

Deloitte Haskins & Sells LLP

Chartered Accountants
Indiabulls Finance Centre
Tower 3, 27th - 32nd Floor
Senapati Bapat Marg
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Mumbai - 400 013
Maharashtra, India

INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF DIRECTORS OF TATA CONSULTANCY SERVICES LIMITED

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1. We have audited the accompanying Statement of the Consolidated Financial Results of TATA CONSULTANCY SERVICES LIMITED (the "Company") and its subsidiaries (the Company and its subsidiaries constitute the "Group") and the Standalone Financial Results of the Company for the year ended March 31, 2015 ("the Statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II - Select Information referred to in paragraph 5 below. This Statement has been prepared by the Company on the basis of the related annual consolidated financial statements of the Group and the standalone financial statements of the Company for the year ended March 31, 2015, which are the responsibility of the Company's Management and have been approved by the Board of Directors. Our responsibility is to express an opinion on the Statement, based on our audit of the said consolidated and standalone financial statements, which have been prepared in accordance with the Accounting Standards notified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India.
2. We conducted our audit of the Statement in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the Statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the Statement. An audit also includes assessing the accounting principles used and the significant estimates made by the Management, as well as evaluating the overall Statement presentation. We believe that our audit provides a reasonable basis for our opinion.
3. The consolidated financial results includes the financial statements of 9 direct subsidiaries, whose financial statements reflect total revenue of Rs. 1440485 lakhs for the year ended March 31, 2015 and total profit after tax of Rs. 62558 lakhs for the year ended March 31, 2015 as considered in the consolidated financial results. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.
4. In our opinion and to the best of our information and according to the explanations given to us, and based on the consolidation of the reports of the other auditors referred to in paragraph 3 above, the Statement:
 - a. in the case of the consolidated financial results of the Group, includes the results for the year ended March 31, 2015 of the entities listed in Note 1 to the Statement.
 - b. is presented in accordance with the requirements of Clause 41 of the Listing Agreements with the Stock Exchanges; and
 - c. gives a true and fair view in conformity with the accounting principles generally accepted in India;
 - i. in the case of the consolidated financial results of the Group, of the net profit and other financial information of the Group for the year ended March 31, 2015.
 - ii. in case of the standalone financial results of the Company, of the net profit and other financial information of the Company for the year ended March 31, 2015.

**Deloitte
Haskins & Sells LLP**

5. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged / encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to investor complaints disclosed in Part II - Select Information for the quarter and year ended March 31, 2015 of the Statement, from the details furnished by the Company's Registrars.

For DELOITTE HASKINS & SELLS LLP
Chartered Accountants
(Firm Registration No. 117366W/W-100018)



P. R. Ramesh
Partner
(Membership No. 70928)

MUMBAI, April 16, 2015

TATA CONSULTANCY SERVICES LIMITED

Registered Office : 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021

PART I : Statement of Audited Consolidated Financial Results for the Year ended March 31, 2015

(₹ in Lakhs)

