

SEC 28 / 2016-17

The General Manager, DCS – CRD BSE Limited Corporate Relationship Department 1st Floor, New Trading Ring Rotunda Building, P J Towers Dalal Street, Fort, MUMBAI - 400 001 Scrip Code: **500114**  7<sup>th</sup> February 2017

The General Manager, DCS – CRD National Stock Exchange of India Ltd Exchange Plaza, Bandra-Kurla Complex, Bandra (East), MUMBAI - 400 051 Symbol: **TITAN** 

Dear Sirs,

Sub: Unaudited Financial Results (stand-alone) for the third quarter and nine months ended 31st December 2016

At the Board Meeting of the Company held today, the Unaudited Financial Results (standalone) for the third quarter and nine months ended 31<sup>st</sup> December 2016 was considered and approved.

The meeting commenced at 10:05 AM and ended at 03:25 PM.

Pursuant to Regulation 33 of the Listing Regulations, we are attaching the unaudited financial results for the quarter and nine months ended 31<sup>st</sup> December 2016 together with the Auditors Report. We have also uploaded the results on the Stock Exchange websites at www.bseindia.com and www.nseindia.com and on the Company's website at www.titan.co.in.

Thank you.

Yours truly, For TITAN COMPANY LIMITED

A R Rajaram Vice President & Company Secretary

Titan Company Limited

(formerly Titan Industries Limited) No. 132/133 DivyaSree Technopolis Yamalur Main Road Yamalur Post Bengaluru 560 037 India. Tel 91 80 6660 9000 Fax 91 80 6660 8073 Registered Office 3 Sipcot Industrial Complex Hosur 635 126 TN India Tel 91 4344 664 199 Fax 91 4344 276037. CIN: L74999TZ1984PLC001456

www.titan.co.in

A TATA Enterprise

7<sup>th</sup> February 2017



### PRESS RELEASE

## Titan Company Ltd.: registered a growth in income of 14.7% in Q3

Titan Company reported a growth of 14.7% in income in Q3 over same period last year despite some headwinds on account of demonetization. A good festival and wedding season contributed to growth in retail sales. Income for the nine-month period ending December 2016 grew by 7%. The overall income from operations in the third quarter, October to December 2016, was Rs.3905.22 crores, as compared to last year's income of Rs.3404.52 crores during the same period. The income for April to December 2016, the nine-month period, stands at Rs.9371.36 crores.

The profit before tax for Q3, October to December 2016, was Rs.350.34 crores, registering a handsome growth of 21.3%. The net profit for the same period was Rs.255.75 crores and Rs.563.20 crores for the nine-months ended December 2016. The profit before tax for the nine-month period ending December 2016 grew by 14%, to Rs.771.51 crores.

The income from watches was Rs.508.26 crores in Q3, a growth of 5.1% over last year. On the other hand, jewellery business recorded a growth of 15.4% in Q3 over last year. The jewellery business had an income of Rs.3255 crores this year in Q3 as compared to Rs.2820.27 crores last year. For the nine-month ended December 2016, the jewellery business recorded a growth of 7.5%. The eyewear business reported a growth of 12.4% in income, in Q3, at Rs.90.65 crores. Other businesses of the company, comprising a B2B business, Precision Engineering and the accessories business registered a growth of 44.5% in Q3, at Rs.75.97 crores. The nine-month income for these businesses grew by 33.2% to Rs.215.71 crores.

The Titan Company (TCL) retail chain is 1333 stores strong, as on 31<sup>st</sup> December 2016 with the retail area crossing 1.75 million sq.ft. nationally for all its brands. A total of 118 stores were added by TCL brands in the nine month period till December 2016.

Mr. Bhaskar Bhat, Managing Director of the company stated that "The third quarter was an extremely encouraging quarter for the Company. Despite initial headwinds on account of demonetization, the Company clocked a growth of over 14% and a PBT growth of 21%. The festival season was very good for both our jewellery and Watches business. Our effort continues therefore to be one of generating demand, through new product introductions and network expansion while retaining our focus on cost control."

S. Ravi Kant Executive Vice President

(Corporate Communications)

Titan Company Limited (formerly Titan Industries Limited)

No. 132/133 DivyaSree Technopolis Yamalur Main Road Yamalur Post Bengaluru 560 037 India. Tel 91 80 6660 9000 Fax 91 80 6660 8073 Registered Office 3 Sipcot Industrial Complex Hosur 635 126 TN India Tel 91 4344 664 199 Fax 91 4344 276037. CIN: L74999TZ1984PLC001456 www.titan.co.in

## A **TATA** Enterprise



# TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456 3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126. UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016

