

ACCELYA KALE SOLUTIONS LIMITED

Registered Office: Accelya Enclave, 685/2B & 2C, 1st Floor, Sharada Arcade, Satara Road, Pune - 411 037

CIN: L74140PN1986PLC041033 Tel: +91-20-6608 3777 Fax: +91-20-24231639

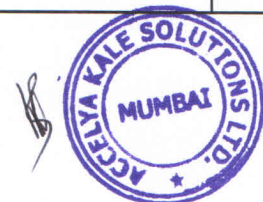
Email: investors@accelyakale.com Website: www.accelyakale.com

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 SEPTEMBER 2015
PART I

(Rs. in Lakhs)

Sr. No.	Particulars	Quarter Ended			Year Ended
		30 September 2015	30 June 2015	30 September 2014	30 June 2015
		(Unaudited)	(Audited Note 3)	(Unaudited)	(Audited)
1	Income from operations				
	a. Net Sales / Income from operations	7,977.29	7,506.44	7,355.04	30,167.54
	b. Other operating income	29.21	28.96	29.30	114.83
	Total income from operations (net)	8,006.50	7,535.40	7,384.34	30,282.37
2	Expenses				
	a. Employees benefit expenses	3,856.04	3,195.30	3,232.91	12,730.12
	b. Other expenditure	1,473.23	1,579.71	1,388.37	6,068.65
	c. Depreciation, amortisation and impairment	340.55	320.50	351.22	1,332.21
	d. Foreign exchange (gain)	(148.61)	(109.26)	(86.88)	(268.76)
	Total expenses	5,521.21	4,986.26	4,885.62	19,862.22
3	Profit from operations before other income, finance costs and exceptional items (1-2)	2,485.30	2,549.14	2,498.72	10,420.15
4	Other income	71.83	70.69	132.63	302.49
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	2,557.12	2,619.83	2,631.35	10,722.64
6	Finance costs	22.03	13.61	10.05	48.82
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	2,535.10	2,606.22	2,621.30	10,673.82
8	Exceptional Items (Net)	-	-	-	-
9	Profit from ordinary activities before Tax (7+8)	2,535.10	2,606.22	2,621.30	10,673.82
10	Tax expense	890.63	1,200.18	841.79	3,934.12
11	Net profit from ordinary activities after Tax (9-10)	1,644.47	1,406.04	1,779.51	6,739.70
12	Extraordinary items (net of tax expense)	-	-	-	-
13	Net profit for the period before prior period item (11-12)	1,644.47	1,406.04	1,779.51	6,739.70
14	Prior period item	-	-	-	-
15	Net profit for the period (13-14)	1,644.47	1,406.04	1,779.51	6,739.70
16	Paid up equity share capital (face value of Rs.10 each)	1,492.69	1,492.69	1,492.69	1,492.69
17	Reserves excluding revaluation reserve				10,014.94
18	Earnings per share (EPS) (of Rs. 10/- each) (not annualised) (Rs.)				
	Before extraordinary items				
	Basic	11.02	9.42	11.92	45.15
	Diluted	11.02	9.42	11.92	45.15
	After extraordinary items				
	Basic	11.02	9.42	11.92	45.15
	Diluted	11.02	9.42	11.92	45.15

See accompanying notes to the financial results





ACCELYA

Complexity Simplified

ACCELYA KALE SOLUTIONS LIMITED
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PART II

Sr. No.	Particulars	Quarter Ended			Year Ended
		30 September 2015	30 June 2015	30 September 2014	30 June 2015
		(Unaudited)	(Audited Note 3)	(Unaudited)	(Audited)
A	PARTICULARS OF SHAREHOLDING				
1	Public shareholding				
	Number of shares	3,782,966	3,782,966	3,782,966	3,782,966
	% of Shareholding	25.34%	25.34%	25.34%	25.34%
2	Promoters and promoter group shareholding				
	a) Pledged/Encumbered				
	Number of shares				
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0.00%	0.00%	0.00%	0.00%
	Percentage of shares (as a % of the total share capital of the company)	0.00%	0.00%	0.00%	0.00%
	b) Non-encumbered				
	Number of shares	11,143,295	11,143,295	11,143,295	11,143,295
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%
	Percentage of shares (as a % of the total share capital of the company)	74.66%	74.66%	74.66%	74.66%
B	Particulars				3 Months ended 30 September 2015
	INVESTOR COMPLAINTS				
	Pending at the beginning of the quarter				NIL
	Received during the quarter				7
	Disposed of during the quarter				7
	Remaining unresolved at the end of the quarter				NIL

