

7/Govt/SE-15
1st June, 2022

BSE Limited
Department of Corporate Service
Phiroze Jeejeebhoy Towers,
Dalai Street,
Mumbai - 400 001
Fax No.(022) 22722061,41, 39, 37

Scrip Code: 516030
Trading Symbol: YASHPAKKA

Dear Sir/Madam,

Sub: Investor / Analysts Presentation

Dear Sir/Madam,

Please refer to our letter dated June 1, 2022 wherein we have intimated the presentation for Investors/ Analysts call on June 1, 2022. In this connection, we enclose herewith the revised presentation that would be used in the Investors / Analysts call on the quarter and Year ended 31st March, 2022 results of the Company.

Kindly take the above on your record and bring it to the notice of all concerned.

Thanking you,

Yours faithfully,
For Yash Pakka Limited

Bhavna



Bhavna Patel
Company Secretary &
Compliance Officer

Encl: As above



ASH PAKKA

Packaging with a Soul

Investor Presentation

June 2022

Vision

**Global leadership
in creating,
producing and
distributing
regenerative
packaging to
contribute towards
a cleaner planet**

Goal 2025

**Build
towards
2500 Cr
turnover and
400 Cr
profits**

150 TPD
Moulded Food
Serviceware
franchised
production

How?

150 TPD
Mineral based
compostable
carry bag
material

250 TPD
compostable
flexible
packaging
materials

150 TPD
Bagasse
market pulp

Himanshu Bhai
Please suggest
what should be
add as a No
here

Roadmap

Particulars	2022-23	2023-24	2024-25	2025-26
Plan	50 TPD Pulp Drying 50 TPD Franchised Moulded production 100 TPD Flexi pack base	250 TPD Pulp line 150 TPD Flexible pack material 100 TPD Market pulp 100 TPD Franchised Moulded Production	Commercial Production mid year	Stabilise project Build market
Investment	200 Cr	500 Cr	-	-
Turnover	500 Cr	700 Cr	1500 Cr	2500 Cr
PBT	100 Cr	150 Cr	200 Cr	400 Cr

FOOD PACKAGING MARKET

Global Food Packaging Market Size, 2018-2026 (USD Billion)

\$393.6 Billion in 2018 & **\$606.3 Billion** by 2026

Global Food Packaging Market Share, By Application, 2018

Bakery & Confectionery 37.3%

Fruits & Vegetables | Dairy Products | Meat, Poultry & Seafood
Sauces, Dressings & Condiments | Others

North America Food Packaging Market Size, 2018



Pakka Products

Food Packaging

Compostable Paper based Flexible Materials

Food Carry

Compostable Mineral based film pellets

Food Services

Compostable moulded pulp based materials

Sharp and singular focus on food market through utilising strength in sugarcane pulping and utilisation of innovations to build superior quality offerings enabling a shift towards sustainability at scale.



Satish ChamyVelumani
Compostables Business Head

10 Years in product development with 3M.
Creation of technology oriented food startups.



Vignesh Kannan
Technology Business Head

Wide exposure to consulting, technology and startups. Global understanding.



Jignesh Shah
CFO

Wide Experience in Finance and Accounts
,Systems and Processes and Financial
Reporting



Jagdeep Hira
Pulp & Paper Business Head

Deep exposure to specially paper making. 10x
profitability growth for company



Ved Krishna
Founder/ Promoter

>20 Years built company over 10x and
channelised compostable packaging direction



Himanshu Kapoor
Investments Guide

Keen understanding and experience of finance,
technology and taxation. Enabled organisation
survive and thrive.



Sagar Shejwalkar
Innovations Business Head

Passion and understanding packaging
innovation and application across geographies



Susan Basterfield
Team Excellence Guide

Global proponent of 'teal'/ self management
practices. Guiding leadership and systems.

