| PARTICULARS | THREE MONTHS ENDED (UN-AUDITED) |  |  | YEAR ENDED (AUDITED) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PART I : STATEMENT OF STAND-ALONE RESULTS | $\begin{gathered} \text { 31-MAR- } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { 31-DEC- } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { 31-MAR- } \\ 2014 \end{gathered}$ | $\begin{aligned} & \text { 31-MAR- } \\ & 2015 \end{aligned}$ | $\begin{gathered} \text { 31-MAR- } \\ 2014 \end{gathered}$ |
| 01. Gross Sales / Income from Operations | 17444 | 16093 | 15090 | 69164 | 58960 |
| Less : Excise Duty | 426 | 160 | 345 | 1143 | 582 |
| Less : Sales Tax | 456 | 356 | 306 | 1571 | 1174 |
| Net Sales / Income from Operations | 16562 | 15577 | 14439 | 66450 | 57204 |
| 02. Other Operating Income | 1023 | 1119 | 884 | 5107 | 5029 |
| 03. TOTAL INCOME FROM OPERATIONS | 17585 | 16696 | 15323 | 71557 | 62233 |
| 04. EXPENDITURE |  |  |  |  |  |
| a) Cost of materials consumed | 5265 | 4881 | 4558 | 17858 | 16670 |
| b) Purchases of stock-in-trade | 88 | - | - | 88 |  |
| c) Changes in inventories of finished goods, work-in- progress and stock-intrade | -1880 | -198 | -187 | -876 | -1597 |
| d) Employee benefits expense | 3202 | 2793 | 2512 | 11619 | 9422 |
| e) Depreciation and amortization expense | 1129 | 1075 | 696 | 4246 | 2679 |
| f) Other Expenses | 4985 | 4432 | 4776 | 20010 | 19080 |
| TOTAL EXPENSES | 12789 | 12983 | 12355 | 52945 | 46254 |
| 05. Profit / (Loss) from Operations before other income, finance costs and exceptional items | 4796 | 3713 | 2968 | 18612 | 15979 |
| 06. Other Income | 255 | 712 | 939 | 1355 | 1571 |
| 07. Profit(loss) from ordinary activities before finance cost and exceptional items | 5051 | 4425 | 3907 | 19967 | 17550 |
| 08. Finance costs | 867 | 811 | 614 | 3013 | 3405 |
| 09. Profit((loss) from ordinary activities after finance costs but before exceptional items | 4184 | 3614 | 3293 | 16954 | 14145 |
| 10 Exceptional Items | - | 1513 | - | 1513 |  |
| 11. Profit / (Loss) from ordinary activities before tax | 4184 | 2101 | 3293 | 15441 | 14145 |
| 12. Tax expense, including deferred tax | 777 | 440 | 659 | 3252 | 3126 |
| 13. Net Profit / Loss (-) from ordinary activities after tax | 3407 | 1661 | 2634 | 12189 | 11019 |
| 14. Extraprdomary items (net of tax expenses) | - | - |  | - |  |
| 15. Net Profit/(Loss) for the period | 3407 | 1661 | 2634 | 12189 | 11019 |
| 16. Deferred tax expenses / Reversal | 3103 | - |  | 3103 |  |
| 17. Net Profit after deferred tax expenses/Reversal | 6510 | 1661 | 2634 | 15292 | 11019 |
| 16. Paid-up Equity Share Capital (each share of Rs. 10/-face value) | 3323 | 3323 | 3307 | 3323 | 3307 |
| 17. Reserves excluding revaluation reserves as per Balance Sheet of previous accounting year |  |  |  | 84576 | 69983 |
| 18. Earnings per share - Basic and diluted EPS before and after extraordinary item (Rs.) - non-annualized | $\begin{aligned} & 19.63 \\ & 19.63 \\ & \hline \end{aligned}$ | $\begin{aligned} & 5.02 \\ & 5.02 \\ & \hline \end{aligned}$ | $\begin{array}{r} 7.96 \\ 7.96 \\ \hline \end{array}$ | $\begin{aligned} & 46.17 \\ & 46.17 \\ & \hline \end{aligned}$ | $\begin{aligned} & 34.49 \\ & 34.49 \\ & \hline \end{aligned}$ |
| PART II : SELECT INFORMATION |  |  |  |  |  |
| 19. Public Shareholding: <br> a) Number of Shares <br> b) Percentage of Shareholding | $\begin{array}{r} 15373985 \\ 46.26 \end{array}$ | $\begin{array}{r} 15,373,985 \\ 46.26 \end{array}$ | $\begin{array}{r} 15,365,107 \\ 46.46 \end{array}$ | $\begin{array}{r} 15373985 \\ 46.26 \end{array}$ | $\begin{array}{r} 15,365,107 \\ 46.46 \end{array}$ |
| 20. Promoters and Promoter Group Shareholding <br> a) Pledged / Encumbered - <br> b) Non - encumbered -No. of shares <br> Percentage (as a \% of the total shareholding of promoter and promoter group) <br> Percentage (as a \% of the total share capital of the company) | $\begin{array}{r} -\quad \\ 17,860,864 \\ 100 \\ 53.74 \end{array}$ | $\begin{array}{r} 17,860,864 \\ 100 \end{array}$ $53.74$ | $\begin{gathered} 17,707,967 \\ 100 \\ \\ 53.54 \end{gathered}$ | 17,860,864 | $\begin{array}{r} 17,707,967 \\ 100 \\ \\ 53.54 \end{array}$ |
| Dated at Hyderabad, this, the 22nd day of May, 2015 |  |  |  |  |  |
| For and on behalf of the Board of Directors, NATCO Pharma Limited <br> V.C. Nannapaneni Chairman \& Managing Director |  | us of Investor C ding as on $01-01$ eived during the olved during the ding as on 31-03 |  | arch, 2015 <br> Nil 97 97 Nil |  |

