POLYCAB INDIA LIMITED

Polycab House, 771 Mogul Lane, Mahim (W), Mumbai - 400016

CIN: L31300GJ1996PLC114183

Tel: +91 22 2432 7070-74 Fax: +91 22 2432 7075

Email: shares@polycab.com Website: www.polycab.com



Date: 19th July 2022

То

Department of Corporate Services Listing Department

BSE Limited National Stock Exchange of India Limited C-1, G-Block, Bandra-Kurla Complex

Mumbai – 400 001 Bandra (E), Mumbai – 400 051

Scrip Code: 542652 Scrip Symbol: Polycab ISIN:- INE455K01017

Dear Sir / Madam

<u>Sub: Corporate Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015</u>

In accordance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Corporate presentation on the Unaudited (Standalone and Consolidated) Financial Results of the Company for the quarter ended 30th June 2022.

Kindly take the same on your record.

Thanking you

Yours Faithfully

For Polycab India Limited

Manita Carmen A Gonsalves

Company Secretary and Compliance Officer

Membership No.: A18321

Address: Polycab House, 771, Mogul Lane

Mahim (West), Mumbai - 400 016





Evolving through excellence



Corporate Presentation

July 2022

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02 Leadership in Wires & Cables

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Company Overview

Polycab: A Snapshot





Market leader in Wires and Cables¹



22 - 24% Share of Organized Market²







5-year CAGR at ~30%

Manufacturing Footprint



23 Facilities, 4 locations

Strong backward integration

Strong Management Bandwidth



Blend of Entrepreneurial and highly experienced professional management

Proven Track Record

5 year CAGR

Revenue 17%

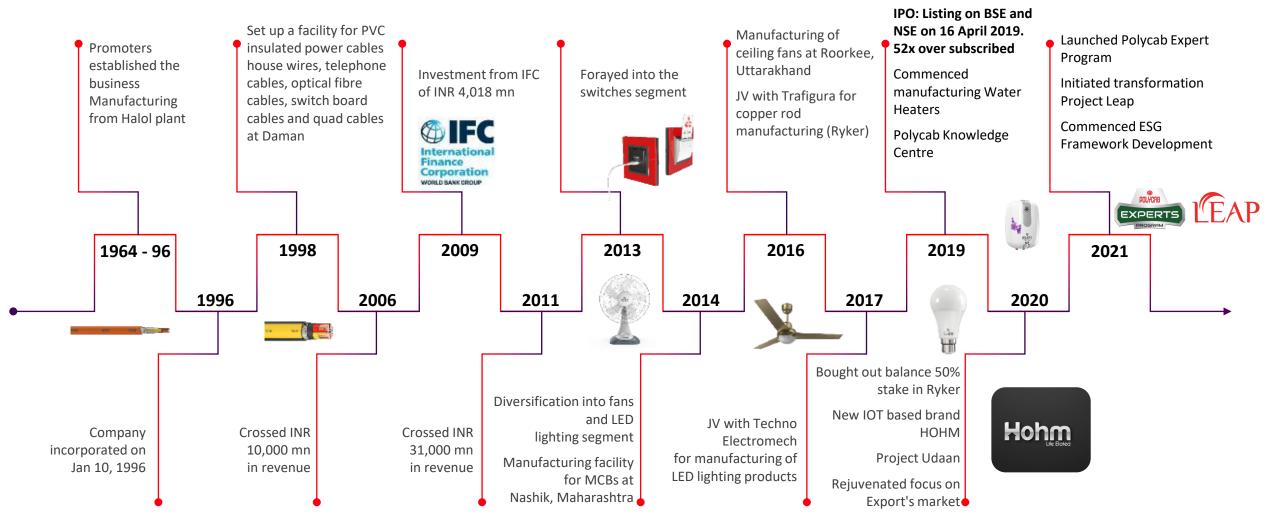
EBITDA 20%, PAT 31%



Note: FMEG: Fast Moving Electrical Goods; (1) In India, In terms of segment revenue; (2) As of March 31, 2022; (3) EBITDA - Earnings before Interest, Tax, Depreciation & Amortization excludes other Income; (4) PAT – Adjusted Profit after tax

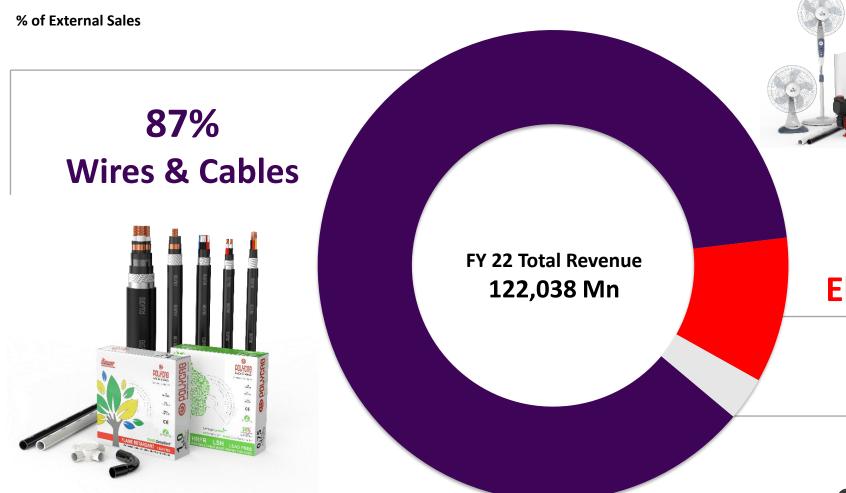
Our Journey





Our Segments: An Overview





10%
Fast Moving
Electrical Goods

3%
Copper + Other
(incl. EPC)