			Quarter Quarter Quarter Nine months Nine months				Nine months	₹ lakh Year
PART 1           Statement of Standalone Unaudited Results           1         Income from operations (a) Sales / Income from operations (b) Other operations (c) Other operations         390,522 2,073         265,983 2,073         304,452 2,776         937,136 5,288         875,981 6,948         1,120,821 8,763           7 total income from operations         392,595         267,577         343,230         942,434         882,829         1,129,894           2 Expenses (a) Cost of materials consumed (b) Purchase of stock-in-trade (c) Change in inventories of finished goods, work in progress and stock-in- trade         28,143         28,146         304,273         553,726         545,992         742,395           10 Cost of materials consumed (c) Change in inventories of finished goods, work in progress and stock-in- trade         28,143         28,146         30,417         74,961         77,816         95,526         77,74,43         71,184         23,576         545,992         742,395           10 Cost of materials consumed         21,3732         19,122         18,160         77,483         3,012         67,837           11 Adverting (c) Depreciation and amotisation expense         2,982         2,985         24,745         53,012         67,837         73,897         70,893         71,997         73,897           10 Adverting (c) Dother income <td< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></td<>								
1 Income from operations         390,522         265,983         340,452         937,136         875,981         1,128,21           (b) Other operation income         392,595         267,577         343,230         942,434         882,829         1,129,594           2 Expenses         1         1         1,128,217         5,591         1,128,217	PARTI							
(a) Sales / Income from operations       390,522       265,93       340,422       937,136       675,981       1.120,821         (b) Other operating income       392,695       267,577       343,230       942,434       882,829       1.120,821         Total income from operations       392,695       267,577       343,230       942,434       882,829       1.120,821         (a) Cost of materials consumed       213,732       195,113       204,278       583,726       545,992       742,395         (c) Duranges in inventories of finished goods, work in progress and stock-in-trade       213,732       195,113       204,278       583,726       (19,139)         (d) Excise duty       (e) Employee burffs expense       19,122       11,210       17,60       67,116       9,613       6,108       2,000       3,121       (i) Convertion on an omotisation expense       11,247       9,808       11,494       32,024       3,805       4,218       (i) Convertion on an omotisation expense       24,933       29,275       25,526       77,423       73,407       102,358         Total expenses       35,734       24,538       314,824       865,128       816,777       1,044,624         9 Profit from operational item       35,934       22,10       30,025       90,087       70,809 <td>Statement of Standalone Unaudited Results</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Statement of Standalone Unaudited Results							
(b) Other operating income       2,073       1,594       2,778       5,298       6,848       6,763         Total income from operations       392,595       267,577       343,230       942,434       882,239       1,129,594         2 Expenses       (a) Cost of materials consumed       213,732       195,113       204,278       583,726       545,992       742,395         (c) Changes in inventorise of finished goods, work in progress and stock-in-trade       28,143       28,144       28,146       30,417       74,561       75,718       95,623         (c) Changes in inventorise of finished goods, work in progress and stock-in-trade       28,143       28,146       30,417       74,961       77,781       95,623         (c) Employee barefits expense       19,122       16,1660       71,305       66,476       53,012       67,637         (d) Dervication and anortisation expense       19,222       15,154       23,735       11,249       32,024       33,007       102,358         Total expenses       357,335       242,538       314,824       856,128       816,777       1,044,624         3 Profit from operations before other income, finance costs and exceptional item       35,934       26,210       30,026       90,087       70,809       92,319       5       Frofit efrinance	1 Income from operations							
Total income from operations         392,595         207,577         343,230         942,434         882,820         1,129,584           2 Expenses         (a) Cot of materials consumed         213,732         196,113         204,273         643,376         545,992         742,395           (b) Purchase of stock-in-frade         213,732         196,113         204,273         643,376         545,992         742,395           (c) Excluse duty         3,386         2,339         613         8,108         2,003         3,121           (d) Excluse duty         11,1947         9,808         11,149         9,808         11,494         32,005         42,918         7,748         57,108         67,118         21,071         10,2358           (d) Excluse duty         11,947         9,808         11,494         32,004         43,805         42,918         7,748         57,108         67,119         10,2358           Total expenses         357,336         242,538         314,824         856,128         816,777         1,044,624           3 Profit from operational item         35,934         26,210         30,026         89,909         92,319           4 Other income         1,275         1,171         1,620         3,781         4,757	(a) Sales / Income from operations		390,522	265,983	340,452	937,136	875,981	1,120,821