Statement of stand-alone Assets and Liabilities (Rs. in lakhs)


Statement of consolidated Financial Results for the quarter and year ended 31st March, 2015
Rs. lakhs

| PARTICULARS | THREE MONTHS ENDED (UNREVIEWED/UNAUDITED) |  |  | YEAR ENDED (AUDITED) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PART I : STATEMENT OF CONSOLIDATED RESULTS | $\begin{gathered} \text { 31-MAR- } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { 31-DEC- } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { 31-MAR- } \\ 2014 \end{gathered}$ | 31-MAR-2015 | $\begin{gathered} \text { 31-MAR- } \\ 2014 \end{gathered}$ |
| 01. Gross Sales / Income from Operations | 19979 | 18986 | 18131 | 80306 | 70656 |
| Less: Excise Duty | 466 | 196 | 345 | 1295 | 630 |
| Less: Sales Tax | 456 | 363 | 305 | 1591 | 1182 |
| Net Sales / Income from Operations | 19057 | 18427 | 17481 | 77420 | 68844 |
| 02. Other Operating Income | 1023 | 1119 | 899 | 5107 | 5045 |
| 03. TOTAL INCOME FROM OPERATIONS | 20080 | 19546 | 18380 | 82527 | 73889 |
| 04. EXPENDITURE |  |  |  |  |  |
| a) Cost of materials consumed | 6872 | 6503 | 5003 | 16726 | 16010 |
| b) Purchases of stock-in-trade | - | - | 1439 | 8428 | 8889 |
| c) Changes in inventories of finished goods, work-inprogress and stock-in-trade | -1921 | -198 | -167 | -917 | -1577 |
| d) Employee benefits expense | 3838 | 3329 | 3079 | 13692 | 11277 |
| e) Depreciation and amortization expense | 1280 | 1218 | 797 | 4726 | 3045 |
| f) Other Expenses | 6345 | 5156 | 5300 | 23261 | 21356 |
| TOTAL EXPENSES | 16414 | 16008 | 15451 | 65916 | 59000 |
| 05. Profit / (Loss) from Operations before other income, finance costs and exceptional items | 3666 | 3538 | 2929 | 16611 | 14889 |
| 06. Other Income | 320 | 734 | 996 | 1491 | 1671 |
| 07. Finance costs | 937 | 851 | 742 | 3168 | 3662 |
| 08.Profit/(loss)from ordinary activities after finance costs but before exceptional items | 3049 | 3421 | - | 14934 | 12898 |
| 09. Exceptional Item | - | 1513 | - | 1513 | - |
| 10 Profit / (Loss) from ordinary activities before tax | 3049 | 1908 | 3183 | 13421 | 12898 |
| 11. Tax expense, including deferred tax | 851 | 542 | 634 | 3512 | 3087 |
| 12. Minority Interest | -129 | -68 | 147 | -435 | -463 |
| 13. Net Profit / Loss (-) from ordinary activities after tax | 2327 | 1434 | 2402 | 10344 | 10274 |
| 14 Deferred tax expenses / Reversal | 3117 | - | - | 3117 | $\bullet$ |
| 15. Net Profit after deferred tax expenses/Reversal | 5444 | 1434 | 2402 | 13461 | 10274 |
| 16. Paid-up Equity Share Capital (each share of Rs. 10/face value) | 3323 | 3323 | 3307 | 3323 | 3307 |
| 17. Reserves excluding revaluation reserves as per Balance Sheet of previous accounting year |  |  |  | 81282 | 69280 |
| PART II : SELECT INFORMATION |  |  |  |  |  |
| 18. Earnings per share - Basic and diluted EPS before and after extraordinary item (Rs.) - non-annualized | $\begin{aligned} & 16.41 \\ & 16.41 \end{aligned}$ | $\begin{aligned} & 4.33 \\ & 4.33 \end{aligned}$ | $\begin{aligned} & 7.26 \\ & 7.26 \end{aligned}$ | $\begin{aligned} & 40.64 \\ & 40.64 \end{aligned}$ | $\begin{aligned} & 32.16 \\ & 32.16 \end{aligned}$ |
| 19 Public Shareholding: <br> a) Number of Shares <br> b) Percentage of Shareholding | $\begin{array}{r} 15,373,985 \\ 46.26 \\ \hline \end{array}$ | $\begin{array}{r} 15,373,985 \\ 46.26 \\ \hline \end{array}$ | $\begin{array}{r} 15,365,107 \\ 46.46 \\ \hline \end{array}$ | $\begin{array}{r} 15,373,985 \\ 46.26 \\ \hline \end{array}$ | $\begin{array}{r} 15,365,107 \\ 46.46 \\ \hline \end{array}$ |
| 20. Promoters and Promoter Group Shareholding <br> a) Pledged / Encumbered - No. of shares <br> b) Non - encumbered - No. of shares <br> Percentage (as a \% of the total shareholding of promoter and promoter group) <br> Percentage (as a \% of the total share <br> capital of the company) | $\begin{array}{r} 17,860,864 \\ 100 \\ 53.74 \end{array}$ | $\begin{array}{r} \bar{\circ} \\ 17,860,864 \\ 100 \\ 53.74 \end{array}$ | $\begin{array}{r} 1,77,07,967 \\ 100 \\ 53.54 \end{array}$ | $\begin{array}{r} 17,860,864 \\ 100 \\ 53.74 \end{array}$ | $\begin{array}{r} 1,77,07,967 \\ 100 \\ 53.54 \end{array}$ |


