

28th April, 2017

The Corporate Relationship Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI - 400 001

SCRIP CODE - 512070

Listing Department
National Stock Exchange of (I) Ltd.
Exchange Plaza, C/1, Block G,
Bandra Kurla Complex, Bandra (East)
MUMBAI 400 051

SYMBOL: UPL

Sir/Madam,

REG.: UPL LIMITED

SUB.: STANDALONE AND CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER / YEAR ENDED 31ST MARCH, 2017

We wish to inform you that at the meeting of the Board of Directors of the Company ("Board") held today i.e. on Friday, 28th April, 2017, the Board have considered and approved the audited financial results (Standalone and Consolidated) of the Company for the quarter / year ended 31st March, 2017. The said audited financial results were reviewed by the audit committee and thereafter approved by the Board.

Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, statement showing the Audited Financial Results (Standalone and Consolidated) for the quarter / year ended 31st March, 2017 along with Statement of Segment-wise Revenue, Results, Capital Employed, Statement of Assets and Liabilities and Auditor's Reports (Standalone and Consolidated) of the Statutory Auditors are enclosed herewith.

Pursuant to the proviso to Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board declares that the above Auditor's Reports are with unmodified opinion with respect to the Audited Financial Results (Standalone and Consolidated) of the Company for the quarter / year ended 31st March, 2017.

The Board has recommended a dividend @ 350 % (i.e. ₹7/- per equity share) on the equity shares of ₹2/- each, subject to approval of members at the ensuing Annual General Meeting.

The Board Meeting commenced at 11.30 a.m. and concluded at 01.15 p.m.

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We shall inform you in due course the date on which the Company will hold Annual General Meeting for the year ended 31st March, 2017 and the date from which dividend will be paid or warrants thereof will be dispatched to the shareholders.

May we request you to take the same on your record and inform all your constituents accordingly.

Thanking you,

Yours faithfully, for **UPL Limited**

M. C. Triveli

M. B. Trivedi Company Secretary and Compliance Officer

Encl.: As above.



14th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai-400 028, India

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Auditor's Report on Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors UPL Limited,

- We have audited the accompanying statement of quarterly consolidated financial results of UPL Limited ('the Company') comprising its subsidiaries (together, 'the Group'), its associates and joint ventures for the quarter ended March 31, 2017 and the consolidated financial results for the year ended March 31, 2017 (the 'Statement'), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 (the 'Regulation'). The quarterly consolidated financial results are the derived figures between the audited figures in respect of the year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were subject to limited review. The consolidated financial results for the quarter ended March 31, 2017 and year ended March 31, 2017 have been prepared on the basis of the consolidated financial results for the nine-month period ended December 31, 2016, the audited annual consolidated Ind AS financial statements as at and for the year ended March 31, 2017, and the relevant requirements of the Regulation, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these consolidated financial results based on our review of the consolidated financial results for the nine-month period ended December 31, 2016 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual consolidated Ind AS financial statements as at and for the year ended March 31, 2017; and the relevant requirements of the Regulation.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of other auditors on separate financial statements and the other financial information of subsidiaries, associates and joint ventures these quarterly consolidated financial results as well as the year to date results:
 - i. includes the results of the entities mentioned in the Annexure to this report;
 - ii. are presented in accordance with the requirements of the Regulation, in this regard; and
 - iii. give a true and fair view of the net profit and other financial information for the quarter ended March 31, 2017 and for the year ended March 31, 2017.
- 4. We did not audit the financial statements and other financial information, in respect of 81 subsidiaries, whose financial statements include total assets of Rs. 2,553,271 lacs and net assets of Rs. 348,548 lacs as at March 31, 2017, and total revenues of Rs. 1,130,321 lacs and Rs. 2,456,175 lacs for the quarter and the year ended on that date, before giving effect to elimination of intra-group transactions. These financial statements and other financial information have been audited by other auditors, which financial statements, other financial information and auditor's reports have been furnished to us by the management. The consolidated Ind AS financial statements also include the Group's share of net profit of Rs. 1,254 lacs and net loss of Rs. 1,904 lacs for the quarter and for the year ended March 31, 2017, as considered in the consolidated Ind AS financial statements, in respect of 5 associates and 2 joint ventures, whose financial statements, other financial information have been audited by other auditors and whose reports have been furnished to us by the Management. Our opinion, in so far as it relates to the affairs of such subsidiaries,

SRBC&COLLP

Chartered Accountants

UPL Limited Page 2 of 2

joint ventures and associates is based solely on the report of other auditors. Our opinion is not modified in respect of this matter.

Certain of these subsidiaries, associates and joint ventures are located outside India whose financial statements and other financial information have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been audited by other auditors under generally accepted auditing standards applicable in their respective countries. The Company's management has converted the financial statements of such subsidiaries, associates and joint ventures located outside India from accounting principles generally accepted in their respective countries to Indian Accounting Standards. We have audited these conversion adjustments made by the Company's management. Our opinion in so far as it relates to the balances and affairs of such subsidiaries, associates and joint ventures located outside India is based on the report of other auditors and the conversion adjustments prepared by the management of the Company and audited by us.

5. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2017 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under the Regulation.

For SRBC & COLLP

Chartered Accountants

ICAI Firm Registration Number: 324982E/E300003

pe/Sadhir Soni

Membership No.: 41870

Place of signature: Mumbai Date: April 28, 2017



Chartered Accountants

Annexure to the Auditor's Report On Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

