

Part I

AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH 2014

Sr. No.	Particulars	Quarter Ended			Year Ended	
		31.03.2014 (Unaudited)	31.12.2013 (Unaudited)	31.03.2013 (Unaudited)	31.03.2014 (Audited)	31.03.2013 (Audited)
1	a. Net Sales/ Income from Operations (Net of excise duty)	87,247.49	89,555.74	69,033.13	3,29,546.06	2,86,239.48
	b. Other Operating Income	6,154.78	6,408.53	4,226.50	23,574.18	18,055.02
	Total Income from Operations (Net)	93,402.27	95,964.27	73,259.63	3,53,120.24	3,04,294.50
2	Expenses					
	a. Cost of Materials Consumed	48,198.96	55,637.51	39,912.62	1,97,178.82	1,69,442.59
	b. Purchases of Stock-in-trade	144.22	296.99	(95.31)	697.41	811.40
	c. Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-trade	(271.94)	(4,219.08)	2,766.01	(10,339.97)	447.31
	d. Employee Benefits Expense	7,040.96	6,066.51	4,199.17	23,426.89	18,177.15
	e. Depreciation and Amortisation Expense (Refer Note 2 below)	4,333.52	4,205.84	3,481.84	62,279.15	13,280.89
	f. Power, Fuel and Water Charges	6,553.16	7,052.87	5,755.54	27,005.03	26,029.90
	g. Other Expenses	11,850.92	12,428.62	11,647.73	44,380.66	44,462.89
	Total Expenses	77,849.80	81,469.26	67,667.60	3,44,627.99	2,72,652.13
3	Profit/ (Loss) from Operations before Other Income and Finance Costs (1-2)	15,552.47	14,495.01	5,592.03	8,492.25	31,642.37
4	Other Income	3,355.65	4,128.90	1,429.65	10,362.43	4,917.29
5	Profit/ (Loss) from Ordinary Activities before Finance Costs (3+4)	18,908.12	18,623.91	7,021.68	18,854.68	36,559.66
6	Finance Costs	3,940.10	3,409.45	3,551.66	14,391.43	13,843.14
7	Profit/ (Loss) from Ordinary Activities before Tax (5-6)	14,968.02	15,214.46	3,470.02	4,463.25	22,716.52
8	Tax Expense					
	Provision for Taxation - Current Tax (Net)	3,547.81	4,779.07	(4,142.82)	15,752.47	2,829.18
	Provision for Taxation - Deferred Tax (Net)	1,553.72	328.72	2,379.86	(14,272.74)	1,908.32
	Total	5,101.53	5,107.79	(1,762.96)	1,479.73	4,737.50
9	Net Profit/ (Loss) from Ordinary Activities after tax (7-8)	9,866.49	10,106.67	5,232.98	2,983.52	17,979.02
10	Extraordinary Items	-	-	(149.95)	-	838.51
11	Net Profit/ (Loss) for the Period (9-10)	9,866.49	10,106.67	5,382.93	2,983.52	17,140.51
12	Paid-up Equity Share Capital (Shares of Rs.-10 each)	10,034.65	10,028.45	10,002.70	10,034.65	10,002.70
13	Reserves Excluding Revaluation Reserves as per Balance Sheet of Previous Accounting Year				95,034.00	83,172.66
14	Earnings/ (Loss) Per Share in Rs.					
	a) Basic before Extraordinary Items	9.83*	10.08*	5.25*	2.98	18.03
	b) Diluted before Extraordinary Items	9.84*	10.07*	5.23*	2.98	17.96
	c) Basic after Extraordinary Items	9.83*	10.08*	5.40*	2.98	17.19
	d) Diluted after Extraordinary Items	9.84*	10.07*	5.38*	2.98	17.12
Part II						
A	Particulars of Shareholding					
1	Public Shareholding					
	a) Number of Shares	2,69,91,481	3,13,32,098	3,17,24,585	2,69,91,481	3,17,24,585
	b) Percentage of Shareholding	27%	31%	32%	27%	32%
2	Promoters and Promoter Group Shareholding					
	a. Pledged/Encumbered					
	- Number of Shares	NIL	NIL	NIL	NIL	NIL
	- Percentage of Shares (as a % of the total shareholding of Promoters and Promoter Group)	NIL	NIL	NIL	NIL	NIL
	- Percentage of Shares (as a % of the total Share capital of the Company)	NIL	NIL	NIL	NIL	NIL
	b. Non-Encumbered					
	- Number of Shares	7,33,55,034	6,89,52,417	6,83,02,430	7,33,55,034	6,83,02,430
	- Percentage of Shares (as a % of the total shareholding of Promoters and Promoter Group)	100%	100%	100%	100%	100%
	- Percentage of Shares (as a % of the total Share capital of the Company)	73%	69%	68%	73%	68%

