



**KEC INTERNATIONAL LTD.**  
RPG House  
463, Dr. Annie Besant Road  
Worli, Mumbai 400030, India  
+91 22 66670200  
kecindia@kecrpg.com  
www.kecrpg.com

November 07, 2022

**National Stock Exchange of India Limited**

Exchange Plaza  
Bandra Kurla Complex  
Bandra (East), Mumbai - 400 051

**BSE Limited**

Phiroze Jeejeebhoy Towers  
Dalal Street, Fort  
Mumbai – 400 001

**Symbol: KEC**

**Scrip Code: 532714**

Dear Sir/Madam,

**Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Subject: Press Release and Investor Presentation – Financial Results**

Please find enclosed herewith a copy of the Press Release and Investor Presentation on the Unaudited Financial Results of the Company for the quarter and half year ended on September 30, 2022.

The above is for your information and records.

Thanking you,

Yours sincerely,

**For KEC International Limited**

**Amit Kumar Gupta**

**Company Secretary & Compliance Officer**

Encl: as above



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## FINANCIAL PERFORMANCE FOR QUARTER & HALF YEAR ENDED 30 SEPTEMBER 2022

**KEC delivers Strong Revenue growth of 13% in Q2 and 20% in H1**

**Robust YTD Order Intake of Rs. 10,465 crore – Growth of 25%**

**Highest Ever Order Book + L1 of over Rs. 34,000 crore**

**Mumbai, November 07, 2022:** KEC International Ltd., a global infrastructure EPC major and an RPG Group Company, today announced its results for the second quarter (Q2 FY23) and half year (H1 FY23) ended September 30, 2022.

### Consolidated Financial Performance:

<u>Q2 FY23 v/s Q2 FY22 (Excluding Exceptional Item*)</u>	<u>H1 FY23 v/s H1 FY22 (Excluding Exceptional Item*)</u>
<b>Revenue:</b> Rs. 4,064 crore against Rs. 3,587 crore	<b>Revenue:</b> Rs. 7,382 crore against Rs. 6,127 crore
<b>EBITDA:</b> Rs. 178 crore against Rs. 253 crore	<b>EBITDA:</b> Rs. 346 crore against Rs. 413 crore
<b>EBITDA Margin (Y-o-Y):</b> 4.4% against 7.1%	<b>EBITDA Margin:</b> 4.7% against 6.7%
<b>EBITDA Margin (Q-o-Q):</b> 4.4% against 5.1%	-
<b>Interest as % to Revenue:</b> 3.1% against 2.0%	<b>Interest as % to Revenue:</b> 3.1% against 2.3%
<b>PBT:</b> Rs. 27 crore against Rs. 144 crore	<b>PBT:</b> Rs. 64 crore against Rs. 203 crore
<b>PBT Margin:</b> 0.7% against 4.0%	<b>PBT Margin:</b> 0.9% against 3.3%
<b>PAT:</b> Rs. 55 crore against Rs. 113 crore	<b>PAT:</b> Rs. 86 crore against Rs. 159 crore
<b>PAT Margin:</b> 1.4% against 3.1%	<b>PAT Margin:</b> 1.2% against 2.6%

\*In Q2 FY22, there was an exceptional write-off of Rs 44 Cr against a legacy arbitration case in South Africa.

Considering impact of this item, the PBT and PAT are as below:

<u>Q2 FY23 v/s Q2 FY22 (Including Exceptional Item*)</u>	<u>H1 FY23 v/s H1 FY22 (Including Exceptional Item*)</u>
<b>PBT:</b> Rs. 27 crore against Rs. 101 crore	<b>PBT:</b> Rs. 64 crore against Rs. 159 crore
<b>PBT Margin:</b> 0.7% against 2.8%	<b>PBT Margin:</b> 0.9% against 2.6%
<b>PAT:</b> Rs. 55 crore against Rs. 80 crore	<b>PAT:</b> Rs. 86 crore against Rs. 126 crore
<b>PAT Margin:</b> 1.4% against 2.2%	<b>PAT Margin:</b> 1.2% against 2.1%