| Sr no | Name of the entity |
|--------|---|
| 01 110 | I) Subsidiaries |
| 1 | Shroffs United Chemicals Limited |
| 2 | SWAL Corporation Limited |
| 3 | United Phosphorus (India) LLP |
| 4 | United Phosphorus Global LLP |
| 5 | Optima Farm Solutions Limited |
| | |
| 6 | UPL Europe Limited UPL Deutschland GmbH |
| 7 | |
| 8 | UPL Polska Sp z.o.o. |
| 9 | UPL Benelux B.V. |
| 10 | Cerexagri B.V. |
| 11 | Blue Star B.V. |
| 12 | United Phosphorus Holdings Cooperatief U.A. |
| 13 | United Phosphorus Holdings B.V. |
| 14 | Decco Worldwide Post-Harvest Holdings Cooperatief U.A. |
| 15 | Decco Worldwide Post-Harvest Holdings B.V. |
| 16 | United Phosphorus Holding, Brazil B.V. |
| 17 | UPL Italia S.R.L. |
| 18 | UPL Iberia, S.A. |
| 19 | Decco Iberica Postcosecha, S.A.U. |
| 20 | Transterra Invest, S. L. U. |
| 21 | Cerexagri S.A.S. |
| 22 | Neo-Fog S.A. |
| 23 | UPL France |
| 24 | United Phosphorus Switzerland Limited |
| 25 | Agrodan, ApS |
| 26 | Decco Italia SRL |
| 27 | Limited Liability Company "UPL" |
| 28 | UPL Portugal Unipessoal LDA |
| 29 | United Phosphorus Inc. |
| 30 | UPI Finance LLC |
| 31 | Cerexagri, Inc. (PA) |
| 32 | UPL Delaware, Inc. |
| 33 | Canegrass LLC |
| | Decco US Post-Harvest Inc |
| 34 | |
| 35 | RiceCo LLC |
| 36 | Riceco International, Inc. |
| 37 | UPL Corporation Limited (Formerly known as Bio-win Corporation Limited) |
| 38 | UPL Limited, Mauritius |
| 39 | UPL Management DMCC |
| 40 | United Phosphorus Limited, Gibraltar (divested w.e.f. 30 March 2017) |
| 41 | UPL Limited, Gibraltar |
| 42 | UPL Agro S.A. de C.V. |
| 43 | Decco Jifkins Mexico Sapi |
| 44 | Perrey Participações S.A |
| 45 | United Phosphorus do Brasil Ltda |
| 46 | Uniphos Industria e Comercio de Produtos Quimicos Ltda. |
| 47 | UPL Do Brasil Industria e Comércio de Insumos Agropecuários S.A. |
| 48 | UPL Costa Rica S.A. |
| 49 | UPL Bolivia S.R.L. |
| ₹ \ 50 | UPL Paraguay S.A. |
| 5 51 | Icona Sanluis S A |



SRBC&COLLP

Chartered Accountants

Annexure to the Auditor's Report On Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

| Sr no | Name of the entity |
|-------|---|
| | <u>l) Subsidiaries</u> |
| 52 | DVA Technology Argentina S.A. |
| 53 | UPL Argentina S A |
| 54 | Decco Chile SpA |
| 55 | UPL Colombia S.A.S. |
| 56 | United Phosphorus Cayman Limited |
| 57 | UP Aviation Limited |
| 58 | UPL Australia Limited |
| 59 | UPL New Zealand Limited |
| 60 | UPL Shanghai Limited |
| 61 | UPL Limited (Korea) |
| 62 | PT. UPL Indonesia |
| 63 | PT Catur Agrodaya Mandiri |
| 64 | UPL Limited, Hong Kong |
| 65 | UPL Philippines Inc. |
| 66 | UPL Vietnam Co. Limited |
| 67 | UPL Limited, Japan |
| 68 | Anning Decco Fine Chemical Co. Limited |
| 69 | UPL Ziraat Ve Kimya Sanayi Ve Ticaret Limited Sirketi |
| 70 | UPL Agromed Tarim Ilaclari ve Tohumculuk Sanayi ve Ticaret A.S. |
| 71 | Safepack Products Limited, Israel |
| 72 | Citrashine (Pty) Ltd |
| 73 | UPL Africa SARL |
| 74 | Prolong Limited |
| 75 | Advanta Holdings B.V. |
| 76 | Advanta Netherlands Holding B.V. |
| 77 | Pacific Seeds (Thai) Limited |
| 78 | Pacific Seeds Holdings (Thailand) Limited |
| 79 | Advanta Seeds Pty Ltd |
| 80 | Advanta Semillas SAIC |
| 81 | Advanta Seeds International |
| 82 | PT Advanta Seeds Indonesia |
| 83 | Advanta US Inc. |
| 84 | Advanta Commercio De Sementas Ltda |
| | Advanta (B.V.I) Limited - (Dissolved on May 25, 2016) |
| 86 | Advanta Seeds DMCC (Formerly Advanta Seeds JLT) |
| 87 | Agrinet Solutions Limited |
| 88 | Advanta Seeds Ukraine LLC |
| 89 | Essentiv LLC |
| | II) Associates |
| 1 | Kerala Enviro Infrastructure Limited |
| 2 | Polycoat Technologies 2010 Limited |
| 3 | 3SB Produtos Agrícolas S.A. |
| 4 | Sinagro Produtos Agropecuários S.A. |
| 5 | Weather Risk Management Services Private Limited |
| V | III) Joint Ventures |
| 1 | Hodogaya UPL Co. Limited |
| | riodogaya of E oo. Littilled |



| UPL Limited | STATEMENT OF CONSOLIDATED AUDITED FINANCIAL RESULTS | FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2017 |
|-------------|---|---|
|-------------|---|---|

