| Maruthi Info-Tech Centre | Telephone: +918039806000 |
| :--- | :--- |
| 11-12/1 Inner Ring Road | Fax: |
| Koramangala | +918039806999 |
| Bangalore 560 571 India |  |

## Auditor's Report on Quarterly Financial Results and Year to Date Financial Results of Wipro Limited pursuant to the Clause 41 of the Listing Agreement

To,
The Board of Directors of Wipro Limited
We have audited the quarterly financial results of Wipro Limited ('the Company') for the quarter ended March 31, 2015 and the year to date financial results for the period from April 1, 2014 to March 31, 2015, attached herewith, being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding', which have been traced from disclosures made by the Management and have not been audited by us. These quarterly financial results as well as the year to date financial results have been prepared on the basis of the condensed standalone interim financial statements, which are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial results based on our audit of such condensed interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, specified under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us, these quarterly financial results as well as the year to date financial results:
(i) are presented in accordance with the requirements of Clause 41 of the Listing Agreement in this regard; and
(ii) give a true and fair view of the net profit and other financial information for the quarter ended March 31, 2015 as well as the year to date results for the period from April 1, 2014 to March 31, 2015.

Further, we also report that we have, on the basis of the books of account and other records and information and explanations given to us by the management, also verified the number of shares as well as percentage of shareholdings in respect of aggregate amount of public shareholdings, as furnished by the Company in terms of Clause 35 of the Listing Agreement and found the same to be correct.
for $\mathbf{B} \mathbf{S} \mathbb{R} \&$ Co. LLP
Chartered Accountants
Firm's registration number: $101248 \mathrm{~W} / \mathrm{W}-100022$


Supreet Sachdev
Partner
Membership No. 205385
Bangalore
April 21, 2015

## WIPRO LIMITED - STANDALONE

## CIN- L32102KA1945PLC020800 ; Registered Office : Wipro Limited, Doddakannelli, Sarjapur Road, Bangalore-560035, India

 Website : www.wipro.com ; Email : info@wipro.com ; Tel:+91-80-2844 0011; Fax: +91-80-2844 0054Audited Financial Results for the Quarter and Year Ended March 31, 2015
(₹ in millions, except share and per share data, unless otherwise stated)

| $\begin{gathered} \mathrm{Sl} \\ \mathrm{No} . \end{gathered}$ | PARTICULARS | Quarter Ended |  |  | Year Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ |
| 1 | Income from operations <br> (a) Net sales/income from operations (net of excise duty) <br> (b) Other operating income | $\begin{array}{r} 106,175 \\ 340 \\ \hline \end{array}$ | $\begin{array}{r} 104,006 \\ 1,206 \\ \hline \end{array}$ | $\begin{array}{r} 103,383 \\ 635 \\ \hline \end{array}$ | $\begin{array}{r} 412,098 \\ 4,252 \\ \hline \end{array}$ | $\begin{array}{r} 387,572 \\ 3,761 \\ \hline \end{array}$ |
|  | Total income from operations (net) | 106,515 | 105,212 | 104,018 | 416,350 | 391,333 |
| 2 | Expenses <br> (a) Cost of materials consumed <br> (b) Purchase of stock-in-trade <br> (c) Change in inventories of finished goods, work-in-progress and stock-intrade <br> (d) Employee benefits expense <br> (e) Depreciation and amortisation expense <br> (f) Sub contracting/technical fees/third party application <br> (g) Other expenses | $\begin{array}{r} 7,221 \\ (456) \\ 49,777 \\ 2,009 \\ 13,762 \\ 11,778 \\ \hline \end{array}$ | 6 <br> 6,363 <br> $(1,662)$ <br> 49,746 <br> 2,004 <br> 14,065 <br> 12,930 <br> 83,4 | 24 <br> 7,244 <br> 510 <br> 46,538 <br> 1,940 <br> 11,494 <br> 10,885 | $\begin{array}{r} 34 \\ 24,564 \\ (2,543) \\ 197,263 \\ 7,784 \\ 52,076 \\ 48,711 \\ \hline \end{array}$ | $\begin{array}{r} 2,053 \\ 22,858 \\ 9 \\ 183,375 \\ 7,367 \\ 43,757 \\ 44,436 \\ \hline \end{array}$ |
|  | Total expenses | 84,091 | 83,452 | 78,635 | 327,889 | 303,855 |
| 3 | Profit from operations before other income, finance costs and exceptional items (1-2) | 22,424 | 21,760 | 25,383 | 88,461 | 87,478 |
| 4 | Other income | 5,788 | 5,576 | 5,202 | 20,738 | 12,351 |
| 5 | Profit from ordinary activities before finance costs and exceptional items $(3+4)$ | 28,212 | 27,336 | 30,585 | 109,199 | 99,829 |
| 6 | Finance costs | 866 | 1,450 | 943 | 3,629 | 3,747 |
| 7 | Profit from ordinary activities after finance costs but before exceptional items (5-6) | 27,346 | 25,886 | 29,642 | 105,570 | 96,082 |
| 8 | Exceptional Items | - | - | - | - | - |
| 9 | Profit from ordinary activities before tax (7-8) | 27,346 | 25,886 | 29,642 | 105,570 | 96,082 |
| 10 | Tax expense | 5,930 | 5,963 | 6,111 | 23,639 | 22,208 |
| 11 | Net Profit from ordinary activities after tax (9-10) | 21,416 | 19,923 | 23,531 | 81,931 | 73,874 |
| 12 | Extraordinary items (net of tax expense) | - | - | - | - | - |
| 13 | Net Profit for the period (11-12) | 21,416 | 19,923 | 23,531 | 81,931 | 73,874 |
| 14 15 | Paid up equity share capital (Face value ₹. 2 per share) Reserve excluding Revaluation Reserves as per balance sheet of the previous accounting year | 4,937 | 4,937 | 4,932 | 4,937 | $\begin{array}{r} 4,932 \\ 288,627 \end{array}$ |
| 16 | EARNINGS PER SHARE (EPS) <br> (i) Before extraordinary items Basic (in ₹.) Diluted (in ₹.) <br> (ii) After extraordinary items Basic (in ₹.) Diluted (in ₹.) | $\begin{aligned} & 8.72 \\ & 8.69 \\ & \\ & 8.72 \\ & 8.69 \end{aligned}$ | $\begin{aligned} & 8.11 \\ & 8.07 \\ & \\ & 8.11 \\ & 8.07 \end{aligned}$ | $\begin{aligned} & 9.58 \\ & 9.56 \\ & \\ & 9.58 \\ & 9.56 \end{aligned}$ | $\begin{aligned} & 33.38 \\ & 33.28 \\ & 33.38 \\ & 33.28 \end{aligned}$ | $\begin{aligned} & 30.09 \\ & 30.01 \\ & 30.09 \\ & 30.01 \end{aligned}$ |
| $\begin{gathered} \mathbf{A} \\ \mathbf{1} \end{gathered}$ | Public shareholding ${ }^{(1)}$ <br> Number of shares <br> Percentage of holding (as a $\%$ of total public shareholding) | $608,633,451$ $25.14 \%$ | $\begin{array}{r} 608,391,868 \\ 25.14 \% \end{array}$ | $\begin{array}{r} 606,514,878 \\ 25.08 \% \\ \hline \end{array}$ | $\begin{array}{r} 608,633,451 \\ 25.14 \% \end{array}$ | $\begin{array}{r} 606,514,878 \\ 25.08 \% \\ \hline \end{array}$ |
| 2 | Promoters and promoter group shareholding <br> (a) Pledged/Encumbered <br> - Number of shares <br> - Percentage of shares <br> (as a $\%$ of the total shareholding of promoter and promoter group) <br> - Percentage of shares <br> (as a \% of the total share capital of the Company) <br> (b) Non-encumbered <br> - Number of shares ${ }^{(2)}$ <br> - Percentage of shares <br> (as a $\%$ of the total shareholding of promoter and promoter group) <br> - Percentage of shares <br> (as a \% of the total share capital of the company, excluding ADS Shareholding) | Nil Nil Nil $1,812,022,464$ $100 \%$ $74.86 \%$ | $\begin{array}{r} \mathrm{Nil} \\ \mathrm{Nil} \\ \mathrm{Nil} \\ \\ 1,812,022,464 \\ 100 \% \\ 74.86 \% \end{array}$ | $\begin{array}{r} \mathrm{Nil} \\ \mathrm{Nil} \\ \mathrm{Nil} \\ \\ 1,812,022,464 \\ 100 \% \\ 74.92 \% \end{array}$ | $\begin{array}{r} \mathrm{Nil} \\ \mathrm{Nil} \\ \mathrm{Nil} \\ 1,812,022,464 \\ 100 \% \\ 74.86 \% \end{array}$ | $\begin{array}{r} \text { Nil } \\ \mathrm{Nil} \\ \mathrm{Nil} \\ \\ 1,812,022,464 \\ 100 \% \\ 74.92 \% \end{array}$ |

[^0]| Status of redressal of complaints received for the period January 1, 2015 to March 31, 2015 |  |  |  |  |  |  |
| :---: | :--- | :--- | :---: | :---: | :---: | :---: |
| Sl. <br> No. | Nature of the complaint | Nature | Unresolved <br> as at <br> $\mathbf{0 1 . 0 1 . 2 0 1 5}$ | Complaints <br> received <br> during the <br> quarter | Complaints <br> disposed <br> during the <br> quarter | Unresolved <br> as at <br> $\mathbf{3 1 . 0 3 . 2 0 1 5}$ |
| 1 | Non-Receipt of Securities | Complaint | - | 6 | 6 | - |
| 2 | Non Receipt of Annual Reports | Complaint | - | 4 | 4 | - |
| 3 | Correction / Duplicate / <br> Revalidation of dividend warrants <br> / Demerger Fractional Payout <br> Warrants | Request | - | 100 | 100 | - |
| 4 | SEBI/Stock Exchange Complaints | Complaint | - |  |  | - |
| 5 | Non Receipt of Dividend warrants | Complaint | - | 77 | 5 | - |
|  | TOTAL |  | - | $\mathbf{1 9 2}$ | $\mathbf{1 9 2}$ | - |

Note: There are certain pending cases relating to disputes over title to shares in which the company has been made a party. However, these cases are not material in nature.

