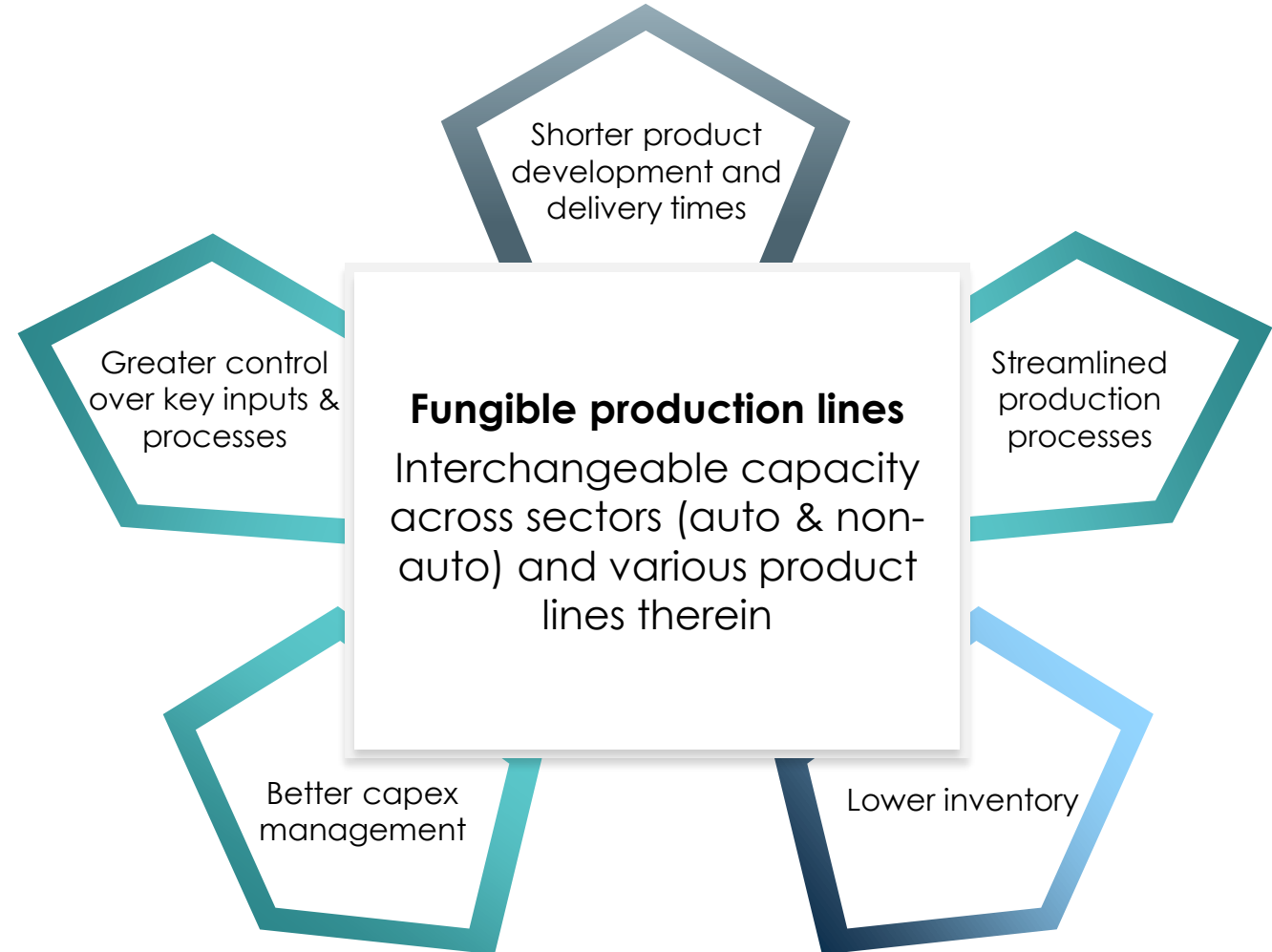
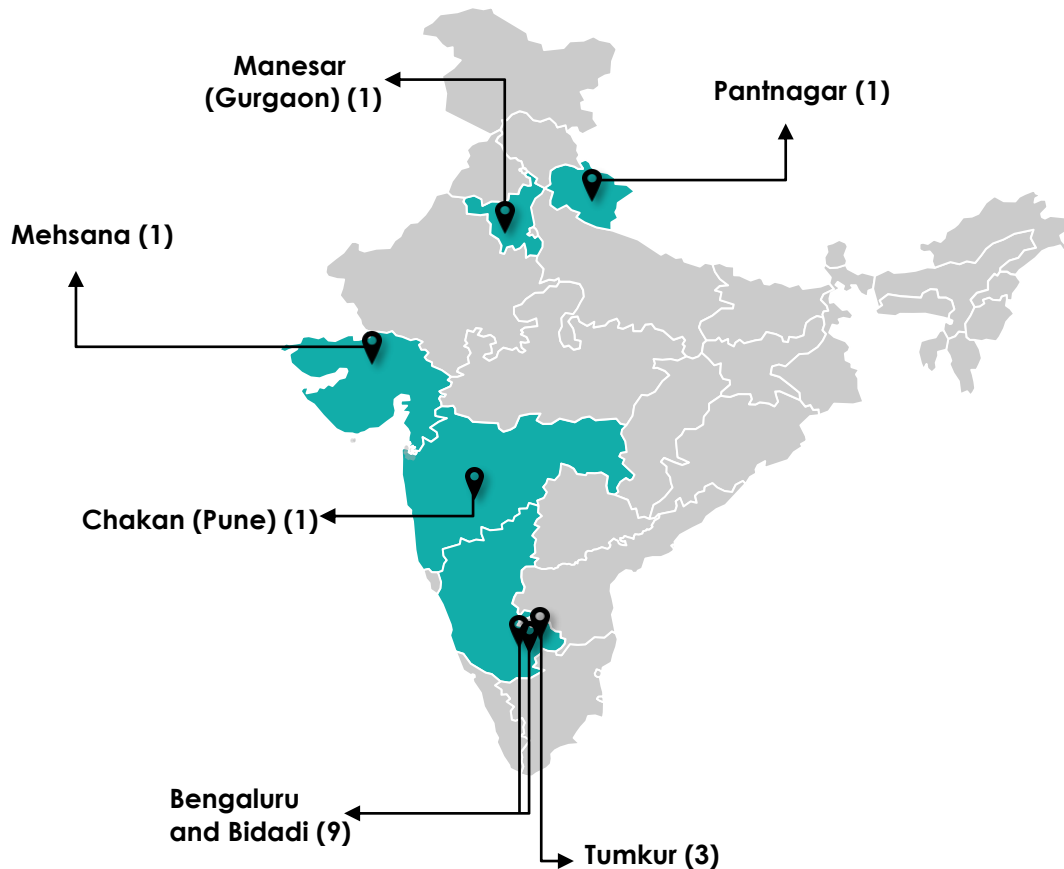