### Standalone Financial Performance:

<u>Q2 FY23 v/s Q2 FY22 (Excluding Exceptional Item*)</u>	<u>H1 FY23 v/s H1 FY22 (Excluding Exceptional Item*)</u>
<b>Revenue:</b> Rs. 3,736 crore against Rs. 3,357 crore	<b>Revenue:</b> Rs. 6,584 crore against Rs. 5,695 crore
<b>EBITDA:</b> Rs. 230 crore against Rs. 315 crore	<b>EBITDA:</b> Rs. 464 crore against Rs. 540 crore
<b>EBITDA Margin (Y-o-Y):</b> 6.2% against 9.4%	<b>EBITDA Margin:</b> 7.0% against 9.5%
<b>EBITDA Margin (Q-o-Q):</b> 6.2% against 8.2%	-
<b>Interest as % to Revenue:</b> 2.7% against 1.9%	<b>Interest as % to Revenue:</b> 2.7% against 2.1%
<b>PBT:</b> Rs. 115 crore against Rs. 224 crore	<b>PBT:</b> Rs. 251 crore against Rs. 365 crore
<b>PBT Margin:</b> 3.1% against 6.7%	<b>PBT Margin:</b> 3.8% against 6.4%
<b>PAT:</b> Rs. 99 crore against Rs. 165 crore	<b>PAT:</b> Rs. 200 crore against Rs. 268 crore
<b>PAT Margin:</b> 2.7% against 4.9%	<b>PAT Margin:</b> 3.0% against 4.7%

\*In Q2 FY23, there is a provision of Rs. 76 Cr towards impairment of subsidiary in SAE Brazil and in Q2 FY22, there was an exceptional write-off of Rs 44 Cr against a legacy arbitration case in South Africa.

Considering impact of these items, the PBT and PAT are as below:

<u>Q2 FY23 v/s Q2 FY22 (Including Exceptional Item*)</u>	<u>H1 FY23 v/s H1 FY22 (Including Exceptional Item*)</u>
<b>PBT:</b> Rs. 39 crore against Rs. 180 crore	<b>PBT:</b> Rs. 175 crore against Rs. 321 crore
<b>PBT Margin:</b> 1.0% against 5.4%	<b>PBT Margin:</b> 2.7% against 5.6%
<b>PAT:</b> Rs. 36 crore against Rs. 132 crore	<b>PAT:</b> Rs. 136 crore against Rs. 236 crore
<b>PAT Margin:</b> 1.0% against 3.9%	<b>PAT Margin:</b> 2.1% against 4.1%

### Order Intake and Order Book:

#### **Order Intake:**

YTD Order intake of Rs. 10,465 crore, a robust growth of ~25% YoY

#### **Order Book:**

YTD Order Book of Rs. 27,569 crore including orders released in Q3 FY23 till date, a healthy growth of ~25% YoY; Additionally, L1 of over Rs. 6,500 crore.



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**Mr. Vimal Kejriwal, MD & CEO, KEC International Ltd. commented,** *“We have delivered a strong growth in revenues and order intake. The margins continue to be impacted due to the elevated logistics costs, execution of legacy projects with adverse commodity prices and SAE Brazil performance. We have significantly reduced our exposure to legacy projects and have commenced execution of projects which are secured based on current commodity prices and logistics costs. This augurs well for us and gives us confidence of a sequential improvement in the margins in the quarters to come. Based on the traction in order intake, record order book + L1 of over Rs 34,000 crore and a healthy tender pipeline, we are confident of delivering a continued strong growth in the coming quarters.”*

#### **About KEC International Limited**

KEC International is a global infrastructure Engineering, Procurement and Construction (EPC) major. It has presence in the verticals of Power Transmission and Distribution, Railways, Civil, Urban Infrastructure, Solar, Smart Infrastructure, Oil & Gas Pipelines, and Cables. The Company is currently executing infrastructure projects in 30+ countries and has a footprint in 110+ countries (includes EPC, Supply of Towers and Cables). It is the flagship Company of the RPG Group.