Notes: Consolidated Revenue in INR Mn, Rounded off





Consumption

Growing affluence leading to premiumization • Growth of rural India • Nuclearization of families • Evolving consumer behaviour



STRUCTURAL GROWTH DRIVERS

Current opportunity landscape provides highly conducive environment for exponential business growth in the medium-to-long term



Infrastructure

Power and railways spend increase • Electrification • Capex cycle uptick • Urbanization, Smart cities, Housing for all



03

Policy Reforms

PLI scheme • Duty reforms to bridge competitiveness gap with China • Make in India initiative • Export subsidy schemes • ESG reforms





Emerging

Digitalization • Renewable energy

Electric Mobility • IoT and Industry 4.0



Key Management Initiatives to create value





Our Capitals which help us create value...



Inputs

Manufactured capital

- 23 Manufacturing units
- 28 Warehouses and depots

Intellectual capital

- R&D expenditure INR 223 Mn
- 144 registered IPRs

Human capital

- Employed on roll: 4,431
- Contract employees: 7,337

Social & relationship capital

- Retail outlets: 2,05,000+
- Registered dealers: 4,600+

Natural capital

- Environment expend: INR 136 Mn
- Electricity consumption:156 Mn KWH

Processes



Outputs

Wires & cables

No of SKUs 11,000+ Sales: INR 106.95 BN

FMEG

No of SKUs 6,000+ Sales: INR 12.54 BN





Outcomes

- Range of wires & cables: 0.20 KV to 220 KV
- Range of FMEG products: 10+ categories
- 100% sales manufactured in India
- Water recycled: 67+ Mn litres
- Electricity from renewable sources: 17%

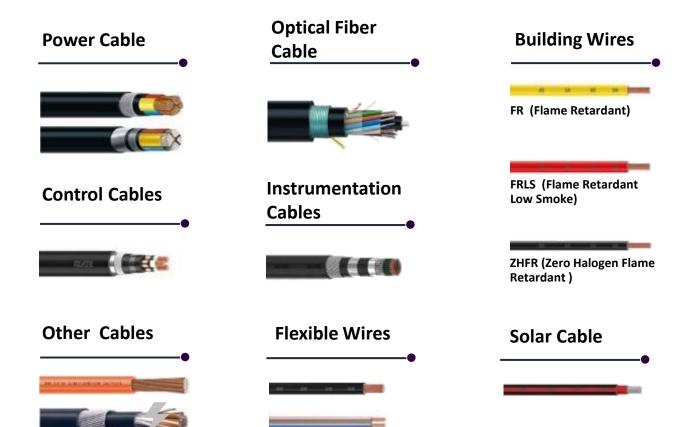


Leadership in Wires and Cables

Market leader in Wires & Cables with a diverse portfolio



Polycab is the largest Wires and Cables manufacturer in India, with a strong suite of products...



Wide Customer Base across Industries...







s Construction



IT Park



Infrastructure



Renewable



Non-Metal



Cement



Agriculture



Telecom

Railway

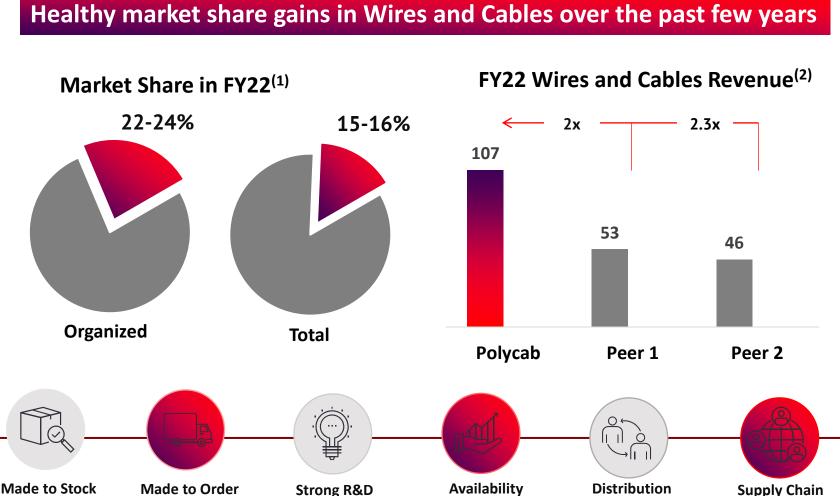
Polycab's dominant position in Wires and Cables industry to capture attractive market size



Wires and Cables industry In FY22¹:

> ~ 600 – 650bn **Market Size**

40-45% of the electrical equipment industry



Marquee Customers

The Polycab

Advantage



Made to Stock

Made to Order

Strong R&D infrastructure **Availability**

Note: (1) Industry estimates, Polycab estimates; (2) 12 months ended March 2022. Revenue in INR billion; No adjustment for Inter segment revenue



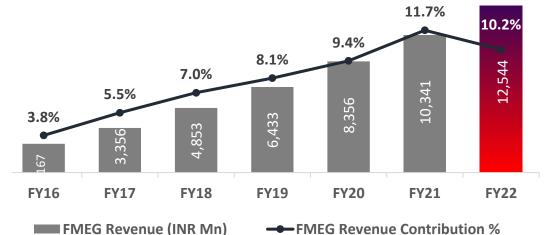
Fast growing FMEG Business

FMEG: Expanding presence in 'Electricals' ecosystem



FMEG continues to become a sizeable part of the business - growing at 30% CAGR in past 5 years





Forayed in FY14 ...