| Status of Investor Complaints as at 31st March 2015 <br> Dated at Hyderabad, this, the 22nd May 2015 <br> for and on behalf of the Board of Directors, <br> NATCO Pharma Limited | Pending as on 01-01-2015 <br> Received during the quarter <br> Resolved during the quarter <br> Pending as on 31-03-2015 |
| :--- | :--- |

Statement of Consolidated Assets and Liabilities (Rs. in lakhs)

| Particulars | $\begin{gathered} \text { As at } \\ \text { 31-Mar-2015 } \end{gathered}$ | $\begin{gathered} \text { As at } \\ \text { 31-Mar-2014 } \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Audited) | (Audited) |
| Equity \& Liabilities |  |  |
| Shareholders' Funds |  |  |
| a) Share Capital | 3323 | 3307 |
| b) Reserves \& Surplus | 81282 | 69280 |
| Sub-total : Shareholders' funds | 84605 | 72587 |
| c) Minority Interest | 503 | 688 |
| Non-current liabilities |  |  |
| a) Long term borrowings | 9072 | 9549 |
| b) Deferred tax liabilities (net) | 1189 | 4305 |
| c) Other long-term liabilities | 83 | 104 |
| d) Long term provisions | 950 | 1109 |
| Sub-total : Non-current Liabilities | 11924 | 15067 |
| Current Liabilities |  |  |
| a) Short term borrowings | 16854 | 9863 |
| b) Trade payables | 12530 | 10979 |
| c) Other current liabilities | 11856 | 10218 |
| d) Short-term provisions | 133 | 168 |
| Sub-total : Current Liabilities | 41373 | 31228 |
| TOTAL - EQUITY AND LIABILITIES | 138405 | 119571 |
| Assets |  |  |
| Non-current Assets |  |  |
| a) Fixed Assets |  |  |
| - Tangible Assets | 66403 | 61274 |
| - Intangible Assets | 4595 | 3200 |
| b) Capital work-in-progress | 12896 | 12377 |
| c) Non-current investments | 157 | 157 |
| d) Long term loans and advances | 5703 | 5425 |
| e) Other non-current assets | 354 | 324 |
| Sub-total : Non-current Assets | 90108 | 82757 |
| Current Assets |  |  |
| a) Current Investments | 12 | 32 |
| b) Inventories | 22000 | 18113 |
| c) Trade receivables | 19243 | 11880 |
| d) Cash and cash equivalents | 1336 | 1105 |
| e) Short term loans and advances | 5515 | 5432 |
| f) Other current assets | 191 | 252 |
| Sub-total : Current Assets | 48297 | 36814 |
| TOTAL - ASSETS | 138405 | 119571 |