2022

Key Actions

Ayodhya Plant
100 TPD Flexi Base
75 TPD Market Pulp
50 TPD Mineral
Pellets

New Site
finalisation and
capital raise plan

Finalise flexi-pack
structure and
mineral pellet
material

Moulded Products
3 strategic production
partnerships activation

Performance Highlights

➤ Highest ever Financial

Revenue from operation Rs. **295.77** Cr. (261.11 Cr. in FY20)

PBT Rs. **56.05** Cr. in FY22 (39.54 Cr. in FY20)

➤ Highest ever Production

Highset ever production **39139** MT in FY22 (38487 MT in FY19)

Pulp Sales dispatched **8872** MT in FY22 (7428 MT in FY19)

Highset ever production **969** MT in Oct-21 at PM#2 (957 MT in July-21)

Highset ever production **10.95** Lacs Egg tray in Dec-21 (10.54 Lacs in Oct-21)

Highest ever paper export sales **10131** MT in FY22 (6976 MT in FY19)

➤ Water Consumption reduction **34 m3 Mt** (Absolute reduction by **1500 m3 day**)

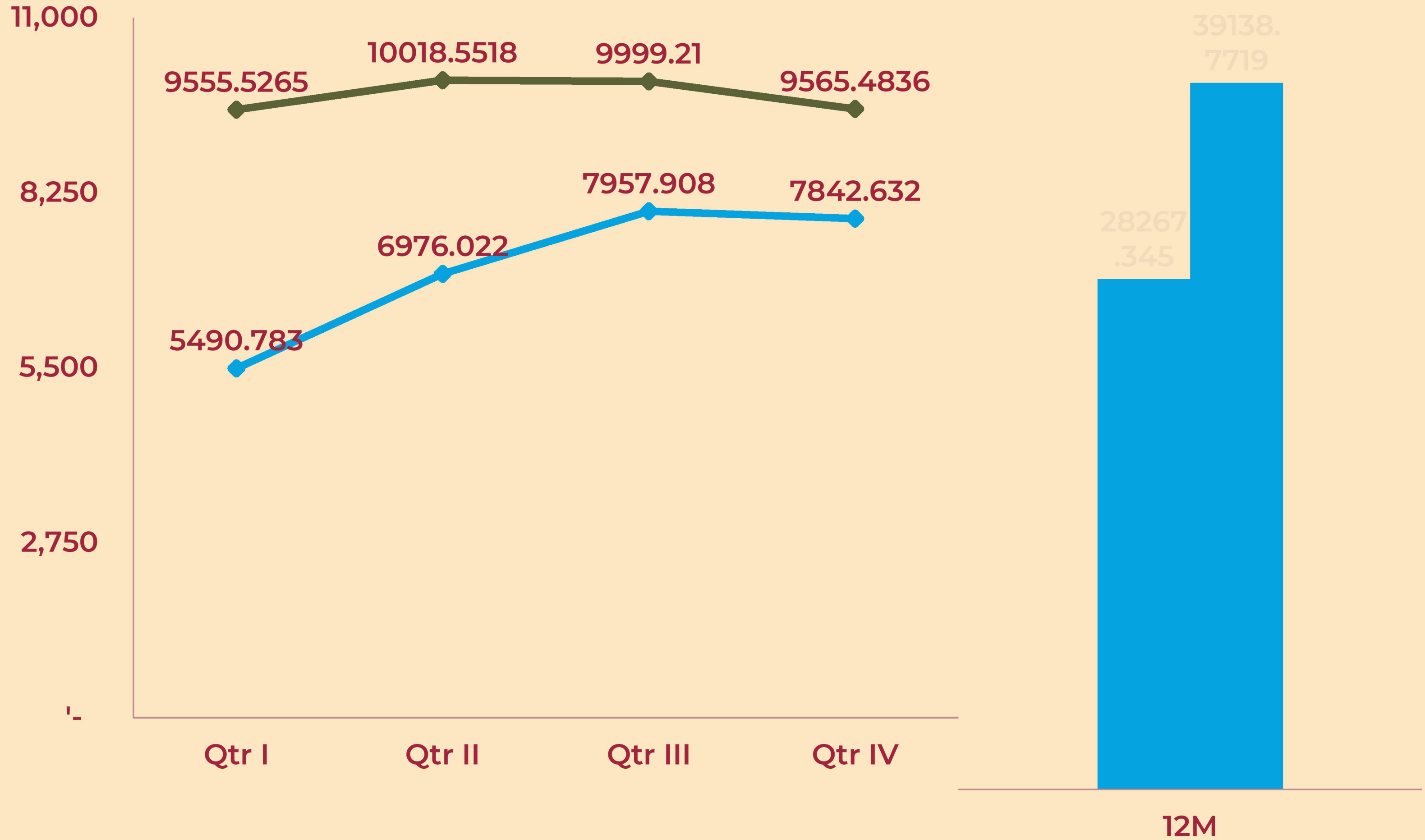
➤ Highest in comparative Pulp & Paper Industry

