



SAGAR CEMENTS LIMITED

SCL:SEC:NSE:BSE:2021-22

22nd March 2022

The National Stock Exchange of India Ltd.,
"Exchange Plaza", 5th Floor
Bandra – Kurla Complex
Bandra (East)
Mumbai – 400 051

The Secretary
BSE Limited
P J Towers
Dalal Street
Mumbai – 400 001

Symbol: SAGCEM

Scrip Code: 502090

Series: EQ

Dear Sirs


Sub: Updated Corporate Presentation

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We are forwarding herewith our updated version of the Corporate Presentation of our company which is also being uploaded on our own website and the data mentioned there in will be shared with analysts as and when required.

Thanking you

Yours faithfully
For Sagar Cements Limited


R.Soundararajan
Company Secretary

Encl: a.a.



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Bayyavaram Village, Kasimkota Mandal, Visakhapatnam District, Andhra Pradesh - 531031. Phone : 08924-244550 Fax : 08924-244570

CIN : L26942TG1981PLC002887 GSTIN : 36AACCS8680H1ZZ



Sagar Cements Limited

Corporate Presentation



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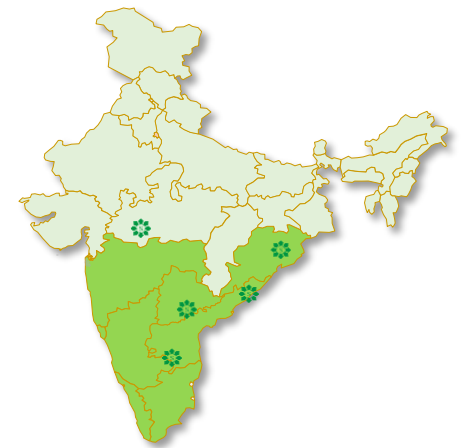
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Corporate Overview

Sagar Cement has created a niche in Southern markets and in making inroads in to Eastern markets



- Established in 1985, Sagar Cement Limited (“SCL”) with its current capacity of 8.25 MTPA tones (including 1.25 mn tones post acquisition of Sagar Cements (R) Ltd, (SCRL) (Previously BMM Cements Ltd) is a dominant cement player in South India
 - Strong presence across all the five key states – AP, Telangana, Tamil Nadu, Kerala and Karnataka
 - Expanding geographic presence in Maharashtra and Odisha
- Primarily manufactures the OPC, PPC, PSC, CC & SRC variety of cement from its plants situated in the Suryapet district of Telangana & at Bayyavaram, Vizag District of Andhra Pradesh and from its subsidiary’s Plant SCRL located at Gudipadu, Tadipatri, Ananthapur Dist. Andhra Pradesh.
- Company has built a strong brand “Sagar Cement” over a period of last 3 decades



Facilities at a glance

Cement		
Location	Clinker MTPA	Cement MTPA
Sagar Cements –Mattampally, Suryapet, Telangana	2.80	3.00
SCRL – Gudipadu, Anantapur, Andhra Pradesh	1.00	1.25
Sagar Cements –Bayyavaram, Vizag, Andhra Pradesh	-	1.50
Sagar Cements (M) Pvt. Ltd. (“SCMPL”) – Indore, Madhya Pradesh	0.83	1.00
Jajpur Cements Pvt. Ltd. (“JCPL”) – Jajpur, Orissa	-	1.50
Total	4.63	8.25

Captive Power Plants

Facility	Capacity in MW
Sagar Cements – Waste Heat Recovery Power Plant	8.80
Sagar Cements – Thermal Power Plant (Commissioned in August 2019)	18.00
Sagar Cements – Solar Power Plant	1.45
SCRL – Thermal Power Plant	25.00
Sagar Cements - Hydro Power Plant (4.3 MW at Guntur & 4 MW at Kurnool in Andhra Pradesh, India)	8.30
Total	61.55



- Fully integrated & automated facilities
- Distribution – Strong network of ~1,732 dealers and 3,998 Sub-dealers
- Channel Mix: Trade 62% : Non Trade 38%
- Track Record of consistent profits, inorganic and organic expansions
- Strong Financials Performance

Sagar Cements Limited, Mattampally	
Capacity	3.0 MTPA
Location	Mattampally, Telangana
Markets Catered	AP, Telangana, Odisha, TN, Maharashtra
Limestone Reserves	404 mn Tonnes

Sagar Cements (R) Limited, Gudipadu	
Capacity	1.25 MTPA
Location	Gudipadu, AP
Markets Catered	AP, Karnataka, TN
Limestone	162 mn Tonnes
Captive Power Plant	25 MW

Sagar Cements Limited, Bayyavaram	
Capacity (Grinding)	1.5 MTPA
Location	Vizag, AP
Markets Catered	Visakhapatnam, Vizag, Srikakulam and South Odisha



Sagar Cements – Mattampally plant



Sagar Cements – Mattampally plant - Robo Lab



SCL - 8.8 MW – Waste Heat Recovery Power Plant



SCL – 18 M.W. - CPP (Thermal)



