



**ZICOM HALF YEARLY:
INCOME GROWS 19% AND NET PROFIT GROWS 22%**

Mumbai, November 5, 2015: Zicom Electronic Security Systems Limited (BSE Code: 531404), India's leading electronic security company, announced its Unaudited Financial Results for the second quarter and half year ended September 30, 2015.

At the Board Meeting held today, the Company declared its Consolidated and Standalone Unaudited Financial Results.

The highlights of Consolidated Unaudited Financial Results for the second quarter and half year ended September 30, 2015 are:

Quarter ended September 30, 2015:

- Total Income for the quarter ended September 30, 2015 at Rs. 317.23 crores, shows a growth of 21% as compared to Rs. 261.37 crores in the corresponding previous quarter.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at Rs. 42.63 crores as against Rs. 32.71 crores, an increase of 30% over comparative quarter in the previous year. EBIDTA margin has been at 13.44% against 12.51% in corresponding previous quarter.
- Net Profit After Tax and Minority Interest at Rs. 16.17 crores as against Rs. 12.92 crores of the corresponding previous quarter shows an increase of 25%.
- Earnings Per Share (EPS) has increased to Rs. 8.01 as against Rs. 7.34 in that of corresponding previous quarter, which is calculated on enhanced paid-up share capital.

Half year ended September 30, 2015:

- Total Consolidated Income for the half year ended September 30, 2015 at Rs. 574.62 crores, shows a growth of 19% as compared to Rs. 482.16 crores in the corresponding previous period.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at Rs. 77.64 crores as against Rs. 62.88 crores, an increase of 23% over comparative previous half year. EBIDTA margin has been at 13.51% against 13.04% in corresponding previous half year.
- Net Profit After Tax and Minority Interest at Rs. 26.34 crores as against Rs. 21.54 crores of the corresponding previous half year shows an increase of 22%.
- The Company's Earnings Per Share (EPS) has increased to Rs. 13.04 as against Rs. 12.24 in that of corresponding previous half year, which is calculated on enhanced paid-up share capital.

Commenting on the results, Mr. Manohar Bidaye, Chairman – Zicom Electronic Security Systems Limited said, *“The consolidated performance of the Company for the half year ended reflected growth of 19% in Income and 22% in Net Profit After Tax and Minority Interest; which is encouraging considering the dampening global scenario. On standalone basis, the performance of Zicom has shown growth of 14% in topline and 30% in bottomline. While Zicom SaaS continued its excellent performance with topline showing growth of 47% and bottomline showing quantum jump of 330%.*





In Gulf business, Phoenix Qatar turned up better performance with growth in topline by 28% and in bottomline by 35%.

We expect to come out with better performance in second half as usually happens, subject to improvement in global trend.”

ABOUT ZICOM GROUP:

Zicom Electronic Security Systems Ltd. is the leading electronic security brand in India. The Company offers a wide range of products and customized solutions including services in Intrusion and Burglar Alarm Systems, Access Control Systems, Fire Detection Systems, CCTV Surveillance Systems, Central Monitoring Station and Video Monitoring Station, etc., with focus on retail and SME sectors. Zicom has PAN India operations with service capabilities in 1100 cities.

Zicom SaaS Pvt. Ltd., wholly owned subsidiary, offers security services to protect retail shops, bank branches, ATMs, residences, apartments and remotely located assets using state-of-the-art electronic security equipments and Command and Control Station located in Mumbai.

Unisafe Fire Protection Specialists LLC, Dubai, is a subsidiary of Zicom in U.A.E and has strong presence in Dubai and Abu Dhabi in the business of fire detection and protection in infrastructure projects. Unisafe Dubai offers wide spectrum of products and services in fire detection and protection, ranging from designing, supplying, installing and maintaining integrated fire protection system capabilities. Unisafe is associated with many iconic projects in U.A.E. in government and private sectors.

Phoenix International WLL, Qatar, is one of the leading fire security solutions providers in Qatar. Phoenix offers turn keys solutions in fire protection and suppression projects and it has license to operate in petrochemical sector. Phoenix has exclusive tie-up to market safety and security equipments of leading international suppliers. The portfolio of services offered by Phoenix covers design, engineering, integrating, testing and commissioning of Fire Safety, Security and Building Management Systems, with main focus on Fire Prevention and Protection.

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