## S.R. BATLIBOI & ASSOCIATES LLP

**Chartered Accountants** 

12th & 13th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru-560 001, India

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#### Limited Review Report

Review Report to The Board of Directors Subex Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Subex Limited ('the Company') for the quarter ended September 30, 2015 (the "Statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting", [specified under section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014] and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. We draw attention to Note 3 to the Statement regarding the management's assessment of trade receivables amounting to ₹ 18,030 Lakhs and advances amounting to ₹ 1,911 Lakhs from one of its subsidiaries that has been considered good and recoverable based on the future operational plans and projected cash flows, and that there is no diminution, other than temporary, in the carrying value of its investment, amounting to ₹ 12,496 Lakhs in the said subsidiary and hence no provision has been made at this stage for reasons stated in the said note.

Our conclusion is not qualified in respect of the above matter.

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For S.R. BATLIBOI & ASSOCIATES LLP ICAl Firm registration number: 101049W

Chartered Accountants

per Sunil Bhumralkar

Partner

Membership No.: 35141

Place: Mumbai

Date: November 02, 2015

155	38	348	29 (521)	50 397	298 1,298	Tax expense (net) Net Profit/(Loss) for the period/year (7-8)	φ &
(2,685)	(2,512)	2,043	(492)	447	1,596	Profit/(Loss) from ordinary activities after finance costs before tax (5-6)	7
3,352 1,819	1,696 945	(1,399) 596	850 454 <b>1,304</b>	(475) 292 (183)	(924) 304 ( <b>620</b> )	Finance costs Interest on FCCBs (net) (refer note 2(b) & 2(d)) Other finance costs Total finance cost	වීම ර
278 2,486	90 <b>129</b>	133 1,240	44 812	77 264	56 <b>976</b>	Other income Profit/(Loss) from ordinary activities before finance costs and tax (3+4)	4 12
28,359	13,157	1,107	768	187	920	Profit/(Loss) from operations before other income, finance costs and tax (1-2)	ω
1,530 7,406 11,788 5,308 2,068	377 3,666 6,023 2,384 135 572	56 4,137 5,482 2,253 132 537	375 1,798 3,010 1,541 6,986	3 2,026 2,821 1,073 66 254	53 2,111 2,661 1,180 66 283 <b>6,354</b>	Expenses  Cost of hardware, software and support charges  Employee benefits expense and sub-contract charges  Marketing and allied service charges  Other expenditure  Depreciation and amortisation expense  Exchange fluctuation loss (net)  Total expenses	G G G G B 2
30,567	13.196	13,704	7,754	6,430 6,430	7,274 7,274	Total income from operations (net)	
2015 Audited	2014 Unaudited	2015 Unaudited	2014 Unaudited	Unaudited Unaudited	Unaudited	Income from operations  Net sales/ income from operations	-
₹ in Lakhs unless otherwise stated onths ended Previous year ended March 31,	(₹ in Lakhs u	alone Year to date figures for the six months ended September 30,	Standalone Corresponding 3 months ended September 30,	Preceding 3 months ended June 30,	3 months ended September 30,	Particulars	_
		560 037 ember <b>30, 2015</b>	abisanahalli, Bangalore - six months ended Sept	Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037 Statement of Standalone Unaudited Results for the quarter and six months ended September 30, 2015	d office: RMZ Ecoworld, andalone Unaudited Res		PARTI

