

### VAIBHAV GLOBAL LIMITED

Ref: VGL/CS/2018/156

National Stock Exchange of India Limited (NSE) Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra, Mumbai – 400 051 Scrip Code: VAIBHAVGBL Date: 29<sup>th</sup> January, 2018

BSE Limited Phiroze JeejeeBhoy Towers, Dalal Street, Mumbai – 400 001 Scrip Code: 532156

### Subject: Unaudited Financial Results for the guarter & nine months ended 31<sup>st</sup> December, 2017

Dear Sir / Madam,

Pursuant to regulation 33 of the SEBI (LODR) Regulations, 2015, please find enclosed Unaudited Financial Results as per Indian Accounting Standards (IndAS) along with Limited Review Report for the guarter & nine months ended 31<sup>st</sup> December, 2017.

Kindly take the same on record.

Thanking you,

Yours Truly,

For Vaibhav Global Limited JAIPUR **Sushil Sharma** 

Company Secretray & Compliance Officer FCS: 6535

E-69, EPIP, Sitapura, Jaipur-302022, Rajasthan, India • Tel.: 91-141-2771948/49, Fax : 91-141-2770510



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CIN L36911RJ1989PLC004945

Tel: 91-141-2601020, Fax: 91-141-2605077, E Mail: investor\_relations@vaibhavglobal.com, Website: www.vaibhavglobal.com STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2017

