

From Corporate Office: 510, A Wing, Kohinoor City C-I
Kiroi Road, Off L.B.S. Marg, Kurla (W)
Mumbai - 400 070, India
T: +91 22 6708 2600 / 2500



07.11.2022

To
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.

To
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (E),
Mumbai - 400 051.

Scrip code : 509152

Symbol : GRPLTD – Series: EQ

Dear Sir / Madam,

Sub: Investor Presentation

Pursuant to regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith Investor Presentation on unaudited financial results for the quarter and half year ended 30th September, 2022.

The aforesaid presentation has been uploaded on the Company's website viz., www.grpweb.com

You are requested to take the above on record and oblige.

Thanking you,

Yours faithfully,
For **GRP Ltd.**

JYOTI
SANCHETI

Digitally signed by JYOTI SANCHETI
Date: 2022.11.07 23:26:17 +05'30'

Jyoti Sancheti
Company Secretary

Encl.: As stated

GRP Ltd.

CIN No.: L25191GJ1974PLC002555

Registered Office:

Plot No. 8, G.I.D.C., Ankleshwar - 393 002, Dist. Bharuch, Gujarat, India

T: +91 2646 250471 / 251204 / 650433

www.grpweb.com



Investor Presentation – November'22

[Click Here](#) for GRP LTD's Corporate Video

PRODUCING SUSTAINABLE MATERIALS FOR A SUSTAINABLE ECONOMY

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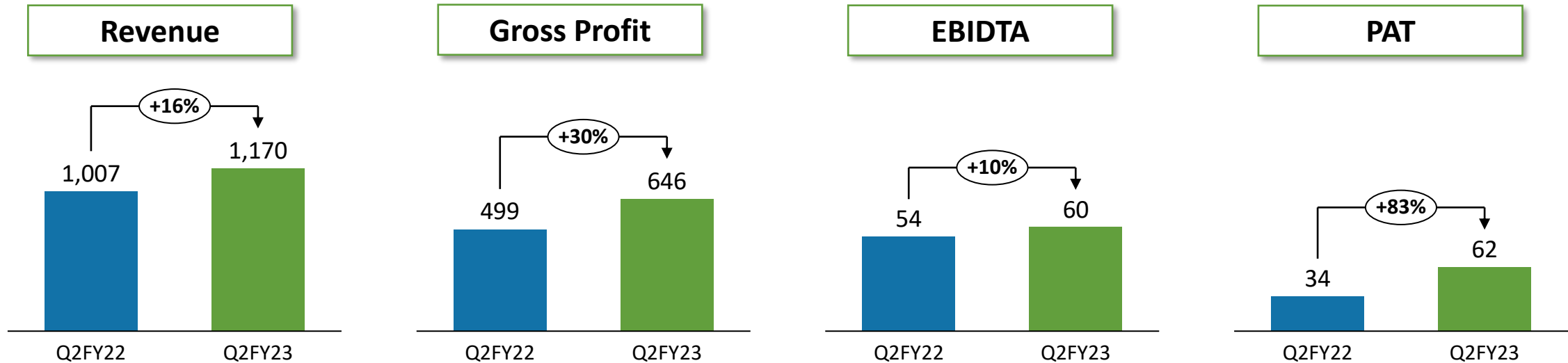
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Performance Highlights



Consolidated Q2FY23 Performance (YoY)

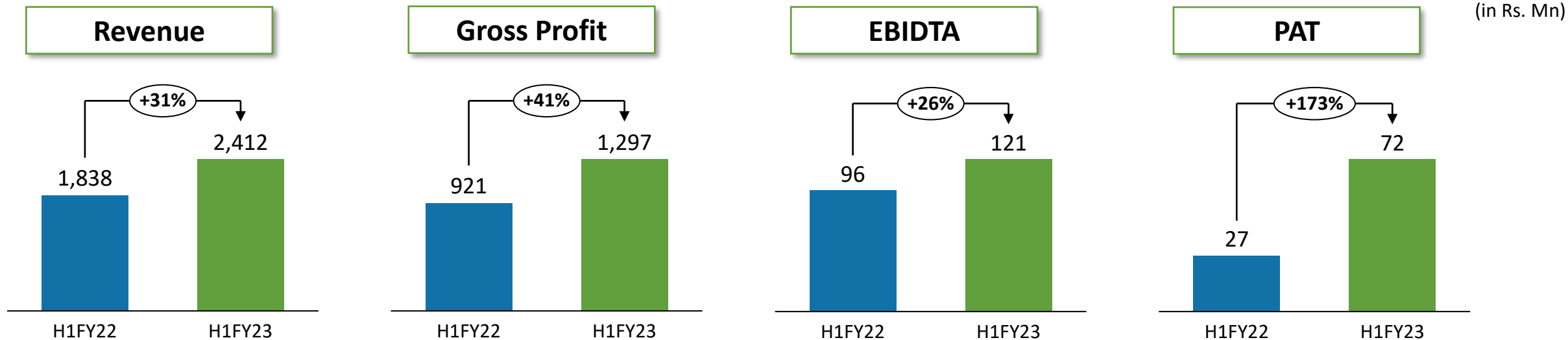
(in Rs. Mn)



Revenue / Profitability

- Strong growth in Revenue on the back of increased volumes (5%), higher realizations for our products(8%) and forex gain(3%)
- Gross Profit margins expanded by 30% YoY basis on account of net price increase which is higher than input cost increase
- Growth in PAT by 83% is on account of Rs. 5.7cr one time gain on sale of JV company (not considered in Gross Profit and EBITDA)

Consolidated H1FY23 Performance (YoY)



Revenue / Profitability

- Revenue growth of 31% YoY is from 12% growth in volume and 19% improvement on account of selling price
- Gross Profit increase is on account of net price increase which is higher than input cost increase
- While Gross Profit has increased by 41%, EBITDA growth is not in line with Gross margin on account of significant increase in energy costs from the grid
- PAT growth is on account of Rs. 5.7cr one time gain on sale of JV company (not considered in Gross Profit and EBITDA)

Operational Highlights – H1FY23

Volume growth in reclaim business is 10%

Power Tariff increase of 9% has resulted in significant increase in energy cost Rs/MT by 16%



Volume sales growth in non reclaim business is 46% , mainly on account of Engineering Plastics business

Commissioned 500 KW solar plant at Solapur to reduce dependence on grid power

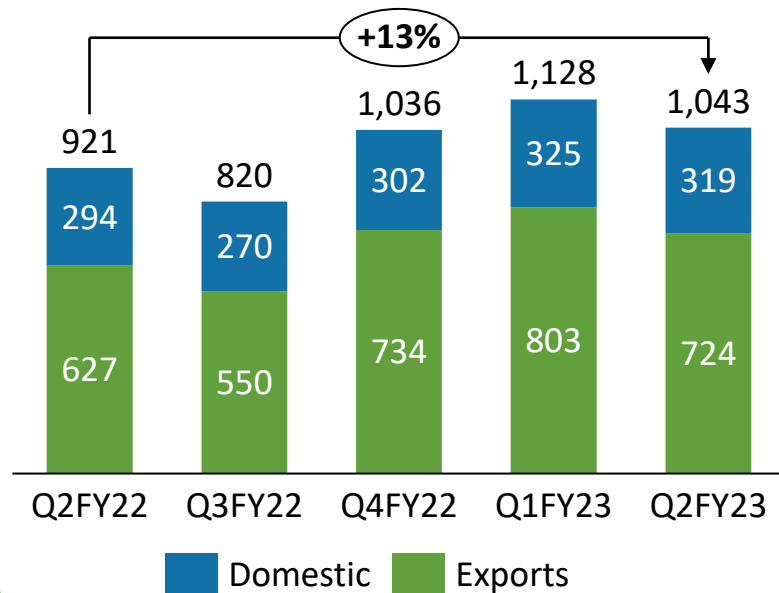
Improved net current assets through working capital management and improved operating margins

Reduction in working capital cycles is 15 days

Standalone - Segment Wise Quarterly Performance Trend

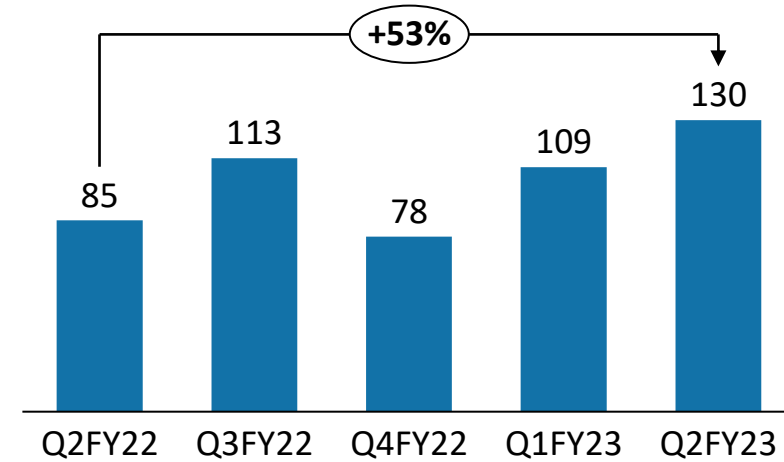
(in Rs. Mn)