Equity (face value of ₹ 104-)  Esserves excluding revaluation reserves as per balance sheet of revious accounting year  revious accounting year  Freedungs (Loss) per share (of ₹ 104- each) (not annualised in case the interim periods):  Basic  Diluted	Pa	Particulars	3 months ended September 30, 2015	ended June 30, 2015	months ended September 30, 2014	Year to date figures for the six months ended September 30,	September 30,
Eserves excluding revaluation reserves as per balance sheet of revious accounting year armings/(Loss) per share (of ₹ 10/- each) (not annualised in case the interim periods):  Basic Oblituded Object (Refer Note 2(f))  Samonths ended September 30, ended June 30, 2015  ARTICULARS OF SHAREHOLDING Spire shareholding (Refer Note 5) (Refer Note 2(f))  Sumber of shares and promoter group shareholding (Refer Note 5) (appendix good of the total shareholding of promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter group)  Tecentage of shares (as a % of the total share capital of the unpany) promoter (accided under clause 40A of the unpany) promoter (accided unde		up share capital	Unaudited	Unaudited	Unaudited	ited	ited Unaudited
eserves excluding revaluation reserves as per balance sheet of revious accounting year arrivals are considered as a feet interim periods):    3 months ended   Preceding 4 mon		quity (face value of ₹ 10/-)	26,402	19,891		16,910	5,910
the interim periods):  Basic  Diluted  3 months ended  0.54  0.20  3 months ended  0.54  0.20  2015  ARTICULARS OF SHAREHOLDING  blit shareholding: '(Refer Note 20))  4 monters and promoter group shareholding (no total shareholding)  2015  2015  2015  2015  2015  2015  2015  2015  2015  2016  2019  2016  2019		erves excluding revaluation reserves as per balance sheet of ious accounting year		•			
Basic   0.51	12 Ear	ings/(Loss) per share (of ₹ 10/- each) (not annualised in case in interim periods):					,
ARTICULARS OF SHAREHOLDING  blit shareholding:* (Refer Note 2(f))  umber of shares  creentage of shareholding (to total shareholding)  promoters and promoter group shareholding (Refer Note 5)  claged/Encumbered  umber of shares  creentage of shares (as a % of the total shareholding of promoter diversity of shares (as a % of the total shareholding of promoter diversity of shares (as a % of the total shareholding of promoter diversity of shares (as a % of the total share capital of the mpany)  on-neumbered  unmber of shares (as a % of the total share capital of the mpany)  orecentage of shares (as a % of the total share capital of the mpany)  ercentage of shares (as a % of the total share capital of the mpany)  ore of shares (as a % of the total share capital of the mpany)  recentage of shares (as a % of the total share capital of the mpany)  ore of shares (as a % of the total share capital of the mpany)  recentage of shares (as a % of the total share capital of the mpany)  ore of moderlying equity shares or GDRs)  bal Depository Receipts  umber of underlying equity shares  on 0.00%  on 0.00	(a) - B <sub>1</sub>	uted	0.61 0.54	0.20 0.20		(0.31)	(0.31) 0.83
PARTICULARS OF SHAREHOLDING PARTICULARS OF SHAREHOLDING PARTICULARS OF SHAREHOLDING Pathic shareholding:* (Refer Note 2(f))  Number of shares Promoters and promoter group shareholding (Refer Note 5) Pledged/Emcumbered Number of shares Percentage of shares (as a % of the total shareholding of promoter proup) Procentage of shares (as a % of the total shareholding of promoter company) Non-encumbered Number of Shares Percentage of shares (as a % of the total shareholding of promoter proup) Percentage of shares (as a % of the total shareholding of promoter company) Non-encumbered Non-encumbered Number of Shares Percentage of shares (as a % of the total share capital of the company) Non-encumber of shares (as a % of the total shareholding of promoter and promoter group) Percentage of shares (as a % of the total share capital of the company) Percentage of shares (as a % of the total share clause 40A of the listing agreement (excludes underlying shares for GDRs) Global Depository Receipts Number of underlying equity shares Percentage of share holding NYESTOR COMPLAINTS  Particulars  3 Months ended September 30, 2015 Nil	PART II					(1.0.0)	
PARTICULARS OF SHAREHOLDING PUBLIC shareholding:* (Refer Note 2(f))  Number of shares Percentage of shareholding (to total shareholding)  Promoters and promoter group shareholding (Refer Note 5)  PledgedEncumbered  Number of shares  Percentage of shares (as a % of the total shareholding of promoter group)  Percentage of shares (as a % of the total share capital of the company)  Non-encumbered  Number of Shares  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total shareholding of promoter capital of the company)  Percentage of shares (as a % of the total shareholding of promoter capital of the company)  Percentage of shareholding of the total shareholding of prom			3 months ended	Preceding 3 months	Corr	Corresponding 3	esponding 3 Year to date figures for the six months ended
PARTICULARS OF SHAREHOLDING Public shareholding:* (Refer Note 2(f))  Number of shares - Percentage of shares (as a % of the total shareholding of promoter group) - Percentage of shares (as a % of the total shareholding of promoter group) - Percentage of shares (as a % of the total share capital of the company) - Non-encumbered - Number of Shares - Percentage of shares (as a % of the total share capital of the company) - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company) - Percentage of shares (as a % of the total share capital of the company) - Percentage of shares (as a % of the total share capital of the company) - Percentage of share holding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)  Global Depository Receipts - Number of underlying equity shares - Number of underlying equity shares - Percentage of share holding - Percentage of share holding - Number of underlying of the quarter - Percentage of share holding - Nill Nill Nill Nill - Nill Nill Nill Nill - Nill Nill Nill Nill - Nill Nill Nill - Nill Nill Nill - Nill Nill Nill Nill - Nill Nill Nill Nill - Nill Nill Nill Nill Nill Nill Nill Nil			2015	2015	Sept	September 30,	
- Number of shares - Percentage of shareholding (to total shareholding) - Percentage of shareholding (to total shareholding) - Percentage of shares - Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company) - Non-encumbered - Number of Shares - Percentage of shares (as a % of the total share capital of the promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company) - Percentage of shares (as a % of the total share capital of the company) - Percentage of shares (as a % of the total share capital of the company) - Percentage of shares (as a % of the total share capital of the company) - Percentage of share holding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)  Global Depository Receipts - Number of underlying equity shares - Percentage of share holding - Percentage of share ho		TICULARS OF SHAREHOLDING ic shareholding:* (Refer Note 2(f))		4010		2014	2014 2015
Promoters and promoter group shareholding (Refer Note 5)  Pledged/Encumbered  Number of shares  Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total share capital of the company)  Non-encumbered  Number of Shares  Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total share capital of the company)  * Total public shareholding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)  Global Depository Receipts  Number of underlying equity shares  Number of share holding  Percentage of share holding  NVESTOR COMPLAINTS  Particulars  Particulars  Pending at the beginning of the quarter  Nill  N		moer of shares centage of shareholding (to total shareholding)	242,536,381 99.50%	197,692,784 99.39%		163,882,320 96.92%	163,882,320 242,536,381 96.92% 99.50%
- Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company) - Percentage of shares (as a % of the total share capital of the company) - Non-encumber of Shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company) - * Total public shareholding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)  Global Depository Receipts - Number of underlying equity shares - Number of underlying equity shares - Percentage of share holding - Null Nill Nill Nill Nill Nill Nill Nill Ni		ged/Encumbered					
-Percentage of shares (as a % of the total share capital of the company)  Non-encumbered -Number of Shares -Percentage of shares (as a % of the total shareholding of promoter and promoter group) -Percentage of shares (as a % of the total shareholding of promoter and promoter group) -Percentage of shares (as a % of the total share capital of the company) * Total public shareholding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)  Global Depository Receipts -Number of underlying equity shares -Number of underlying equity shares -Percentage of share holding -Percentage of shares -Per	- Pe	rentage of shares (as a % of the total shareholding of promoter romoter group)	974,044 100%	974,044 100.00%		4,974,044 100.00%	4,974,044 974,044 100.00% 100.00%
Non-encumbered Number of Shares Percentage of shares (as a % of the total shareholding of promoter and promoter group) Percentage of shares (as a % of the total share capital of the company) *Total public shareholding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)  Global Depository Receipts Number of underlying equity shares Percentage of share holding  INVESTOR COMPLAINTS  Particulars  Particulars  Pending at the beginning of the quarter Disposed off during the quarter  Disposed off during the quarter  Nil Nil Nil Nil Nil Nil Nil Nil Nil Ni	- Pe	centage of shares (as a % of the total share capital of the					
- Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company) - Percentage of shares (as a % of the total share capital of the company) - Total public shareholding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)  Global Depository Receipts - Number of underlying equity shares - Number of underlying equity shares - Percentage of share holding - Percentage of share holding - Percentage of the quarter - Perding at the beginning of the quarter - Pending at the beginning of the quarter - Pending at the during the quarter - Received during the quarter - Nil	(b) No.	encumbered nber of Shares	0.40%	0.49%		2.94%	2.94% 0.40%
- Percentage of shares (as a % of the total share capital of the company)  * Total public shareholding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)  Global Depository Receipts  - Number of underlying equity shares  - Number of share holding  - Percentage of share holding  INVESTOR COMPLAINTS  Particulars  Particulars  Pending at the beginning of the quarter  Received during the quarter  Disposed off during the quarter  Nil	and	zentage of shares (as a % of the total shareholding of promoter romoter group)	0.00%	0.00%		0.00%	0.00%
* I total public shareholding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)  Global Depository Receipts - Number of underlying equity shares - Percentage of share holding  INVESTOR COMPLAINTS  Particulars  Pending at the beginning of the quarter Received during the quarter Disposed off during the quarter Nill Nill Nill Nill Nill Nill Nill Nil	com	entage of shares (as a % of the total share capital of the any)	0.00%	0.00%		0.00%	0.00%
Fending at the beginning of the quarter  Perceived during the quarter Disposed off during the quarter Disposed off during the quarter Nill Nill Nill Nill Nill Nill Nill Nil	listir.	al public shareholding as defined under clause 40A of the  3 agreement (excludes underlying shares for GDRs)				<u></u>	
Perticulars  Particulars  Perding of share holding  0.10%  INVESTOR COMPLAINTS  Particulars  Particulars  Pending at the beginning of the quarter Received during the quarter Disposed off during the quarter Nil Nil Nil Nil	3 Glob	d Depository Receipts					
Particulars  Perding at the beginning of the quarter Received during the quarter Disposed off during the quarter Nil Nil Nil	- Per	iber of underlying equity shares entage of share holding	243,207	243,207		243,207	N
	BINV	STOR COMPLAINTS	2.20%	0.1270		0.14%	0.14%
	Part		3 Months ended				
	Pend	the quarter	Nil				
	Disp	Disposed off during the quarter	Zii				