- Diversified portfolio with focus on the upcoming industry trends
- Inhouse Manufacturing
- Pan India Distribution
- Present in Fans, Lighting Luminaires, IOT products, Switches, Switchgears, Water heaters, Pipes, Conduits, Agro pumps, Solar etc.

... leveraging synergies

- Common raw materials higher negotiating power
- Manufacturing know how
- Strong brand goodwill in electricals space
- Economies of scale Cost-savings in transportation
 & distribution
- Cross-sell opportunities to a larger customer base

High Growth Opportunity in the Indian FMEG Industry



Macro drivers include evolving consumer aspirations, increasing awareness, rising income, rural electrification, urbanisation, digital connectivity

Fans & Appliances

Preference for energy

Value added products

Increasing demand for

with aesthetic appeal

efficient fans & appliances



125Bn

Switches



72Bn

- Customer preferences towards modular switches
- Demand for safe and secure switches
- Greater awareness towards building automation and management

LV Switchgear



20Bn

- LV to outgrow MV / HV segment
- Modular devices and safe products gaining preference
- Rising demand for various electrical appliances

Lighting



187Bn

- Considerable shift towardsLED segment
- Government efforts and consumer awareness towards energy efficient technology
- Emerging technology trends like Smart LED's

premium and smart fans

Notes: Industry estimates, Polycab estimates; Figures in INR

Multi format retail approach: Polycab Galleria, Arena and Shoppee



- ☐ Strategic showcase enabling consumers and trade constituents to experience and choose from a wide range of quality products
- At iconic electric markets hub which is also an important feeder market to western and southern India
- ☐ Equipped with audio-visual facilities for training electricians and retailers on safety, soft skills, basics in English and computers
- ☐ Virtual reality showcase for B2B buyers to experience the plants and facilities
- Deepens connect with direct customers in the FMEG market as well as retailers from upcountry
- ☐ Currently in Mumbai, Chandigarh, Jaipur, Trivandrum, Visakhapatnam, Indore, Ahmedabad, Cochin, Surat, Hyderabad, Patna and Madurai
- ☐ Aiming to expand such experimental stores across key cities













Strengthening Brand Recognition

Strong Brand Recognition in the Electricals Industry..



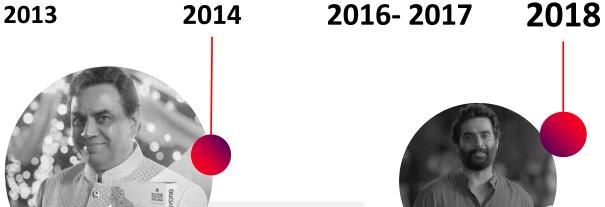
Our Brand Journey from B2B to B2C

'Connection Zindagi Ka' was a hit with customers- the impactful narrative with their minds and hearts





2020



Polycab became a household name with

the target audience





2019



2021

Hap Happy – Dance of Joy Campaing

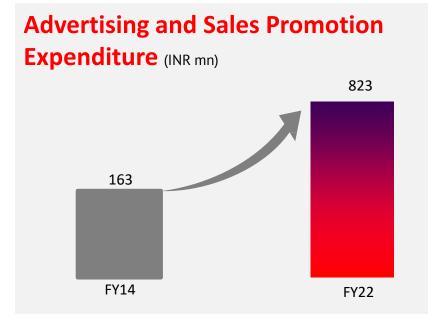
कनेक्शन बचत का,

कनोक्शन जिंदनी का.

... and strengthening it further using multi pronged approach







Multi pronged approach to increase brand awareness



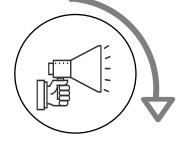
Actively engage Dealers and Distributors



Loyalty Points via Experts Program



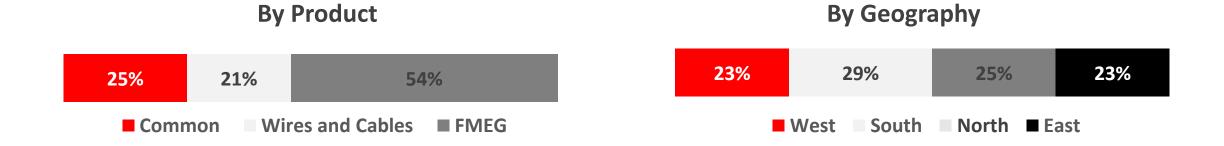
Increased Advertising on Social Media and Sales Promotion



Pan India distribution network to support diverse customer base and product categories



