| Maruthi Info-Tech Centre | Telephone: +918039806000 |
| :--- | :--- |
| $11-12 / 1$ Inner Ring Road | Fax: |
| Koramangala | +918039806999 |
| Bangalore 560071 India |  |

# Auditor's Report on Quarterly Financial Results of Wipro Limited pursuant to the Clause 41 of the Listing Agreement 

To,
Board of Directors of Wipro Limited
We have audited the quarterly financial results of Wipro Limited ('the Company') for the quarter ended September 30, 2014 and the year to date financial results for the period from April 1, 2014 to September 30, 2014, attached herewith, being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding', which have been traced from disclosures made by the Management and have not been audited by us. These quarterly financial results as well as the year to date financial results have been prepared on the basis of the condensed interim financial statements, which are the responsibility of the Company's management. Our responsibility is to express an opinion on these quarterly financial results and year to date financial results based on our audit of such condensed interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, issued under the Companies (Accounting Standards) Rules, 2006 which continue to apply under section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us, these quarterly financial results as well as the year to date financial results:
(i) are presented in accordance with the requirements of Clause 41 of the Listing Agreement in this regard; and
(ii) give a true and fair view of the net profit and other financial information for the quarter ended September 30, 2014 as well as the year to date results for the period from April 1, 2014 to September 30, 2014.

Further, we also report that we have, on the basis of the books of account and other records and information and explanations given to us by the management, also verified the number of shares as well as percentage of shareholdings in respect of aggregate amount of public shareholdings, as furnished by the Company in terms of Clause 35 of the Listing Agreement and found the same to be correct.

## for $\operatorname{BSR}$ \& Co. LLP

Chartered Accountants
Firm's registration number: $101248 \mathrm{~W} / \mathrm{W}-100022$


Supreet Sachdev
Partner
Membership No. 205385
Bangalore
October 22, 2014

Telephone: +918039806000
Fax: $\quad+918039806999$

# Auditor's Report on Quarterly Consolidated Financial Results and Consolidated year to date Financial Results of Wipro Limited pursuant to Clause 41 of the Listing Agreement 

To
Board of Directors of Wipro Limited
We have audited the quarterly consolidated financial results of Wipro Limited and subsidiaries ('the Company') for the quarter ended September 30, 2014 and the consolidated year to date financial results for the period from April 1, 2014 to September 30, 2014, attached herewith, being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the Management and have not been audited by us. These quarterly consolidated financial results as well as the consolidated year to date financial results have been prepared from condensed consolidated interim financial statements, which are the responsibility of the Company's management. Our responsibility is to express an opinion on these quarterly consolidated financial results and consolidated year to date financial results based on our audit of such condensed consolidated interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in the International Accounting Standard (IAS) 34, Interim Financial Reporting, as issued by International Accounting Standards Board.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us, these quarterly consolidated financial results as well as the consolidated year to date financial results:
(i) include the quarterly financial results and year to date financial results of the entities listed in Note 5 of the Notes to the quarterly consolidated financial results;
(ii) have been presented in accordance with the requirements of Clause 41 of the Listing Agreement in this regard; and
(iii) give a true and fair view of the consolidated net profit and other financial information for the quarter ended September 30, 2014 as well as the consolidated year to date results for the period from April 1 , 2014 to September 30, 2014


Further, we also report that we have, on the basis of the books of account and other records and information and explanations given to us by the management, also verified the number of shares as well as percentage of shareholdings in respect of aggregate amount of public shareholdings, as furnished by the Company in terms of Clause 35 of the Listing Agreement and found the same to be correct.

## for $\mathbf{B}$ S R \& Co. LLP

Chartered Accountants
Firm's regisiration number: $101248 \mathrm{~W} / \mathrm{W}-100022$


Supreet Sachdev
Partner
Membership number: 205385
Bangalore
October 22, 2014

## AUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED SEPTEMBER 30, 2014

(₹ in millions, except share and per share data, unless otherwise stated)

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|r|}{\multirow[t]{2}{*}{Particulars}} \& \multicolumn{3}{|c|}{Quarter ended} \& \multicolumn{2}{|l|}{Six months ended} \& Year ended \\
\hline \& \& \[
\begin{aligned}
\& \text { September } \\
\& 30,2014
\end{aligned}
\] \& \[
\begin{gathered}
\text { June } \\
30,2014
\end{gathered}
\] \& \[
\begin{aligned}
\& \text { September } \\
\& \mathbf{3 0 , 2 0 1 3}
\end{aligned}
\] \& September 30, 2014 \& September 30, 2013 \& \[
\begin{gathered}
\text { March } \\
31,2014
\end{gathered}
\] \\
\hline \multicolumn{2}{|l|}{\begin{tabular}{l}
1 Income from operations \\
a) Net Sales/income from operations (net of excise duty) \\
b) Other operating income
\end{tabular}} \& 118,160 \& 112,455 \& 109,907 \& 230,615 \& 207,239 \& 437,549 \\
\hline \& Total income from operations (net) \& 118,160 \& 112,455 \& 109,907 \& 230,615 \& 207,239 \& 437,549 \\
\hline 2 \& \begin{tabular}{l}
Expenses \\
a) Cost of materials consumed \\
b) Purchase of stock-in-trade \\
c) (Increase)/Decrease in inventories of finished stock, work-in-progress and stock in process \\
d) Employee compensation \\
e) Depreciation and amortisation expense \\
f) Sub contracting/technical fees/third party application \\
g) Other expenditure
\end{tabular} \& \[
\begin{array}{r}
10 \\
7,401 \\
\\
(381) \\
56,947 \\
3,075 \\
13,067 \\
14,979
\end{array}
\] \& 19
6,552
\((78)\)
53,889
2,834
11,679
13,789 \& \[
\begin{array}{r}
(198) \\
6,903 \\
(9) \\
52,730 \\
2,616 \\
10,563 \\
14,880
\end{array}
\] \& 29
13,953
\((459)\)
110,836
5,909
24,745
28,769 \& \[
\begin{array}{r}
153 \\
13,321 \\
(337) \\
101,058 \\
5,117 \\
20,769 \\
27,034 \\
\hline
\end{array}
\] \& 2,054
27,670
54
206,568
11,106
43,521
57,222 \\
\hline \& Total expense \& 95,098 \& 88,684 \& 87,485 \& 183,782 \& 167,115 \& 348,195 \\
\hline \multicolumn{2}{|l|}{3 Profit from operations before other income, finance costs and exceptional items (1-2)} \& 23,062 \& 23,771 \& 22,422 \& 46,833 \& 40,124 \& 89,354 \\
\hline 4 \& \multirow[t]{2}{*}{\begin{tabular}{l}
Other Income \\
Profit from ordinary activities before finance costs and exceptional items (3+4)
\end{tabular}} \& 5,109 \& 4,239 \& 3,412 \& 9,348 \& 6,774 \& 14,542 \\
\hline 5 \& \& 28,171 \& 28,010 \& 25,834 \& 56,181 \& 46,898 \& 103,896 \\
\hline 6 \& \multirow[t]{2}{*}{\begin{tabular}{l}
Finance Cost \\
Profit from ordinary activities after finance costs but before exceptional items (5-6)
\end{tabular}} \& 989 \& 888 \& 656 \& 1,877 \& 1,151 \& 2,891 \\
\hline 7 \& \& 27,182 \& 27,122 \& 25,178 \& 54,304 \& 45,747 \& 101,005 \\
\hline 8 \& \multirow[t]{2}{*}{\begin{tabular}{l}
Exceptional items \\
Profit from ordinary activities before tax (7+8)
\end{tabular}} \& \& \& \& - \& \& \\
\hline 9 \& \& 27,182 \& 27,122 \& 25,178 \& 54,304 \& 45,747 \& 101,005 \\
\hline 10 \& Tax expense \& 6,199 \& 5,942 \& 5,754 \& 12,141 \& 10,005 \& 22,600 \\
\hline 11 \& \multirow[t]{2}{*}{Extraordinary items (net of tax expense)} \& 20,983 \& 21,180 \& 19,424 \& 42,163 \& 35,742 \& 78,405 \\
\hline 12 \& \& \& \& \& \& \& \\
\hline 13 \& Net profit for the period (11+12) \& 20,983 \& 21,180 \& 19,424 \& 42,163 \& 35,742 \& 78,405 \\
\hline 14 \& Share in earnings of associates \& \& \& \& - \& \& \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
5 Minority interest \\
6 Net profit after taxes, minority interest and share of profit of associates (13+14+15)
\end{tabular}}} \& (135) \& (148) \& (103) \& (283) \& (187) \& (438) \\
\hline \& \& 20,848 \& 21,032 \& 19,321 \& 41,880 \& 35,555 \& 77,967 \\
\hline 17 \& Paid up equity share capital (Face value ₹ 2 per share) \& 4,935 \& 4,934 \& 4,930 \& 4,935 \& 4,930 \& 4,932 \\
\hline 18 \& Reserves excluding revaluation reserves as per balance sheet of previous accounting year \& \& \& \& \& \& 338,567 \\
\hline 19 \& \begin{tabular}{l}
EARNINGS PER SHARE (EPS) \\
Before extraordinary items \\
Basic (in ₹) \\
Diluted (in ₹) \\
After extraordinary items \\
Basic (in ₹) \\
Diluted (in ₹)
\end{tabular} \& \[
\begin{aligned}
\& 8.49 \\
\& 8.45 \\
\& \\
\& 8.49 \\
\& 8.45
\end{aligned}
\] \& \[
\begin{aligned}
\& 8.57 \\
\& 8.54 \\
\& \\
\& 8.57 \\
\& 8.54
\end{aligned}
\] \& \[
\begin{aligned}
\& 7.87 \\
\& 7.85 \\
\& \\
\& 7.87 \\
\& 7.85
\end{aligned}
\] \& \begin{tabular}{l}
\[
\begin{aligned}
\& 17.05 \\
\& 16.98
\end{aligned}
\] \\
17.05 16.98
\end{tabular} \& 14.48
14.44

14.48
14.44 \& 31.76
31.66

31.76
31.66 <br>
\hline 20 \& Public shareholding ${ }^{(1)}$ \& \& \& \& \& \& <br>

\hline 2 \& Number of shares Percentage of holding (as a \% of total public shareholding) \& $$
\begin{array}{r}
607,829,785 \\
25.12 \% \\
\hline
\end{array}
$$ \& \[

$$
\begin{array}{r}
607,403,337 \\
25.11 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
605,403,338 \\
25.04 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
607,829,785 \\
25.12 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
605,403,338 \\
25.04 \% \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
606,514,878 \\
25.08 \% \\
\hline
\end{array}
$$
\] <br>