				Consolidated	······································				Standalone	(Rs. in lacs, unles	outerwise state
			Quarter ended		Nine months ended		Quarter ended			Nine months ended	
Particulars		31-Dec-17	30-Sep-17	31-Dec-16	31-Dec-17	31-Dec-16	31-Dec-17	30-Sep-17	31-Dec-16	31-Dec-17	31-Dec-16
1.	Income	(Unaudited)	(Unaudited )	(Unaudited)	(Unaudited )	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited
	a. Revenue from operations										
	(i) Sale of goods	46,021.75	35,182.05	40,506.70	114,168.83	106,304.89	13,044.01	10,029.25	12,913.84	33,638,83	36,010.2
	(ii) Exchange gain	259.00	231.30	219.25	789.87	225.71	293,89	230,73	198.49	825.51	417.3
		46,280.75	35,413.35	40,725.95	114,958,70	106,530,60	13,337,90	10,259,98	13,112,33	34,464.34	36,427.5
	b. Other income	200.94	250.53	468.19	759.13	1,167.45	104.22	108.84	78.02	312.02	210.
	Total income Expenses	46,481.69	35,663.88	41,194.14	115,717.83	107,698.05	13,442.12	10,368.82	13,190.35	34,776.36	36,638.
	a. Cost of materials consumed	8,992,86	( 000 10								
	b. Purchase of stock-in-trade	8,992.86 9,361.64	6,202.13	8,694.95	21,984.41	23,418.47	8,992.86	6,202.44	8,694.95	21,984.41	23,418.
	<ul> <li>Change in inventories of finished goods, work-in-progress</li> </ul>	(544.59)	6,826.17 (1,793.50)	6,919.35	22,577.10	18,113.14	484.80	351.82	349.13	1,149.28	972.
	and stock-in-trade	(344.39)	(1,793.30)	(768.80)	(5,401.81)	(4,882.12)	(77.04)	60.93	297.95	(144.28)	1,220
	<ul> <li>Employees benefit expense</li> </ul>	6,881.76	6,467.39	6,648.59	19,801.53	18,555.26	894,17	873.96	047.10	0.726.04	0.775
	e. Finance cost	91.44	70.09	201.63	304.23	522.53	73.22	873.96 44.37	947.18 147.26	2,735.86 217.57	2,775 383
	f. Depreciation and amortisation expenses	563.14	664.99	750.83	1,970.62	2,128.39	94.78	44.37 90.55	224.79	217.57	601
	g. Other expenses:				•,• • • • • •	2,120.57	54.70	20.55	224.13	201,55	001
	(i) Manufacturing expenses	1,841.50	1,767.54	2,032.20	5,334.14	5,579.81	1,254,76	1,208,45	1.464.69	3,673,44	3,853
	(ii) Administrative and selling expenses (refer note 8)	13,773.79	13,094.73	13,951.44	39,639.47	39,528.85	571.18	545.84	545.77	1,604.13	1,637
	Total expenses Profit from operations before exceptional items and tax (1-2	40,961.54	33,299.54	38,430,19	106,209.69	102,964.33	12,288.73	9,378.36	12,671.72	31,501.74	34,863
Έb	)	5,520.15	2,364.34	2,763.95	9,508.14	4,733.72	1,153.39	990.46	518.63	3,274.62	1,774
I.  I	Exceptional items	-	-				_				
5.  1	Profit from ordinary activities before tax ( 3-4 )	5,520.15	2,364.34	2,763.95	9,508,14	4,733,72	1,153.39	990.46			
i. [1	Tax expense (refer note 4)	_,		2,100.00	5,500.14	4,/33.72	1,155.59	990.40	518.63	3,274.62	1,774.
a		1,185.12	638.94	332.73	2,377.58	704.12	246.10	210.70	61.44	698.90	581
b		(11.18)	-	(160.40)	(11.18)	-	(11.18)	-	(160.40)	(11.18)	(160
c		(206.90)	(270.57)	22.30	(914.27)	(494.80)	(139.87)	(192.68)	35.81	(234.49)	44
	Fotal tax expense	967.04	368.37	194.63	1,452.13	209.32	95.05	18.02	(63.15)	453.23	466
	Profit for the period ( 5-6 ) ( A ) Dther comprehensive income after tax ( B )	4,553.11	1,995.97	2,569.32	8,056.01	4,524.40	1,058.34	972.44	581.78	2,821.39	1,308
A	A. i) Items that will not be reclassified to profit & loss	(10 (1)									
ſ	ii) Income-tax relating to items items that will not be	(52.66)	(33.73)	(80.16)	(70.87)	(138.35)	(13.41)	(26.62)	18.30	(40.23)	54
	reclassified to profit & loss	4.64	9.35	(6.33)	13.92	(19.00)	4.64	9.21	(6.33)	13.92	(19
B		(558.08)	131.77	(385.68)	(320,73)	(502 (2))					
	ii) Income-tax relating to items items that will be	(550.00)	i i i i i	(383.08)	(320.73)	(593.63)	-	-	-	-	-
	reclassified to profit & loss					-	-	-	-	-	-
.  т	otal comprehensive income for the period ( A+B )	3,947.01	2,103.36	2,097.15	7,678.33	3,773.42	1,049.57	955.03	593.75	2,795,08	1,344.
. <b>P</b>	rofit for the period attributable to :			1		· · · ·	-,			2,770.00	1,044
a.	children children children	4,553.11	1,995.97	2,569,32	8,056,01	4,524.40	1,058.34	972.44	581.78	2,821.39	1,308.
b.		-		· -	-	-	-	-	-	2,021.57	1,508.
·  0	ther comprehensive income attributable to :							1			
a. b.	Owners of Vaibhav Global Limited Non-controling interest	(606.10)	107.39	(472.17)	(377.68)	(750.98)	(8.77)	(17.41)	11.96	(26.31)	35.
	otal comprehensive income attributable to :	-	-	-	-	-	-	- ]	-		-
a	Owners of Vaibhav Global Limited	204701	2102.24					1			
b.		3,947.01	2,103.36	2,097.15	7,678.33	3,773.42	1,049.57	955.03	593.74	2,795.08	1,344.
	id-up Equity Share Capital (Face Value Per Share of Rs. 10/-)	3,257.36	3,254.22	3,252.40	3,257,36	3,252.40	3,257,36	3,254.22	3,252,40	- 3,257.36	- 3,252,
1	arnings per share for the Period (after exceptional item)				.,	-,202.10	2,257.50	5,207.24	5,252.40	5,231.30	3,232.
·  ~*	i) Basic										
	i) Diluted	13.99	6.46	7.90	24.75	13.91	3.31	2.93	1.79	8.67	4.0
_		13.58	6.22	7.68	24.03	13.53	3.16	2.84	1.74	8.42	3.