| | STATEMENT OF CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2017 | JLTS .7 | | | | | |
|---|---|--|-----------------------------|---------------------------------------|--|--|--|
| L | Particulars | Quarter ended 31.03.2017 | Quarter ended 31.12.2016 | Quarter ended 31.03.2016 | Year ended 31.03.2017 | Year ended 31.03.2016 | |
| | | (Audited) | (Unaudited) | (Audited) | (Audited) | (Audited) | |
| | | (refer note 3) | | (refer note 3) | | | |
| | Revenue from Operations Other Income | 539,095 | 398,731 12,870 | 447,945 | 1,667,984 | 1,434,425 | |
| | III Total Income (I + II) | 553,706 | 411,601 | 456,807 | 1,712,344 | 1,465,999 | |
| | Expenses Expenses | 277,193 | 179,536 | 228,985 | 781,620 | 678,048 | |
| | b) Excise Duty c) Employee benefits expense d) Finance Costs (refer note 5) e) Deoreciation and Amortisation expense | 4,959 42,953 21,264 | 6,775 42,341 18,325 | 4,510 39,979 17,427 | 36,809 162,688 73,508 | 29,601 143,354 70,409 | |
| | f) Exchange Difference (net) on trade recievables & trade payables g) Other Expenses Total Expenses | 8,865 101,382 475,277 | 3,207 94,346 360,718 | 20,920 20,920 86,381 418,084 | 23,759 23,759 364,588 1,510,128 | 22,266 22,266 321,652 1,332,893 | |
| | V Profit/Loss before Exceptional items and Tax (iii - IV) | 78,429 | 50,883 | 38,723 | 202,216 | 133,106 | |
| | VI Exceptional Items (Income)/Expense (refer note 6) | (92) | (205) | 605'2 | 8,076 | 12,910 | |
| | VII Profit from Ordinary Activities before Tax (V - VI) | 78,521 | 51,088 | 31,214 | 194,140 | 120,196 | |
| - | VIII Tax expense | 5,616 | 4,641 | 7,864 | 18,884 | 16,484 | |
| | IX Net Profit from Continuing Activities after Tax (VII - VIII) | 72,905 | 46,447 | 23,350 | 175,256 | 103,712 | |
| | X Add: Share of Profit /(loss) from Associates/Joint Ventures | 1,254 | (252) | (4,156) | (1,904) | (8,546) | |
| | XI Net Profit for the year Attributable to: | 74,159 | 46,195 | 19,194 | 173,352 | 95,166 | |
| | Equity holders of the parent Non controlling Interest | 74,101 | 45,918 277 | 18,407 | 172,729 623 | 93,976 1,190 | |
| | Other Comprehensive Income A) Items that will not be reclassified to profit & Loss (net of tax) B) Items that will be reclassified to profit & Loss (net of tax) | (200) | (2,400) | 2,300 | 2,340 | (2,906) | |
| | XIV Total Comprehensive Income for the period (comprising profit(Loss) and other comprehensive income for the period | 73,459 | 43,795 | 21,494 | 175,692 | 92,260 | |
| | Equity holders of the parent Non controlling interest | 73,401 | 43,518 277 | 20,707 | 175,069 | 91,070 1,190 | |
| | XIV Paid up Equity Share Capital (Face value of the share Rs 2/- each) | 10,140 | 10,139 | 8,572 | 10,140 | 8,572 | |
| | Earnings per share (EPS) Basic and Diluted EPS before and after Extraordinary Items for the period Basic Earnings per share of Rs 2/- each (Rs) Diluted Earnings per share of Rs 2/- each (Rs) | 14.55 | 9.06 | 4.30 | 34.07 33.92 | 21.93 | |
| | S P B C S C LL P | Silver Substantial Control (Silver Silver Si | | | | | |

UPL Limited STATEMENT OF CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH, 2017

Note

- The above Audited Consolidated Financial Results were reviewed by the Audit Committee and thereafter approved at the Meeting of the Board of Directors held on 28th April 2017
- The Company has adopted Indian Accounting Standards ("Ind AS") from April 1st, 2016 and the date of transition is April 1st, 2015. The impact of adjustments arising on transition has been accounted for in opening reserves and the comparative period results have been restated accordingly,
 - The figures for the quarter ended 31st March 2017 and 31st March 2016 are the balancing figures between the Audited figures in respect of the full financial year and the year to date figures upto third quarter for the respective year. Figures upto the third quarter ended 31st December 2015 were not subjected to limited review by the auditors
- Share of Profit /(loss) from Associates/Joint Ventures for the year is considered on the basis of audited consolidated results of Sinagro Produtos Agropecuarios S.A. & audited standalone financial statement of 3SB Produtos Agricolas S.A. for the year ended December 31st,2016 and Audited consolidated/Standalone results of all other associates.
- Finance Costs includes net exchange difference loss arising on foreign currency loans, mark to market losses on derivative contracts related to borrowings and loans and advances of Rs. 1,688 lacs, Rs. 250 lacs and Rs. (2,742) lacs for the quarter ended March 31st, 2017, December 31st 2016 and March 31st, 2016 respectively; Rs. 6,212 lacs and Rs.8,117 lacs for the year ended March 31st, 2017 and March 31st, 2016
- Exceptional Item for the year includes profit on sale of subsidary, Restructuring cost in Latin America and Europe Region, amount payable on settlement of a contract in respect of earlier years, provision for stamp duty on merger of Advanta Ltd and Product Counterfeiting.
 - During the quarter ending 31st March 2017, the Company has alloted 43,429 equity shares on conversion of convertible preference shares and 22,831 equity shares to employees under Employee Stock Option
- Reconciliation of Net Profit and equity as previously reported on account of transition from the previous Indian GAAP to Ind-AS for the quarter ended March 31st, 2016 & year ended March 31st, 2016.

| | | Rs. in Lacs |
|---|---------------|-------------|
| Particulars | Quarter ended | Year ended |
| | 31.03.2016 | 31.03.2016 |
| | (Refer Note 3 | |
| | above) | |
| Reconciliation of Net profit as reported earlier: | | |
| Net profit for the period (as per Indian GAAP) | 56.019 | 121 161 |
| Impact on account of restatement of past business combinations - amortisation of intensibles | (1000) | |
| confidence of the state of the | (/04/7) | (ca/'cr) |
| Impact on account of considering Advanta as subsidiary and its merger (net of tax) | (10.644) | |
| Deferred tax on unrealised profits | (1,000) | |
| Reversal of foreign exchange gain as foreign currency translation reserve reset to zero on transition date | (+77.67) | מניל גני |
| Out and the state of the state | (519,12) | (KT9'T7) |
| Other Ind As adjustments (net of tax) | 3,069 | 3,873 |
| [Net profit for the period (as per ind AS) | 19.194 | 0 |