Report of segment wise revenue, Results and Capital Employed under Clause
41 of the Listing Agreement, for the quarter and year ended on 31 ${ }^{\text {st }}$ March, 2015

Rs. lakhs

|  | THREE MONTHS ENDED (UNAUDITED / UNREVIEWED) |  |  | YEAR ENDED (UNUDITED) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31-MAR-2015 | 31-DEC-2014 | 31-MAR-2014 | 31-MAR-2015 | 31-MAR-2014 |
| 01. Segment Revenue (Net) |  |  |  |  |  |
| a) Bulk Chemicals | 7171 | 6339 | 4344 | 29468 | 22101 |
| b) Formulations | 11943 | 9733 | 10931 | 42524 | 38702 |
| c) Job Work | 218 | 176 | 237 | 830 | 1193 |
| d) Unallocated | 504 | 788 | 263 | 2502 | 2386 |
| Total | 19836 | 17036 | 15775 | 75324 | 64382 |
| Less : Inter-segment Revenue | 2251 | 340 | 452 | 3767 | 2149 |
| Net Sales / Income from Operations | 17585 | 16696 | 15323 | 71557 | 62233 |
| 02. Segment Results : Profit (+)/Loss (-) before tax and interest |  |  |  |  |  |
| a) Bulk Chemicals | 2593 | 732 | 504 | 8043 | 4581 |
| b) Formulations | 4159 | 3978 | 4899 | 17784 | 16857 |
| c) Job Work | 179 | 144 | 202 | 684 | 984 |
| d) Unallocated | 673 | 587 | 197 | 1354 | 2109 |
| Total | 7604 | 5441 | 5802 | 27865 | 24531 |
| Less : a) Interest | 867 | 811 | 614 | 3013 | 3405 |
| b) Other unallocable expenditure |  |  |  |  |  |
| c) Unallocable income | (255) | (712) | (939) | (1355) | (1571) |
| Total Profit Before Tax | 4185 | 2101 | 3293 | 15441 | 14145 |
| 03. Capital Employed (Segment Assets Segment Liabilities) |  |  |  |  |  |
| a) Bulk Chemicals | 44091 | 49038 | 39578 | 44091 | 39578 |
| b) Formulations | 44740 | 38056 | 38238 | 44740 | 38238 |
| c) Job Work | 227 | 188 | 165 | 227 | 165 |
| d) Unallocated (Others) | -1159 | -3687 | -4691 | -1159 | -4691 |
| Total | 87899 | 83595 | 73290 | 87899 | 73290 |

The above financial results were reviewed, by the Audit Committee, and approved by the Board of Directors at a meeting held at Hyderabad, on Friday $22^{\text {nd }}$ May, 2015. Figures for the previous period(s) have been re-arranged / re-grouped wherever necessary. Figures for the quarter ended on $31^{\text {st }}$ March are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the financial year. Exceptional item represents amount paid and accounted against settlement of pending legal dispute Rs.1513/- lakhs. On the basis of management's assessment of the its future business plan and the impact thereof on the future taxable income, the management believes that the Company would continue to pay tax on income under the Minimum Alternate Tax (MAT) provisions of the Income Tax Act, 19610ver the next several years. Thus, deferred tax liabilities (net) aggregating to Rs. 3104/- lakhs recognized in the earlier years on the timing differences which is now expected to be reversed during the MAT period is de-recognized in the current financial year in accordance with the provisions of Accounting Standard 22 - 'Accounting for Taxes on Income'.
In accordance with the requirements to Schedule II of the Companies Act, 2013, the Company has re-assessed the useful life and residual value of the fixed assets and (i) An amount of ₹ 623 lakhs has been charged to the opening balance of the retained earnings in respect of assets whose remaining useful life is nil as at 1 April 2014 and ii) The profit for the quarters ended 31 March 2015, 31 December 2014 and year ended 31 March 2015 has decreased by ₹ 339 lakhs, ₹ 334 lakhs and ₹ 1278 lakhs respectively on account of application of Schedule II.

The stand-alone results are available on the company's web-site www.natcopharma.co.in.
Dated at Hyderabad, this, $22^{\text {nd }}$ day of May, 2015
For and on behalf of the Board of Directors,
NATCO Pharma Limited