		Quarter ended			Year ended	
		March 31,	December 31,	March 31,	March 31,	March 31,
		2015	2014	2014	2015	2014
1	INCOME FROM OPERATIONS					
	a) Information technology and consultancy services	2361370	2393551	2114237	9270170	8013984
	b) Sale of equipment and software licenses (Net of excise)	60606	56563	40872	194671	166952
	Total income from operations (net)	2421976	2450114	2155109	9464841	8180936
2	EXPENSES					
	a) Employee benefits expense	1177694	933598	758148	3870115	2986001
	b) Overseas business expense	334021	334450	318592	1336391	1163642
	c) Services rendered by business associates and others	157016	168490	129534	622025	493837
	d) Depreciation and amortisation expense	47013	46186	37486	179869	134915
	e) Other expenses	325170	308775	279939	1188139	1022177
	Total expenses	2040914	1791499	1523699	7196539	5800572
3	PROFIT FROM OPERATIONS BEFORE OTHER INCOME, FINANCE COSTS, EXCEPTIONAL ITEM AND TAX (1-2)	381062	658615	631410	2268302	2380364
4	OTHER INCOME (NET)	113622	64391	72089	322991	163674
5	PROFIT BEFORE FINANCE COSTS, EXCEPTIONAL ITEM AND TAX (3+4)	494684	723006	703499	2591293	2544038
6	FINANCE COSTS	1105	1798	1205	10419	3852
7	PROFIT BEFORE EXCEPTIONAL ITEM AND TAX (5-6)	493579	721208	702294	2580874	2540186
8	EXCEPTIONAL ITEM (Refer Note 3)	-	-	-	48975	-
9	PROFIT BEFORE TAX (7+8)	493579	721208	702294	2629849	2540186
10	TAX EXPENSE	118134	182374	161329	623879	606999
11	PROFIT AFTER TAX BUT BEFORE MINORITY INTEREST (9-10)	375445	538834	540965	2005970	1933187
12	MINORITY INTEREST	4178	6079	5204	20752	16800
13	NET PROFIT FOR THE PERIOD (11-12)	371267	532755	535761	1985218	1916387
14	Paid up equity share capital (Face Value : ₹ 1 per share)	19587	19587	19587	19587	19587
15	Reserves excluding Revaluation Reserves				5043889	4899889
16	Basic and diluted earnings per share (in ₹)	18.95	27.20	27.27	101.35	97.67
17	Dividend per share (par value ₹ 1 each)					
	Interim dividend on equity shares (in ₹)	-	5.00	-	55.00	12.00
	Final dividend on equity shares (in ₹)	24.00	-	20.00	24.00	20.00
	Total dividend on equity shares (in ₹)	24.00	5.00	20.00	79.00	32.00
	Total equity dividend percentage	2400.00	500.00	2000.00	7900.00	3200.00
	Dividend on redeemable preference shares (in ₹)			0.29		0.29
	Preference dividend percentage			29.00		29.00

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PART II: Selected Information for the quarter and year ended March 31, 2015

(A) PARTICULARS OF SHAREHOLDING

Particulars	Quarter ended			Year ended	
	March 31,	December 31,	March 31,	March 31,	March 31,
	2015	2014	2014	2015	2014
1 Total Public Shareholding					
- Number of shares	511306869	511306869	511306869	511306869	511306869
- Percentage of shareholding	26.10	26.10	26.10	26.10	26.10
2 Promoters and promoter group Shareholding					
a) Pledged / Encumbered					
- Number of shares	28590000	28590000	26073232	28590000	26073232
- Percentage of shares (as a % of the total equity shareholding of promoter and promoter group)	1.98	1.98	1.80	1.98	1.80
- Percentage of shares (as a % of the total equity share capital of the company)	1.46	1.46	1.33	1.46	1.33
b) Non-Encumbered					
- Number of shares	1418831110	1418831110	1421347878	1418831110	1421347878
- Percentage of shares (as a % of the total equity shareholding of promoter and promoter group)	98.02	98.02	98.20	98.02	98.20
- Percentage of shares (as a % of the total equity share capital of the company)	72.44	72.44	72.57	72.44	72.57

(B) Information on investors' complaints for the 3 months ended March 31, 2015

Pending at the beginning of the quarter	Received during the quarter	Disposed of during the quarter	Remaining unresolved at the end of the quarter
1	15	13	3

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(C) Consolidated Segment Information

(₹ in Lakhs)

	Quarter ended			Year ended	
	March 31,	December 31,	March 31,	March 31,	March 31,
	2015	2014	2014	2015	2014
REVENUE BY INDUSTRY PRACTICE					
Banking, Financial Services and Insurance	982484	991149	924911	3856566	3511241
Manufacturing	248034	246429	184892	924245	698936
Retail and Consumer Packaged Goods	329059	327494	291401	1282901	1130906
Telecom, Media and Entertainment	262522	285315	255567	1093355	961374
Others	599877	599727	498338	2307774	1878479
REVENUE FROM OPERATIONS	2421976	2450114	2155109	9464841	8180936
SEGMENT RESULTS					
Banking, Financial Services and Insurance	193691	305158	315750	1059447	1152277
Manufacturing	45422	63426	57661	222300	205115
Retail and Consumer Packaged Goods	52883	92565	95279	325449	367375
Telecom, Media and Entertainment	41938	86167	75399	277078	274856
Others	90056	153495	121431	548011	502896
Total	423990	700811	665520	2432285	2502619
Unallocable expenses (net)	44033	43994	35315	174402	126007
Operating income	379957	666817	630205	2257883	2376512
Other income (net)	113622	64391	72089	322991	163674
PROFIT BEFORE EXCEPTIONAL ITEM AND TAX	493579	721208	702294	2680874	2640186
Exceptional Item	-	-	-	48975	-
PROFIT BEFORE TAX	493579	721208	702294	2629849	2640186
			As at	As at	As at
			March 31,	December 31,	March 31,
			2015	2014	2014
SEGMENT CAPITAL EMPLOYED					
Banking, Financial Services and Insurance			705735	820475	834364
Manufacturing			214834	244025	199443
Retail and Consumer Packaged Goods			276750	320246	292446
Telecom, Media and Entertainment			269721	327875	297664
Others			712142	791357	700860
			2179182	2503978	2324777
Unallocable Assets (net)			2997070	2890009	2665498
Total Capital Employed (net)			5176252	5393987	4990275