* Not annualised

B Information on investors complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended March 31, 2014

Particulars	Opening Balance	Additions	Disposals	Closing Balance
Number of Complaints	-	8	8	-



Signature

AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH 2014

Notes :

- 1 The above financial results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors at its meeting held on May 20, 2014.
- 2 During the quarter ended September 30, 2013, the management re-assessed the method of providing depreciation on its plant and machinery (other than electrical installations) after taking into consideration the type of assets, nature of their use etc. Based on the re-assessment, the Company changed the method of providing depreciation from straight-line method to reducing balance method as it was considered that it would result in more appropriate preparation and presentation of the Financial Statements of the company. Accordingly, depreciation was recalculated under the reducing balance method for the period from the date on which the assets came into use upto June 30, 2013 in accordance with Accounting Standard 6 "Depreciation Accounting" notified under Section 211(3C) [Companies (Accounting Standards) Rules, 2006, as amended]. The incremental depreciation of Rs. 46,309.58 lacs for the period upto June 30, 2013 arising from the change was provided during the year. In addition to the aforementioned incremental depreciation, depreciation for the period July 1, 2013 to March 31, 2014 is higher by Rs. 1,071.31 lacs due to the change in the method. Accordingly, depreciation and amortization expenses for the year ended March 31, 2014 is higher by Rs. 47,380.89 lacs on and profit before tax for the year ended March 31, 2014 is lower by Rs. 47,380.89 lacs with a consequential impact on profit after tax for the year.

Had the method of depreciation not been changed, profit before tax for the year ended March 31, 2014 would have been Rs. 51,844.14 lacs as against the profit before tax of Rs. 4,463.25 lacs.

- 3 Pursuant to the WELSOP 2005, 2,265,000 options were granted to certain eligible employees upto March 31, 2014, of which 953,500 options were forfeited and 1,193,000 options have been exercised. During the quarter ended March 31, 2014, on exercise of the stock options, the Company has allotted 144,500 equity shares of Rs. 10 each to employees resulting in increase in paid-up share capital by Rs. 14.45 lacs and Securities Premium Account by Rs. 36.99 lacs. As on March 31, 2014, 118,500 options were outstanding.
- 4 The Company operates in only one primary business segment i.e. Home Textiles Segment. Hence, information relating to primary segments is not required to be separately furnished.
- 5 The Board of Directors at their meeting held on May 20, 2014 recommended final dividend of Rs. 3 per equity share having nominal value of Rs. 10 per share



D. J. Patel

AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH 2014

Notes :

6 Disclosure of Balance Sheet items as per Clause 41 of the Listing Agreement

Statement of Assets and Liabilities Particulars		Rs . In Lacs	
		As at 31.03.2014	31.03.2013
A	EQUITY AND LIABILITIES		
1	Shareholders' Funds		
	(a) Share Capital	10,034.65	10,002.70
	(b) Reserves and Surplus	94,893.34	96,034.00
	Sub-total -Shareholders ' Funds	1,04,927.99	1,06,036.70
2	Share application money pending allotment	5.16	-
3	Non-current Liabilities		
	(a) Long- term Borrowings	1,33,536.18	92,909.90
	(b) Deferred Tax Liabilities(net)	9,255.35	23,528.10
	(c) Other Long-term Liabilities	37.00	63.00
	(d) Long-term Provisions	9,803.24	456.60
	Sub-total -Non -current Liabilities	1,52,631.77	1,16,957.60
4	Current Liabilities		
	(a) Short-term Borrowings	81,236.86	67,002.80
	(b) Trade Payables	42,989.45	26,228.50
	(c) Other Current Liabilities	27,937.24	17,223.20
	(d) Short-term Provisions	4,329.74	2,458.13
	Sub-total -Current Liabilities	1,56,493.28	1,12,912.63
	Total- EQUITY AND LIABILITIES	4,14,058.20	3,35,906.93
B	ASSETS		
1	Non - current Assets		
	(a) Fixed Assets	1,77,803.67	1,66,554.90
	(b) Non- current Investments	70,691.32	37,693.95
	(c) Long -term Loans and Advances	12,128.80	14,374.30
	(d) Other Non- current Assets	8,965.20	12,635.60
	Sub-total -Non-current Assets	2,69,588.99	2,31,258.75
2	Current Assets		
	(a) Current Investments	4,352.27	3,939.50
	(b) Inventories	68,722.92	51,001.20
	(c) Trade Receivables	21,830.28	11,368.40
	(d) Cash and Bank Balances	19,162.10	14,790.50
	(e) Short-term Loans and Advances	23,930.75	20,474.28
	(f) Other Current Assets	6,470.89	3,074.30
	Sub-total -Current Assets	1,44,469.21	1,04,648.18
	Total- ASSETS	4,14,058.20	3,35,906.93