| Equity Reconciliation Particulars Equity under previous GAAP Impact on account of restratement of past business combinations Reversal of proposed dividend Deferred tax on unrealised profits Impact on account of considering Advanta as subsidiary and its merger (net of tax) Inspect on account of considering account of co | | 001/00 |
|--|--|------------|
| 31st N of past business combinations for past business combinations for past business combinations for past business combinations for past business combination reserve reset to zero on transition date for past business combination reserve reset to zero on transition date | Equity Reconciliation | Asat |
| of past business combinations for past business combinations (1) divanta as subsidiary and its merger (net of tax) ss foreign currency translation reserve reset to zero on transition date (2) | Particulars | 31st March |
| of past business combinations (1) (1) (2) (3) (4) (4) (4) (5) (6) (7) (1) (7) (8) (9) (9) (9) (1) (9) (1) (1) (1) (1) (1) (1) (1) (1) (2) (1) (1) (3) (4) (4) (5) (6) (7) (7) (7) (8) (8) (9) (9) (9) (9) (9) (9) (9) (9) (9) (9 | 1 | 2016 |
| of past business combinations (1) (2) (3) (4) (4) (5) (5) (6) (7) (7) (8) (9) (9) (9) (9) (9) (9) (9 | Equity under previous GAAP | 683,304 |
| Advanta as subsidiary and its merger (net of tax) as foreign currency translation reserve reset to zero on transition date (ax) | Impact on account of restatement of past business combinations | (126 467) |
| Advanta as subsidiary and its merger (net of tax) ss foreign currency translation reserve reset to zero on transition date ax) | Reversal of proposed dividend |) T 0 1 C |
| Advanta as subsidiary and its merger (net of tax) as foreign currency translation reserve reset to zero on transition date (ax) | Defeared toy on invasifying avoids | 770'67 |
| | Deterried (ax on unrealised pronts) | 13,528 |
| | Impact on account of considering Advanta as subsidiary and its merger (net of tax) | 15 470 |
| | Reversal of foreign exchange gain as foreign currency translation reserve reset to zero on transition date | (01,610) |
| 05 | Other Ind AS adjust ments (net of tex) | (CTO'TZ) |
| | בייני וייני בייני לייני | 3,153 |
| | Equity under Ind AS | 593.186 |
| | The state of the s | 201620 |

9 Previous period figures have been regrouped/rearranged, wherever necessary, to confirm to current period presentation.

Place: Mumbai Date: 28th April, 2017

R. D. Shroff
Chairman and Managing Director

UPL Limited

Consolidated statement of Assets and Liabilities as at 31 March 2017

| | | | Rs. in Lacs |
|---|--------------------|--|--|
| | | As at 31 March 2017 | As at 31 March 2016 |
| | | (Audited) | (Audited) |
| Assets | | | |
| Non-current assets | | | |
| Property, plant and equipment | | 248,267 | 228,757 |
| Capital work-in-progress | | 63,332 | 31,253 |
| Goodwill | | 41,876 116,902 | 41,655 115,751 |
| Other Intangible assets Intangible under development | | 15,893 | 17,170 |
| Investments accounted for using | the Equity method | 17,396 | 17,530 |
| Financial assets | ,4, | | |
| (i) Investments | | 20,468 | 16,026 |
| (ii) Trade receivables | | 44 | , 50 |
| (iii) Loans | | 22,523 | 18,565 |
| (iv) Other Financial Assets | | - | 63 |
| Non Current tax assets (net) | | 21,157 | 17,036 |
| Deferred tax assets (net) | | 67,005 | 50,928 |
| Other non-current assets | | 33,465 668,328 | 23,337 578,121 |
| | | 000,020 | 0.0,222 |
| Current assets | | 415 500 | 270 (52 |
| Inventories Financial assets | | 415,589 | 378,652 |
| (i) Investments | | 32 | - |
| (ii) Trade receivables | | 565,632 | 509,965 |
| (iii) Cash and cash equivalents | ; | 287,932 | 117,736 |
| (iv) Bank balance other than c | | 1,470 | 1,181 |
| (v) Loans | | 11,912 | 27,011 |
| (vi) Other Financial Asset | | 7,756 | 5,552 |
| Current tax assets | | 1,215 | 3,070 |
| Other current assets | | 74,204 | 74,954 |
| | | 1,365,742 | 1,118,121 |
| Assets classified as held for sale Fotal Assets | | 3,951 2,038,021 | 2,362 1,698,604 |
| otal Assets | | 2,000,022 | |
| Equity and liabilities | | | |
| Equity | | | |
| Equity Share capital | | 10,140 | 8,572 |
| Compulsorily convertible prefere | nce share | 8,195 | - |
| Other equity | | 721,439 | 200,535 |
| Share capital suspense | | - | 379,700 |
| Equity attributable to equity hold | lers of the parent | 739,774 | 588,807 |
| Non-controlling interests | | 3,303 | 4,379 |
| Total Equity | | 743,077 | 593,186 |
| Non-current liabilities: | | | |
| Financial liabilities | | | |
| (i) Borrowings | | 535,011 | 231,788 |
| (ii) Trade payables | | 966 | 775 |
| (iii) Other financial liabilities | | 37,832 | 47,347 |
| Long term provisions | | 5,803 | 4,313 |
| Deferred tax liabilities (net) | | 16,890 | 11,853 |
| | | 596,502 | 296,076 |
| | | I | |
| Current liabilities: | | | |
| Current liabilities: Financial liabilities | | | |
| Financial liabilities (i) Borrowings | | 70,776 | 250,516 |
| Financial liabilities (i) Borrowings (ii) Trade payables | | 487,467 | 395,410 |
| Financial liabilities (i) Borrowings (ii) Trade payables (iii) Other current financial liab | ilities | 487,467 80,172 | 395,410 86,728 |
| Financial liabilities (i) Borrowings (ii) Trade payables (iii) Other current financial liab Provisions | ilities | 487,467 80,172 9,326 | 395,410 86,728 8,220 |
| Financial liabilities (i) Borrowings (ii) Trade payables (iii) Other current financial liab Provisions Other current liabilities | | 487,467 80,172 9,326 41,409 | 395,410 86,728 8,220 55,789 |
| Financial liabilities (i) Borrowings (ii) Trade payables (iii) Other current financial liab Provisions Other current liabilities Net employee defined benefit lial | oilities | 487,467 80,172 9,326 41,409 1,720 | 395,410 86,728 8,220 |
| Financial liabilities (i) Borrowings (ii) Trade payables (iii) Other current financial liab Provisions Other current liabilities Net employee defined benefit lial Current tax liabilities (net) | olities | 487,467 80,172 9,326 41,409 1,720 7,572 | 395,410 86,728 8,220 55,789 3,032 9,647 |
| Financial liabilities (i) Borrowings (ii) Trade payables (iii) Other current financial liab Provisions Other current liabilities Net employee defined benefit lial | olities | 487,467 80,172 9,326 41,409 1,720 | 395,410 86,728 8,220 55,789 3,032 |
| Financial liabilities (i) Borrowings (ii) Trade payables (iii) Other current financial liab Provisions Other current liabilities Net employee defined benefit liab Current tax liabilities (net) | olities | 487,467 80,172 9,326 41,409 1,720 7,572 | 395,410 86,728 8,220 55,789 3,032 9,647 |