Sagar Cements – Mattampally plant - CCR



Sagar Cements – Mattampally plant - Mines



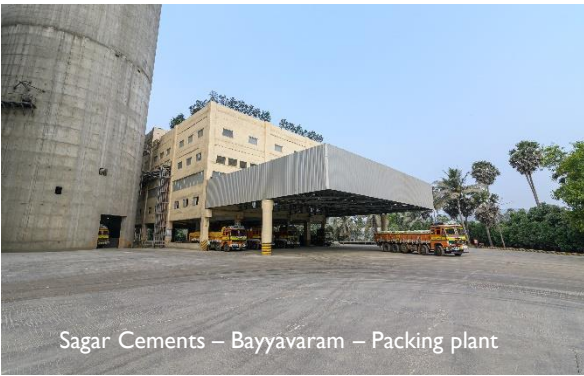
SCRL – Gudipadu Plant



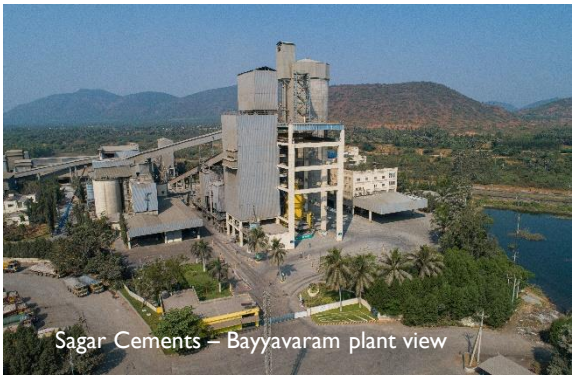
SCRL– Gudipadu plant - Mines



Sagar Cements Bayyavaram Plant



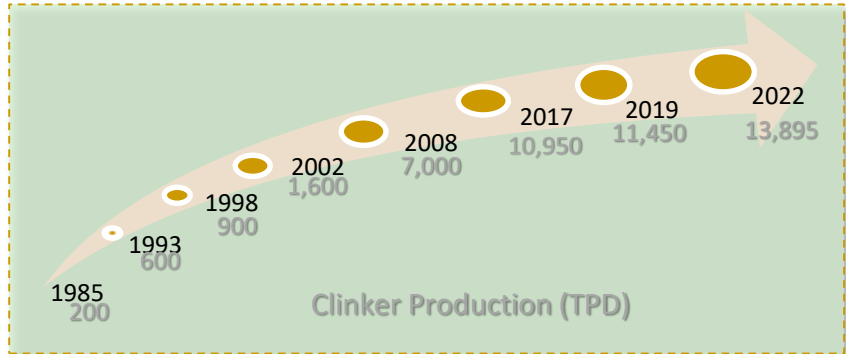
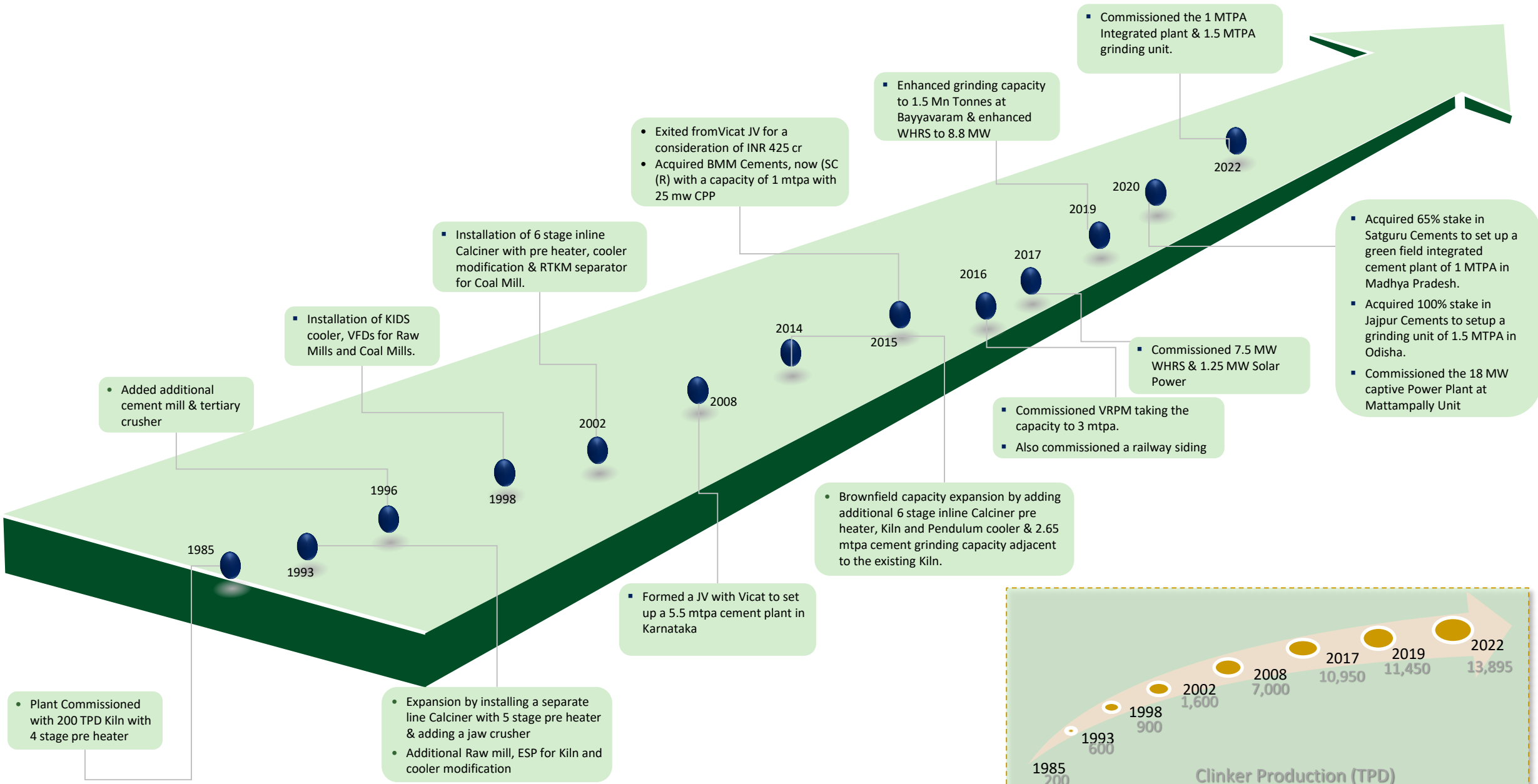
Sagar Cements – Bayyavaram – Packing plant



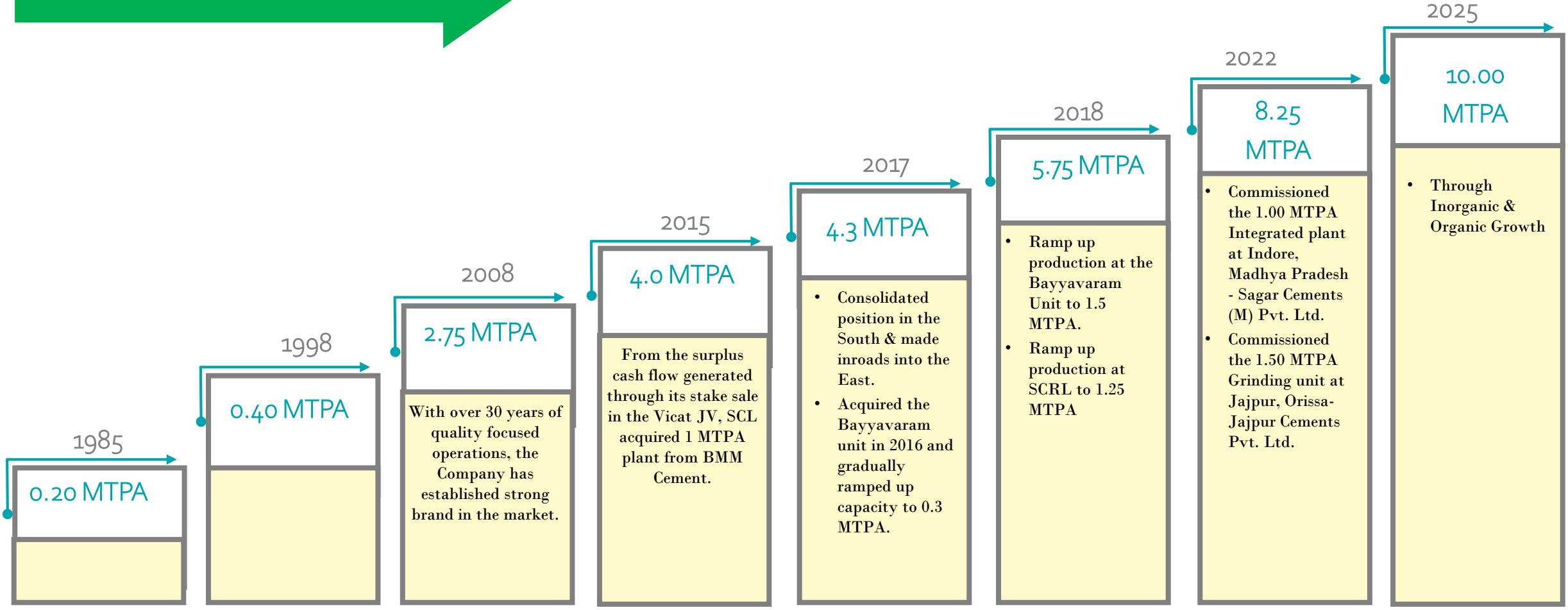
Sagar Cements – Bayyavaram plant view



SCRL – Gudipadu Plant



Vision to double the Capacity every 10 years



Distribution Network – Focused on South

Dealers # 1,732

Sub - Dealers # 3,998



Strong Brand Equity & Recall





Dr.S.Anand Reddy
Managing Director

- Inducted on the Board in 1991, and later appointed as a Whole-time Director (Marketing and Projects) in 1992 and as Managing Director in 2018.