7 Prior period comparatives have been reclassified to conform with the current period's presentation, wherever applicable.

FOR AND ON BEHALF OF BOARD

Rajesh Mandawewala
 Rajesh Mandawewala
 (Managing Director)



Mumbai
 Date : May 20, 2014

WELSPUN INDIA LIMITED
REGD.OFFICE : WELSPUN CITY, VILLAGE VERSAMEDI, TALUKA ANJAR, DIST KUTCH, GUJARAT -370110
CORP OFFICE : WELSPUN HOUSE, 6th FLOOR, KAMALA MILLS COMPOUND, SENAPATI BAPAT MARG,
LOWER PAREL, MUMBAI-400013

AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH 2014

Part 1

Rs. in lacs

Sr. No.	Particulars	Consolidated				
		Quarter Ended			Year Ended	
		31.03.2014 (Unaudited)	31.12.2013 (Unaudited)	31.03.2013 (Unaudited)	31.03.2014 (Audited)	31.03.2013 (Audited)
1	a. Net Sales/ Income from Operations (Net of excise duty)	103,970.49	101,778.21	66,515.99	399,270.93	326,408.81
	b. Other Operating Income	14,525.77	12,897.05	9,178.63	50,271.59	38,322.36
	Total Income from Operation (Net)	118,496.26	114,675.26	75,694.62	449,542.52	364,731.17
2	Expenses					
	a. Cost of Materials Consumed (Refer note 3)	62,993.50	56,120.02	34,531.99	226,733.83	176,841.04
	b. Employees Benefit Expenses	9,745.80	8,729.00	6,612.04	33,999.81	27,661.46
	c. Depreciation and Amortisation Expenses (Refer note 4 and 5 below)	8,386.65	5,007.63	3,893.49	69,633.08	14,486.20
	d. Power, Fuel and Water Charges	2,089.34	2,379.15	5,931.31	11,740.98	26,327.19
	e. Other Expenses	21,628.83	23,429.16	17,069.73	84,956.52	74,442.27
	Total Expenses	104,844.11	95,664.96	68,058.56	426,064.22	319,758.16
3	Profit (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (1-2)	13,652.15	19,010.30	7,636.06	23,478.30	44,973.01
4	Other Income	2,891.31	3,439.40	1,905.54	10,414.97	4,922.09
5	Profit (Loss) from Ordinary Activities before Finance Costs and Exceptional Items (3+4)	16,543.46	22,449.70	9,541.60	33,893.27	49,895.10
6	Finance Costs	6,330.46	5,682.83	5,010.10	23,521.09	19,769.31
7	Profit (Loss) from Ordinary Activities after Finance Costs but before Exceptional Items (5-6)	10,213.00	16,766.87	4,531.50	10,372.18	30,125.79
8	Exceptional Items Gain/(Loss)	-	-	(310.77)	-	(310.77)
9	Profit (Loss) from Ordinary Activities before Tax (7+8)	10,213.00	16,766.87	4,220.73	10,372.18	29,815.02
10	Tax Expense					
	Provision for Taxation - Current Tax (Net)	3,774.02	5,074.40	(4,619.31)	17,848.85	4,165.91
	Less : Minimum Alternative Tax Credit Availed	(80.30)	117.80	6.00	(1,211.70)	(1,330.00)
	Provision for Taxation - Deferred Tax	(1,600.06)	611.84	2,514.99	(14,647.77)	4,496.76
	Total	2,093.66	5,804.04	(2,098.32)	1,989.38	7,332.67
11	Net Profit /(Loss) from Ordinary Activities after tax (9-10)	8,119.34	10,962.83	6,319.05	8,382.80	22,482.35
12	Extraordinary Items	-	-	-	-	-
13	Net Profit/ (Loss) for the period (11-12)	8,119.34	10,962.83	6,319.05	8,382.80	22,482.35
14	Share of Associate's Net Profit/(loss)	-	-	-	-	-
15	Minority's Share of Profit/ (Loss) in Certain Subsidiary Companies	(56.20)	14.15	-	(824.46)	-
16	Net Profit/ (Loss) (13+14-15)	8,175.54	10,948.68	6,319.05	9,207.26	22,482.35
17	Paid-up Equity Share Capital (Shares of Rs. 10 each) (Refer Note 8 below)	10,034.65	10,028.45	10,002.70	10,034.65	10,002.70
18	Reserves excluding Revaluation Reserves as per Balance Sheet of Previous Accounting Year					89,014.53
19	Earnings Per Share (EPS) In Rs.					
	a) Basic before Extraordinary items	8.16*	10.94*	6.32*	9.19	22.55
	b) Diluted before Extraordinary Items	8.15*	10.94*	6.28*	9.18	22.46
	c) Basic after Extraordinary Items	8.16*	10.94*	6.32*	9.19	22.55
	d) Diluted after Extraordinary Items	8.15*	10.94*	6.28*	9.18	22.46
Part II						
A	Particulars of Shareholding					
1	Public Shareholding					
	a) Number of Shares	26,991,481	31,332,098	31,724,585	26,991,481	31,724,585
	b) Percentage of Shareholding	27%	31%	32%	27%	32%
2	Promoters and Promoter Group Shareholding					
	a. Pledged/Encumbered					
	- Number of Shares	NIL	NIL	NIL	NIL	NIL
	- Percentage of Shares (as a % of the total shareholding of Promoters and Promoter Group)	NIL	NIL	NIL	NIL	NIL
	- Percentage of Shares (as a % of the total Share capital of the Company)	NIL	NIL	NIL	NIL	NIL
	b. Non-Encumbered					
	- Number of Shares	73,355,034	68,952,417	68,302,430	73,355,034	68,302,430
	- Percentage of Shares (as a % of the total shareholding of Promoters and Promoter Group)	100%	100%	100%	100%	100%
	- Percentage of Shares (as a % of the total Share capital of the Company)	73%	69%	68%	73%	68%