2 Expenses         20170         10000           21 Cost of materials consumed         213,732         195,113         204,278         583,726         545,992         742,395           (c) Charge in inventories of finished goods, work in progress and stock-in- trade         28,443         22,146         30,417         74,661         77,861         95,623         22,576         (19,19)           (c) Excluse duty         3,388         2,339         613         8,108         2,000         3,212           (c) Excluse duty         3,388         2,339         613         8,108         2,000         3,212           (c) Depreciation and amortisation expense         2,692         2,565         2,422         7,866         7,466         8,716         53,012         66,82         84,960           (c) Other income         1,275         1,171         1,620         3,781         4,757         7,359           5 Profit from operations before other income, finance costs and exceptional item         35,934         26,210         30,026         90,087         70,809         92,319           6 Unter income         1,275         1,171         1,620         3,781         4,757         7,359           5 Profit before finance costs and exceptional item         35,034         26,21	(b) Other operating income		2,073	1,594	2,778	5,298	6,848	8,763
(a) Cost of materials consumed       213,732       195,113       204,278       583,726       645,992       742,395         (b) Purchase of stock-in-trade       28,143       29,146       30,417       74,961       555,276       (19,199)         (c) Changes in inventories of finished goods, work in progress and stock-in-trade       54,519       (42,899)       22,179       15,514       23,576       (19,199)         (c) Excise duty       19,122       18,160       17,380       54,476       53,012       67,637         (c) Excise duty       19,127       18,160       17,380       54,476       53,012       67,637         (i) Other expenses       2,692       7,896       2,442       7,886       7,169       9,711         (i) Other expenses       2,692       7,895       2,624       7,896       7,169       9,711       1,044,824         3 Profit from operations before other income, finance costs and skeptional item       3,5934       26,039       28,406       86,306       66,052       84,960         4 Other income       1,275       1,171       1,620       3,781       4,757       7,359         5 Profit before finance costs and exceptional item       35,934       26,203       28,869       87,197       67,618       86,091	Total income from operations		392,595	267,577	343,230	942,434	882,829	1,129,584
10) Purchase of stock-in-radie       28,143       28,146       30,417       74,961       77,816       96623         10) Purchase of stock-in-radie       3,388       2,2179       15,514       23,576       (19,139)         110) Eaches duty       3,388       2,339       613       6,106       17,800       56,476       55,012       67,637         10) Excise duty       19,122       18,160       17,800       56,476       53,012       67,637         11) Advertising       19,122       18,160       17,800       56,476       53,012       67,637         10) Deprecision and amoritisation expense       2,692       2,482       7,866       7,169       9,711         10) Deprecision and amoritisation expense       2,692       2,482       7,866       866,128       816,777       1,044,624         3 Profit from operations before other income, finance costs and exceptional item       36,593       26,210       30,026       96,067       70,809       92,319         5 Profit before finance costs but before exceptional item       35,934       26,210       30,026       90,067       70,809       92,319         6 Finance costs       3,024       2,5039       28,869       87,197       67,618       88,091         10 Tax expense<	2 Expenses							
(c) Changes in inventories of finished goods, work in progress and stock-in- trade       54,519       (42,899)       22,179       15,514       23,576       (19,139)         (c) Excise duty       3,388       2,339       613       8,108       2,000       3,121         (c) Excise duty       19,122       18,160       17,380       56,476       53,012       67,637         (c) Depreciation and amoritisation expense       11,247       9,808       11,949       32,024       33,805       42,918         (c) Other expenses       2,492       7,865       7,7453       7,407       102,358         Total expenses       357,936       242,538       314,824       856,128       816,777       1,044,624         9 Profit from operations before other income, finance costs and exceptional item       35,934       26,210       30,025       90,067       70,809       92,319         6 Finance costs       840       1,171       1,137       2,899       3,191       4,228         7 Profit after finance costs but before exceptional item       35,034       24,741       28,889       67,197       67,618       88,091         8 Exceptional item (refer note no: 3)       60       298       -       10,046       -       -       -       (1,653)       (	(a) Cost of materials consumed		213,732		204,278	583,726		
Trade       3,388       2,339       613       8,108       2,000       3,121         (i) Excise duly       5,014       67,637       11,947       908       11,949       32,024       33,805       42,918         (i) Depresentation and amortisation expense       2,692       2,596       2,482       7,896       7,199       9,711         (ii) Depresentations and amortisation expense       2,692       2,596       2,482       7,896       71,90       9,711         (iii) Depresentations and amortisation expense       2,692       2,596       2,482       7,896       71,90       9,711         (iii) Depresentations before other income, finance costs and exceptional item       34,659       25,039       28,406       86,306       66,052       84,960         4 Other income       1,275       1,171       1,620       3,781       4,757       7,359         5 Profit before finance costs and exceptional item       35,934       26,210       30,026       90,087       70,809       92,319         6 Finance costs       840       1,171       1,137       2,890       3,191       4,228         7 Profit after finance costs but before exceptional item       35,034       24,741       28,889       87,197       67,618       88,091 <td>(b) Purchase of stock-in-trade</td> <td></td> <td>28,143</td> <td>28,146</td> <td>30,417</td> <td>74,961</td> <td>77,816</td> <td>95,623</td>	(b) Purchase of stock-in-trade		28,143	28,146	30,417	74,961	77,816	95,623