The Group has identified business (industry practice) as its primary segment and geography as its secondary segment.

Business segments comprise (1) banking, financial services and insurance, (2) manufacturing, (3) retail and consumer packaged goods, (4) telecommunication, media and entertainment and (5) others such as energy, resources and utilities, Hi-Tech, life science and healthcare, s-Governance, travel, transportation and hospitality, products, etc.

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TATA CONSULTANCY SERVICES LIMITED
Registered Office : 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021
(D) Audited Consolidated Statement of Assets and Liabilities as at March 31, 2015

(₹ in Lakhs)

		As at March 31, 2015	As at March 31, 2014
(A)	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	a) Share capital	19587	19587
	b) Reserves and surplus	5043889	4899889
	Shareholders' funds	5063476	4919476
2	Minority interest	112776	70799
3	Non- current liabilities		
	a) Long-term borrowings	11427	12726
	b) Deferred tax liabilities (net)	34296	30880
	c) Other long-term liabilities	82502	74307
	d) Long-term provisions	29787	38559
	Non- current liabilities	158012	156472
4	Current liabilities		
	a) Short- term borrowings	18556	12709
	b) Trade payables	883093	553602
	c) Other current liabilities	364659	362124
	d) Short- term provisions	765516	638596
	Current liabilities	2031824	1567031
	TOTAL - EQUITY AND LIABILITIES	7366088	6713778
(B)	ASSETS		
1	Non- current assets		
	a) Fixed assets	1231132	1044403
	b) Goodwill on consolidation	209322	226878
	c) Non- current investments	16918	227527
	d) Deferred tax assets (net)	59394	42006
	e) Long-term loans and advances	915492	728662
	f) Other non-current assets	52530	154533
	Non- current assets	2484788	2424009
2	Current assets		
	a) Current investments	149260	115847
	b) Inventories	1607	1521
	c) Unbilled revenue	382708	400561
	d) Trade receivables	2043794	1823040
	e) Cash and bank balances	1855604	1444184
	f) Short-term loans and advances	414645	431080
	g) Other current assets	33682	73536
	Current assets	4881300	4289769
	TOTAL- ASSETS	7366088	6713778

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TATA CONSULTANCY SERVICES LIMITED
Registered Office : 9th Floor, Nirmal Building, Narlman Point, Mumbai 400021
Statement of Audited Financial Results for the Year ended March 31, 2015

(₹ in Lakhs)

		Quarter ended			Year ended	
		March 31,	December 31,	March 31,	March 31,	March 31,
		2015	2014	2014	2015	2014
1	INCOME FROM OPERATIONS					
	a) Information technology and consultancy services	1840734	1851240	1660372	7216074	6333283
	b) Sale of equipment and software licenses (Net of excise)	39089	42395	29019	141732	134010
	Total income from operations (net)	1879823	1893635	1689391	7357806	6467293
2	EXPENSES					
	a) Employee benefits expense	864243	644038	535404	2736832	2146656
	b) Overseas business expense	296387	295416	279478	1181763	1014937
	c) Services rendered by business associates and others	126502	131412	114897	504661	439842
	d) Depreciation and amortisation expense	36729	35051	29721	139377	108055
	e) Other expenses	242952	208647	203108	831730	712486
	Total expenses	1566813	1314564	1162608	5394363	4421976
3	PROFIT FROM OPERATIONS BEFORE OTHER INCOME, FINANCE COSTS, EXCEPTIONAL ITEM AND TAX (1-2)	313010	579071	526783	1963443	2045317
4	OTHER INCOME (NET)	129944	150316	68589	446673	311471
5	PROFIT BEFORE FINANCE COSTS, EXCEPTIONAL ITEM AND TAX (3+4)	442954	729387	595372	2410116	2356788
6	FINANCE COSTS	516	1254	455	7957	2341
7	PROFIT BEFORE EXCEPTIONAL ITEM AND TAX (5-6)	442438	728133	594917	2402159	2354447
8	EXCEPTIONAL ITEM	62	-	-	52838	-
9	PROFIT BEFORE TAX (7+8)	442500	728133	594917	2454997	2354447
10	TAX EXPENSE	96774	157018	132065	529301	506955
11	NET PROFIT FOR THE PERIOD (9-10)	345726	571115	462852	1925696	1847492
12	Reserves excluding Revaluation Reserves				4522057	4385601
13	Basic and diluted earnings per share (in ₹)	17.65	29.16	23.54	98.31	94.15