Plan to deploy the automation capabilities across other manufacturing lines

Note: 1. takt time – average time between the start of production of one piece and the start of production of the next piece.

Integrated manufacturing facilities

Sansera has 16 plants under operation across India, 1 in Sweden and 1 under construction in India
All its facilities are located in close proximity to the client production facilities



SANSEERA
FOUNDATION
charities@work



EDUCATION



ENVIRONMENT



CITIZEN
INVOLVEMENT



INFRASTRUCTURE
DEVELOPMENT



HEALTHCARE

Sansera CSR programmes are designed to contribute in Education, Environment, Health, Infrastructure Development & Citizen involvement



5 S Training @
Begur School



NEW HALL
constructed
by Sansera

Sansera Engineering pioneers
in **PARTNERING** with
**Karnataka Skill Development Corporation &
Skill Karnataka** in delivering of right
training for our youth





Way Forward

Clear path to accelerate growth



Diversify into tech-agnostic products and cater to the xEV opportunity

Consolidate and strengthen global market share in existing portfolio and diversify into technology agnostic products

Continue to leverage existing capabilities to diversify further into non-automotive businesses and **expand addressable market**

Retain and **strengthen technological leadership** through continued focus on engineering capabilities

Diversify into tech-agnostic products and cater to the xEV opportunity

Technologically agnostic and EV / Hybrid components developed / under development for each segment

2W / e-2W



Drive Train Components



Suspension Components

- › Lol from a leading electric 2W OEM in FY21
- › SOP commenced from Oct-21

PV / Hybrid / B-EV



Steering parts



Drive Train Components



Braking System Components

- › Supply of steering components started from Jun-21
- › Drivetrain components SOP started from Jun-22
- › Supply of braking assembly components to start in FY23

CV



Chassis Components (Cabin Tilt System)



Braking System Components

- › Developing proto samples for a leading global BEV OEM
- › Supply of cabin tilt system components started in FY21
- › Supply of braking system components started from Jul-22

Phase 1 of setting up a dedicated facility for hybrid and electric components within our existing Plant at Bengaluru has completed. Production lines for 2W-xEV and hybrid-PVs have begun mass production in Q4FY22

Leverage existing capabilities to diversify into non-automotive businesses & expand addressable market









- › Supply of machined engine casings to Aerospace segment started from FY22
- › Supply of suspension components for off-road started in FY22