1. The above audited interim financial results for the quarter and year ended March 31, 2015 have been approved by the Board of Directors of the Company at its meeting held on April 21, 2015. The statutory auditors have expressed an unqualified audit opinion.
2. The audited interim financial results have been prepared from the audited condensed interim financial statements for the quarter and year ended March 31, 2015. The financial statements are prepared in accordance with Generally Accepted Accounting Principles in India (GAAP) under the historical cost convention on the accrual basis, except for certain financial instruments which are measured on a fair value basis. GAAP comprises mandatory accounting standards as prescribed under Section 133 of the Companies Act, 2013 ('Act') read with Rule 7 of the Companies (Accounts) Rules, 2014, the provisions of Act (to the extent notified and applicable), Accounting Standards ('AS') issued by Institute of Chartered Accountants of India (ICAI) and other generally accepting accounting principles in India.
3. The total income from operations (net) represents the aggregate revenue and includes foreign exchange gains / (losses), net, of ₹ 122 , ₹ 985 and ₹ 542 for the quarter ended March 31, 2015, December 31, 2014, and March 31, 2014, respectively and ₹ 3,478 and ₹ 3,406 for the year ended March 31,2015 and 2014, respectively. Foreign exchange gain / (losses), net, are also included in the segment revenues for the respective periods.
4. The Company has applied the principles of AS 30, Financial Instruments: Recognition and measurement, as per announcement by ICAI to the extent such principles of AS 30 does not conflict with existing accounting standards prescribed under Section 133 of the Companies Act, 2013 ('Act') read with Rule 7 of the Companies (Accounts) Rules, 2014, the provisions of Companies Act, 2013 (to the extent notified and applicable) and other authoritative pronouncements.

The Company has designated derivative contracts USD 145 Million (March 31, 2014: USD 220 Million), Euro Nil (March 31, 2014: Euro 25 Million) and has also designated a dollar-denominated foreign currency borrowing amounting to USD 150 Million (March 31, 2014: USD 150 Million) as a hedging instrument to hedge net investment in non-integral foreign operations. As equity investments in non-Integral foreign subsidiaries / operations are stated at historical cost, in these standalone financial statements, the changes in fair value of derivative contracts and impact of restatement of foreign currency borrowing amounting (loss) / gain of ₹ 390 , ₹ (74) and ₹ 967 for the quarter ended March 31, 2015, December 31, 2014 and March 31, 2014 respectively, ₹ 390 and ₹ $(2,607)$ for the year ended March 31, 2015 and 2014, respectively has been recorded in the statement of profit and loss.

As at March 31, 2015 the Company has recognized gain/ (loss) of ₹ 4,270 million (March 31, 2014: ₹ 569) relating to derivative financial instruments that are designated as effective cash flow hedges in the shareholders' fund.

The following table presents the aggregate contracted principal amounts of the Company's derivative contracts outstanding as at:
(In Millions)

| Particulars | As at March 31, <br> 2015 | As of March 31, <br> 2014 |
| :--- | ---: | ---: |
| Designated derivative instruments |  |  |
| Sell | $\$ 836$ | $\$ 816$ |


| Particulars | As at March 31, | As of March 31, |
| :--- | ---: | ---: | ---: |
|  |  |  |$]$

5. Employees covered under Stock Option Plans and Restricted Stock Unit (RSU) Option Plans are granted an option to purchase shares of the Company at the respective exercise prices, subject to requirements of vesting conditions. These options generally vest over a period of five years from the date of grant. Upon vesting, the employees acquire one equity share for every option. The maximum contractual term for aforementioned stock option plans is generally 10 years.

The stock compensation cost is computed under the intrinsic value method and amortised on a straight line basis over the total vesting period. The Company has granted Nil, Nil and Nil options under RSU Options Plan and, Nil, Nil and Nil options under ADS during the quarter ended March 31, 2015, December 31, 2014 and March 31, 2014 and $2,480,000$ and 30,000 RSU option plan and $1,689,500$, Nil Option under ADS for the year ended March 31, 2015 and 2014, respectively.

The Company has recorded stock compensation expense of ₹ 305 , ₹ 325 and ₹ 115 for the quarter ended March 31, 2015, December 31, 2014 and March 31, 2014 respectively, ₹ 1,296 and ₹ 535 for the year ended March 31, 2015 and 2014, respectively.
6. The Company has provided for depreciation using straight line method over the useful life of the assets as prescribed under part C of Schedule II of the Companies Act, 2013 except in the case of following assets which are depreciated based on the useful lives estimated by the Management:

| Class of asset | Estimated <br> useful life |
| :--- | ---: |
| Buildings | $30-60$ years |
| Computer including telecom equipment and software (included under plant <br> and machinery) | $2-7$ years |
| Furniture and fixtures | $5-6$ years |
| Electrical installations (included under plant and machinery) | 5 years |
| Vehicles | 4 years |

Freehold land is not depreciated.
Assets under finance lease are amortised over their estimated useful life or the lease term, whichever is lower.
For these class of assets, based on internal technical assessment the management believes that the useful lives as given above best represent the period over which management expects to use these assets. Hence the useful lives for these assets are different from the useful lives as prescribed under Part C of Schedule II of the Companies Act, 2013.
7. The Company is organized by the following operating segments; IT Services and IT Products.

IT Services: The IT Services segment primarily consists of IT Service offerings to our customers organized by industry verticals as follows: Banking, Financial Services and Insurance (BFSI), Healthcare and Life Sciences
(HLS), Retail, Consumer, Transport and Government (RCTG), Energy, Natural Resources and Utilities (ENU), Manufacturing (MFG) and Global Media and Telecom (GMT). Key service offering to customers includes software application development and maintenance, research and development services for hardware and software design, business application services, analytics, consulting, infrastructure outsourcing services and business process Services.

IT Products: The IT Products segment sells a range of Wipro personal desktop computers, Wipro servers and Wipro notebooks. The Company is also a value added reseller of desktops, servers, notebooks, storage products, networking solutions and packaged software for leading international brands. In certain total outsourcing contracts of the IT Services segment, the Company delivers hardware, software products and other related deliverables. During FY 2013-14, the Company ceased the manufacturing of 'Wipro branded desktops, laptops and servers'. Revenue relating to the above items is reported as revenue from the sale of IT Products.

Assets and liabilities used in the Company's business are not identified to any of the reportable segments, as these are used interchangeably between segments. Management believes that it is currently not practicable to provide segment disclosures relating to total assets and liabilities since a meaningful segregation of the available data is onerous.

Information on reportable segments for the quarter ended March 31, 2015, December 31, 2014, March 31, 2014 and year ended March 31, 2015 and 2014 are given below:

| Particulars | Quarter ended |  |  | Year ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2014 \end{gathered}$ |
| Revenue IT Services |  |  |  |  |  |
|  |  |  |  |  |  |
| BFSI | 27,187 | 26,706 | 25,943 | 105,629 | 99,623 |
| HLS | 11,302 | 11,213 | 9,866 | 42,454 | 34,497 |
| RCTG | 13,666 | 12,975 | 13,116 | 52,305 | 49,952 |
| ENU | 13,905 | 14,225 | 14,894 | 58,078 | 56,203 |
| MFG | 18,907 | 19,050 | 17,366 | 73,470 | 67,328 |
| GMT | 14,156 | 14,770 | 13,380 | 57,134 | 51,404 |
| Total of IT Services | 99,123 | $\mathbf{9 8 , 9 3 9}$ | 94,565 | 389,070 | 359,007 |
| IT Products | 7,366 | 6,339 | 9,547 | 27,496 | 32,682 |
| Reconciling Items | (193) | (287) | (187) | (990) | (711) |
| Total | 106,296 | 104,991 | 103,925 | 415,576 | 390,978 |
| $\begin{aligned} & \text { Segment Result } \\ & \text { IT Services } \end{aligned}$ |  |  |  |  |  |
|  |  |  |  |  |  |
| BFSI | 6,845 | 6,419 | 6,364 | 25,375 | 24,021 |
| HLS | 2,616 | 2,516 | 2,166 | 9,107 | 6,729 |
| RCTG | 2,994 | 2,630 | 3,434 | 11,253 | 11,581 |
| ENU | 3,270 | 3,242 | 4,225 | 14,591 | 16,156 |
| MFG | 4,154 | 3,875 | 4,451 | 15,889 | 16,509 |
| GMT | 2,709 | 3,233 | 3,008 | 12,888 | 11,327 |
| Unallocated | - | - | 1,875 | - | 1,875 |
| Total of IT Services | 22,588 | 21,915 | 25,523 | 89,103 | 88,198 |
| IT Products | 38 | 115 | 47 | 370 | 32* |
| Others | (201) | (270) | (187) | $(1,015)$ | (752) |
| Total | 22,425 | 21,760 | 25,383 | 88,458 | 87,478* |
| Interest and Other income, net | 4,921 | 4,126 | 4,259 | 17,112 | 8,604 |
| Profit before tax | 27,346 | 25,886 | 29,642 | 105,570 | 96,082* |
| Income tax expense | $(5,930)$ | $(5,963)$ | $(6,111)$ | $(23,639)$ | $(22,208)$ |
| Profit for the period | 21,416 | 19,923 | 23,531 | 81,931 | 73,874* |

*The Segment result of IT Products segment and the Company for the year ended March 31, 2014 includes nonrecurring expense of $₹ 209$, incurred due to cessation of manufacturing of 'Wipro branded desktops, laptops and servers'. Segment result of the IT Products segment and the Company excluding the above non-recurring expense is ₹ 241 and $₹ 87,688$ for the year ended March 31 , 2014, respectively and profit after tax of the Company excluding the above non-recurring expense is ₹ 74,039 for the year ended March 31, 2014.