Reclaim Rubber Revenue Trend



✓ Domestic business continues to remain consistent while the fluctuation in exports is on account of recessionary trend in certain parts of the world

Non-Reclaim Revenue Trend



✓ In non-reclaim business consistency is on account of Engineering plastics and volatility in others on account of dependencies on single market

Standalone - Segmental Financial Highlights

Particulars (in Rs. Mn)*	Reclaim Rubber		Non-Reclaim Rubber	
	Q2FY22	Q2FY23	Q2FY22	Q2FY23
Revenue	921	1043	85	130
Raw Material	466	447	46	83
Other Expenses	414	548	26	34
EBIDTA	41	48	13	13
EBIDTA Margin	5%	5%	15%	10%

- ✓ Revenue from reclaim rubber business increased on account of
 - Increase in selling price, favourable currency and reduced material cost
 - Increased volumes led by ramp-up in reclaim rubber capacity
- ✓ Non Reclaim Rubber business margins have reduced due to,
 - Reduction in gross margins on account of fall in polymer prices
 - Volatility in volumes in case of export markets

Industry highlights

Global & Indian Tyre Industry Performance

Global Tyre Market

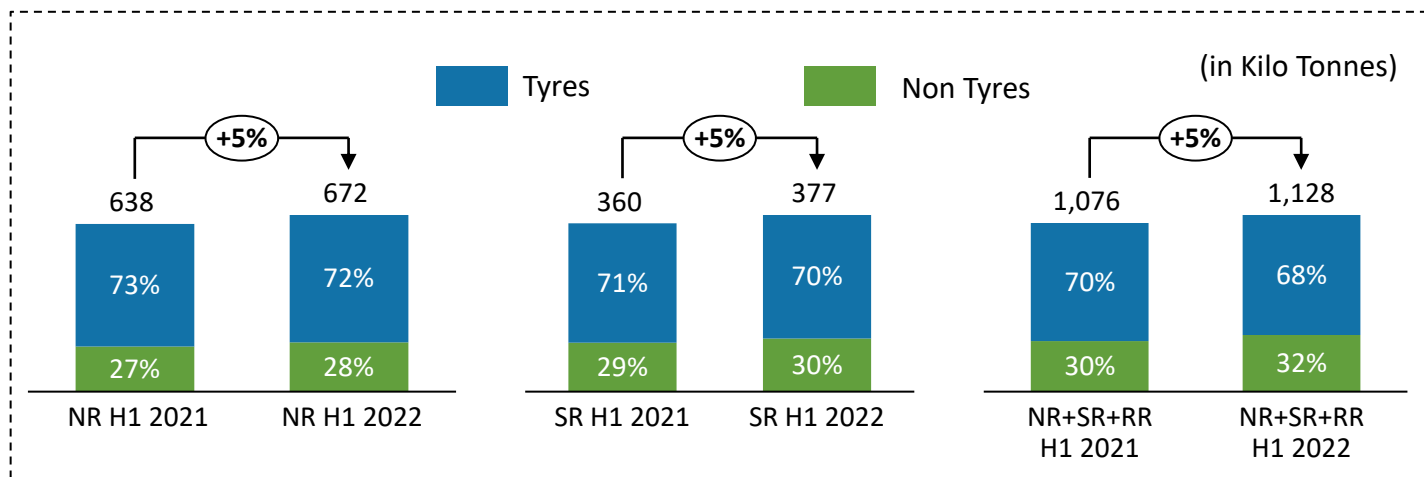
Passenger car/Light truck tire, YTD Sep 2022 CY (% change Y-o-Y, in no. of tyres)

Particulars	Western and Central Europe	North & Central America	South America	Global market
OE tyres	1%	11%	12%	7%
RT tyres	5%	-2%	5%	0%

Truck tire, YTD Sep 2022 (% change Y-o-Y, in no. of tyres)

OE tyres	5%	10%	13%	-21%
RT tyres	9%	12%	4%	0%

Indian Rubber Consumption



Global Tyre trends

- ✓ Global OE demand in PCLT, which was down 2% YoY in H1, turned upwards in the Q3 (+26%), led by very favorable prior-year comparatives and by improvements in the semiconductor and other supply chains
- ✓ OE in truck tire segment declined by 21% but was up 10% excluding China. Europe and America remain on upward trend. Demand is being driven by fleet upgrades prompted by new environmental standards and driver shortages
- ✓ The global RT Truck tire market was unchanged YoY. Excluding China, the market ended the period up 5%

Indian market

- ✓ Increase in automobile production and OE demand in GRG segment on account of uptick in mining industry improved rubber consumption
- ✓ However, weakness is being witnessed in domestic demand since September 2022

Consolidated Profit & Loss Statement

Profit & Loss (Rs. Mn)	Q2FY23	Q2FY22	Y-o-Y	Q1FY23	Q-o-Q	H1FY23	H1FY22	Y-o-Y
Revenue	1,170	1,007	16%	1241	-6%	2412	1838	31%
Cost of Goods Sold	524	508		591		1115	917	
Gross Profit	646	499	30%	651	-1%	1297	921	41%
Gross Profit Margin	55.2%	49.5%		52.4%		53.8%	50.1%	
Employee Cost	132	124		134		266	233	
Other Expenses	455	320		455		910	592	
EBIDTA	60	54	10%	61	-2%	121	96	26%
EBITDA Margin	5.1%	5.4%		4.9%		5.0%	5.2%	
Other Income	64	3		1		65	6	
Depreciation	33	30		32		65	60	
Finance Cost	15	10		16		31	19	
PBT	76	17	350%	14	453%	90	23	296%
Tax	15	-17		3		18	-4	
PAT	62	34	83%	11	466%	72	27	173%
PAT Margin	5.3%	3.3%		0.9%		3.0%	1.4%	

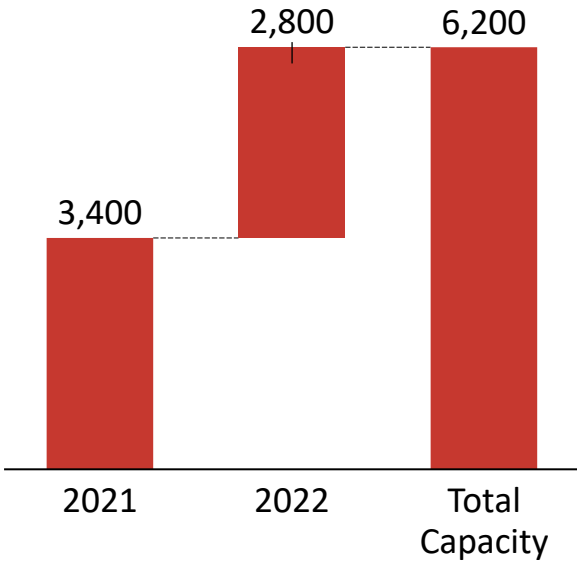
Consolidated Balance Sheet

Assets (Rs. Mn)	Sep-22	Mar-22
Non-Current Assets	1,073	1,267
Property, Plant and Equipment	915	1,085
Capital work in progress	17	1
Right of use assets	83	122
Investment Property	10	10
Other Intangible assets	1	1
Intangible assets under development	0	0
Financial Assets		
(i) Investments	2	2
(ii) Others	0	0
Other Non-Current Assets	45	45
Current Assets	1,667	1,691
Inventories	498	535
Financial Assets		
Investments	154	151
(i) Trade receivables	857	860
(ii) cash & cash equivalents	30	3
(iii) Bank balances other than mentioned	1	1
(iv) Other Financial assets	9	26
Current Tax Assets (Net)	-	8
Other Current Assets	119	106
Assets classified as held for sale	175	
Total Assets	2,915	2,958