UPL Limited

Consolidated Segmentwise Revenue, Results and Capital Employed for the year ended 31st March'2017

| Sr. No. | Quarter ended 31.03.2017 (Audited) | Quarter ended 31.12.2016 (Unaudited) | Quarter ended 31.03.2016 (Audited) | Year ended 31.03.2017 (Audited) | Year ended 31.03.2016 (Audited) |
|---|--|--|---|---------------------------------------|---------------------------------------|
| Income from Operations (net) | | | | | |
| Agro Activities | 526,822 | 385,419 | 444,322 | 1,619,592 | 1,396,995 |
| Non Agro Activities | 14,702 | 16,470 | 9,534 | 64,836 | 73,653 |
| Unallocated | 1,253 | 1/8 | 677 | 1,841 | 1,038 |
| Total | 542,777 | 402,067 | 454,085 | 1,686,269 | 1,4/1,/0/ |
| Less, meet - Segment Revenue Net Sales from Operations | 539,095 | 398,731 | 447,945 | 1,667,984 | 1,434,425 |
| Segment Results | | | | | |
| Agro Activities | 101,245 | 91,690 | 55,841 | 325,422 | 234,845 |
| Non Agro Activities | 659 | 2,348 | 1,703 | 9,150 | 10,591 |
| Total | 101,904 | 94,038 | 57,544 | 334,572 | 245,436 |
| Less: | 21.267 | 18 325 | 17 427 | 73 508 | 70.409 |
| (ii) I mallocable Expenditure / Income (net) | 2.211 | 24.830 | 1.394 | 58,848 | 41.921 |
| (iii) Exceptional items | (92) | | | 8,076 | 12,910 |
| Total Profit before Tax | 78,521 | 51,088 | 31,214 | 194,140 | 120,196 |
| Segment Assets | | | | | |
| Agro Activities | 1,514,956 | 1,575,824 | 1,335,277 | 1,514,956 | 1,335,277 |
| Non Agro Activities | 62,286 | 67,016 | 63,326 | 62,286 | 63,326 |
| Unallocated | 460,779 | 412,811 | 300,001 | 460,779 | 300,001 |
| Total Segment Assets | 2,038,021 | 2,055,651 | 1,698,604 | 2,038,021 | 1,698,604 |
| Segment Liabilities | | | | | |
| Agro Activities | 591,780 | 536,356 | 487,142 | 291,780 | 487,142 |
| Non Agro Activities | 15,227 | 15,784 | 11,348 | 15,227 | 11,348 |
| Unallocated | 687,937 | 806,423 | 978,909 | 687,937 | 876,909 |
| Total Segment Liabilities | 1,294,944 | 1,358,563 | 1,105,418 | 1,294,944 | 1,105,418 |
| | | | 1 | | |
| Net Capital employed | 743,077 | 697,088 | 593,186 | 743,077 | 593,186 |

Notes

- 1 The business of the Group is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:
- a) Agro activity This is the main area of the Group's operations and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.
- b) Non-agro activity Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products.
- 2 The figures for the quarter ended 31st March 2017 and 31st March 2016 are the balancing figures between the Audited figures in respect of the full financial year and the year to date figures upto third quarter for the respective year. Figures upto the third quarter ended 31st December 2015 were not subjected to limited review by the auditors.
- 3 Previous Period's/ Year's figures have been regrouped/ rearranged wherever necessary.





Chartered Accountants

14th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai-400 028, India

Tel: +91 22 6192 0000 Fax: +91 22 6192 1000

Auditor's Report on Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors UPL Limited,

- We have audited the accompanying statement of quarterly standalone financial results of UPL Limited ('the Company') for the quarter ended March 31, 2017 and for the year ended March 31, 2017 (the 'Statements'), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 (hereafter referred to as "the Regulation"). The quarterly standalone financial results are the derived figures between the audited figures in respect of the year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were subject to limited review. The standalone financial results for the quarter ended March 31, 2017 and year ended March 31, 2017 have been prepared on the basis of the standalone financial results for the nine-month period ended December 31, 2016, the audited annual standalone Ind AS financial statements as at and for the year ended March 31, 2017, and the relevant requirements of the Regulation, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these standalone financial results based on our review of the standalone financial results for the nine-month period ended December 31, 2016 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 Interim Financial Reporting, specified under Section 133 of Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual standalone Ind AS financial statements as at and for the year ended March 31, 2017; and the relevant requirements of the Regulation.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly standalone financial results as well as the year to date results:
 - i. are presented in accordance with the requirements of the Regulation, in this regard; and
 - ii. give a true and fair view of the net profit and other financial information for the quarter ended March 31, 2017 and for the year ended March 31, 2017.
- 4. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2017 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under the Regulation.



SRBC&COLLP

Chartered Accountants

UPL Limited Page 2 of 2

5. We draw attention to Note 4 of the Statements, relating to amalgamation of Advanta Limited with the Company which has been accounted under the "Purchase Method" as per Accounting Standard 14 – Accounting for Amalgamations (AS 14) in compliance with the Scheme of Amalgamation pursuant to Sections 391-394 of the Companies Act, 1956 approved by the Hon'ble High Court of Gujarat. Accordingly, the Company has recognised goodwill on amalgamation amounting to Rs. 369,685 lacs which has been amortised in accordance with the scheme. This accounting treatment is different from that prescribed under Indian Accounting Standard (Ind AS) 103 – 'Business Combinations' for business combination of entities under common control. Had the accounting treatment prescribed under Ind AS 103 been followed, profit after tax reported for the quarter and year ended March 31, 2017 would have been higher by Rs. 9,242 lacs and Rs. 36,969 lacs respectively. Our opinion is not qualified in respect of this matter.