Mr S. Sreekanth Reddy
Joint Managing Director

- After having gained industrial experience of over 15 years, he joined Sagar Cements as its Technical Consultant in 2002 and later was inducted in the Board as a Whole-time Director and appointed as Joint Managing Director in 2018.
- B.E. (I&P)
- Holds PG Dip in Cement Technology

Mr K Ganesh
Group President

- Has more than 35 years of experience in Project execution and Operations of Cement Plants.
- Holds B.E (Mechanical)
- Served as Senior Engineer in Bhagawati Priya consulting Engineers Limited, Mumbai

Mr K Prasad
CFO

- Has more than 25 years of experience.
- Heading the Finance & Accounts function of the Group.
- Holds M.Com., ACA
- He served as Senior Manager in Sagarsoft (India) Limited

Mr. Rajesh Singh
Chief Marketing Officer

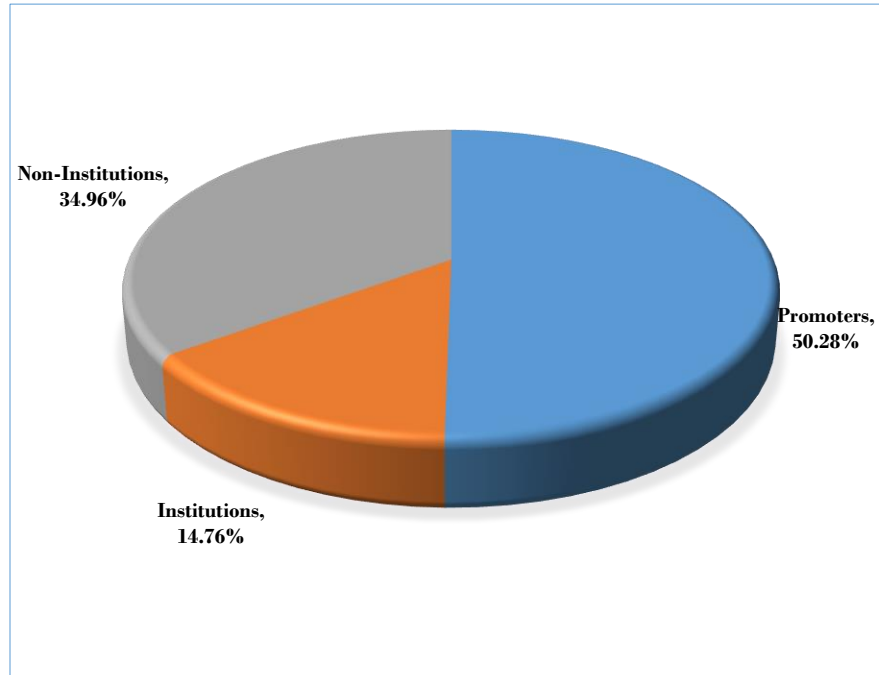
- Has 28 years of experience in Marketing
- Holds a PG Diploma in Business Management from Osmania University.
- Prior to Joining in SCL, He had worked with Suzlon Energy and Orient Cements Limited.

R. Soundararajan
*Company Secretary,
Compliance Officer*

- Has more than 40 years of experience.
- Holds FCS,ACMA and a Law degree.
- Heading the Secretarial & Compliance functions of the Group.

<p style="writing-mode: vertical-rl; transform: rotate(180deg);">Executive Directors</p>	<p>Mr K. Thanu Pillai Chairman & Independent Director</p>	<ul style="list-style-type: none"> ▪ Appointed as Director on 27th February 1997. He has more than 30 years of experience in Banking and retired as Managing Director of State Bank of Hyderabad. He is also on the Board of several companies. ▪ M.B.A. , CAIIB
	<p>Dr. S. Anand Reddy <i>Managing Director</i></p>	<ul style="list-style-type: none"> ▪ Inducted on the Board on 23rd November 1991, was later appointed as a Whole-time Director (Marketing and Projects) in 1992 and as Managing Director in 2018.He has been instrumental for promoting erstwhile the subsidiary company, Sagar Power Limited, of which he is presently the Managing Director.
	<p>Mr S. Sreekanth Reddy <i>Joint Managing Director</i></p>	<ul style="list-style-type: none"> ▪ After having gained industrial experience of over 15 years, he joined Sagar Cements as its Technical Consultant in 2002 and was inducted in the Board as a Whole-time Director and as Joint Managing Director in 2018. ▪ B.E. (I & P) ▪ PG Dip in Cement Technology
<p style="writing-mode: vertical-rl; transform: rotate(180deg);">Non-executive Directors</p>	<p>Mrs. O.Rekha <i>Independent Director</i></p>	<ul style="list-style-type: none"> ▪ Appointed as Director on 30th June 2020. She has more than 13 years of experience in Finance.She is also on the Board of several companies. ▪ B.Com. (Hons.), MBA, ACA
	<p>Mr John-Eric Bertrand <i>Director</i></p>	<ul style="list-style-type: none"> ▪ Investment Manager at Ackermans & van Haaren NV. Before joining AVH, he worked as Senior Consultant at Roland Berger Strategy Consultants. ▪ Commercial Engineer & MBA
	<p>Mr V.H. Ramakrishnan <i>Independent Director</i></p>	<ul style="list-style-type: none"> ▪ Extensive experience for more than 35 years in both Domestic and International Banking during his career with Bank of India. Retired as its General Manager (International) in April, 2001 ▪ BSC, ACA, ACMA
	<p>Smt. S. Rachana <i>Director</i></p>	<ul style="list-style-type: none"> ▪ is Executive Director in Panchavati Poly Fibre Limited ▪ Holds Bachelor Degree in Science
	<p>Smt. N. Sudha Rani <i>Nominee Director</i></p>	<ul style="list-style-type: none"> ▪ Nominee Director of APIDC

Shareholding Pattern (As on December 31, 2021)



Select Public Investors

SN	Shareholders	% Holding
1	AVH Resources India Pvt Limited	21.85
2	Mutual Funds	8.94
3	Twinvest Financial Services	3.46

Capital Structure

Particulars	Amount (Rs.)
Authorised Share Capital (11,75,00,000 equity Shares of Rs.2/- each)	23,50,00,000
Issued, Subscribed and Paid up Share Capital (11,75,00,000 equity Shares of Rs.2/- each)	23,50,00,000



RV Consulting Services Pvt. Ltd.

- Reputed Turn Key Solutions provider (Design, Engineering & Project Management) to Cement Industry & Small Hydro Power Projects
- **Select Customers include:**
 - Bharathi Cement Corporation Limited, Vicat Sagar Cement Private Limited, Maruthi Cements Limited, Nepal, Keerthi Industries Limited, Hyderabad, Super Hydro Electric Private Limited, Syrian Cement Co., Aleppo, Alchaba Cement, Syria, Trotus Cement, Syria, Amrit Cement, Meghalaya



Sagarsoft (India) Limited

- Incorporated in 1996, engaged in providing software development and consultancy services in India and the United States
- Primarily offerings include mobility, enterprise solutions, as well as research and data mining, social media engagement, financial analytic and business intelligence, testing and quality assurance, and technology related solutions across sectors
- Sagarsoft provides its services using onsite, offsite, offshore and hybrid delivery models
- Listed on BSE Limited



Sagar Power Limited

- Engaged in operating hydroelectric power generation. The company was incorporated in 1994
- **Projects:**
 - Wind Power : 1.65 MW capacity on June 2nd 2009 at Theni Dist., Tamil Nadu and expected PLF is 32%
 - Owns 100% stake in Super Hydro Electric Pvt Ltd., which is implementing Hydro Power Generation Plants of combined capacity of 28.3 MW in Uttarakhand



Panchvati Polyfibers Limited

- Incorporated in 1984, Engaged in manufacturing PP Fabric / Woven Sacks for Cement Industries
- **Capacity:** Manufacturing of Woven Sacks with a capacity of 58.50 Million sacks with 90 Looms
- **Select Customers include:**
 - Sagar Cements, My Home Cements, Penna Cements and other Cement Industries in Andhra Pradesh