	Key Initiatives
Aerospace / Defence	<ul style="list-style-type: none"> › Dedicated facility for aerospace & defence under construction in Bengaluru › Secured orders from defence sector for applications in radar system and space telescope
Other sectors	<ul style="list-style-type: none"> › Developed multiple components including CR for industrial engines & construction equipment › Developed precision components for power transmission & railways segment › Supply power tool components used in residential & industrial sectors

Sansera focuses on providing high value-added and technology-driven components to capture shifts in customer preferences as well as evolving regulatory requirements, such as heightened emissions control standards. Further, this would increase opportunities for us to become a preferred supplier to our customers and consolidate our position

Leveraging engineering know-how in product design

 <p>Multiple Drive Train Components</p>	 <p>Hybrid and BEV Transmission Systems Business from Global Japanese OEM</p>
 <p>Aluminium Forged</p>	 <p>Intricately shaped components for ICE and Electric 2W</p>
 <p>GSF with Moly Coating Finger Followers with diamond like coating</p>	 <p>For Multiple Global OEMs PVs</p>

Continued focus to enhance engineering capabilities

	<p>Commissioned Aluminium Forging Lines</p> <ul style="list-style-type: none"> Capitalise on growing demand for light-weight and environmentally friendly components
	<p>Five-axis Machining Capabilities</p> <ul style="list-style-type: none"> For machining large structural components for aerospace
	<p>Fatigue Testing Machine</p> <ul style="list-style-type: none"> Enhance product reliability, durability and performance