For SRBC & COLLP

Chartered Accountants

ICAI Firm Registration Number: 324982E/E300003

per Sadhir Soni

Partner

Membership No.: 41870

Place of signature: Mumbai

Date: April 28, 2017

UPL Limited (CIN No.: L24219GJ1985PLC025132) Regd. Office: 3-11,G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195

Statement of Audited Standalone Financial Results for the Quarter and Year ended 31st March, 2017

(Rs in Lacs)

| | | | | | | (Rs in Lacs) |
|----------|---|--|--|--|---------------------------------------|---------------------------------------|
| Sr No | Particulars | Quarter ended 31.03.2017 (Audited) (Refer note 5) | Quarter ended 31.12.2016 (Unaudited) | Quarter ended 31.03.2016 (Audited) (Refer note 5) | Year ended 31.03.2017 (Audited) | Year ended 31.03.2016 (Audited) |
| 1 | Revenue from operations | 168,231 | 185,673 | 149,028 | 727,672 | 627,679 |
| 2 | Other Income | 2,934 | 2,858 | 21,051 | 32,533 | 48,095 |
| 3 | Total Income | 171,165 | 188,531 | 170,079 | 760,205 | 675,774 |
| 4 | Expenses | | | | | |
| | a) Cost of materials consumed | 63,849 | 75,951 | 59,678 | 302,869 | 278,629 |
| | b) Purchase of stock in trade | 17,640 | 16,291 | 6,063 | 70,133 | 28,006 |
| | c) Changes in inventories of finished goods, work in Progress and stock in trade | 4,390 | 5,572 | 113 | (10,835) | (5,736) |
| | d) Excise duty on sale of goods | 4,397 | 6,393 | 4,937 | 33,800 | 29,601 |
| | e) Employee benefits expense | 11,564 | 10,433 | 11,013 | 44,455 | 39,852 |
| | f) Finance costs | 8,200 | 2,954 | 10,951 | 14,918 | 19,152 |
| | g) Depreciation and amortisation expense (refer note 4) | 16,827 | 16,450 | 17,253 | 65,552 | 61,945 |
| | h) Exchange rate difference on receivables and payables (net) | 1,034 | 888 | 766 | 2,204 | 1,581 |
| | i) Other expenses | 48,949 | 47,081 | 42,773 | 190,785 | 171,900 |
| | Total expenses | 176,850 | 182,013 | 153,547 | 713,881 | 624,930 |
| 5 | Profit/ (Loss) from ordinary activities but before exceptional Items (3 - 4) | (5,685) | 6,518 | 16,532 | 46,324 | 50,844 |
| 6 | Exceptional Items (refer note 7) | 240 | | - | 4,640 | - |
| 7 | Profit / (Loss) from ordinary activities before tax (5 - 6) | (5,925) | 6,518 | 16,532 | 41,684 | 50,844 |
| 8 | Tax expense Tax expense related to earlier quarters (refer note 4(d)) | 1,525 | 4,598 6,930 | 1,969 - | 17,224 - | 12,327 - |
| 9 | Net Profit / (Loss) from ordinary activities after tax (7 -8) | (7,450) | (5,010) | 14,563 | 24,460 | 38,517 |
| 10 | Other Comprehensive Income (net of tax) Gain / (Loss) | 517 | (891) | 63 | (149) | (143) |
| 11 | Total Comprehensive Income (after tax) (9+10) | (6,933) | (5,901) | 14,626 | 24,311 | 38,374 |
| 12 | Paid up equity share capital (Face Value of the Share - Rs 2.00 each) | 10,140 | 10,139 | 8,572 | 10,140 | 8,572 |
| 13 14 | Earnings Per Share (EPS) Basic and Diluted EPS before and after extraordinary items Basic Earnings per share of Rs 2.00 each (Rs) Diluted Earnings per Share of Rs 2.00 each (Rs) Debt Equity Ratio | (1.47) (1.46) | (0.99) (0.98) | 3.40 2.86 | 4.82 4.80 0.11 | 8.99 7.56 0.21 |
| 15 | Debt Service Coverage Ratio | | | | 3.16 | 5.62 |
| 16 | Interest Service Coverage Ratio | | | | 2.99 | 4.40 |

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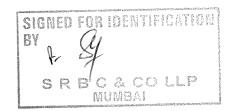
- 1. The above Standalone Unaudited Financial Results were reviewed by the Audit Committee and thereafter approved at the Meeting of the Board of Directors held on 28th April. 2017.
- 2. The Board has recommended dividend @350% on equity share of Rs. 2 each of the company (i.e. Rs. 7/- per equity share), subject to the approval of members at the ensuing Annual General Meeting.
- 3. The Company has adopted Indian Accounting Standards ('Ind AS") from April 1, 2016 and the date of transition is April 1, 2015. The impact of adjustments arising on transition has been accounted for in opening reserves and the comparative period results have been restated accordingly.
- 4. Amalgamation of Advanta Limited (Advanta) with the Company -
- The Hon'ble High Court of Gujarat vide its order dated 23rd June, 2016 has sanctioned the Scheme of Amalgamation of Advanta with the Company with an appointed date of 01st April, 2015. The Scheme has become effective on 20th July, 2016, pursuant to its filing with Registrar of Companies.

In accordance with the provisions of the aforesaid scheme -

- a. The Company allotted 78,313,422 equity shares of Rs. 2 each at fair value and 108,628,440 preference shares of Rs. 10 each to the shareholders of erstwhile Advanta Limited pursuant to approved share swap ratio during the year. Accordingly, consideration payable has been disclosed as Share capital suspense as at March 31, 2016
- b. The amalgamation has been accounted under the "Purchase Method" as per the then prevailing Accounting Standard 14 Accounting for Amalgamations, as referred to in the Scheme of Amalgamation approved by the High court, which is different from Ind AS 103 'Business Combinations'.
- c. The excess of fair value of equity shares and preference shares over the book value of assests and liabilities transferred has been recorded as goodwill arising on amalgamation and is being amortised over the period of 10 years from the appointed date.
- d. During the previous quarter, the Company reviewed and recomputed provision for taxation for the current year and respective comparative periods by considering amortisation of goodwill as non-tax deductible expense. The provision for tax of Rs.6930 lacs for the interim period ended December 31, 2016 was recorded during that quarter.
- 5. The figures for the quarter ended 31st March 2017 and 31st March 2016 are the balancing figures between the Audited figures in respect of the full financial year and the year to date figures up to the third quarter for the respective years.
- 6. Finance Costs include settlement gain / marked to market on derivative contracts related to borrowings and exchange differences arising on foreign currency loans / advances. Such (gain)/loss is Rs (1924) lacs, Rs (1805) lacs and Rs 551 lacs for the quarters ending 31st March, 2017, 31st December, 2016, and 31st March, 2016 respectively; Rs (5877) lacs and Rs (1010) lacs for the year ended 31st March, 2017 and 31st March, 2016 respectively.
- 7. Exceptional items for the year ended March 31, 2017 includes amount payable on settlement of a contract in respect of earlier years Rs 1440 Lacs (including Rs. 240 Lacs for the quarter ended March 31, 2017) and provision for stamp duty on merger of Advanta Ltd of Rs 3200 Lacs.
- 8. During the quarter ending 31st March, 2017, the Company has alloted 43,429 equity shares on conversion of convertible Preference shares and 22,831 equity shares to employees under Employee Stock Option Plan of the Company.
- 9. Reconciliation between standalone financial results and equity, as previously reported in accordance with the Accounting Standards framework (referred to as 'IGAAP') and Ind AS for the quarter / year ended presented is as under:

| Total Comprehensive Income Reconciliation | Quarter ended | Year ended |
|---|------------------|------------|
| Particulars | 31st March | 31st March |
| | 2016 | 2016 |
| | Rs. Lacs | Rs. Lacs |
| Reconciliation of Net profit as reported earlier: | | |
| Net profit for the period (as per IGAAP) | 20,567 | 70,571 |
| (i) Profit before tax of Advanta for the quarter and year ended 31st March, | (1,700) | 1,949 |
| 2016 including Ind AS adjustments | | |
| (ii) Amortisation of goodwill on amalgamation | (9,241) | (36,968) |
| (iii) Tax impact on Ind AS and other adjustments | 2,902 | 342 |
| (iv) Other Ind AS adjustments | 2,035 | 1,756 |
| (v) Fair valuation of investments | - | 358 |
| (vi) Depreciation on Property, Plant & Equipments | - | 509 |
| Net profit for the period (as per Ind AS) | 14,563 | 38,517 |
| Other Comprehensive income (net of tax) | 63 | (143) |
| Total Comprehensive Income (after tax) as per Ind AS | 14,626 | 38,374 |

| Equity Reconciliation | As at |
|--|------------|
| Particulars | 31st March |
| | 2016 |
| Equity under previous GAAP | 401,573 |
| (i) Merger adjustments | (35,243) |
| (ii) Dividend and tax on dividend | 25,793 |
| (ii) Deemed cost of Property, Plant & Equipments | (5,283) |
| (iii) Other Ind AS Adjustments | 3,615 |
| (iv) Fair valuation of investments | 604 |
| (v) Amortised cost of debentures | 692 |
| (vi) Tax impact on Ind AS Adjustments | 3,226 |
| Share Suspense Account | 379,719 |
| Equity under Ind AS | 774,696 |



10. Details of Unsecured non convertible debentures are as follows

| | | | | Pre | evious Due Date | Next I | Next Due Date | | |
|--|-------------------|------------------|------------|------------------------|----------------------------------|-----------------------------|-------------------|--|--|
| | | | | 1st April 2 | 2016 -31st March 2017 | | | | |
| ISIN | Series | Credit Rating | Issue Size | Principal | Interest | Principal | Interest | | |
| | | | Rs in cr | | | | | | |
| INE628A08114 - Series A | | Care AA+ | 150 | 9th Apr 2016 | | 9th Apr 2020 | 9th Apr 2017 | | |
| | | | | (Call option exercised | d by the company) | | | | |
| INE628A08163 | | Care AA+ | 250 | | 06th July 2016 | 06th July 2026 | 06th July 2017 | | |
| | | | | (If ca | all option is excersised after 1 | Oth year due date -6th July | 2021) | | |
| | | | | | | | | | |
| INE628A08122 | Α | Care AA+ | 75 | | 05th October 2016 | 05th October 2018 | 05th October 2017 | | |
| | | | | | | | | | |
| INE628A08130 | В | Care AA+ | 75 | | 05th October 2016 | 05th October 2019 | 05th October 2017 | | |
| | | : | | | | | 1 | | |
| INE628A08148 | С | Care AA+ | 75 | | 05th October 2016 | 05th October 2021 | 05th October 2017 | | |
| INE628A08155 | D | Care AA+ | 75 | | 05th October 2016 | 05th October 2022 | 05th October 2017 | | |
| INE628A08197 | A | Care AA+ | 150 | | 08th June 2016 | 08th June 2019 | 08th June 2017 | | |
| | | | | | | | | | |
| INE628A08205 | В | Care AA+ | 150 | | 08th June 2016 | 08th June 2022 | 08th June 2017 | | |
| (Out of this lisue Company has bought back | debentires valuin | g to Rs 90 crore | es) | | | | | | |
| Note : All the interest / Principal were | naid on the due | date | | | | | | | |

| | 31st March 2017 | 31st March 2016 |
|------------------------------|-----------------|-----------------|
| Debenture Redemption Reserve | 12,593 | 14,959 |

For UPL Limited

Chairman and Managing Director

Place : Mumbai Date: 28th April, 2017

SIGNED FOR IDENTIFICATION

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UPL Limited

Statement of Assets and Liabilities (Standalone) as at 31.03.2017

(Rs in lacs)