Key Investment Highlights

Strategic Expansion Plan – Rightly Timed and Well Thought-out

Well Positioned to Capture the Demand Revival in South

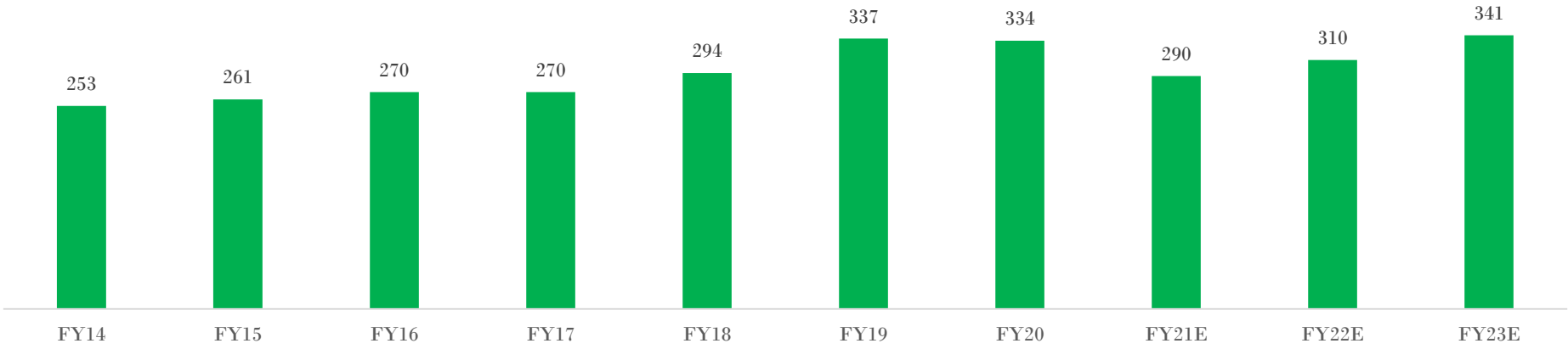
Acquisition Synergies to Derive Multiple Benefits

Strong Financials

Professional Management with Strong Execution Track Record

Sagar Cement, with SCRL, SCMPL, JCPL & Bayyavaram grinding unit acquisitions at current capacity of 8.25MTPA is strongly positioned to derive full benefit in the Cement Up cycle

Cement Demand (MTPA)

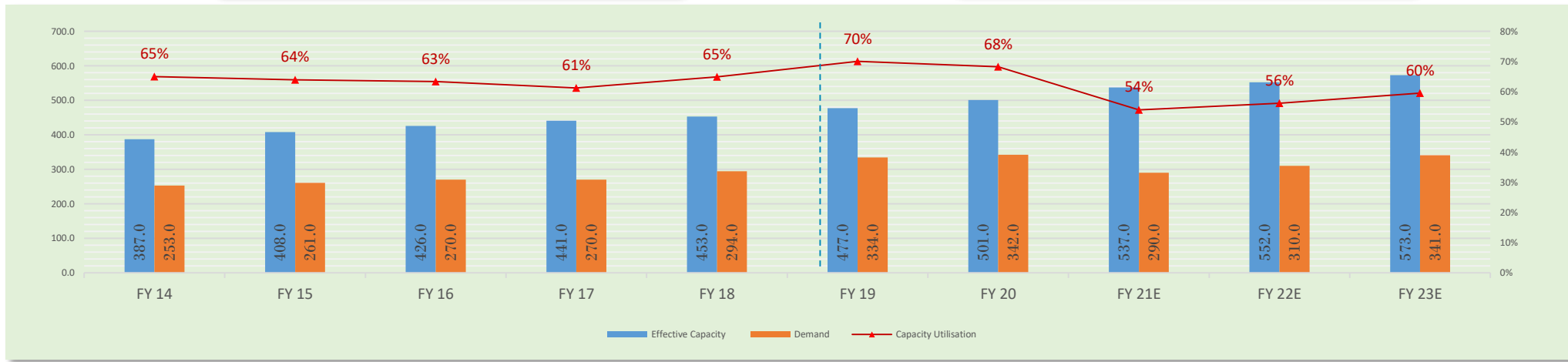


Strategic Expansion Plan	Cost Optimisation & Energy Efficiency	Financial Prudence
<p>Capturing up-cycle in South Markets</p> <ul style="list-style-type: none"> SCRL Strategic acquisition providing superior access and short lead distance to increase profitability <p>Expand market reach in Eastern Markets</p> <ul style="list-style-type: none"> Coastal Slag Market – Leveraging lead time with grinding unit at Vizag with minimal capex Bayyavaram grinding unit’s strategic location with slag availability and clinker from mother plant Expansion to 1.5 MTPA 	<p>Improving operation efficiencies in fuel & freight</p> <ul style="list-style-type: none"> A Captive power plant with all units ensuring power security at reasonable prices <ul style="list-style-type: none"> 25MW Captive plant at SCRL 8.8 MW Waste Heat Recovery plant 1.45 MW Solar Power Plant 8.3 MW Hydro Power 18 MW Thermal Power Captive plant at Mattampally Railway Siding for logistics advantage 	<ul style="list-style-type: none"> Expansion not at the expense of Financial Strength Minimal leveraging & intent to keep capex cost escalation below inflation
		Future Expansion
		<ul style="list-style-type: none"> To Double the existing capacity at every 10 Years in targeted markets through <ul style="list-style-type: none"> Debottlenecking – Up gradation Organic & Inorganic expansion

Major capacity Addition Post FY07 Demand subdued till FY17 resulting in excess capacity
Capacity utilization declined to 61% Limited incremental capacity, political stability, formation of new state augurs well for demand spurt
Capacity utilization to reach 60% in next three years

- Capacity Utilisation CAGR (FY14-18) – 0%
- Demand CAGR (FY14-18) –3%
- Average Utilization – >65%