10       Transmission       19,122       11,160       17,380       56,476       53,012       67,637         11       11,947       9,808       11,949       32,024       33,805       42,918         10) Depreciation and amortisation expense       24,393       29,275       25,562       77,423       73,407       102,388         Total expenses       367,936       242,538       314,824       856,128       816,777       1,044,624         3       Profit from operations before other income, finance costs and exceptional item       36,593       26,210       30,026       90,087       70,809       92,319         5       Profit before finance costs and exceptional item       35,934       26,210       30,026       90,087       70,809       92,319         6       Finance costs       840       1,171       1,137       2,890       3,191       4,228         7       Profit after finance costs but before exceptional item       35,034       24,741       28,899       87,197       67,618       88,091         8       Exceptional item (refer note no: 3)       60       298       -       10,046       -       -       -       -       -       11,633       (113)       (113)       (131) <t< td=""><td></td><td>progress and stock-in-</td><td>54,519</td><td>(42,899)</td><td>22,179</td><td>15,514</td><td>23,576</td><td></td></t<>		progress and stock-in-	54,519	(42,899)	22,179	15,514	23,576	
(1) Advertising       11,947       9.808       11,949       32,024       33,805       42,918         (a) Depreciation and amortisation expenses       2,592       2,598       2,482       7,896       7,169       9,711         (b) Other expenses       24,393       29,275       25,526       77,423       73,407       102,358         Total expenses       357,936       242,538       314,824       856,128       816,777       1,044,624         3 Profit from operations before other income, finance costs and exceptional item       36,559       25,039       28,406       86,306       66,052       84,960         4 Other income       1,275       1,171       1,620       3,781       4,757       7,359         5 Profit before finance costs and exceptional item       35,934       26,210       30,026       90,087       70,809       92,319         6 Finance costs       840       1,171       1,137       2,890       3,191       4,228         7 Profit after finance costs but before exceptional item       35,034       26,210       30,026       90,087       70,809       92,319         6 Einance costs       atter finance costs       36,034       24,741       28,889       87,197       6,618       88,091         10 T	(d) Excise duty		3,388	2,339				
(1) Depreciation and amortisation expense       2,692       2,696       2,482       7,696       7,199       6,711         (1) Other expenses       24,393       29,275       25,526       77,423       73,407       102,358         Total expenses       357,936       242,538       314,824       856,128       816,777       1.044,624         3 Profit from operations before other income, finance costs and exceptional item       34,659       25,039       28,406       86,306       66,052       84,960         4 Other income       1,275       1,171       1,620       3,781       4,757       7,369         5 Profit before finance costs and exceptional item       35,934       26,210       30,026       90,087       70,809       92,319         6 Finance costs       840       1,171       1,137       2,890       3,191       4,228         7 Profit after finance costs but before exceptional item       35,094       25,039       28,869       87,197       67,618       88,091         8 Exceptional item (refer note no: 3)       60       298       -       10,046       -       -       -       -       -       67,618       88,091         10 Tax expense       -       -       -       -       -       -	(e) Employee benefits expense							
(h) Other expenses       24,393       29,275       25,526       77,423       73,407       102,358         Total expenses       357,936       242,538       314,824       856,128       816,777       1,044,624         3 Profit from operations before other income, finance costs and exceptional item       34,659       25,039       28,406       86,306       66,052       84,960         4 Other income       1,275       1,171       1,620       3,781       4,757       7,359         5 Profit before finance costs and exceptional item       35,934       26,210       30,026       90,087       70,809       92,319         6 Finance costs       840       1,171       1,137       2,880       3,191       4,228         7 Profit after finance costs but before exceptional item       35,094       25,039       28,889       87,197       67,618       88,091         8 Exceptional item (refer note no :3)       60       298       -       10,046       -       -         9 Profit before taxes       35,034       24,711       28,889       77,151       67,618       88,091         10 Tax expense       -       -       -       -       -       -       -       -       -       -       -       -	(f) Advertising							
Total expenses         357,936         242,538         314,824         856,128         816,777         1,044,624           3 Profit from operations before other income, finance costs and exceptional item         34,659         25,039         28,406         86,306         66,052         84,960           4 Other income         1,275         1,171         1,620         3,781         4,757         7,359           5 Profit before finance costs and exceptional item         35,934         26,210         30,026         90,097         70,809         92,319           6 Finance costs         840         1,171         1,137         2,890         3,191         4,228           7 Profit after finance costs but before exceptional item         35,034         25,039         28,889         87,197         67,618         88,091           8 Exceptional item (refer note no: 3)         60         298         -         10,046         -         -           9 Profit before taxes         35,034         24,741         28,899         77,151         67,618         88,091           10 Tax expense         -         -         -         -         -         -         -         -         -         1,663         -         -         -         -         -	(g) Depreciation and amortisation expense							
3 Profit from operations before other income, finance costs and exceptional item       34,659       25,039       28,406       86,306       66,052       84,960         4 Other income       1,275       1,171       1,620       3,781       4,757       7,359         5 Profit before finance costs and exceptional item       35,934       26,210       30,026       90,087       70,809       92,319         6 Finance costs       840       1,171       1,137       2,890       3,191       4,228         7 Profit after finance costs but before exceptional item       35,094       25,039       28,889       87,197       67,618       88,091         8 Exceptional item (refer note no: 3)       60       298       -       10,046       -       -         9 Profit before taxes       35,034       24,741       28,889       77,151       67,618       88,091         10 Tax expense       - Current       10,160       7,158       6,094       22,374       15,336       18,570         11 Profit after taxes       25,575       18,076       22,615       56,320       52,395       71,315         12 Other Comprehensive Income (OCI) (after taxes)       -       -       -       -       -       -       -       -       - <td< td=""><td>(h) Other expenses</td><td></td><td>24,393</td><td>29,275</td><td>25,526</td><td>77,423</td><td>73,407</td><td>102,358</td></td<>	(h) Other expenses		24,393	29,275	25,526	77,423	73,407	102,358