Notes to the financial results

- The unaudited Consolidated financial results for the quarter ended 30 September 2015 were approved by the Board of Directors in its meeting held on 4 November 2015. The Statutory Auditors of the Company performed a review of these financial results in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India".
- The Company is an integrated business unit which addresses the travel and transportation vertical. This, in context of Accounting Standard 17 (AS 17) on Segmental Reporting, is considered to constitute one single primary segment.
- The audited figures for the preceding 3 months ended 30 June 2015 are the balancing figures between the audited figures in respect of the full financial year ended 30 June 2015 and the year to date figures upto the third quarter of that financial year.
- The shareholders of the Company at the Annual General Meeting held on 30 September 2015, approved the appointment of a) Ms. Neela Bhattacharjee as Managing Director of the Company and b) Mr. Vipul Jain and Mr. John Johnston as Non-Executive Directors of the Company w.e.f 1 October 2015.
- The financial results of the Company on a stand-alone basis for the quarter ended 30 September 2015 are summarised below.

		(Rs. in Lakhs)		
Particulars	Quarter Ended			Year Ended
	30 September 2015	30 June 2015	30 September 2014	30 June 2015
	(Unaudited)	(Audited Note 3)	(Unaudited)	(Audited)
Total income from operations (net)	7,258.28	6,790.61	6,614.66	27,227.63
Profit (+) / Loss (-) from Ordinary Activities before Tax	2,602.10	3,328.21	3,167.76	11,147.42
Net Profit (+)/Loss (-) for the period	1,751.54	2,172.79	2,425.19	7,571.53

- Product development cost has been netted off against employee and other direct cost. Figures for the previous periods/year have been regrouped/reclassified wherever necessary to make them comparable.

For Accelya Kale Solutions Limited

Neela Bhattacharjee
 Managing Director

Place: Mumbai
 Date : 4 November 2015

DIN: 01912483



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STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 SEPTEMBER 2015

PART I

(Rs. in Lakhs)

Sr. No.	Particulars	Quarter Ended			Year Ended
		30 September 2015	30 June 2015	30 September 2014	30 June 2015
		(Unaudited)	(Audited Note3)	(Unaudited)	(Audited)
1	Income from operations				
	a. Net sales / income from operations	7,253.49	6,783.69	6,608.92	27,204.76
	b. Other operating income	4.79	6.92	5.74	22.87
	Total income from operations (net)	7,258.28	6,790.61	6,614.66	27,227.63
2	Expenses				
	a. Employees benefit expenses	3,528.04	2,925.74	2,988.94	11,726.59
	b. Other expenditure	1,164.21	1,334.19	1,232.69	5,390.21
	c. Depreciation, amortisation and impairment	339.78	319.61	350.46	1,329.15
	d. Foreign exchange (gain)	(135.92)	(138.57)	(78.55)	(275.03)
	Total expenses	4,896.11	4,440.96	4,493.54	18,170.92
3	Profit from operations before other income, finance costs and exceptional items (1-2)	2,362.17	2,349.65	2,121.12	9,056.71
4	Other income	260.65	68.58	1,055.05	1,211.22
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	2,622.82	2,418.23	3,176.17	10,267.93
6	Finance costs	20.72	12.21	8.41	42.70
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	2,602.10	2,406.02	3,167.76	10,225.23
8	Exceptional Items (Net)	-	922.19	-	922.19
9	Profit from ordinary activities before Tax (7+8)	2,602.10	3,328.21	3,167.76	11,147.42
10	Tax expense	850.56	1,155.42	742.57	3,575.89
11	Net profit from ordinary activities after Tax (9-10)	1,751.54	2,172.79	2,425.19	7,571.53
12	Extraordinary items (net of tax expense)	-	-	-	-
13	Net profit for the period before prior period item (11-12)	1,751.54	2,172.79	2,425.19	7,571.53
14	Prior period item	-	-	-	-
15	Net profit for the period (13-14)	1,751.54	2,172.79	2,425.19	7,571.53
16	Paid up equity share capital (Face value of Rs.10 each)	1,492.69	1,492.69	1,492.69	1,492.69
17	Reserves excluding revaluation reserve				7,963.23
18	Earnings per share (EPS) (of Rs. 10/- each) (not annualised) (Rs.)				
	Before extraordinary items				
	Basic	11.73	14.56	16.25	50.73
	Diluted	11.73	14.56	16.25	50.73
	After extraordinary items				
	Basic	11.73	14.56	16.25	50.73
	Diluted	11.73	14.56	16.25	50.73
See accompanying notes to the financial results					





