

September 12, 2017

BSE Limited Corporate Relation Dept. P. J. Towers, Dalal Street Mumbai 400 001. Scrip Code : 532859 National Stock Exchange of India Ltd. "Exchange Plaza", Bandra Kurla Complex, Bandra (E) Mumbai - 400 051. Symbol : HGS

Dear Sirs,

Sub: HGS expands presence in Indore with second delivery center

We are enclosing a Press Release being issued by the Company on the captioned subject, which is self-explanatory.

Thanking you,

Yours truly, For Hinduja Global Solutions Limited

Makarand Dewal Company Secretary

Encl: a/a.

HINDUJA GLOBAL SOLUTIONS LIMITED

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Corporate Identity Number:L92199MHI995PLC084610



## HGS expands presence in Indore with second delivery center

Hires 350 customer support professionals since July, 2017

**Indore, September 12, 2017:** Hinduja Global Solutions Limited (HGS) (Listed on NSE & BSE, India), today announced that it has strengthened its presence in Indore by setting up a second delivery center here.

The new facility, with 45,500 sq. ft. of space and a capacity of 700 seats, is dedicated to provide high quality customer experience for an ecommerce giant and its end-consumers. HGS has hired about 350 customer support professionals for the new center since July, 2017 and is expected to be 800+ by end-2017.

Speaking on the development, **Partha DeSarkar, Global CEO of HGS** said, "HGS believes in creating global hubs of talent to support top brands. This is aligned to our strategy to create tangible differentiators to help make our clients more competitive across customer experience functions. We are excited to expand our presence in Indore as its rich talent provides a great potential for scale and complements our expertise in delivering higher value to clients."

HGS entered Indore in September, 2015. Since then, the Company has grown significantly to become one of the largest BPM companies in Madhya Pradesh's commercial capital. While the center at Race Course Road will continue to serve the company's telecom client base with 3,100+ employees, HGS' second center in Vijay Nagar will cater to increased business demand. Indore is currently HGS' second largest delivery location in India.

**Ramesh Gopalan, President - Global Healthcare and Head of India Business, HGS** said, "HGS is witnessing an exciting growth story in the India market, led by increasing business opportunities and emerging verticals. Our Indore center has played a key role in this growth. With its strategic location, scalable talent and ability to cater to clients' needs for English and regional language support, the center is attracting significant new business and helping us capitalize on market opportunity."

Indore has a huge talent base with thousands of graduates passing out of over 65 colleges per annum and more than 14,000 people already employed in BPM companies in the city. HGS is looking at hiring Hindi and English-speaking under-graduates and graduates from the city and nearby towns.

For recruitment queries: Ankit.Jain@teamhgs.com or call +91 96853 41666

## About Hinduja Global Solutions (HGS):

HGS is a leader in optimizing the customer experience and helping our clients to become more competitive. HGS provides a full suite of business process management (BPM) services from traditional voice contact center services and transformational DigiCX services that are unifying customer engagement to platform-based, back-office services and digital marketing solutions. By applying analytics, automation, and interaction expertise to deliver innovation and thought leadership, HGS increases revenue, improves operating efficiency, and helps retain valuable customers. HGS expertise spans the telecommunications and media, healthcare, insurance, banking, consumer electronics and



technology, retail, and consumer packaged goods industries, as well as the public sector. HGS operates on a global landscape with over 44,800 employees in 69 worldwide locations delivering localized solutions. For the year ended 31<sup>st</sup> March 2017, HGS had revenues of Rs. 3,711 crore (US\$ 555 million). HGS, part of the multi-billion Hinduja Group, has more than four decades of experience working with some of the world's most recognized brands.

## www.teamhgs.com

For further information, please contact:

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