\hline 21 \& Promoters and promoter group shareholding \& \& \& \& \& \& <br>

\hline \& | a) Pledged/ Encumbered |
| :--- |
| -Number of shares |
| -Percentage of shares (as a \% of the total shareholding of promoter and promoter group) |
| -Percentage of shares (as a \% of the total share capital of the company) |
| b) Non-encumbered |
| -Number of shares ${ }^{(2)}$ |
| -Percentage of shares (as a \% of the total shareholding of promoter and promoter group) |
| -Percentage of shares (as a \% of the total share capital of the company, excluding ADS Shareholding) | \& \[

$$
\begin{array}{r}
1,812,022,464 \\
100 \% \\
74.88 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { Nil } \\
\text { Nil } \\
\text { Nil } \\
1,812,022,464 \\
100 \% \\
74.89 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { Nil } \\
\mathrm{Nil} \\
\mathrm{Nil} \\
1,812,022,464 \\
100 \% \\
74.96 \%
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { Nil } \\
\mathrm{Nil} \\
\mathrm{Nil} \\
\\
1,812,022,464 \\
100 \% \\
74.88 \%
\end{array}
$$
\] \& Nil

Nil
Nil
$1,812,022,464$
$100 \%$
$74.96 \%$ \& Nil
Nil
Nil
$1,812,022,464$
$100 \%$
$74.92 \%$ <br>

\hline \multicolumn{8}{|l|}{| ${ }^{(1)}$ Public shareholding as defined under clause 40A of the listing agreement (excludes shares beneficially held by promoters and holders of American Depository Receipt) |
| :--- |
| ${ }^{(2)}$ Includes 440,557,453 (June 30, 2014: 440,557,453 ; September 30, 2013: 440,557,453; March 31, 2014: 440,557,453) equity shares on which Promoter does not have beneficiary interest. |} <br>

\hline
\end{tabular}

| Status of redressal of complaints received for the period July 1, 2014 to September 30, 2014 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Sl } \\ \text { No. } \end{gathered}$ | Nature of the complaint | Nature | $\begin{aligned} & \text { Unresolved } \\ & \text { as at } \\ & 01.07 .2014 \end{aligned}$ | Complaints received during the quarter | Complaints disposed during the quarter | $\begin{gathered} \text { Unresolved } \\ \text { as at } \\ \text { 30.09.2014 } \end{gathered}$ |
| 1 | Non-Receipt of Securities | Complaint | - | 12 | 12 | - |
| 2 | Non Receipt of Annual Reports | Complaint | - | 161 | 161 | - |
| 3 | Correction / Duplicate / <br> Revalidation of dividend <br> warrants / Demerger <br> Fractional Payout Warrants | Request | - | 415 | 415 | - |
| 4 | SEBI/Stock Exchange Complaints | Complaint | - | 7 | 7 | - |
| 5 | Non Receipt of Dividend warrants | Complaint | - | 179 | 179 | - |
|  | TOTAL |  | - | 774 | 774 | - |

Note: There are certain pending cases relating to disputes over title to shares in which the company has been made a party. However these cases are not material in nature.

1. The condensed consolidated interim financial results of the Company for the quarter ended September 30, 2014 have been approved by the directors of the Company at its meeting held on October 22, 2014. The statutory auditors have expressed an unqualified audit opinion.
2. The above consolidated interim financial results have been prepared from the condensed consolidated interim financial statements, which are prepared in accordance with International Financial Reporting Standards and its interpretations ("IFRS"), as issued by the International Accounting Standards Board ("IASB").
3. The total revenue from operations represent the aggregate revenue and includes foreign exchange gains / (losses), net and is net of excise duty amounting to ₹ 1 , ₹ 1 and ₹ 13 for the quarter ended September 30, 2014, June 30, 2014 and September 30, 2013, respectively, ₹ 2 and ₹ 27 for the six months ended September 30, 2014 and September 30, 2013, respectively and ₹ 79 for the year ended March 31, 2014.

## 4. Derivatives

The Company is exposed to foreign currency fluctuations on foreign currency assets / liabilities, forecasted cash flows denominated in foreign currency and net investment in foreign operations. The Company follows established risk management policies, including the use of derivatives to hedge foreign currency assets / liabilities, foreign currency forecasted cash flows and net investment in foreign operations. The counter party in these derivative instruments is a bank and the Company considers the risks of non-performance by the counterparty as non-material.

The following table presents the aggregate contracted principal amounts of the Company's derivative contracts outstanding:

| Designated derivative instruments | As at |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2014 |  | March 31, 2014 |  |
|  |  |  |  |  |
| Sell | \$ | 905 | \$ | 516 |
|  | £ | 183 | £ | 51 |
|  | $€$ | 116 | $€$ | 78 |
|  | AUD | 25 | AUD | 9 |
| Interest rate swaps | \$ | 150 | \$ | 150 |

## As at

September 30, $2014 \cdots$ March 31, 2014

## Net investment hedges in foreign operations

## Others

| $\$$ | 220 | $\$$ | 220 |
| :--- | ---: | ---: | ---: |
| $€$ | 25 | $€$ | 25 |

Non designated derivative instruments

| Sell | \$ | 851 | \$ | 1,061 |
| :---: | :---: | :---: | :---: | :---: |
|  | £ | 112 | £ | 112 |
|  | $€$ | 63 | $€$ | 63 |
|  | AUD | 78 | AUD | 99 |
|  | ¥ | 490 | ¥ | 490 |
|  | SGD | 13 | SGD | 8 |
|  | ZAR | 69 | ZAR | 223 |
|  | CAD | 24 | CAD | 10 |
|  | CHF | 10 | CHF | - |
| Buy | \$ | 450 | \$ | 585 |

5. List of subsidiaries as of September 30, 2014 are provided in the table below

| Subsidiaries | Subsidiaries | Subsidiaries | Country of Incorporation |
| :---: | :---: | :---: | :---: |
| Wipro LLC (formerly Wipro Inc). | Wipro Gallagher Solutions Inc | Opus Capital Markets <br> Consultants LLC <br> Opus Technology Services <br> LLC | USA |
|  |  |  | USA |
|  |  |  | USA |
|  |  |  | USA |
|  | Infocrossing Inc. <br> Wipro Promax Analytics Solutions LLC <br> [Formerly Promax Analytics Solutions <br> Americas LLC] <br> Wipro Insurance Solution LLC |  | USA |
|  |  |  | USA |
|  |  |  | USA |
| Wipro Japan KK |  |  | Japan |
| Wipro Shanghai Limited |  |  | China |
| Wipro Trademarks Holding Limited |  |  | India |
| Wipro Travel Services Limited |  |  | India |
| Wipro Holdings (Mauritius) Limited | Wipro Holdings UK Limited |  | Mauritius |
|  |  |  | U.K. |
|  |  | Wipro Information <br> Technogoty Austria $\mathrm{GmbH}^{(\mathrm{A})}$ (Formerly Wipro Holdings Austria GmbH) | Austria |


| Subsidiaries | Subsidiaries | Subsidiaries | Country of Incorporation |
| :---: | :---: | :---: | :---: |
|  |  | 3D Networks (UK) <br> Limited <br> Wipro Europe Limited ${ }^{(\mathrm{A})}$ <br> Wipro Promax Analytics <br> Solutions (Europe) Limited <br> [formerly Promax <br> Analytics Solutions <br> (Europe) Ltd] | $\begin{aligned} & \text { U.K. } \\ & \text { U.K. } \\ & \text { U.K. } \end{aligned}$ |
| Wipro Cyprus Private Limited | Wipro Doha LLC ${ }^{\#}$ <br> Wipro Technologies S.A DE C. V <br> Wipro BPO Philippines LTD. Inc <br> Wipro Holdings Hungary Korlátolt <br> Felelősségű Társaság <br> Wipro Technologies Argentina SA <br> Wipro Information Technology Egypt <br> SAE <br> Wipro Arabia Limited ${ }^{*}$ <br> Wipro Poland Sp Zoo <br> Wipro IT Services Poland Sp. z o. o <br> Wipro Outsourcing Services UK Limited <br> Wipro Technologies South Africa <br> (Proprietary) Limited <br> Wipro Corporate Technologies Ghana <br> Limited <br> Wipro Information Technology Netherlands BV | Wipro Technologies Nigeria Limited <br> Wipro Portugal S.A. ${ }^{\text {(A) }}$ <br> Wipro Technologies <br> Limited, Russia <br> Wipro Technology Chile SPA <br> Wipro Technologies Canada Limited ${ }^{(\mathrm{A})}$ Wipro Information Technology Kazakhstan LLP | Cyprus <br> Qatar <br> Mexico <br> Philippines <br> Hungary <br> Argentina <br> Egypt <br> Saudi Arabia <br> Poland <br> Poland <br> U.K. <br> South Africa <br> Ghana <br> Nigeria <br> Netherland <br> Portugal <br> Russia <br> Chile <br> Canada <br> Kazakhstan |
|  |  | Wipro Technologies W.T. Sociedad Anonima <br> Wipro Outsourcing Services (Ireland) Limited <br> Wipro Technologies <br> Norway AS <br> Wipro Technologies VZ, C.A. <br> Wipro Technologies Peru S.A.C | Costa Rica <br> Ireland <br> Norway <br> Venezuela <br> Peru |
|  | Wipro Technologies SRL PT WT Indonesia |  | Romania Indonesia |


| Subsidiaries | Subsidiaries | Subsidiaries | Country of Incorporation |
| :---: | :---: | :---: | :---: |
|  | Wipro Australia Pty Limited | Wipro Promax Holdings <br> Pty Ltd  <br> (formerly Promax <br> Holdings Pty Ltd) ${ }^{(A)}$  | Australia Australia |
|  | Wipro (Thailand) Co Limited |  | Thailand |
|  | Wipro Bahrain Limited WLL |  | Bahrain |
|  | Wipro Gulf LLC Wipro Technologies Spain S.L. |  | Sultanate of Oman Spain |
| Wipro Networks Pte Limited (formerly 3D Networks Pte Limited) |  |  | Singapore |
| Wipro Technologies SDN BHD |  |  | Malaysia |
| Wipro Chengdu Limited |  |  | China |
| Wipro Airport IT Services Limited* |  |  | India |

*All the above direct subsidiaries are $100 \%$ held by the Company except that the Company holds $66.67 \%$ of the equity securities of Wipro Arabia Limited and $74 \%$ of the equity securities of Wipro Airport IT Services Limited
\# $51 \%$ of equity securities of Wipro Doha LLC are held by a local share holder. However, the beneficial interest in these holdings is with the Company.