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Notes :

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- 1. The above unaudited results for the quarter and nine months ended 31 December 2017 have been reviewed by the Audit Committee & approved by the Board of Directors at their respective meetings held on 29 January 2018. The above results have been subject to limited review by the statutory auditors of the Company, as required under Regulation 33 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015. The reviewed reports of the Statutory Auditors are unqualified.
- 2. These financial results have been prepared in accordance with Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 and SEBI Circular dated 5 July 2016. Beginning 1 April 2017, the Company has, for the first time adopted Ind AS with a transition date of 1 April 2016. Consequently, erstwhile Indian Generally Accepted Accounting Principles (Previous GAAP) results for the quarter ended 31 December 2016 have been restated to make them comparable. The Company has further opted to avail the relaxation provided by SEBI in respect of disclosure and requirements for the corresponding figures of earlier periods. Accordingly, the figures for year ended 31 March 2017 have not been presented and only the figures for the nine month ended and quarter ended 31st December 2016 have been presented after incorporating the applicable Ind AS adjustments
- 3. The Company has prepared a reconciliation of the net profit for the corresponding periods under the previously applicable Generally Accepted Accounting principles ('previous GAAP') with the total comprehensive income as reported in these financial results under Ind AS. The net profit reconciliation for the quarter and nine months ended 31 December 2016 for standalone and consolidated financial results are presented below:

	Quarte	r ended	Nine months ended 31 Dec 2016	
Net profit reconciliation	31 Dec	2016		
	Consolidated	Standalone	Consolidated	Standalone
Profit after tax (PAT) as per previous GAAP	2,229.71	586,52	3,817.06	1,339,80
Employee share based payments (refer note (i) below)	(95,51)	(32.68)	(228,57)	(57.69)
Other adjustments	39.43	(1.27)	29.67	6.81
Reduction in value of investments in equity/securities on account of fair valuation (refer note (ii) below)	(98,46)	-	(193,24)	
Foreign currency translation reserve (refer note (iii) below)	(73.67)	32.47	(179.37)	40.65
Income tax impact of above adjustments	16.35	8.71	53.36	14.55
Deferred tax recognised on foreign subsidiaries (refer note (iv) below)	79.30	-	474.51	-
Total comprehensive income	2,097.15	593.75	3,773.42	1,344.12

(i) Employee share based payments represent the fair valuation of employee stock options as against intrinsic value basis under erstwhile IGAAP.

- (ii) Investments (other than investments in subsidiaries) have been classified as "fair value through OCI" under Ind-AS as against cost basis under erstwhile IGAAP and consequential adjustments has been considered in the period in which fair value has changed.
- Under Ind-AS, exchange differences on translation of foreign operations are recorded in other comprehensive income (iii)
- (iv) Under Ind-AS, deferred tax recognised on timing difference on account of tax losses carried forward in subsidiary entities.
- 4. Current tax inclued minimum alternate tax (MAT) and deferred tax included MAT credit entitlement
- 5. Based on the technical evaluation, the Group has reassessed the depreciation method and useful life of certain property, plant and equipment and intangibles. Accordingly, the following changes have been made with effect from 1 April 2017:
  - (i) depreciation method on standalone basis has been changed from written down value method to straight line basis; and
  - useful life of certain property, plant and equipment and intangibles has been revised as below: (ii)

	Existing useful	<b>Revised useful</b>	
Category	life	life	
	(Years)	(Years)	
Studio equipment	4-5	5	
Computers	3-4	3	
Software	3-5	4	

Had the Company continued with the previously assessed useful lives and depreciation method, charge for depreciation for the nine months and quarter ended 31 December 2017 would have been higher by Rs. 278.90 lacs and Rs. 102 lacs respectively on standalone basis and higher by Rs. 310.31 lacs and Rs. 199.19 lacs respectively on consolidated basis with consequent impact on profit before tax for the period

- 6. The consolidated financial results include the financial results of the parent company Vaibhav Global Limited 'the group' and the financial results of the following subsidiaries:
  - STS Jewels Inc., USA
  - STS Gems Thai Limited, Thailand
  - STS Gems Limited, Hongkong
- STS Gems Japan Limited
- Genoa Jewellers Limited, BVI
- Pt. STS Bali (Step Down Subsidiary)
- Jewel Gem USA Inc. (Step Down Subsidiary)
- The Jewellery Channel limited, UK (Step Down Subsidiary)
- The Jewelery Channel Inc. USA (Step Down Subsidiary)

7. During the quarter, the Company allotted 31,351 equity shares of Rs. 10/- each under the Company's Employees Stock Option Scheme-2006 (As Amended).