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TATA CONSULTANCY SERVICES LIMITED

Registered Office : 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021

Audited Statement of Assets and Liabilities as at March 31, 2015

(₹ in Lakhs)

		As at March 31,	As at March 31,
		2015	2014
(A)	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	a) Share capital	19587	19587
	b) Reserves and Surplus	4522057	4385601
	Shareholders' funds	4541644	4405188
2	Non- current Liabilities		
	a) Long-term borrowings	6471	8969
	b) Deferred tax liabilities (net)	27146	22687
	c) Other long-term liabilities	72215	69044
	d) Long-term provisions	12691	27961
	Non- current liabilities	118523	128661
3	Current Liabilities		
	a) Short- term borrowings	18556	-
	b) Trade payables	676725	397755
	c) Other current liabilities	249147	246032
	d) Short- term provisions	701935	582783
	Current liabilities	1646363	1226570
	TOTAL - EQUITY AND LIABILITIES	6306530	5760419
(B)	ASSETS		
1	Non- current assets		
	a) Fixed Assets	1070323	897672
	b) Non- current investments	265123	509855
	c) Deferred tax assets (net)	30347	27358
	d) Long-term loans and advances	845255	687554
	e) Other non-current assets	52468	154499
	Non- current assets	2263516	2276938
2	Current assets		
	a) Current investments	74747	73387
	b) Inventories	1234	857
	c) Unbilled revenue	243936	262608
	d) Trade receivables	1703676	1447189
	e) Cash and bank balances	1650250	1256626
	f) Short-term loans and advances	335218	368812
	g) Other current assets	33953	74002
	Current assets	4043014	3483481
	TOTAL- ASSETS	6306530	5760419

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Select explanatory notes to the statement of Audited Financial Results for the Quarter and Year ended March 31, 2015.

1. Particulars of subsidiaries as on March 31, 2015

a) Subsidiaries (held directly)

CMC Limited, Tata Consultancy Services Sverige AB, Tata Consultancy Services Asia Pacific Pte Ltd., TCS Iberoamerica SA, Tata Consultancy Services Netherlands BV, TCS FNS Pty Limited, APOne Limited, Tata America International Corporation, Tata Consultancy Services Belgium SA, Tata Consultancy Services Deutschland GmbH, Tata Consultancy Services Canada Inc., Diligenta Limited, C-Edge Technologies Limited, MP Online Limited, Tata Consultancy Services (Africa) (PTY) Ltd, MahaOnline Limited, Tata Consultancy Services Qatar S.S.C., TCS e-Serve International Limited, TCS Foundation.(w.e.f March 13,2015)

b) Subsidiaries (held indirectly)

CMC Americas Inc, CMC eBiz Inc, Tata Consultancy Services Japan, Ltd., Tata Consultancy Services Malaysia Sdn Bhd., Tata Consultancy Services (China) Co., Ltd., PT Tata Consultancy Services Indonesia, Tata Consultancy Services (Thailand) Limited, Tata Consultancy Services (Philippines) Inc., TCS Solution Center S.A., Tata Consultancy Services Argentina S.A., Tata Consultancy Services De Mexico S.A., De C.V., TCS Inversiones Chile Limitada, Tata Consultancy Services Do Brasil Ltda, Tata Consultancy Services Chile S.A., Tata Solution Centre S.A., TCS Uruguay S.A., MGDC S.C., Tata Consultancy Services Luxembourg S.A., Tata Consultancy Services Switzerland Ltd., Tata Consultancy Services France SAS, TCS Italia SRL, Tata Consultancy Services De Espana S.A., Tata Consultancy Services Portugal Unipessoal Limitada, Tata Consultancy Services Osterreich GmbH, Tata Consultancy Services Danmark ApS, TCS Financial Solutions Australia Holdings Pty Limited, TCS Financial Solutions Australia Pty Limited, PT Financial Network Services, TCS Financial Solutions (Beijing) Co., Ltd., MS CJV Investments Corporation, Diligenta 2 Limited, Tata Consultancy Services (South Africa) (PTY) Ltd., TCS e-Serve America, Inc, Alti S.A., Planaxis Technologies Inc, Alti HR, Alti Infrastructures Systemes & Reseaux, Alti NV, Tescom (France) Software Systems Testing, Alti Switzerland, Teamlink.