## Notes to Segment Report

a) 'Reconciling items' includes elimination of inter-segment transactions and other corporate activities.
b) Revenue from sale of traded cloud based licenses is reported as part of IT Services revenues.
c) For the purpose of segment reporting, the Company has included the impact of "foreign exchange gains/ (losses)" net' of ₹ 122 , ₹ 985 and ₹ 542 for the quarter ended March 31, 2015, December 31, 2014 and March 31, 2014 and ₹ 3478 and ₹ 3406 for the year ended March 31, 2015 and 2014 respectively in revenues which are reported as part of other Income in the Financial Statements.
d) Segment results includes ₹ 218, ₹ 221 and ₹ 93 for the quarter ended March 31, 2015, December 31, 2014 and March 31, 2014 and ₹ 774 and ₹ 355 for the year ended March 31, 2015 and 2014 respectively of certain items which is reflected in other Income in the financial statements.
e) The Company generally offers multi-year payment terms in certain total outsourcing contracts. These payment terms primarily relate to IT hardware, software and certain transformation services in outsourcing contracts. Corporate treasury provides internal financing to the business units offering multi-year payments terms. The finance income on deferred consideration earned under these contracts is included in the revenue of the respective segment and is eliminated under others' segment.
8. Statement of Assets and Liabilities:
(F in million, unless stated otherwise)

| Particulars | $\begin{array}{r} \text { As at March 31, } \\ 2015 \end{array}$ | $\begin{array}{r} \text { As at March 31, } \\ 2014 \end{array}$ |
| :---: | :---: | :---: |
| EQUITY AND LIABILITIES |  |  |
| Shareholders' funds |  |  |
| Share capital. | 4,937 | 4,932 |
| Reserves and surplus ................................... | 341,279 | 288,627 |
|  | 346,216 | 293,559 |
| Share application money pending allotment ${ }^{(1)}$ | - | - |
| Non-current liabilities |  |  |
| Long term borrowings. | 10,632 | 10,061 |
| Deferred tax liabilities. | 567 | 1,379 |
| Other long term liabilities. | 281 | 629 |
| Long term provisions................................ | 2,736 | 2,889 |
|  | 14,216 | 14,958 |
| Current liabilities |  |  |
| Short term borrowings. | 49,704 | 35,042 |
| Trade payables. | 57,288 | 53,566 |
| Other current liabilities. | 25,511 | 24,048 |
| Short term provisions............................ | 41,150 | 36,196 |
|  | 173,653 | 148,852 |
| TOTAL EQUITY AND LIABILITIES | 534,085 | 457,369 |
| ASSETS |  |  |
| Non-current assets |  |  |
| Fixed assets |  |  |
| Tangible assets. | 35,700 | 36,215 |
| Intangible assets and goodwill. | 4,684 | 3,535 |
| Capital work-in-progress. | 3,612 | 2,751 |
| Non-current investments. | 55,797 | 51,968 |
| Deferred tax assets. | 1,659 | 1,487 |
| Long term loans and advances .................... | 30,710 | 29,981 |
| Other non-current assets ........................ | 3,368 | 5,390 |
|  | 135,530 | 131,327 |
| Current assets |  |  |
| Current investments | 51,888 | 58,392 |
| Inventories | 4,794 | 2,283 |
| Trade receivables | 81,442 | 85,509 |
| Cash and cash equivalents. | 156,675 | 105,549 |
| Short term loans and advances | 52,561 | 29,293 |
| Other current assets | 51,195 | 45,016 |
|  | 398,555 | 326,042 |
| TOTAL ASSETS | 534,085 | 457,369 |

${ }^{(1)}$ value is less than one million rupees.

## 9. Subsequent event:

On April 21, 2015, the Board of Directors of the Company declared final dividend of ₹ 7 (\$ 0.11 ) per equity share and $\operatorname{ADR}(350 \%$ on an equity share of par value of ₹ 2 )

Place: Bangalore
Date: April 21, 2015

By order of the board,

Azim H Premji
Chairman

# B S R \& Co. LLP 

Chartered Accountants
Maruthi Info-Tech Centre
11-12/1 Inner Ring Road
Koramangala
Bangalore 560071 India

Telephone: + 918039806000
11-12/1 Inner Ring Road Fax: +918039806999
Bangalore 560071 India

# Auditor's Report on Quarterly Consolidated Financial Results and Consolidated year to date Financial Results of Wipro Limited pursuant to Clause 41 of the Listing Agreement 

## To

The Board of Directors of Wipro Limited
We have audited the quarterly consolidated financial results of Wipro Limited ('the Company') and its subsidiaries (collectively referred to as 'the Group') for the quarter ended March 31, 2015 and the consolidated year to date financial results for the period from April 1, 2014 to March 31, 2015, attached herewith, being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the Management and have not been audited by us. These quarterly consolidated financial results as well as the consolidated year to date financial results have been prepared from condensed consolidated interim financial statements, which are the responsibility of the Company's management. Our responsibility is to express an opinion on these quarterly consolidated financial results and consolidated year to date financial results based on our audit of such condensed consolidated interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in the International Accounting Standard (IAS) 34, Interim Financial Reporting, as issued by International Accounting Standards Board.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us, these quarterly consolidated financial results as well as the consolidated year to date financial results:
(i) include the quarterly financial results and year to date financial results of the entities listed in Note 5 of the Notes to the quarterly and year to date consolidated financial results;
(ii) have been presented in accordance with the requirements of Clause 41 of the Listing Agreement in this regard; and
(iii) give a true and fair view of the consolidated net profit and other financial information for the quarter ended March 31, 2015 as well as the consolidated year to date results for the period from April 1, 2014 to March 31, 2015.

## B S R \& Co. LLP

Further, we also report that we have, on the basis of the books of account and other records and information and explanations given to us by the management, also verified the number of shares as well as percentage of shareholdings in respect of aggregate amount of public shareholdings, as furnished by the Company in terms of Clause 35 of the Listing Agreement and found the same to be correct.
for B S R \& Co. LLP
Chartered Accountants
Firm's registration number: $101248 \mathrm{~W} / \mathrm{W}-100022$


Supreet Sachdev
Partner
Membership number : 205385
Bangalore
April 21, 2015

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|c|}{\begin{tabular}{l}
WIPRO LIMITED - CONSOLIDATED \\
CIN: L32102KA1945PLC020800 ; Registered Office : Wipro Limited, Doddakanneli, Sarjapur Road, Bangalore - 560035, India Website: www.wipro.com ; Email id - info@wipro.com ; Tel: +91-80-2844 0011 ; Fax: +91-80-2844 0054 \\
AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2015 \\
(₹ in millions, except share and per share data, unless otherwise stated)
\end{tabular}} \\
\hline \multicolumn{2}{|r|}{\multirow[t]{2}{*}{Particulars}} \& \multicolumn{3}{|c|}{Quarter ended} \& \multicolumn{2}{|l|}{Year ended} \\
\hline \& \& \[
\begin{array}{r}
\text { March } \\
\mathbf{3 1 , 2 0 1 5}
\end{array}
\] \& \[
\begin{aligned}
\& \text { December } \\
\& \mathbf{3 1 , 2 0 1 4}
\end{aligned}
\] \& \[
\begin{gathered}
\text { March } \\
31,2014
\end{gathered}
\] \& \[
\begin{array}{r}
\text { March } \\
\mathbf{3 1 , 2 0 1 5}
\end{array}
\] \& \[
\begin{array}{r}
\text { March } \\
\mathbf{3 1 , 2 0 1 4}
\end{array}
\] \\
\hline 1 \& \begin{tabular}{l}
Income from operations \\
a) Net Sales/income from operations (net of excise duty) \\
b) Other operating income
\end{tabular} \& 121,714 \& 120,851 \& 117,036 \& 473,180 \& 437,549 \\
\hline \& Total income from operations (net) \& 121,714 \& 120,851 \& 117,036 \& 473,180 \& 437,549 \\
\hline 2 \& \begin{tabular}{l}
Expenses \\
a) Cost of materials consumed \\
b) Purchase of stock-in-trade \\
c) (Increase)/Decrease in inventories of finished stock, work-in-progress and stock in process \\
d) Employee compensation \\
e) Depreciation and amortisation expense \\
f) Sub contracting/technical fees/third party application \\
g) Other expenditure
\end{tabular} \& \[
\begin{array}{r}
8,457 \\
(508) \\
\mathbf{5 6 , 8 2 7} \\
\mathbf{3 , 2 6 7} \\
13,379 \\
15,736
\end{array}
\] \& \[
\begin{array}{r}
5 \\
7,392 \\
\\
(1,622) \\
57,175 \\
3,647 \\
14,123 \\
16,097 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
1,273 \\
7,347 \\
523 \\
52,722 \\
2,880 \\
11,612 \\
14,869
\end{array}
\] \& \[
\begin{array}{r}
34 \\
29,802 \\
(2,588) \\
224,838 \\
12,823 \\
52,247 \\
\mathbf{6 0 , 6 0 1} \\
\hline
\end{array}
\] \& \begin{tabular}{r}
2,054 \\
27,670 \\
54 \\
206,568 \\
11,106 \\
43,568 \\
57,175 \\
\hline
\end{tabular} \\
\hline \& Total expense \& 97,158 \& 96,817 \& 91,226 \& 377,757 \& 348,195 \\
\hline 3 \& Profit from operations before other income, finance costs and exceptional items (1-2) \& 24,556 \& 24,034 \& 25,810 \& 95,423 \& 89,354 \\
\hline 4 \& Other Income \& 5,476 \& 5,035 \& 3,959 \& 19,859 \& 14,542 \\
\hline 5 \& Profit from ordinary activities before finance costs and exceptional items (3+4) \& 30,032 \& 29,069 \& 29,769 \& 115,282 \& 103,896 \\
\hline 6 \& Finance Cost \& 912 \& 810 \& 842 \& 3,599 \& 2,891 \\
\hline 7 \& Profit from ordinary activities after finance costs but before exceptional items (5-6) \& 29,120 \& 28,259 \& 28,927 \& 111,683 \& 101,005 \\
\hline 8 \& Exceptional items \& - \& \& \& - \& \\
\hline 9 \& Profit from ordinary activities before tax (7+8) \& 29,120 \& 28,259 \& 28,927 \& 111,683 \& 101,005 \\
\hline 10 \& Tax expense \& 6,255 \& 6,228 \& 6,536 \& 24,624 \& 22,600 \\
\hline 11 \& Net profit from ordinary activities after tax (9-10) \& 22,865 \& 22,031 \& 22,391 \& 87,059 \& 78,405 \\
\hline 12 \& Extraordinary items (net of tax expense) \& \& \& \& - \& \\
\hline 13 \& Net profit for the period (11+12) \& 22,865 \& 22,031 \& 22,391 \& 87,059 \& 78,405 \\
\hline 14 \& Share in earnings of associates \& \& \& \& - \& \\
\hline 15 \& Minority interest \& (145) \& (103) \& (126) \& (531) \& (438) \\
\hline 16 \& Net profit after taxes, minority interest and share of profit of associates (13+14+15) \& 22,720 \& 21,928 \& 22,265 \& 86,528 \& 77,967 \\
\hline 17 \& Paid up equity share capital (Face value ₹ 2 per share) \& 4,937 \& 4,937 \& 4,932 \& 4,937 \& 4,932 \\
\hline 18 \& Reserves excluding revaluation reserves as per balance sheet of previous accounting year \& \& \& \& \& 338,567 \\
\hline 19 \& \begin{tabular}{l}
EARNINGS PER SHARE (EPS) \\
Before extraordinary items \\
Basic (in ₹) \\
Diluted (in ₹) \\
After extraordinary items \\
Basic (in ₹) \\
Diluted (in ₹)
\end{tabular} \& \[
\begin{aligned}
\& 9.25 \\
\& 9.21 \\
\& \\
\& 9.25 \\
\& 9.21
\end{aligned}
\] \& \[
\begin{aligned}
\& 8.92 \\
\& 8.88 \\
\& \\
\& 8.92 \\
\& 8.88
\end{aligned}
\] \& 9.07
9.04

