 <p style="text-align: center;"> <b>WELSPUN CORP LIMITED</b>  CIN : L27100GJ1995PLC025609  Regd. Office: Welspun City, Village Versamedi Taluka Anjar, Dist.Kutch Gujarat 370110  Corp. Office: Welspun House, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai-400013. </p>				
<b>UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2014</b>				
				(Rs Lakhs)
		(Unaudited)	(Audited)	(Unaudited)
		Quarter ended	Quarter ended	Quarter ended
		30 June 2014	31 March 2014	30 June 2013
			See Note 2	See Note 3
		(I)	(II)	(III)
				(IV)
1	Income from operations			
a.	Net sales/income from operations and other operating income	142,606	153,449	224,914
	Total income from operations (net)	142,606	153,449	224,914
2	Expenses			
a.	Cost of materials consumed	105,356	113,125	152,150
b.	Changes in inventories of finished goods and work-in-progress	(1,038)	(14,730)	(2,178)
c.	Employee benefits expense	12,297	14,362	12,276
d.	Depreciation and amortisation expense (See note 1)	10,903	9,377	10,067
e.	Other expenses	20,561	26,725	46,232
	Total expenses	148,079	148,859	218,546
3	Profit from operations before other income, finance costs and exceptional items (1-2)	(5,473)	4,590	6,368
4	Other Income	2,798	5,580	4,725
5	Profit from ordinary activities before finance costs (3+4)	(2,675)	10,170	11,093
6	Finance costs	6,819	6,620	7,700
7	Profit/(loss) from ordinary activities after finance costs but before tax and exceptional items (5-6)	(9,494)	3,550	3,393
8	Exceptional Items	-	-	-
9	Profit/(loss) from ordinary activities after finance costs but before tax and exceptional items (7-8)	(9,494)	3,550	3,393
10	Tax expense (Current,Deferred Tax, MAT etc)	(5,725)	3,722	(599)
11	Net profit/(loss) from ordinary activities after tax (9-10)	(3,769)	(172)	3,992
12	Share of profit/(loss) in associates	-	-	(336)
13	Minority interest in profit/(loss)	5,979	(1,434)	2,883
14	Profit/(loss) after tax for the period (11+12-13)	(9,748)	1,262	773
15	Paid up Equity Capital (Face Value of Rs.5/- each)	13,147	13,147	13,147
16	Reserves excluding Revaluation Reserve			271,776
17	Basic and Diluted EPS			
	-Basic	(3.71) *	0.48 *	0.29 *
	-Diluted	(3.71) *	0.48 *	0.29 *
A	Particulars of Shareholding			
1	Public Shareholding			
	Number of shares	162,422,294	162,472,294	167,981,367
	Percentage of shareholding	61.77%	61.79%	63.88%
2	Promoters and Promoters Group Shareholding			61.79%
a.	Pledged/Encumbered			
	No of Shares	-	-	35,000,000
	Percentage of Shares (as a % of the total Shareholding of Promoters and Promoters Group)	-	-	36.85%
	Percentage of Shares (as a % of the total Share capital of the Company)	-	-	13.31%
b.	Non-Encumbered			
	No of Shares	100,526,005	100,476,005	59,966,932
	Percentage of Shares (as a % of the total Shareholding of Promoters & Promoter Group)	100.00%	100.00%	63.15%
	Percentage of Shares (as a % of the total Share capital of the Company)	38.23%	38.21%	22.81%
B	Investor Complaints			
	Pending at the beginning of the quarter	Nil		
	Received during the year	8		
	Disposed of during the quarter	8		
	Remaining unresolved at the end of the quarter	Nil		

\* Not Annualised.

**Notes:**

- Useful life of fixed assets at Indian entities have been revised in accordance with Schedule II of the Companies Act 2013 and consequently, depreciation for the quarter ended 30 June 2014 is higher by Rs. 796 Lakhs. In respect of certain fixed assets, management is further evaluating useful life, impact of which, if any, would be accounted for in subsequent quarter(s).
- The figures for the quarter ended 31 March 2014, are the balancing figures between the audited figures in respect of the full financial year and published year to date figure upto the third quarter of relevant financial year.
- The information for the quarter ended 30 June 2013 has been restated as per the requirement of Accounting Standard 24 to exclude the financial results of Welspun Enterprises Limited which has been transferred w.e.f 1 April 2012 pursuant to the scheme of arrangement.
- The Company has opted to publish the consolidated financial results. The Standalone financial results are available on the Company's website: "[www.welspuncorp.com](http://www.welspuncorp.com)".

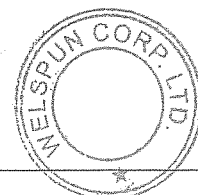
Key Financials	Quarter Ended 30 June 2014	Quarter Ended 31 March 2014	Quarter Ended 30 June 2013	Year Ended 31 March 2014
a Net Sales/Income from Operations (Rs. Lakhs)	65,168	119,251	126,053	486,761
b Profit Before Tax (Rs. Lakhs)	(10,095)	15,230	(10,290)	(2,758)
c Profit After Tax (Rs. Lakhs)	(6,881)	9,825	(6,730)	(1,754)

- Segment Reporting as required under Accounting Standard 17 is not applicable as the Company operates only in one segment.
- The above results were reviewed and recommended by the Audit Committee and approved by the Board of Directors in its meeting held on 7 August 2014 in terms of Clause 41 of the Listing Agreement.
- The Statutory Auditors have carried out a Limited Review of the Standalone Results for the quarter ended 30 June 2014.
- Previous year's/Period's figures have been regrouped and reclassified wherever considered necessary.