The Company controls 'The Wipro SA Board Based Ownership Scheme Trust' and 'Wipro SA Broad Based Ownership Scheme SPV (RF) (PTY) LTD incorporated in South Africa.
${ }^{(A)}$ Step Subsidiary details of Wipro Information Technogoty Austria GmbH, Wipro Portugal S.A, Wipro Europe Limited, Wipro Promax Holdings Pty Ltd and Wipro Technologies Canada Limited are as follows:

| Subsidiaries | Subsidiaries | Subsidiaries | Country of <br> Incorporation |
| :--- | :--- | :--- | :--- |
| Wipro Information <br> Technogoty Austria <br> GmbH(A) <br> (Formerly Wipro <br> Holdings Austria <br> GmbH) |  |  |  |
| Wipro Europe Limited <br> (formerly SAIC <br> Europe Limited) <br> Wipro Technologies Austria GmbH <br> New Logic Technologies SARL |  |  | Austria <br> France |
| Wipro Portugal S.A. | Wipro UK Limited <br> Wipro Europe SARL |  |  |


| Subsidiaries | Subsidiaries | Subsidiaries | Country of <br> Incorporation |
| :--- | :--- | :--- | :--- |
|  | Wipro do Brasil Technologia Ltda <br> Wipro Technologies Gmbh <br> Wipro Do Brasil Sistemetas De Informatica Ltd | Brazil <br> Germany <br> Brazil |  |
| Wipro Promax <br> Holdings Pty Ltd <br> (formerly Promax <br> Holdings Pty Ltd) <br> Wipro Promax Analytics Solutions Pty Ltd <br> (formerly Promax Applications Group Pty Ltd) |  | Australia |  |
| Wipro Promax IP Pty Ltd (formerly PAG IP Pty |  |  |  |
| Ltd) |  | Australia |  |
| Wipro Technologies <br> Canada Limited | Wipro IT Services Canada Limited | Wipro Solutions <br> Canada Limited <br> (formerly ATCO I- <br> Tek Inc.) | Canada |

## 6. Segment Information

The Company is organized by the following operating segments; IT Services and IT Products.
IT Services: The IT Services segment primarily consists of IT Service offerings to our customers organized by industry verticals as follows: Banking, Financial Services and Insurance (BFSI), Healthcare and Life Sciences (HLS), Retail, Consumer, Transport and Government (RCTG), Energy, Natural Resources and Utilities (ENU), Manufacturing (MFG), Global Media and Telecom (GMT). Starting with quarter ended September 30, 2014, it also includes Others which comprises dividend income and gains or losses (net) relating to strategic investments, which are presented within "Finance and other income" in the statement of Income. Key service offering to customers includes software application development and maintenance, research and development services for hardware and software design, business application services, analytics, consulting, infrastructure outsourcing services and business process outsourcing services.

IT Products: The IT Products segment sells a range of Wipro personal desktop computers, Wipro servers and Wipro notebooks. The Company is also a value added reseller of desktops, servers, notebooks, storage products, networking solutions and packaged software for leading international brands. In certain total outsourcing contracts of the IT Services segment, the Company delivers hardware, software products and other related deliverables. During FY 2013-14, the Company ceased the manufacturing of 'Wipro branded desktops, laptops and servers'. Revenue relating to the above items is reported as revenue from the sale of IT Products.

The Chairman of the Company has been identified as the Chief Operating Decision Maker (CODM) as defined by IFRS 8, "Operating Segments". The Chairman of the Company evaluates the segments based on their revenue growth and operating income.

Assets and liabilities used in the Company's business are not identified to any of the reportable segments, as these are used interchangeably between segments. Management believes that it is currently not practicable to provide segment disclosures relating to total assets and liabilities since a meaningful segregation of the available data is onerous.

Information on reportable segment for the quarter ended September 30, 2014, June 30, 2014 and September 30, 2013, and six months ended September 30, 2014 and September 30, 2013, and year ended March 31, 2014 is as follows:

| Particulars | Quarter ended |  |  | Six months ended |  | Year ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2014 \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2013 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ |
| Revenue IT Services |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| BFSI | 28,411 | 28,065 | 26,570 | 56,476 | 50,262 | 106,035 |
| HLS | 12,176 | 11,290 | 10,174 | 23,466 | 18,941 | 41,130 |
| RCTG | 15,218 | 14,727 | 14,916 | 29,945 | 28,365 | 58,893 |
| ENU | 18,333 | 16,822 | 15,897 | 35,155 | 30,125 | 63,923 |
| MFG | 19,894 | 19,110 | 19,100 | 39,004 | 36,129 | 74,423 |
| GMT | 15,203 | 15,069 | 14,022 | 30,272 | 26,220 | 55,105 |
| Others | - | - | - | - | - | - |
| Total of IT Services | 109,235 | 105,083 | 100,679 | 214,318 | 190,042 | 399,509 |
| IT Products | 9,152 | 7,660 | 9,374 | 16,812 | 17,540 | 38,785 |
| Reconciling Items | (226) | (287) | (133) | (513) | (316) | (666) |
| Total | 118,161 | 112,456 | 109,920 | 230,617 | 207,266 | 437,628 |
| Segment Result IT Services |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| BFSI | 6,245 | 6,624 | 5,981 | 12,869 | 10,771 | 24,153 |
| HLS | 2,422 | 2,131 | 1,904 | 4,553 | 3,308 | 7,637 |
| RCTG | 3,205 | 3,188 | 3,252 | 6,393 | 5,800 | 13,012 |
| ENU | 5,000 | 4,553 | 4,260 | 9,553 | 7,848 | 17,418 |
| MFG | 4,034 | 4,368 | 4,489 | 8,402 | 7,874 | 17,348 |
| GMT | 3,496 | 3,762 | 3,157 | 7,258 | 5,392 | 11,569 |
| Others | 608 | (25) | - | 583 | - | - |
| Unallocated | (987) | (623) | (399) | $(1,611)$ | (504) | (804) |
| Total of IT Services | 24,023 | 23,978 | 22,644 | 48,000 | 40,489 | $\mathbf{9 0 , 3 3 3}$ |
| IT Products | 62 | 165 | 152 | 227 | 283 | 310 |
| Reconciling Items | $(1,023)$ | (372) | (374) | $(1,394)$ | (648) | $(1,289)$ |
| Total | 23,062 | 23,771 | 22,422 | 46,833 | 40,124 | 89,354 |
| Finance Expense | (989) | (888) | (656) | $(1,877)$ | $(1,151)$ | $(2,891)$ |
| Finance and Other Income | 5,109 | 4,239 | 3,412 | 9,348 | 6,774 | 14,542 |
| Profit before tax | 27,182 | 27,122 | 25,178 | 54,304 | 45,747 | 101,005 |
| Income tax expense | $(6,199)$ | $(5,942)$ | $(5,754)$ | $(12,141)$ | $(10,005)$ | $(22,600)$ |
| Profit for the period | 20,983 | 21,180 | 19,424 | 42,163 | 35,742 | 78,405 |

The Company has four geographic segments: India, Americas, Europe and Rest of the world. Revenues from the geographic segments based on domicile of the customer are as follows:

|  | Quarter ended |  |  |  |  |  | Six months ended |  |  |  | $\begin{aligned} & \text { Year ended } \\ & \text { March 31, } \\ & 2014 \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { tember } \\ & 2014 \end{aligned}$ | $\begin{gathered} \text { June } \\ \text { 30, } 2014 \end{gathered}$ |  | $\begin{aligned} & \text { September } \\ & \mathbf{3 0 , 2 0 1 3} \end{aligned}$ |  |  | $\begin{aligned} & \text { tember } \\ & , 2014 \\ & \hline \end{aligned}$ | September 30, 2013 |  |  |  |
| India. | ₹ | 10,668 | ₹ | 11,072 | ₹ | 11,304 | ₹ | 21,739 | ₹ | 21,999 | ₹ | 46,235 |
| Americas. |  | 57,133 |  | 52,876 |  | 50,421 |  | 110,009 |  | 95,087 |  | 200,343 |
| Europe. |  | 30,884 |  | 31,367 |  | 30,209 |  | 62,251 |  | 56,746 |  | 120,868 |
| Rest of the world................. |  | 19,476 |  | 17,141 |  | 17,986 |  | 36,618 |  | 33,434 |  | 70,182 |
|  | ₹ | 118,161 | ₹ | 112,456 |  | 109,920 | F | 230,617 | ₹ | 207,266 |  | 437,628 |

Management believes that it is currently not practicable to provide disclosure of geographical location wise assets, since the meaningful segregation of the available information is onerous.

No client individually accounted for more than $10 \%$ of the revenues during the quarter ended September 30, 2014, June 30, 2014 and September 30, 2013, six months ended September 30, 2014 and September 30, 2013 and year ended March 31, 2014.

## Notes:

a) 'Reconciling items' includes elimination of inter-segment transactions, dividend income/ gains/ losses relating to strategic investments and other corporate activities.
b) Segment result represents operating profits of the segments and dividend income and gains or losses (net) relating to strategic investments, which are presented within "Finance and other income" in the statement of Income.
c) Revenues include excise duty amounting to ₹ 1 , ₹ 1 and ₹ 13 for the quarter ended September 30, 2014, June 30, 2014 and September 30, 2013, respectively, $₹ 2$ and $₹ 27$ for the six months ended September 30, 2014 and September 30 2013, respectively and ₹ 79 for the year ended March 31, 2014. For the purpose of segment reporting, the segment revenues are net of excise duty. Excise duty is reported in reconciling items.
d) For the purpose of segment reporting, the Company has included the impact of 'foreign exchange gains / (losses), net' in revenues (which is reported as a part of operating profit in the statement of income).
e) For evaluating performance of the individual business segments, stock compensation expense is allocated on the basis of straight line amortization. The differential impact of accelerated amortization of stock compensation expense over stock compensation expense allocated to the individual business segments is reported in reconciling items.
f) For evaluating the performance of the individual business segments, amortization of customer related intangibles acquired through business combinations are reported in reconciling items.
g) The Company generally offers multi-year payment terms in certain total outsourcing contracts. These payment terms primarily relate to IT hardware, software and certain transformation services in outsourcing contracts. Corporate treasury provides internal financing to the business units offering multi-year payments terms. The finance income on deferred consideration earned under these contracts is included in the revenue of the respective segment and is eliminated under reconciling items.
7. The Company has granted Nil, 2,480,000 and Nil options under RSU Options Plan and $35,000,1,654,500$ and Nil options under ADS during the quarter ended September 30, 2014, June 30, 2014 and September 30, 2013 and $2,480,000$ and NIL options under RSU Plan and $1,689,500$ and Nil options under ADS during the six months ended September 30, 2014 and 2013, respectively and 30,000 options under RSU Plan and Nil options under ADS during the year ended March 31, 2014.