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PART II

Sr. No.	Particulars	Quarter Ended			Year Ended
		30 September 2015	30 June 2015	30 September 2014	30 June 2015
		(Unaudited)	(Audited Note3)	(Unaudited)	(Audited)
A	PARTICULARS OF SHAREHOLDING				
1	Public shareholding				
	Number of shares	3,782,966	3,782,966	3,782,966	3,782,966
	% of Shareholding	25.34%	25.34%	25.34%	25.34%
2	Promoters and promoter group shareholding				
	a) Pledged/Encumbered				
	Number of shares				
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0.00%	0.00%	0.00%	0.00%
	Percentage of shares (as a % of the total share capital of the company)	0.00%	0.00%	0.00%	0.00%
	b) Non-encumbered				
	Number of shares	11,143,295	11,143,295	11,143,295	11,143,295
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%
	Percentage of shares (as a % of the total share capital of the company)	74.66%	74.66%	74.66%	74.66%

	Particulars	3 Months ended
		30 September 2015
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	NIL
	Received during the quarter	7
	Disposed of during the quarter	7
	Remaining unresolved at the end of the quarter	NIL

Notes to the financial results

1	The unaudited standalone financial results for the quarter ended 30 September 2015 were approved by the Board of Directors in its meeting held on 4 November 2015. The Statutory Auditors of the Company performed a review of these financial results in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India".
2	The Company is an integrated business unit which addresses the travel and transportation vertical. This, in context of Accounting Standard 17 (AS 17) on Segmental Reporting, is considered to constitute one single primary segment.
3	The audited figures for the preceding 3 months ended 30 June 2015 are the balancing figures between the audited figures in respect of the full financial year ended 30 June 2015 and the year to date figures upto the third quarter of that financial year.
4	The shareholders of the Company at the Annual General Meeting held on 30 September 2015, approved the appointment of a) Ms. Neela Bhattacharjee as Managing Director of the Company and b) Mr. Vipul Jain and Mr. John Johnston as Non-Executive Directors of the Company w.e.f 1 October 2015.
5	Exceptional item of Rs 922.19 lakhs during the quarter ended 30 June 2015 represents the reserves of the wholly owned subsidiary, Kale Revenue Assurance Services Limited (KRAS) which was liquidated during that quarter.
6	Other Income for the quarter ended 30 September 2015 includes Rs. 195 lakhs as dividend received from subsidiary company.
7	Product development cost has been netted off against employee and other direct cost. Figures for the previous periods/year have been regrouped/reclassified wherever necessary to make them comparable.

For Accelya Kale Solutions Limited


Neela Bhattacharjee
Managing Director
DIN: 01912483

Place: Mumbai

Date : 4 November 2015

B S R & Co. LLP

Chartered Accountants

5th Floor, Lodha Excelus,
Apollo Mills Compound
N. M. Joshi Marg, Mahalaxmi
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India

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Review Report

To the Board of Directors Accelya Kale Solutions Limited

- 1 We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Accelya Kale Solutions Limited ('the Company' or 'the Parent Company') and its subsidiaries [collectively referred to as 'the Group'] for the quarter ended 30 September 2015, except for the disclosures regarding 'Public Shareholding' and 'Promoter & Promoter Group Shareholding' which have been traced from the disclosures made by the management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors in their meeting held on 4 November 2015. Our responsibility is to issue a report on the Statement based on our review.
- 2 We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3 Based on our review conducted as above, nothing has come to our attention that caused us to believe that the accompanying Statement of unaudited consolidated financial results for the quarter ended 30 September 2015 prepared in accordance with accounting standards notified pursuant to Companies (Accounting Standards) Rules 2006 which continue to apply under the section 133 of the Companies Act, 2013 read with rule 7 of the Companies (Accounts) Rules, 2014 and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **B S R & Co. LLP**
Chartered Accountants