* Not Annualised

B Information on investors complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended March 31, 2014

Particulars	Opening Balance	Additions	Disposals	Closing Balance
Number of Complaints	-	8	8	-



WELSPUN INDIA LIMITED
REGD.OFFICE : WELSPUN CITY, VILLAGE VERSAMEDI, TALUKA ANJAR, DIST KUTCH, GUJARAT -370110
CORP OFFICE : WELSPUN HOUSE, 6th FLOOR, KAMALA MILLS COMPOUND, SENAPATI BAPAT MARG,
LOWER PAREL, MUMBAI-400013

AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH 2014

Notes :

- The above financial results were reviewed by the Audit Committee and thereafter approved by the Board of Directors at its meeting held on May 20, 2014.
- The Standalone Financial results were reviewed by the Audit Committee and thereafter approved by the Board of Directors at its meeting held on May 20, 2014 and will be made available to BSE and NSE and will be posted on the company's website www.welspun.com. The key information related to standalone financial results are given below:

Particulars	Rs. in lacs				
	Quarter Ended			Year Ended	
	31.03.2014 (Unaudited)	31.12.2013 (Unaudited)	31.03.2013 (Unaudited)	31.03.2014 (Audited)	31.03.2013 (Audited)
Total Income From Operations (net)	93,402.27	95,964.27	73,259.63	353,120.24	304,294.50
Profit from Ordinary Activities before Tax	14,968.02	15,214.46	3,470.02	4,463.25	22,716.52
Net Profit from Ordinary Activities after tax	9,866.49	10,106.67	5,232.98	2,983.52	17,979.02
Net Profit	9,866.49	10,106.67	5,382.93	2,983.52	17,140.51
Earnings/(Loss) Per Share in Rs.					
a) Basic after Extraordinary Items	9.83*	10.08*	5.40*	2.98	17.19
b) Diluted after Extraordinary Items	9.84*	10.07*	5.38*	2.98	17.12