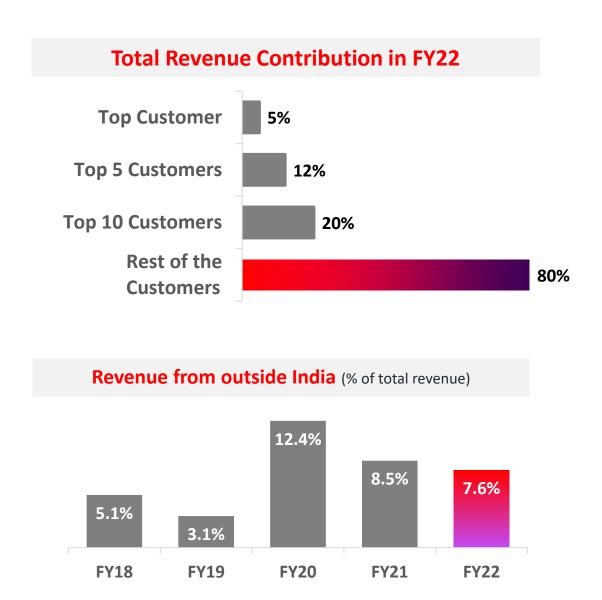


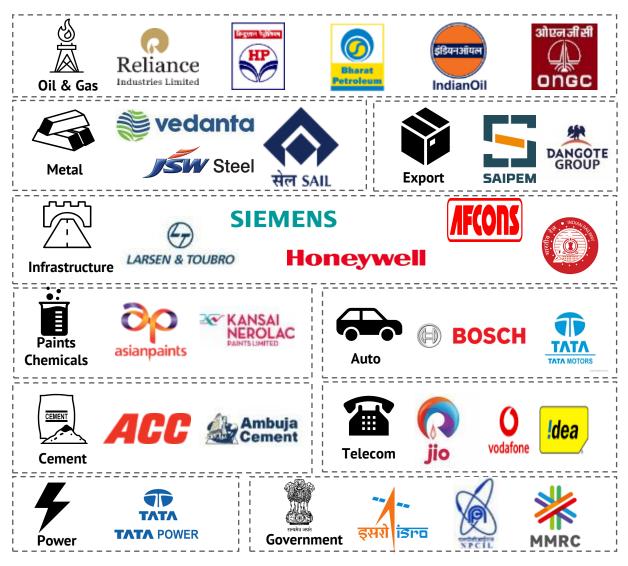


Notes: As of Mar'22. Bar charts represents split of authorised dealers and distributors.

Catering to marquee customers







Note: Companies served in past and present, directly or indirectly through authorised dealer/ distributors



Strong Manufacturing & R&D capabilities

Inhouse Manufacturing with a high degree of backward integration and Automation...







Halol

Fan Manufacturing Unit





Nashik

Cable CCV Line

^{1.} Figures are absolute numbers where no units are indicated as of 31st March, 2022;

...Strong R&D and innovation capabilities with quality assurance



Investments in in-house R&D capabilities with strong focus on backward integration

- NABL ISO 17025 certified R&D centre to support own manufacturing
- Over 100 engineers and technicians
- Centre of excellence for R&D on polymers
- Existing facilities for key raw materials with continuously improving R&D capabilities to capitalize on industry trends
- Environmentally friendly power cables, rubber (elastomeric) cables and electron-beam irradiated cables



Green Wire

Our ecological initiative

Launched Green Wire - an energy efficient and environment-friendly product that contributes to India's 'Go Green' mission

Supported by quality & reliability initiatives...

















Initiated ESG framework development project to be concluded in FY23



Gap Analysis & Materiality

- •Introspect and compare with peers to understand ESG gaps
- •Identify material issues for your business, consult with investors
- Review the requirements Of ESG rating programs
- •Scan the regulatory landscape of the countries in which you operate

Development of ESG framework, targets & programs

- •Identify targets for first 12 months and subsequent years
- •Institute ESG committee and its charter with adequate authorities and business oversight
- Develop framework aligned to regulatory, investor and consumer requirement
- Develop a maturity scorecard for internal rating of ESG performance

Continual improvement and eminence

- Prepare for initial public disclosure of ESG performance
- •Do course correction as appropriate and Prepare for ranking
- Build eminence and target to attain pole position over time

Integration of ESG in business Strategy and Risk Management

- Update and introduce revised policies
- Build capacity of internal stakeholders and office bearers, introduce ownership for sustained ESG performance
- Revisit your corporate risk register and update it basis the identified ESG risks
- •Run pilot before firm wide / business wide rollout

