



TCS/PR/SE-68/2017-18

November 10, 2017

**National Stock Exchange of India Limited  
Exchange Plaza,  
Bandra Kurla Complex  
Mumbai  
Kind Attn: Manager, Listing Department**

**BSE Limited  
P.J. Towers  
Dalal Street  
Mumbai  
Kind Attn: General Manager,  
Department of Corporate Services  
Scrip Code No. 532540 (BSE)**

Dear Sirs,

We are sending herewith copy of the Press Release titled “**TCS Recognized as a Leader in Worldwide Cloud ERP Implementation Services by IDC MarketScape**” which will be disseminated shortly.

The Press release is self-explanatory.

Thanking you,

Yours faithfully,  
For **Tata Consultancy Services Limited**

**Rajendra Moholkar  
Company Secretary**

**TATA CONSULTANCY SERVICES**

**Tata Consultancy Services Limited**

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Corporate Identification No. (CIN): L22210MH1995PLC084781

For immediate use **PRESS RELEASE**

## TCS Recognized as a Leader in Worldwide Cloud ERP Implementation Services by IDC MarketScape

*Report Recognizes Tata Consultancy Services for its Functionality Road Map, Pace and Productivity of Innovation, and Pricing Model Strategy*

**NEW YORK | MUMBAI, November 10, 2017:** Tata Consultancy Services (TCS), (BSE: 532540, NSE: TCS), a leading global IT services, consulting and business solutions organization, has been recognized as a Leader in Cloud ERP Implementation in the recently published *IDC MarketScape, "Worldwide Cloud ERP Implementation Services 2017 Vendor Assessment."*<sup>1</sup>

"Cloud ERP adoption is an important part of our customers' digital transformation journeys, driven largely by business imperatives," said Krishnan Ramanujam, President, Business & Technology Services, TCS. "This recognition as a Leader is a validation of our business-centric transformational approach, and of our market success."

In the Cloud ERP solutions space, TCS offers a full, consulting-led suite of services spanning business transformation, cloud strategy and roadmap definition, cloud ERP implementation, upgrades, program governance, and change management.

These cover the entire scope of Cloud ERP applications including finance and accounting, human capital management and payroll, supply chain management, procurement and order management, enterprise asset management, and customer relationship management (CRM) functions, offered by OEM partners.

In addition, TCS offers its own ERP-on-Cloud platform, a fully managed, secure, scalable, global, and consolidated enterprise application based on a Tier 1 ERP package, for customers with complex business processes requiring quick on-boarding, low up-front investment and standardized business processes.

A key differentiator has been TCS' investments in intellectual property in the Cloud ERP area, represented by:

- Flagship BPaaS platforms, TAP™ to simplify the procure-to-pay cycle, and CHROMA™ for transforming talent management
- Suite of proprietary, OEM-certified tools and accelerators to fast-track implementations and automate data transformation, testing, and documentation – resulting in quicker time to market for customers.
- Pre-built PaaS solutions addressing OEM SaaS whitespaces such as employee engagement, dealer portal, predictive logistics, and Smart supply chain, all available in the Cloud OEM Marketplace.

<sup>1</sup> IDC Marketscape, "Worldwide Cloud ERP Implementation 2017 Vendor Assessment," (# US41523417, June 2017).

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*"As customers launch large scale Cloud ERP transformation programs that have deep, complex interlinkages to existing systems, our contextual knowledge, industry depth, experience, and breadth of innovative solutions, position us uniquely to meet their need for certainty and quick time to market," added Krishnan Ramanujam. "We remain focused on building out new services offerings, assets and methodologies to sustain our position as our customers' strategic and trusted business advisor, and partner for Cloud ERP programs."*

*About IDC MarketScape: IDC MarketScape vendor analysis model is designed to provide an overview of the competitive fitness of ICT (information and communications technology) suppliers in a given market. The research methodology utilizes a rigorous scoring methodology based on both qualitative and quantitative criteria that results in a single graphical illustration of each vendor's position within a given market. IDC MarketScape provides a clear framework in which the product and service offerings, capabilities and strategies, and current and future market success factors of IT and telecommunications vendors can be meaningfully compared. The framework also provides technology buyers with a 360-degree assessment of the strengths and weaknesses of current and prospective vendors.*

**About Tata Consultancy Services Ltd (TCS):**

Tata Consultancy Services is an [IT services](#), [consulting](#) and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match. TCS offers a consulting-led, integrated portfolio of [IT](#), [BPS](#), [Infrastructure](#), [Engineering](#) and [Digital services](#). This is delivered through its unique [Global Network Delivery Model](#)<sup>™</sup>, recognized as the benchmark of excellence in software development. A part of the Tata group, India's largest industrial conglomerate, TCS has over 389,000 of the world's best-trained consultants in 46 countries. The company generated consolidated revenues of U.S. \$17.6 billion for year ended March 31, 2017 and is listed on the BSE Limited and National Stock Exchange of India Limited. For more information, visit us at [www.tcs.com](http://www.tcs.com).

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