



The Board of Directors  
Avantel Limited  
Plot No. 16, Sector – III,  
HUDA Techno Enclave,  
Madapur,  
**HYDERABAD – 500 081.**

**Re: AUDITORS' REPORT ON QUARTERLY FINANCIAL RESULTS AND YEAR TO DATE FINANCIAL RESULTS OF AVANTEL LIMITED PURSUANT TO THE CLAUSE 41 OF THE LISTING AGREEMENT.**

\* \* \*

We have audited the quarterly financial results of **AVANTEL LIMITED**, for the quarter ended **31<sup>st</sup> MARCH, 2015** and year to date financial results of the period from **1<sup>st</sup> April, 2014 to 31<sup>st</sup> March, 2015**, attached herewith, being submitted by the company pursuant to the requirement of Clause 41 of the Listing Agreement, except for disclosures regarding 'public shareholding' and 'Promoter and Promoter Group Shareholding', which have been traced from disclosures made by the management and have not been audited by us. These quarterly financial results as well as the year to date financial results have been prepared on the basis of the interim financial statements, which are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial results based on our audit of such interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in the Accounting Standard (AS) 25, Interim Financial Reporting, specified under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed in the financial results.

An audit also includes assessing the accounting principles used and significant estimates



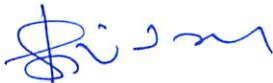
made by the management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us, these quarterly financial results as well as the year to date financial results:

- (i) are presented in accordance with the requirements of clause 41 of the listing agreement in this regard; and
- (ii) give a true and fair view of the net profit and other financial information for the quarter ended 31<sup>st</sup> March, 2015 as well as year to date results for the period from 1<sup>st</sup> April, 2014 to 31<sup>st</sup> March, 2015.

Further, we also report that we have, on the basis of the books of account and other records and information and explanations given to us by the management, also verified the number of shares as well as percentage of shareholdings in respect of aggregate amount of public shareholdings, as furnished by the company in terms of Clause 35 of the Listing Agreement and found the same to be correct.

for **RAMANATHAM & RAO**  
Chartered Accountants  
Firm Registration No.002934S



**(CA K SREENIVASAN)**  
Partner  
ICAI Membership No. 206421

Place: Hyderabad  
Date: 29<sup>th</sup> April, 2015.



