Watchand PeopleFirst Ltd.

), Construction House 5.Walchand Hiractiond Mark

Ballard Estate, Mumbai-40001 Tel: +97 22 6781 8181 +4x: +91 22 2261 0374 +ma - walchande hombysnl.netan \_L+55993MELL920₩LC0006791.



### UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED SEPTEMBER 30, 2015.

PAI	RT I			1		11	(Rs in Lacs)
-	PARTICULARS	Quarter Ended			Half Year		Year Ended
		30-Sep-2015	30-Jun-2015	30-Sep-2014	30-Sep-2015	30-Sep-2014	31-Mar-2015
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
-	Income from operations - Refer Note no 4						
	Income from Operation- Training Income & Consulting						
	Income	614.48	381.33	513.58	995.81	897.98	1,805.43
	Total Income from operations	614,48	381,33	513.58	995.81	897.98	1,805.43
2	Expenditure						
	Employee benefit expense	236.77	266.49	235.86	503.26	446.06	981.34
	Royalty	79.29	49.24	66.06	128.53	115.30	237.13
	Training expenses	34.62	25.71	28.12	60.33	50.55	102.17
	Depreciation and Amortisation expenses	8.41	7.07	9.72	15.48	19.34	41.06
	Other Expenses	117.83	90.92	97.14	208.75	182.66	379.79
	Total Expenditure Profit / (Loss) from Operations before other income,	476.92	439.43	436.90	916.35	813.91	1,741.49
_				7.5.50	=0.44		
	finance costs and exceptional items (1-2)	137,56	(58,10)	76.68	79,46	84,07	63,94
4	Other Income	26.63	46.05	24.48	72.68	60.25	105.88
_	Profit / (Loss) from ordinary activities before finance costs			1	10014		***
	and exceptional items (3+4)	164.19	(12.05)	101.16	152.14	144.32	169.82
6	Finance costs	(0.00)	0.03	2.46	0.03	5.45	7,77
_	Profit / (Loss) from ordinary activities after finance costs	164.10	(10.00)	00.50			162.05
_	but before exceptional Items (5-6)	164.19	(12.08)	98.70	152.11	138.87	162.05
8	Exceptional Items Profit / (Loss) from ordinary activities before tax	164.19	(12.08)	98,70	152.11	138.87	162.05
9	Profit / (Loss) from ordinary activities before tax	104.19	(12.08)	98.70	152.11	130.07	102,05
10	Tax Expense			+ +			
-10	Income Tax	43.29	-	35.00	43.29	41.00	35.00
	MAT Credit Entitlement utilized	- 1	+	1 22.53			22.00
$\overline{}$	Income Tax- Earlier Years	-1.44	(1.37)	<del>                                     </del>	(2.81)	1.51	(1.94)
	MAT Credit Income Account - Earlier Years	-		_	\/	_	_
	Deferred Tax	1.00	10.03	(4,98)	11.03	0,68	(9.04)
	Total Tax expense	42.85	8,66	30.03	51.51	43.19	46.02
	Net Profit/(Loss) from Ordinary Activities after Tax for						
11	the period (9-10)	121.34	(20.74)	68.68	100.60	95.68	116.03
12	Extraordinary Item ( net of Tax Expense)	-	- 1	-	-	-	-
	Net Profit/(Loss) for the period (11-12)	121.34	(20.74)	68,68	100.60	95.68	116,03
	Proposed Dividend	-	` . 1		-	-	29.04
15	Tax on Proposed Dividend	w	-	-	-	- 1	5.91
	Net Profit/(Loss) for the period carried to Balance Sheet			1			
	(13-14-15)	121.34	(20.74)	68.68	100.60	95.68	81.08
	Paid-up Equity Share Capital (Rs)	290,39	290.39	290.39	290.39	290.39	290.39
	Reserves excluding revaluation reserve						861.45
	Earning Per Share						
	a) Basic and Diluted EPS before Extraordinary items for			} [			
	the period, for the year to date and for the previous year	1		[ ]		j	ł
19	(not annualized) (Rs.)	4.18	(0.71)	2.37	3.46	3.29	4.00
	Earning Per Share		T				
i	b) Basic and Diluted EPS after Extraordinary items for	l		1	ļ		
	the period, for the year to date and for the previous year		į		1		
	(not annualized) (Rs.)	4.18	(0.71)	2.37	3.46	3.29	4,00





