

भारत हेवी इलेक्ट्रिकल्स लिमिटेड

Bharat Heavy Electricals Limited



कॉर्पोरेट संचार

Corporate Communication

PRESS RELEASE

**BHEL consolidates its global footprint
Forays into two new countries – Chile & Estonia**


New Delhi, August 8: Bharat Heavy Electricals Limited (BHEL) has achieved yet another milestone in expanding and consolidating its footprint in the international market by securing export orders from Chile and Estonia.

With maiden orders for transformer bushing from Niquel Electric Ltda., Chile and Electronic cards from SCANFIL OY Vana Sauga, Estonia, BHEL has now expanded its global footprint to 82 countries across all the six inhabited continents.

BHEL is continuously aligning its export strategy in line with global dynamics. Persistent efforts towards globalisation have led to BHEL securing the highest ever export orders of over Rs.10,000 Crore from 23 countries in FY 2016-17. Significantly, the company secured its largest ever export order for setting up the 1,320 MW (2x660 MW) Maitree Super Thermal Power Project in Bangladesh. Significantly, won against stiff international competitive bidding, this is BHEL's largest power project order in the international market. Recently, BHEL also forayed into two other countries in Africa, Togo and Benin.

BHEL is making concerted efforts to tap available opportunities in the overseas market. Currently, the company is focusing on expanding its global presence through market expansion and market penetration. The company is favourably placed in opportunities in Africa including a Combined Cycle Power Plant in Tanzania and a Hydro Power Plant in Zimbabwe. These projects are nearing financial closure and BHEL expects to secure these orders soon. The company is also focussing on providing after sales support to its customers in existing overseas projects.

As an integrated power plant equipment manufacturer with over 50 years of experience and having installed over 170 GW globally, BHEL is currently engaged in the execution of all types/range of power equipment; Thermal, Gas, Nuclear, Hydro and Solar, in addition to supplying products and systems to other major infrastructure sectors of the economy like Transmission, Transportation, Oil & Gas, Defence & Aerospace and Water.


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