9.07

9.04 \& $$
\begin{aligned}
& 35.25 \\
& 35.13 \\
& \\
& 35.25 \\
& 35.13
\end{aligned}
$$ \& 31.76

31.66

31.76
31.66 <br>

\hline 20 \& | Public shareholding ${ }^{(1)}$ |
| :--- |
| Number of shares |
| Percentage of holding (as a $\%$ of total public shareholding) | \& \[

$$
\begin{array}{r}
608,633,451 \\
25.14 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
608,391,868 \\
25.14 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
606,514,878 \\
25.08 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
608,633,451 \\
25.14 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
606,514,878 \\
25.08 \% \\
\hline
\end{array}
$$
\] <br>

\hline 21 \& Promoters and promoter group shareholding \& \& \& \& \& <br>

\hline \& | a) Pledged/ Encumbered |
| :--- |
| -Number of shares |
| -Percentage of shares (as a \% of the total shareholding of promoter and promoter group) |
| -Percentage of shares (as a \% of the total share capital of the company) |
| b) Non-encumbered |
| -Number of shares ${ }^{(2)}$ |
| -Percentage of shares (as a \% of the total shareholding of promoter and promoter group) |
| -Percentage of shares (as a \% of the total share capital of the company, excluding ADS Shareholding) | \& \[

$$
\begin{array}{r}
\mathrm{Nil} \\
\mathrm{Nil} \\
\mathrm{Nil} \\
\\
1,812,022,464 \\
100 \% \\
74.86 \%
\end{array}
$$
\] \& Nil

Nil
Nil
$1,812,022,464$
$100 \%$

$74.86 \%$ \& | Nil |
| ---: |
| Nil |
| Nil |
|  |
| $1,812,022,464$ |
| $100 \%$ |
| $74.92 \%$ | \& Nil

Nil
Nil
$1,812,022,464$
$100 \%$
$74.86 \%$ \& Nil
Nil
Nil
$1,812,022,464$
$100 \%$
$74.92 \%$ <br>

\hline \multicolumn{7}{|l|}{| ${ }^{(1)}$ Public shareholding as defined under clause 40A of the listing agreement (excludes shares beneficially held by promoters and holders of American Depository Receipt) |
| :--- |
| ${ }^{(2)}$ Includes 440,557,453 (December 31, 2014: 440,557,453; March 31, 2014: 440,557,453) equity shares on which Promoter does not have beneficiary interest. |} <br>

\hline
\end{tabular}

| Status of redressal of complaints received for the period January 1, 2015 to March 31, 2015 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Sl } \\ \text { No. } \end{gathered}$ | Nature of the complaint | Nature | $\begin{aligned} & \text { Unresolved } \\ & \text { as at } \\ & 01.01 .2015 \end{aligned}$ | Complaints received during the quarter | Complaints disposed during the quarter | $\begin{gathered} \text { Unresolved } \\ \text { as at } \\ \text { 31.03.2015 } \end{gathered}$ |
| 1 | Non-Receipt of Securities | Complaint | - | 6 | 6 | - |
| 2 | Non Receipt of Annual Reports | Complaint | - | 4 | 4 | - |
| 3 | Correction / Duplicate / Revalidation of dividend warrants / Demerger Fractional Payout Warrants | Request | - | 100 | 100 | - |
| 4 | SEBI/Stock Exchange Complaints | Complaint | - | 5 | 5 | - |
| 5 | Non Receipt of Dividend warrants | Complaint | - | 77 | 77 | - |
|  | TOTAL |  | - | 192 | 192 | - |

Note: There are certain pending cases relating to disputes over title to shares in which the company has been made a party. However these cases are not material in nature.

1. The condensed consolidated interim financial results of the Company for the quarter ended March 31, 2015 have been approved by the directors of the Company at its meeting held on April 21, 2015. The statutory auditors have expressed an unqualified audit opinion.
2. The above consolidated interim financial results have been prepared from the condensed consolidated interim financial statements, which are prepared in accordance with International Financial Reporting Standards and its interpretations ("IFRS"), as issued by the International Accounting Standards Board ("IASB").
3. The total revenue from operations represent the aggregate revenue and includes foreign exchange gains / (losses), net and is net of excise duty amounting to Nil, Nil, and ₹ 9 for the quarter ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively, ₹ 2 and ₹ 79 for the year ended March 31, 2015 and March 31, 2014, respectively.

## 4. Derivatives

The Company is exposed to foreign currency fluctuations on foreign currency assets / liabilities, forecasted cash flows denominated in foreign currency and net investment in foreign operations. The Company follows established risk management policies, including the use of derivatives to hedge foreign currency assets / liabilities, foreign currency forecasted cash flows and net investment in foreign operations. The counter parties in these derivative instruments are primarily banks and the Company considers the risks of non-performance by the counterparty as non-material.

The following table presents the aggregate contracted principal amounts of the Company's derivative contracts outstanding:
(In millions)

|  | As at |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2015 |  | March 31, 2014 |  |
| Designated derivative instruments |  |  |  |  |
| Sell | \$ | 836 | \$ | 516 |
|  | £ | 198 | £ | 51 |
|  | $€$ | 220 | $€$ | 78 |
|  | AUD | 83 | AUD | 9 |


5. List of subsidiaries as of March 31, 2015 are provided in the table below

| Subsidiaries | Subsidiaries | Subsidiaries | $\begin{array}{c}\text { Country of } \\ \text { Incorporation }\end{array}$ |
| :--- | :--- | :--- | :--- |
| Wipro LLC (formerly Wipro Inc). | Wipro Gallagher Solutions Inc |  | $\begin{array}{l}\text { USA } \\ \text { USA }\end{array}$ |
|  |  | $\begin{array}{l}\text { Opus Capital Markets Consultants } \\ \text { Lnfocrossing Inc. } \\ \text { Wipro Promax Analytics Solutions } \\ \text { LLC [Formerly Promax Analytics } \\ \text { Solutions Americas LLC] }\end{array}$ |  |
| USA |  |  |  |$]$| USA |
| :--- |
| Wipro Insurance Solution LLC |



| Subsidiaries | Subsidiaries | Subsidiaries | Country of <br> Incorporation |
| :--- | :--- | :--- | :--- |
| Wipro Networks Pte Limited <br> (formerly 3D Networks Pte Limited) |  |  | Singapore |
|  | Wipro Technologies SDN BHD |  | Malaysia |
| Wipro Chengdu Limited |  | China |  |
| Wipro Airport IT Services Limited* |  | India |  |

*All the above direct subsidiaries are $100 \%$ held by the Company except that the Company holds $66.67 \%$ of the equity securities of Wipro Arabia Limited and $74 \%$ of the equity securities of Wipro Airport IT Services Limited
\# 51\% of equity securities of Wipro Doha LLC are held by a local share holder. However, the beneficial interest in these holdings is with the Company.
The Company controls 'The Wipro SA Broad Based Ownership Scheme Trust' and 'Wipro SA Broad Based Ownership Scheme SPV (RF) (PTY) LTD incorporated in South Africa.
${ }^{(A)}$ Step Subsidiary details of Wipro Information Technology Austria GmbH, Wipro Portugal S.A, Wipro Europe Limited, Wipro Promax Holdings Pty Ltd and Wipro Technologies Canada Limited are as follows:

| Subsidiaries | Subsidiaries | Subsidiaries | Country of Incorporation |
| :---: | :---: | :---: | :---: |
| Wipro Information Technogoty Austria GmbH <br> (Formerly Wipro Holdings Austria GmbH) | Wipro Technologies Austria GmbH New Logic Technologies SARL |  | Austria <br> Austria <br> France |
| Wipro Europe Limited (formerly SAIC Europe Limited) | Wipro UK Limited Wipro Europe SARL |  | U.K <br> U.K <br> France |
| Wipro Portugal S.A. | SAS Wipro France <br> Wipro Retail UK Limited <br> Wipro do Brasil Technologia Ltda <br> Wipro Technologies Gmbh <br> Wipro Do Brasil Sistemetas De <br> Informatica Ltd |  | Portugal <br> France <br> U.K <br> Brazil <br> Germany <br> Brazil |
| Wipro Promax Holdings Pty Ltd (formerly Promax Holdings Pty Ltd) | Wipro Promax IP Pty Ltd (formerly PAG IP Pty Ltd) |  | Australia <br> Australia |
| Wipro Technologies Canada Limited | Wipro Solutions Canada Limited (formerly ATCO I-Tek Inc.) |  | Canada <br> Canada |

## 6. Segment Information

The Company is organized by the following operating segments; IT Services and IT Products.

IT Services: The IT Services segment primarily consists of IT Service offerings to our customers organized by industry verticals as follows: Banking, Financial Services and Insurance (BFSI), Healthcare and Life Sciences (HLS), Retail, Consumer, Transport and Government (RCTG), Energy, Natural Resources and Utilities (ENU), Manufacturing (MFG), Global Media and Telecom (GMT). Starting with quarter ended September 30, 2014, it also includes Others which comprises dividend income and gains or losses (net) relating to strategic investments, which are presented within "Finance and other income" in the statement of Income. Key service offering to customers includes software application development and maintenance, research and development services for hardware and software design, business application services, analytics, consulting, infrastructure outsourcing services and business process services.

IT Products: The IT Products segment sells a range of Wipro personal desktop computers, Wipro servers and Wipro notebooks. The Company is also a value added reseller of desktops, servers, notebooks, storage products, networking solutions and packaged software for leading international brands. In certain total outsourcing contracts of the IT Services segment, the Company delivers hardware, software products and other related deliverables. During FY 2013-14, the Company ceased the manufacturing of 'Wipro branded desktops, laptops and servers'. Revenue relating to the above items is reported as revenue from the sale of IT Products.