2. The audited consolidated financial results and the audited financial results of the Company for the year ended March 31, 2015 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at its meeting held on April 16, 2015.
3. The Group has revised its policy of providing depreciation on fixed assets effective April 1, 2014. Depreciation is now provided on a straight line basis for all assets as against the policy of providing on written down value basis for some assets and straight line basis for others. Further the remaining useful life has also been revised wherever appropriate based on an evaluation. The carrying amount as on April 1, 2014 is depreciated over the revised remaining useful life. As a result of these changes, the depreciation charge for the quarter and year ended March 31, 2015 is higher by ₹ 2410 lakhs and ₹ 15570 lakhs respectively and the effect relating to the period prior to April 1, 2014 is net credit of ₹ 48975 lakhs (excluding deferred tax of ₹ 11890 lakhs) which has been shown as an 'Exceptional Item' in the statement of profit and loss.
4. Other Income (consolidated) for the quarter and year ended March 31, 2015 includes foreign exchange gain of ₹ 66290 lakhs and a gain of ₹ 130847 lakhs respectively. (Previous period: gain of ₹ 20448 lakhs and gain of ₹ 1762 lakhs respectively).
5. On February 18, 2015, Computational Research Laboratories Inc., a wholly owned subsidiary, has been voluntarily liquidated.
6. On March 25, 2015, the Company subscribed to 100 percent share capital of TCS Foundation, a not-for-profit initiative registered under Section 8 of the Companies Act, 2013 with a paid-up capital of ₹ 1 crore. This company aims at promoting projects and/or programmes relating to Corporate Social Responsibility.
7. On March 23, 2015, TCS Management Pty Ltd., a wholly owned subsidiary of TCS FNS Pty Limited, has been voluntarily liquidated.
8. WTI Advanced Technology Limited, a wholly owned subsidiary, amalgamated with the Company in accordance with the terms of the scheme of amalgamation sanctioned by the High Court of Judicature at Bombay vide their Order dated March 27, 2015. The Scheme of amalgamation is effective April 01, 2014.
9. During the quarter, an amount of ₹ 262791 lakhs has been recognized in the statement of profit or loss on account of one-time bonus to eligible employees.

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10. The Board of Directors at its meeting held on April 16, 2015, has declared a final dividend of ₹ 24/- per equity share.
11. Previous period/year's figures have been regrouped, wherever necessary.

For and on behalf of the Board of Directors



N. Chandrasekaran
CEO & Managing Director

Mumbai
April 16, 2015



Strong customer additions, holistic growth helps TCS take market leadership in FY15;

Investments in Digital, Platforms, Automation provides ideal growth springboard for FY16

- Annual revenues at ₹94,648 crore; up 15.7%; CC 17%
- USD Revenues of \$15.5 billion; up 15 % Y-o-Y
- **Q4 Revenues at ₹24,220 crore up 12.4% Y-on-Y & (1.1%) Q-on-Q; 1.6% CC Q-on-Q**
- ***Q4 Net Profit at ₹5,773 crore up 7.7% Y-on-Y & 8.4% Q-on-Q**

Annual Highlights for 2014-15	Highlights for 4 th Quarter 2014-15
<ul style="list-style-type: none"> • *PBIT (before Other Income) at ₹ 25,311 cr • Volume growth at 16.95% • Gross addition: 67,123 employees • Net addition: 19,192 employees • Total employee strength: 319,656 • *EPS at ₹ 111.87 • Total Dividend at ₹ 79 per share including proposed ₹ 24 as Final Dividend 	<ul style="list-style-type: none"> • *PBIT (before Other Income) at ₹ 6,439 cr • Volume Growth: 1.42% Q-on-Q • Gross addition: 14,395 professionals • Net addition: 1,031 employees • Attrition rate: 14.9 % LTM • Utilisation Rate (excl trainees): 85.4 % • Utilisation Rate (incl trainees): 81.5 % • *EPS at ₹ 29.47 in Q4 from ₹ 27.20 in Q3

MUMBAI, April 16, 2015: Tata Consultancy Services (TCS), (BSE: 532540, NSE: TCS), a leading IT services, consulting and business solutions firm reported its consolidated financial results according to Indian GAAP for the quarter and financial year ended March 31, 2015.