exceptional item           4 Other income         1,275         1,171         1,620         3,781         4,757         7,359           5 Profit before finance costs and exceptional item         35,934         26,210         30,026         90,087         70,809         92,319           6 Finance costs         840         1,171         1,137         2,890         3,191         4,228           7 Profit after finance costs but before exceptional item         35,094         25,039         28,889         87,197         67,618         88,091           8 Exceptional item (refer note no: 3)         60         298         -         10,046         -         -           9 Profit before taxes         35,034         24,741         28,889         77,151         67,618         88,091           10 Tax expense         - Current         - Outrent	Total expenses		357,936	242,538	314,824	856,128	816,777	1,044,624
5 Profit before finance costs and exceptional item       35,934       26,210       30,026       90,087       70,809       92,319         6 Finance costs       840       1,171       1,137       2,890       3,191       4,228         7 Profit after finance costs but before exceptional item       35,094       25,039       28,889       87,197       67,618       88,091         8 Exceptional item (refer note no: 3)       60       298       -       10,046       -       -         9 Profit before taxes       35,034       24,741       28,889       77,151       67,618       88,091         10 Tax expense       -       Current       10,160       7,158       6,094       22,374       15,336       18,570         11 Profit after taxes       25,575       18,076       22,615       56,320       52,395       71,315         12 Other Comprehensive Income (OCI) (after taxes)       -       -       -       -       (1,162)       -       (1,162)       -       (510)         - Gain/ (toss) arising on changes in fair value of hedging instruments       6,698       8,861       1,963       9,041       921       (3,931)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,561		finance costs and	34,659	25,039	28,406	86,306	66,052	84,960
6 Finance costs       840       1,171       1,137       2,890       3,191       4,228         7 Profit after finance costs but before exceptional item       35,094       25,039       28,889       87,197       67,618       88,091         8 Exceptional item (refer note no: 3)       60       298       -       10,046       -       -         9 Profit before taxes       35,034       24,741       28,889       77,151       67,618       88,091         10 Tax expense       - Current       10,160       7,158       6,094       22,374       15,336       18,570         10 Tax expense       - Current       10,160       7,158       6,094       22,374       15,336       18,570         11 Profit after taxes       25,575       18,076       22,615       56,320       52,395       71,315         12 Other Comprehensive Income (OCI) (after taxes)       -       -       -       -       (1,162)       -       (1,162)       -       (510)         - On acturial gains/ (losses) on employee benefits       -       (1,162)       -       (1,162)       -       (510)         - On acturial gains/ (losses) on employee benefits       -       (1,162)       -       (1,162)       -       (1,312)	4 Other income		1,275	1,171	1,620	3,781	4,757	7,359
7 Profit after finance costs but before exceptional item       35,094       25,039       28,889       87,197       67,618       88,091         8 Exceptional item (refer note no: 3)       60       298       -       10,046       -       -         9 Profit before taxes       35,034       24,741       28,889       77,151       67,618       88,091         10 Tax expense       -       -       35,034       24,741       28,889       77,151       67,618       88,091         10 Tax expense       -       -       -       -       -       -       -       -       (1,663)       (1,162)       -       -       -       (1,663)       (1,13)       (113)       (131)         11 Profit after taxes       25,575       18,076       22,615       56,320       52,395       71,315         12 Other Comprehensive Income (OCI) (after taxes)       -       -       -       (1,162)       -       (1,162)       -       (1,162)       -       (1,162)       -       (1,162)       -       (1,3421)         -       -       -       -       -       -       (510)       -       (510)         -       -       -       -       -       -       -	5 Profit before finance costs and exceptional item		35,934	26,210	30,026	90,087	70,809	92,319
8 Exceptional item (refer note no: 3)       60       298       -       10,046       -         9 Profit before taxes       35,034       24,741       28,889       77,151       67,618       88,091         10 Tax expense       -       Current       10,160       7,158       6,094       22,374       15,336       18,570         10 Tax expense       -       MAT Credit       -	6 Finance costs		840	1,171	1,137	2,890	3,191	4,228
9 Profit before taxes       35,034       24,741       28,889       77,151       67,618       88,091         10 Tax expense       - Current       10,160       7,158       6,094       22,374       15,336       18,570         10 Tax expense       - MAT Credit          (1,663)         11 Profit after taxes       25,575       18,076       22,615       56,320       52,395       71,315         12 Other Comprehensive Income (OCI) (after taxes)        - (1,162)        (1,162)        (510)         - Gain/ (loss) arising on changes in fair value of hedging instruments       6,698       10,023       1,963       10,203       921       (3,421)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,361       53,316       67,384         14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878       8,878       8,878	7 Profit after finance costs but before exceptional item		35,094	25,039	28,889	87,197	67,618	88,091