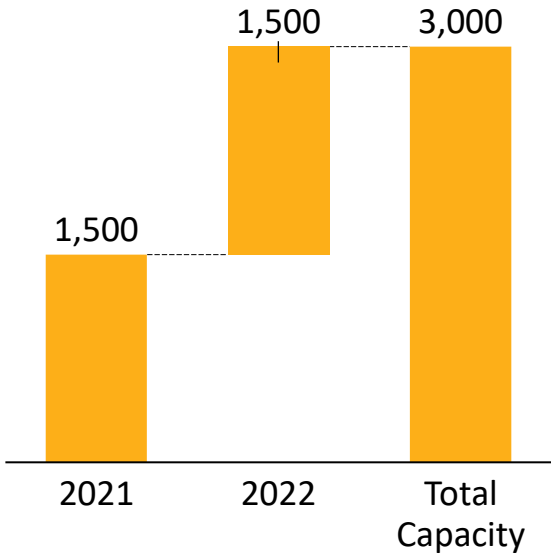
Liabilities (Rs. Mn)	Sep-22	Mar-22
Equity Share Capital	13	13
Other Equity	1,381	1,349
Equity attributable to owners of the Company	1,394	1,362
Non-Controlling Interests	0	0
Total Equity	1,394	1,362
Non-Current Liabilities	402	469
Financial Liabilities		
(i) Borrowings	257	299
(ii) Lease Liabilities	5	6
(iii) Other Financial liabilities	1	1
Provisions	15	24
Deferred Tax Liabilities (Net)	124	140
Current Liabilities	1,119	1,126
Financial Liabilities		
(i) Borrowings	585	698
(ii) Lease Liabilities	3	4
(iii) Trade Payables	196	251
(iv) Other Financial Liabilities	46	15
Other Current Liabilities	262	150
Provisions	17	8
Current tax liabilities (Net)	10	-
Total Equity & Liabilities	2,915	2,958

Capacity addition and capital expenditure

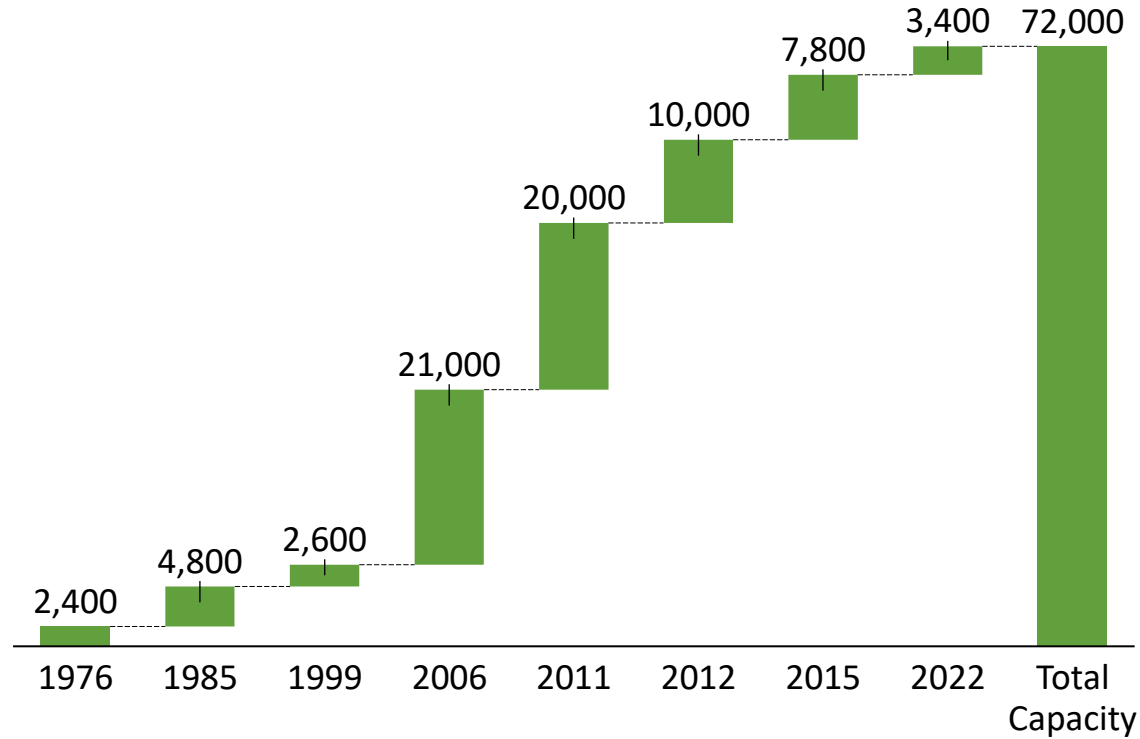
Industrial Polymers



Polymers Composites



Build up additional capacity for Reclaim Rubber and Allied Business over the years (Installed capacity in MT)



During the fiscal year FY22, 2800 MTPA capacity is added under Engineering Plastic division, another 1500MTPA and 3400 MTPA capacities are added in Polymer composite business and Reclaim rubber business respectively

MoEFC has introduced EPR norms for waste tyres

'Extended Producer Responsibility' means responsibility of producer of tyres to ensure environmentally sound management of waste tyres as per the provisions of this regulation

- The obligations to recycle waste tyre drives circularity and thereby, presents a positive outlook for GRP and industry in general

What it means to recyclers?

- It provides a larger opportunity to support manufacturers to handle their waste better
- Streamlines sourcing of waste tyres being generated in the country
- Secures credit for contributing to circular economy

Proposed EPR targets for manufacturers or importers of new tyres

Year% of the quantity of new manufactured or tyres imported in year
FY23	35%, FY21
FY24	70%, FY22
FY25	100%, FY23
FY25+ (Year Y)	100%, Year (Y-2)

For Units established after 1st Apr. 2022, the EPR obligation shall start after two years (Y) and shall be 100% of the new tyres manufactured or imported in the year (Y-2)

Awards & Accolades

<p>Best Tyre Recycler 2022: RUNNER UP</p>		

		<p>EcoVadis CSR Rating 2017: BRONZE 2019: SILVER</p>	<p>Quality Circle Forum of India Award (2012) For SS Competition from Vadodara Chapter for its Anleshwar & Panoli Units</p>	<p>Finalist, Parivartan Sustainability Leadership Award (2011)</p>
<p>Supply Chain Leader Award (2010) At Logistics 2.0</p>	<p>Silver Certificate of Merit (2008)</p>			

At GRP, we are committed to transitioning from a 'recycled material company' to a **'Sustainable Raw Material Company'**. Therefore, embracing the certifications, partnerships required for achieving that status. Plus embracing the UN's Sustainability Development Goals.

Introduction



Tyre Graveyards are increasing across the Globe

7.6 Billion people
in the world



1.4 Billion
vehicles on the road

1.7 billion new
tyres produced a year



Over 1 billion waste
tyres generated per year

Creating huge

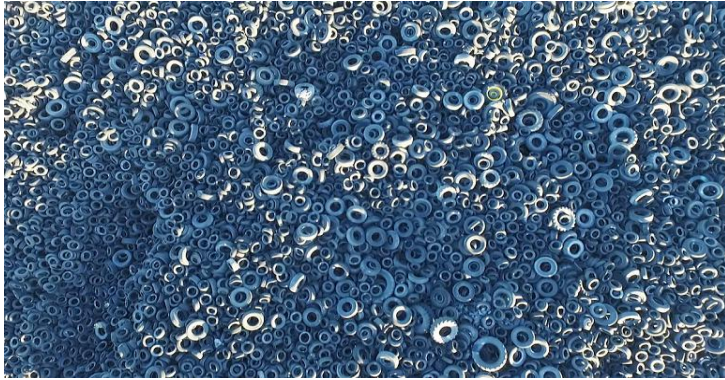


**TYRE
GRAVEYARDS...**

... HUGE OPPORTUNITY

...presenting a HUGE OPPORTUNITY

Huge tyre graveyards that can be seen from Space



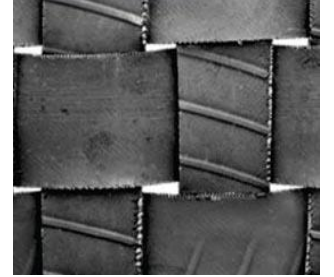
GRP uses end-of-life tyres to recycle and manufacture



Reclaim rubber, Engineering plastics, Die-cut products & Polymer Composite Products



GRP INDUSTRIAL POLYMERS



GRP CUSTOM DIE FORMS



GRP RECLAIM RUBBER



GRP POLYMER COMPOSITE

...to Reduce, Reuse & Recycle



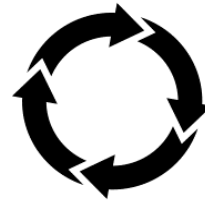
REDUCE



POLYMER COMPOSITES

- Manufactured from 100% recycled rubber and plastics
- Product is environmental friendly, strong and durable as a substitute to wood & concrete

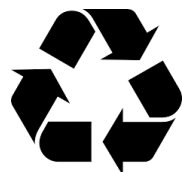
REUSE



CUSTOM DIE FORMS

- Custom die forms engineered from end of life truck and bus bias tyres used in application where low cost solutions are a necessity like door mats, impact resistance products and Agricultural equipment's