| | | (Rs in lacs) | | |
|-------|-----------------------------------|--|----------------------|------------|
| | | | As at | As at |
| | | | Year ended | Year ended |
| S.No. | Particulars | | 31.03.2017 | 31.03.2016 |
| | | | (Audited) | (Audited) |
| | ASSETS | | | |
| I) | Non- current assets | | | |
| - | a) Property, Plant and Equipmen | t | 173,301 | 158,472 |
| | b) Capital work in progress | | 24,883 | 19,041 |
| | c) Other Intangible Assets | | 41,828 | 47,791 |
| | d) Goodwill | | 296,482 | 333,413 |
| | d) Intangible Asset under develo | pment | 2,311 | 1,857 |
| | e) Financial Asset | | | |
| İ | i) Investments | | 59,268 | 58,813 |
| | ii) Loans | | 94,082 | 119,956 |
| | | | 14,804 | 13,736 |
| | f) Income Tax Assets (Net) | | 27,504 | 19,258 |
| | g) Other Non-current Asset | - | 734,463 | 772,337 |
| | Total Non-Current Assets | - | 734,463 | 772,007 |
| II) | Current assets | | | |
| | a) Inventories | | 135,512 | 128,430 |
| | b) Financial Assets | | | |
| | i) Investments | | - | - |
| | i) Trade receivables | *. | 195,713 [.] | 186,585 |
| | iii) Cash and cash equivalents | | 5,913 | 6,532 |
| 1 | iv) Bank Balances other than (i | ii) above | 1,190 | 1,033 |
| | v) Loans | ., | 12,773 | 28,914 |
| | vi) Other Financial assets | | 5,167 | 7,717 |
| | c) Other current assets | | 43,937 | 44,380 |
| | Total Current assets | - | 400,205 | 403,591 |
| | tordi Curreni assers | ľ | 400,203 | 400,071 |
| | TOTAL ASSETS | | 1,134,668 | 1,175,928 |
| | EQUITY AND LIABILITIES | | | |
| 1 | Equity | | | |
| | a) Equity Share capital | | 10,140 | 8,572 |
| | b) Compulsorily convertible prefe | erence shares | 8,195 | - |
| | c) Share Suspense Account (refe | | - | 379,719 |
| | d) Other Equity | | 756,662 | 386,405 |
| | Total Equity | | 774,997 | 774,696 |
| 2 | Liabilities | | | |
| | Non-current liabilities | | | |
| | a) Financial Liabilities | | | |
| | i) Borrowings | | 80,822 | 80,822 |
| | ii) Trade payable | | 966 | 775 |
| | iii) Other Financial Liabilities | | 14,590 | 20,086 |
| | b) Deferred tax liabilities (net) | | 13,281 | 4,886 |
| | Total Non-current liabilities | ŀ | 109,659 | 106,569 |
| | | | | |
| (II) | Current liabilities | | | |
| | a) Financial Liabilities | | 4.000 | /7.000 |
| | i) Borrowings | | 4,093 | 67,823 |
| | ii) Trade payable | | 218,775 | 174,976 |
| | iii) Other current financial liab | ilities | 9,475 | 35,186 |
| | b) Provisions | | 6,567 | 5,065 |
| | c) Other Current Liabilities | | 9,370 | 10,356 |
| | e) Net employee defined benefi | t liabilities | 1,732 | 1,257 |
| | Total Current liabilities | | 250,012 | 294,663 |
| | Total Liabilities | | 359,671 | 401,232 |
| | TOTAL EQUITY AND LIABILITIES | CICARD FOR IDENTIFICATION | 1,134,668 | 1,175,928 |
| | | Signification of the contraction of the second of the seco | , | |
| | uszennany | | -Mari 2002 | |
| | | IL AL | § | |

SRBC&COLLP

UPL Limited

Regd. Office: 3-11, G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396195 Segmentwise Revenue, Results and Capital Employed for the quarter ended 31 St March, 2017

(Rs in Lacs)

| Sr. No. | Particulars | Quarter ended 31.03.2017 (Audited) (Refer note 5) | Quarter ended 31.12.2016 (Unaudited) | Quarter ended 31.03.2016 (Audited) (Refer note 5) | Year ended 31.03.2017 (Audited) | Year ended 31.03.2016 (Audited) |
|---------|---|--|--|--|---------------------------------------|---------------------------------------|
| 1 | Income from Operations (net) | | | | | |
| а | Agro Activities | 156,030 | 172,361 | 145,664 | 679,352 | 590,508 |
| b | Non Agro Activities | 14,702 | 16,470 | 9,534 | 64,836 | 73,653 |
| С | Unallocated | 1,181 | 177 | (30) | 1,769 | 800 |
| | Total | 171,913 | 189,008 | 155,168 | 745,957 | 664,961 |
| | Less: Inter - Segment Revenue | 3,682 | 3,335 | 6,140 | 18,285 | 37,282 |
| | Net Sales from Operations | 168,231 | 185,673 | 149,028 | 727,672 | 627,679 |
| 2 | Segment Results | | | | | |
| а | Agro Activities | 7,210 | 13,422 | 13,516 | 68,783 | 51,288 |
| b | Non Agro Activities | 659 | 2,348 | 2,050 | 9,151 | 10,776 |
| | Total | 7,869 | 15,770 | 15,566 | 77,934 | 62,064 |
| | Less: | | | | | |
| | (i) Finance Costs | 8,200 | 2954 | 10,951 | 14,918 | 19,152 |
| | (ii) Unallocable Expenditure / Income (net) | 5,354 | 6298 | (11,919) | 16,692 | (7,932 |
| | (iii) Exceptional items | 240 | | - | 4,640 | |
| | Total Profit before Tax | (5,925) | 6,518 | 16,532 | 41,684 | 50,844 |
| 3 | Segment Assets | | | | 11 | |
| а | Agro Activities | 869,142 | 956,942 | 871,232 | 869,142 | 871,232 |
| b | Non Agro Activities | 62,286 | 67,016 | 59,795 | 62,286 | 59,79 |
| С | Unallocated | 203,240 | 226,596 | 244,901 | 203,240 | 244,90: |
| | Total Segment Assets | 1,134,668 | 1,250,554 | 1,175,928 | 1,134,668 | 1,175,928 |
| 4 | Segment Liabilities | | | | | |
| | | 229,507 | 231,212 | 192,906 | 229,507 | 192,90 |
| а | Agro Activities | 1 | 15,784 | 9,967 | 15,227 | 9,967 |
| b | Non Agro Activities | 15,227 | | · | 114,937 | 198,359 |
| С | Unallocated | 114,937 | 221,110 | 198,359 | - | |
| | Total Segment Liabilities | 359,671 | 468,106 | 401,232 | 359,671 | 401,232 |
| | Net Capital Employed | 774,997 | 782,448 | 774,696 | 774,997 | 774,696 |

Notes

- 1 The business of the Company is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:
 - a) Agro activity This is the main area of the Company's operations and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.
 - b) Non-agro activity Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products.

Based on the "management approach" defined in Ind AS 108 - Operating Segments, the Chief Operating Decision Maker evaluates the company's performance and allocate resources based on an analysis of various performance indicators by business segments. Accordingly information has been presented along these segments.

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