.. made healthy progress over the last three months

ESG Maturity & Initial Assessment

Capacity building of key SPOCs

Conducted a materiality assessment exercise

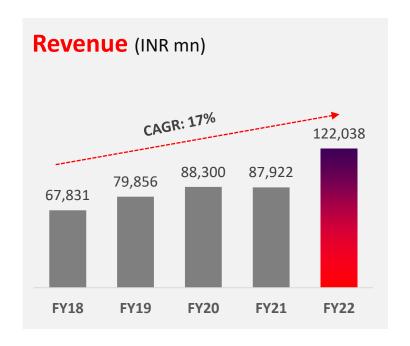
Peer benchmarking and gap assessment

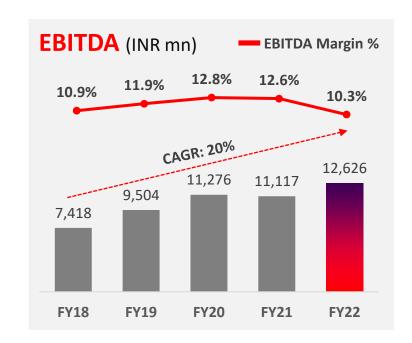


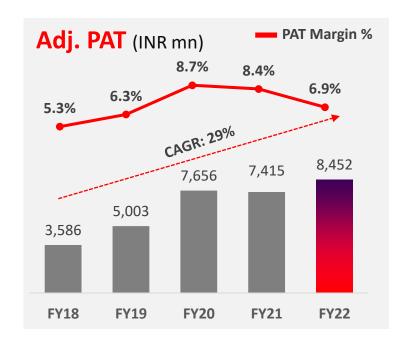
Robust Financials

Proven track record of financial performance









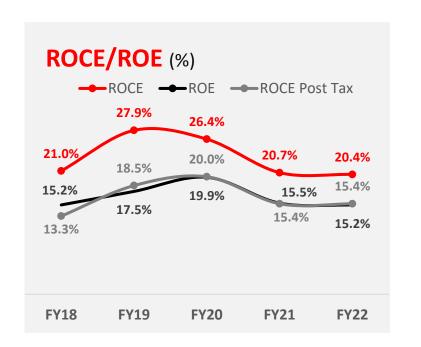
Delivering steady growth + profitability

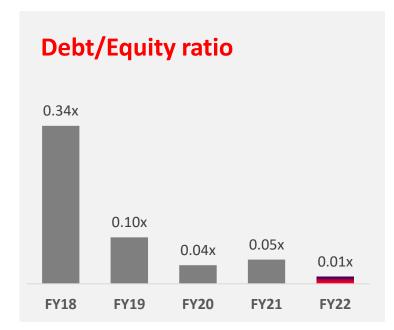
Strong manufacturing capability Expansion of Distribution Network Profitable Growth

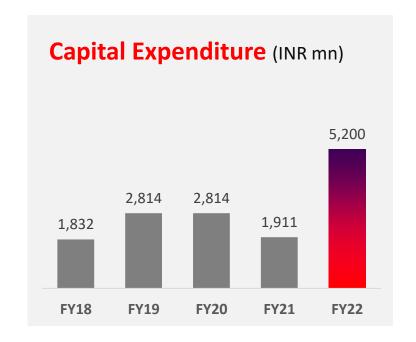
Notes: (1) Numbers on consolidated basis (2) Revenue: Revenue from operations (3) EBITDA excludes Other Income (4) CAGR - five years (5) Adjusted PAT

Proven track record of financial performance











Improving returns and surplus cash to fuel future growth

Growth Funded by Internal Accruals

>>>

Invested in technology and built capacities for future

Notes: (1) ROCE (Return on Capital Employed) is (Profit before tax plus finance cost) divided by closing value of (Debt plus total equity including non-controlling interest), ROCE post tax uses effective tax rate (2) ROE (Return on Equity) is Profit for the year divided by closing value of equity including non-controlling interests (3) Debt / Equity: Total debt / equity including non-controlling interests (4) Net Cash Position: Cash + Bank balances + Investments - Debt

Consolidated Profit and Loss Statement



Particulars (INR mn)	FY 2022	%	FY 2021	%	FY 2020	%
Revenue from Operation	1,22,038	100.0%	87,922	100.0%	88,300	100.0%
Cost of Goods sold	94,657	77.6%	65,171	74.1%	63,686	72.1%
Contribution (A)	27,381	22.4%	22,751	25.9%	24,613	27.9%
Employee cost	4,066	3.3%	3,537	4.0%	3,657	4.1%
Other Operating Expenses	10,663	8.7%	8,102	9.2%	9,606	10.9%
Total Operating Expenses (B)	14,729	12.1%	11,639	13.2%	13,263	15.0%
Share of profit/(loss) of JVs (Net of tax) (C)	-26	0.0%	6	0.0%	-74	-0.1%
EBITDA (A) - (B) + (C)	12,626	10.3%	11,117	12.6%	11,276	12.8%
Other Income	899	0.7%	1,029	1.2%	928	1.1%
Depreciation	2,015	1.7%	1,762	2.0%	1,609	1.8%
Finance Cost	352	0.3%	427	0.5%	495	0.6%
PBT	11,159	9.1%	9,958	11.3%	10,100	11.4%
Income Tax	2,706	2.2%	2,543	2.9%	2,444	2.8%
Adjusted PAT	8,452	6.9%	7,415	8.4%	7,656	8.7%
Exceptional items	721	0.6%	1,444	1.6%	0	0.0%
Reported PAT	9,173	7.5%	8,859	10.1%	7,656	8.7%