RECYCLE



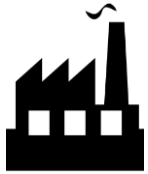
INDUSTRIAL POLYMERS

- Recovery and Reuse of polyamide from end-of-life tyres, a key competitive advantage is the continuous availability of in-house raw materials

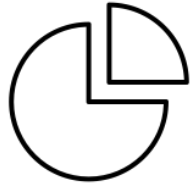
Our Business



Believing in possibility of greener tomorrow



7 Manufacturing Units with **81,200 tons/year capacity**



18% share in Indian Market & **50% of India's Export** in reclaim rubber



Supplies to **7 out of top 10** global tyre companies

Export presence in **60+ Countries** across **400+ customers**



~1.2 Mn End-of-Life tyres saved from reaching landfills **Every Year**



IATF, ISO and BS OHSAS
REACH Certified for EU Zone



OUR VALUES

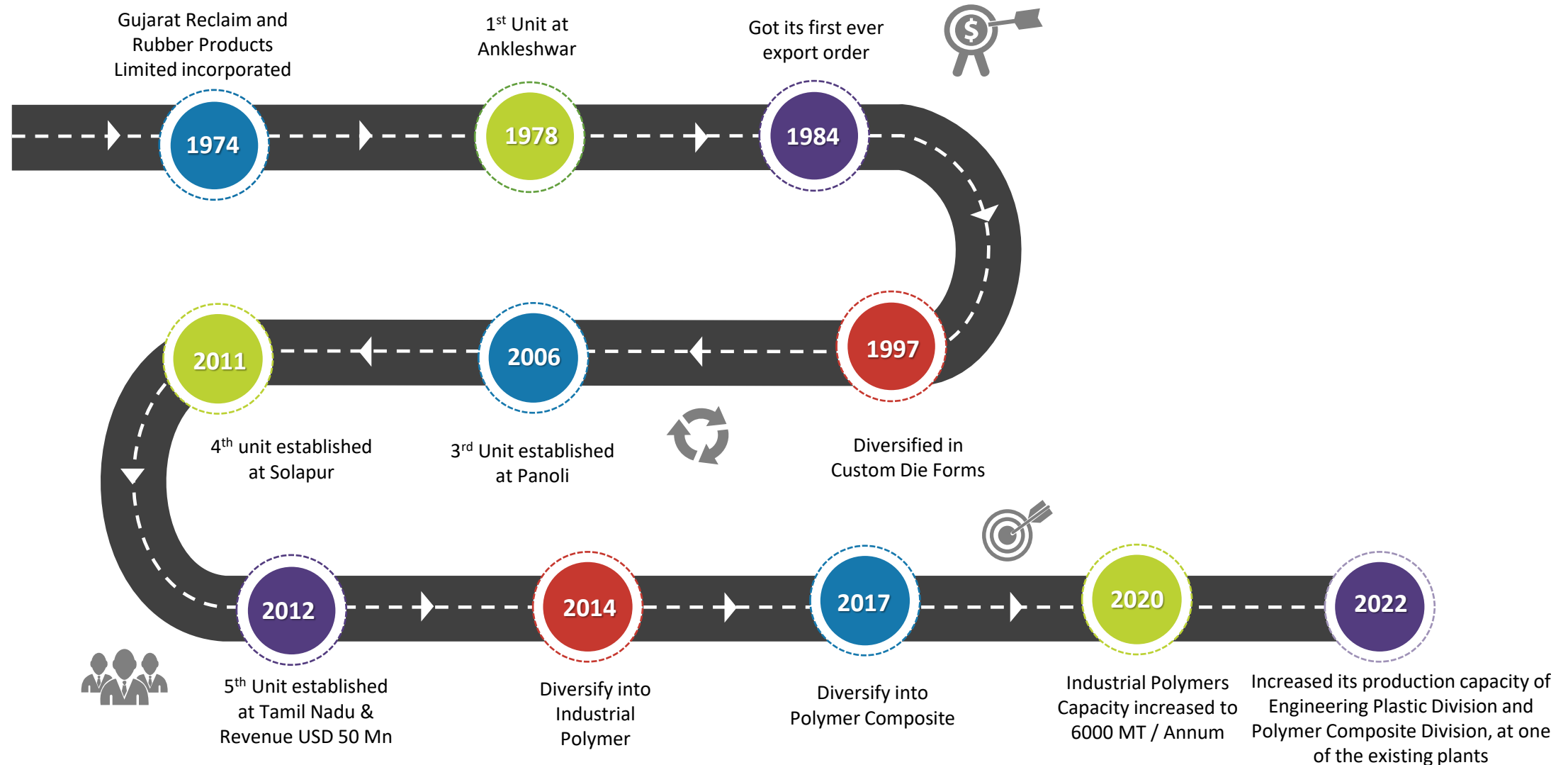
SUSTAINABILITY

TRUST

COMMITMENT

INTEGRITY

Gearing up Fifth Decade & Counting



Serving the needs of Global Mobility Industry



60+
Countries



400+
Customers



400+
Vendors



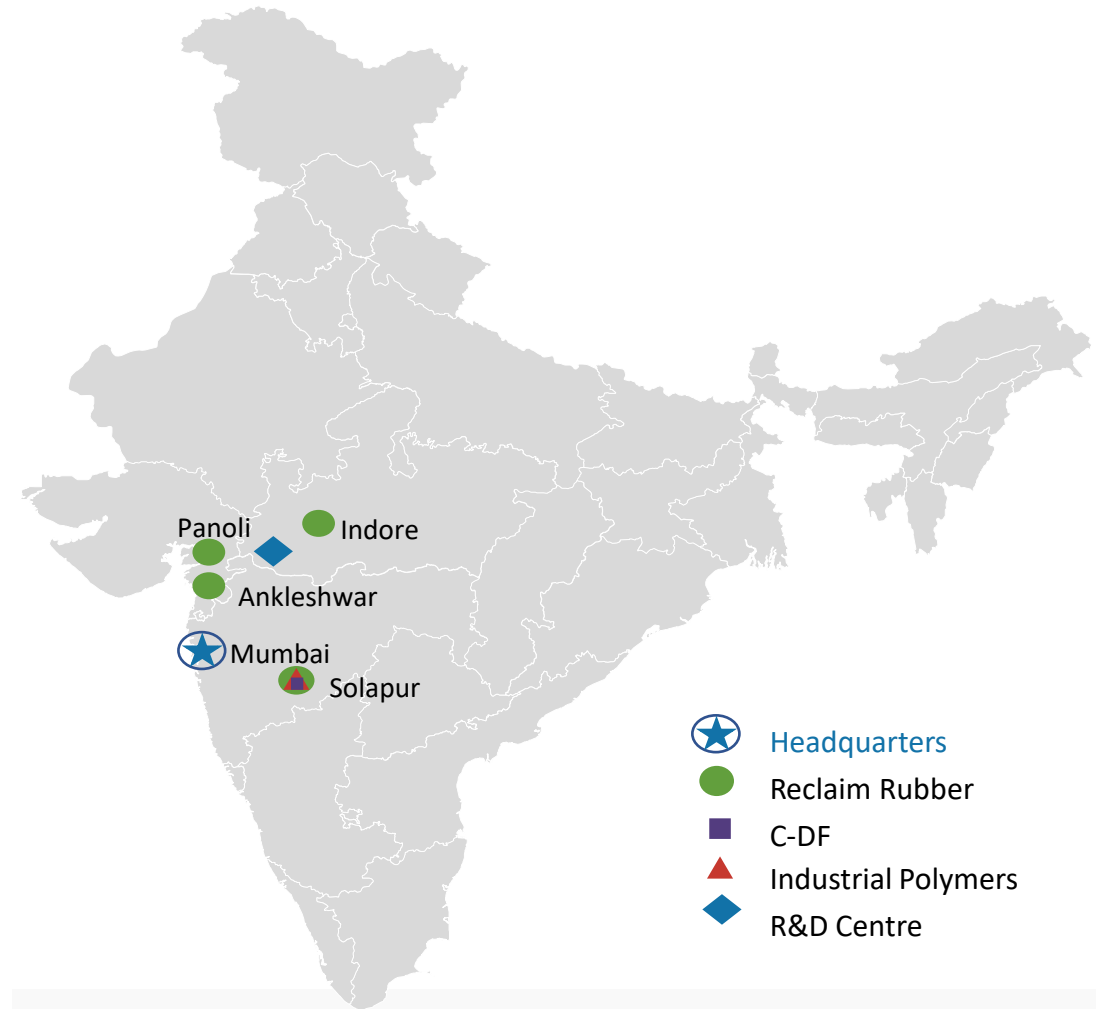
Distributors
across **20**
countries



7
Manufacturing
Units



~1060
Employees



**>75% customers belong to
Transportation Industry**

Research & Development Capabilities

Product

- Continuous Development of New Products
- Expansion in New Product Categories

New Products



Process

- Automation of Processes
- Environment friendly – Zero Discharge

Margin Improvement



Application

- Developing New Application across diversified Industries
- Products designed based on Customer application needs