Commenting on the performance in 2014-15, **N. Chandrasekaran, CEO and MD said:** "We are living in a world where technology is not just becoming integral to business but to our daily lives. TCS is playing a leading role in this ongoing revolution, helping our clients navigate and leverage Digital to help grow their businesses. Our deep relationships with our customers, our domain expertise and strong rigor in operations have helped us continue to show growth leadership in FY15."

Looking forward to financial year 2015-16, **Mr Chandrasekaran added:** "We have laid a strong foundation for growth in FY16. Our investments in Platforms, Digital and Automation are gaining traction with clients and together with our market investments in USA, Europe and Japan, we are upbeat that the coming quarters will bring more opportunities to partner with customers across multiple industries. We remain focused on remaining relevant to our customers, our employees and the community."

*Figures are excluding One-time Special Employee Reward of ₹ 2,628 crore in Q4; Reported figures are available on the Financial Tables in Page 6-7

For immediate use **PRESS RELEASE**

Indian GAAP

Rajesh Gopinathan, Chief Financial Officer, said: "We have maintained our profitability in a challenging operating environment, where currency has been a strong headwind for some time. Despite these and other macro challenges, our goal has been to support business growth while ensuring we continue to invest in a calibrated fashion for the future."

There was holistic growth across markets and industries during the financial year. Europe led growth in major markets, while UK and North America continue to grow in line with the company average. All major industry verticals grew in double digits led by Retail, Manufacturing, Life Sciences & Healthcare and BFSI during FY15.

Key Digital Wins in Q4

- Selected by a large multinational consumer goods company to develop a gamified Digital learning experience on Mobile devices
- Chosen by a leading North American consumer products company as the preferred partner for their end-to-end Cloud Infrastructure and System Integration Initiative
- Chosen by an European Bank as a preferred partner to identify, analyze and establish consumer preferences for their services using TCS Listening Platform and Social analytics
- Selected by a leading retailer to overhaul Master Data Management to impact web searches, consumer shopping experience, and supply chain data quality
- Chosen by a leading credit rating agency as a strategic partner for its data ingestion framework to handle both structured and unstructured data
- Selected by a major European insurer to implement a Data Lake for futuristic and strategic big data implementations
- Selected by leading financial services provider in Japan for creating a cloud platform
- Selected by a leading UK financial institution to provide consulting services to define their digital knowledge management framework
- Chosen by a global consumer products company as a partner to provide comprehensive end-to-end services in the Digital space
- Selected by a leading educational institute for creating a cloud based environment for student onboarding
- Selected by a leading insurance provider in Asia Pacific to develop a mobile-based e-submission tool to optimize submission activities
- Chosen by a major UK based multinational retailer as its preferred partner to define their next generation mobility strategy for their stores
- Selected by the world leading university press to create a cloud based publishing content delivery network
- Engaged by a North American automobile maker to build Big Data solution for early detection of parts failure
- Selected by a leading North American insurance giant for Digital marketing through business analysis

Key Wins in Q4

- Selected by a large European Bank to provide Business Process Services for Retail Banking, Market Operations and Reconciliations
- Chosen by a leading global bank as its Strategic Partner to deliver solutions and services across IT and Operations
- Selected by a large telecom company in the Middle East as its partner for implementation of a BSS transformation project
- Partner with a European Digital Fashion retailer with operations in UK, Continental Europe and USA for transforming their Multi-channel, Merchandising and Analytics operations.

*Figures are excluding One-time Special Employee Reward of ₹ 2,628 crore in Q4; Reported figures are available on the Financial Tables in Page 6-7

For immediate use **PRESS RELEASE**

Indian GAAP

- Selected by a leading department store retailer in North America as a Strategic Partner to provide managed services and build a Private Cloud to transform their infrastructure operation
- A leading US pharmacy services organization needed a solid foundation to embark on a business transformation. They have chosen TCS as their strategic partner to simplify and support their entire application and infrastructure portfolio in this multi-year transformation journey.
- Chosen by a major North American Insurance Company as a strategic partner for a full-services contract
- Selected by a leading North American Information Services provider as a strategic partner to modernize, rationalize and simplify its application portfolio that supports several of its business capabilities including sales and marketing
- A large financial cooperative in ASEAN selected TCS BaNCS to implement a Centralized Islamic Banking system covering compliance, treasury, core banking and payments operations.