151.515	152,468		
56,172	39,212	TOTAL - ASSETS (1+2)	Γ
2,176	1,829	Sub-fotal - current assets	
869	795	(d) Other current assets	_
143	132	(c) Short-term loans & advances	_
52,984	36,456	(b) Cash and bank balances	_
			_
95,343	113,256		
13,047	30,680		
4,512	4,906	_	_
77.234	77,234	(c) Long-term loans & advances	_
660	436		
4049040			
151 515	152.468	ΑΥΙΑΙ - EXOLITAND LIABILITIES (1+2+3)	
61,560	60,244	TOTAL POLITY AND LABOR STORY	
225	468	Sub-total - Current liabilities	
3,131	2,250		_
45,697	46,064		_
12,507	11,462		_
		(a) Short-term borrowings	
61,063	49,171	3 Current liabilities	
320	308	Sub-total - Non-current liabilities	_
8,287	7,982		_
52,456	40,881	(b) Other long-term liabilities	
28,892	43,053		
10,600	16,651		_
18,292	26,402		
Audited	Unaudited	A EQUITY AND LIABILITIES	
March 31, 2015	September 30,2015		
As at	As at	Particulars	
(₹in Lakhs unless otherwise stated)	(₹in Lakhs un		Т
		Statement of standalone assets and liabilities	
		Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037	
		CT PAGETY	

# Notes:

The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on November 2, 2015.