## 8. Business Combination

## Opus Capital Markets Consultants LLC

On January 14, 2014, the Company had obtained control of Opus Capital Markets Consultants LLC ('Opus') by acquiring $100 \%$ of its share capital. Opus is a US-based provider of mortgage due diligence and risk management services. The acquisition will strengthen Wipro's mortgage solutions and complement its existing offerings in mortgage origination, servicing and secondary market.

The acquisition was executed through a share purchase agreement for a consideration of US\$ 75 million including a deferred earn-out component of US\$ 21 million, which is dependent on achievement of revenues and earnings over a period of 3 years. The provisional fair value of the contingent consideration amounting to $₹ 781$, recognized on the acquisition date is determined by discounting the estimated amount payable to the previous owners based on achievement of forecast revenue and EBIT. The estimated fair value would increase (decrease) if: (a) the annual growth rate were higher (lower); (b) the EBIT margin were higher (lower); or (c) the risk adjusted discount rate were lower (higher).

During the previous quarter, an amount of $\$ 0.94$ million had been received on conclusion of certain closing conditions which has been recorded as a reduction of the purchase consideration, thereby resulting in reduction of goodwill.

The following table presents the provisional allocation of purchase price:

| Description | Purchase price allocated |
| :--- | ---: |
| Assets | ₹ |
| Cash and cash equivalents | 22 |
| Property, plant \& equipment (including software) | 160 |
| Trade receivable | 456 |
| Other assets | 20 |
| Customer related intangibles | 234 |
| Non-compete arrangement | 216 |
| Liabilities | $(258)$ |
| Other liabilities | $(133)$ |
| Deferred income taxes, net | $\mathbf{7 1 7}$ |
| Total | $\mathbf{3 , 0 0 7}$ |
| Goodwill | $\underline{\mathbf{₹}, \mathbf{3 2 4}}$ |

Goodwill is not expected to be deductible for income tax purposes.

The purchase consideration has been allocated on a provisional basis based on management's estimates. The Company is in the process of making a final determination of the fair value of assets and liabilities, contingent consideration and useful lives of certain customer-related intangibles. Finalization of the purchase price allocation based on an independent third party appraisal may result in certain adjustments to the above allocation

## ATCO I-Tek Inc.

On August 15, 2014, the Company obtained control of ATCO I-Tek Inc. ('ATCO I-Tek') by acquiring 100\% of its share capital. ATCO I-Tek is a Canada based provider of IT services to ATCO Ltd. The acquisition will strengthen Wipro's IT services delivery model in North America and Australia.

The acquisition was executed through a share purchase and sale agreement for Canada and asset sale and purchase agreement for Australia for an all-cash consideration of Canadian Dollars (CAD) 204 million.

The following table presents the provisional allocation of purchase price:

| Description <br> Assets | Purchase price allocated |  |
| :--- | ---: | ---: |
| Cash | ₹ | 71 |
| Property, plant \& equipment (including capital work- <br> in-progress and software) | 1,658 |  |
| Trade receivables | 210 |  |
| Other assets | 267 |  |
| Customer related intangibles | 8,073 |  |
| Liabilities | $(755)$ |  |
| Trade payables and accrued liabilities | $(2,115)$ |  |
| Deferred income taxes, net | $\mathbf{7 , 4 0 9}$ |  |
| Total | $\overline{4,011}$ |  |
| Goodwill | $\underline{\mathbf{1 1 , 4 2 0}}$ |  |
| Total purchase price |  |  |

The goodwill of ₹ 4,011 comprises of value of expected synergies arising from the acquisition. Goodwill is not expected to be deductible for income tax purposes. The purchase consideration was settled in cash.

If the acquisition had occurred on April 1, 2014, management estimates that consolidated revenue for the Company would have been $₹ 233,212$ and the profit after taxes would have been $₹ 42,607$, for six months ended September 30, 2014. The pro-forma amounts are not necessarily indicative of the results that would have occurred if the acquisition had occurred on dates indicated or that may result in the future.

The purchase consideration has been allocated on a provisional basis based on management's estimates. The Company is in the process of making a final determination of the fair value of assets and liabilities. Finalization of the purchase price allocation based on an independent third party appraisal may result in certain adjustments to the above allocation.

## 9. Subsequent Events

On October 8, 2014, the Company has entered into a Series G Preferred Unit Purchase Agreement to increase its investment in Opera Solutions LLC by $\$ 8.2$ million. Post the additional investment, the Company will continue to classify the investment as Available for sale investment.

## 10. Consolidated Statement of assets and Liabilities (IFRS)

## Statement of Assets and Liabilities



## 2. Current assets

| Current investments | 66,727 | 60,557 |
| :---: | :---: | :---: |
| Inventories | 2,776 | 2,293 |
| Trade receivables | 88,260 | 85,392 |
| Cash and bank balances. | 108,811 | 114,201 |
| Short-term loans and advances | 7,093 | 9,774 |
| Other current assets. | 102,115 | 82,469 |
|  | 375,782 | 354,686 |
| TOTAL ASSETS............ | 539,572 | 502,304 |

By order of the Board, For, Wipro Limited

Azim H Premji
Place: Bangalore
Date: October 22, 2014
Chairman

Audited Financial Results for the Quarter and Six Months Ended Sep 30, 2014
(₹ in millions, except share and per share data, unless otherwise stated)

| $\begin{gathered} \text { SI } \\ \text { No. } \end{gathered}$ | PARTICULARS | Quarter Ended |  |  | Six Months Ended |  | $\begin{gathered} \hline \text { Year Ended } \\ \hline \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { September 30, } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2013^{*} \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September 30, } \\ 2013^{*} \\ \hline \end{gathered}$ |  |
| 1 | Income from operations <br> (a) Net sales/income from operations (net of excise duty) <br> (b) Other operating income | $\begin{array}{r} 102,283 \\ 1,299 \end{array}$ | $\begin{array}{r} 99,634 \\ 1,407 \end{array}$ | $\begin{array}{r} 96,283 \\ 2,189 \end{array}$ | $\begin{array}{r} 201,917 \\ 2,706 \end{array}$ | $\begin{array}{r} 183,957 \\ 2,338 \end{array}$ | $\begin{array}{r} 387,572 \\ 3,761 \end{array}$ |
|  | Total income from operations (net) | 103,582 | 101,041 | 98,472 | 204,623 | 186,295 | 391,333 |
| 2 | Expenses <br> (a) Cost of materials consumed <br> (b) Purchase of stock-in-trade <br> (c) Change in inventories of finished goods, work-inprogress and stock-in-trade <br> (d) Employee benefits expense <br> (e) Depreciation and amortisation expense <br> (f) Sub contracting/technical fees/third party application <br> (g) Other expenses | $\begin{array}{r} 9 \\ 5,476 \\ \\ (361) \\ 49,974 \\ 1,901 \\ \\ 12,360 \\ 12,495 \\ \hline \end{array}$ | 19 5,504 $(64)$ 47,765 1,870 11,890 11,508 | $\begin{array}{r} (197) \\ 5,744 \\ \\ 229 \\ 46,816 \\ 1,778 \\ \\ 10,290 \\ 12,089 \\ \hline \end{array}$ | 28 10,980 $(425)$ 97,739 3,771 24,250 24,003 | 154 11,081 $(90)$ 90,103 3,546 20,254 22,276 | $\begin{array}{r} 2,053 \\ 22,858 \\ 9 \\ 9 \\ 183,375 \\ 7,367 \\ \\ 43,757 \\ 44,436 \\ \hline \end{array}$ |
|  | Total expenses | 81,854 | 78,492 | 76,749 | 160,346 | 147,324 | 303,855 |
| 3 | Profit from operations before other income, finance costs and exceptional items (1-2) | 21,728 | 22,549 | 21,723 | 44,277 | 38,971 | 87,478 |
| 4 | Other income | 4,670 | 4,704 | 1,260 | 9,374 | 2,580 | 12,351 |
| 5 | Profit from ordinary activities before finance costs and exceptional items (3+4) | 26,398 | 27,253 | 22,983 | 53,651 | 41,551 | 99,829 |
| 6 | Finance costs | 494 | 819 | 1,010 | 1,313 | 1,880 | 3,747 |
| 7 | Profit from ordinary activities after finance costs but before exceptional items (5-6) | 25,904 | 26,434 | 21,973 | 52,338 | 39,671 | 96,082 |
| 8 | Exceptional Items | - | - | - | - | - | - |
| 9 | Profit from ordinary activities before tax (7-8) | 25,904 | 26,434 | 21,973 | 52,338 | 39,671 | 96,082 |
| 10 | Tax expense | 5,984 | 5,762 | 5,641 | 11,746 | 9,959 | 22,208 |
| 11 | Net Profit from ordinary activities after tax (9-10) | 19,920 | 20,672 | 16,332 | 40,592 | 29,712 | 73,874 |
| 12 | Extraordinary items (net of tax expense) | - | - | - | - | - | - |
| 13 | Net Profit for the period (11-12) | 19,920 | 20,672 | 16,332 | 40,592 | 29,712 | 73,874 |
| 14 15 | Paid up equity share capital (Face value of ₹ 2 per share) <br> Reserve excluding Revaluation Reserves as per balance sheet of the previous accounting year | 4,935 | 4,934 | 4,930 | 4,935 | 4,930 | $\begin{array}{r} 4,932 \\ 288,627 \\ \hline \end{array}$ |
| 16 | EARNINGS PER SHARE (EPS) <br> (i) Before extraordinary items Basic (in ₹.) Diluted (in ₹) <br> (ii) After extraordinary items Basic (in ₹) Diluted (in ₹) | $\begin{aligned} & 8.11 \\ & 8.08 \\ & 8.11 \\ & 8.08 \\ & \hline \end{aligned}$ | $\begin{aligned} & 8.42 \\ & 8.40 \\ & \\ & 8.42 \\ & 8.40 \\ & \hline \end{aligned}$ | 6.65 6.64 6.65 6.64 | $\begin{aligned} & 16.53 \\ & 16.46 \\ & \\ & 16.53 \\ & 16.46 \\ & \hline \end{aligned}$ | $\begin{aligned} & 12.10 \\ & 12.08 \\ & \\ & 12.10 \\ & 12.08 \\ & \hline \end{aligned}$ | $\begin{aligned} & 30.09 \\ & 30.01 \\ & \\ & 30.09 \\ & 30.01 \\ & \hline \end{aligned}$ |
| $\begin{gathered} \hline \mathbf{A} \\ \mathbf{1} \end{gathered}$ | Public shareholding ${ }^{(1)}$ <br> Number of shares <br> Percentage of holding ( as a $\%$ of total public shareholding) | $\begin{array}{r} 607,829,785 \\ 25.12 \% \\ \hline \end{array}$ | $\begin{array}{r} 607,403,337 \\ 25.11 \% \\ \hline \end{array}$ | $\begin{array}{r} 605,403,338 \\ 25.04 \% \\ \hline \end{array}$ | $607,829,785$ $25.12 \%$ | $\begin{array}{r} 605,403,338 \\ 25.04 \% \\ \hline \end{array}$ | $\begin{array}{r} 606,514,878 \\ 25.08 \% \\ \hline \end{array}$ |
| 2 | Promoters and promoter group shareholding <br> (a) Pledged/Encumbered <br> - Number of shares <br> - Percentage of shares <br> (as a $\%$ of the total shareholding of promoter and promoter group) <br> - Percentage of shares <br> (as a $\%$ of the total share capital of the Company) <br> (b) Non-encumbered <br> - Number of shares ${ }^{(2)}$ <br> - Percentage of shares <br> (as a $\%$ of the total shareholding of promoter and promoter group) <br> - Percentage of shares <br> (as a \% of the total share capital of the company, excluding ADS Shareholding) | Nil Nil Nil $1,812,022,464$ $100 \%$ $74.88 \%$ | Nil Nil Nil $1,812,022,464$ $100 \%$ $74.89 \%$ | $\begin{array}{r} 1,812,022,464 \\ 100 \% \end{array}$ $74.96 \%$ | Nil Nil Nil $1,812,022,464$ $100 \%$ $74.88 \%$ | $\begin{array}{r} \mathrm{Nil} \\ \mathrm{Nil} \\ \mathrm{Nil} \\ \\ 1,812,022,464 \\ 100 \% \\ 74.96 \% \end{array}$ | $\begin{array}{r} 1,812,022,464 \\ 100 \% \end{array}$ 74.92\% |
| ${ }^{(1)}$ Public shareholding as defined under clause 40A of the listing agreement (excludes shares beneficially held by promoters and holders of American Depository Receipt). <br> ${ }^{(2)}$ Includes 440,557,453 (June 30, 2014: 440,557,453 ; March 31, 2014: 440,557,453; Sep 30, $2013: 440,557,453$ ) equity shares on which Promoter does not have beneficiary interest. <br> * Refer Note 7 |  |  |  |  |  |  |  |