* Not Annualised

- Cost of material consumed in above results include Purchases of Stock-in-trade and changes in inventories of Finished Goods, Work-in-progress and Stock-in-trade.
- During the quarter ended September 30, 2013, the management re-assessed the method of providing depreciation on its plant and machinery (other than electrical installations) after taking into consideration the type of assets, nature of their use etc. Based on the re-assessment, the Company changed the method of providing depreciation from straight-line method to reducing balance method as it was considered that it would result in more appropriate preparation and presentation of the Financial Statements of the company. Accordingly, depreciation was recalculated under the reducing balance method for the period from the date on which the assets came into use upto June 30, 2013 in accordance with Accounting Standard 6 "Depreciation Accounting" notified under Section 211(3C) [Companies (Accounting Standards) Rules, 2005, as amended]. The incremental depreciation of Rs. 46,309.58 lacs for the period upto June 30, 2013 arising from the change was provided during the year. In addition to the aforementioned incremental depreciation, depreciation for the period July 1, 2013 to March 31, 2014 is higher by Rs. 1,071.31 lacs due to the change in the method. Accordingly, depreciation and amortization expenses for the year ended March 31, 2014 is higher by Rs. 47,380.89 lacs and profit before tax for the year ended March 31, 2014 is lower by Rs. 47,380.89 lacs with a consequential impact on profit after tax for the year.

Had the method of depreciation not been changed, profit before tax for the year ended March 31, 2014 would have been Rs. 57,753.07 lacs as against the profit before tax of Rs. 10,372.18 lacs.

- In order to maintain consistent accounting policies in accordance with Accounting Standard 21, Welspun Captive Power Generation Limited (WCPGL), a 68% subsidiary of the Company has also provided depreciation on its plant and machinery on reducing balance method. WCPGL has commenced commercial operations during the year and as such there is no change in the method of depreciation. In case WCPGL had provided depreciation on straight-line method on its plant and machinery, depreciation for the year ended March 31, 2014 would have been lower by Rs.3,291.83 lacs.

6 Unaudited Consolidated Segment wise Revenue, Results and Capital Employed

Sr. No.	Particulars	Rs. in lacs		
		Quarter Ended		Year Ended
		31.03.2014 (Unaudited)	31.12.2013 (Unaudited)	31.03.2014 (Audited)
1	Segment Revenue			
	a) Home Textiles			
	b) Power	114,608.34	113,760.90	442,788.76
	Total	8,418.21	5,732.52	22,500.74
	Less : Inter Segment Revenue	123,024.55	119,493.42	465,288.50
	Net Income from Operation	4,528.29	4,818.16	15,746.98
		118,496.26	114,675.26	449,542.52
2	Segment Results			
	a) Home Textiles			
	b) Power	18,301.40	20,908.22	33,116.93
	Total	(2,397.60)	922.25	(2,024.38)
	Less: Finance Cost	15,903.80	21,830.47	31,092.55
	Add : Un-allocable income net of un-allocable Expenses	6,330.46	5,682.83	23,521.09
	Profit before Tax	639.66	619.23	2,800.72
		10,213.00	16,766.87	10,372.18
3	Capital Employed (Segment Assets - Segment Liabilities)			
	a) Home Textiles	365,543.05	324,658.60	365,543.05
	b) Power	37,089.58	37,917.33	37,089.58
	c) Unallocated Capital Employed	(288,503.09)	(259,077.57)	(288,503.09)
	Total	114,129.53	103,498.36	114,129.53

The Company operated in a single segment upto March 31,2013.



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AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH 2014