The Chairman of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by IFRS 8, "Operating Segments". The Chairman of the Company evaluates the segments based on their revenue growth and operating income.

Assets and liabilities used in the Company's business are not identified to any of the reportable segments, as these are used interchangeably between segments. Management believes that it is currently not practicable to provide segment disclosures relating to total assets and liabilities since a meaningful segregation of the available data is onerous.

Information on reportable segment for the quarter ended March 31, 2015, December 31, 2014 and March 31, 2014, and year ended March 31, 2015 and March 31, 2014 is as follows:

| Particulars | Quarter ended |  |  | Year ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } \\ \text { 31, } 2015 \end{gathered}$ | December $\text { 31, } 2014$ | $\begin{gathered} \text { March } \\ \text { 31, } 2014 \end{gathered}$ | $\begin{gathered} \text { March } \\ \text { 31, } 2015 \end{gathered}$ | $\begin{gathered} \text { March } \\ \text { 31, } 2014 \end{gathered}$ |
| Revenue IT Services |  |  |  |  |  |
|  |  |  |  |  |  |
| BFSI | 29,852 | 29,177 | 28,468 | 115,505 | 106,035 |
| HLS | 13,171 | 13,247 | 11,275 | 49,884 | 41,130 |
| RCTG | 16,258 | 16,005 | 15,412 | 62,209 | 58,893 |
| ENU | 17,437 | 18,637 | 17,173 | 71,229 | 63,923 |
| MFG | 20,582 | 20,718 | 19,095 | 80,303 | 74,423 |
| GMT | 15,117 | 15,661 | 14,770 | 61,050 | 55,105 |
| Others | - | - | - | - | - |
| Total of IT Services | 112,417 | 113,445 | 106,193 | 440,180 | 399,509 |
| IT Products | 9,454 | 7,740 | 11,090 | 34,006 | 38,785 |
| Reconciling Items | (157) | (334) | (238) | $(1,004)$ | (666) |
| Total | 121,714 | 120,851 | 117,045 | 473,182 | 437,628 |
| Segment Result IT Services |  |  |  |  |  |
| BFSI | 7,474 | 7,035 | 7,005 | 27,378 | 24,153 |
| HLS | 3,031 | 2,981 | 2,482 | 10,565 | 7,637 |
| RCTG | 3,542 | 3,255 | 4,048 | 13,190 | 13,012 |
| ENU | 4,078 | 4,262 | 4,887 | 17,561 | 17,418 |
| MFG | 4,497 | 4,228 | 4,909 | 17,127 | 17,348 |
| GMT | 2,878 | 3,438 | 3,332 | 13,574 | 11,569 |
| Others | - | - | - | 583 | - |
| Unallocated | (723) | (458) | (609) | $(2,329)$ | (804) |
| Total of IT Services | 24,777 | 24,741 | 26,054 | 97,649 | $\mathbf{9 0 , 3 3 3}$ |
| IT Products | 58 | 89 | 143 | 374 | 310 |
| Reconciling Items | (279) | (796) | (387) | $(2,600)$ | $(1,289)$ |
| Total | 24,556 | 24,034 | $\mathbf{2 5 , 8 1 0}$ | 95,423 | 89,354 |
| Finance Expense | (912) | (810) | (842) | $(3,599)$ | $(2,891)$ |
| Finance and Other Income | 5,476 | 5,035 | 3,959 | 19,859 | 14,542 |
| Profit before tax | 29,120 | 28,259 | 28,927 | 111,683 | 101,005 |
| Income tax expense | $(6,255)$ | $(6,228)$ | (6,536) | $(24,624)$ | $(22,600)$ |
| Profit for the period | 22,865 | 22,031 | 22,391 | 87,059 | 78,405 |

The Company has four geographic segments: India, Americas, Europe and Rest of the world. Revenues from the geographic segments based on domicile of the customer are as follows:

|  | Quarter ended |  |  |  |  |  | Year ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} \text { March } \\ \mathbf{3 1 , 2 0 1 5} \\ \hline \end{array}$ | $\begin{array}{r} \text { December } \\ \mathbf{3 1 , 2 0 1 4} \\ \hline \end{array}$ |  | $\begin{array}{r} \text { March } \\ \mathbf{3 1 , 2 0 1 4} \end{array}$ |  | $\begin{array}{r} \text { March } \\ 31,2015 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { March } \\ \text { 31, } 2014 \\ \hline \end{array}$ |
| India. | ₹ | 13,427 | ₹ | 10,649 | ₹ | 12,644 | ₹ 45,814 |  | 46,235 |
| Americas. |  | 58,583 |  | 58,735 |  | 53,504 | 227,328 |  | 200,343 |
| Europe. |  | 30,454 |  | 31,818 |  | 32,603 | 124,523 |  | 120,868 |
| Rest of the world. |  | 19,250 |  | 19,649 |  | 18,294 | 75,517 |  | 70,182 |
|  |  | 121,714 |  | $\underline{\mathbf{1 2 0 , 8 5 1}}$ | ₹ | 117,045 | ₹ 473,182 |  | ₹ 437,628 |

Management believes that it is currently not practicable to provide disclosure of geographical location wise assets, since the meaningful segregation of the available information is onerous.

No client individually accounted for more than $10 \%$ of the revenues during the quarter ended March 31, 2015 December 31, 2014, and March 31, 2014, year ended March 31, 2015 and March 31, 2014.

## Notes:

a) 'Reconciling items' includes elimination of inter-segment transactions, dividend income/ gains/ losses relating to strategic investments and other corporate activities.
b) Segment result represents operating profits of the segments and dividend income and gains or losses (net) relating to strategic investments, which are presented within "Finance and other income" in the statement of Income.
c) Revenues include excise duty amounting to Nil, Nil and ₹ 9 for the quarter ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively, ₹ 2 and ₹ 79 for the year ended March 31, 2015 and March 31, 2014. For the purpose of segment reporting, the segment revenues are net of excise duty. Excise duty is reported in reconciling items.
d) Revenue from sale of traded cloud based licenses is reported as part of IT Services revenues.
e) For the purpose of segment reporting, the Company has included the impact of 'foreign exchange gains / (losses), net' in revenues (which is reported as a part of operating profit in the statement of income).
f) For evaluating performance of the individual business segments, stock compensation expense is allocated on the basis of straight line amortization. The differential impact of accelerated amortization of stock compensation expense over stock compensation expense allocated to the individual business segments is reported in reconciling items.
g) For evaluating the performance of the individual business segments, amortization of customer and marketing related intangibles acquired through business combinations are reported in reconciling items.
h) The Company generally offers multi-year payment terms in certain total outsourcing contracts. These payment terms primarily relate to IT hardware, software and certain transformation services in outsourcing contracts. Corporate treasury provides internal financing to the business units offering multi-year payment terms. The finance income on deferred consideration earned under these contracts is included in the revenue of the respective segment and is eliminated under reconciling items.
7. The Company has granted Nil options under RSU Options Plan and Nil options under ADS during the quarter ended March 31, 2015, December 31, 2014 and March 31, 2014 and 2,480,000 and 30,000 options under RSU Plan and 1,689,500 and Nil options under ADS during the year ended March 31, 2015 and 2014, respectively.

## 8. Business Combination

## Opus Capital Markets Consultants LLC

On January 14, 2014, the Company had obtained control of Opus Capital Markets Consultants LLC ('Opus') by acquiring $100 \%$ of its share capital. Opus is a US-based provider of mortgage due diligence and risk management services. The acquisition will strengthen Wipro's mortgage solutions and complement its existing offerings in mortgage origination, servicing and secondary market.

The acquisition was executed through a share purchase agreement for a consideration of ₹ 4,589 million (US\$ 75 million) which includes a deferred earn-out component of ₹ 1,285 million (US\$ 21 million), which is dependent on achievement of revenues and earnings over a period of 3 years. This earn-out liability was fair valued at ₹ 782 million and recorded as part of preliminary purchase price allocation.

During the three months ended 31 December 2014, the Company concluded the fair value adjustments of the assets acquired and liabilities assumed on acquisition. Consequently, the fair value of earn-out liability was recorded at ₹ 589 million. Comparatives have not been retrospectively revised as the amounts are not material.

The following table presents the allocation of purchase price:

| Description | Pre-acquisition carrying amount | Fair value adjustments | Purchase price allocated |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash and cash equivalents ............. | $₹ \quad 22$ | - | 22 |
| Property, plant \& equipment (including software) | 160 | - | 160 |
| Trade receivable ....................... | 456 | - | 456 |
| Other assets | 20 | - | 20 |
| Customer related intangibles .......... | - | 234 | 234 |
| Non-compete arrangement ............ | - | 216 | 216 |
| $\underline{\text { Liabilities }}$ |  |  |  |
| Other liabilities .......................... | (258) | - | (258) |
| Deferred income taxes, net ............ | - | (133) | (133) |
| Total ..................................... | 400 | 317 | 717 |
| Goodwill ................................. |  |  | 2,810 |
| Total purchase price .................. |  |  | ₹ 3,527 |

The goodwill of ₹ 2,810 comprises of value of expected synergies arising from the acquisition.
As at December 31 2014, the fair value of earn-out liability was determined to be $₹ 144$ as a result of changes in estimates of revenue and earnings over the earn-out period. The revision of the estimates has inter alia resulted in reduction in the carrying value of intangibles recognized on acquisition. Accordingly, a net gain of ₹ 470 has been recorded in the statement of income.

The fair value of earn-out consideration as at the period end was estimated by applying the Discounted Cash Flow approach. The fair value estimates are based on discount rate of $7 \%$ and probability adjusted revenue and earnings estimates.

During the three months ended March 31, 2015, an amount of ₹ 39 has been paid to the sellers representing earn-out payments for the calendar year 2014.

## ATCO I-Tek Inc.

On August 15, 2014, the Company obtained control of ATCO I-Tek Inc., a Canadian entity, by acquiring 100\% of its share capital and certain assets of IT services business of ATCO I-Tek Australia (hereafter the acquisitions are collectively referred to as 'acquisition of ATCO I-Tek') for an all-cash consideration of ₹ 11,420 million (Canadian Dollars 204 million). ATCO I-Tek provides IT services to ATCO Group. The acquisition will strengthen Wipro’s IT services delivery model in North America and Australia.

During the three months ended March 31, 2015, ₹ 349 has been adjusted to the purchase price representing closure of certain closing conditions. This has resulted in reduction of goodwill as at March 31, 2015. Consequently, the Company concluded the fair value adjustments of the assets acquired and liabilities assumed on acquisition.