EBIDTA : **26%**

PBT : **19%**

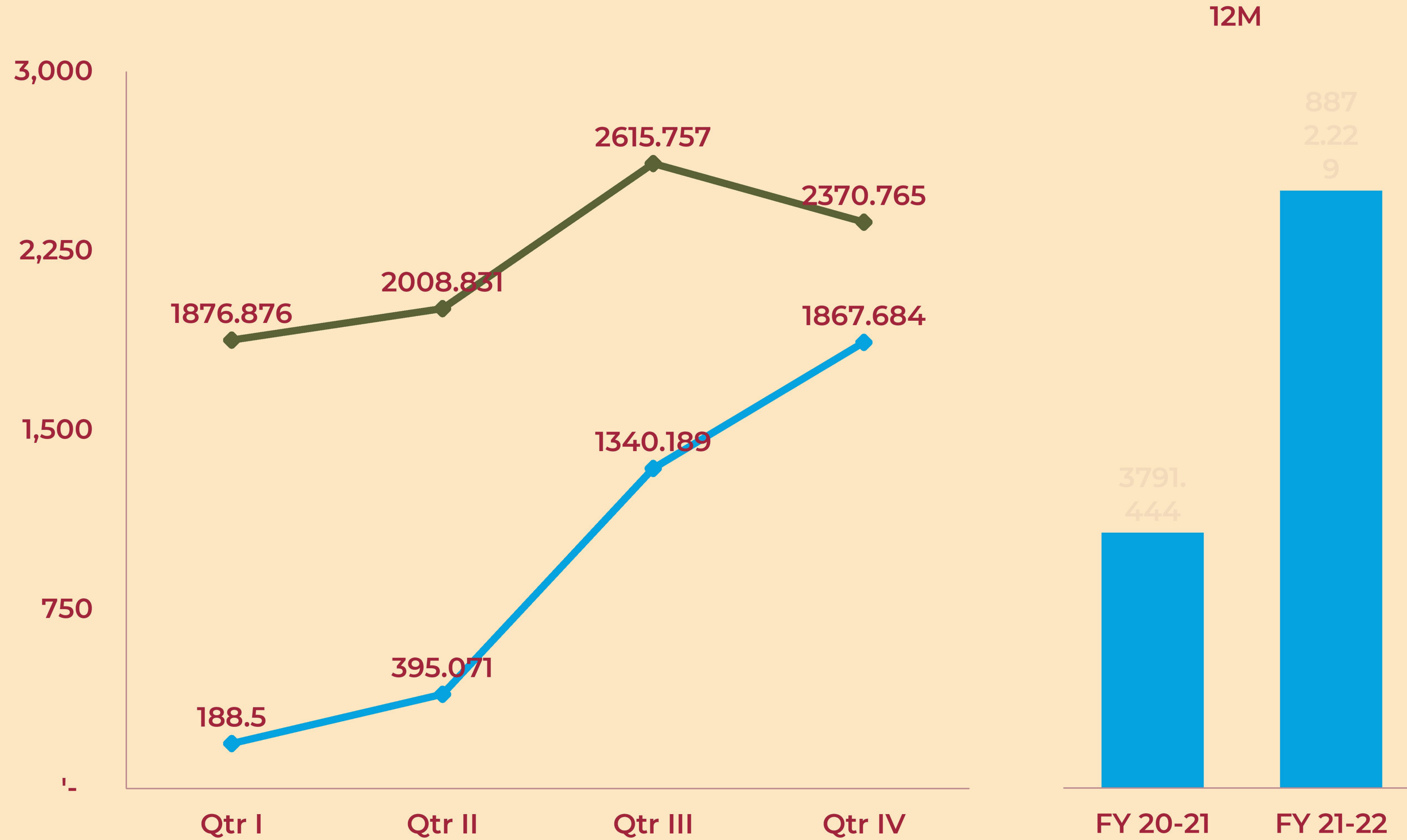
Exports : **26%**

Qtr.-wise Production : Paper (In MT)