7 Disclosure of Balance Sheet items as per Clause 41 of the Listing Agreement

Sr No	Particulars	Rs. in lacs	
		31.03.2014 (Audited)	31.03.2013 (Audited)
A EQUITY AND LIABILITIES			
1	Shareholders' Funds		
	(a) Share Capital	10,034.65	10,002.70
	(b) Reserves and Surplus	100,929.00	89,014.53
	Sub-total - Shareholders' Funds	110,963.65	99,017.23
2	Share application money pending allotment	5.16	-
2	Minority Interest	3,160.61	2,500.00
3	Non-current Liabilities		
	(a) Long-term Borrowings	167,947.70	100,387.76
	(b) Deferred Tax Liabilities(net)	4,342.79	19,167.09
	(c) Other Long-term Liabilities	5,995.74	62.96
	(d) Long-term Provisions	9,537.62	679.84
	Sub-total - Non-current Liabilities	187,823.85	120,297.65
4	Current Liabilities		
	(a) Short-term Borrowings	113,487.70	91,658.46
	(b) Trade Payables	61,444.33	49,286.74
	(c) Other Current Liabilities	35,592.28	20,301.61
	(d) Short-term Provisions	4,362.48	2,728.44
	Sub-total - Current Liabilities	214,886.79	163,975.25
	TOTAL - EQUITY AND LIABILITIES	516,840.06	385,790.13
B ASSETS			
1	Non-current Assets		
	(a) Fixed Assets	237,703.21	168,611.70
	(b) Goodwill on Consolidation	18,386.10	17,539.40
	(c) Non-current Investments	4,732.63	5,371.38
	(d) Long-term Loans and Advances	12,322.31	15,592.01
	(e) Other Non-current Assets	10,216.58	13,966.34
	Sub-total - Non-current Assets	283,360.83	221,080.83
2	Current Assets		
	(a) Current Investments	6,413.73	3,939.50
	(b) Inventories	100,943.86	82,052.59
	(c) Trade Receivables	41,170.46	27,497.49
	(c) Cash and Bank Balances	23,321.49	17,243.76
	(e) Short-term Loans and Advances	41,441.20	27,271.63
	(f) Other Current Assets	20,188.49	6,704.33
	Sub-total - Current Assets	233,479.23	164,709.30
	TOTAL - ASSETS	516,840.06	385,790.13

8 Pursuant to the WELSPUN 2005, 2,265,000 options were granted to certain eligible employees upto March 31, 2014, of which 953,500 options were forfeited and 1,193,000 options have been exercised. During the quarter ended March 31, 2014, on exercise of the stock options, the Company has allotted 144,500 equity shares of Rs. 10 each to employees resulting in increase in paid-up share capital by Rs. 14.45 lacs and Securities Premium Account by Rs. 36.99 lacs. As on March 31, 2014, 118,500 options were outstanding.

9 The Board of Directors at their meeting held on May 20, 2014 recommended final dividend of Rs. 3 per equity share having nominal value of Rs. 10 per share.

10 Prior period comparatives have been reclassified to conform with the current period's presentation, wherever applicable.

FOR AND ON BEHALF OF BOARD

Mumbai
Date : May 20, 2014


Rajesh Mandawewala
(Managing Director)



All-time high Annual Sales and EBITDA

- ✓ Annual Revenues up 23% ; EBITDA up 59% ; Cash PAT up 50%
- ✓ Dividend announced at Rs. 3 per equity share
- ✓ Welspun Global Brands is now “Certified Woman Business Enterprise”
- ✓ Received “Green Manufacturing Excellence International Award 2014”

Mumbai, May 20, 2014: Welspun India Ltd., (WIL), part of the \$ 3.5 billion Welspun Group today announced Q4 FY14 and FY 14 results, showing strong growth in revenue and profitability in comparison to the corresponding period last year.

Consolidated Financial Summary Q4 & FY 2014

(Rs. Million)

Particulars	Q4 FY14	Q3 FY14	QoQ Change %	Q4 FY13	YoY Change %	FY14	FY13	Change %
Revenue	11,850	11,468	3%	7,569	57%	44,954	36,473	23%
Operational EBITDA	2,204	2,402	-8%	1,153	91%	9,211	5,946	55%
Reported EBITDA	2,493	2,746	-9%	1,344	86%	10,253	6,438	59%
Finance Cost	633	568	11%	501	26%	2,352	1,977	19%
Depreciation*	509	501	2%	389	31%	1,903	1,449	31%
Profit before tax*	1,350	1,677	-19%	422	220%	5,997	2,982	101%
PAT after min. & assoc.*	1,035	1,095	-5%	632	64%	4,195	2,248	87%
Cash PAT	1,491	1,658	-10%	1,273	17%	6,237	4,147	50%

Note: a) Above presentation is on a comparable basis for each of the periods mentioned.

b) Cash PAT = PBT + Depreciation – Current tax (including MAT credit, if any)

*On account of the change in depreciation policy from straight line method to reducing balance method, the company had taken an additional one-time depreciation of Rs. 4,631 million in Q2FY14. In order to maintain consistent accounting policies, Welspun Captive Power Generation Limited (WCPGL), a 68% subsidiary of the Company has also provided depreciation on its plant and machinery on reducing balance method. This has resulted in an additional depreciation of Rs. 329 million in Q4 FY14. Above figures are normalized for these effects.