Human Resources:

“During FY15, we have trained and integrated over 67,000 professionals who joined and with business demand continuing to be robust, we have made 25,000 offers on engineering campuses for trainees who will join us from the second quarter of the new fiscal year.” said **Ajoy Mukherjee, Executive Vice President, Head, Global Human Resources**. “Our attempts to build a next-gen organization that is social, mobile, engaged and collaborative continues at great speed and we are extending the model of using social and platform based collaboration tools to connect with students from colleges across India and globally.”

TCS also crossed the milestone of employing over 100,000 women in FY15 with gender diversity of 33% as well as 122 nationalities represented in its global workforce.

Innovation and Intellectual Property:

As of March 31, 2015, the company has applied for **2277** patents including **173** applied during the quarter. Till date, the company has been granted **206** patents.

Awards and Recognition

Business Leadership:

- Won 'Best Company of 40 years' at Business Standard Annual Awards for 2014
- Recognised as the industry's fastest growing brand over the last five years by Brand Finance
- Certified as Top Employer North America 2015 from the Top Employers Institute
- Achieves Superbrands status in the UK
- Ranked UK's number 1 Employer by Top Employers Institute
- Ranked # 1 Employer in Europe by Top Employers Institute
- Europe's largest ever survey of business leaders ranks TCS #1 on both performance and customer satisfaction
- Certified as top employer Australia 2015
- Awarded 'TOP 20 Service Outsourcing MNCs in China
- Won NASSCOM 2014 award for 'Excellence in Gender Inclusivity' - Best IT services and Product Company"
- Won award for the being the Leading IT Company for 25 years at the NASSCOM event on silver jubilee of Indian IT-ITeS industry.
- Won the ASIAN MAKE award for the Tenth time
- Won multiple awards from ATD Excellence in Practice citations for TCS L & D
- Received multiple honours at the Brandon Hall Group Awards
 - o Excellence in Learning
 - o Best in Competencies and Skill Development;
 - o Best Use of Blended Learning.
 - o Excellence in Sales and Marketing

*Figures are excluding One-time Special Employee Reward of ₹ 2,628 crore in Q4; Reported figures are available on the Financial Tables in Page 6-7

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- ACE career development program of TCS won AIESEC International's Global Partner of the Year award
- Passport Seva received the National Award for e-Governance (Gold Award) for Outstanding Performance in Citizen-centric Service Delivery
- TCS' Business Process Services bagged multiple honours at the World HRD Congress 2015:
 - o Outstanding Contribution to the Cause of Education,
 - o Innovation in Recruitment,
 - o Best HR Strategy in line with Business
 - o Talent Management.
- Won multiple honours at the BPO Excellence Awards 2015
 - o BPO Organisation of the Year Award
 - o Award for Operational Excellence & Quality
 - o Social Change Agent Award
- Won awards at RASBIC (Recruiting and Staffing Best in Class) 2015 by World HRD Congress for the seventh year in a row
 - o Best Overall Recruiting & Staffing Organization of the Year
 - o Best Use of Technology for Recruiting
- TCS solutions Received trophy at CSI IT Excellence Awards

Partner:

- Recognised by Oracle as Specialized Partner of the Year
- Won 'Asia Pacific IBM Choice Award 2015'
- Received 2015 JD Edwards Partner Excellence award
- Received top laurels at Oracle India Partner Forum

Sustainability:

- TCS received Top IT/ITES Exporter and CSR award for Community Development & Environment Protection from HYSEA (Hyderabad Software Enterprises Association)

Leadership:

N Chandrasekaran:

- Awarded CNN-IBN Indian of the Year 2014 in Business category
- Voted as India's Best CEO in Finance Asia's annual Asia's Best Companies Poll

*Figures are excluding One-time Special Employee Reward of ₹ 2,628 crore in Q4; Reported figures are available on the Financial Tables in Page 6-7

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About Tata Consultancy Services Ltd (TCS)

Tata Consultancy Services is an IT services, consulting and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match. TCS offers a consulting-led, integrated portfolio of IT, BPS, infrastructure, engineering and assurance services. This is delivered through its unique Global Network Delivery Model™, recognised as the benchmark of excellence in software development. A part of the Tata group, India's largest industrial conglomerate, TCS has over 319,000 of the world's best-trained consultants in 46 countries. The company generated consolidated revenues of US \$15.5 billion for year ended March 31, 2015 and is listed on the National Stock Exchange and Bombay Stock Exchange in India. For more information, visit us at www.tcs.com.