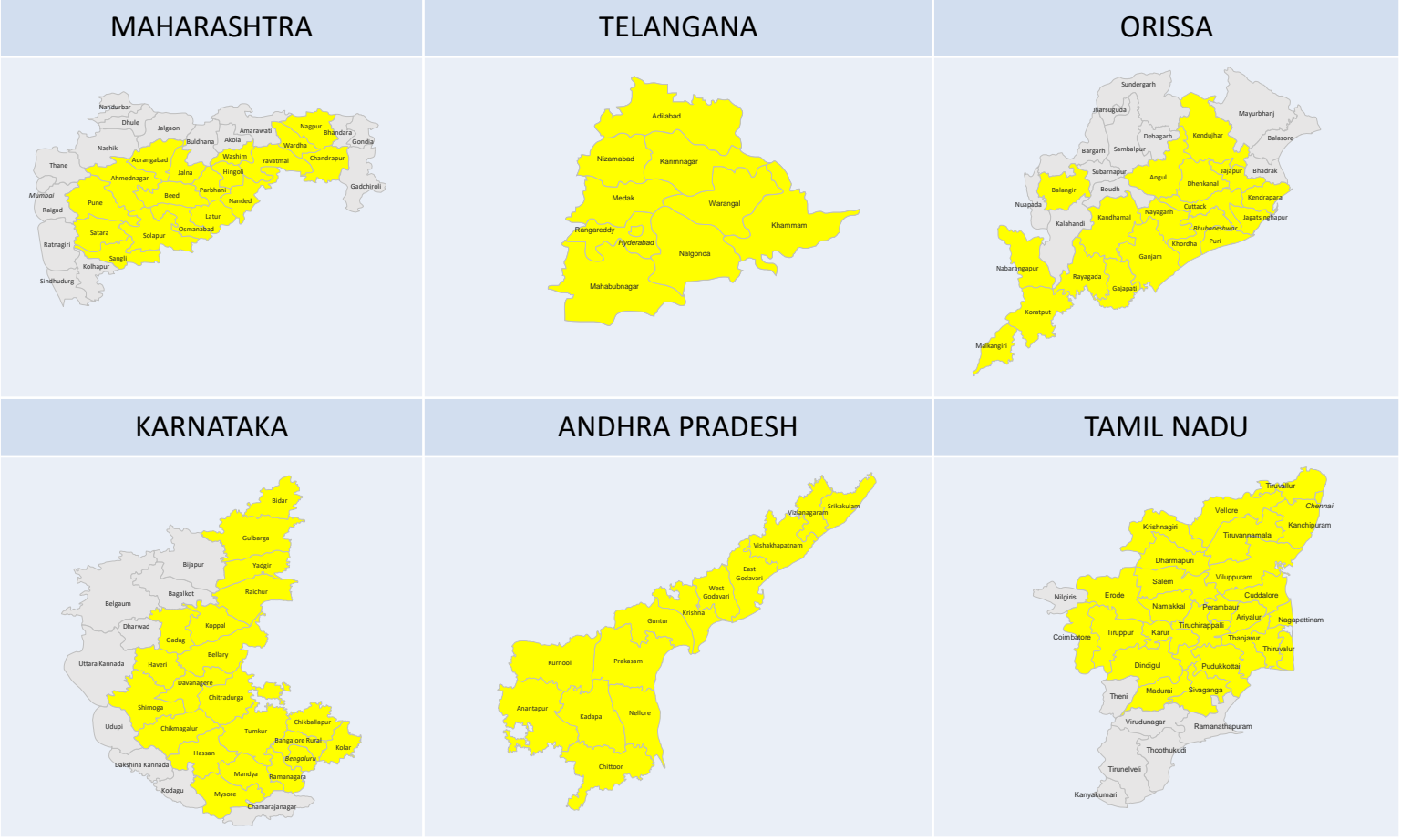
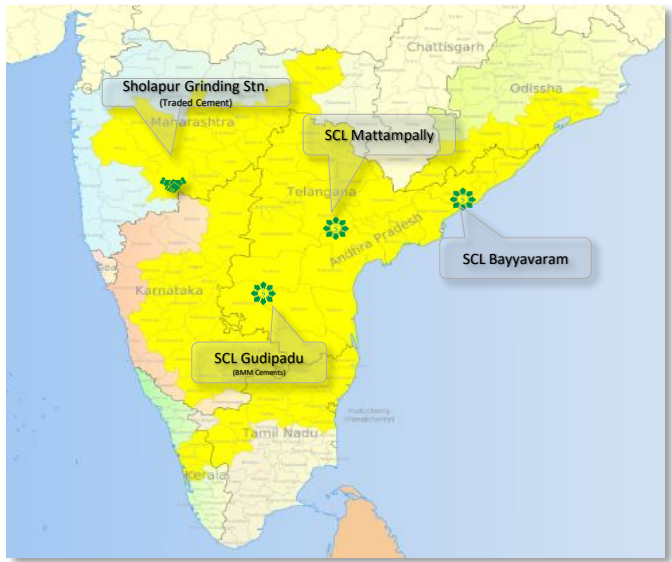
- Capacity Utilisation CAGR (FY19-23E) – (3)%
- Demand CAGR (FY19-23E) – 0.4%
- Average Utilization – 59%



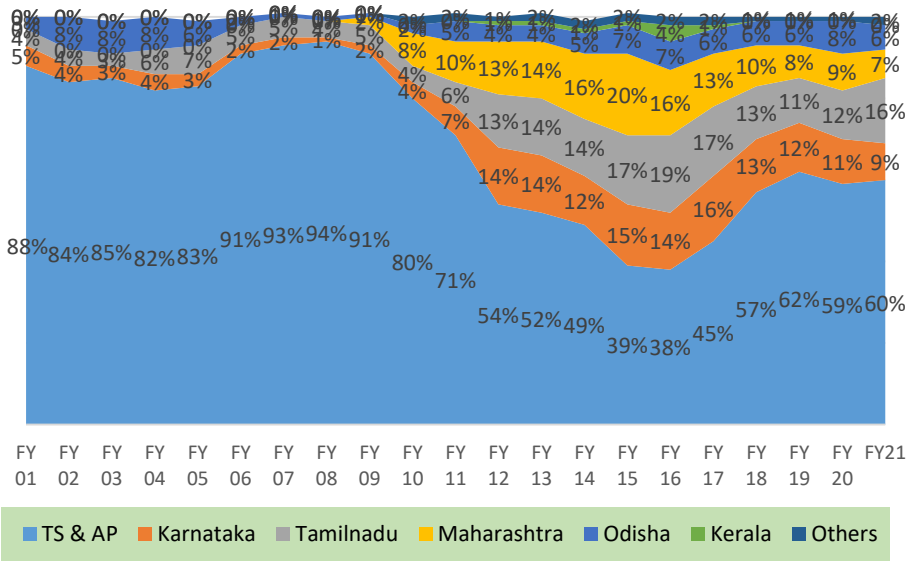
“Key Growth Drivers”

- Growth Recovery in Cement Demand Post Formation of Telangana – Driven by 2-BHK housing scheme and demand from Infra projects especially road and irrigation projects
- Double Digit Growth in Andhra Pradesh driven by development of commercial and government infrastructure.
- States with muted growth in past such as Tamil Nadu and Karnataka are expected to witness some upward bias on back of growth in some pockets such as North Karnataka
- Key infrastructure projects in South include Kakatiya and Bhagiratha mission, Low Cost Housing / Smart Cities, Metro Rail Projects, Large NHAI projects amongst others

Limited capacity additions and an anticipated pick-up in construction and irrigation projects going forward is expected to drive demand in southern markets

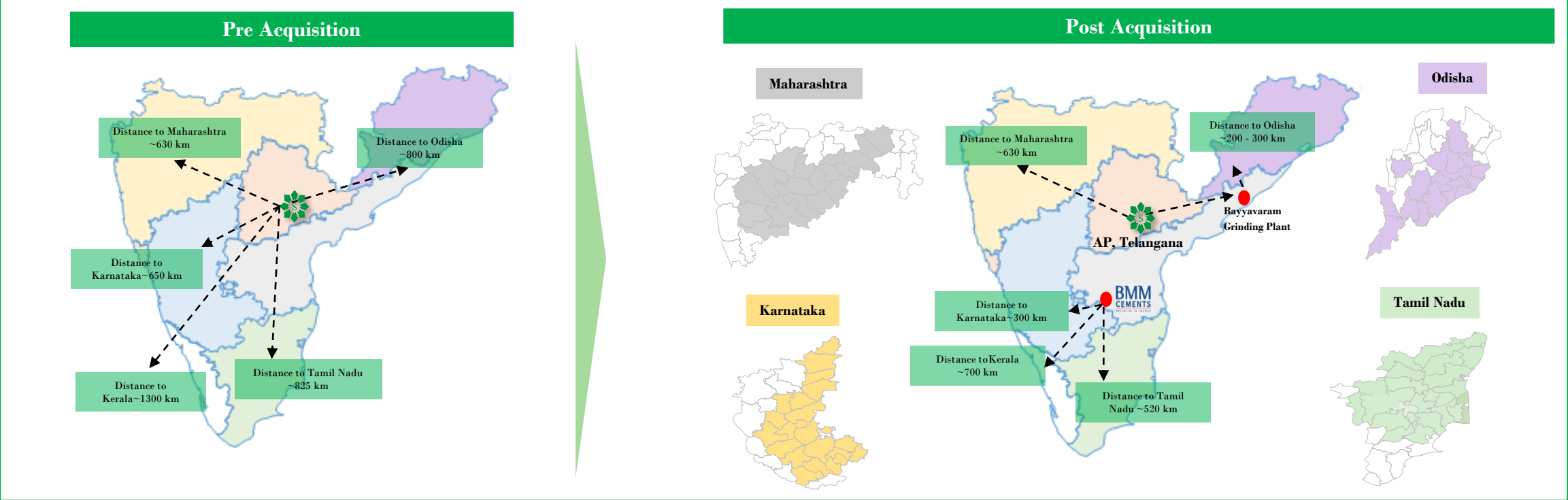


Geographical Mix



- Sagar has built a strong presence across key southern markets as it diversified its base from AP&T (> 5.5 MTPA)
- Presence across all five key states in the southern region – AP, Telangana, Tamil Nadu, Karnataka and Kerala
 - Proximity of SCL’s plants to key markets, particularly in AP & T
 - Superior reach with shorter lead distances post acquisition across select markets (TN, Karnataka, Kerala)
- Strong brand presence built over years, backed by deep distribution network in South ~ 1,732 dealers and 3,998 Sub dealers
- Average Lead Distance across key markets ~ 300 - 500 Km