Customer Relationship

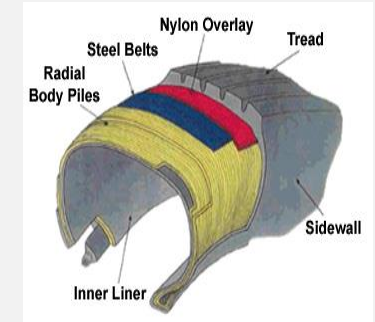


Diversified Product Applications across Business Verticals

Reclaim Rubber

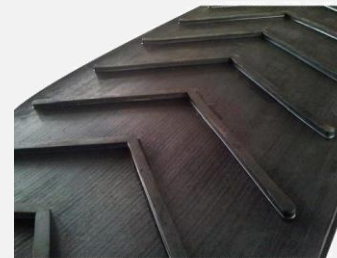
TYRE APPLICATION

Inner Liner Inner Tubes Tyre Side Walls
Tyre Piles Tyre Treads & Retreads



NON - TYRE APPLICATION

Conveyor Belts Adhesives
Automotive Profiles Roofing Footwear
Moulded Goods Matting



...across Business Verticals

Industrial Polymers

INDUSTRY APPLICATIONS

Consumer

Automotive

Electrical & Electronics

Industrial



Reprocessed Nylon
Glass Filled



Reprocessed Nylon
Unfilled



Modified Nylon

Custom Die Forms

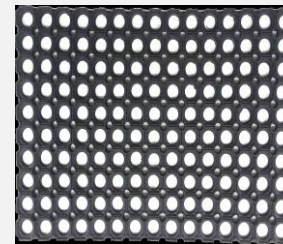
APPLICATIONS

Link Mats

Door Mats

Industrial Mats

Dock Bumpers



Door Mats



Harvester Pads



Dock Bumpers

Polymer Composites

INDUSTRY APPLICATIONS

Commercial transportation	Livestock transportation
Military and Government	Oil fields

		
Transportation floor beds	Oil rigs set back areas	Air drop pallets



Reputed Tyre and Non Tyre Customers

apollo

BKT
GROWING TOGETHER

bandag

BIRLA
TYRES
Unbeatable!

BRIDGESTONE

camso
loadstar

CARLISLE
FOODSERVICE PRODUCTS

CEAT

Goldmedal
SWITCHES & SYSTEMS

Continental

DSM

TATA STEEL

HORIZON
ADDIS TYRE

HUTCHINSON®

JKTYRE
TOTAL CONTROL

KORYO®

MARANGONI®
Leading the World in Retread Technology



Mitas
Designed for you

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ORIENTAL
CONVEY|ALL|THE|WAY

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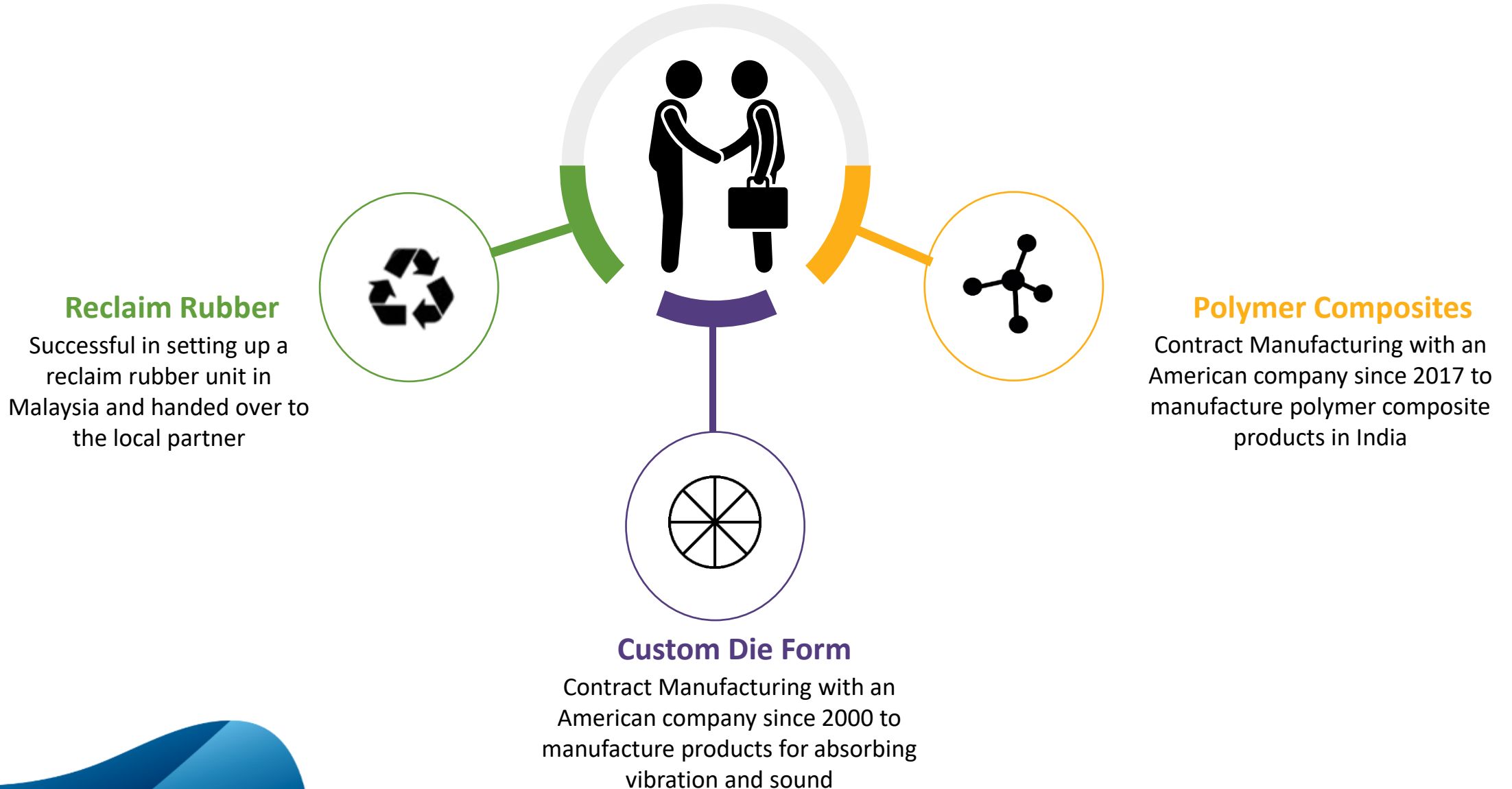
SUMITOMO
RUBBER INDUSTRIES

TRELLEBORG

VEYANCE™
TECHNOLOGIES

YOKOHAMA

Global Partnerships for Business Growth



Distinguished Board of Directors



Rajendra Gandhi

Managing Director

No. of Years of Experience : More than 40 years in General Management

Qualification : Graduate engineer from Indian Institute of Technology, Mumbai. Also, a director in Steelcast Ltd.



Harsh Gandhi

Joint Managing Director

No. of Years of Experience : 16 years in various Managerial positions

Qualification : OPM program from Harvard Business School USA & holds a Bachelor of Science in Management Purdue University USA



Hemal Gandhi

Executive Director

No. of Years of Experience : More than 10 years in Branding and Corporate Communications

Qualification : Pursued her studies at SVT college, Mumbai & completed the women entrepreneurship programme at IIM Ahmedabad and Science of well being online course from Yale University



Rajeev Pandia

Independent Director

No. of Years of Experience : More than 40 years and been influential in Strategic Planning, Project Evaluation & Management, Technology Transfer

Qualification : Bachelor in Technology (Ch.Eng.) IIT, Mumbai, & has obtained his Masters in Science from Stanford University, USA. Also, a director in Excel Industries Ltd & The Supreme Industries Ltd.

Distinguished Board of Directors



Vivek Asrani

Independent Director

No. of Years of Experience : More than 37 years in the business of industrial stapling, nailing and fastening systems, and Kaymo Industries, manufacturing staple pins

Qualification : He is a Science Graduate from St. Xavier's College and has also done LLB.