- (a) Pursuant to the approval of the holders of "US\$ 180 Million 2% convertible unsecured bonds", [of which US\$ 39 Million was outstanding ("FCCBs I")] and "US\$ 98.7 Million 5% convertible unsecured bonds", [of April 27, 2012 and requisite approvals of the bond holders, the maturity period of the un-exchanged portion of FCCBs I of US\$ 1 Million and FCCBs II of US\$ 1.4 Million stands extended to March 09, 2017, with its FCCBs III, principal amount of US\$ 36.321 Million was mandatorily converted into equity shares at the aforesaid conversion price on July 07, 2012. Further, pursuant to the approval of the Reserve Bank of India dated July 07, 2017, having an interest rate of 5.70% p.a. payable semi-annually, an exchange rate for conversion of ₹ 56.05/US\$ and an equity conversion price of ₹ 22.79 per equity share. In accordance with the terms of which US\$ 54.8 Million was outstanding ("FCCBs II")], at their respective meetings held on July 05, 2012 and exchange offers received under the exchange offer memorandum dated June 13, 2012, holders of US\$ 38 Million out of FCCBs I and US\$ 53.4 Million out of FCCBs II offered their bonds for exchange. Consequently, secured bonds with a face value of US\$ 127.721 Million ("FCCBs II") were issued with maturity date of
- (b) The bond holders in their respective meetings have approved the deferral of aggregate interest of US\$ 11.22 Million ( 🔻 7,356.23 Lakhs) in respect of FCCBs III for the period July 6, 2012 to January 5, 2016 till redemption date of the bonds, being July 07, 2017. Accordingly, interest on FCCBs III included under finance costs in the above results is due for payment on July 07, 2017.
- (c) The Board in its meeting held on May 14, 2015 has approved the reset of conversion price of the FCCBs III, which are convertible into equity shares of the Company, from ₹ 22.79 to ₹ 13.00 per equity share. Subsequently, the reset of the conversion price has been approved by the shareholders in the annual general meeting held on June 19, 2015 and the bondholders in their meeting held on August 5, 2015. The Board in its meeting held on August 26, 2015 has approved August 26, 2015 as the effective date of reset of conversion price of ₹ 13 per share and that such conversion of all the FCCBs into equity shares shall be undertaken no

exchange rate of ₹ 56.05 with a conversion price of ₹ 13 per equity share. As a result of the aforesaid reset of conversion price, the said bonds with outstanding face value of US \$ 59.93 Million as at September 30, 2015 would potentially be converted into 258,411,245 equity shares at an

US\$ 15.10 Million during the quarter ended September 30, 2015 and US\$ 6.50 Million during the quarter ended June 30, 2015 and US\$ 9.87 Million into equity shares of the Company during the period September 2012 to March 31, 2015. (d) Interest on FCCBs for the quarter and six months ended September 30, 2015 is net of reversal of interest accrued but not due amounting to ₹ 1,715.49 Lakhs and ₹ 2,897.55 Lakhs respectively (Quarter and six months ended September 30, 2014: Nil and Nil respectively) in relation to FCCBs III which has been written back as the same is considered no longer payable due to the conversion of FCCBs III with a face value of

(e) The face value of FCCBs outstanding as on September 30, 2015 is as follows:

1		
40.881	62.33	A C 144
39,307	59.93	Total
918	1.40	FCCBs III
656	1.00	FCCBs II
√ In Lakins	HOTHER GOOD	FCCBs I
	II'S Million	Particulars

Of the outstanding FCCBs III of US\$ 91.40 Million as of July 2012, US\$ 31.47 Million have been converted till the quarter and six months ended September 30, 2015.

00,100,707				
65 100 454	₹ 13.00	₹ 56.0545	15.10	
13,987,461	144.17			Lyuaner ended September 30, 2015
15 790 31	₹ 77 70	₹ 56.0545	6.50	
10,282,613	1 44.17	21 00:00		Quarter ended June 30, 2015
1/200	₹ 22 70	₹ 56 0545	0.62	
1,58,58	1 44.17			C1+102
7 000 001	₹ 22 70	₹ 56.0545	3.25	2017 15
			â	2012-13
No. of equity shares	Conversion price	Conversion rate	US\$ Million	
		Commission	FCCBs converted	Financial year/ period

(f) With regard to conversion of 20,265,857 equity shares during the quarter and six months ended September 30, 2015 and 1,598,745 equity shares during the year ended March 31, 2015 as the conversion was recorded by the registrar on October 15, 2015, and April 10, 2015 respectively, it has not been included in part II (Particulars of shareholding) above.