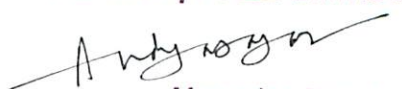
| AVANTEL LIMITED   |                |               |               |                 |                 |                 |
|---|----------------|---------------|---------------|-----------------|-----------------|-----------------|
| Regd Office : Plot No.47/P, APIIC Industrial Park, Gambheeram ( V), Anandapuram (M), VISAKHAPATNAM - 531163,            |                |               |               | Andhra Pradesh  |                 |                 |
| AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31.03.2015   |                |               |               |                 |                 |                 |
| PART-I<br>PARTICULARS   | (Rs. In lakhs) |               |               |                 |                 |                 |
|   | Quarter ended  |               |               | Year ended      |                 | Year Ended      |
|   | 31.03.2015     | 31.12.2014    | 31.03.2014    | 31.03.2015      | 31.03.2014      | 31.03.2014      |
|   | (Audited)      | (Unaudited)   | (Audited)     | (Audited)       | (Audited)       | (Audited)       |
| <b>1. Income from operations</b>  |                |               |               |                 |                 |                 |
| (a) Net sales/income from operations<br>(Net of excise duty)  | 421.51         | 643.19        | 311.41        | 2,524.39        | 1,300.54        | 1,298.52        |
| (b) Other operating income  |                |               |               |                 |                 |                 |
| <b>Total income from operations (net)</b>   | <b>421.51</b>  | <b>643.19</b> | <b>311.41</b> | <b>2,524.39</b> | <b>1,300.54</b> | <b>1,298.52</b> |
| <b>2. Expenses</b>  |                |               |               |                 |                 |                 |
| (a) Cost of materials consumed  | 121.60         | 210.64        | 252.36        | 630.08          | 760.40          | 760.40          |
| (b) Purchases of stock-in-trade   |                |               |               |                 |                 |                 |
| (c) Changes in inventories of finished goods,<br>work-in-progress and stock-in-trade                                    | (197.66)       | 46.26         | (533.96)      | 212.04          | (1,089.42)      | (1,089.42)      |
| (d) Employee benefits expense   | 116.49         | 89.65         | 136.59        | 416.35          | 482.15          | 482.15          |
| (e) Manufacturing Expenses  | 42.38          | 20.25         | 30.39         | 118.18          | 107.00          | 107.00          |
| (f) Research and Development Expenses   | 184.01         | 106.62        | 175.07        | 452.12          | 589.43          | 589.43          |
| (g) Administration Expenses   | 72.90          | 54.74         | 44.58         | 219.55          | 192.25          | 192.25          |
| (h) Selling and Distribution Expenses   | 30.44          | 10.61         | 22.02         | 69.86           | 67.66           | 67.66           |
| (i) Depreciation and amortisation expense   | 42.26          | 46.25         | 49.27         | 188.67          | 198.99          | 198.99          |
| (j) Other Expenses  | 1.08           | 1.99          | -             | 3.17            | 13.38           | 13.38           |
| <b>Total expenses</b>   | <b>413.49</b>  | <b>587.01</b> | <b>176.33</b> | <b>2,310.01</b> | <b>1,321.84</b> | <b>1,321.84</b> |
| <b>3. Profit / (Loss) from operations before other<br/>income, finance costs and exceptional items (1-2)</b>            | <b>8.01</b>    | <b>56.18</b>  | <b>135.08</b> | <b>214.38</b>   | <b>(21.30)</b>  | <b>(23.32)</b>  |
| 4. Other income   | 48.36          | 12.58         | 2.70          | 83.36           | 18.38           | 20.40           |
| <b>5. Profit / (Loss) from ordinary activities<br/>before finance costs and exceptional items (3+4)</b>                 | <b>56.37</b>   | <b>68.76</b>  | <b>137.78</b> | <b>297.74</b>   | <b>(2.92)</b>   | <b>(2.92)</b>   |
| 6. Finance costs  | 34.90          | 47.31         | 40.33         | 176.41          | 112.27          | 112.27          |
| <b>7. Profit / (Loss) from ordinary activities after<br/>finance costs but before exceptional items (5-6)</b>           | <b>21.47</b>   | <b>21.45</b>  | <b>97.45</b>  | <b>121.34</b>   | <b>(115.19)</b> | <b>(115.19)</b> |
| 8. Exceptional items  | -              | -             | -             | -               | -               | -               |
| <b>9. Profit / (Loss) from ordinary activities before tax (7-8)</b>   | <b>21.47</b>   | <b>21.45</b>  | <b>97.45</b>  | <b>121.34</b>   | <b>(115.19)</b> | <b>(115.19)</b> |
| 10. Tax expense   | 32.00          | -             | 3.61          | 32.00           | 11.82           | (11.82)         |
| <b>11. Net Profit / (Loss) from ordinary activities after tax (9-10)</b>  | <b>(10.53)</b> | <b>21.45</b>  | <b>93.84</b>  | <b>89.33</b>    | <b>(103.37)</b> | <b>(127.01)</b> |
| 12. Extraordinary items   | -              | -             | -             | -               | -               | -               |
| <b>13. Net Profit / (Loss) for the period (11 + 12)</b>   | <b>(10.53)</b> | <b>21.45</b>  | <b>93.84</b>  | <b>89.33</b>    | <b>(103.37)</b> | <b>(127.01)</b> |
| 14. Share of profit / (loss) of associates*   | -              | -             | -             | -               | -               | -               |
| 15. Minority interest *   | -              | -             | -             | -               | -               | -               |
| <b>16. Net Profit / (Loss) after taxes, minority interest<br/>and share of profit / (loss) of Associates (13+14+15)</b> | <b>(10.53)</b> | <b>21.45</b>  | <b>93.84</b>  | <b>89.33</b>    | <b>(103.37)</b> | <b>(127.01)</b> |
| 17. Paid-up equity share capital<br>(Face Value of the Share shall be indicated)  | 405.51         | 405.51        | 418.36        | 405.51          | 418.36          | -               |
| 18. Reserve excluding Revaluation Reserves as<br>per balance sheet of previous accounting year                          | 1,505.12       | 1,515.07      | 1,510.51      | 1,505.12        | 1,510.51        | -               |
| <b>19.i Earnings per share (before extraordinary items)</b>   |                |               |               |                 |                 |                 |
| (a) Basic   | -              | 0.53          | 2.24          | 2.20            | -               | -               |
| (b) Diluted   | -              | 0.53          | 2.24          | 2.20            | -               | -               |
| <b>19.ii Earnings per share (after extraordinary items)</b>   |                |               |               |                 |                 |                 |
| (a) Basic   | -              | 0.53          | 2.24          | 2.20            | -               | -               |
| (b) Diluted   | -              | 0.53          | 2.24          | 2.20            | -               | -               |

\* Applicable in the case of consolidated results.