Historical Performance

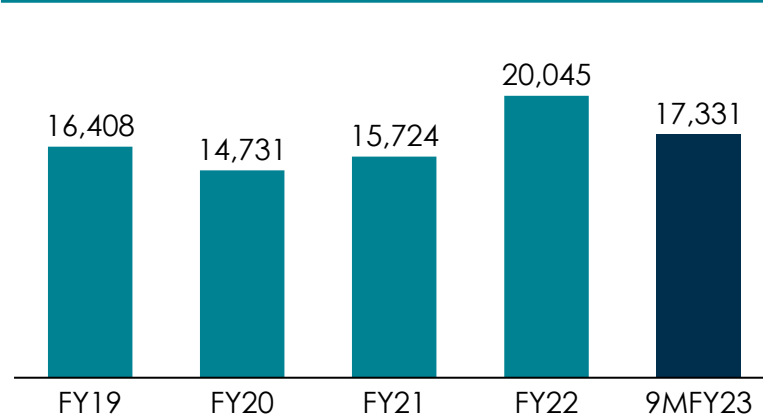


Historical Performance Highlights

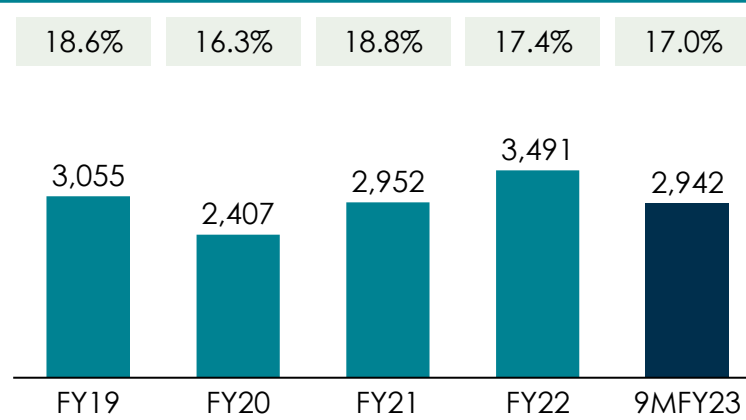
Rs in Mln

Margins

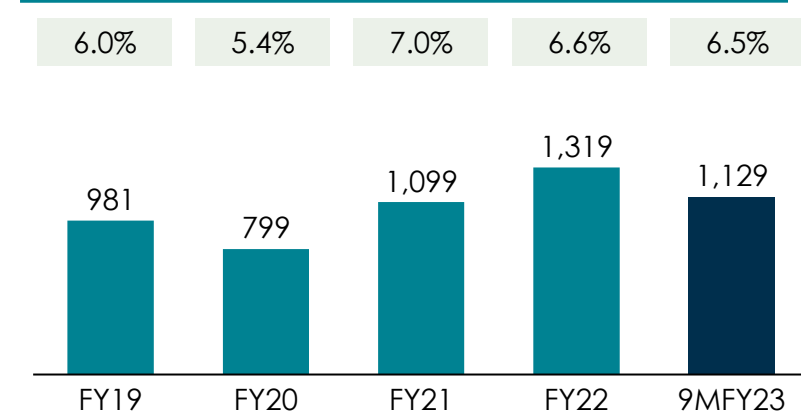
Total Income*



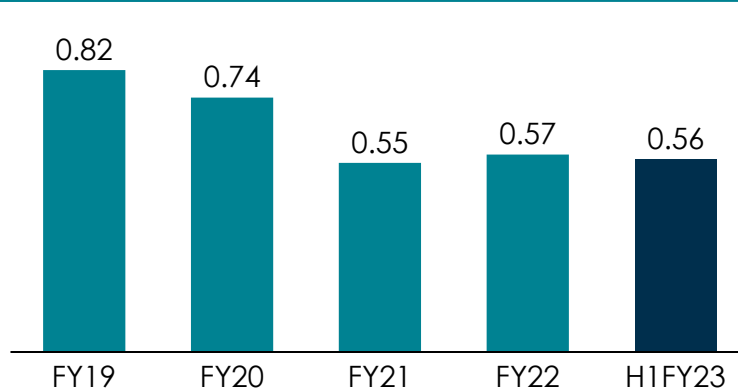
EBITDA



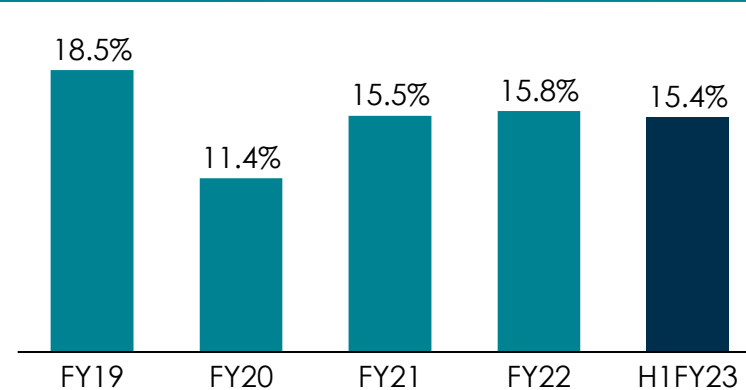
PAT



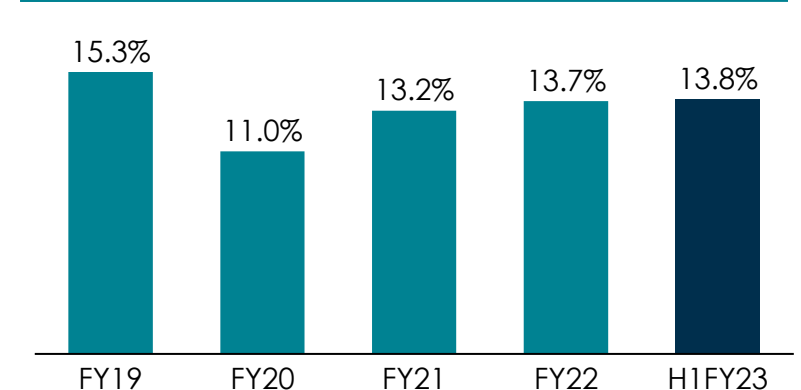
Net Debt / Equity



ROCE(%)



ROE(%)



ROCE : TTM EBIT / Average Opening & Closing Capital Employed (Equity + Net debt)

ROE : TTM PAT / Average Opening & Closing Network

* Including Other Income

Consolidated Statement of Profit and Loss

Particulars (Rs. in Mln)	FY22	FY21	FY20	FY19
Total Income*	20,045.3	15,723.6	14,731.4	16,408.1
Cost of goods sold (incl power & fuel cost)	11,895.9	9,167.2	8,811.1	9,869.4
Gross Profit	8,149.4	6,556.4	5,920.3	6,538.7
Gross Profit Margin	40.7%	41.7%	40.2%	39.9%
Employee benefit expenses	2,773.6	2,137.5	2,134.2	2,174.1
Other Expenses	1,885.0	1,466.8	1,379.4	1,309.8
EBITDA	3,490.8	2,952.1	2,406.7	3,054.8
EBITDA Margin	17.4%	18.8%	16.3%	18.6%
Depreciation and amortisation expense	1,197.0	1,016.8	939.0	757.5
EBIT	2,293.8	1,935.4	1,467.7	2,297.2
EBIT Margin	11.4%	12.3%	10.0%	14.0%
Finance Cost	510.1	473.9	580.9	512.8
Exceptional items	-	-	-	134.9
Profit before Tax	1,783.7	1,461.5	886.8	1,649.5
Tax	464.8	362.8	87.7	668.9
Profit After Tax	1,318.9	1,098.6	799.1	980.6
PAT Margin	6.6%	7.0%	5.4%	6.0%
EPS – Basic (Rs.)	25.27	21.02	15.63	18.73
EPS – Diluted (Rs.)	24.36	20.55	15.28	18.31

Note: Restated financial statements for FY19, FY20 and FY21

* Including Other Income



Annexure

Sansera is an employee driven, professionally managed organization.