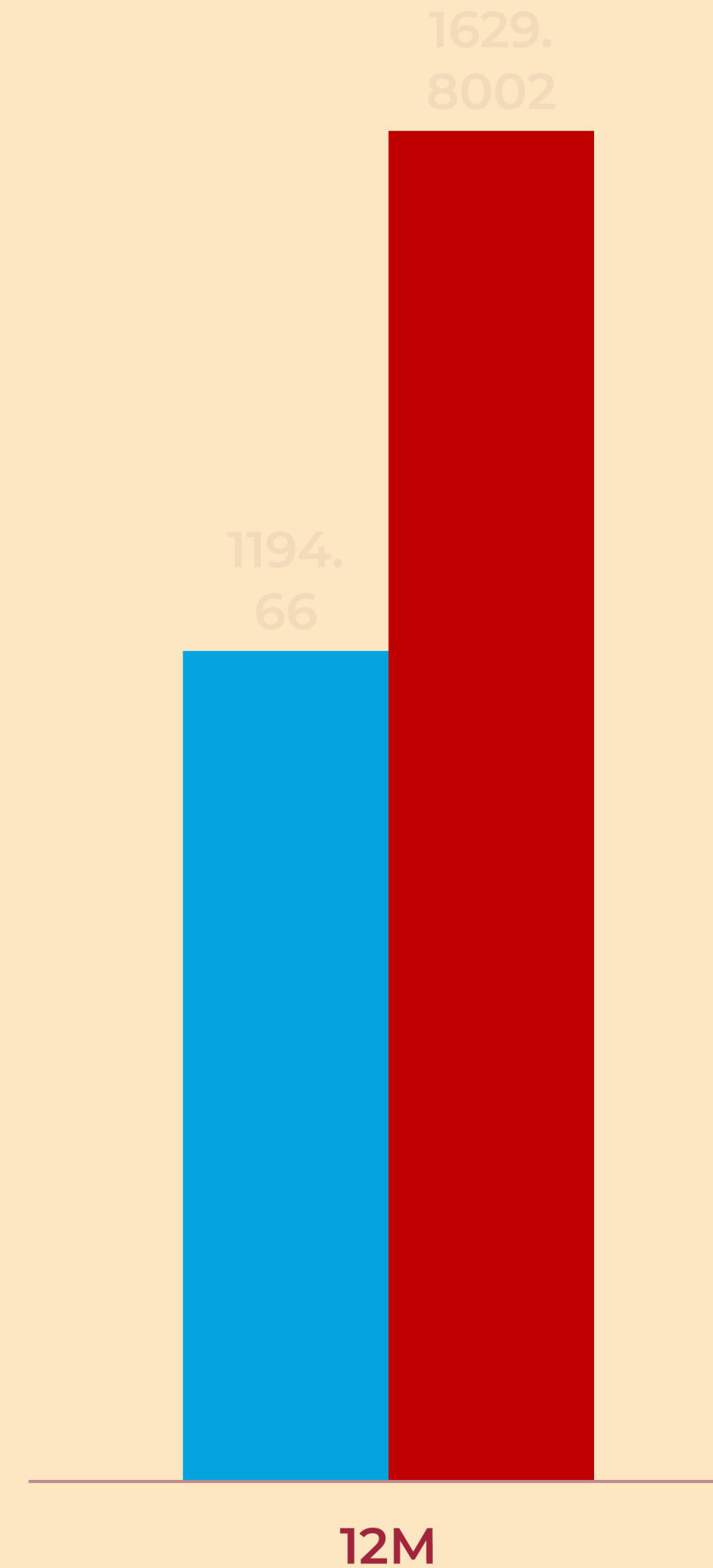
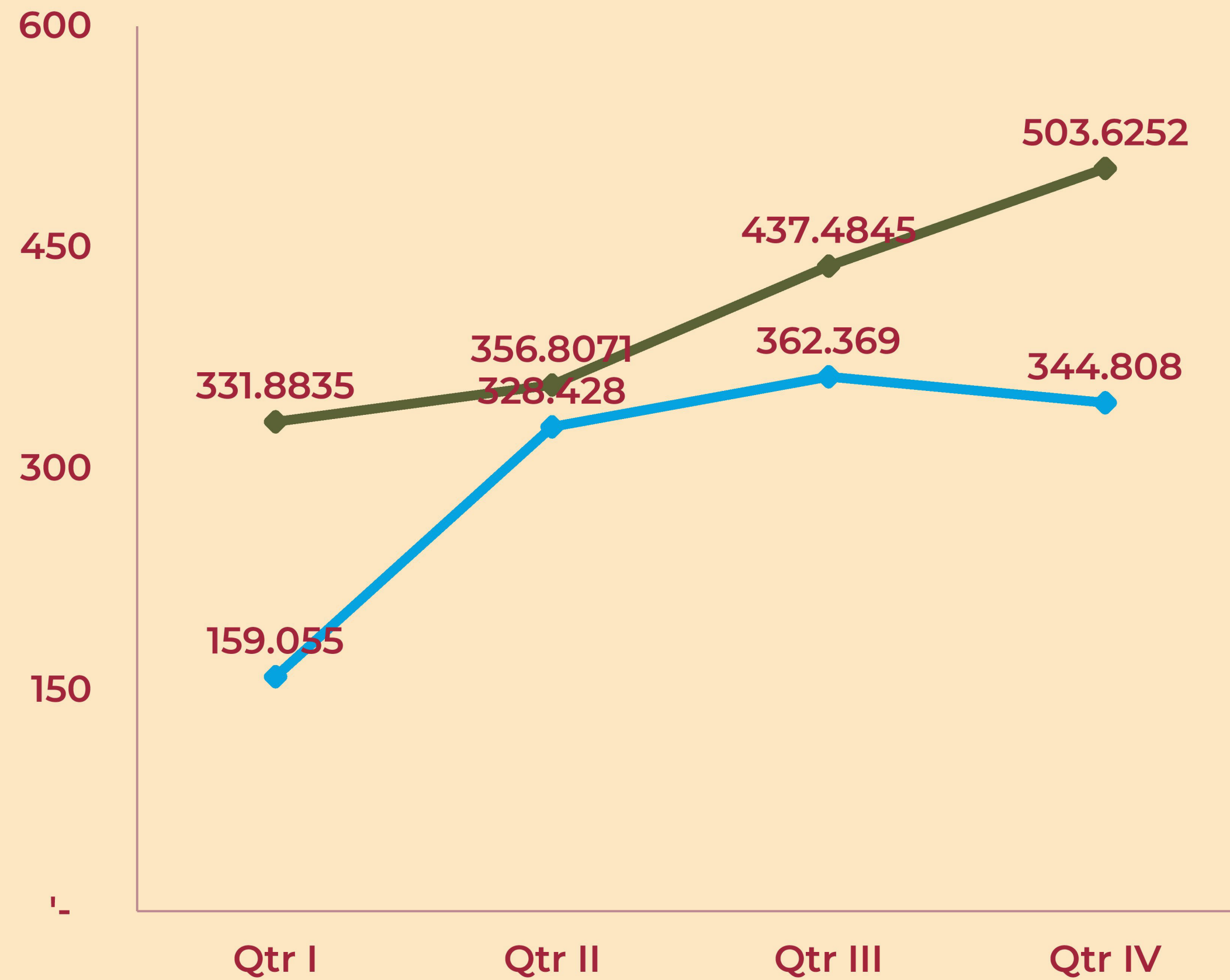
1.4x higher production from previous year