#### **About RPG Enterprises**

RPG Enterprises, established in 1979, is one of India's fastest growing business groups with a turnover of US\$ 4 Billion. The group has diverse business interests in the areas of Infrastructure, Tyres, Pharma, IT and Specialty as well as in emerging innovation led technology businesses.

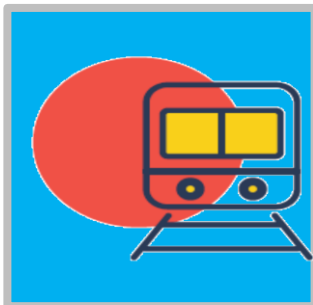
# KEC International Limited

## Investor Presentation – Q2 FY23

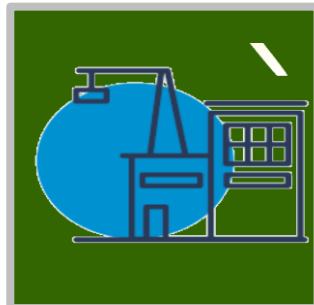
07 November 2022



Power T & D



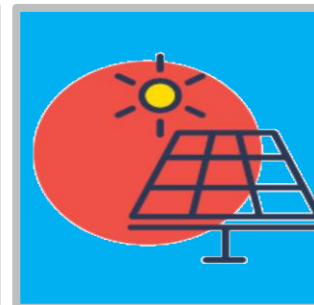
Railways



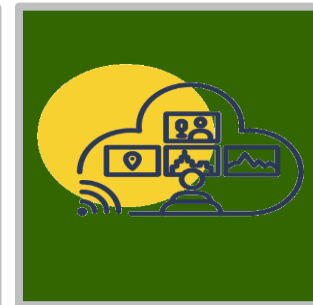
Civil



Cables



Solar



Smart Infra



Oil & Gas Pipelines

## Disclaimer

This presentation may include statements which may constitute forward-looking statements. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, business development, market position, expenditures, and financial results, are forward looking statements. Forward looking statements are based on certain assumptions and expectations of future events and involves known and unknown risks, uncertainties and other factors. The Company cannot guarantee that these assumptions and expectations are accurate or exhaustive or will be realised. The actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements. No obligation is assumed by the Company to update the forward-looking statements contained herein.

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## Overview – RPG Group & KEC International

*Railway electrification project in Karnataka*

## RPG Group: Powered by Passion, Driven by Ethics

UNLEASHTALENT  
TOUCHLIVES  
OUTPERFORM  
AND 😊

RPG Enterprises was founded in 1979. The group currently operates various businesses in Infrastructure, Technology, Life Sciences, Plantations and Tyre industries. The group has business history dating back to 1820 AD in banking, textiles, jute and tea. The Group grew in size and strength with several acquisitions in the 1980s and 1990s. CEAT became a part of the RPG Group in 1982, which is now one of India's fastest growing conglomerates with 30,000+ employees, presence in 100+ countries and annual gross revenues of ~USD 4 Bn



EPC major in infrastructure segments like T&D, Railways, Civil, Oil & Gas Pipelines, Solar, Smart Infra & Cables



One of India's leading tyre manufacturers



Global technology consulting and IT services company



Integrated pharma company in formulations and synthetic APIs



Technology solutions company catering to energy and infrastructure



HARRISONS MALAYALAM LIMITED

One of India's largest plantation companies producing tea, rubber, etc.



# KEC International : Building Infrastructure for the World of Tomorrow

Transmission & Distribution

Railways

Civil

Cables

Solar

Smart Infra

Oil & Gas Pipelines



**7+**

DECADES  
OF EXPERIENCE  
& EXPERTISE



FOOTPRINT IN  
**110+**  
COUNTRIES



**290+**  
ONGOING  
PROJECTS



**\$1.8**  
BILLION  
GLOBAL EPC  
MAJOR



**8**  
MANUFACTURING  
FACILITIES



**9000+**  
EMPLOYEES



**35+**  
NATIONALITIES

## Board of Directors



**H. V. Goenka**

Chairman, Non Executive Director



**Vimal Kejriwal**  
Managing Director  
& CEO



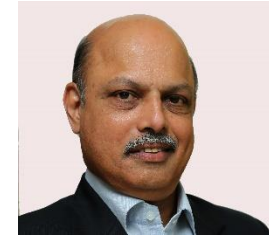
**A. T. Vaswani**  
Non Executive  
Independent Director



