

## Corporate Communication

Vikas GlobalOne Limited was incorporated in 1984 in New Delhi. The company is engaged in the business of manufacturing and distribution of Specialty Polymers Compounds and Additives. The company manufactures high end quality products used in agricultural pipes, auto parts, wires and cables, artificial leather, footwear components, organic chemicals, pharmaceutical and packaging industries. The company also acts as a distributor for various global conglomerates with a niche product line in Specialty Chemicals and Polymer Compounds.

The company's manufacturing plants are strategically located in the States of Jammu and Kashmir and Rajasthan in India providing advantages in geographical location with regards to the availability of raw material, tax incentives, subsidy grants as well as the market potential for finished goods. The manufacturing plants are well equipped with the best machinery and technical knowhow available for manufacturing specialty polymer products procured from world's leading suppliers. Also the manufacturing plants are well connected by road, rail as well as air. The company's products are well received in Indian as well as Global market and the company is very much confident that it can enhance its market share with increased production capacities.

Vikas GlobalOne Limited is pleased to announce that it has entered into a **Memorandum of Understanding with "HAMPAR CO."** for distribution of company's specialty polymer compounds and additives in "Iran". "HAMPAR" is known as one of the biggest distributor for Specialty polymer compounds and additives in the Middle East.

HAMPAR CO. distributes a wide range of high quality, innovative plastic additives to the relevant market segment in Iran. HAMPAR is manufacturing a variety of products for pipes, fittings, cables, windows and door profiles. By collaborating with HAMPAR, VGL shall gain access to HAMPAR's wide network of customers in plastics, access to industry specifications, modern logistics centers at right locations, & exploring, analyzing the targeted market potential in Iran. This would ensure company's long term commitment in business which shall contribute in the fast development of market in Iran for company's core product lines. This Memorandum of Understanding between the company and HAMPAR Co will help the company to enhance the Export Sales Revenue with better margins. It will contribute generating additional revenue and incremental net profit.

Vikas GlobalOne has entered into an exclusive arrangement for marketing and distribution of their products at Iran with HAMPAR Co., which is a joint venture between the local giant HAMPAR & the German market leader in the field of Plastic Additives Baerlocher GmbH.

The HAMPAR Co., Iran is a Joint Venture between the Iran based HAMPAR Co. & Baerlocher, a company based in Germany. Their expertise in the production and use of plastic additives is closely linked to the success story of plastic materials.



**Glimpse of Baerlocher Group's Business Growth:**

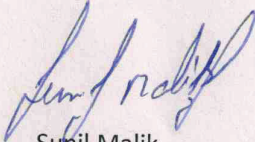
- Global network covering more than 40 countries in order to meet customer needs in all regions.
- Known to be one of the world's leading providers of plastic additives with more than 185 years of company history.

This breakthrough opens the opportunity for VGL to target many lucrative locations in the global market based on the strong & established network enjoyed by Baerlocher around the globe.

Therefore; VGL association starting from Iran, could prove to be a turning point for VGL as a producer of their core products.

The company is expecting an addition of Rs. 15-20 crore in its Revenue and Export growth in F.Y. 14-15 and further addition of substantial amount in the net profit. The business with Hamper Co. (Iran) is expected to grow at a rate of atleast 33% in coming years.

For Vikas GlobalOne Limited



Sunil Malik  
Company Secretary