Consolidated Balance Sheet



Particulars (INR mn)	FY 2022	FY 2021	FY 2020
<u>Assets</u>			
Non-Current Assets			
Fixed Assets	20,598	19,805	16,632
Non-current Deposits	126	580	14
Financial / Non-current Assets	1,983	2,036	2,471
Total Non-current Assets	22,708	22,421	19,117
Current Assets			
Inventories	21,996	19,879	19,250
Trade Receivables	12,964	14,358	14,336
Investments	7,641	6,231	400
Cash and Bank Balances	4,071	5313	2813
Others - Current Assets	4,739	1,945	3,700
Total Current Assets	51,411	47,726	40,499
Total Assets	74,119	70,147	59,616

Particulars (INR mn)	FY 2022	FY 2021	FY 2020
Equity & Liabilities			
Shareholder's Funds			
Share Capital	1,495	1,491	1,489
Reserves and Surplus	53,943	46,048	36,875
Total Shareholder's Funds	55,438	47,539	38,364
Minority Interest	250	188	150
Non-current Liabilities			
Borrowings	30	1,037	107
Others - Non-current Liabilities	988	1,237	904
Total Non-current Liabilities	1,018	2,274	1,011
Current Liabilities			
Short-term Borrowings	802	1,450	1,115
Trade Payables	12,175	13,480	13,537
Others - Current Liabilities	4,436	5,215	5,440
Total Current Liabilities	17,413	20,146	20,091
Total Equity and Liabilities	74,119	70,147	59,616

Consolidated Annual Cash Flow Statement



Particulars (INR mn)	FY 2022	FY 2021	FY 2020
Net Cash Flow from Operating Activities	5,116	12,524	2,446
Net cash flow from/(used in) investing activities	-4,270	-10,121	-2,622
Net cash flow from/(used in) financing activities	-2,007	-1,748	107
Net Increase / (Decrease in cash and cash equivalents)	-1,160	656	-69

Q1 FY23: Key Highlights





Top-line (Revenue)

Q1FY23: 27,366 mn

> -31% QoQ



Operating (EBITDA)

Q1FY23: 3,098 mn

≈ 135% YoY

> -35% QoQ



Profitability (PAT)

Q1FY23: 2,225 mn

> -32% QoQ







Notes: (1) Numbers on consolidated basis (2) Revenue: Revenue from operations (3) EBITDA excludes other Income (4) PAT: Adjusted Profit After Tax

Q1FY23: Consolidated Profit and Loss Statement



		Quar	ter		YoY
Particulars (INR mn)	Q1FY23	%	Q1FY22	%	Growth
Revenue from Operation	27,366	100.0%	18,552	100.0%	47.5%
Cost of Goods sold	20,524	75.0%	14,196	76.5%	44.6%
Contribution (A)	6,842	25.0%	4,356	23.5%	57.1%
Employee cost	1,101	4.0%	939	5.1%	17.3%
Other Operating Expenses	2,630	9.6%	2,075	11.2%	26.7%
Total Operating Expenses (B)	3,731	13.6%	3,014	16.2%	23.8%
Share of profit/(loss) of JVs (Net of tax) (C)	-13	0.0%	-21	-0.1%	-40.2%
EBITDA (A)-(B)+(C)	3,098	11.3%	1,321	7.1%	134.6%
Other Income	443	1.6%	240	1.3%	85.0%
Depreciation	510	1.9%	493	2.7%	3.5%
Finance Cost	84	0.3%	98	0.5%	-13.7%
PBT	2,947	10.8%	970	5.2%	203.9%
Income Tax	722	2.6%	233	1.3%	210.3%
Adjusted PAT	2,225	8.1%	737	4.0%	201.9%
Exceptional items / Discontinued ops.	0	0.0%	15	0.1%	-100.0%
Reported PAT	2,225	8.1%	753	4.1%	195.7%

	Quarter				
Exceptional items / Discontinued ops.					YoY
(INR mn)	Q1FY23	%	Q1FY22	%	Growth
Profit from Discontinued operations	-	-	15	-	-
Total	-	-	15	0.1%	-

Q1FY23: Consolidated Balance Sheet



Particulars (INR mn)	Jun-22	Jun-21
<u>Assets</u>		
Non-current Assets		
Fixed Assets	20,716	20,082
Non-current Deposits	7	580
Other Non-current Assets	2,020	2,357
Total Non-current Assets	22,743	23,019
Current Assets		
Inventories	25,770	26,026
Trade Receivables	8,822	9,292
Investments	3,567	5,888
Cash and Bank Balances	3,170	3,996
Others - Current Assets	6,291	3,334
Total Current Assets	47,620	48,536
Total Assets	70,363	71,555

Particulars (INR mn)	Jun-22	Jun-21
Equity and Liabilities		
Shareholder's Funds		
Share Capital	1,496	1,492
Reserves and Surplus	54,053	46,803
Total Shareholder's Funds	55,549	48,294
Minority Interest	279	201
Non-current Liabilities		
Borrowings	34	912
Others - Non-current Liabilities	966	1,290
Total Non-current Liabilities	1,000	2,202
Current Liabilities		
Short-term Borrowings	806	2,256
Trade Payables	8,545	14,578
Others - Current Liabilities	4,184	4,024
Total Current Liabilities	13,536	20,858
Total Equity and Liabilities	70,363	71,555