**D. G. Piramal**  
Non Executive  
Independent Director



**G. L. Mirchandani**  
Non Executive  
Independent Director



**M.S. Unnikrishnan**  
Non Executive  
Independent Director



**Nirupama Rao**  
Non Executive  
Independent Director



**R. D. Chandak**  
Non Executive  
Independent Director



**S. M. Trehan**  
Non Executive  
Independent Director



**Vikram Gandhi**  
Non Executive  
Independent Director



**Vinayak Chatterjee**  
Non-Executive, Non-  
Independent Director

# Management Team



**Vimal Kejriwal**  
Managing Director & CEO



**Rajeev Agarwal**  
Chief Financial Officer



**Neeraj Nanda**  
President – South Asia (T&D, Solar & Smart Infra)



**Anand Kulkarni**  
Executive Director – Business Operations



**Kaushal Kodesia**  
Executive Director – Railways



**Manjit Singh Sethi**  
Executive Director – Cables



**Nagesh Veeturi**  
Executive Director – Civil



**Sanjeev Agarwal**  
Executive Director – International (T&D, Solar)



**Gustavo Cedeno**  
Chief Executive Officer – SAE Towers



**Pankaj Kalani**  
Chief Executive - Oil & Gas Pipelines



**Somraj Roy**  
Chief Human Resources Officer



**Sumant Srivastava**  
Chief Executive – KEC Towers LLC and Senior Vice President - MENA



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## Key Performance Highlights

## Performance Snapshot – Q2 FY23



### Revenues

- Robust Consolidated growth YoY; 13% in Q2 and 20% in H1
- Healthy growth in both T&D as well as Non T&D businesses



### Order Book

- Stellar growth of 25% in Order Intake – YTD order inflows Rs. 10,465 Cr - Led by T&D, Civil and Railways
- Highest ever Order Book + L1 Pipeline of over Rs. 34,000 Cr - Bright Prospects Ahead



### Margins

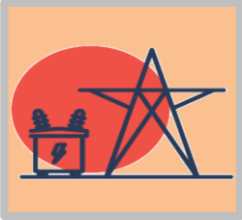
- Standalone EBITDA at 6.2% in Q2 and 7.0% in H1; Consolidated EBITDA at 4.4% in Q2 and 4.7% in H1
- Targeting sequential improvement in margins in the upcoming quarters



### Leverage

- Net Debt incl. Acceptances stands at Rs. 5,919 Cr - Brought down by Rs. 156 Cr vis-à-vis last quarter
- Targeting further reduction in H2 FY23

## Key Business Highlights – Q2 FY23



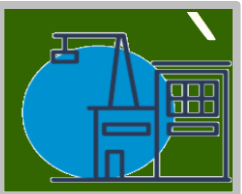
### T&D

- Achieved Revenues of Rs. 2,091 Cr. in Q2, growth of 7% YoY; strong execution in international markets
- YTD order intake of Rs. 3,775 Cr for T&D and cabling projects across India, Middle East, Africa and Americas
- Secured 5 substantial orders in India including 2 prestigious orders for building Digital GIS substations for PGCIL



### Railways

- Revenues of Rs. 858 Cr for the quarter; slightly impacted owing to unusual and heavy rainfall in certain parts of India
- Uptick in order intake – YTD orders of ~Rs. 2,500 Cr; stellar growth of ~2 times YoY
- Expanded presence in the emerging area of TCAS (Train Collision Avoidance System) with 2 orders



### Civil

- Exponential Growth trajectory continues as Revenue grows by 65% in Q2 FY23 – Revenues of Rs. 740 Cr
- Traction in order inflow continues - Secured YTD orders of Rs. 3,000 Cr+ including substantial orders in water pipelines, public spaces, industrial and residential segments