- During the financial year ended March 31, 2015, considering the future operational plan and projected cash flows, management of Subex Limited considered it's dues from its subsidiary viz., Subex Americas Inc., the necessary approvals in this regard. This is an Emphasis of Matter in the Limited Review Report of the Statutory Auditors on the Unaudited Standalone Results. this stage. Further, during the quarter, the management has also initiated necessary steps for setting off of certain amounts payable against the amounts receivable from Subex America Inc., and is confident of obtaining recoverable and that there is no diminution other than temporary in the carrying value of investment of ₹ 12,496 Lakhs in Subex Americas Inc., as at September 30, 2015 and accordingly, no provision has been made at subsidiary of ₹ 12,496 Lakhs and accordingly, no provision was required to be made. The management continues to believe that trade receivables of ₹ 18,030 Lakhs and advances of ₹ 1,911 Lakhs are good and pertaining to trade receivables and advances as good and recoverable. Further based on the management's assessment, there was no diminution, other than temporary, in the carrying value of its investment in the said
- The Company has only single business segment with respect to software products and related services and hence has not made any additional segment disclosures.
- Details of Promoters and promoter group shareholding are as per the reports furnished by the Registrar and Transfer Agents of the Company.

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The figures of the previous period up to March 31, 2015 were audited/ reviewed by a firm of Chartered Accountants other than S.R. Batliboi & Associates LLP. Previous period/year figures have been regrouped/ reclassified, wherever necessary to confirm to current period's classification

Mumbai

Date: November 02, 2015

For further details on the results, please visit our website: www.subex.com

By Order of the Board

\* Bb

Surpet Singh
Managing Director & CEO

### S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

12th & 13th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru-560 001, India

Tel: +91 80 6727 5000 Fax: +91 80 2210 6000

#### **Limited Review Report**

Review Report to The Board of Directors Subex Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results of Subex Group comprising Subex Limited ('the Company') and its subsidiaries (together, 'the Group'), for the quarter ended September 30, 2015 (the "Statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 Interim Financial Reporting [specified under section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014] and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. We draw attention to Note 4 to the Statement regarding the management's assessment that, considering future operational plans and projected cash flows, the goodwill amounting to ₹ 18,606 Lakhs arising from consolidation of one of the Company's subsidiaries, is not impaired and hence no provision has been made at this stage for reasons stated in the said note.
  Our conclusion is not qualified in respect of the above matter.

Bengaluru

For S.R. BATLIBOI & ASSOCIATES LLP ICAI Firm registration number: 101049W

Chartered Accountants

per Sunil Bhumralkar

Partner

Membership No.: 35141

Place: Mumbai

Date: November 02, 2015

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Net Profit/(Loss) for the period/year (7-8)	Tax expense (net)	TO ALL THE PARTY OF THE PARTY O	Profit/(Loss) from ordinary activities after finance costs before tax (5-6)		Total finance costs	Finance costs Interest on FCCBs (net) (refer note 3 (b) & (d)) Interest on term loan Other finance costs	costs and tax (3+4)	Profit/(Loss) from ordinary activities before finance	Other income	finance costs and tax (1-2)	Description of the second of t	Total expenses	Exchange fluctuation (gain)/loss (net)	Depreciation and amortisation expense	Other expenditure	Employee benefits expense and sub-contract charges (refer note 7)	Cost of hardware, software and support charges	Expenses	Total income from operations (net)	Income from operations  Net sales/ income from operations			Particulars			
1,560	637		2,197		(356)	(924) 244 324		1,841	11	1,830		6,124	(228)	105	1.883	4,287	77		7,954	7,954	Unaudited	2015	3 months ended September 30,			ered office: RMZ Ecowo Consolidated Unauditee
(475)	200		(275)		68	(475) 231		(207)	33	(240)		7,591	1,176	102	1,760	4,534	19		7,351	7,351	Unaudited	2015	Preceeding 3 months ended June 30,			SUBEX LTD orld, Outer Ring Road, D Results for the quarte
962	94		1,056		1 537	850 214 473		2,593	1	2,592		6,458	(343)	101	2.034	4,279	387		9,050	9,050	Unaudited	2014	Corresponding 3 months ended September 30,	Cons		SUBEX LTD  Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037  Statement of Consolidated Unaudited Results for the quarter and six months ended September 30,
1,085	837		1,922	(=00)	(288)	(1,399) 475 636		1,634	44	1,590				207	3.643	8,821			15,305	15,305	Unaudited	2015	Year to date figur ended Sej	Consolidated		lore - 560 037 d September 30, 2015
(1,098)	161		(937)			) 1,696 411 988		2,1	12	2,146				223		8,485			15,568	15,568	Unaudited	2014	Year to date figures for the six months ended September 30,		(₹in Lakhs	
1,021	578		1,599			3,352 850 1,902		7,703	97	7,606		28,377	1		8 685		1,664		35,983	35,983	Audited	2015	Previous year ended March 31,		₹ in Lakhs unless otherwise stated)	