Q1FY23: Consolidated Condensed Cash Flow Statement



	Quarter	
Particulars (INR mn)	Q1FY23	Q1FY22
Net Cash Flow from Operating Activities	-2,053	-1,584
Net cash flow from/(used in) investing activities	3,541	-802
Net cash flow from/(used in) financing activities	-2,095	748
Net Increase / (Decrease) in cash and cash equivalents	-607	-1,639

Q1FY23: Other key data points

	Quarter	
Particulars (INR mn)	Q1FY23	Q1FY22
Advertisement and sales promotion expense	195	78
Capital expenditure	1,044	800
Net Cash Position*	5,904	7,296
Trade acceptances*	2,920	9,149
Goods in Transit*	2,065	1,972
Exports contribution (%)	6.7%	6.1%

^{*} as at period end

Q1FY23: Other financial metrics

(
POLYCAB
Connection Zindaai Ka

	Average			
Working Capital in days	Q1FY23	FY22	FY21	
Receivable Days	25	41	59	
Inventory days	94	81	108	
Payable Days	56	67	102	
Net Working Capital	63	54	65	

Closing		
Q1FY23	FY22	FY21
25	39	59
93	85	110
45	63	102
73	61	67

Other Income (INR mn)	Q1FY23	Q1FY22
Interest income	59	80
Gain/loss on Redemption of investment	63	53
Fair value of financial assets (MTM)	254	-17
Exchange differences (net)	45	116
Miscellaneous income	22	8
Total	443	240

Finance Cost (INR mn)	Q1FY23	Q1FY22
Interest on Bank Borrowings	4	3
Interest on LC, VBD and Leases	33	32
Other borrowing costs	48	62
Foreign Exchange Gain/loss	0	0
Total	84	98

Project Leap

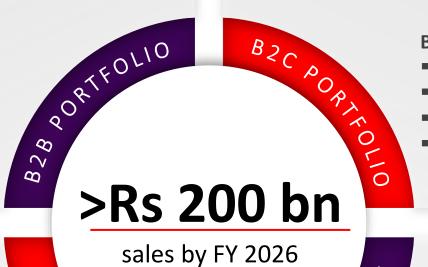
A multi year transformation journey





Energize B2B I Strengthen leadership

- Recalibrate business model
- Refine value proposition
- Micro market analytics
- Business development





Breakout growth in B2C I Position to win

- Create a winning variant ladder
- Redefine brand architecture
- "Digital-first" led execution
- Exploring adjacencies



Future proof success I Organization excellence

- Operating Model
- Talent and Capability
- Digital & Analytics





Accelerate Sustainability Agenda

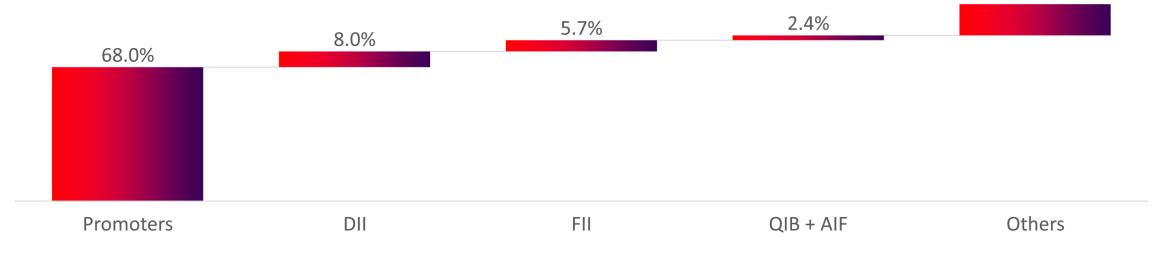
- Renewable Energy
- Waster & Water Recycling
- Inclusive Growth
- CSR spends

Forward looking statements

Shareholding Pattern



15.9%



Note: As on 30th June 2022. DII (Domestic Institutional Investors) includes "Mutual Funds". FII (Foreign Institutional Investors) includes "Foreign Portfolio - Corp" and "Foreign Corporate Bodies". QIB/ AIF stands for "Qualified Institutional Buyer"/ "Alternative Investment Fund"







Leadership Team - Board of Directors





Inder T Jaisinghani
Chairman and Managing Director



Bharat A Jaisinghani Whole-Time Director



Nikhil R Jaisinghani Whole-Time Director



Rakeshkumar Talati Whole-Time Director



RS Sharma
Independent Director

Holds a degree from ICWA . Previously served as Chairman and MD at ONGC Ltd. He has also worked as a Senior Advisor at McKinsey & Company and Chaired the FICCI Hydrocarbon committee.



TP Ostwal Independent Director

Practicing Chartered Accountant and is a senior partner with T.P Ostwal and Associates LLP. Contributed to transfer pricing regulations in India as well as Developing Countries of United Nations



Pradeep Poddar Independent Director

IIM-Ahmedabad Alumni. Was M.D. of Heinz for India and South Asia. Led the Tata Group's Global foray into healthy beverages. Currently on the Boards of Monsanto India Ltd, Welspun India Ltd, and Uflex Ltd.