### Oil & Gas

- Delivered very good performance post acquisition of KEC Spur Infrastructure last year
- Revenues of Rs. 81 Cr. in Q2 and YTD order intake of Rs. 385 Cr.
- Strong order book + L1 of ~Rs. 900 Cr. comprising of government and private players



### Cables

- Clocked Revenues of Rs. 390 Cr. and grew by 9% vis-à-vis Q2 last year, despite softening in commodity prices
- Achieved its highest ever Revenues and Profitability for the first half
- Developed 5 new products this year and has successfully commercialized 3 of them

An aerial photograph of a tall, silver, lattice-structured transmission tower standing in a dense green forest. The tower is the central focus on the right side of the image. In the background, a thick layer of white mist or low clouds hangs over a valley, with distant mountains visible under a grey, overcast sky. The foreground shows a dirt clearing at the base of the tower. On the left side, there is a white rectangular text box with a blue border and a blue square containing the number '3'.

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## Financial Performance

*500kV Transmission line project in Thailand*

## Profit and Loss Summary (Consolidated)

Particulars	Q2			H1		
	FY23	FY22	Growth (Y-o-Y)	FY23	FY22	Growth (Y-o-Y)
Revenues	4,064	3,587	13%	7,382	6,127	20%
EBITDA	178	253	-30%	346	413	-16%
<i>EBITDA Margins</i>	<i>4.4%</i>	<i>7.1%</i>		<i>4.7%</i>	<i>6.7%</i>	
(+) Other Income	16	3		24	5	
(-) Depreciation	40	39		79	77	
(-) Interest	128	73	74%	228	138	65%
<i>Interest as % to sales</i>	<i>3.1%</i>	<i>2.0%</i>		<i>3.1%</i>	<i>2.3%</i>	
Operational PBT	27	144	-82%	64	203	-69%
<i>Operational PBT Margins</i>	<i>0.7%</i>	<i>4.0%</i>		<i>0.9%</i>	<i>3.3%</i>	
Exceptional Item*	0	-44		0	-44	
PBT after Exceptional Item*	27	101	-74%	64	159	-60%
<i>PBT Margins After Exceptional Item*</i>	<i>0.7%</i>	<i>2.8%</i>		<i>0.9%</i>	<i>2.6%</i>	
Tax	-29	20		-23	33	
<i>Tax Rate %</i>	<i>-107.9%</i>	<i>20.3%</i>		<i>-35.5%</i>	<i>20.6%</i>	
PAT	55	80	-31%	86	126	-32%
<i>PAT Margins</i>	<i>1.4%</i>	<i>2.2%</i>		<i>1.2%</i>	<i>2.1%</i>	

(₹ crore)

(\*) Exceptional item is amount written off against a legacy arbitration case in South Africa last year in Q2 FY22



## Profit and Loss Summary (Standalone)

Particulars	Q2			H1			(₹ crore)
	FY23	FY22	Growth (Y-o-Y)	FY23	FY22	Growth (Y-o-Y)	
<b>Revenues</b>	<b>3,736</b>	<b>3,357</b>	<b>11%</b>	<b>6,584</b>	<b>5,695</b>	<b>16%</b>	
<b>EBITDA</b>	<b>230</b>	<b>315</b>	<b>-27%</b>	<b>464</b>	<b>540</b>	<b>-14%</b>	
<i>EBITDA Margins</i>	<i>6.2%</i>	<i>9.4%</i>		<i>7.0%</i>	<i>9.5%</i>		
(+) Other Income	17	3		25	6		
(-) Depreciation	31	30		62	60		
(-) Interest	101	64	58%	176	121	45%	
<i>Interest as % to sales</i>	<i>2.7%</i>	<i>1.9%</i>		<i>2.7%</i>	<i>2.1%</i>		
<b>Operational PBT</b>	<b>115</b>	<b>224</b>	<b>-49%</b>	<b>251</b>	<b>365</b>	<b>-31%</b>	
<i>Operational PBT Margins</i>	<i>3.1%</i>	<i>6.7%</i>		<i>3.8%</i>	<i>6.4%</i>		
Exceptional Item*	-76	-44		-76	-44		
<b>PBT after Exceptional Item*</b>	<b>39</b>	<b>180</b>	<b>-78%</b>	<b>175</b>	<b>321</b>	<b>-45%</b>	
<i>PBT Margins After Exceptional Item*</i>	<i>1.0%</i>	<i>5.4%</i>		<i>2.7%</i>	<i>5.6%</i>		
Tax	3	48		39	86		
<i>Tax Rate %</i>	<i>8.5%</i>	<i>26.8%</i>		<i>22.4%</i>	<i>26.7%</i>		
<b>PAT</b>	<b>36</b>	<b>132</b>	<b>-73%</b>	<b>136</b>	<b>236</b>	<b>-42%</b>	
<i>PAT Margins</i>	<i>1.0%</i>	<i>3.9%</i>		<i>2.1%</i>	<i>4.1%</i>		