													PA	<u> </u>			Π		
		₩					<del>g</del>	(a)	2	~ >			PART II	(e) 13	Ξ	10			
Pending at the beginning of the quarter Received during the quarter Disposed off during the quarter Remaining unresolved at the end of the quarter	Particulars	INVESTOR COMPLAINTS	- Number of underlying equity shares - Percentage of share holding	*Total public shareholding as defined under clause 40A of the listing agreement (excludes underlying shares for GDRs)	of promoted and promoted group)  - Percentage of shares (as a % of the total share capital of the commany)	- Number of Shares - Percentage of shares (as a % of the total shareholding	Precentage of shares (as a % of the total share capital of the company)  Non-encumbered	(Refer Nate 6) Pledged/Encumbered - Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Promoters and promoter group shareholding	PARTICULARS OF SHAREHOLDING Public shareholding:* (Refer Note 3(f)) - Number of shares - Percentage of shareholding (to total shareholding)				Earnings/(Loss) per share (of ₹ 10/- each) (not annualised in case of the interim periods):  - Basic  - Diluted	Reserves excluding revaluation reserves as per balance sheet of previous accounting year	Paid up share capital  - Equity (face value of ₹ 10/-)		T GITHL GIGITS	Particulars
	3 Months ended September 30, 2015	2 Wards and 3	243,207 0.10%		0.00%	0.00%	0.40%	974,044 100.00%		242,536,381 99.50%	2015	3 months ended September 30,		0.73 0.59		26,402	Unaudited	2015	3 months ended September 30,
		_	243,207 0.12%		0.00%	0.00%	0.49%	974,044 100.00%		197,692,784 99.39%	2015	Preceeding 3 months ended June 30,		(0.24) (0.24)	•	19,891	Unaudited	2015	Preceeding 3 months ended June 30,
			243,207 0.14%		0.00%	0.00%	2.94%	4,974,044 100.00%		163,882,320 96,92%	2014	Corresponding 3 months ended September 30,		0.57 0.57		16,910	Unaudited	September 30,	Corresponding 3 months ended
*			243,207 0.10%		0.00%	0.00%	0.40%	974,044 100.00%		242,536,381 99.50%	2015	Year to date figures for the si ended September 30,		0.53 0.53	•	26,402	Unaudited		Year to date figures for the si ended September 30,
			243,207 0.14%		0.00%	0.00%	2.94%	4,974,044 100.00%		163,882,320 96.92%	2014	date figures for the six months ended September 30,		(0.65) (0.65)	,	16,910	Unaudited	2014	date figures for the six months ended September 30,
			243,207 0.13%		0.00%	0.00%	0.54%	974,044 100.00%			2015	Previous year ended March 31,		0.59	2,612	18,292	Audited	2015	Previous year ended March 31,

113,380	112,364	110100-00000 (174)	
24,552	23,133	TOTAL ASSETS (1.4)	
3,290	3,793		
# 30K	3 705		<u>a</u>
1 103	1 282		<u>্</u>
5651	5028	(b) Cash and bank balances	<del></del> Э
12.302	13,030	(a) Trade receivables	(a.
		2 Current Assets	2
89,028	89,229	Sub-total - Non-current assets	
2,568	2,842	(c) Long-term loans & advances	<u></u>
85,642	85,642	(b) Goodwill on consolidation	9
818	745		(a
		1 Non-current assets	
		B ASSETS	В
113,380	112,364	TOTAL - EQUITY AND LIABILITIES (1+2+3)	
25,067	25,361	Sub-total - Current liabilities	
545	816	(d) Short-term provisions	(a
8,601	11,014		<u>ি</u>
3,414	2,069	(b) Trade payables - other than acceptances	<del>-</del>
12,507	11,462	(a) Short-term borrowings	(a
			· w
67,409	52,899	Sub-total - Non-current liabilities	
320	308	(c) Long-term provisions	ે
9,320	8,103	(b) Other long-term liabilities	- -
57,769	44,488	(a) Long-term borrowings	- G
		2 Non-current Liabilities	2
20,904	34,104	Sub-total - Shareholders' funds	
2,612	7,702	(b) Reserves and surplus	<del>-</del>
18,292	26,402	(a) Share capital	ି ଜ
		1 Shareholders' Funds	
Dunita	Chandica	A EQUITY AND LIABILITIES	<b>A</b>
Anditad	Deprember Joyavas		
As at	As at	Particulars	
₹ in Lakhs unless otherwise stated)	(₹ in Lakhs un		Τ
		Statement of consolidated assets and habilities	
		Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037	
		SUBEXLID	

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The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on November 2, 2015

The Financial Results of Subex Limited (Standalone Information):