Acquisition Synergies to Derive Multiple Benefits: “Locational Advantage – the Game Changer”



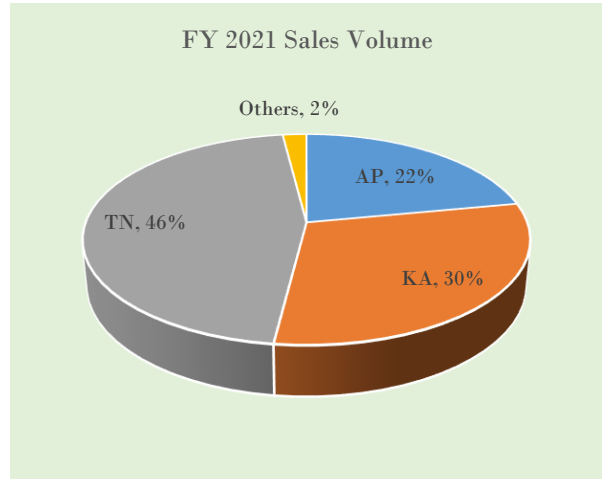
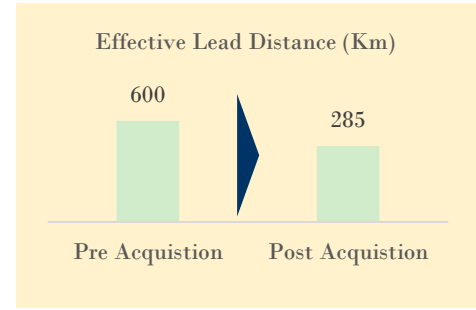
Q2 FY 16	SCRL (Formerly BMM Cements)	BMM Acquisition leading to better access & significant costs synergies will act as the key catalyst for Sagar to emerge as a strong force in southern markets with superior lead distance
Q3 FY 17	SCL, Bayyavaram	The Acquisition to act as vehicle for eastern access starting with Southern Odisha market. With clinker from mother plant at Mattampally, capacity utilization at mother plant to significantly improve and provide operational synergies

Asset Details

Capacity	1.25 MTPA
Location	Karnataka & AP Border
Power	25 MW CPP
Limestone	161.96 mn Tonnes
Revenue (FY17)	INR 343 Cr

Locational Advantage- Reduced Lead Distance

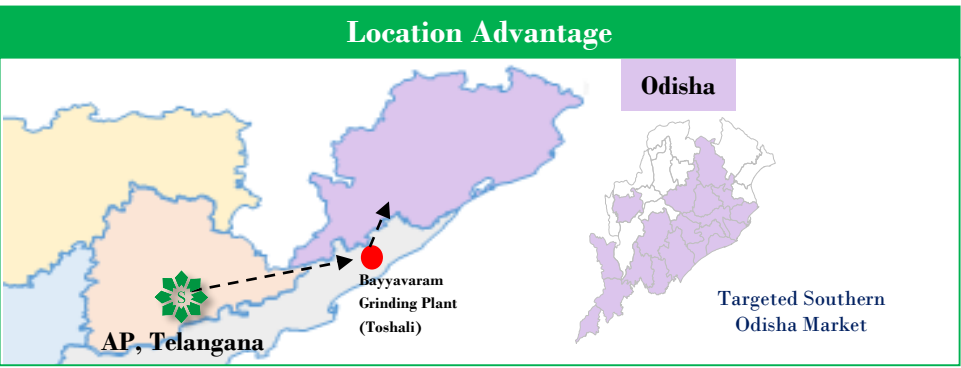
Key Mkt	Lead Distance (Approx.)	
Tamil Nadu	From 825 km	To 520 km
Karnataka	From 650 km	To 300 km
Kerala	From 1300 km	To 700 km



Synergies

Market Reach	<ul style="list-style-type: none"> Post BMM acquisition– Tamil Nadu, Karnataka & Kerala markets can now be serviced through a shorter lead distance
Freight Cost Improvement	<ul style="list-style-type: none"> Freight /tonne is expected to reduce from ~INR 1200/tonne for these markets, company expects a total freight saving of ~INR 140-150/tonne on a blended basis
Reduction in Power Cost	<ul style="list-style-type: none"> Reduction in power cost –Excess capacity in SC (R) power generating plant (25MW) to be supplied to Mattampally plant and remaining to be sold to third parties to generate additional revenue . Prior to the commencement of 18 MWH captive power plant at Mattampally, power supply to Mattampally stopped and power generation limited to cement plant capacities.
Future Expansion	<ul style="list-style-type: none"> Limestone reserves adequate to support any expansions for SC (R) - blended raw material costs to further reduce going forward

Asset Details	
Capacity	0.2 MTPA Grinding unit
Location	Bayyavaram, Vizag, AP
Product	Portland Slag Cement
Key markets	Vizag, Vizianagaram, Srikakulam, South of Odisha
Cost (INR cr)	60



Asset Road Map	<ul style="list-style-type: none"> Phase I (Q4 FY17) – Expansion to 0.3 MTPA with some additional investment and by optimizing the equipment already available at the grinding unit as well as through sourcing spare equipment from the company’s plant at Mattampally
	<ul style="list-style-type: none"> Phase II – Expansion to 1.5 MTPA with a capital expenditure of INR 168 Cr

Synergies

Market Reach	<ul style="list-style-type: none"> Bayyavaram unit will enable deeper reach in North Eastern coastal AP Districts & Southern districts of Odisha markets can now be serviced through a shorter lead distance. In addition the acquisition will act as a vehicle for further penetration in the eastern market
	<ul style="list-style-type: none"> Cement demand in the east to outpace most other regions at 9-10% CAGR, from 2016-21 against 6.5-7.0% CAGR in 2011-16. States such as West Bengal (rural roads) & Odisha (Biju Pacca Ghar scheme) are expected to maintain healthy growth, leading to regional growth of 8.5-9.5% in FY17
Portland Slag Cement	<ul style="list-style-type: none"> Product – Introduction of popular Slag Cement for the coastal markets. Slag is available in ample quantity. Clinker to be supplied by the mother plant at Mattampally, Suryapet Dist.

Grinding plant acquisition to act as vehicle for eastern access starting with Southern Odisha market. With clinker from Mattampally plant, capacity utilization at the mother plant to significantly improve and provide operational synergies

Source: Crisil Research Annual Review November 2016

Dr.S.Anand Reddy <i>Managing Director</i>	Mr S. Sreekanth Reddy <i>Joint Managing Director</i>
Mr K Ganesh Group President	Mr K Prasad CFO
Mr. Rajesh Singh Chief Marketing Officer	R. Soundararajan Company Secretary, Compliance Officer

Professional Management with over 3 decades of experience & in-depth understanding of Market and Customer behaviour

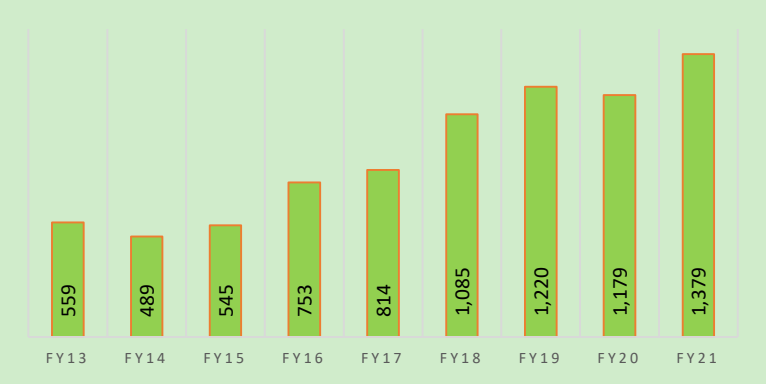
Proven track record of setting-up Greenfield plants(e.g. Joint Venture with Vicat)