(\* ) Exceptional item: Q2 FY23 of Rs. 76 Cr is provision for impairment of subsidiary in SAE Brazil and Q2 FY22 of Rs. 44 Cr is amount written off against a legacy arbitration case in South Africa

## Businesswise Revenue Performance (Consolidated)

(₹ crore)

Business Verticals	Q2		
	FY23	FY22	Growth (Y-o-Y)
<b>T&amp;D:</b>	<b>2,091</b>	<b>1,946</b>	<b>7%</b>
- T&D (KEC)	1,871	1,738	8%
- SAE Towers	220	208	6%
<b>Non T&amp;D:</b>	<b>2,093</b>	<b>1,808</b>	<b>16%</b>
- Railways	858	986	-13%
- Civil	740	449	65%
- Oil & Gas Pipelines	81	0	NA
- Smart Infra	25	17	51%
- Cables	390	356	9%
<b>Inter SBU:</b>	<b>-120</b>	<b>-166</b>	<b>-28%</b>
<b>Total Net Sales</b>	<b>4,064</b>	<b>3,587</b>	<b>13%</b>
<b>T&amp;D Share</b>	<b>51%</b>	<b>54%</b>	
<b>Non T&amp;D Share</b>	<b>49%</b>	<b>46%</b>	

H1		
FY23	FY22	Growth (Y-o-Y)
<b>3,736</b>	<b>3,351</b>	<b>11%</b>
3,150	2,941	7%
586	411	43%
<b>3,911</b>	<b>3,056</b>	<b>28%</b>
1,562	1,580	-1%
1,338	749	79%
173	0	NA
30	37	-19%
809	690	17%
<b>-265</b>	<b>-280</b>	<b>-5%</b>
<b>7,382</b>	<b>6,127</b>	<b>20%</b>
51%	55%	
49%	45%	

## Borrowings & Working Capital (Consolidated)

Particulars	30-Sep-22	30-Sep-21	Increase/ (Decrease) YoY
I) Net Debt	3,548	2,801	746
II) Interest Bearing Acceptances	2,372	1,549	822
<b>Total (I + II)</b>	<b>5,919</b>	<b>4,351</b>	<b>1,568</b>

30-Jun-22	Increase/ (Decrease) QoQ
3,418	130
2,658	-286
<b>6,076</b>	<b>-156</b>

(₹ crore)

☐ With dedicated efforts, debt level including acceptances has started declining and has reached Rs. 5,919 Cr as on 30th Sep'22, a reduction of Rs. 156 Cr vis-à-vis last quarter; targeting further reduction in H2 FY23