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(₹in Lakhs

(2,070)	(00004)	1,000	(2=5)			
(2 840)	(2 550)	1.695	(521)	397	1.298	Profit(Loss) from ordinary activities after tax
(2,685)	(2,512)	2,043	(492)	447	1,596	Profit/(Loss) from ordinary activities before tax
30,567	13,196	13,704	7,754	6,430	7,274	Net sales/ income from operations
Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	
2015	2014	2015	2014	2015	2015	
Previous year ended March 31,	for the six months ember 30,	Year to date figures for the six month ended September 30,	Corresponding 3 months ended September 30,	Preceeding 3 months ended June 30,	3 months ended September 30,	Particulars

(a) Pursuant to the approval of the holders of "US\$ 180 Million 2% convertible unsecured bonds", [of which US\$ 39 Million was outstanding ("FCCBs I")] and "US\$ 98.7 Million 5% convertible FCCBs I of US\$ 1 Million and FCCBs II of US\$ 1.4 Million stands extended to March 09, 2017, with its other terms and conditions remaining unchanged. price on July 07, 2012. Further, pursuant to the approval of the Reserve Bank of India dated April 27, 2012 and requisite approvals of the bond holders, the maturity period of the un-exchanged portion of dated June 13, 2012, holders of US\$ 38 Million out of FCCBs I and US\$ 53.4 Million out of FCCBs II offered their bonds for exchange. Consequently, secured bonds with a face value of US\$ 127.721 unsecured bonds", [of which US\$ 54.8 Million was outstanding ("FCCBs II")], at their respective meetings held on July 05, 2012 and exchange offers received under the exchange offer memorandum conversion price of ₹ 22.79 per equity share. In accordance with the terms of FCCBs III, principal amount of US\$ 36.321 Million was mandatorily converted into equity shares at the aforesaid conversion Million ("FCCBs III") were issued with maturity date of July 07, 2017, having an interest rate of 5.70% p.a. payable semi-annually, an exchange rate for conversion of ₹ 56.05/US\$ and an equity

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5, 2016 till redemption date of the bonds, being July 07, 2017. Accordingly, interest on FCCBs III included under linance costs in the above results is due for payment on July 07, 2017 (b) The bond holders in their respective meetings have approved the deferral of aggregate interest of US\$ 11.22 Million ( ₹ 7,356.23 Lakhs) in respect of FCCBs III for the period July 6, 2012 to January

equity share. Subsequently, the reset of the conversion price has been approved by the shareholders in the annual general meeting held on June 19, 2015 and the bondholders in their meeting held on August 5, 2015. The Board in its meeting held on August 26, 2015 has approved August 26, 2015 as the effective date of reset of conversion price of ₹ 13 per share and that such conversion of all the (c) The Board in its meeting held on May 14, 2015 has approved the reset of conversion price of the FCCBs III, which are convertible into equity shares of the Company, from ₹ 22.79 to ₹ 13.00 per FCCBs into equity shares shall be undertaken no later than November 30, 2015.

As a result of the aforesaid reset of conversion price, the said bonds with outstanding face value of US \$ 59.93 Million as at September 30, 2015 would potentially be converted into 258,411,245 equity shares at an exchange rate of ₹ 56.05 with a conversion price of ₹ 13 per equity share.

of FCCBs III with a face value of US\$ 15.10 Million during the quarter ended September 30, 2015 and US\$ 6.50 Million during the quarter ended June 30, 2015 and US\$ 9.87 Million into equity shares of the Company during the period September 2012 to March 31, 2015. (d) Interest on FCCBs for the quarter and six months ended September 30, 2015 is net of reversal of interest accrued but not due amounting to ₹ 1,715.49 Lakhs and ₹ 2,897.55 Lakhs respectively (Quarter and six months ended September 30, 2014; ₹ Nil and ₹ Nil respectively) in relation to FCCBs III which has been written back as the same is considered no longer payable due to the conversion

(e) The face value of FCCBs outstanding as on September 30, 2015 is as follows

Particulars	US\$ Million	₹ in Lakhs
FCCBs 1	1.00	656
FCCBs II	1,40	918
FCCBs III	59.93	39,307
Total	62.33	40 881

Of the outstanding FCCBs III of US\$ 91.40 Million as of July 2012, US\$ 31.47 Million have been converted till the quarter and six months ended September 30, 2015.

Financial year/ period	FCCBs converted US\$ Million	Conversion rate	Conversion price	No. of equity shares
2012-13	3.25	₹ 56.0545	₹ 22.79	7.993.931
2014-15	6.62	₹ 56.0545	₹ 22.79	16,282,613
Quarter ended June 30, 2015	6.50			15.987.461
Quarter ended September 30, 2015	15.10	₹ 56.0545		65,109,454

conversion was recorded by the registrar on October 15, 2015 and April 10, 2015 respectively, it has not been included in part II (Particulars of shareholding) above.  $\mathfrak{S}$ With regard to conversion of 20,265,857 equity shares during the quarter and six months ended September 30, 2015 and 1,598,745 equity shares during the year ended March 31, 2015 as the

- During the financial year ended March 31, 2015, the Company had assessed the carrying value of goodwill arising from its investment in its subsidiary viz. Subex Americas Inc., amounting to ₹ 18,606 This is an 'Emphasis of Matter' in the Limited Review Report of the Statutory Auditors on the Unaudited Consolidated Results accordingly, no impairment loss was required to be recognised. The management continues to believe that, based on its assessment, there is no impairment of such goodwill as at September 30, 2015. Lakhs. Based on the management's assessment, there was no impairment of such goodwill taking into account the future operational plans and projected cash flows as prepared by the management and
- The Company has only single business segment with respect to software products and related services and hence has not made any additional segment disclosures
- Details of Promoters and promoter group shareholding are as per the reports furnished by the Registrar and Transfer Agents of the Company.