Anshul Mittal

Independent Director

No. of Years of Experience : More than 20 years experience in Mittal Group and also had been Chairman of CII MP State Council

Qualification : Graduate from Purdue University, USA, in Bachelor of Science (Industrial Engineering) and completed his training with OTIS Elevators, U.S.A



Saurabh Shah

Independent Director

No. of Years of Experience : More than 20 years of experience as advisor in the fields of public equity investments, private equity, capital markets and Merger & Acquisition in India

Qualification : MBA from the Stern School of Business at New York University. Also, a director in Citicorp Finance (India) Ltd.

with Experienced Management Team

Ganesh Ghangurde

Chief Compliance Officer

- Chartered Accountant (ICAI) & Company Secretary (ICSI)
- Associated with GRP's senior Management Cadre for more than 25 years
- Experience covers Finance & Accounts, Legal & Statutory, Compliances, Projects,, Rights & Public Issues, IT & SAP Implementations

Virendra Rathod

President – Marketing and Business Development

- Chemical Engineer from UDCT, Mumbai
- Post Graduate in Management from IIM, Ahmedabad
- Rich experience of over 34 years and has adorned roles like Board Member, Sector Head, Marketing Manager etc. in Petrochemicals and Tyre industries, with organizations like CEAT Tyres, ExxonMobil and Reliance Industries

Kush Giramkar

Operations Head Reclaim Rubber Head Procurement & Logistics

- MBA from Indo German Chamber of Commerce, Graduate mechanical engineer from Govt. College of Engineering, Pune
- More than 22 years of rich experience in the diverse fields of manufacturing sector such as Materials Management, Project Management, Operations, R & D and New Business Development.

Shilpa Mehta

Chief Financial Officer

- Chartered Accountant (ICAI)
- Overall 20+ years' experience and 15 years in senior management cadre
- Work experience includes Accounts & Finance, Company law, Direct & Indirect taxation, SAP implementation & operations, Audit


Sanjeeb Lahri

Head HR & Administration

- Post Graduate Diploma in Industrial Relations & Personnel Management from University of Burdwan,
- More than 20 years of professional experience in the diverse fields of Talent Acquisition, Staffing, Employee/Industrial Relations, Productivity & Analysis, Learning & Development.
- More than 19 years of experience with TATA Group (Domestic & International)


CSR – Impact Positive Initiatives

At GRP, CSR contributes in shaping the ‘How’ and the ‘Why’ of almost every activity we undertake. Over the years, we are happy to have played a role in giving back to the community through our products as well as our CSR activities. We are grateful to have witnessed the positive impact of our efforts; in making a long-lasting difference to the people of India and the world at large



EDUCATION

- Mobile vans for elementary education
- Vocational training for adult education
- Merit based scholarship to support University Education
- Strengthen / support existing institutes engaged in providing primary, secondary and higher level education




SUSTAINABLE LIVELIHOOD

- Vocational training aimed at employability
- Supporting initiatives around Yoga, meditation and self-help
- Awareness programs for clean living/housing facilities
- Awareness programs on hygiene, safe water
- Encouraging plantation of trees through self help groups of women



HEALTHCARE

- Primary healthcare centres
- Mobile healthcare projects
- Healthcare through awareness programs
- Blood donation camps



WOMEN EMPOWERMENT

- Girl child education upto University
- Supporting groups for women empowerment
- Building toilet for better women hygiene
- Rewards to women leaders who created positive change in villages

Sustainable Development Goals (Adopted By GRP)

GRP believes in 'giving back to the society and the planet', it has shown a high level of engagement across following six out of the seventeen SDGs adopted by all UN member states to build a better world for people and planet



- Yoga sessions
- Health camps
- Power nap at H.O
- Wellbeing awareness sessions
- Birthday celebrations



- Educational donations at Orphanage Homes, Visually impaired school and School for special needs children
- Providing support for special need adults
- Mobile Education Vans



- 20 % increase in recruitment of women across locations
- Initiatives like celebration of men's and women's day



- Drinking water stations and toilets for girls
- Water coolers at plants



- Way ahead with solar energy as a sustainable solution
- Investments in Wind solutions
- Introduction of greener technologies in GRP

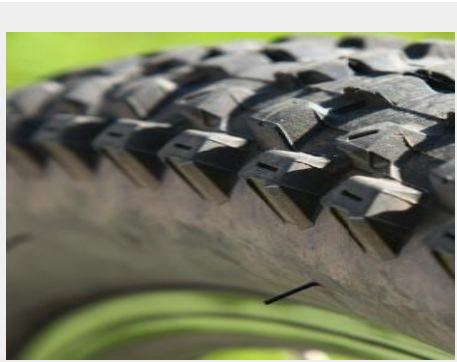


- Responsible packaging - Reduction in Wooden pallet consumption
- Recycling, reusing and reducing EoL tyres, plastics and converting into sustainable materials through multiple verticals

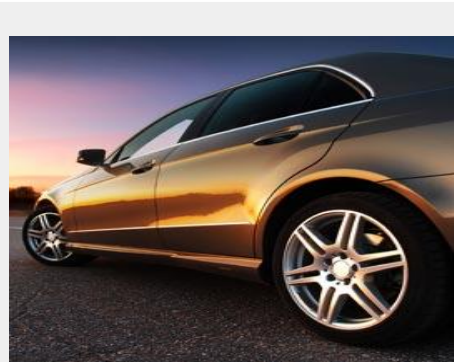
Business Verticals



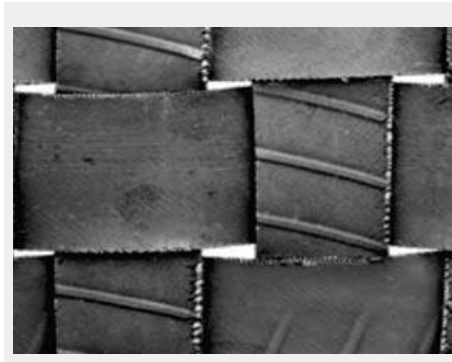
...Manufacturer of sustainable products through 4 Business Verticals



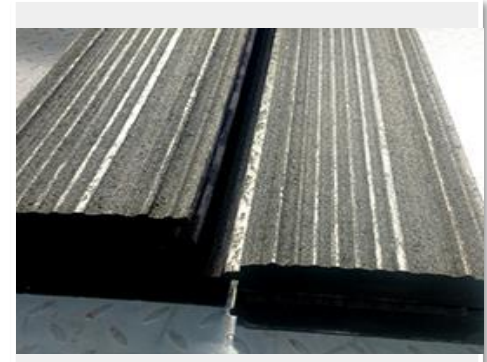
GRP RECLAIM RUBBER



GRP INDUSTRIAL POLYMERS



GRP CUSTOM DIE FORMS



GRP POLYMER COMPOSITE

Reclaim Rubber - Industry Leading Technology



1ST Company in India to design, fabricate and install an entire plant & machinery for manufacture of reclaim rubber from complete indigenous components



Strong focus on innovation and R & D with DSIR approved lab, **1st** company in India to develop reclaims like EPDM & High Tensile



1st company in reclaim rubber sector in India to become SAP ERP enabled



ISO certified company following strict quality control norm ensuring right material supply to its customers



Recycles **1 out of every 10 truck tyres & 1 out of every 8 tubes** produced in India



Largest exporter of reclaim rubber from India to more than **60 countries** around the world. Caters to **7 out of Top 10** global tyre companies



VALUE PROPOSITION



ECONOMIC

- Cost-saving compared with virgin rubber
- Reduced Energy Consumption



ENVIRONMENTAL

- Alternative to hazardous landfills
- Substitutes natural rubber & crude based synthetic rubbers saving natural resources



PROCESSING

- Faster Mixing Cycle
- Improved extrusion rate
- Retention of good ageing properties
- Reduced splicing defects
- Controlled die swell

