

## USHA MARTIN'S SECOND QUARTER CONSOLIDATED TURNOVER AT RS. 1013 CRS

Kolkata, November 04, 2015: Usha Martin Limited, leading producer of specialty steel and one of the largest wire rope manufacturer globally, announced its results for the second quarter and half year ended 30<sup>th</sup> September, 2015.

#### Financials

#### Consolidated

			Rs.in Crs
Particulars	Q2 FY16	H1 FY16	12M FY15
Net Sales	1012,99	2080.82	4561,10
EBIDTA	64.20	196.67	753.48
Margin	6.3%	9.5%	16.5%
Depreciation	63,69	165.31	418.42
Interest	138,19	272.22	521.94
PBT	(137,68)	(240.86)	(287.04)
PAT	(99,33)	(172.56)	(253.12)
Annualised EPS [Rs.]	(13,04)	(11.32)	(8.31)

### Stand Alone

			Rs.in Crs
Particulars	Q2 FY16	H1 FY16	12M FY15
Net Sales	852,81	1733,21	3746.05
EBIDTA	53,83	171.84	646.38
Margin	6.3%	9.9%	17.3%
Depreciation	53,74	144.86	383.00
Interest	134,27	264.23	507.39
PBT	(134,18)	(237.25)	(344.17)
PAT	(92.12)	(163.36)	(292.41)
Annualised EPS [Rs.]	(12,08)	(10.72)	(9.60)

# Production Data (Stand Alone)

			Qty in MT
	Q2 FY16	H1 FY16	12M FY15
Coal	•	-	789,912
Iron Ore	337,844	851,068	1,274,628
Pellet	157,137	360,137	669,136
Coke	86,987	183,745	338,811
Billet	168,442	330,316	710,967
Rolled Products	153,141	299,734	554,859
VA Products	44,497	90,336	193,613

## Key Highlights - H1-FY16

- Net Turnover was down by 10.0% on consolidated basis and 7.6% on standalone basis.
- Consolidated EBIDTA margin at 9.5% and stand alone at 9.9%.
- Achieved Billet production at 330,316 MT, down by 3.2 %.
- Achieved growth in production of Rolled Products, DRI, Hot Metal, Coke, Pellet & Sinter.
- Business continued to remain under severe pressures of cheaper imports and depressed demand across segments,
- Price reduction of finished goods and intermediate level kept sliding in global and domestic markets.





Usha Martin Limited (UML) a leading Integrated Speciality Steel company and one of the largest Wire Rope manufacturers globally with facilities spread across major global markets -

Corporate Office

Kolkata, India

Steel Plant

Jamshedpur, India

Agra, India

Wire & Wire Rope Plants

Ranchi, India Hoshiarpur, India Thailand, UK & Dubai

**Bright Bar Plants** 

Ranchi, India Chennai, India

Iron Ore Mine

Barajamda, India

Coal Mine

Brinda & Sasai, India

Distribution & Marketing Centres -

Singapore Dubai

Glasgow, UK Aberdeen, UK

Rotterdam, Netherlands

Houston, USA Sydney, Australia Shanghai, China Jakarta, Indonesia

Vietnam

R & D Centre

Italy

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