#### 8. Item exceeding 10% of total expenditure (included in other expenses )

Particulars	Quarte	Quarter Ended- Consolidated				
	31-Dec-17	30-Sep-17	31-Dec-16			
Content & Broadcasting Expenses	5,369.67	5,630,78	6,917,16			

9. Figures for the previous quarters are reclassified/rearranged/re-grouped, wherever required to conform to the classification of the current quarter.

10. The Group operates in single business segment viz. retail of fashion Jewellery & life style products. Hence no seg

Place : J	aipur
29 Janua	rv 2018



## BSR&Co.LLP

Chartered Accountants

Building No.10, 8th Floor, Tower-B DLF Cyber City, Phase - II Gurugram - 122 002, India Telephone: + 91 124 719 1000 Fax: + 91 124 235 8613

### Review Report to The Board of Directors of Vaibhav Global Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results ('Statement') of Vaibhav Global Limited for the quarter and nine months ended 31 December 2017 attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 2. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these Statements based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited standalone financial results for the quarter and nine months ended 31 December 2017 prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular dated 5 July 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. Attention is drawn to the fact that the figures for the corresponding quarter and nine months ended 31 December 2016 are based on the previously issued financial results that were reviewed by the predecessor auditors as adjusted for differences in the accounting principles adopted by the Company on transition to Indian Accounting Standards ('Ind AS'), which have been reviewed by us. These adjustments reconcile the net profit for the corresponding quarter and nine months ended 31 December 2016 under the previously applicable Generally Accepted Accounting Principles with the total comprehensive income as reported in the standalone financial results under Ind AS.

**For B S R & Co. LLP** Chartered Accountants Firm Registration number: 101248W/W-100022

Rajin Goyal Parmer Membership No. 09454

Place: New Delhi Date: 29 January 2018

B S R & Co. (a partnership firm with Registration No. BA61223) converted into B S R & Co. LLP (a Limited Liability Partnership with LLP Registration No. AAB-8181) with effect from October 14, 2013

Registered Office: 5th Floor, Lodha Excelus Apollo Mills Compound N.M. Joshi Marg, Mahalakshmi Mumbai - 400 011

# BSR&Co.LLP

Chartered Accountants

Building No.10, 8th Floor, Tower-B DLF Cyber City, Phase - II Gurugram - 122 002, India Telephone: + 91 124 719 1000 Fax: + 91 124 235 8613

### Review Report to The Board of Directors of Vaibhav Global Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results ('Statement') of Vaibhav Global Limited ('the Company') and its subsidiaries (collectively referred to as 'the Group'), for the quarter and nine months ended 31 December 2017 attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEB1 (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 2. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review in accordance with the Standards on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standards requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free from material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. We did not review the financial results of 3 subsidiaries, whose financial results reflect total revenue including other income of Rs. 7,886.02 lacs (Rs. 794.29 lacs, net of eliminations on consolidation) and Rs. 20,733.24 lacs (Rs. 1140.65 lacs, net of eliminations on consolidation), for the quarter and nine months ended 31 December 2017 respectively, as considered in the consolidated unaudited financial results. These financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and our review report on the unaudited consolidated financial results, in so far as it relates to the aforesaid subsidiaries, is based solely on the review reports of the other auditors.
- 5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited consolidated financial results for the quarter and nine months ended 31 December 2017 prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEB1 (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular dated 5 July 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.



B S R & Co. (a partnership firm with Registration No. BA61223) converted into B S R & Co. LLP (a Limited Liability Partnership with LLP Registration No. AAB-8181) with effect from October 14, 2013 Registered Office: 5th Floor, Lodha Excelus Apollo Mills Compound N.M. Joshi Marg, Mahalakshmi Mumbai - 400 011 6. Attention is drawn to the fact that the figures for the corresponding quarter and nine months ended 31 December 2016 are based on the previously issued financial results that were reviewed by the predecessor auditors as adjusted for differences in the accounting principles adopted by the Company on transition to Indian Accounting Standards ('Ind AS'), which have been reviewed by us. These adjustments reconcile the net profit for the corresponding quarter and nine months ended 31 December 2016 under the previously applicable Generally Accepted Accounting Principles with the total comprehensive income as reported in the consolidated financial results under Ind AS.

For **B S R & Co. LLP** Chartered Accountants Firm's-Registration number: 101248W/W-100022

Rajiv Goyal Patner Membership No. 094549

Place: New Delhi Date: 29 January 2018