Ability to acquire and integrate plants and processes

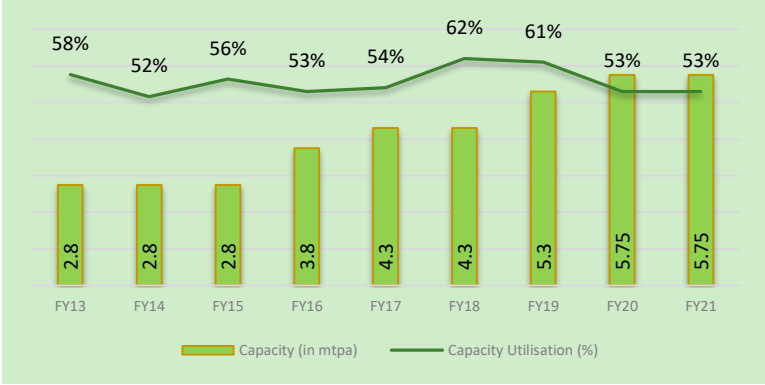
Most of the Senior Management personnel have been with the Company for more than a decade

Financial Summary

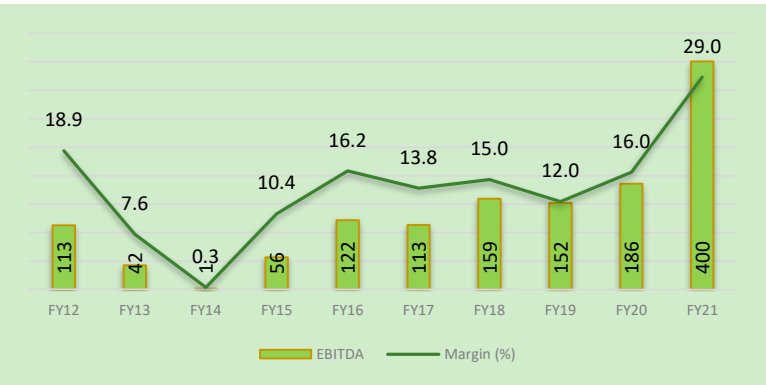
Total Income



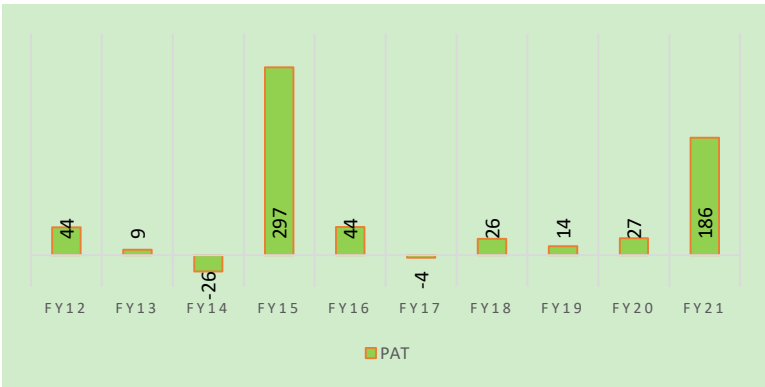
Capacity & Capacity Utilization



EBITDA



PAT



Revenue on an upward trend driven by volume growth, coupled with margin improvement

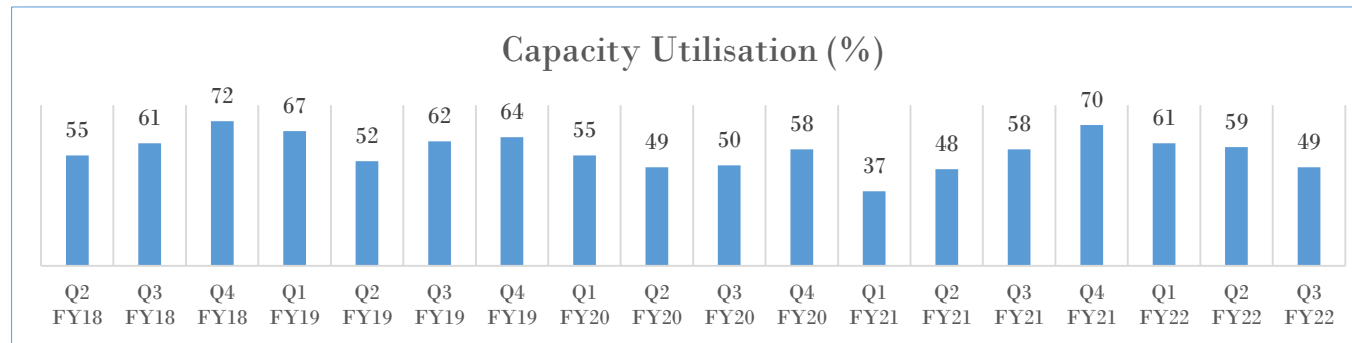
Note: FY15, PAT includes INR 280.52 crores on account of sale of investments in the JV. All figures in INR Crore

Sales Volume Performance – On An Upward Trajectory



in Rs.Lakhs

Particulars	Q3 FY22	Q3 FY21	YoY (%)	Q2 FY22	QoQ (%)	9M FY22	9M FY21	YoY (%)
Sales Volume (MT)	7,43,181	8,60,525	▼ 14%	8,53,148	▼ 13%	24,75,852	21,38,032	▲ 16%
Revenue from Operations	33,365	36,367	▼ 8%	36,893	▼ 10%	1,09,515	95,367	▲ 15%
Other Income	192	199	▼ 4%	257	▼ 25%	925	607	▲ 52%
Total Income	33,557	36,566	▼ 8%	37,150	▼ 10%	1,10,440	95,974	▲ 15%
Operating expenses	28,735	25,926	▲ 11%	30,815	▼ 7%	88,096	65,748	▲ 34%
Op. EBITDA	4,630	10,441	▼ 56%	6,078	▼ 24%	21,419	29,619	▼ 28%
Op. EBITDA Margin %	14	29	-	16	-	20	31	-
Op. EBITDA per Ton in ₹	623	1,213	-	712	-	865	1,385	-
Finance cost	1,836	1,126	▲ 63%	1,142	▲ 61%	4,535	3,572	▲ 27%
Depreciation	2,186	2,034	▲ 7%	1,993	▲ 10%	6,120	6,053	▲ 1%
Profit before tax	800	7,480	▼ 89%	3,200	▼ 75%	11,689	20,601	▼ 43%
Tax expenses	338	2,521	▼ 87%	1,124	▼ 70%	4,142	7,025	▼ 41%
Profit after tax	462	4,959	▼ 91%	2,076	▼ 78%	7,547	13,576	▼ 44%