| Status of redressal of complaints received for the period July 1, 2014 to September 30, 2014 |  |  |  |  |  |  |
| :---: | :--- | :--- | :---: | :---: | :---: | :---: |
| SI. <br> No. | Nature of the complaint | Nature | Unresolved <br> as at <br> $\mathbf{0 1 . 0 7 . 2 0 1 4}$ | Complaints <br> received <br> during the <br> quarter | Complaints <br> disposed <br> during the <br> quarter | Unresolved <br> as at <br> $\mathbf{3 0 . 0 9 . 2 0 1 4}$ |
| 1 | Non-Receipt of Securities | Complaint | - | 12 | 12 | - |
| 2 | Non Receipt of Annual Reports | Complaint | - | 161 | 161 | - |
| 3 | Correction / Duplicate / <br> Revalidation of dividend warrants <br> /Demerger Fractional Payout <br> Warrants | Request | - | 415 | 415 | - |
| 4 | SEBI/Stock Exchange Complaints | Complaint | - |  |  | - |
| 5 | Non Receipt of Dividend warrants | Complaint | - | 179 | 179 | - |
|  | TOTAL |  | - | 774 | 774 | - |

Note: There are certain pending cases relating to disputes over title to shares in which the company has been made a party. However, these cases are not material in nature.

1. The above audited interim financial results for the quarter and six month ended September 30, 2014 have been approved by the Board of Directors of the Company at its meeting held on October 22, 2014. The statutory auditors have expressed an unqualified audit opinion.
2. The audited interim financial results have been prepared from the audited condensed interim financial statements for the quarter and six months ended September 30, 2014. The financial statements are prepared in accordance with Generally Accepted Accounting Principles in India (GAAP) under the historical cost convention on the accrual basis, except for certain financial instruments which are measured on a fair value basis. GAAP comprises Accounting Standards as prescribed by Companies (Accounting Standards) Rules, 2006, the provisions of Companies Act, 2013 (to the extent notified and applicable), Accounting Standards ('AS') issued by Institute of Chartered Accountants of India (ICAI) and other generally accepting accounting principles in India.
3. The total income from operations (net) represents the aggregate revenue and includes foreign exchange gains / (losses), net, of ₹ 1,139 , ₹ 1,232 and $₹ 2,102$ for the quarter ended September 30, 2014, June 30, 2014, and September 30, 2013, respectively and ₹ 2,371 and ₹ 2,081 for the six months ended September 30, 2014 and 2013, respectively and ₹ 3,406 for the year ended March 31, 2014 respectively. Foreign exchange gain / (losses), net, are also included in the segment revenues for the respective periods.
4. The Company has applied the principles of AS 30, Financial Instruments: Recognition and measurement, as per announcement by ICAI except to the extent such principles of AS 30 does not conflict with existing accounting standards prescribed by Companies (Accounting Standards) Rules, 2006, the provisions of Companies Act, 2013 (to the extent notified and applicable) and other authoritative pronouncements.

The Company has designated derivative contracts 220 USD Million (March 31, 2014: USD 220 Million), Euro 25 Million (March 31, 2014: Euro 25 Million) and has also designated a dollar-denominated foreign currency borrowing amounting to USD 150 Million (March 31, 2014: 150 Million) as a hedging instrument to hedge net investment in non-integral foreign operations. As equity investments in non-Integral foreign subsidiaries / operations are stated at historical cost, in these standalone financial statements, the changes in fair value of derivative contracts and impact of restatement of foreign currency borrowing amounting to gain/(loss) of ₹ (152), $₹ 226$ and $₹(1,828)$ for the quarter ended September 30, 2014, June 30, 2014 and September 30, 2013 respectively, ₹ 74 and ₹ $(4,050)$ for the six months ended September 30,2014 and 2013 , respectively and $₹(2,607)$ for the year ended March 31, 2014 has been recorded in the statement of profit and loss.

As at September 30, 2014 the Company has recognised gain/ (loss) of ₹ 1128 (March 31, 2014: ₹ 569) relating to derivative financial instruments that are designated as effective cash flow hedges in the shareholders' fund.

The following table presents the aggregate contracted principal amounts of the Company's derivative contracts outstanding as at:
(In Millions)

| Particulars | $\begin{array}{r} \text { As at } \\ \text { September 30, } \\ 2014 \end{array}$ | As of March 31, 2014 |
| :---: | :---: | :---: |
| Designated derivative instruments |  |  |
| Sell | \$ 905 | \$ 516 |
|  | £ 183 | £ 51 |
|  | AUD 25 | AUD 9 |
|  | $€ \quad 116$ | $€ \quad 78$ |
| Interest Rate Swap | \$ 150 | \$ 150 |
| Non designated derivative instruments |  |  |
| Sell | \$ 1071 | \$ 1,281 |
|  | AUD 78 | AUD 99 |
|  | £ 112 | £ 112 |
|  | $€ \quad 88$ | $€ \quad 88$ |
|  | JPY 490 | JPY 490 |
|  | SGD 13 | SGD 8 |
|  | ZAR 69 | ZAR 223 |
|  | CAD 24 | CAD 10 |
|  | CHF 10 | CHF - |
|  |  |  |
| Buy | \$ 450 | \$ 585 |

5. Employees covered under Stock Option Plans and Restricted Stock Unit (RSU) Option Plans are granted an option to purchase shares of the Company at the respective exercise prices, subject to requirements of vesting conditions. These options generally vest over a period of five years from the date of grant. Upon vesting, the employees acquire one equity share for every option. The maximum contractual term for aforementioned stock option plans is generally 10 years.

The stock compensation cost is computed under the intrinsic value method and amortised on a straight line basis over the total vesting period. The Company has granted Nil, 2,480,000 and Nil options under RSU Options Plan and, $35,000,1,654,500$ and Nil options under ADS during the quarter ended September 30, 2014, June 30, 2014 and September 30, 2013 and 2,480,000, Nil RSU option plan and 1,689,500, Nil Option under ADS for the six months ended September 30, 2014 and 2013, respectively and 5,000 RSU options and 25,000 ADS options for the year ended March 31, 2014.

The Company has recorded stock compensation expense of ₹ 329 , ₹ 338 and $₹ 135$ for the quarter ended September 30, 2014, June 30, 2014 and September 30, 2013 respectively, ₹ 677 and ₹ 281 for the six months ended September 30, 2014 and 2013, respectively and ₹ 535 for the year ended March 31, 2014
6. The Company has provided for depreciation using straight line method over the useful life of the assets as prescribed under part C of Schedule II of the Companies Act, 2013 except in the case of following assets which are depreciated based on the useful lives estimated by the Management :

| Class of Asset | Estimated <br> useful life |
| :--- | ---: |
| Buildings | $30-60$ years |
| Computer equipment and software (included under plant and machinery) | $2-7$ years |
| Furniture and fixtures | $5-6$ years |
| Electrical installations (included under plant and machinery) | 5 years |
| Vehicles | 4 years |

Freehold land is not depreciated.

Assets under finance lease are amortised over their estimated useful life or the lease term, whichever is lower.
For these class of assets, based on internal technical assessment the management believes that the useful lives as given above best represent the period over which management expects to use these assets. Hence the useful lives for these assets are different from the useful lives as prescribed under Part C of Schedule II of the Companies Act, 2013.

## 7. Amalgamation of Companies

Wipro Technology Services ('WTS') and Wipro Energy IT Services Limited ('WEITSL'), wholly owned subsidiaries of the Company are engaged in the business of providing information technology services including software maintenance and support services. WTS and WEITSL have been amalgamated with the Company in accordance with the scheme of amalgamation ('Scheme') sanctioned by the Honorable High Court of Karnataka pursuant to its Order dated March 28, 2014. The Scheme became effective on April 9, 2014 with appointed date of April 1, 2013 with the sanction of the Honorable High Court of Karnataka and filing of the certified copy of the same with the Registrar of Companies. The Scheme has been accounted for under the 'pooling of interest method' as prescribed under AS 14 as per the terms of the Court Order. Since the subsidiaries amalgamated were wholly owned subsidiaries of the Company, there was no exchange of shares to effect the amalgamation. The difference between the amounts recorded as investments of the Company and the amount of share capital of the aforesaid amalgamating subsidiaries have been adjusted in the reserves.