Majority of the senior management has been with the Company for more than 10 years and have led the expansion of our product families and customer base, resulting in business growth and diversification



B R Preetham
Group CEO

- › **30+ years of experience** and has oversight across all areas of business including developing and maintaining relationships with suppliers
- › Bachelor of Engineering from Bangalore University



Satish Kumar
Head Business Development

- › **35+ years of experience** in Operations, Business Development. **24+ years at Sansera**
- › Bachelor of Engineering from Bangalore University



P R Suresh
Head Corp. Training & Quality system

- › **30+ years of experience** in the fields of quality systems management
- › Supervises the corporate training and quality systems department
- › Bachelor of Engineering from University of Mysore and an MBA from Indira Gandhi National Open University



Vikas Goel
CFO

- › **30+ years of experience**
- › Previously worked with Ingersoll-Rand, Stanley Black & Decker, Weir and Motherson Sumi
- › Member of ICAI; Associate member of ICWAI; Bachelor of commerce from the University of Delhi



Vidyadhar Janginamath
Head Engineering Design

- › **29+ years of experience, 15+ years at Sansera**
- › Responsible for the engineering department
- › Bachelor of engineering from Karnataka University



Rakesh S B
Head Aerospace Division

- › **30+ years of experience** in various fields including sales, marketing and aerospace engineering, **6+ years at Sansera**
- › Bachelor of engineering from University of Mysore



Praveen Chauhan
COO

- › **36+ years of experience, ~18 years at Sansera**
- › Previously worked with Maruti Udyog Limited
- › Diploma in Automobile Engineering from Board of Technical Education Delhi



Rajesh Kumar Modi
Head Legal & Secretarial

- › **23+ years of experience** in the legal and secretarial field, **4+ years at Sansera**
- › Bachelor of law and MBA from Barkatullah University, Bhopal, Member of ICSI

Distinguished Board of Directors



S Sekhar Vasan
Chairman and Managing Director

- › **40 years of experience in the field of manufacturing of precision products, with Sansera since incorporation**
- › PGDM from IIM Bengaluru and Bachelor of Technology from IIT Madras



F R Singhvi
Joint Managing Director

- › **40+ years of professional experience with 15+ years at Sansera guiding automobile and aerospace business**
- › Previously with M/s. Singhvi, Dev & Unni (C.A.) Chartered Accountant



Raunak Gupta
Non-Executive, Nominee Director

- › **Director at TRG Advisors**
- › Previously with Citi VC, Motilal Oswal, Rabo India Securities and Infosys
- › PGDCM from IIM Calcutta and Bachelor of Technology from IIT Delhi



Muthuswami Lakshminarayan
Non-Executive, Independent Director

- › Previously, held the position of MD at Bosch and Harman International
- › Masters' degree in Technology from IIT Bombay



Revathy Ashok
Non-Executive, Independent Director

- › Previously with Tishman Speyer & CFO of Syntel
- › Awarded '**Faculty medal for Best Performance**' – **Habitat & Environmental Studies**
- › PGDM from IIM Bengaluru



Samir Purushottam Inamdar
Non-executive Independent Director

- › Over 40 years of experience
- › Previously, **held President & CEO position of major businesses of General Electric in South Asia and as the CEO & Managing Director of Tyco Electronics in South Asia, for over 11 years**
- › PGDM from IIM Calcutta and Bachelors in Mechanical Engineering from Mumbai University