10 Tax expense       - Current       10,160       7,158       6,094       22,374       15,336       18,570         - MAT Credit       -       -       -       -       (1,663)       (113)       (131)         11 Profit after taxes       25,575       18,076       22,615       56,320       52,395       71,315         12 Other Comprehensive Income (OCI) (after taxes)       -       (1,162)       -       (1,162)       -       (510)         - On acturial gains/ (losses) on employee benefits       -       (1,162)       -       (1,162)       -       (510)         - Gain/ (loss) arising on changes in fair value of hedging instruments designated as cash flow hedge (Refer note -5)       -       6,698       10,023       1,963       10,203       921       (3,421)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,361       53,316       67,384         14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878       8,878	8 Exceptional item (refer note no: 3)		60	298	-	10,046	-	
- Current       10,160       7,158       6,094       22,374       15,336       18,570         - MAT Credit       -       -       -       -       -       -       (1,663)         - Deferred       (701)       (493)       180       (1,543)       (113)       (131)         11 Profit after taxes       25,575       18,076       22,615       56,320       52,395       71,315         12 Other Comprehensive Income (OCI) (after taxes)       -       (1,162)       -       (1,162)       -       (510)         - Gain/ (loss) arising on changes in fair value of hedging instruments designated as cash flow hedge (Refer note -5)       6,698       10,023       1,963       10,203       921       (3,421)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,361       53,316       67,384         14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878       8,878	9 Profit before taxes		35,034	24,741	28,889	77,151	67,618	88,091
- MAT Credit       -       -       -       (1,663)         - Deferred       (701)       (493)       180       (1,543)       (113)       (131)         11 Profit after taxes       25,575       18,076       22,615       56,320       52,395       71,315         12 Other Comprehensive Income (OCI) (after taxes)       -       (1,162)       -       (1,162)       -       (510)         - Gain/ (loss) arising on changes in fair value of hedging instruments designated as cash flow hedge (Refer note -5)       6,698       10,023       1,963       10,203       921       (3,421)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,361       53,316       67,384         14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878       8,878	10 Tax expense							
- Deferred       (701)       (493)       180       (1,543)       (113)       (131)         11 Profit after taxes       25,575       18,076       22,615       56,320       52,395       71,315         12 Other Comprehensive Income (OCI) (after taxes)       -       (1,162)       -       (1,162)       -       (510)         - Gain/ (loss) arising on changes in fair value of hedging instruments designated as cash flow hedge (Refer note -5)       -       (1,162)       -       (510)         6,698       10,023       1,963       10,203       921       (3,421)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,361       53,316       67,384         14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878       8,878			10,160	7,158	6,094	22,374	15,336	
11 Profit after taxes       25,575       18,076       22,615       56,320       52,395       71,315         12 Other Comprehensive Income (OCI) (after taxes)       - On acturial gains/ (losses) on employee benefits       - (1,162)       - (1,162)       - (510)         - Gain/ (loss) arising on changes in fair value of hedging instruments designated as cash flow hedge (Refer note -5)       - 6,698       10,023       1,963       10,203       921       (3,421)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,361       53,316       67,384         14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878       8,878			- (701)	- (493)	- 180	(1.543)	(113)	
12 Other Comprehensive Income (OCI) (after taxes)       - (1,162)       - (1,162)       - (510)         - Gain/ (loss) arising on changes in fair value of hedging instruments designated as cash flow hedge (Refer note -5)       6,698       10,023       1,963       10,203       921       (3,421)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,361       53,316       67,384         14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878       8,878								
- On acturial gains/ (losses) on employee benefits       - (1,162)       - (1,162)       - (1,162)       - (510)         - Gain/ (loss) arising on changes in fair value of hedging instruments designated as cash flow hedge (Refer note -5)       6,698       10,023       1,963       10,203       921       (3,421)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,361       53,316       67,384         14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878       8,878	TT FIOIL aller laxes		25,575	10,070	22,015	50,520	02,000	71,010
- Gain/ (loss) arising on changes in fair value of hedging instruments designated as cash flow hedge (Refer note -5)       6,698       10,023       1,963       10,203       921       (3,421)         - 6,698       8,861       1,963       9,041       921       (3,931)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,361       53,316       67,384         14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878				(1.100)		14 4 5 5		1540
designated as cash flow hedge (Refer note -5)       6,698       8,861       1,963       9,041       921       (3,931)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,361       53,316       67,384         14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878       8,878							-	
6,698       8,861       1,963       9,041       921       (3,931)         13 Total Comprehensive Income (after taxes)       32,273       26,937       24,578       65,361       53,316       67,384         14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878       8,878		ing instruments	6,698	10,023	1,963	10,203	921	(3,421)
14 Paid-up equity share capital (face value: ₹1 per share)       8,878       8,878       8,878       8,878       8,878			6,698	8,861	1,963	9,041	921	(3,931)
	13 Total Comprehensive Income (after taxes)		32,273	26,937	24,578	65,361	53,316	67,384
15 Basic and diluted earnings per equity share (₹) (Not annualised)       2.88       2.04       2.55       6.34       5.90       8.03	14 Paid-up equity share capital (face value: ₹1 per share)		8,878	8,878	8,878	8,878	8,878	8,878
	15 Basic and diluted earnings per equity share $(\overline{\mathbf{T}})$ (Not a	innualised)	2.88	2.04	2.55	6.34	5.90	8.03