**Notes:**

- The above results were reviewed and recommended by the Audit Committee and approved by the Board of Directors of the Company at their meeting held on 29th April, 2015.
- The Statutory Auditors of the Company have carried out "Limited Review" of the above financial results.
- Presently the Company is operating one segment Viz, Electronics & Communication.
- Previous period figures have been regrouped/recast/ reclassified, wherever necessary.

For AVANTEL Limited

  
Managing Director

**Avantel Limited**

**Registered Office**

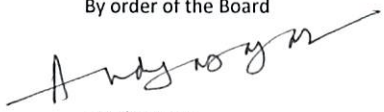
Plot No : 47/P, APIIC Industrial Park  
Gambheeram (V), Anandapuram (M)  
Visakhapatnam - 531 163. A.P.  
Tel : +91-891-6698000  
Fax : +91-891-6698004

**Corporate Office**

Plot No. 16, Sector-III, HUDA Techno Enclave  
Opp. K. Raheja IT Park, Madhapur  
Hyderabad - 500 081. India  
Tel : +91-40-6630 5000  
Fax : +91-40-6630 5004

CIN - L72200AP1990PLC011334

www.avantel.in  
info@avantel.in

| PART II   |               |            |            |            |            |            |
|---|---------------|------------|------------|------------|------------|------------|
| Particulars   | Quarter ended |            |            | Year ended |            | Year ended |
|   | 31.03.2015    | 31.12.2014 | 31.03.2014 | 31.03.2015 | 31.03.2014 | 31.03.2014 |
| <b>A.PARTICULARS OF SHAREHOLDING</b>  |               |            |            |            |            |            |
| <b>1. Public shareholding</b>   |               |            |            |            |            |            |
| - Number of shares  | 2469278       | 2469278    | 2516936    | 2469278    | 2516936    | 2516936    |
| - Percentage of shareholding  | 60.90%        | 60.90%     | 60.17%     | 60.90%     | 60.17%     | 60.17%     |
| <b>2.Promoters and Promoter Group Shareholding **</b>   |               |            |            |            |            |            |
| <b>a) Pledged / Encumbered</b>  |               |            |            |            |            |            |
| - Number of shares  | 0             | 0          | 0          | 0          | 0          | 0          |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group)  | 0             | 0          | 0          | 0          | 0          | 0          |
| - Percentage of shares (as a % of the total share capital of the company)   |               |            |            |            |            |            |
| <b>b) Non - encumbered</b>  |               |            |            |            |            |            |
| - Number of shares  | 1585215       | 1585215    | 1666064    | 1585215    | 1666064    | 1666064    |
| - Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)  | 100%          | 100%       | 100%       | 100%       | 100%       | 100%       |
| - Percentage of shares (as a % of the total share capital of the company)   | 39.10%        | 39.10%     | 39.83%     | 39.10%     | 39.83%     | 39.83%     |
| <b>SUMMARY OF INVESTOR COMPLAINTS FOR THE QUARTER ENDING 31.03.2015</b>   |               |            |            |            |            |            |
| Particulars   |               |            |            |            |            |            |
| <b>B. INVESTOR COMPLAINTS</b>   |               |            |            |            |            |            |
| Pending at the beginning of the quarter   |               |            |            |            |            | 0          |
| Received during the quarter   |               |            |            |            |            | 7          |
| Disposed of during the quarter  |               |            |            |            |            | 7          |
| Remaining unresolved at the end of the quarter  |               |            |            |            |            | 0          |
| for Avantel Limited<br>By order of the Board<br><br>A.Vidyasagar<br>Managing Director |               |            |            |            |            |            |
| Place : Hyderabad   |               |            |            |            |            |            |
| Date : 29.04.2015   |               |            |            |            |            |            |

## Avantel Limited

### Registered Office

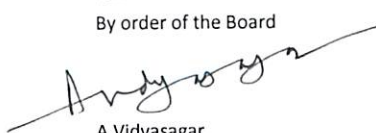
Plot No : 47/P, APIIC Industrial Park  
Gambheeram (V), Anandapuram (M)  
Visakhapatnam - 531 163. A.P.  
Tel : +91-891-6698000  
Fax : +91-891-6698004