The following table presents the allocation of purchase price:

| Description | Pre-acquisition carrying amount | Fair value adjustments | Purchase price allocated |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash | 71 | - | $₹ \quad 71$ |
| Property, plant \& equipment (including capital work-in-progress and software)... | 1,689 | (278) | 1,411 |
| Trade receivables .............................. | 210 | - | 210 |
| Other assets. | 296 | - | 296 |
| Customer related intangibles $\qquad$ <br> Liabilities | - | 8,228 | 8,228 |
| Trade payables and accrued liabilities.... | (798) | - | (798) |
| Deferred income taxes, net .............. | (138) | $(2,017)$ | $(2,155)$ |
| Total .......................................... | 1,330 | 5,933 | 7,263 |
| Goodwill |  |  | 3,808 |
| Total purchase price ..................... |  |  | ₹ 11,071 |

The goodwill of ₹ 3,808 comprises of value of expected synergies arising from the acquisition. Goodwill is not expected to be deductible for income tax purposes. The purchase consideration was settled in cash.

If the acquisition had occurred on April 1, 2014, management estimates that consolidated revenue for the Company would have been ₹ 475,779 and the profit after taxes would have been ₹ 87,503 for twelve months ended March 31, 2015. The pro-forma amounts are not necessarily indicative of the results that would have occurred if the acquisition had occurred on dates indicated or that may result in the future.

## 9. Subsequent event

On April 21, 2015, the Board of Directors of the Company declared final dividend of ₹ 7 (\$0.11) per equity share and $\operatorname{ADR}$ ( $350 \%$ on an equity share of par value of ₹ 2 )
10. Statement of Assets and Liabilities

| Particulars | As at <br> March 31, 2015 | As at <br> March 31, 2014 |
| :---: | :---: | :---: |
| I. EQUITY AND LIABILITIES |  |  |
| 1. Shareholder's funds |  |  |
| Share capital ............................................ | 4,937 | 4,932 |
| Reserves and surplus ................................... | 403,045 | 338,567 |
|  | 407,982 | 343,499 |
| 2. Minority Interest | 1,646 | 1,387 |
| 3. Non- current liabilities |  |  |
| Long-term borrowings. | 12,707 | 10,909 |
| Deferred tax liabilities.................................. | 3,240 | 1,796 |
| Other long term liabilities .............................. | 3,729 | 5,107 |
| Long-term provisions .................................. | 6,700 | 3,454 |
|  | 26,376 | 21,266 |
| 4. Current liabilities |  |  |
| Short term borrowings | 66,206 | 40,683 |
| Trade payables and accrued expense................. | 58,745 | 51,917 |
| Other current liabilities. | 29,525 | 29,700 |
| Short term provisions ................................... | 9,553 | 13,852 |
|  | 164,029 | 136,152 |
| TOTAL EQUITY AND LIABILTIES ................. | 600,033 | 502,304 |
| II ASSETS |  |  |
| 1. Non-current as sets |  |  |
| Fixed assets |  |  |
| Tangible assets ....................................... | 54,206 | 51,449 |
| Intangible assets. | 7,931 | 1,936 |
| Goodwill | 68,078 | 63,422 |
| Non-current investments ................................ | 3,867 | 2,676 |
| Deferred tax assets. | 2,945 | 3,362 |
| Long-term loans and advances ......................... | 11,409 | 10,192 |
| Other non-current assets | 15,105 | 14,581 |
|  | 163,541 | 147,618 |
| 2. Current assets |  |  |
| Current investments | 53,908 | 60,557 |
| Inventories | 4,849 | 2,293 |
| Trade receivables ........................................ | 91,531 | 85,392 |
| Cash and bank balances................................. | 158,940 | 114,201 |
| Short-term loans and advances ......................... | 6,490 | 9,774 |
| Other current assets.................................... | 120,774 | 82,469 |
|  | 436,492 | 354,686 |
| TOTAL ASSETS........................................ | 600,033 | 502,304 |

By order of the Board,
For, Wipro Limited

Azim H Premji
Place: Bangalore
Date: April 21, 2015
Chairman

## 9. Subsequent event:

On April 21, 2015, the Board of Directors of the Company declared final dividend of ₹ 7 ( $\$ 0.11$ ) per equity share and $\operatorname{ADR}$ ( $350 \%$ on an equity share of par value of $₹ 2$ )

## A. $\cdot 2$

Place: Bangalore
Date: April 21, 2015

By order of the board,
An

Azim H Premjı
Chairman

| Particulars | As at <br> March 31, 2015 | As at <br> March 31, 2014 |
| :---: | :---: | :---: |
| I. FOUTTY AND LIABILITIES $\quad$ - |  |  |
| 1. Shareholder's funds |  |  |
| Share capital ......................................... | 4,937 | 4,932 |
| Reserves and surplus | 403,045 | 338,567 |
|  | 407,982 | 343,499 |
| 2. Minority Interest | 1,646 | 1,387 |
| 3. Non- current liabilities |  |  |
| Long-term borrowings . | 12,707 | 10,909 |
| Deferred tax liabilities... | 3,240 | 1,796 |
| Other long term liabilities .............................. | 3,729 | 5,107 |
| Long-term provisions. | 6,700 | 3,454 |
|  | 26,376 | 21,266 |
| 4. Current liabilities |  |  |
| Short term borrowings | 66,206 | 40,683 |
| Trade payables and accrued expense... | 58,745 | 51,917 |
| Other current liabilities. | 29,525 | 29,700 |
| Short term provisions ................................... | 9,553 | 13,852 |
|  | 164,029 | 136,152 |
| TOTAL EQUITY AND LIABILTIES . . . . . . . . . . . . . . | 600,033 | 502,304 |
| II ASSETS |  |  |
| 1. Non-current assets |  |  |
| Fixed assets |  |  |
| Tangible assets | 54,206 | 51,449 |
| Intangible assets. | 7,931 | 1.936 |
| Goodwill | 68,078 | 63,422 |
| Non-current investments | 3,867 | 2,676 |
| Deferred tax assets. | 2,945 | 3.362 |
| Long-term loans and advances | 11,409 | 10,192 |
| Other non-current assets | 15,105 | 14,581 |
|  | 163,541 | 147,618 |
| 2. Current assets $\quad$ - |  |  |
| Current investments | 53,908 | 60,557 |
| Inventories | 4,849 | 2,293 |
| Trade receivables | 91,531 | 85,392 |
| Cash and bank balances.. | 158,940 | 114,201 |
| Short-term loans and advances | 6,490 | 9,774 |
| Other current assets ...................................... | 120,774 | 82.469 |
|  | 436,492 | 354,686 |
|  | 600,033 | 502,304 |

By order of the Board,

Place: Bangalore
Date: April 21, 2015

For, Wipro Limited $1 \times 2$
Azim H Premji
Chairman

## FOR IMMEDIATE RELEASE

## Results for the quarter and year ended March 31, 2015 under IFRS <br> IT Services Revenue grew 8.7\% in the year on constant currency Net Income for the year grew 11\% YoY <br> Wipro declared a final dividend of ₹7 (\$0.11) per share/ADS

Bangalore, India and East Brunswick, New Jersey, USA - April 21, 2015 -- Wipro Limited (NYSE:WIT) today announced financial results under International Financial Reporting Standards (IFRS) for its fourth quarter and year ended March 31, 2015.

## Highlights of the Results

## Results for the Year ended March 31, 2015:

$>$ Total Revenues were ₹ 469.5 billion ( $\$ 7.5$ billion ${ }^{1}$ ), an increase of $8 \%$ YoY.
> Net Income ${ }^{2}$ was ₹ 86.5 billion ( $\$ 1.4$ billion 1 ), an increase of $11 \%$ YoY.
$>$ Wipro declared a final dividend of ₹7 (\$0.11) per share/ADS, taking the total dividend declared for the year 2014-15 to ₹12 (\$0.19) per share/ADS.
> IT Services Revenue was $\$ 7,081.6$ million, a YoY increase of $7.0 \%$.
> Non-GAAP Constant Currency IT Services Revenue in dollar terms grew $8.7 \%$ to $\$ 7,190.6$ million.
> IT Services Segment Revenues in Rupee terms was ₹440.2 billion ( $\$ 7.1$ billion¹), an increase of $10 \%$ YoY.
$>$ IT Services Segment Result was ₹97.6 billion ( $\$ 1.6$ billion¹), an increase of $8 \%$ YoY.
$>$ IT Services Margins for the year was $22.2 \%$.

## Results for the Quarter ended March 31, 2015:

> Total Revenues were ₹ 121.4 billion ( $\$ 1.9$ billion 1 ), an increase of $4 \%$ YoY.
$>$ Net Income ${ }^{2}$ was ₹22.7 billion ( $\$ 366$ million ${ }^{1}$ ), an increase of $2 \%$ YoY.
$>$ Non-GAAP constant currency IT Services Revenue in dollar terms grew $1.2 \%$ to $\$ 1,817.8$ million, within our guidance range of $\$ 1,814$ million to $\$ 1,850$ million.
> IT Services Revenue was $\$ 1,774.5$ million, a sequential decrease of $1.2 \%$ and YoY increase of $3.2 \%$.
> IT Services Segment Revenues in Rupee terms was ₹112.4 billion ( $\$ 1.8$ billion 1 ), an increase of $6 \%$ YoY.
> IT Services Segment Result was ₹24.8 billion ( $\$ 398$ million ${ }^{1}$ ), a decrease of 5\% YoY.
$>$ IT Services Margins was $22.0 \%$, an expansion of 23 bps sequentially.

## Performance for the quarter and year ended March 31, 2015

T K Kurien, Member of the Board \& Chief Executive Officer of Wipro, said, "We continue to execute on our strategy and have achieved improved customer satisfaction through better articulated solutions and improved delivery. We are well-positioned to take advantage of the opportunities in the market, while tackling headwinds in certain areas. We see Digital, Open Source and Artificial Intelligence as key levers for driving business change and reshaping the delivery model for the future."

Jatin Dalal, Chief Financial Officer of Wipro, said - "We continue to maintain our focus on operational improvements and productivity enhancements. This has resulted in margin expansion despite adverse crosscurrency movements."