See accompanying notes to the financial results







## TITAN COMPANY LIMITED

CIN : L74999TZ1984PLC001456 3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016

#### PART II

### Segment information for the quarter and nine months ended 31 December 2016

	Quarter	Quarter	Quarter	Nine months	Nine months	Yea
	ended	ended	ended	ended	ended	ended
	31-12-2016	30-09-2016	31-12-2015	31-12-2016	31-12-2015	31-03-2016
Segment Results						
Sales / Income from segments						
Watches	50,826	52,369	48,382	153,168	152,504	197,436
Jewellery	325,500	198,751	282,027	739,310	687,609	872,265
Evewear	9,065	9,519	8,068	29,633	27,753	37,452
Others	7,597	7,291	5,258	21,571	16,190	24,554
Corporate(Unallocated)	882	818	1,115	2,533	3,530	5,236
Total	393,870	268,748	344,850	946,215	887,586	1,136,943
Profit / (Loss) from segments before finance costs and taxes						
Watches	5,287	6,430	3,242	12,633	16,326	17,065
Jewellery	33,428	21,819	29,031	75.632	59,230	80,004
Eyewear	(294)	198	73	202	725	2,061
Others	(658)	(595)	(1,265)	(2,086)	(2,904)	(3,503
Total	37,763	27,852	31,081	86,381	73,377	95,627
Less : Finance costs	840	1,171	1,137	2,890	3,191	4,228
Unallocable expenditure net of unallocable income	1,889	1,940	1,055	6,340	2,568	3,308
Profit before taxes	35,034	24,741	28,889	77,151	67,618	88,091
Segment assets						
Watches	131,280	119.502	131.080	131,280	131.080	119,774
Jewellery	429,442	474,336	358,611	429,442	358,611	415,954
Eyewear	20,229	18,939	15,268	20,229	15,268	16,771
Others	31,802	31,445	27.597	31,802	27.597	27,563
Corporate(Unallocated)	143,336	104,059	132,816	143,336	132,816	54,072
Total	756.089	748,281	665,372	756.089	665,372	634,134
Segment liabilities	,					
Watches	53,225	51,033	45,524	53,225	45,524	41,967
Jewellery	262,735	206,860	235.529	262.735	235,529	213,804
Evewear	8,383	7,125	7,155	8,383	7,155	6,899
Others	7,810	7,123	6,728	7,810	6,728	6,045
Corporate(Unallocated)	2,254	90,123	4,869	2,254	4,869	12,897
Total	334,407	362,571	299,805	334,407	299,805	281,612

1 The financial results of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended by the Companies (Indian Accounting Standards) (Amendment) Rules, 2016. The Company adopted Ind AS from April 01, 2016, and accordingly, these financial results (including for all the periods presented in accordance with Ind AS 101 - First-time Adoption of Indian Accounting Standards) have been prepared in accordance with the recognition and measurement principles in Ind AS 34 - Interim Financial Reporting, prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India.

2 This statement is as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Limited Review, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 has been completed and the related Report forwarded to the Stock Exchanges. This Report does not have any impact on the above 'Results and Notes' for the nine months ended December 31, 2016 which needs to be explained.

3 The Company has announced Voluntary Retirement Scheme (VRS) to its employees during the period. The entire expenses relating to the same being exceptional are classified accordingly and accounted for in the period. Profit / (Loss) from segments before exceptional items, finance costs and taxes are as below for the nine months ended December 31, 2016:

Division	₹ Lakh
Watches	19,112
Jewellerv	76.982
Eyewear	590
Others	(1,454)
	95,230
Corporate (Unallocated)	(5,143)
	90,087

4 The Company is structured into four verticals namely Watches, Jewellery, Eyewear and others where -Others' include Precision Engineering, Machine Building, Clocks, Accessories and Fragrances. Accordingly, the Company has presented its segment results under these business segments.