As the appointed date of the Scheme was April 1, 2013, the condensed interim statement of profit and loss and condensed interim cash flow statement for the quarter and six months ended September 30, 2013 and has been recast to give impact of the Scheme.

| Particulars | Quarter ended <br> September 30, <br> 2014 | Quarter ended <br> September 30, 2013 |  | Six month ended <br> September 30, <br> 2014 |  | Six months ended <br> September 30, 2013 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reported | Recasted | Reported | Reported | Recasted | Reported |  |
| Total Revenue <br> (Including Other <br> income) | 108,252 | 99,732 | 99,264 | 213,997 | 188,875 | 187,890 |  |
| Total Expenses | 82,348 | 77,759 | 77,497 | 161,659 | 149,204 | 148,802 |  |
| Profit before <br> taxes | 25,904 | 21,973 | 21,767 | 52,338 | 39,671 | 39,088 |  |
| Taxes |  |  |  |  |  |  |  |
| Current tax | 6,061 | 5,674 | 5,636 | 11,877 | 10,092 | 9,997 |  |
| Deferred tax | $(77)$ | $(33)$ | $(33)$ | $(131)$ | $(133)$ | $(133)$ |  |
| Profit after tax | 19,920 | 16,332 | 16,164 | 40,592 | 29,712 | 29,224 |  |

8. The segment information for the quarter ended September 30, 2014, June 30, 2014, and six months ended September 30, 2014 is follows:

The Company is organized by business which primarily includes six strategic business units under our IT Services segment as follows: Banking, Financial Services and Insurance (BFSI), Healthcare and Life Sciences (HLS), Retail, Consumer, Transport and Government (RCTG), Energy, Natural Resources and Utilities (ENU), Manufacturing and Hi-tech (MFG), Global Media and Telecom (GMT); and IT Products segment.

Information on reportable segments on the new basis of segmentation for quarter ended September 30, 2014, June 30, 2014, September 30, 2014 and six months ended September 30, 2014 and 2013 is given below:

| Particulars | Quarter ended |  |  | Six months ended |  | Year ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2014 \end{gathered}$ | $\begin{gathered} \text { September } 30, \\ 2013^{* *} \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2013^{* *} \end{gathered}$ | $\begin{gathered} \text { March } 31, \\ 2014 \end{gathered}$ |
| Revenue |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| BFSI | 25,993 | 25,743 | 24,909 | 51,736 | 47,718 | 99,623 |
| HLS | 10,225 | 9,714 | 8,293 | 19,939 | 15,454 | 34,497 |
| RCTG | 13,172 | 12,492 | 12,817 | 25,664 | 24,108 | 49,952 |
| ENU | 15,158 | 14,790 | 14,155 | 29,948 | 26,624 | 56,203 |
| MFG | 18,080 | 17,433 | 17,399 | 35,513 | 32,678 | 67,328 |
| GMT | 14,092 | 14,116 | 13,333 | 28,208 | 25,006 | 51,404 |
| Total of IT Services | 96,720 | 94,288 | 90,906 | 191,008 | 171,588 | 359,007 |
| IT Products | 6,979 | 6,812 | 7,636 | 13,791 | 14,819 | 32,682 |
| Reconciling Items | (277) | (234) | (157) | (511) | (369) | (711) |
| Total | 103,422 | 100,866 | 98,385 | 204,288 | 186,038 | 390,978 |
| Segment Result |  |  |  |  |  |  |
| IT Services |  |  |  |  |  |  |
| BFSI | 5,832 | 6,204 | 5,894 | 12,036 | 10,884 | 24,021 |
| HLS | 2,076 | 1,872 | 1,626 | 3,948 | 2,838 | 6,729 |
| RCTG | 2,832 | 2,761 | 2,929 | 5,593 | 5,189 | 11,581 |
| ENU | 4,220 | 4,087 | 4,005 | 8,307 | 7,398 | 16,156 |
| MFG | 3,743 | 4,069 | 4,286 | 7,812 | 7,495 | 16,509 |
| GMT | 3,309 | 3,597 | 3,145 | 6,906 | 5,406 | 11,327 |
| Unallocated | - | - | - | - | - | 1,875 |
| Total of IT Services | 22,012 | 22,590 | 21,885 | 44,602 | 39,210 | 88,198 |
| IT Products | 28 | 189 | 100 | 217 | 192 | 32* |
| Reconciling Items | (312) | (230) | (262) | (542) | (430) | (752) |
| Total | 21,728 | 22,549 | 21,723 | 44,277 | 38,972 | 87,478* |
| Interest and Other income, net | 4,176 | 3,885 | 250 | 8,061 | 699 | 8,604 |
| Profit before tax | 25,904 | 26,434 | 21,973 | 52,338 | 39,671 | 96,082* |
| Income tax expense | $(5,984)$ | $(5,762)$ | $(5,641)$ | $(11,746)$ | $(9,959)$ | $(22,208)$ |
| Profit for the period | 19,920 | 20,672 | 16,332 | 40,592 | 29,712 | 73,874* |

*The Segment result of IT Products segment and the Company for the year ended March 31, 2014 includes nonrecurring expense of ₹ 209 , incurred due to cessation of manufacturing of 'Wipro branded desktops, laptops and servers'. Segment result of the IT Products segment and the Company excluding the above non-recurring expense is ₹ 241 and $₹ 87,688$ for the year ended March 31,2014 , respectively and profit after tax of the Company excluding the above non-recurring expense is ₹ 74,039 for the year ended March 31, 2014.
** Recasted to give effect to the scheme of amalgamation of Wipro Energy IT Services Limited and Wipro Technology Services Limited, (wholly owned subsidiaries) with Wipro Limited as approved by the Honorable High Court of Karnataka, with April 1, 2013 being the appointed date.

## Notes to Segment Report:

a) The Company is organized by the following operating segments; IT Services and IT products :

IT Services: IT Services segment primarily consisting of Banking, Financial Services and Insurance (BFSI), Healthcare and Life Sciences (HLS), Retail, Consumer, Transport and Government (RCTG), Energy, Natural Resources and Utilities (ENU), Manufacturing and Hi-tech (MFG) and Global Media and Telecom (GMT). Key service offering includes software application development and maintenance, research and development services for hardware and software design, business application services, analytics, consulting, infrastructure outsourcing services and business process outsourcing services.

IT Products: The IT Products segment sells a range of Wipro personal desktop computers, Wipro servers and Wipro notebooks. The Company is also a value added reseller of desktops, servers, notebooks, storage products, networking solutions and packaged software for leading international brands. In certain total outsourcing contracts of the IT Services segment, the Company delivers hardware, software products and other related deliverables. During FY 2013-14, the Company has ceased the manufacturing of 'Wipro branded desktops, laptops and servers'. Revenue relating to these items is reported as revenue from sale of IT Products.
'Reconciling items' includes elimination of inter-segment transactions and other corporate activities.
Segment revenue and Segment results includes the respective amounts identifiable to each of the segment. Segment revenue resulting from business with other business segments are on the basis of market determined prices.
b) For the purpose of segment reporting, the Company has included the impact of "foreign exchange gains/ (losses)", net in revenues which are reported as part of Other Income in the Financial Statements. Segment results includes ₹ 160, ₹175 and ₹ 87 for the quarter ended September 30, 2014, June 30, 2014 and September 30, 2013 and ₹ 335 and $₹ 257$ for the six months ended September 30, 2014 and 2013 respectively and ₹ 355 for the year ended March 31, 2014 of certain items of operating other income which is reflected in Other Income in the Financial Statements.
c) The Company generally offers multi-year payment terms in certain total outsourcing contracts. These payment terms primarily relate to IT hardware, software and certain transformation services in outsourcing contracts. Corporate treasury provides internal financing to the business units offering multi-year payment terms. The finance income on deferred consideration earned under these contracts is included in the revenue of the respective segment and is eliminated under others' segment.
d) Segmental Capital Employed: Assets and liabilities are not identified to any of the reportable segments, since they are used interchangeably between segments. The Management believes that it is impracticable to provide segment disclosures relating to total assets and liabilities since a meaningful segregation of the available information is onerous.

## 9. Subsequent Events:

On October 8, 2014, the Company has entered into a Series G Preferred Unit Purchase Agreement to increase its investment in Opera Solutions LLC by $\$ 8.2$ million.

## 10. Statement of Assets and Liabilities:

(T in million, unless stated otherwise)

| Particulars | $\begin{array}{r} \text { As at Sep 30, } \\ 2014 \\ \hline \end{array}$ | As at March 31, 2014 |
| :---: | :---: | :---: |
| EQUITY AND LIABILITIES |  |  |
| Shareholders' funds |  |  |
| Share capital. | 4,935 | 4,932 |
| Reserves and surplus ................................. | 331,877 | 288,627 |
|  | 336,812 | 293,559 |
| Share application money pending allotment ${ }^{(1)}$ | - | - |
| Non-current liabilities |  |  |
| Long term borrowings.............................. | 10,279 | 10,061 |
| Deferred tax liabilities............................... | 1,493 | 1,379 |
| Other long term liabilities. | 472 | 629 |
| Long term provisions............................... | 3,322 | 2,585 |
|  | 15,566 | 14,654 |
| Current liabilities |  |  |
| Short term borrowings. | 29,844 | 35,042 |
| Trade payables. | 54,637 | 53,905 |
| Other current liabilities. | 20,680 | 24,013 |
| Short term provisions. | 20,051 | 36,196 |
|  | 125,212 | 149,156 |
|  | 477,590 | 457,369 |
| ASSETS |  |  |
| Non-current assets |  |  |
| Fixed assets |  |  |
| Tangible assets.. | 36,135 | 36,215 |
| Intangible assets... | 4,711 | 3,535 |
| Capital work-in-progress. | 2,689 | 2,751 |
| Non-current investments... | 55,290 | 51,968 |
| Deferred tax assets. | 1,792 | 1,487 |
| Long term loans and advances | 29,560 | 29,981 |
| Other non-current assets ........................... | 3,596 | 5,390 |
|  | 133,773 | 131,327 |
| Current assets |  |  |
| Current investments | 64,932 | 58,392 |
| Inventories | 2,734 | 2,283 |
| Trade receivables | 85,195 | 85,509 |
| Cash and cash equivalents.. | 99,564 | 105,549 |
| Short term loans and advances | 44,289 | 29,293 |
| Other current assets | 47,103 | 45,016 |
|  | 343,817 | 326,042 |
|  | 477,590 | 457,369 |

[^0]Place: Bangalore
Date: October 22, 2014

By order of the board,

Azim H Premji
Chairman

## 2. Current assets

| Current investments ..................................... | 66,727 | 60,557 |
| :---: | :---: | :---: |
| Inventories | 2,776 | 2,293 |
| Trade receivables | 88,260 | 85,392 |
| Cash and bank balances.. | 108,811 | 114,201 |
| Short-term loans and advances. | 7,093 | 9,774 |
| Other current assets. | 102,115 | 82,469 |
|  | 375,782 | 354,686 |
| TOTAL ASSETS.. | 539,572 | 502,304 |