1. For the convenience of the reader, the amounts in Indian Rupees in this release have been translated into United States Dollars at the noon buying rate in New York City on March 31, 2015, for cable transfers in Indian rupees, as certified by the Federal Reserve Board of New York, which was US \$1= ₹ 62.31 . However, the realized exchange rate in our IT Services business segment for the quarter ended March 31, 2015 was US\$1= ₹ 63.35
2. Refers to 'Profit for the period attributable to equity holders of the company'

## Outlook for the Quarter ending June 30, 2015

## We expect Revenues from our IT Services business to be in the range of $\$ 1,765$ million to $\$ 1,793$

 million*.* Guidance is based on the following exchange rates: GBP/USD at 1.49 , Euro/USD at 1.07, AUD/USD at 0.77, USD/INR at 62.10 and USD/CAD at 1.27


## IT Services

The IT Services segment had a headcount of 158,217 as of March 31, 2015. We added 65 new customers during the quarter.

Wipro continued its momentum in winning Large Deals globally as listed below:
Wipro Limited has won a multi-year engagement with Allied Irish Bank in Ireland for managing their core datacenter infrastructure. The engagement includes end-to-end management of mainframe and distributed systems and will enable the bank to provide high availability services to its end customers. Wipro is setting up its ServiceNXT ${ }^{\text {TM }}$ Delivery Center in Dublin to cater to the near-shore requirements of this program and also add to its existing portfolio of global delivery centers.

Wipro has signed a five-year agreement with Symetra Life Insurance Company, a leader in retirement benefits and life products, to provide a range of IT Infrastructure services. Wipro's services will include hosting and servicing of mainframe and server environments, service desk and other technologies at the company's data centers.

A leading global apparel and footwear company has engaged Wipro to transform their End User Services, Network and Distributed Computing platforms in addition to expanding their IT applications portfolio. As the customer organization grows its lifestyle brands, this strategic initiative will be the global backbone for operational excellence with a high degree of automation, real-time analytics, self-help and self-heal.

Wipro has won an integrated Applications and Infrastructure deal with T-Mobile Polska S.A. In this strategic partnership spanning 5 years, Wipro would help T-Mobile systemize and standardize the IT architecture and operations of their Poland entity.

Wipro has been chosen as the engineering partner by a leading global technology company for establishing a shared services team, to support testing and maintenance of its core platform products. As part of this multiyear engagement, Wipro will leverage its product engineering capabilities to bring about process agility, faster delivery, enhanced quality and year-on-year efficiency gains for the customer.

A global manufacturing major has engaged Wipro in a multi-year and multi-million dollar workplace transformation and support program. As part of this engagement, Wipro will leverage its workplace transformation framework and automation tools to help enhance end-user experience and productivity for the manufacturing company.

## Cloud highlights

Wipro's Cloud business continued to build significant momentum in the applications and infrastructure areas. We have expanded our cloud applications business into new geographies with deal wins that include a leading Australian banking and insurance provider and a leading energy provider in Canada. Wipro's ServiceNXT ${ }^{\text {TM }}$ Cloud Operations Center has been selected for hosting and providing managed services for affiliate/partner applications by a global cigarette and tobacco company and for customer care and billing platform of a global telecom company. Wipro has also been selected as a strategic Cloud partner for the assessment and migration of $3000+$ web-based applications for a large US-based multinational bank.

## OpenSource highlights

Wipro's Open Source practice continued to gain traction with customers in the areas of Middleware, Cloud, Analytics, Big Data, API (Application Program Interface) and Operating Systems across industries. Some marquee wins in Q4 include building treasury, budgeting, financial operations and MIS systems for a government organization, middleware integration for a global retail giant and migration of applications from a proprietary platform to an Open Source application server for a global investment bank.

## Awards and accolades

Wipro was positioned in the 'Winner's Circle' of the HfS Blueprint Report on Enterprise Analytics Services 2015. Wipro's Vertical expertise, Big Data Analytics capabilities and collaborative approach with clients, have been called out as key areas of strength in the report.

Wipro has been positioned amongst 'Leaders' by Everest Group in their PEAK Matrix'M assessment 2015 on Record-to-Report (R2R) BPO Service provider within Finance \& Accounting Outsourcing. This report examines multiple aspects of the R2R BPO market. It focuses on each service provider's position on the Everest Group Performance, Experience, Ability and Knowledge (PEAK) Matrix while assessing their capabilities on the dimensions of market success, scale, scope, delivery capability, technology solution, and buyer satisfaction. The report also encompasses analysis of R2R BPO landscape and key solution characteristics.

Wipro was recognized by the Ethisphere Institute, as a 2015 World's Most Ethical Company ${ }^{\circledR}$ for the fourth consecutive year. The World's Most Ethical Companies designation recognizes those organizations that have had a material impact on the way business is operated. Wipro is one of only three companies in the Information Technology Services industry honored this year.

## IT Products

> Our IT Products Segment delivered Revenue of ₹9.5 billion ( $\$ 152$ million ${ }^{1}$ ) for the quarter ended March 31, 2015, a sequential growth of $22 \%$.
> IT Products Segment results for the quarter ended March 31, 2015 was ₹58 million ( $\$ 1$ million ${ }^{1}$ ).
> Revenue for the year ended March 31, 2015 was ₹34.0 billion ( $\$ 546$ million ${ }^{1}$ ) a degrowth of $12 \%$ YoY.
> Segment Results for the year ended March 31, 2015 was ₹374 million (\$6 million ${ }^{1}$ ).
> IT Products Revenues for the fiscal year ended March 31, 2014 included sales of Wipro branded desktops, laptops and servers which Wipro ceased manufacturing in the quarter ended December 31, 2013.

Please refer the table on page 7 for reconciliation between IFRS IT Services Revenue and IT Services Revenue on a non-GAAP constant currency basis.

## About Non-GAAP financial measures

This press release contains non-GAAP financial measures within the meaning of Regulation $G$ and Item 10(e) of Regulation S-K. Such non-GAAP financial measures are measures of our historical or future performance, financial position or cash flows that are adjusted to exclude or include amounts that are excluded or included, as the case may be, from the most directly comparable financial measure calculated and presented in accordance with IFRS.

The table on page 7 provides IT Services Revenue on a constant currency basis, which is a non-GAAP measure that is calculated by translating IT Services Revenue from the current reporting period into U.S. dollars based on the currency conversion rate in effect for the prior reporting period. We refer to growth rates in constant currency so that business results may be viewed without the impact of fluctuations in foreign currency exchange rates, thereby facilitating period-to-period comparisons of our business performance.

This non-GAAP financial measure is not based on any comprehensive set of accounting rules or principles and should not be considered a substitute for, or superior to, the most directly comparable financial measure calculated in accordance with IFRS, and may be different from non-GAAP measures used by other companies. In addition to this non-GAAP measure, the financial statements prepared in accordance with IFRS and the reconciliation of these non-GAAP financial measures with the most directly comparable IFRS financial measure should be carefully evaluated.

## Results for the quarter and year ended March 31, 2015, prepared under IFRS, along with individual business segment reports, are available in the Investors section of our website www.wipro.com.

## Quarterly Conference Call

We will hold an earnings conference call today at 07:15 p.m. Indian Standard Time (09:45 a.m. US Eastern Time) to discuss our performance for the quarter. An audio recording of the management discussions and the question and answer session will be available online and will be accessible in the Investor Relations section of our website at www.wipro.com.

## About Wipro Limited (NYSE: WIT)

Wipro Ltd. (NYSE:WIT) is a leading Information Technology, Consulting and Business Process Services company that delivers solutions to enable its clients do business better. Wipro delivers winning business outcomes through its deep industry experience and a 360 degree view of "Business through Technology" helping clients create successful and adaptive businesses. A company recognized globally for its comprehensive portfolio of services, a practitioner's approach to delivering innovation, and an organization wide commitment to sustainability, Wipro has a workforce of over 150,000 , serving clients in $175+$ cities across 6 continents.

For more information, please visit www.wipro.com

| Contact for Investor Relations |  |
| :--- | :--- |
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## Forward-looking statements

The forward-looking statements contained herein represent Wipro's beliefs regarding future events, many of which are by their nature, inherently uncertain and outside Wipro's control. Such statements include, but are not limited to, statements regarding Wipro's growth prospects, its future financial operating results, and its plans, expectations and intentions. Wipro cautions readers that the forward-looking statements contained herein are subject to risks and uncertainties that could cause actual results to differ materially from the results anticipated by such statements. Such risks and uncertainties include, but are not limited to, risks and uncertainties regarding fluctuations in our earnings, revenue and profits, our ability to generate and manage growth, intense competition in IT services, our ability to maintain our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which we make strategic investments, withdrawal of fiscal governmental incentives, political instability, war, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property, and general economic conditions affecting our business and
industry. Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange Commission, including, but not limited to, Annual Reports on Form $20-\mathrm{F}$. These filings are available at www.sec.gov. We may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.
\#\# \#
(Tables to follow)

Wipro limited and subsidiaries CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION
(Rupees in millions, except share and per share data, unless otherwise stated)