Reclaim Rubber – Cost Effective Alternative

PRODUCT OFFERING



NATURAL RUBBER RECLAIM

- Whole Tyre Reclaim
- Ultra High & High Tensile Reclaim
- Natural Tube Reclaim



SYNTHETIC RUBBER RECLAIM

- Butyl & Chlorobutyl Reclaim
- EPDM Reclaim



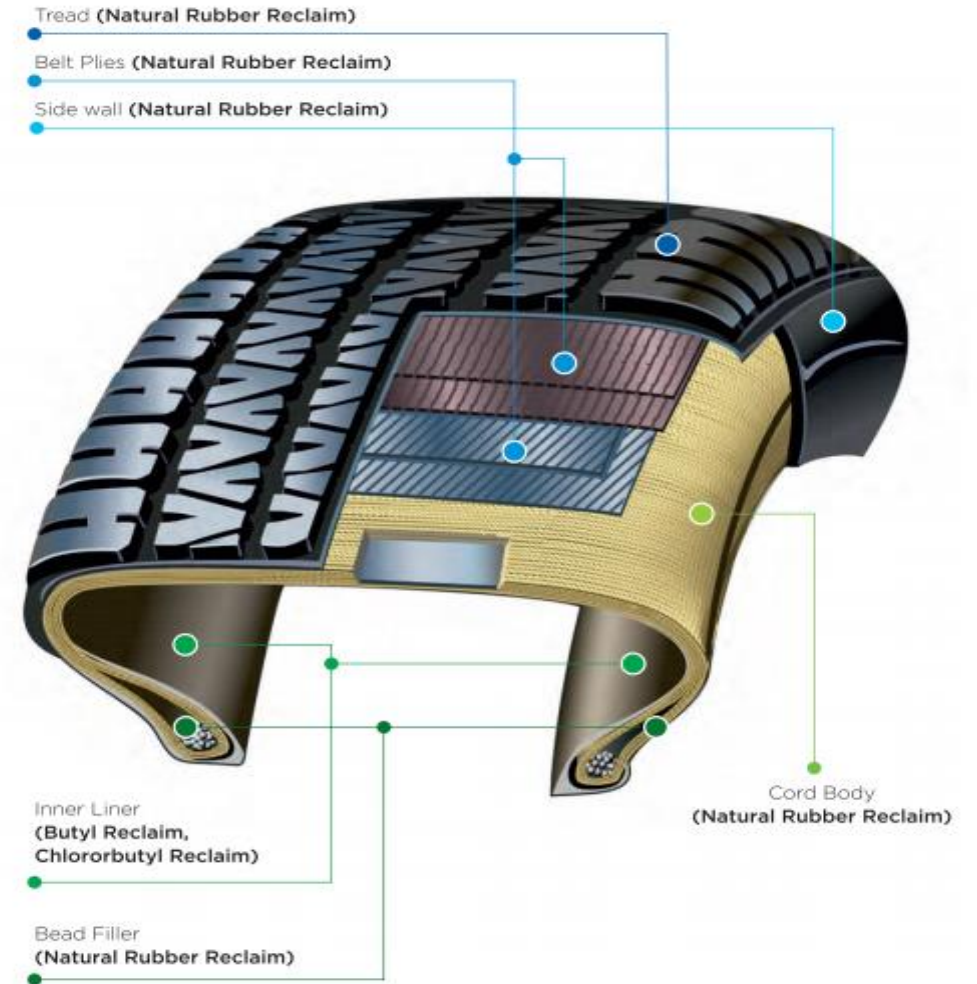
SPECIALITY RUBBER RECLAIM

- NBR Polycoat

APPLICATIONS

- Tyres
- Tubes
- Belts

- Waterproofing & Matting
- Adhesives



Tyre Industry - Largest Consumer of Rubber

Industrial Polymer – Valuable Engineering Plastic



Developed in-house process to recover nylon fiber from end of life tyres



Nylon fiber embedded with rubber is subjected to series of mechanical operations to separate rubber and nylon



Purified nylon fiber then converted to granules by Extrusion process



01

Separation of polyamide from scrap tyre results in “**Pure Rubber**” which in turn can be a useful raw material to make a **Better Quality Reclaim**

02

Recovered Polyamide is a useful raw material as an **Engineering Plastic**. It has a market which is well established and profitable

INDUSTRY LEADING TECHNOLOGY



1st Indian company to commercialize the concept of recovery and reuse of polyamide from end-of-life tyres



Invested substantially in the R&D to recover nylon (polyamide) a valuable engineering plastic out of the waste tyres



Has a state-of-the art compounding facility in Solapur which supplies a range of cost-effective and sustainable solutions



Patent pending products supported by well equipped testing laboratory



Industrial polymer is (GRP - IP) is an ISO 9001:2008 certified thermoplastic compounding business

TARGET MARKET & APPLICATIONS



AUTOMOTIVE

Fasteners, Clips, Bushes, Plugs, Cable Ties, Sleeves, Main fold



INDUSTRIAL

Washers, Spacers, Industrial Bobbins, Conveying Trays, Gears



CONSUMER GOODS

Furniture Components, Couplers, Domestic Gas Accessories



ELECTRICAL

Computer Peripherals, Fuse Box, Switch Housing



CONSTRUCTION

Window Door Components

Custom Die Forms – Diverse Product Portfolio



PRODUCTS



Converts end-of-life tyres to design products used for civil & agricultural applications



Custom Die Forms are meant to absorb vibrations in heavy equipment and for insulation against sound



GRP – CDF produces these products in collaboration with leading North America Companies

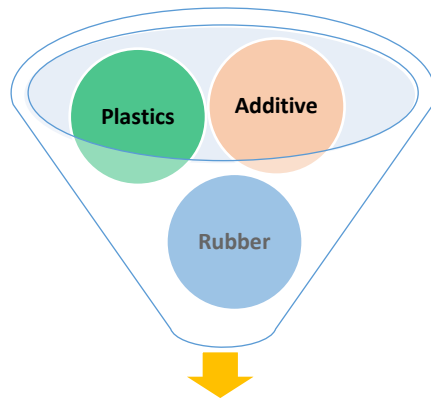


Ensures reuse of end-of-life tyres with minimal energy needs



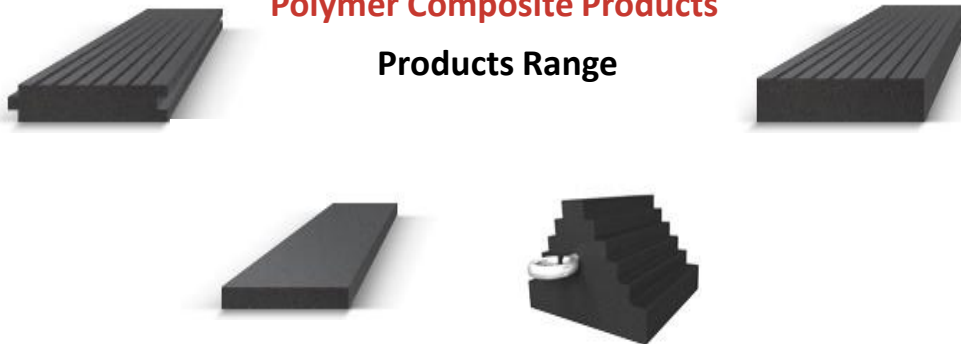
- Link Mats
- Door Mats

- Industrial Mats
- Dock Bumpers



Polymer Composite Products

Products Range



Polymer Composite Products

- GRP is the exclusive manufacturer to a US based company for supply of composite products
- The composite products are manufactured from 100% recycled rubber and plastics
- The product is environmentally friendly, strong and durable
- The products are well suited for variety of application in sectors such as aviation, military, logistics, construction, oil & gas, marine and agriculture.

Products benefits & features

	Composite	Wood
IMPREVIOUS TO FLUIDS	✓	✗
EXCELLENT GRIP	✓	✗
U V RESISTANT	✓	✗
COST EFFECTIVE	✓	✗
DURABLE, LONG-LASTING, LIGHT WEIGHT	✓	✗
WILL NOT ROT, CRACK, OR SPLINTER	✓	✗

Growth Drivers

We have built Sustainable Business

Brand GRP carries with it
Trust of 4 Decades

Upgradation of Process and
Products through innovation

Cost Effective by replacing
Virgin Rubber Polymer

7 Manufacturing Units, 20
Distributors and 400 Vendors

Brand GRP

In-house
Technology

Cost
Effective

Manufacturing
&
Distribution

Strong
Relationships

Customized
Quality
Products

High Value
Product
Opportunity

Environment
Friendly

Over 400+ Customers
across 60 Countries

High Quality, Made-to-
Spec Products

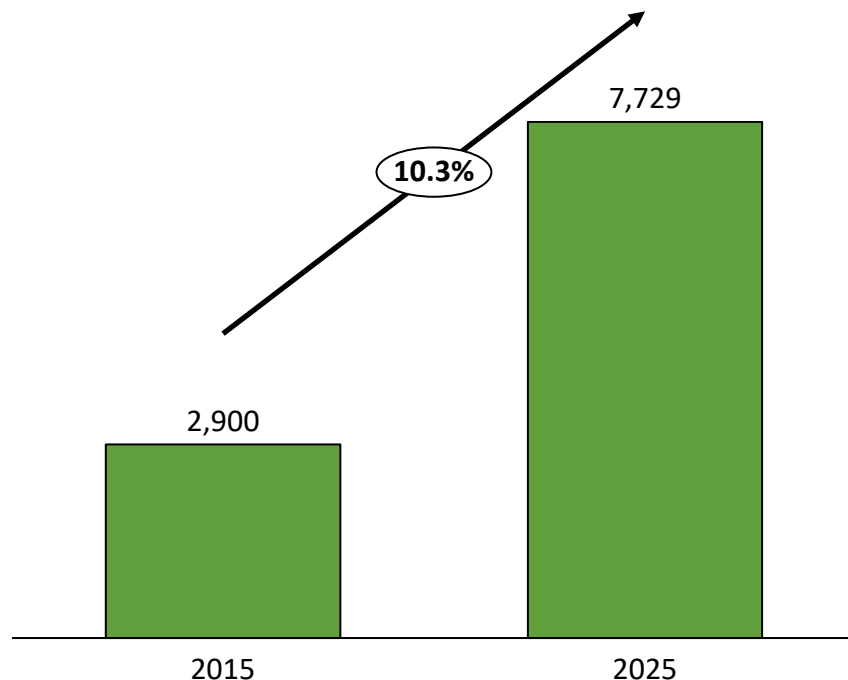
Multiple products with the
potential to deliver its
maximum value