### Corporate Office

Plot No. 16, Sector-III, HUDA Techno Enclave  
Opp. K. Raheja IT Park, Madhapur  
Hyderabad - 500 081. India  
Tel : +91-40-6630 5000  
Fax : +91-40-6630 5004

CIN - L72200AP1990PLC011334

www.avantel.in  
info@avantel.in

| AVANTEL LIMITED -VISAKHAPATNAM   |                  |                  |
|--|------------------|------------------|
| STATEMENT OF ASSETS AND LIABILITIES  |                  |                  |
| (Rs In Lakhs)  |                  |                  |
| Particulars  | As at 31.03.2015 | As at 31.03.2014 |
| <b>A. EQUITY AND LIABILITIES</b>   |                  |                  |
| (1) Shareholders' Funds  |                  |                  |
| (a) Share Capital  | 405.51           | 418.36           |
| (b) Reserves and Surplus   | 1,639.27         | 1,652.60         |
| (c) Money received against share warrants  | -                | -                |
| Sub-total - Shareholders' funds  | 2,044.78         | 2,070.96         |
| (2) Share application money pending allotment  | -                | -                |
| (3) Minority interest*   |                  |                  |
| (4) Non-Current Liabilities  |                  |                  |
| (a) Long-term borrowings   | 345.00           | 447.00           |
| (b) Deferred tax liabilities (Net)   | -                | 0.00             |
| (c) Other Long term liabilities  | -                | 0.00             |
| (d) Long-term provisions   | 27.09            | 19.44            |
| Sub-total - Non-Current Liabilities  | 372.09           | 466.44           |
| (5) Current Liabilities  |                  |                  |
| (a) Short-term borrowings  | 481.71           | 504.26           |
| (b) Trade payables   | 47.24            | 106.13           |
| (c) Other current liabilities  | 176.72           | 219.69           |
| (d) Short-term provisions  | 46.95            | 13.49            |
| Sub-total - Current Liabilities  | 752.62           | 843.56           |
| <b>TOTAL- EQUITY AND LIABILITIES</b>   | <b>3,169.49</b>  | <b>3,380.96</b>  |
| <b>B.Assets</b>  |                  |                  |
| (1) Non-current assets   |                  |                  |
| (a) Fixed assets   |                  |                  |
| (i) Tangible assets  | 1,369.40         | 1,538.94         |
| (ii) Intangible assets   | -                | -                |
| (iii) Capital work-in-progress   | -                | -                |
| (iv) Intangible assets under development   | -                | -                |
| (b) Non-current investments  | -                | -                |
| (c) Deferred tax assets (net)  | 35.97            | 38.61            |
| (d) Long term loans and advances   | -                | -                |
| (e) Other non-current assets   | 48.84            | 45.79            |
| Sub-total - Non-current assets   | 1,454.21         | 1,623.33         |
| (2) Current assets   |                  |                  |
| (a) Current investments  | -                | -                |
| (b) Inventories  | 1,058.83         | 1,210.44         |
| (c) Trade receivables  | 461.20           | 431.30           |
| (d) Cash and cash equivalents  | 12.91            | 39.95            |
| (e) Other Bank Balances  | 32.07            | -                |
| (f) Short-term loans and advances  | 150.28           | 75.94            |
| (g) Other Current assets   | -                | -                |
| Sub-total - current assets   | 1,715.29         | 1,757.63         |
| <b>Total Assets</b>  | <b>3,169.49</b>  | <b>3,380.96</b>  |
| * Applicable in the case of consolidated statement of assets and liabilities         |                  |                  |
| for Avantel Limited<br>By order of the Board   |                  |                  |
|  |                  |                  |
| A.Vidyasagar<br>Managing Director  |                  |                  |
| Place : Hyderabad  |                  |                  |
| Date : 29.04.2015  |                  |                  |

## Avantel Limited

### Registered Office

Plot No : 47/P, APIIC Industrial Park  
Gambheeram (V), Anandapuram (M)  
Visakhapatnam - 531 163. A.P.  
Tel : +91-891-6698000  
Fax : +91-891-6698004

### Corporate Office

Plot No. 16, Sector-III, HUDA Techno Enclave  
Opp. K. Raheja IT Park, Madhapur  
Hyderabad - 500 081. India  
Tel : +91-40-6630 5000  
Fax : +91-40-6630 5004

CIN - L72200AP1990PLC011334

www.avantel.in  
info@avantel.in