5 The company uses derivative financial instruments (hedging instruments) to manage risks associated with gold price fluctuations relating to certain highly probable forecasted transactions (sales). The hedging instruments are initially measured at fair value, and are remeasured at subsequent reporting dates. Under the previous GAAP, changes in the fair value of these hedging instruments designated and effective as hedges of future cash flows were recognized directly in hedging reserves (grouped under reserves and surplus) which as per the Ind AS requirements are routed through Other Comprehensive Income. On occurrence of the forecast transaction (sales), the effective portion of these derivatives are adjusted against the sales (underlying hedged item) and ineffective portion is recognized as expense in the Statement of profit and loss.



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# TITAN COMPANY LIMITED

CIN: L74999TZ1984PLC001456

3. SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016

6. Reconciliation of profit between Ind AS and previous Generally Accepted Accounting Principles (GAAP)

SI No.	Nature of adjustments	Note - No.	Profit Reconciliation			
			Quarter ended 31-12-2015	Nine months ended 31-12-2015	Year ended 31-03-2016	
	Profit after tax as reported under previous GAAP		22,529	52,174	70,585	
1	Impact due to recognition of lease rentals on straight line basis	ii	136	384	448	
2	Effect of discounting of security deposit, employee loans and reclassification of land as operating lease	iii	18	4	(16)	
3	Impact due to recognition of revenue over the period in which services are rendered	iv	(16)	(31)	(40)	
4	Reclassification of actuarial gains / (losses), arising in respect of employee benefit schemes, to Other Comprehensive Income		-	-	633	
5	Tax adjustments		(52)	(136)	(295)	
	Profit under Ind AS (after tax) Other Comprehensive Income (after taxes)		22,615	52,395	71,315	
6	On acturial gains/ (losses) on employee benefits				(510)	
7	Gain/ (loss) arising on changes in fair value of hedging instruments designated as cash flow hedge (Refer note -5)		1,963	921	(3,421)	
	Total comprehensive income as reported under Ind AS		24,578	53,316	67,384	

Notes:

Ind AS 101 (First-time Adoption of Indian Accounting Standards) provides a suitable starting point for accounting in accordance with Ind AS and is required to be mandatorily followed by first-time adopters. Ind AS 101 allows first-time adopters exemptions from the retrospective application of certain requirements under Ind AS. The Company has applied the following exemptions in its standalone financial results

a. Property, Plant and Equipment were carried in the statement of financial position prepared under previous GAAP as at March 31, 2015. The Company has elected to regard such carrying amount as deemed cost at the date of transition i.e. April 01, 2015.

b. Under previous GAAP, investment in subsidiaries, joint venture and associate were stated at cost and provisions made to recognise the decline, other than temporary. Under Ind AS, the Company has elected to regard such carrying amount as at March 31, 2015 as deemed cost at the date of transition.

c. Under previous GAAP, non-current Investments were stated at cost. Where applicable, provision was made to recognise a decline, other than temporary, in valuation of such Investments. Under Ind AS, financial assets in equity instruments [other than those in (i) (b)] have been classified as Fair Value through Profit and Loss (FVTPL) through an irrevocable election at the date of transition.

d. Under previous GAAP, current investments were stated at lower of cost and fair value. Under Ind AS, these financial assets have been classified as FVTPL on the date of transition and fair value changes after the date of transition has been recognised in the statement of profit or loss.

- Under previous GAAP, lease payments on all operating leases were recognised as an expense on a straight line basis over the lease ii term. Under Ind AS, lease payments under operating leases recognised on a straight line basis as expense only if the payments to lessor vary because of factors other than expected general inflation.
- Under previous GAAP, employee loans were stated at the amount paid to the employees. Under Ind AS, employee loans are carried iii at amortised cost over the period of employee loans.

Under previous GAAP, leasehold land were recognised at cost in property, plant and equipment. Under Ind AS, leases of land are classified as operating leases and accordingly amortised over the period of lease.

Under previous GAAP, lease deposits were recognised at amount paid to lessors. Under Ind AS, lease deposits are carried at amortised cost over the period of deposits.

Under previous GAAP, revenue relating to EMG (Extended Maintenance Guarantee) and signing fees were recognised at the point of iv receipt / agreement respectively. Under Ind AS, EMG and signing fees is recognised in the accounting periods in which services are rendered

7. The figures of the previous periods have been regrouped/ recast, where necessary, to conform to the current period classification.

8. The unaudited standalone financial results of the Company for the period ended December 31, 2016 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at their meeting on February 07, 2017

> or and on behalf of the Board of Directors all

BHASKAR BHAT Managing Director

Bengaluru, February 07, 2017



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