ICE scooter



Electric scooter




Suspension parts




STEM COM STEERING


Engine parts



Rocker arms




Connecting Rod




Crankshaft

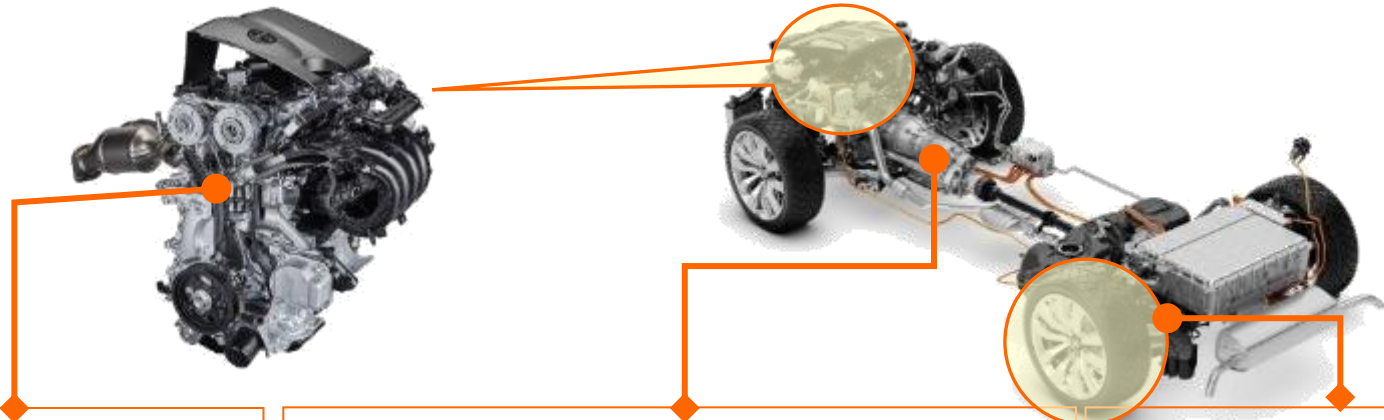
Suspension Parts



Drive Line Parts







ENGINE PARTS

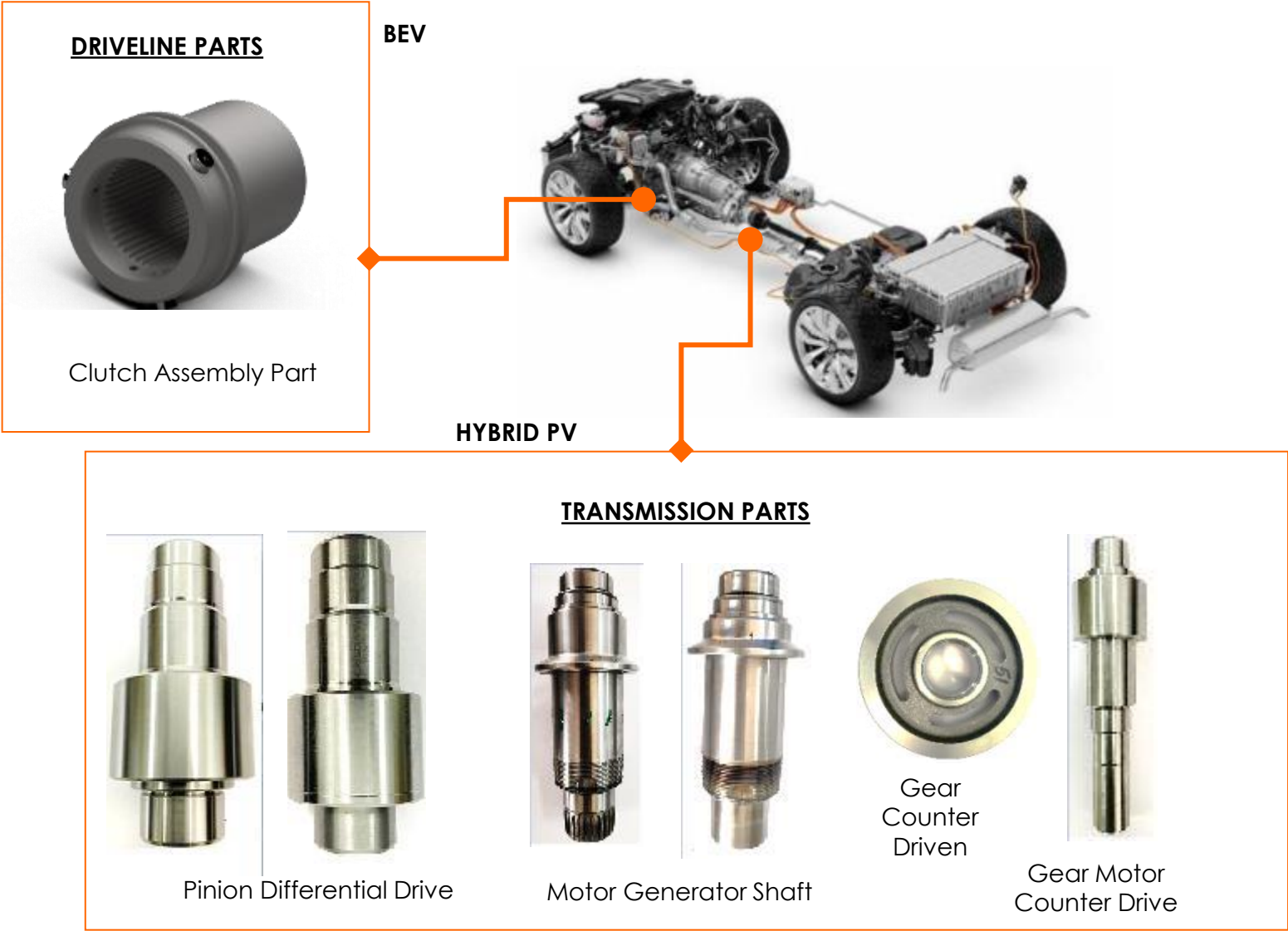


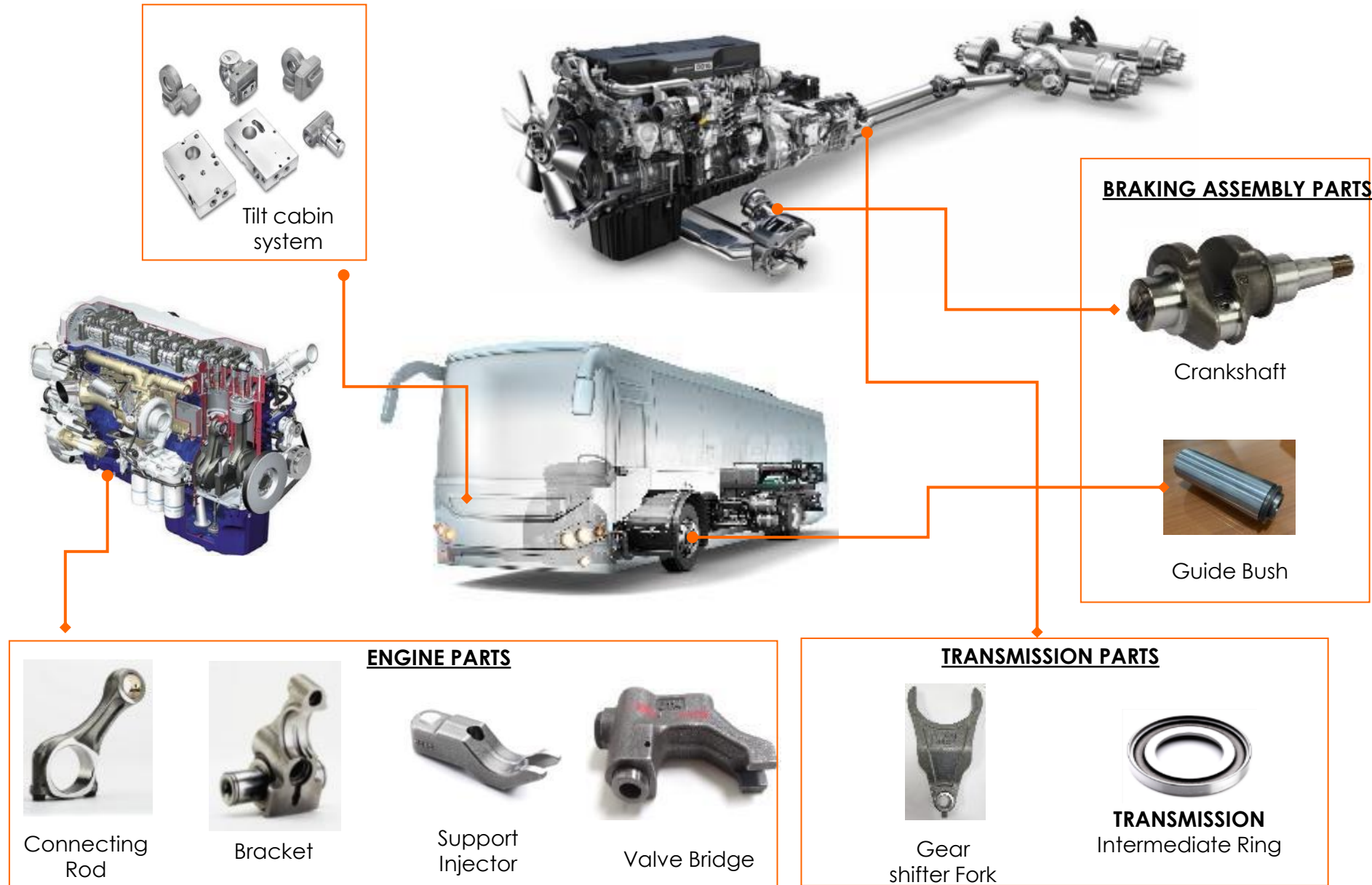
TRANSMISSION PARTS

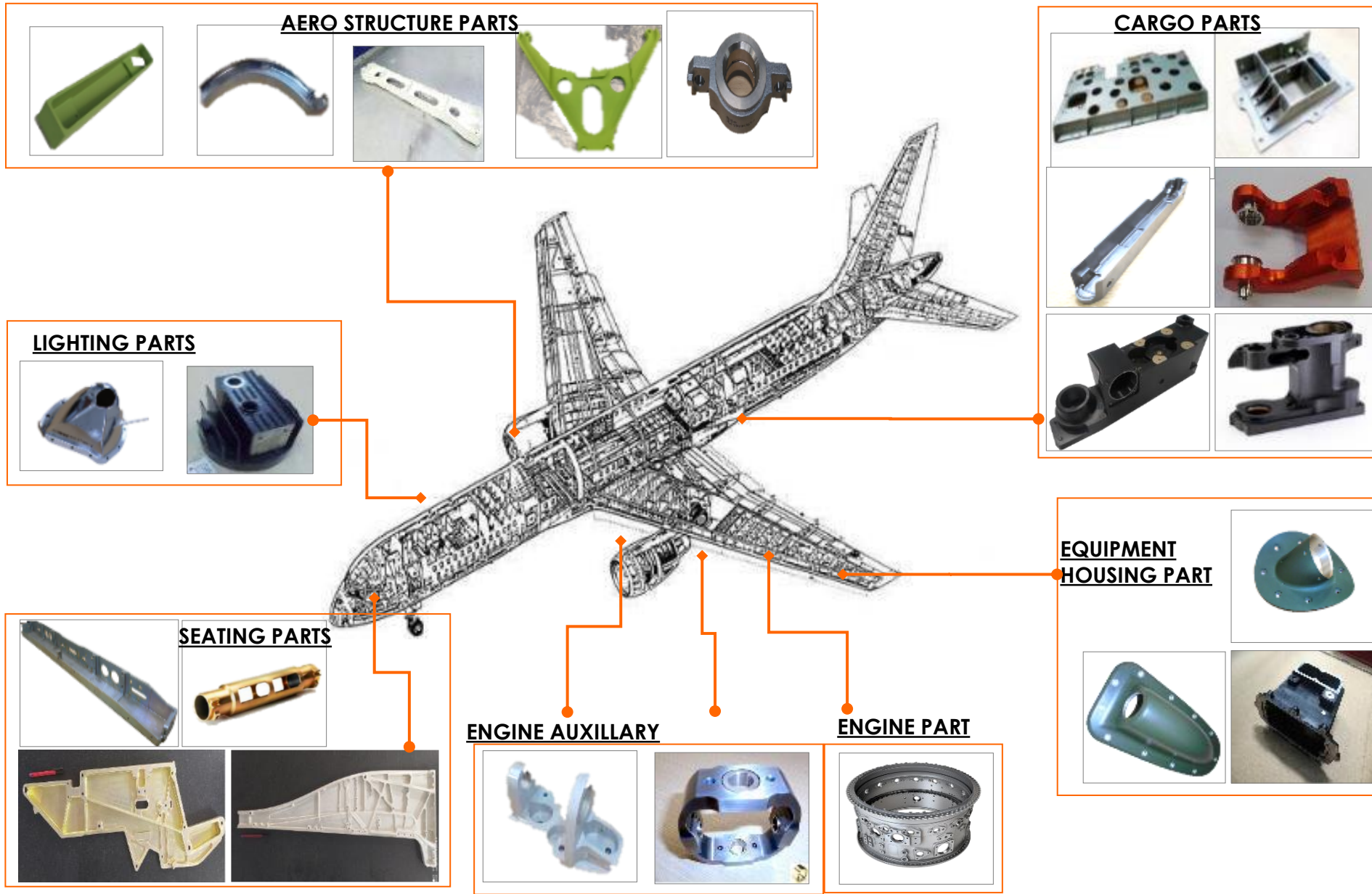


STEERING, SUSPENSION AND CHASSIS PARTS

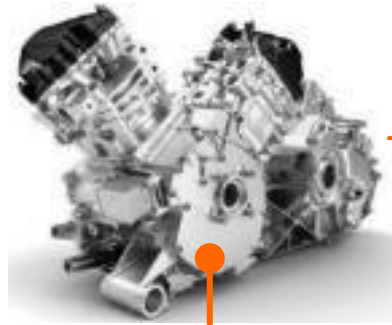








ATV



ENGINE PARTS

Crankshaft Assembly Connecting Rod Balancer Shaft

SUSPENSION PARTS

Taper Housing
Bearing Housing

TRANSMISSION PARTS

AGRICULTURE



Cam Shafts



Pump Housing



Common Rail



Body Flange

POWER TOOLS

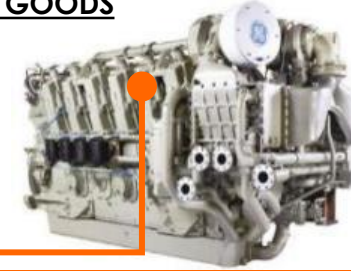


Hand Tools
(Residential and Industrial Applications)

ENGINEERING & CAPITAL GOODS



Connecting Rod



Valve Bridge



Integral Crank



Hub

OTHERS (POWER TRANSMISSION)



Fuse cap



Thank You

For more information please contact:

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SANSERA
ideas@work

Sansera Engineering Limited

CIN: L34103KA1981PLC004542

Mr. Rajesh Kumar Modi, Company Secretary & Compliance Officer

Email id: rajesh.modi@sansera.in

Investor Relations Advisor:

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt Ltd.

CIN: U74140MH2010PTC204285

Shikha Puri / Dharmik Kansara

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