By order of the Board,

## d $D$

For, Wipro Limited

Azim H Premji
Chairman
10. Statement of Assets and Liabilities:
( $\mathbf{T}$ in million, unless stated othervise)

| Particulars | $\begin{array}{r} \text { As at Sep 30, } \\ 2014 \\ \hline \end{array}$ | As at March 31, 2014 |
| :---: | :---: | :---: |
| EQUITY AND LLABILITIES |  |  |
| Shareholders' funds |  |  |
| Share capital. | 4,935 | 4,932 |
| Reserves and surplus ............................... | 331,877 | 288,627 |
|  | 336,812 | 293,559 |
| Share application money pending allotment ${ }^{(1)}$ | - | - |
| Non-current liabilities |  |  |
| Long term borrowings.............................. | 10,279 | 10,061 |
| Deferred tax liabilities... | 1,493 | 1,379 |
| Other long term liabilities. | 472 | 629 |
| Long term provisions.............................. | 3,322 | 2,585 |
|  | 15,566 | 14,654 |
| Current liabilities |  |  |
| Short term borrowings............................ | 29,844 | 35,042 |
| Trade payables. | 54,637 | 53,905 |
| Other current liabilities........................... | 20,680 | 24,013 |
| Short term provisions........................... | 20,051 | 36,196 |
|  | 125,212 | 149,156 |
|  | 477,590 | 457,369 |
| ASSETS |  |  |
| Non-current assets |  |  |
| Fixed assets |  |  |
| Tangible assets.... | 36,135 | 36,215 |
| Intangible assets.. | 4,711 | 3,535 |
| Capital work-in-progress.................... | 2,689 | 2,751 |
| Non-current investments......................... | 55,290 | 51,968 |
| Deferred tax assets... | 1,792 | 1,487 |
| Long term loans and advances ................... | 29,560 | 29,981 |
| Other non-current assets ......................... | 3,596 | 5,390 |
|  | 133,773 | 131,327 |
| Current assets |  |  |
| Current investments | 64,932 | 58,392 |
| Inventories .. | 2,734 | 2,283 |
| Trade recerivables ................................. | 85,195 | 85,509 |
| Cash and cash equivalents........................... | 99,564 | 105,549 |
| Short term loans and advances .................... | 44,289 | 29,293 |
| Other current assets | 47,103 | 45,016 |
|  | 343,817 | 326,042 |
|  | 477,590 | 457,369 |

${ }^{(1)}$ value is less than one million rupees.

Place: Bangalore
Date: October 22, 2014


By order of the board,

Azim H Premji
Chairman

## FOR IMMEDIATE RELEASE

## Results for the quarter ended September 30, 2014 under IFRS <br> IT Services Revenue grew 3.0\% sequentially in constant currency Net Income for the quarter grew $8 \% \mathrm{YoY}$

Bangalore, India and East Brunswick, New Jersey, USA - October 22, 2014 -- Wipro Limited (NYSE:WIT) today announced financial results under International Financial Reporting Standards (IFRS) for its second quarter ended September 30, 2014.

Highlights of the Results for the Quarter ended September 30, 2014:
> Total Revenues were ₹ 116.8 billion ( $\$ 1.9$ billion ${ }^{1}$ ), an increase of $8 \%$ YoY.
$>$ Net Income ${ }^{2}$ was ₹20.8 billion ( $\$ 337$ million $^{1}$ ), an increase of $8 \%$ YoY.
> IT Services Revenue was $\$ 1,771.5$ million, a sequential increase of $1.8 \%$ and YoY increase of $8.6 \%$.
$>$ Non-GAAP constant currency IT Services Revenue in dollar terms grew $3 \%$ to $\$ 1,793.1$ million, within our guidance range of $\$ 1,770$ million to $\$ 1,810$ million.
> IT Services Margins was $22.0 \%$. IT Services Margins includes profit on sale of a strategic investment during the quarter.

## Performance for the quarter ended September 30, 2014

Azim Premji, Chairman of Wipro, said, "Business leaders in the US continue to exhibit increased confidence on growth prospects. Clients are increasingly looking to drive business value from their technology investments. We are seeing positive sentiment in India with the confidence that the Government is focused on driving an agenda of growth."

T K Kurien, Executive Director \& Chief Executive Officer of Wipro, said, "While the industry landscape is still undergoing change, we see multiple opportunity spaces for growth and gaining market share. We continue to execute to our stated strategy of leveraging platforms for non-linear growth and creating differentiated solutions around the new technology paradigms."

Suresh Senapaty, Executive Director \& Chief Financial Officer of Wipro, said - "In Q2, we continued to build on our leadership position in Infrastructure Services and continued the momentum of deal wins. During the quarter, the benefits of rupee depreciation were negated by the US Dollar's appreciation against other major currencies. We continued to drive productivity and improving operating levers even as the effect of salary hike on this quarter's Operating Margin was on expected lines."

[^1]
# Outlook for the Quarter ending December 31, 2014 

We expect Revenues from our IT Services business to be in the range of \$ 1,808 million to \$ 1,842 million*.

* Guidance is based on the following exchange rates: GBP/USD at 1.65, Euro/USD at 1.31, AUD/USD at 0.92, USD/INR at 60.76 and USD/CAD at 1.10


## IT Services

$>$ IT Services Revenues in Rupee terms was ₹109.2 billion (\$1.8 billion¹), an increase of $8 \%$ YoY.
$>$ IT Services Segment Result was ₹24.0 billion ( $\$ 388$ million $^{1}$ ), an increase of $6 \%$ YoY.
> IT Services Revenue was $\$ 1,771.5$ million, a sequential increase of $1.8 \%$ and YoY increase of $8.6 \%$.
$>$ Non-GAAP constant currency IT Services Revenue in dollar terms was $\$ 1,793.1$ million, a growth of $3.0 \%$ QoQ, within our guidance range of $\$ 1,770$ million to $\$ 1,810$ million.

The IT Services segment had a headcount of 154,297 as of September 30, 2014. We added 50 new customers during the quarter.

During the quarter, Wipro completed the transaction announced on July 18, 2014 with ATCO Limited and the financials of the entities taken over were consolidated from August 2014.

Wipro continued its momentum in winning Large Deals globally as listed below:
Wipro has been chosen by CLK Enerji, Turkey's largest electricity distribution and retail sales company, as its IT partner for a business transformation program. The program will enable CLK Enerji to expand further in the electricity retail market in Turkey and vastly improve its operational efficiencies.

Wipro has won a multi-year engagement with a global retailer to enable the transformation of its multichannel customer experience platforms and drive cost takeout from ongoing operations. Wipro will integrate its capabilities in analytics, technology and process and leverage actionable insights to enable the customer's business objectives.

Wipro was awarded a five year strategic infrastructure management contract by Philip Morris International. PMI is the leading international tobacco company, with products sold in more than 180 markets. As a part of the five-year agreement, Wipro will provide a full suite of IT infrastructure management services to PMI. The IT infrastructure services will support a host of functions at PMI including management and support of its servers, storage, backup and applications infrastructure.

Wipro has been engaged by a leading Hi-Tech manufacturer to support their consumer and market facing applications. Wipro's engagement will help the enterprise in their transformational journey to become more nimble and provide a richer customer experience.

BP , one of the world's largest international oil and gas companies, has renewed its Master Services Agreement with Wipro. Wipro, which has a long-standing association with BP which stretches back to 2003, will provide consulting, application management and application development services to BP under this renewed five-year group-wide strategic supplier agreement. The services will be delivered across BP's operations, including Upstream, Refining, Marketing and Corporate functions in 13 countries across the globe.

A leading UK-based telecom provider has renewed its existing engagement with Wipro. Wipro has been a strategic partner to the telecom company for over 3 years. The award winning partnership has seen Wipro manage strategic initiatives such as OFCOM complaints, end-customer experience, the collections portfolio and become the primary inbound up-sell partner for the customer.

Wipro Digital has been chosen to partner in the digital transformation journey of a leading UK insurance firm, which is poised to re-imagine all aspects of its Life Insurance customer proposition, from engagement to servicing to product innovation. This transformation is more than just aligning to the digital lifestyle of the client's customers. It is fundamentally about securing the client's financial future following the regulatory dismantling of mandatory annuitisation, which had previously been a mainstay of their business model and strategy. As a partner of choice, Wipro will establish a digital capability which offers a broad based humancentric design proposition, with an architecture directly focused on addressing core customer needs.

## Awards and accolades

Wipro was ranked as a leader for the fifth successive year in the 'Global R\&D Service Providers (GSPR) Rating 2014' by Zinnov Management Consulting. The survey analyzed the top 50 R\&D service providers across the world in 13 major industry segments. Service Providers were evaluated on the basis of their capabilities and vertical coverage and the analysis includes human capital, product development capabilities, financials, ecosystem linkages, infrastructure \& innovation / IP creation, their non-linear strategy, lab infrastructure and customer relationships.

Wipro was cited as a 'Leader' and 'Star Performer' in Banking IT Outsourcing by Everest Group in its report 'IT Outsourcing in Banking - Service Provider Landscape with PEAK MatrixTM Assessment 2014'. Everest analysed the capabilities of 28 leading Applications Outsourcing service providers, specific to the global banking sector who were mapped on Everest Group's Performance, Experience, Ability, Knowledge (PEAK) Matrix. In the report, Everest Group recognized Wipro's Banking unit for showing the strongest forward movement on the PEAK Matrix, both in terms of market success and capability advancements.

Wipro was selected as a member of the global Dow Jones Sustainability Index (DJSI) - 2014 for the fifth year in succession. Wipro is included in both the DJSI World and Emerging Markets Indices. Further, Wipro is the global sector leader for the software and services industry.

Wipro was positioned in the 'Winner's Circle', as a leading worldwide cloud infrastructure service provider, by the analyst firm HfS Research in its report "Blueprint Report on Cloud Infrastructure Services". The 'Winner's Circle' of the HfS Blueprint represents organizations that demonstrate excellence in both execution and innovation in cloud infrastructure services. The report acknowledges Wipro's strong vision, concrete plans to invest in future cloud capabilities, a healthy cross-section of vertical capabilities, and a demonstrated ability to leverage external drivers to increase value for clients.

Wipro was named a 'Major Player' by the global technology research and advisory firm International Data Corporation (IDC) in its report IDC MarketScape: Worldwide Oil \& Gas Professional Services 2014 Vendor Assessment, Doc \#EI249425, June 2014. IDC evaluated leading Oil \& Gas professional services providers across 25 criteria, relating to current offering, capability, strategy and market presence based on client inquiries, user needs assessments, and vendor and expert interviews.