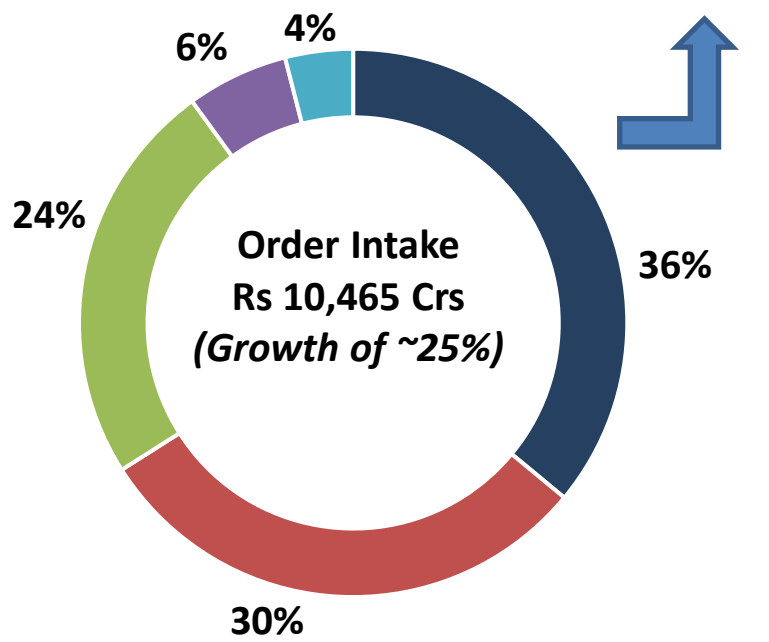
☐ **Net Working Capital (NWC)** stands at 148 days as on 30<sup>th</sup> Sep'22. We continue to focus on below initiatives to optimize working capital:

- Judicious monitoring of cash flows through daily/ weekly war rooms
- Setting up Cross Functional teams for collection of high value AR especially retention
- Concerted efforts on expediting commercial closure of projects
- Enhancing digitalisation efforts

# Order Intake & Order Book (Consolidated)

## Order Intake – YTD FY23

T&D : 32%    SAE : 4%

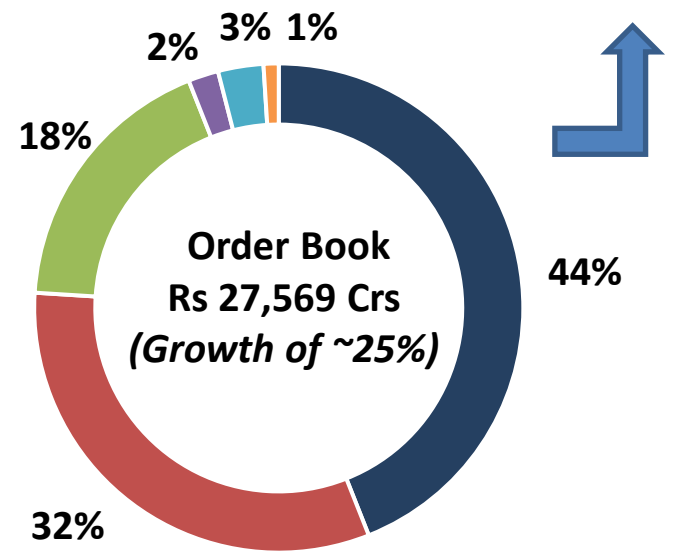


■ T&D   ■ Civil   ■ Railways   ■ Cables   ■ Oil & Gas

Domestic : 80%    International : 20%

## Order Book – YTD FY23

T&D : 40%    SAE : 4%



■ T&D   ■ Civil   ■ Railways   ■ Cables   ■ Oil & Gas   ■ Smart Infra

Domestic : 68%    International : 32%

Highest ever Order Book + L1 of Over Rs 34,000 Crs

# Business Outlook – Exciting Times Ahead



## Economic Outlook

- Softening of commodity prices such as Steel, Aluminium and Copper
- Capex resurgence
  - Government's thrust on Infrastructure continues
  - Return of Private capex
- Enhanced GCC capex backed by high oil prices



## Business Outlook

- Commenced execution of projects secured at elevated/ current commodity costs
- Revival in outlook of SAE Towers
- Civil will continue to be largest growth driver
- Uptick in tendering activities of Domestic T&D and Railways
- Significant opportunities in international for non-T&D businesses