|  | As of March 31, | As of March 31, |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2015 | 2015 |
|  |  |  | Convenience translation into US dollar in millions (unaudited) Refer Note 2(iv) |
| ASSETS |  |  |  |
| Goodwill | 63,422 | 68,078 | 1,093 |
| Intangible assets | 1,936 | 7,931 | 127 |
| Property, plant and equipment | 51,449 | 54,206 | 870 |
| Derivative assets | 286 | 736 | 12 |
| Available for sale investments | 2,676 | 3,867 | 62 |
| Non-current tax assets | 10,192 | 11,409 | 183 |
| Deferred tax assets | 3,362 | 2,945 | 47 |
| Other non-current assets | 14,295 | 14,369 | 231 |
| Total non-current assets | 147,618 | 163,541 | 2,625 |
|  |  |  |  |
| Inventories | 2,293 | 4,849 | 78 |
| Trade receivables | 85,392 | 91,531 | 1,469 |
| Other current assets | 39,474 | 73,359 | 1,177 |
| Unbilled revenues | 39,334 | 42,338 | 679 |
| Available for sale investments | 60,557 | 53,908 | 865 |
| Current tax assets | 9,774 | 6,490 | 104 |
| Derivative assets | 3,661 | 5,077 | 81 |
| Cash and cash equivalents | 114,201 | 158,940 | 2,551 |
| Total current assets | 354,686 | 436,492 | 7,004 |
| TOTAL ASSETS | 502,304 | 600,033 | 9,629 |
| EQUITY ${ }^{\text {a }}$ |  |  |  |
| EQUITY |  |  |  |
| Share capital | 4,932 | 4,937 | 79 |
| Share premium | 12,664 | 14,031 | 225 |
| Retained earnings | 314,952 | 372,248 | 5,974 |
| Share based payment reserve | 1,021 | 1,312 | 21 |
| Other components of equity | 10,472 | 15,454 | 248 |
| Shares held by controlled trust | (542) | - | - |
| Equity attributable to the equity holders of the company | 343,499 | 407,982 | 6,547 |
| Non-controlling interest | 1,387 | 1,646 | 26 |
| Total equity | 344,886 | 409,628 | 6,573 |
| LIABILITIES |  |  |  |
| Long - term loans and borrowings | 10,909 | 12,707 | 204 |
| Deferred tax liabilities | 1,796 | 3,240 | 52 |
| Derivative liabilities | 629 | 71 | 1 |
| Non-current tax liability | 3,448 | 6,695 | 107 |
| Other non-current liabilities | 4,478 | 3,658 | 59 |
| Provisions | 6 | 5 | - |
| Total non-current liabilities | 21,266 | 26,376 | 423 |
| Loans and borrowings and bank overdrafts | 40,683 | 66,206 | 1,063 |
| Trade payables and accrued expenses | 51,917 | 58,745 | 945 |
| Unearned revenues | 12,767 | 16,549 | 264 |
| Current tax liabilities | 12,482 | 8,036 | 129 |
| Derivative liabilities | 2,504 | 753 | 12 |
| Other current liabilities | 14,429 | 12,223 | 196 |
| Provisions | 1,370 | 1,517 | 24 |
| Total current liabilities | 136,152 | 164,029 | 2,633 |
| TOTAL LIABILITIES | 157,418 | 190,405 | 3,056 |
|  |  |  |  |
| TOTAL EQUITY AND LIABILITIES | 502,304 | 600,033 | 9,629 |


|  | Three Months ended March 31, |  |  | Year ended March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2015 |  | 2014 | 2015 | 2015 |
|  |  | Conveniencetranslation into USdollar in millions$\quad($ unaudited) |  |  |  | Convenience translation into US dollar in millions (unaudited) |
| Gross revenues | 116,535 | 121,420 | 1,949 | 434,269 | 469,545 | 7,536 |
| Cost of revenues | $(77,700)$ | $(82,609)$ | $(1,326)$ | $(295,488)$ | $(321,284)$ | $(5,156)$ |
| Gross profit | 38,835 | 38,811 | 623 | 138,781 | 148,261 | 2,380 |
| Selling and marketing expenses | $(7,025)$ | $(7,916)$ | (127) | $(29,248)$ | $(30,625)$ | (491) |
| General and administrative expenses | $(6,510)$ | $(6,633)$ | (106) | $(23,538)$ | $(25,850)$ | (415) |
| Foreign exchange gains/(losses), net | 510 | 294 | 5 | 3,359 | 3,637 | 58 |
| Results from operating activities | 25,810 | 24,556 | 395 | 89,354 | $\mathbf{9 5 , 4 2 3}$ | 1,532 |
| Finance expenses | (842) | (912) | (15) | $(2,891)$ | $(3,599)$ | (58) |
| Finance and other income | 3,959 | 5,476 | 88 | 14,542 | 19,859 | 319 |
| Profit before tax | 28,927 | 29,120 | 468 | 101,005 | 111,683 | 1,793 |
| Income tax expense | $(6,536)$ | $(6,255)$ | (100) | $(22,600)$ | $(24,624)$ | (395) |
| Profit for the period | 22,391 | 22,865 | 368 | 78,405 | 87,059 | 1,398 |
| Attributable to: |  |  |  |  |  |  |
| Equity holders of the company | 22,265 | 22,720 | 366 | 77,967 | 86,528 | 1,389 |
| Non-controlling interest | 126 | 145 | 2 | 438 | 531 | 9 |
| Profit for the period | 22,391 | 22,865 | 368 | 78,405 | 87,059 | 1,398 |
| Earnings per equity share: |  |  |  |  |  |  |
| Attributable to equity share holders of the company |  |  |  |  |  |  |
| Basic | 9.07 | 9.25 | 0.15 | 31.76 | 35.25 | 0.57 |
| Diluted | 9.04 | 9.21 | 0.15 | 31.66 | 35.13 | 0.56 |
| Weighted average number of equity shares used in computing earnings per equity share |  |  |  |  |  |  |
| Basic | 2,455,543,231 | 2,456,575,761 | 575,761 | 2,454,745,434 | 2,454,681,650 | 2,454,681,650 |
| Diluted | 2,462,876,367 | 2,465,876,236 | ,876,236 | 2,462,626,739 | 2,462,579,161 | 2,462,579,161 |
| Additional Information |  |  |  |  |  |  |
| Segment Revenue |  |  |  |  |  |  |
| IT Services Business Units |  |  |  |  |  |  |
| BFSI | 28,468 | 29,852 | 479 | 106,035 | 115,505 | 1,854 |
| HLS | 11,275 | 13,171 | 211 | 41,130 | 49,884 | 801 |
| RCTG | 15,412 | 16,258 | 261 | 58,893 | 62,209 | 998 |
| ENU | 17,173 | 17,437 | 280 | 63,923 | 71,229 | 1,143 |
| MFG | 19,095 | 20,582 | 330 | 74,423 | 80,303 | 1,289 |
| GMT | 14,770 | 15,117 | 243 | 55,105 | 61,050 | 980 |
| IT SERVICES TOTAL | 106,193 | 112,417 | 1,804 | 399,509 | 440,180 | 7,064 |
| IT PRODUCTS | 11,090 | 9,454 | 152 | 38,785 | 34,006 | 546 |
| RECONCILING ITEMS | (238) | (157) | (3) | (666) | $(1,004)$ | (16) |
| TOTAL | 117,045 | 121,714 | 1,953 | 437,628 | 473,182 | 7,594 |
| Segment Result |  |  |  |  |  |  |
| IT Services Business Units |  |  |  |  |  |  |
| BFSI | 7,005 | 7,474 | 120 | 24,153 | 27,378 | 439 |
| HLS | 2,482 | 3,031 | 49 | 7,637 | 10,565 | 170 |
| RCTG | 4,048 | 3,542 | 57 | 13,012 | 13,190 | 212 |
| ENU | 4,887 | 4,078 | 65 | 17,418 | 17,561 | 282 |
| MFG | 4,909 | 4,497 | 72 | 17,348 | 17,127 | 275 |
| GMT | 3,332 | 2,878 | 46 | 11,569 | 13,574 | 218 |
| OTHERS |  | - | - |  | 583 | 10 |
| UNALLOCATED | (609) | (723) | (12) | (804) | $(2,329)$ | (37) |
| TOTAL IT SERVICES | 26,054 | 24,777 | 398 | 90,333 | 97,649 | 1,568 |
| IT PRODUCTS | 143 | 58 | 1 | 310 | 374 | 6 |
| RECONCILING ITEMS | (387) | (279) | (4) | $(1,289)$ | $(2,600)$ | (42) |
| TOTAL | 25,810 | 24,556 | 395 | 89,354 | 95,423 | 1,532 |
| FINANCE EXPENSE | (842) | (912) | (15) | $(2,891)$ | $(3,599)$ | (58) |
| FINANCE AND OTHER INCOME | 3,959 | 5,476 | 88 | 14,542 | 19,859 | 319 |
| PROFIT BEFORE TAX | 28,927 | 29,120 | 468 | 101,005 | 111,683 | 1,793 |
| INCOME TAX EXPENSE | $(6,536)$ | $(6,255)$ | (100) | $(22,600)$ | $(24,624)$ | (395) |
| PROFIT FOR THE PERIOD | 22,391 | 22,865 | 368 | 78,405 | 87,059 | 1,398 |

Segment result represents operating profits of the segments and dividend income and gains or losses (net) relating to strategic investments, which are presented within "Finance and other income" in the statement of Income.

The Company is organized by the following operating segments; IT Services and IT Products.
IT Services: The IT Services segment primarily consists of IT Service offerings to our customers organized by industry verticals as follows: Banking, Financial Services and Insurance (BFSI), Healthcare and Life Sciences (HLS), Retail, Consumer, Transport and Government (RCTG), Energy, Natural Resources and Utilities (ENU), Manufacturing (MFG), Global Media and Telecom (GMT). Starting with quarter ended September 30, 2014, it also includes Others which comprises dividend income and gains or losses (net) relating to strategic investments, which are presented within "Finance and other income" in the statement of Income. Key service offering to customers includes software application development and maintenance, research and development services for hardware and software design, business application services, analytics, consulting, infrastructure outsourcing services and business process services.
The IT Products segment sells a range of Wipro personal desktop computers, Wipro servers and Wipro notebooks. The Company is also a value added reseller of desktops, servers, notebooks, storage products, networking solutions and packaged software for leading international brands. In certain total outsourcing contracts of the IT Services segment, the Company delivers hardware, software products and other related deliverables. During the fiscal year ended March 31, 2014 the Company ceased the manufacturing of 'Wipro branded desktops, laptops and servers'. Revenue relating to the above items is reported as revenue from the sale of IT Products.

Reconciliation of Non-GAAP Constant Currency IT Services Revenue to IT Services Revenue as per IFRS (\$MN)

|  | Three Months ended March 31,2015 |  |  | \$ | 1,775 | Year ended March 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| IT Services Revenue as per IFRS | \$ | 1,775 | IT Services Revenue as per IFRS |  |  | IT Services Revenue as per IFRS | \$ | 7,082 |
| Effect of Foreign currency exchange movement | \$ | 43 | Effect of Foreign currency exchange movement | \$ | 90 | Effect of Foreign currency exchange movement | \$ | 109 |
| Non-GAAP Constant Currency IT Services |  |  | Non-GAAP Constant Currency IT Services |  |  | Non-GAAP Constant Currency IT Services |  |  |
| Revenue based on previous quarter exchange rates | \$ | 1,818 | Revenue based on previous year exchange rates | \$ | 1,865 | Revenue based on previous year exchange rates | \$ | 7,191 |


[^0]:    ${ }^{(1)}$ Public shareholding as defined under clause 40A of the listing agreement (excludes shares beneficially held by promoters and holders of American Depository Receipt).
    ${ }^{(2)}$ Includes 440,557,453 (December 31, 2014: 440,557,453 ; March 31, 2014: 440,557,453) equity shares on which Promoter does not have beneficiary interest.