## IT Products

$>$ Our IT Products segment delivered Revenue of $₹ 9.2$ billion ( $\$ 148$ million ${ }^{1}$ ) for the quarter ended September 30, 2014.
> IT Products Segment results for the quarter ended September 30, 2014 was ₹62 million ( $\$ 1$ million ${ }^{1}$ ).
> IT Products Revenues for the fiscal year ended March 31, 2014 included sales of Wipro branded desktops, laptops and servers which Wipro ceased manufacturing in the quarter ended December 31, 2013.

Please refer the table on page 7 for reconciliation between IFRS IT Services Revenue and IT Services Revenue on a non-GAAP constant currency basis.

Wipro Inc Benefit Trust holds 1.8 million shares of Wipro Limited, arising out of a scheme of amalgamation between CMango India Private Limited, Mpower Software Services India Private Limited and Mpact Technology Services Pvt. Ltd. with Wipro Limited in 2007. Since the Trust Deed provides for dissolution following the sale of shares, the Trustees are now permitted to sell the shares in open market. The entire sale proceeds will accrue to the Trust whose sole beneficiary is Wipro LLC, a subsidiary of Wipro Limited. The Company will provide notice of the holding position upon sale of the shares and the dissolution of the Trust.

## About Non-GAAP financial measures

This press release contains non-GAAP financial measures within the meaning of Regulation $G$ and Item 10(e) of Regulation S-K. Such non-GAAP financial measures are measures of our historical or future performance, financial position or cash flows that are adjusted to exclude or include amounts that are excluded or included, as the case may be, from the most directly comparable financial measure calculated and presented in accordance with IFRS.

The table on page 7 provides IT Services Revenue on a constant currency basis, which is a non-GAAP measure that is calculated by translating IT Services Revenue from the current reporting period into U.S. dollars based on the currency conversion rate in effect for the prior reporting period. We refer to growth rates in constant currency so that business results may be viewed without the impact of fluctuations in foreign currency exchange rates, thereby facilitating period-to-period comparisons of our business performance.

This non-GAAP financial measure is not based on any comprehensive set of accounting rules or principles and should not be considered a substitute for, or superior to, the most directly comparable financial measure calculated in accordance with IFRS, and may be different from non-GAAP measures used by other companies. In addition to this non-GAAP measure, the financial statements prepared in accordance with IFRS and the reconciliation of these non-GAAP financial measures with the most directly comparable IFRS financial measure should be carefully evaluated.

Results for the quarter ended September 30, 2014, prepared under IFRS, along with individual business segment reports, are available in the Investors section of our website www.wipro.com.

## Quarterly Conference Call

We will hold an earnings conference call today at 07:15 p.m. Indian Standard Time (09:45 a.m. US Eastern Time) to discuss our performance for the quarter. An audio recording of the management discussions and the question and answer session will be available online and will be accessible in the Investor Relations section of our website at www.wipro.com.

## About Wipro Limited (NYSE: WIT)

Wipro Ltd. (NYSE:WIT) is a leading Information Technology, Consulting and Business Process Services company that delivers solutions to enable its clients do business better. Wipro delivers winning business outcomes through its deep industry experience and a 360 degree view of "Business through Technology" helping clients create successful and adaptive businesses. A company recognized globally for its comprehensive portfolio of services, a practitioner's approach to delivering innovation, and an organization wide commitment to sustainability, Wipro has a workforce of over 140,000, serving clients in 175+ cities across 6 continents.
For more information, please visit www.wipro.com

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## Forward-looking and Cautionary Statements

The forward-looking statements contained herein represent Wipro's beliefs regarding future events, many of which are by their nature, inherently uncertain and outside Wipro's control. Such statements include, but are not limited to, statements regarding Wipro's growth prospects, its future financial operating results, and its plans, expectations and intentions. Wipro cautions readers that the forward-looking statements contained herein are subject to risks and uncertainties that could cause actual results to differ materially from the results anticipated by such statements. Such risks and uncertainties include, but are not limited to, risks and uncertainties regarding fluctuations in our earnings, revenue and profits, our ability to generate and manage growth, intense competition in IT services, our ability to maintain our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which we make strategic investments, withdrawal of fiscal governmental incentives, political instability, war, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property, and general economic conditions affecting our business and industry. Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange Commission, including, but not limited to, Annual Reports on Form 20-F. These filings are available at www.sec.gov. We may, from time to time, make additional written and oral forward-looking statements, including statements contained in the company's filings with the Securities and Exchange Commission and our reports to shareholders. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

## WIPRO LIMITED AND SUBSIDIARIES

## AUDITED CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION (Rupees in millions, except share and per share data, unless otherwise stated)

|  | $\frac{\text { As of March 31, }}{2014}$ | As of Sep 30, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2014 | 2014 |
|  |  |  | Convenience |
|  |  |  | translation into |
|  |  |  | US\$ in millions (Unaudited) |
|  |  |  | Refer note 2 (iv) |
| ASSETS |  |  |  |
| Goodwill. | 63,422 | 68,537 | 1,107 |
| Intangible assets.. | 1,936 | 9,488 | 153 |
| Property, plant and equipment. | 51,449 | 54,729 | 884 |
| Derivative assets. | 286 | 642 | 10 |
| Available for sale investments. | 2,676 | 2,724 | 44 |
| Non-current tax assets.. | 10,192 | 10,122 | 163 |
| Deferred tax assets. | 3,362 | 3,640 | 59 |
| Other non-current assets. | 14,295 | 13,908 | 225 |
| Total non-current assets. | 147,618 | 163,790 | 2,645 |
| Inventories. | 2,293 | 2,776 | 45 |
| Trade receivables. | 85,392 | 88,260 | 1,425 |
| Other current assets. | 39,474 | 56,805 | 917 |
| Unbilled revenues.. | 39,334 | 42,479 | 686 |
| Available for sale investments. | 60,557 | 66,727 | 1,078 |
| Current tax assets. | 9,774 | 7,093 | 115 |
| Derivative assets.. | 3,661 | 2,831 | 46 |
| Cash and cash equivalents. | 114,201 | 108,811 | 1,757 |
| Total current assets. | 354,686 | 375,782 | 6,069 |
| TOTAL ASSETS.. | 502,304 | 539,572 | 8,714 |
| EQUITY |  |  |  |
| Share capital. | 4,932 | 4,935 | 80 |
| Share premium. | 12,664 | 13,090 | 211 |
| Retained earnings.. | 314,952 | 342,447 | 5,531 |
| Share based payment reserve. | 1,021 | 1,287 | 21 |
| Other components of equity... | 10,472 | 12,720 | 205 |
| Shares held by controlled trust. | (542) | (542) | (9) |
| Equity attributable to the equity holders of the company. | 343,499 | 373,937 | 6,039 |
| Non-controlling interest. | 1,387 | 1,379 | 22 |
| Total equity................................................................ | 344,886 | 375,316 | 6,061 |
| LIABILITIES |  |  |  |
| Long - term loans and borrowings. | 10,909 | 11,124 | 179 |
| Deferred tax liabilities. | 1,796 | 4,006 | 65 |
| Derivative liabilities.. | 629 | 472 | 8 |
| Non-current tax liability.. | 3,448 | 3,647 | 59 |
| Other non-current liabilities. | 4,174 | 4,615 | 74 |
| Provisions.. | 6 | 7 | - |
| Total non-current liabilities... | 20,962 | 23,871 | 386 |
| Loans and borrowings and bank overdrafts. | 40,683 | 46,072 | 744 |
| Trade payables and accrued expenses. | 52,256 | 54,160 | 875 |
| Unearned revenues. | 12,767 | 13,513 | 218 |
| Current tax liabilities. | 12,482 | 10,672 | 172 |
| Derivative liabilities.. | 2,504 | 2,026 | 33 |
| Other current liabilities. | 14,394 | 12,630 | 204 |
| Provisions. | 1,370 | 1,312 | 21 |
| Total current liabilities. | 136,456 | 140,385 | 2,267 |
| TOTAL LIABILITIES....................................................... | 157,418 | 164,256 | 2,653 |
| TOTAL EQUITY AND LIABILITIES...................................... | 502,304 | 539,572 | 8,714 |



Segment result represents operating profits of the segments and dividend income and gains or losses (net) relating to strategic investments, which are presented within "Finance and other income" in the statement of Income

The Company is organized by the following operating segments; IT Services and IT Products
T Services: The IT Services segment primarily consists of IT Service offerings to our customers organized by industry verticals as follows: Banking, Financial Services and Insurance (BFSI), Healthcare and Life Sciences (HLS), Retail, Consumer, Transport and Government (RCTG), Energy, Natural Resources and Utilities (ENU), Manufacturing (MFG), Global Media and
Telecom (GMT). Starting with quarter ended September 30, 2014, it also includes Others which comprises dividend income and gains or losses (net) relating to strategic investments, which are presented within "Finance and other income" in the statement of Income. Key service offering to customers includes software application development and maintenance, research and development services for hardware and software design, business application services, analytics, consulting, infrastructure outsourcing services and business process outsourcing services. The IT Products segment sells a range of Wipro personal desktop computers, Wipro servers and Wipro notebooks. The Company is also a value added reseller of desktops, servers, notebooks, storage products, networking solutions and packaged software for leading international brands. In certain total outsourcing contracts of the IT Services segment, the Company delivers hardware, software products and other related deliverables. During the fiscal year ended March 31, 2014 the Company ceased the manufacturing of 'Wipro branded desktops, laptops and servers'. Revenue relating to the above items is reported as revenue from the sale of IT Products.

| Reconciliation of Non-GAAP Constant Currency IT Services Revenue to IT Services Revenue as per IFRS (\$MN) |  |  |  |
| :---: | :---: | :---: | :---: |
| IT Services Revenue as per IFRS | 1,771.5 | IT Services Revenue as per IFRS | 1,771.5 |
| Effect of Foreign currency exchange movement | 21.6 | Effect of Foreign currency exchange movement | (5.0) |
| Non-GAAP Constant Currency IT Services Revenue based on previous quarter exchange rates | 1,793.1 | Non-GAAP Constant Currency IT Services Revenue based on previous year exchange rates | 1,766.5 |

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[^0]:    ${ }^{(1)}$ value is less than one million rupees.

[^1]:    1. For the convenience of the reader, the amounts in Indian rupees in this release have been translated into United States dollars at the noon buying rate in New York City on September 30, 2014, for cable transfers in Indian rupees, as certified by the Federal Reserve Board of New York, which was US $\$ 1=$ ₹ 61.92 . However, the realized exchange rate in our IT Services business segment for the quarter ended September 30, 2014 was US\$1= ₹61.66
    2. Refers to 'Profit for the period attributable to equity holders of the company'