Consolidated Financial Highlights – FY 14

- Revenue at Rs. 44,954 million vs. Rs. 36,473 million in FY14 - 23% growth YoY with strong volume growth in towels and rugs and higher realization across products. This is the highest annual sales in the history of the company.
- Operational EBITDA up by 55% at Rs. 9,211 million (vs. Rs. 5,946 million). Operational EBITDA margin improved to 20.5% in FY14 as compared to 16.3% in FY13.
- Annual EBITDA and EBITDA margin are at the highest level in the history of the company.
- Reported Depreciation for the year stood at Rs. 6,863 million. This was high primarily on account of the change in depreciation policy from straight line method to reducing balance method, which resulted in an additional one-time depreciation of Rs. 4,631 million in Q2FY14. In order to maintain consistent accounting policies, Welspun Captive Power Generation Limited (WCPGL), a 68% subsidiary of the




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Company has also provided depreciation on its plant and machinery on reducing balance method which has resulted in an additional depreciation of Rs. 329 million in Q4 FY14 (total impact of Rs.4,960 million in FY13). Adjusted for these effects, depreciation for the year would have been Rs. 1,903 million.

- Finance cost is higher y-o-y on account of consolidation of the captive power plant debt and higher working capital debt.
- Profit after Tax (adjusted for the additional depreciation) grew 87% y-o-y to Rs. 4,195 million in FY14 vs. Rs. 2,248 million in FY13, on account of the strong growth in revenues and improvement in operating margins.
- Net worth at the end of the year stands at Rs. 11,097 million as against Rs.9,902 million at end-FY13.
- Net debt stands at Rs. 26,635 million and net long term debt stands at Rs. 15,286 million in FY14. This implies a net debt/equity of 2.40x and net long term debt/equity of 1.38x. The increase in debt was on account of drawdown of loans for the backward integration capex, borrowing for purchase of cotton stock and consolidation of the captive power plant debt.
- Net long term debt/Operational EBITDA for FY14 stands at 1.66x and the Net debt/ Operational EBITDA stands at 2.89x.
- Dividend announced at Rs. 3 per equity share.

Awards and Recognitions

- Ranked largest Home textile supplier to the US for the second consecutive year by HTT magazine in the recent annual survey done in Feb 2014
- Welspun Global Brands, the marketing subsidiary of Welspun India, has been recognized as a “Certified Woman Business Enterprise” by WEConnect International. WEConnect International is a non-profit organisation, which helps build sustainable communities and economic growth by empowering women business owners.
- Received “Green Manufacturing Excellence International Award 2014 – Frost & Sullivan.”
- Won the “CEO Award” from Sears Holding.

Project Status

- The vertical integration project to increase spinning and weaving capacity is close to completion. While some of the elements have already been completed and under trial runs, the remaining portion is expected to be completed by June 2014.

Outlook

- Key competing countries in the home textile space – China, Pakistan and to an extent, Bangladesh – are facing structural challenges, which are hampering their export competitiveness. India is well-placed to take advantage of this opportunity and its market share is expected to improve in the medium term in the global arena.
- With the US economy on revival mode, Indian exports to US are expected to grow.
- Indian exports to Europe are growing and could receive a further boost if the India – EU Free Trade Agreement is signed.
- Other key markets, such as Japan, Korea, Australia, South Africa, also present huge potential for growth. India has signed an FTA (free trade agreement) with Japan, Korea and the SAARC countries, which could be leveraged to increase Indian exports to these countries.
- The domestic market is also growing at a fast pace, presenting strong potential for growth.



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Management comments

Speaking about the performance, Mr. B.K. Goenka, Chairman, Welspun India Ltd., said, "Over the last few years, we have transitioned from being purely a textile manufacturer to a one-stop solution provider for clients. This has helped us gain market share and mind share of customers, which is clearly reflected in our financial results. Our capex plans, which are already under implementation, will help us maintain our quality and scale leadership while delivering profitable growth."

About Welspun India (www.welspunindia.com)

Welspun India Ltd, part of US\$ 3.5 billion Welspun Group is among the top three home textile manufacturers in the world and the largest home textile company in Asia. With a distribution network in more than countries and manufacturing facilities in India, it is the largest exporter of home textile products from India. Supplier to 14 of Top 30 global retailers, the company has marquee clients like Wal-Mart, JC Penny, Target and Macy's to name a few.

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A handwritten signature in black ink is positioned to the left of a circular stamp. The stamp features the text "WELSPUN INDIA LTD." around its perimeter.