Place: Mumbai  
Date: 7 August 2014

For Welspun Corp Limited

Braj Mishra  
Managing Director





WELSPUN CORP LIMITED  
CIN : L27100GJ1995PLC025609

Regd. Office: Welspun City, Village Versamedi Taluka Anjar, Dist.Kutch Gujarat 370110  
Corp. Office: Welspun House, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai-400013.

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2014

		(Rs Lakhs)			
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
		Quarter ended	Quarter ended	Quarter ended	Year ended
		30 June 2014	31 March 2014	30 June 2013	31 March 2014
			See Note 2	See Note 3	
		(I)	(II)	(III)	(IV)
1	Income from Operations				
a.	Net sales/income from operations and other operating income	65,168	119,251	126,053	486,761
	Total income from operations (net)	65,168	119,251	126,053	486,761
2	Expenses				
a.	Cost of materials consumed	52,620	63,972	86,184	259,196
b.	Purchase of stock-in-trade	3,830	27,917	4,992	49,532
c.	Changes in inventories of finished goods and work-in-progress	(1,743)	(669)	1,864	49,914
d.	Employee benefits expense	4,039	2,808	4,470	14,675
e.	Depreciation and amortisation expense (See note 1)	6,351	5,065	5,735	22,557
f.	Coating and other job charges	314	265	556	17,492
g.	Other expenses	7,305	7,112	30,639	71,237
	Total expenses	72,716	106,469	134,440	484,602
3	Profit/(loss) from operations before other income, finance costs and exceptional items (1-2)	(7,548)	12,782	(8,387)	2,159
4	Other income	2,640	8,085	3,647	17,481
5	Profit/(loss) from ordinary activities before finance costs and exceptional items (3+4)	(4,908)	20,867	(4,740)	19,640
6	Finance costs	5,187	5,637	5,549	22,398
7	Profit/(loss) from ordinary activities after finance costs but before tax and exceptional items (5-6)	(10,095)	15,230	(10,290)	(2,758)
8	Exceptional items	-	-	-	-
9	Profit/(loss) from ordinary activities after finance costs but before tax (7-8)	(10,095)	15,230	(10,290)	(2,758)
10	Tax expense (Current tax, deferred tax, MAT etc)	(3,214)	5,405	(3,560)	(1,004)
11	Profit/(loss) after tax for the period (9-10)	(6,881)	9,825	(6,730)	(1,754)
12	Paid up Equity Capital (Face Value of Rs.5/- each)	13,147	13,147	13,147	13,147
13	Reserves excluding Revaluation Reserve				182,217
14	Basic and diluted EPS				
	-Basic	(2.62) *	3.74*	(2.56) *	(0.67)
	-Diluted	(2.62) *	3.71*	(2.56) *	(0.67)
A	Particulars of Shareholding				
1	Public Shareholding				
	Number of shares	162,422,294	162,472,294	167,981,367	162,472,294
	Percentage of shareholding	61.77%	61.79%	63.88%	61.79%
2	Promoters and Promoters Group Shareholding				
a.	Pledged/Encumbered				
	No of Shares	-	-	35,000,000	-
	Percentage of Shares (as a % of the total Shareholding of Promoters and Promoters Group)	-	-	36.85%	-
	Percentage of Shares (as a % of the total Share capital of the Company)	-	-	13.31%	-
b.	Non-Encumbered				
	No of Shares	100,526,005	100,476,005	59,966,932	100,476,005
	Percentage of Shares (as a % of the total Shareholding of Promoters & Promoter Group)	100.00%	100.00%	63.15%	100.00%
	Percentage of Shares (as a % of the total Share capital of the Company)	38.23%	38.21%	22.81%	38.21%
B	Investor Complaints				
	Pending at the beginning of the quarter	Nil			
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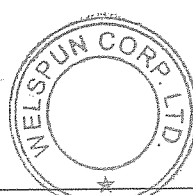
Notes:

- Useful life of fixed assets have been revised in accordance with Schedule II of the Companies Act 2013 and consequently, depreciation for the quarter ended 30 June 2014 is higher by Rs. 796 Lakhs. In respect of certain fixed assets, management is further evaluating useful life, impact of which, if any, would be accounted for in subsequent quarter(s).
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- The Statutory Auditors have carried out a Limited Review of the Standalone Results for the quarter ended 30 June 2014.
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For Welspun Corp Limited

Place: Mumbai  
Date: 7 August 2014

Brata Mishra  
Managing Director



## BUSINESS UPDATE

# Strong order book provides near-term visibility

### • Order book close to 1 million tonnes

**Mumbai, 7<sup>th</sup> August 2014:** Welspun Corp Ltd. (WCL), the flagship Company of the US\$ 3 billion Welspun Group, announced its financial results for the 1<sup>st</sup> Quarter of FY15.