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- 287 Lakhs and ₹ 1,191 Lakhs, respectively. Employee benefits expense and sub-contract charges for the quarters ended September 30, 2015 and September 30, 2014 is net of reversal of provision no longer required, in respect of employee incentives, amounting to ₹ 384 Lakhs and ₹ Nil, respectively and that for the six months ended September 30, 2015, September 30, 2014 and the year ended March 31, 2015 amounting to ₹ 453 Lakhs, ₹
- 00 discontinued business consolidated in the above results are as follows: Pursuant to the approval of the Board of Directors, the Company has discontinued the operations of two of its subsidiaries with effect from April 01, 2013. The details of unaudited/audited results of the

3 months ended September 30,	Preceeding 3 months ended June 30,	Corresponding 3 months ended September 30,	Year to date figures ended Septi		Previous year ended March 31,
2015	2015	2014	2015	2014	2015
Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	•	•			•
	(0.90)	18.15	(2.21)	(81.32)	(474.18)
(1.31)		17 00	177.0	(91.50)	(470 80)
	<u> </u>	Preceeding 3 n ended June 2015 Unaudited	ended June 30, ended June 30, September 3 2015 Unaudited Unaudited Corresponding months end September 3 2014 Unaudited Unaudited Unaudited	Preceeding 3 months months ended ended June 30, September 30, 2015 2014 2015  Unaudited Unaudited Unaudited Unaudited	Preceeding 3 months ended June 30, ended June 30, September 30, September 30, 2015 2014 Unaudited Unaudited Unaudited Unaudited Unaudited  CO 201  18 15 CO 201  CO 20

The figures of the previous period up to March 31, 2015 were audited/ reviewed by a firm of Chartered Accountants other than S.R. Batliboi & Associates LLP. Previous period/year figures have been regrouped/ reclassified, wherever necessary to confirm to current period's classification.

Exchanges where the securities of the Company are listed and are also being posted on the Company's website www.subex.com. Pursuant to clause 41 of the Listing Agreement, the Company has opted to publish the consolidated financial results. The standalone financial results, however, are being made available to the Stock

Mumbai

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Date: November 02, 2015

For further details on the results, please visit our website: www.subex.com

48

Managing Director & CEO

Surject Singh

By Order of the Board

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#### For Immediate Release

November 02, 2015

Press contact

Mansi Chouhan Director- Marketing +91 80 66598957

mansi.chouhan@subex.com

## Subex announces FY16 Q2 Results with Revenue of US\$ 12.3 Million, EBIDTA of US\$ 2.6 Million and PAT of US\$ 2.4 Million

**MUMBAI**, **INDIA** – Subex Ltd, a leading global provider of Business and Operations Support Systems (B/OSS) for Communications Service Providers, today announced its financial results for the second quarter ended September 30, 2015.

#### Performance Highlights for the quarter ended September 30, 2015:

- Revenue for the quarter at Rs. 7,954 lacs (US\$ 12.3 million)
  - Up by 8.2% QoQ from Rs. 7,351 lacs (US\$ 11.6 million) in FY16 Q1
  - License & Implementation at 32%, Managed Services at 31% & Support at 37% of the total revenues
- EBIDTA ex forex for the quarter at Rs. 1,707 lacs (US\$ 2.6 million)
  - Up by 64.5% QoQ from Rs. 1,038 lacs (US\$ 1.6 million) in FY16 Q1
- Operating Profit ex-forex for the quarter at Rs. 1,602 lacs (US\$ 2.5 million)
  - Up by 71.2 % QoQ from Rs. 936 lacs (US\$ 1.5 million) in FY16 Q1
- Profit after Tax (PAT) for the quarter at Rs. 1,560 lacs (US\$ 2.4 million)
  - Up by 428.4 % QoQ from Rs. (475) lacs (US\$ -0.7 million) in FY16 Q1

Surject Singh, Managing Director & CEO, Subex Limited said, "We have ended the quarter with an increased EBITDA as well as Profit after Tax. Our recently concluded Subex User Conference 2015 is testimony of our solutions capabilities and assurance of our customer's support and belief in the company's strategy and growth. As the industry continues to focus on enhanced efficiency and reduced capital expenditure, the prospects of Subex continue to be brighter than ever, indicating better performance ahead with our clarity of purpose and mission of stability".

- Ends -