Lower CO2 emissions, more
recycling of end of life tyres
and other rubbers

Global Reclaim Rubber Demand

Global Reclaim Rubber market is expected to reach USD 6.32 billion by 2025

Global Reclaim Rubber Demand (Kilo Tonnes)



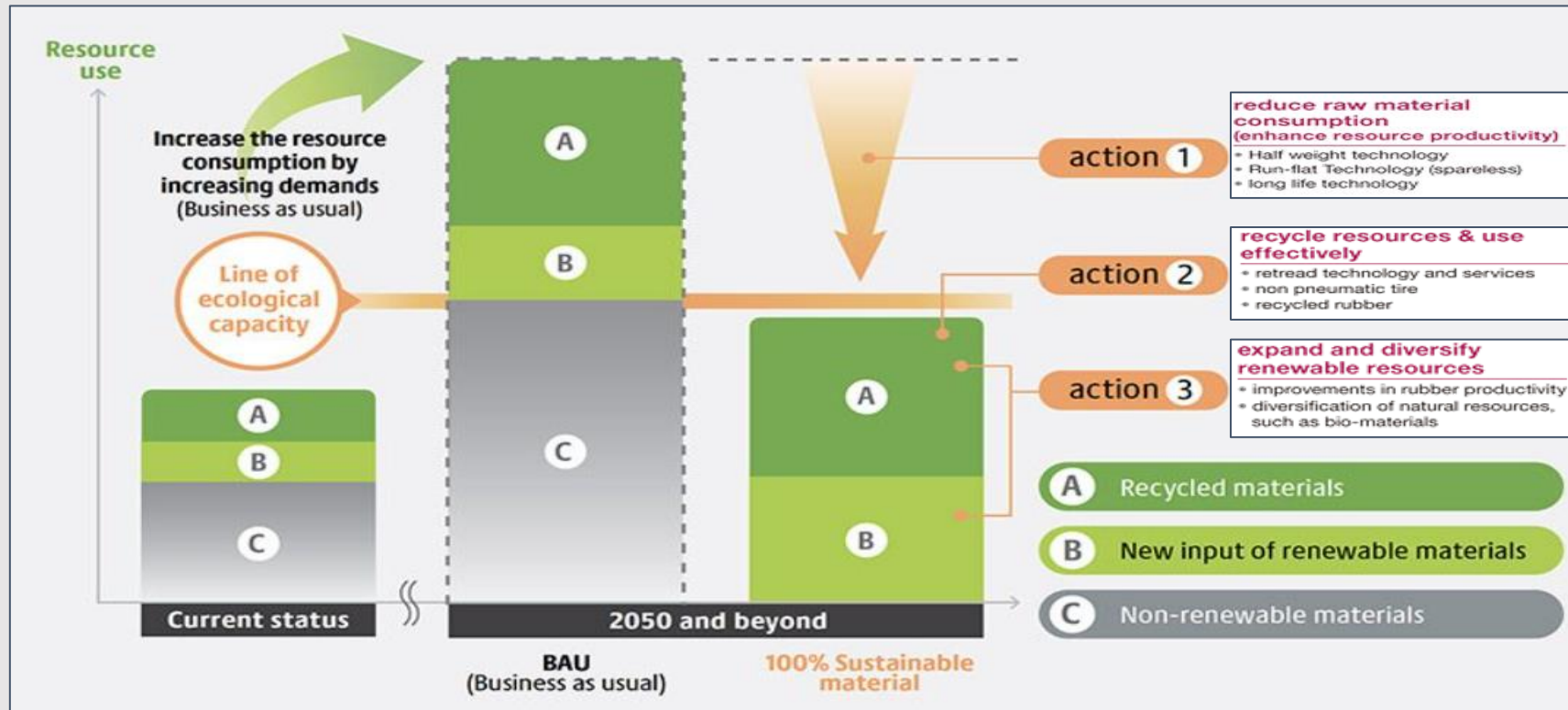
Global Demand Drivers

- Growing awareness regarding COST - EFFECTIVE and ECO - FRIENDLY alternatives for virgin rubber
- Owing to its versatility, durability, reduced pollution and low processing costs, WTR is expected to witness growth
- APAC to drive growth due to huge domestic market, availability of cheap and skilled workforce and rapid industrial development
- Governments across the globe are promoting sustainable materials as a substitute for conventional virgin rubber and the rising demand for reclaim rubber from end-use sectors
- Favourable regulations promoting sustainable and eco-friendly materials as substitutes for conventional virgin rubber is driving product demand

With strategic shift towards increasing Reclaim Rubber



To Reduce, Reuse and Recycle the use of fossil fuels and strategic shift towards Reclaim Rubber. By 2050 companies envisages higher use of Recycled Rubber



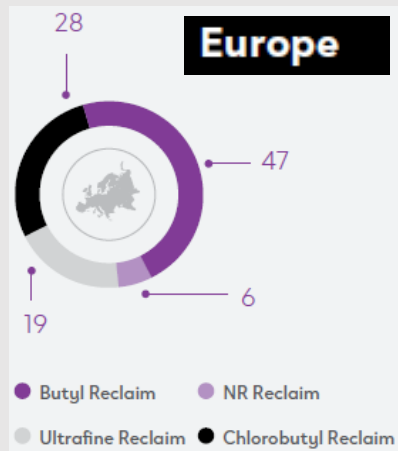
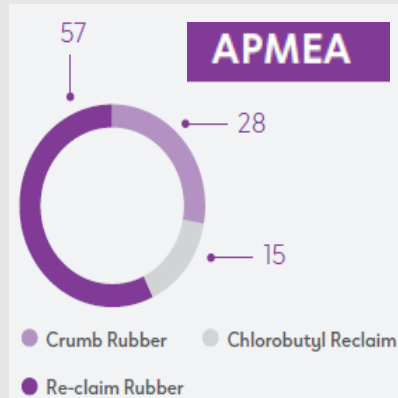
By major tyre manufacturing companies



A concept in line with Michelin's "4R Strategy"

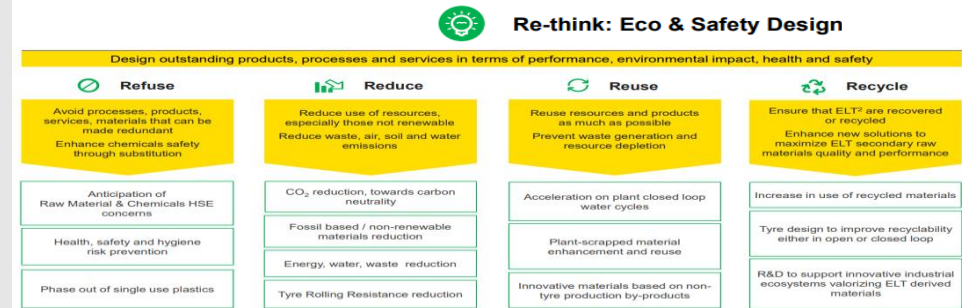
A firm believer that innovation should benefit the environment, Michelin has adopted a circular economy approach known as the "4R Strategy" (Reduce, Reuse, Recycle and Renew). This strategy guides not only Michelin's research and innovation, but also its partnerships and its participation in the overall sustainable mobility ecosystem. The aim is to offer products and services that are environmentally responsible throughout their life cycle. VISION is perfectly aligned with this approach.

Break-Up of Recycled Raw Materials by Type – FY22



Our Eco & Safety strategy starts from raw materials We push innovation to increase bio-based and recycled materials while decreasing fossils

OUR FOCUS ON 5R¹ CIRCULAR ECONOMY



For our four sustainability focus areas we commit to visionary and bold ambitions – latest by 2050 and together with our value chain partners

- Carbon Neutrality**
 We strive for 100% carbon neutrality along our entire value chain (products, operations, supply).
- Circular Economy**
 We strive for 100% closed resource and product cycles.
- Emission-free Mobility and Industries**
 We strive for 100% emission-free mobility and industries.¹
- Responsible Value Chain**
 We strive for 100% responsible sourcing and business partnerships.

Company :



CIN: L25191GJ1974PLC002555

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