Qtr.-wise Production : Pulp (In MT)



2.3x higher
production from previous
year

Qtr.-wise Production : Moulded Products (In MT)



1.4x higher
production from previous
year

Merger of Yash
Compostables
with Yash
Pakka
Completed

Promoters
Pledge
Release
Approved by
SBI - Lead
Bankers

Team Stock
Option Plan
Approved by
Shareholders

Innovation
Centre
Established in
Bangalore

Standalone Financial Statement



Standalone Statement of Audited Financial Results for the quarter and year ended 31st March, 2022

Sr No.	Particulars	(Rs. In lakhs)				
		Quarter ended 31.03.2022 Audited	Quarter ended 31.12.2021 Reviewed	Quarter ended 31.03.2021 Audited	Year ended 31.03.2022 Audited	Year ended 31.03.2021 Audited
1	Income					
	(a) Revenue from Operations	8,153.98	7,847.17	5,886.75	29,108.63	18,365.09
	(b) Other Income	314.18	278.71	338.61	813.25	1,132.87
	Total Income	8,468.16	8,125.88	6,225.36	29,921.88	19,497.96
2	Expenses					
	(a) Cost of materials consumed	3,531.47	3,169.33	2,045.52	11,746.92	7,009.69
	(b) Purchase of stock-in-trade	2.57	3.59	(0.01)	6.18	3.87
	(c) Changes in inventories of finished goods, work in progress and stock-in-trade	65.28	191.81	531.74	(124.56)	157.37
	(d) Employee Benefits expenses	1,071.24	990.89	704.18	3,557.01	2,794.32
	(e) Finance Costs	234.09	194.13	297.59	936.26	1,094.53
	(f) Depreciation and Amortisation expense	264.86	257.14	239.47	1,021.54	965.93
	(g) Power and Fuel	831.74	1,022.55	653.86	3,365.32	2,758.13
	(h) Other expenses	1,491.46	872.28	886.76	4,043.89	2,421.00
	Total Expenses	7,492.71	6,701.72	5,359.11	24,552.56	17,204.84
3	Profit/ (Loss) before tax [1-2]	975.45	1,424.16	866.25	5,369.32	2,293.12
4	Tax Expense	230.16	435.85	195.25	1,549.30	621.01
	Current	223.06	251.90	157.92	980.00	411.50
	Deferred	2.91	183.95	37.33	565.11	209.51
	Tax adjustments relating to earlier years	4.19			4.19	
5	Profit/ (Loss) for the year [3-4]	745.29	988.31	671.00	3,820.02	1,672.11
6	Other Comprehensive income					
	Items that will not be reclassified to profit or loss					
	(i) remeasurements of defined benefit plans	16.66	10.05	30.02	(67.51)	31.91
	(ii) Income taxes related to items that will not be reclassified to profit or loss	(4.85)	(2.93)	(8.74)	19.66	(9.29)
	Total Other Comprehensive Income	11.81	7.12	21.28	(47.85)	22.62
7	Total Comprehensive Income for the year [5+6]	757.10	995.43	692.28	3,772.17	1,694.73
8	Paid-up equity share capital (FV per share Rs. 10/- each)	3,807.85	3,524.00	3,524.00	3,807.85	3,524.00
9	Earnings per share (FV per share Rs. 10/- each)					
	(a) Basic (Rs)	1.96	2.80	1.90	10.03	4.74
	(b) Diluted (Rs)	1.96	2.80	1.90	10.03	4.74

Financial Statement - Consolidated

Consolidated Statement of Audited Financial Results for the quarter and year ended 31st March, 2022

Sr No.	Particulars	Quarter ended 31.03.2022 Audited	Quarter ended 31.12.2021 Reviewed	Year ended 31.03.2022 Audited
1	Income			
	(a) Revenue from Operations	8,153.98	7,847.17	29,108.63
	(b) Other Income	314.18	278.71	813.25
	Total Income	8,468.16	8,125.88	29,921.88
2	Expenses			
	(a) Cost of materials consumed	3,531.47	3,169.33	11,746.92
	(b) Purchase of stock-in-trade	2.57	3.59	6.18
	(c) Changes in inventories of finished goods, work in progress and stock-in-trade	65.28	191.81	(124.56)
	(d) Employee Benefits expenses	1,183.93	1,057.57	3,736.38
	(e) Finance Costs	236.88	194.65	939.62
	(f) Depreciation and Amortisation expense	264.86	257.14	1,021.54
	(g) Power and Fuel	831.74	1,022.55	3,365.32
	(h) Other expenses	1,478.44	942.77	4,110.16
	Total Expenses	7,595.17	6,839.41	24,801.56
3	Profit/ (Loss) before tax [1-2]	872.99	1,286.47	5,120.32
4	Tax Expense	230.16	435.85	1,549.30
5	Profit/ (Loss) for the year [3-4]	642.83	850.62	3,571.02
6	Other Comprehensive income			
	Items that will not be reclassified to profit or loss			
	(i) remeasurements of defined benefit plans	16.66	10.05	(67.51)
	(ii) Income taxes related to items that will not be reclassified to profit or loss	(4.85)	(2.89)	19.66
	(iii) Foreign Currency Transition Reserve	2.15	(2.86)	(0.71)
	Total Other Comprehensive Income	13.96	4.30	(48.56)
7	Total Comprehensive Income for the year [5+6]	656.79	854.92	3,522.46
8	Paid-up equity share capital (FV per share Rs. 10/- each)	3,807.85	3,524.00	3,807.85
9	Earnings per share (FV per share Rs. 10/- each)			
	(a) Basic (Rs)	1.69	2.41	9.38
	(b) Diluted (Rs)	1.69	2.41	9.38



THANK YOU

PACKAGING WITH A SOUL

means we celebrate our oneness