## How are we placed?

- Confident of a sequential improvement in margins in the quarters to come
- Revenue visibility for next 7 to 8 quarters – Highest ever Order Book and L1 Position of over Rs. 34,000 Cr
- Tenders under Evaluation & Tenders in Pipeline of over Rs. 110,000 Cr

## Key Risks



Increasing Interest costs

Volatile Commodity prices

High Logistics costs

Geopolitical Instability

Every Child  
Needs A  
Teacher



बेटी पढाओ  
बेटी बचाओ

भारत  
महान

4

**Environmental,  
Social and  
Governance  
(ESG)**



pehlay  
akshar  
ANNUAL  
DAY  
CELEBRATION

**Pehlay Akshar Schooling  
– Functional English classes imparted to children**

## ESG & Sustainability Goals and Status



### Happiness Quotient

**Target:** Increase Happiness Quotient to 85% by FY26

**Status:** Happiness Quotient for FY22 is 80%, in line with FY21



### Diversity & Inclusion

**Target:** Increase in diversity by 25% by FY26

**Status:** Diversity has increased by 4% YoY in FY22



### Occupational Health & Safety

**Target:** Work towards the goal of achieving Zero accidents

**Status:** LTIFR has reduced to 0.26 in FY22 vis-à-vis 0.68 in FY21, a reduction of 62% YoY



### Corporate Social Responsibility

**Target:** Reach 2 lac CSR beneficiaries by FY 26

**Status:** CSR beneficiaries for FY22 are 3.3 lakh (includes COVID-19 response beneficiaries of 2.4 lakh)



### Circularity

**Target:** Zero waste to landfill by FY 26 for manufacturing plants

**Status:** Waste to landfill has reduced by 34% YoY in FY22



### Water Positive Approach

**Target:** Reduce water consumption intensity in manufacturing plants by 20% by FY26

**Status:** Water consumption intensity has reduced by 16% YoY in FY22



### Energy Consumption

**Target:** Reduce energy consumption intensity of manufacturing plants by 15% by FY26

**Status:** Energy consumption intensity has reduced by 26% YoY in FY22



### Carbon Emission

**Target:** Reduce Greenhouse Gas (GHG) emissions intensity of manufacturing plants by 20% by FY26

**Status:** GHG emission intensity has reduced by 12% YoY in FY22



### Sustainable Procurement

**Target:** 100% of key suppliers to be assessed under ESG criteria by FY23

**Status:** Formulated Sustainable Procurement Policy & Assessment process initiated

# Sustainability Roadmap – Key Initiatives and Approach



## Happiness Quotient

- Launched KEC Happyverse – A special campaign to build awareness on the Happiness philosophy
- Action planning workshops across the organisation to increase Happiness



## Circularity

- Reduction of ETP sludge generation through appropriate spent acid disposal, thereby reducing the amount of hazardous waste
- Reduction of spent acid generation by implementing Iron filtration plant



## Diversity & Inclusion

- Periodic meetings of the Diversity & Inclusion committee
- Increased recruitment of Persons with Disability and commenced hiring transgenders for various roles



## Water Positive Approach

- Installation of rainwater harvesting wells
- Initiated Kaizen drive on water conservation projects
- Usage of Aerator / Reduction in Pipe sizes to reduce water flow



## Occupational Health & Safety

- Convened Steering Committee for every project to monitoring safety performance effectively
- Implemented a comprehensive Fatality Prevention Plan to stringently monitor safety measures and safety systems



## Decarbonisation

### Reducing energy consumption & carbon emission

- Installation of induction furnaces and usage of natural/LPG gas
- Installation of solar panels with LED lighting fixtures for project site stores



## Corporate Social Responsibility

- Installed 65 fever clinics for rural healthcare services in Maharashtra, 2.5 lakh beneficiaries
- Initiated a new programme to support 500 farmers for organic cotton farming and weaving and encourage alternative sources of income



## Sustainable Procurement

- Formulated the Code of Conduct (CoC) based on sustainability / ESG criteria
- Formulated Sustainable Procurement Policy



# THANK YOU



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