Firm's Registration No: 101248W/W-100022



Bhavesh Dhupelia
Partner

Membership No: 042070

Mumbai
4 November 2015

B S R & Co. LLP

Chartered Accountants

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Apollo Mills Compound
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Mumbai - 400 011
India

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Review report

To the Board of Directors of Accelya Kale Solutions Limited

1. We have reviewed the accompanying statement of unaudited financial results ('the Statement') of Accelya Kale Solutions Limited ('the Company') for the quarter ended 30 September 2015, except for the disclosures regarding 'Public Shareholding' and 'Promoter & Promoter Group Shareholding' which have been traced from the disclosures made by the management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors in their meeting held on 4 November 2015. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results for the quarter ended 30 September 2015 prepared in accordance with accounting standards notified pursuant to Companies (Accounting Standards) Rules 2006 which continue to apply under the section 133 of the Companies Act, 2013 read with rule 7 of the Companies (Accounts) Rules, 2014 and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **B S R & Co. LLP**

Chartered Accountants

Firm's Registration No: 101248W/W-100022

B. H. Dhupelia

Bhavesh Dhupelia

Partner

Membership No: 042070

Mumbai
4 November 2015

Accelya Kale Consolidated Income for Q1 at Rs. 798 Million

Quarter Highlights:

- Neela Bhattacharjee takes over as Managing Director from 1st October 2015
- Vipul Jain and John Johnston appointed on Accelya Kale Board as Directors
- LATAM Airlines Group selects REVERA® PRA to standardise revenue accounting process across the group

Mumbai, 4th November 2015: Accelya Kale Solutions Limited, an Accelya group company and leading provider of financial and business intelligence solutions to the Airline and Travel industry, has recorded consolidated operating income of Rs. 797.73 million for the first quarter ended September 2015 compared to Rs. 750.64 million in June 2015. Consolidated PAT stood at 164.44 million compared to Rs. 140.60 million in the sequential period.

For the quarter ended September 2014, the consolidated operating income and PAT was Rs 735.50 million and Rs 177.95 million respectively.

Commenting on the performance, **Ms. Neela Bhattacharjee, Managing Director** said, “We are happy to report a rise in the revenue and profitability in this quarter. In the coming quarters we expect our performance to be steady.”

Accelya Kale provides comprehensive financial and business intelligence solutions to the airline industry. Accelya Kale’s solutions are available as hosted and outsourced in pay-per-use models. These innovative models are beneficial for customers since they reduce upfront capital investments. The return on investment on the pay-per-use model is quite fast since the business benefits of the solution pays for itself. Accelya Kale thereby partners with customers in sharing risks and rewards.

About Accelya Kale

Accelya Kale Solutions Limited (formerly known as Kale Consultants Limited) is part of the Accelya Group. Visit us at: www.accelyakale.com



About Accelya

Accelya is a leading provider of financial and business intelligence solutions to the Airline and Travel industry. Accelya helps airline and travel companies manage their financial processes and gain insights into their business performance.

Accelya's expertise spans across all critical airline financial processes - BSP Processing, Revenue Accounting, Audit & Revenue Recovery, Card Management, Miscellaneous Billing, Cost Management and Business Intelligence. Accelya partners with airlines right from the time a ticket or an air waybill is issued, all the way through its entire financial life cycle, until the data is converted into actionable decision support.

With over 200 airline customers, our operations are spread across 9 countries and Accelya employs over 2000 professionals worldwide.

Accelya has been voted as 'Reader's Choice Company 2015' and 'IT Company of the Year 2014' at Air Transport News Awards and 'Information Technology for the Air Cargo Industry' at ACW World Air Cargo Awards 2014.

For more details visit www.accelya.com

For additional information, please contact:

<p><u>INVESTORS:</u> Gurudas Shenoy Chief Financial Officer Accelya Kale Solutions Ltd. Tel: +91-22-67808888 Email: investors@accelyakale.com</p>	<p><u>MEDIA:</u> Mitul Mehta Senior Vice President - Marketing Accelya Kale Solutions Ltd Tel: +91-22-67808888 Email: media@accelyakale.com</p>
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Safe Harbor:

Certain statements in this release concerning our future growth prospects are forward-looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost

Accelya Kale Solutions Limited CIN: L74140PN1986PLC041033
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Handwritten signature



advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