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PART - II					PEOPL	la sel
PARTICULARS		Quarter Endei		77		
	30-Sep-2015 30-Jun-2015			Half Yearly Ended		Year Ended
	Unaudited		30-Sep-2014	30-Sep-2015	30-Sep-2014	31-Mar-201
	1 Chancited	Unaudited	Unaudited	<u>Unaudited</u>	Unaudited	Audited
A. Particulars of Shareholding						
Public Shareholding		·				
(a) Number of Shares	1,341,907	1,354,505	1,389,286	1741.000	V 200 - 2 - 1	
(b) Percentage of Shareholding	46.21%	46.64%		1,341,907	1,389,286	1,374,774
Promoters and promoter group Shareholding	70.2170	40.04 76	47.84%	46.21%	47.84%	47.349
(a) Pledged/ Encumbered	NIL					
- Number of shares	1711	NIL	NIL	NIL	NIL	NI
- Percentage of shares( as a% of the total shareholding of						
[promotor and promotor group)	1	I	ŀ	ſ		***
- Percentage of shares( as a% of the total share capital of the						
_[company.)	1 1	Į.	1			
(b) Non - encumbered						
- Number of shares	1,561,983	1 540 705				"
- Percentage of shares( as a% of the total shareholding of	1,501,363	1,549,385	1,514,604	1,561,983	1,514,604	1,529,116
promotor and promotor group)	100%	1000				w.
- Percentage of shares( as a% of the total share capital of the	100 76	100%	100%	100%	100%	100%
company)	53.79%	62 242			-	
	33.7976	53.36%	52.16%	53.79%	52.16%	52.66%

PARTICULARS	3 months ended 30th September 2015
B. INVESTOR COMPLAINTS	
Pending at the beginning of the quarter Received during the quarter	Ö
Disposed of during the quarter	0
Remaining unresolved at the end of the quarter	0

### NOTES:

- 1 The above results have been reviewed by the Audit Committee and were taken on record by the Beard of Directors at its meeting held on 2nd November 2015.
- 2 The Statutory Auditors of the company have carried out limited review of the above financial results of the company for the period ended 30th September 2015.
- 3 The company has a single segment namely "Training". Therefore the company's business does not fall under different business segments as defined by
- 4 With effect from 1st April, 2015, the revenue recognition policy in case of Corporate programs has been revised. The revenue is now recognised only after the delivery of the program instead of on the basis of reasonable certainty of the completion as done earlier. As a result of this change, the income from operation is lower by Rs 57 Lacs for the half year ended 30th September 2015 and NIL for the Quarter ended 30th September 2015.
- 5 Previous year's figures have been regrouped / rearranged wherever necessary.

By the order of the Board

Chairperson & Managing Director

Place : Mumbai Date: November 2, 2015

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Final, walchand@boms csnl.net.in
En393M1H1920PT C000791



### WALCHAND PEOPLEFIRST LIMITED BALANCE SHEET AS AT SEPTEMBER 30 2015

t September 30.	Rs. in Lac
• //	Ass
2015	March 31, 201
i I	
}	
290.39	200.20
962.04	290.39
1,252.43	861.44 1.151.83
- yar. 20. T.J.	1,151.65
30.00	30.00
30.00	30.00
65.82	60.11
269.49	251.83
	368.83
771.04	308.83
1,623.75	1,550.65
[]	
li	
[]	
270 30	222.20
	232.30
	12.67 244.97
22,0,13	244.97
2.93	2.93
11.40	22.43
440.74	515.48
707.00	
705.20	785.80
1	
370.35	334.88
	397.16
29.78	14.09
=	18.73
918.55	764.85
	/04.63
	341.32 1,623.75 1,623.75 239.39 10.74 250.13 2.93 11.40 440.74 705.20 370.35 507.02 29.78 11.40

By the order of the Board

Place : Mumbal

Date : November 2, 2015

(PALLAVI JHA) Chairperson & Managing Director 22644287

## K. S. AIYAR & CO

CHARTERED ACCOUNTANTS

# F-7 Laxmi Mills Shakti Mills Lane (Off Dr E Moses Rd) Mahalaxmi Mumbai 400 011 India Tel: 91 22 2493 2502 / 6655 1770 Fax: 91 22 6655 1774

Fax: 91 22 6655 1774 Grams: VERIFY www.KSAiyar.com Mail@KSAiyar.com

To,
The Board of Directors,
Walchand Peoplefirst Limited
1, Construction House.

5, Walchand Hirachand Marg, Ballard Estate, Mumbai-400 001

# REVIEW REPORT ON THE QUARTERLY UNAUDITED RESULTS FOR THE THREE MONTHS PERIOD ENDED ON SEPTEMBER 30, 2015.

### 1. Introduction:

We have reviewed the accompanying statement of unaudited financial results of Walchard Peoplefirst Limited for the quarter ended September 30, 2015 and the year to date results for the period April 1, 2015 to September 30, 2015, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors on November 2, 2015. Our responsibility is to issue a report on these financial results based on our review.

### 2. Scope of Review:

We conducted our review in accordance with Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion

### 3. Conclusion:

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the statement has not been prepared in all material respect in accordance with applicable accounting standards notified pursuant to the Companies (Accounting Standard) Rules, 2006 which continue to apply as per Section 133 of the Companies Act, 2013, read with Rule 7 of the companies(Accounts) Rules, 2014, and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatements.

For K. S. AIYAR & CO.
CHARTERED ACCOUNTANTS
Registration No.)100186W

Sātish Kelkar

Partner

(Membership No. 38934)

Offices also at Chennai Kolkata Goa Bangaluru Coimbatore

Place: Mumbai,

Date: November 2, 2015