Historical Financial Performance and Projections

Particulars (INR cr)	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22 (P)	FY23 (P)	FY24 (P)	FY25 (P)
INCOME STATEMENT												
Net Sales	489	578	753	814	1,078	1,218	1,175	1,371	1,534	2,329	2,654	2,967
Other Income	18	363	4	4	7	3	4	8	5	5	5	5
Total Income	507	941	758	817	1,085	1,220	1,179	1,379	1,539	2,334	2,659	2,971
Total Expenses	488	518	630	703	926	1,068	989	971	1,236	1,800	2,038	2,278
EBITDA	1	60	127	114	159	152	185	400	298	529	616	689
Interest	30	23	42	62	59	63	61	46	76	140	119	93
Depreciation	27	22	35	48	54	66	79	81	96	116	115	114
PBT	-37	378	51	4	46	23	50	281	132	278	387	487
Tax	-12	81	6	8	19	10	23	96	46	88	89	112
PAT	-26	297	44	-4	26	14	27	186	86	190	298	376
BALANCE SHEET												
Equity Share Capital	17	17	17	20	20	20	22	23	23	23	23	23
Reserves	224	504	532	743	759	823	998	1,235	1,325	1,510	1,802	2,171
Long Term Loans	111	121	295	350	330	306	287	638	1,347	1,154	886	604
Non Current Liabilities	100	107	95	81	97	105	129	162	150	150	150	150
Short Term Borrowings	66	88	87	96	115	139	141	102	229	255	272	293
Other Current Liabilities	149	159	241	244	249	367	362	414	270	306	328	349
Non Current Assets	507	520	1,052	1,125	1,279	1,422	1,622	1,981	2,638	2,543	2,449	2,357
Cash & Cash Eq.	5	219	3	162	41	18	3	225	274	333	423	576
Inventories	42	62	91	110	95	145	116	124	135	182	201	221
Other Current Assets	114	195	123	136	156	176	198	244	297	340	388	437

* Projections (P)

S.no.	Year	Installed Capacity in MT	Production in MT	Net worth (₹ in lakhs)	Total Income (₹ in lakhs)	PBID (₹ in lakhs)	PAT (₹ in lakhs)	Dividend %	D/E Ratio	Book Value Per Share (INR)	No. of Shares	Market Price per share (₹)	Market Cap. (₹ in lakhs)
1	Dec-85	66,000	75,919	375	941	243	88	10	1.54	12.78	28,50,000	10.00	285
2	Dec-86	99,000	111,389	545	1,307	338	167	10	1.06	18.79	28,50,000	10.00	285
3	Dec-87	99,000	111,890	584	1,276	322	47	12	1.01	20.21	28,50,000	10.00	285
4	Mar-89	99,000	150,813	594	1,626	282	33	10	1.20	20.59	28,50,000	10.00	285
5	1989-90	99,000	122,074	597	1,340	254	31	10	0.97	20.72	28,50,400	10.00	285
6	1990-91	99,000	120,633	698	1,605	393	144	15	0.60	24.31	28,50,400	40.00	1,140
7	1991-92	1,32,000	130,407	754	1,829	388	102	16	0.34	26.31	28,50,400	70.00	1,995
8	1992-93	3,30,000	154,878	1,834	2,488	543	151	16	0.60	21.81	81,52,300	19.00	542
9	1993-94	3,30,000	180,973	1,786	2,827	251	-85	-	0.77	21.31	81,52,300	16.00	1,304
10	1994-95	3,30,000	256,901	1,951	4,202	706	154	-	0.91	23.43	81,52,300	24.00	1,957
11	1995-96	3,30,000	256,691	2,350	6,260	1,189	551	20	0.63	28.39	81,52,300	13.50	1,101
12	1996-97	3,96,000	278,827	2,669	7,079	1,111	455	16	0.53	32.38	81,52,300	11.35	925
13	1997-98	3,96,000	305,541	2,898	7,381	916	297	16	0.48	35.25	81,52,300	11.00	897
14	1998-99	3,96,000	296,109	3,016	6,766	708	124	-	0.42	36.77	81,52,300	8.75	713
15	1999-00	5,28,000	340,107	3,371	7,575	543	50	-	0.65	37.77	81,52,300	10.25	836
16	2000-01	5,28,000	393,509	3,624	9,553	1,154	347	12	0.52	32.18	81,52,300	8.00	652
17	2001-02	5,28,000	386,545	3,868	10,074	1,074	223	0	0.51	34.68	1,11,52,300	7.85	875
18	2002-03	5,28,000	312,887	3,007	8,120	-17	-727	0	0.74	26.96	1,11,52,300	5.05	563
19	2003-04	5,28,000	355,004	3,019	11,134	950	65	0	0.73	27.07	1,11,52,300	6.89	768
20	2004-05	5,28,000	341,118	3,170	12,378	1,089	172	10	0.19	28.43	1,11,52,300	17.10	1,907
21	2005-06	4,95,000	279,500	3,299	15,443	848	283	10	0.04	29.58	1,11,52,300	32.60	3,636
22	2006-07	4,95,000	276,400	8,211	24,802	4,384	2,767	25	0.17	59.63	1,27,02,300	123.60	15,700
23	2007-08	2,97,000	282,242	11,683	27,561	5,759	3,096	25	1.80	84.15	1,33,37,300	384.10	51,229
24	2008-09	23,50,000	431,250	21,243	33,511	5,986	1,646	20	1.00	141.60	1,50,02,300	142.00	26,629
25	2009-10	23,50,000	1,120,351	23,746	52,979	8,646	1,912	25	0.73	158.28	1,50,02,300	177.50	24,514
26	2010-11	23,50,000	1,490,662	22,165	55,395	8,139	1,741	20	0.72	148.16	1,73,88,000	138.50	20,778
27	2011-12	26,96,500	1,625,336	25,970	75,469	12,469	4,412	30	0.44	149.36	1,73,88,000	163.40	28,412
28	2012-13	26,96,500	1,587,419	26,645	72,120	6,822	878	10	0.54	153.24	1,73,88,000	234.00	40,688
29	2013-14	26,96,500	1,419,943	24,087	63,071	1,913	-2,558	0	0.51	138.52	1,73,88,000	162.55	28,264
30	2014-15	30,00,000	1,551,598	52,133	63,180	42,266	29,665	75	0.27	299.82	1,73,88,000	295.50	51,382
31	2015-16 *	39,90,000	1,834,837	54,907	86,242	12,720	4,427	50	0.63	315.77	1,73,88,000	386.60	67,222
32	2016-17	42,90,000	2,190,907	76,296	94,159	11,389	-392	15	0.51	373.99	2,04,00,000	795.05	1,62,190
33	2017-18	42,90,000	2,645,677	77,920	108,502	15,858	2,626	40	0.47	403.83	2,04,00,000	924.55	1,88,608
34	2018-19	53,24,496	3,254,038	84,383	1,22,043	15,229	1,359	25	0.47	413.64	2,04,00,000	653.90	1,33,396
35	2019-20	57,50,000	30,44,236	1,02,059	1,17,918	18,953	2,653	25	0.34	433.87	2,27,50,000	305.70	68,095
36	2020-21	57,50,000	30,67,104	1,25,804	1,37,910	40,822	18,560	65	0.56	512.57	2,35,00,000	714.15	1,67,825
37	2021-22**										11,75,00,000	244	2,86,580

* Consolidated from FY 2015-16 onwards.

** 2021-22 as of January 28, 2022

Certifications

- ISO 9001 : 2015 QMS
- ISO 50001 : 2018EMS
- ISO 14001 : 2015
- ISO 45001 : 2018
- RMF & ICD for SOX Compliance
- NABL accreditation for our Mattampally and Bayyavaram Lab



Awards & Accolades

- Best Employer Award from Telangana State Government for the Year 2015 and 2017
- State Level award for overall performance during Mines Safety week from Director General of Mines



Mines Environment & Mineral Conservation week 2016-17, Overall 1st Prize



The company has received Green Co Gold Certificate Award from Confederation of Indian Industries (CII) for its best practices at its Mattampally Plant. The company has also received Green Pro award for Blended Cement Products, for all its manufacturing facilities.



The Bayyavaram Plant has been awarded with Green Co platinum Certificate Award from Confederation of Indian Industry (CII) for its best practices .



The Gudipadu Plant has been awarded with Green Co gold Certificate from Confederation of Indian Industry (CII) for its best practices.



The Bayyavaram Plant had achieved National Award for Excellence in Energy Management 2020 by CII & Awarded with “National Energy Conservation Award, Cement Sector -2021 by Government of India, Ministry of Power.