Sutapa Banerjee Independent Director

Advanced Leadership Fellow at Harvard. Economics Gold medalist. On Boards of Zomato, Godrej Properties, JSW Cement, Axis Capital, Manappuram Finance, amongst others

Leadership Team - Management



- Blend of Entrepreneurial and Professional Management
- Professionals with Prior Experience in Bajaj, Crompton, Havells, Orient, Panasonic, SRBC & Co, Tata Group, Unilever, Vedanta etc.
- Vision to Execute Strategies in a Dynamic Environment
- Extensive Relationships and Deep Business Understanding



Anil Hariani
Director – Commodities
(Non-board member)



Anil Shipley
Head – Strategic Projects,
Electrical & Electronics



Anurag Agarwal Executive President



Ashish D. JainExecutive President & Chief
Operating Officer - Telecom



Bhushan Sawhney Executive President & Chief Business Officer (HLDC)



Diwaker Bharadwaj President (Packaging Development)



Gandharv TongiaChief Financial Officer



Kunal I Jaisinghani Head – Agri Products



Manita Carmen A. Gonsalves Company Secretary and Compliance Officer



Rajesh Nair Executive President & Chief HR Officer



Rishikesh Rajurkar President - Project



Sandeep Bhargava Executive President & Chief Procurement Officer



Sanjeev Chhabra Executive President & Chief Treasury Officer



Vivek Khanna Executive President & Chief Information Officer



Vivek Sharma
Deputy Managing Director
(Non-Board Member)

Our Social Responsibility – A Philosophy of Empathetic Care



Health



Education



Environment



Rural development



On an average per day, 90-100 patients are taking advantages of our Mobile Medical Unit

Conducted breast tumour detection camps
Health camps in nearby villages

Support provided to Dr.
Hedgewar Hospital, Aurangabad
in setting up two General Wards
and mammography machine in
the Radiology department

Construction of new classes in Narukot Javahar Ashram School, Narukot Utarbuniyadi Ashram School, and Tuwa Ashram School

Study Science, Technology, Engineering & Mathematics (STEM) Laboratory set up for students to learn practical aspects of education

Leadership Enrichment for Adolescence through Assessment & Development (LEAAD) programme organised 17% electricity generated through renewable sources, which led to 15,000+ tonnes reduction in CO2 emission

Replaced 100% conventional lighting with energy efficient LED lighting

Installation of Variable Frequency Drive (VFD) in compressors and pumps, resulting in 20% energy saving

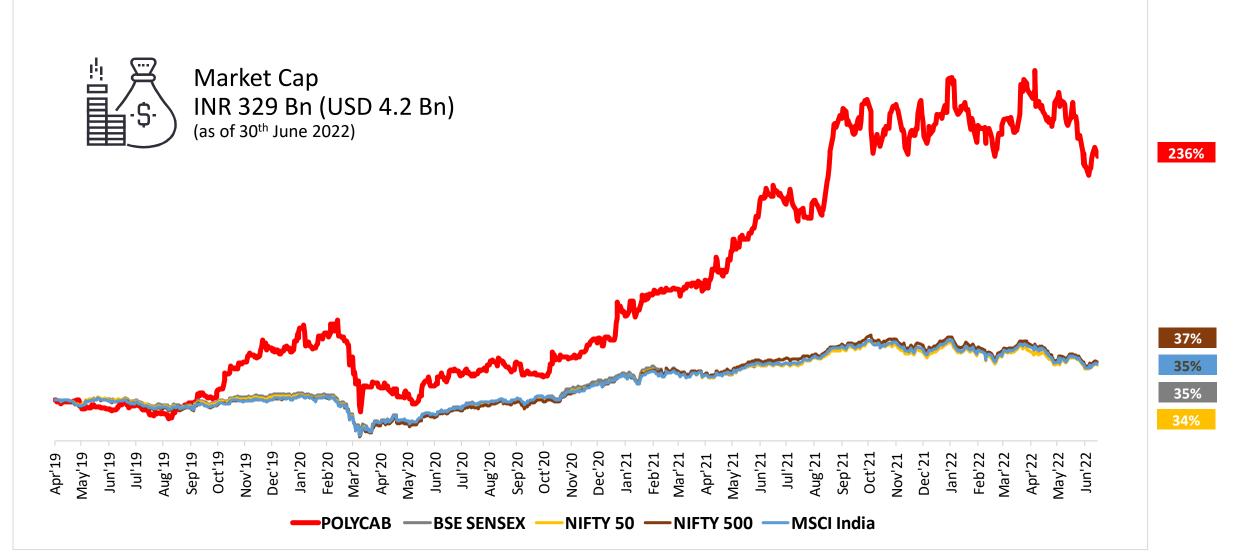
Promoting efficient farming through sessions on soil testing & model farms.

Women oriented skill training & creation of self help groups

Deepening of water reservoirs under Gujarat Government's "Sujalam Sufalam" programme in villages of Asoj, Bodidra & Waghodia

Enhancing shareholder value





Market Cap in USD calculated using USD INR spot rate of 79

Safe Harbour



This Release / Communication, except for the historical information, may contain statements, including the words or phrases such as 'expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should' and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise, which are forward looking statements. These forward looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, consumption level, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in international copper, aluminum, oil prices and input costs and new or changed priorities of the trade. The Company, therefore, cannot guarantee that the forward-looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events. The Company does not undertake any obligation to update forward looking statements that may be made from time to time by or on behalf of the Company to reflect the events or circumstances after the date hereof.

THANK YOU

Polycab India Limited

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