### Consolidated Financial Highlights (Figures in Rs. Million)

Particulars	Q1 FY15	Q4 FY14	Q1 FY14
Sales	14,261	15,345	22,491
Reported EBITDA	823	1,955	2,116
Operational EBITDA	536	544	3,103
Finance Cost	682	662	770
Depreciation/ Amortization	1,090	938	1,007
PBT	(950)	355	339
PAT after minorities & associates	(975)	126	77
Cash PAT	(16)	907	2,076

Notes: a) Operational EBITDA = Reported EBITDA – Non-operational income + Unrealised Forex loss/(gain)

b) Cash PAT = PBT – Current tax + Depreciation + Post-tax Unrealised Forex loss/(gain)

c) Total forex impact (unrealised) was gain of Rs. 82 million in Q1 FY15 and Rs.853 million in Q4 FY14 and provision of Rs. 1,460 Million in Q1 FY14.

### Global Pipes and Plates – Q1 FY15 Results - (Figures in parenthesis pertain to Q4 FY14)

- Total Pipes sales volume was 216 K MT (202 K MT) and total pipe production was 213 K MT (234 K MT).
- Sales stood at Rs. 14,261 million (Rs. 15,345 million); lower on account of product/project mix.
- Reported EBITDA stood at Rs. 823 million (Rs. 1,955 million).
- Adjusted for unrealised foreign exchange gain and non-operational income, Operational EBITDA stood at Rs. 536 million (Rs.544 million).
- Finance Cost was at Rs. 682 million (Rs. 662 million); higher on account of new debt taken for the working capital requirements of the company.
- Depreciation was at Rs 1,090 million (Rs. 938 million); higher primarily on account of change in depreciation rate as per the guidelines of the new Companies Act, 2013.
- Net debt stood at Rs. 29,831 million at the end of the quarter, compared to Rs. 25,645 million at the end of FY14. Net worth at the end of the quarter was Rs.28,594 million, implying a net debt to equity of 1.04x.

### Volume data in K MT

Pipe Volumes (in K MT)	Q1 FY 15	Q4 FY14	Q1 FY14
Production	213	234	320
Sales	216	202	308

## **BUSINESS UPDATE**

### **Order Book position**

- At the end of the quarter (30<sup>th</sup> June 2014), the order book stood at 851K MT (Rs. 54 billion).
- The current pipe order book position (as on 5<sup>th</sup> August 2014) stands at around 993K MT (Rs. 64 billion).
- During the period between 1<sup>st</sup> April 2014 and 5<sup>th</sup> August 2014, the company has won orders of around 300K MT out of which about 130K MT of orders are from the US market, indicating a pickup in ordering activity in that region.

### **Business Outlook**

- The line pipe business is showing visible signs of a significant revival.
- The North American and Latin American pipeline is quite strong with several projects already announced and several more in the pipeline.
- Middle East continues to be robust with demand from Saudi Arabia, UAE and Iraq. Europe also continues to be strong.
- With the new government's focus on pipelines, ordering activity is expected to pick up in India as well in the medium term. As indicated in the Union Budget 2014-15, the government has plans of doubling the pipeline network in the country by developing 15,000 kms of pipelines to add to the existing network.

### **Management comments**

Commenting on the results, Mr. B. K. Goenka, Chairman, Welspun Corp said, "While the business environment has been challenging affecting realisation and profitability, we are seeing strong signs of a pickup in ordering activity across geographies, especially the Americas and India. We have a strong order book of close to 1 million tonnes. In addition, we have bids outstanding of close to 6 million tonnes with another 4 million tonnes of bids coming up in the near term. Looking at the current environment, we strongly believe that good days are ahead of us."

### **About Welspun Corp Ltd. (WCL) [www.welspuncorp.com](http://www.welspuncorp.com)**

Welspun Corp is a one-stop service provider offering complete pipe solution with a capability to manufacture line pipes ranging from ½ inch to 140 inches, along with specialized coating, double jointing and bending. With current capacity of 2.425 million MTPA in Dahej, Anjar and Mandya in India, Little Rock in the USA and Dammam in Saudi Arabia, Welspun takes pride in being a preferred supplier to most of the Fortune 100 Oil & Gas companies. With 360 degree abilities, Welspun Corp has undertaken some of the most challenging projects in different parts of the world. With business excellence being a clear focus, the company is on the path of innovation and technology edge supported by its state-of-the-art facilities and global scale operations.

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#### **DISCLAIMER:**

*The information in this release has been included in good faith and is for general purposes only. It should not be relied upon for any specific purpose and no representation or warranty is given as regards to its accuracy or completeness. No information in this release shall constitute an invitation to invest in Welspun Corp Ltd. or any of its affiliates. Neither Welspun Corp Ltd., nor their or their affiliates' officers, employees or agents shall be liable for any loss, damage or expense arising out of any action taken on the basis of this release, including, without limitation, any loss of profit, indirect, incidental or consequential loss.*