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**Consolidated Statement of Profit and Loss
For the year ended March 31, 2014 and 2015
(In crores of ₹, except per share data)**

	Year ended March 31, 2014	Year ended March 31, 2015	
		Ex Adj*	Reported
INCOME	81,809	94,648	94,648
EXPENDITURE			
a) Salaries & Wages	29,860	36,073	38,701
b) Overseas business expenditure	11,636	13,364	13,364
c) Other operating expenses	15,160	18,101	18,101
Total Expenditure	56,656	67,538	70,166
Profit Before Interest, Depreciation, Taxes & Other Income	25,153	27,110	24,482
Interest	39	104	104
Depreciation	1,349	1,799	1,799
Profit Before Taxes & Other Income	23,765	25,207	22,579
Other income (expense), net	1,637	3,230	3,230
Profit Before Taxes & Exceptional Items	25,402	28,437	25,809
Exceptional items	0	490	490
Profit Before Taxes	25,402	28,927	26,299
Provision For Taxes	6,070	6,800	6,239
Profit After Taxes & Before Minority Interest	19,332	22,127	20,060
Minority Interest	168	215	208
Net Profit	19,164	21,912	19,852
Earnings per share in ₹	97.67	111.87	101.35

*Figures are excluding One-time Special Employee Reward of ₹ 2,628 crore in Q4; Reported figures are available on the Financial Tables in Page 6-7

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Consolidated Statement of Profit and Loss
For the Quarter ended March 31, 2014, December 31, 2014 and March 31, 2015
(In crores of ₹, except per share data)

	Quarter ended March 31, 2014	Quarter ended December 31, 2014	Quarter ended March 31, 2015	
			Ex Adj*	Reported
INCOME	21,551	24,501	24,220	24,220
EXPENDITURE				
a) Salaries & Wages	7,581	9,336	9,149	11,777
b) Overseas business expenditure	3,186	3,344	3,340	3,340
c) Other operating expenses	4,095	4,773	4,822	4,822
Total Expenditure	14,862	17,453	17,311	19,939
Profit Before Interest, Depreciation, Taxes & Other Income	6,689	7,048	6,909	4,281
Interest	12	18	11	11
Depreciation	375	462	470	470
Profit Before Taxes & Other Income	6,302	6,568	6,427	3,800
Other income (expense), net	721	644	1,136	1,136
Profit Before Taxes	7,023	7,212	7,564	4,936
Provision For Taxes	1,613	1,824	1,742	1,181
Profit After Taxes & Before Minority Interest	5,410	5,388	5,821	3,755
Minority Interest	52	60	49	42
Net Profit	5,358	5,328	5,773	3,713
Earnings per share in ₹	27.27	27.20	29.47	18.95

Consolidated Balance Sheet
As at March 31, 2014 and March 31, 2015
(In crores of ₹)

	As at March 31, 2014	As of March 31, 2015	
		Ex Adj*	Reported
EQUITY AND LIABILITIES			
Shareholders' Funds	49,195	52,695	50,635
Minority Interest	708	1,135	1,128
Short term and long term borrowings	254	300	300
Deferred Tax Liabilities (net)	309	343	343
Current liabilities and provisions	15,543	17,902	20,133
Non-current liabilities and provisions	1,129	1,123	1,123
Total Liabilities	67,138	73,497	73,661
ASSETS			
Fixed Assets (net)	10,444	12,311	12,311
Investments	3,434	1,662	1,662
Deferred Tax Assets (net)	420	594	594
Goodwill (on consolidation)	2,269	2,093	2,093
Cash and Bank Balance	14,442	18,556	18,556
Current Assets, Loans and Advances	27,297	28,764	28,764
Non-current Assets, Loans and Advances	8,832	9,516	9,681
Total Assets	67,138	73,497	73,661

*Figures are excluding One-time Special Employee Reward of ₹ 2,628 crore in Q4; Reported figures are available on the Financial Tables in Page 6-7