

**UNITED BREWERIES LIMITED**

Registered office: UB Tower, UB City, 24, Vittal Mallya Road, Bengaluru - 560001

Phone: 080 - 39855000, 22272806/07 Fax: 080 - 22211964, 22229488

CIN: L36999KA1999PLC025195 Email: ublinvestor@ubmail.com Website: www.unitedbreweries.com

Rs. in Lakhs

PART I						
Statement of unaudited results for the quarter and half-year ended September 30, 2014						
Particulars	Quarter ended			Half-year ended		Year ended
	September 30, 2014	June 30, 2014	September 30, 2013	September 30, 2014	September 30, 2013	March 31, 2014
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1 Income from operations						
(a) Net sales/income from operations (net of excise duty)	95,986	1,27,885	75,220	2,23,871	1,96,053	3,79,354
(b) Other operating income	12,581	16,573	9,318	29,154	24,411	44,196
Total income from operations (net)	1,08,567	1,44,458	84,538	2,53,025	2,20,464	4,23,550
2 Expenses						
(a) Cost of materials consumed	41,143	58,310	34,330	99,453	91,338	1,72,572
(b) Purchases of stock-in-trade	1,805	1,371	505	3,176	2,334	3,360
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	74	910	1,080	984	1,083	(1,025)
(d) Employee benefits expense	7,798	6,632	6,977	14,430	12,641	26,078
(e) Depreciation and amortisation expense (refer note 3)	4,949	4,975	4,768	9,924	9,461	19,767
(f) Sales promotion expenses	18,662	22,946	17,691	41,608	36,742	67,487
(g) Selling and distribution expense (refer note 4)	14,284	17,131	9,581	31,415	25,618	49,069
(h) Other expenses	12,330	11,903	10,599	24,233	21,906	46,358
Total expenses	1,01,045	1,24,178	85,531	2,25,223	2,01,123	3,83,666
3 Profit/(loss) from operations before other income, finance costs and exceptional items (1-2)	7,522	20,280	(993)	27,802	19,341	39,884
4 Other income	709	1,236	340	1,945	680	1,513
5 Profit/(loss) from ordinary activities before finance costs and exceptional items (3+4)	8,231	21,516	(653)	29,747	20,021	41,397
6 Finance costs	1,780	2,158	2,014	3,938	4,317	7,983
7 Profit/(loss) from ordinary activities after finance costs but before exceptional items (5-6)	6,451	19,358	(2,667)	25,809	15,704	33,414
8 Exceptional items	-	-	-	-	-	-
9 Profit/(loss) from ordinary activities before tax (7+8)	6,451	19,358	(2,667)	25,809	15,704	33,414
10 Tax expense (refer note 3)	2,189	6,474	(810)	8,663	5,465	10,853
11 Net profit/(loss) (9-10)	4,262	12,884	(1,857)	17,146	10,239	22,561
12 Paid-up equity share capital (Face value of Re. 1 each)	2,644	2,644	2,644	2,644	2,644	2,644
13 Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	1,60,535	1,60,535	1,41,018	1,60,535	1,41,018	1,41,018
14 Earnings per share (Fair value of Re. 1 each)*						
(a) Basic	1.59	4.85	(0.73)	6.44	3.82	8.43
(b) Diluted	1.59	4.85	(0.73)	6.44	3.82	8.43

*Not annualised for quarters

See accompanying notes to the financial results



PART II						
Select information for the quarter and half-year ended September 30, 2014						
Particulars	Quarter ended			Half-year ended		Year ended
	September 30, 2014	June 30, 2014	September 30, 2013	September 30, 2014	September 30, 2013	March 31, 2014
A PARTICULARS OF SHAREHOLDING						
1 Public shareholding						
- Number of shares	6,65,70,479	6,65,70,479	6,65,70,479	6,65,70,479	6,65,70,479	6,65,70,479
- Percentage of shareholding	25.18	25.18	25.18	25.18	25.18	25.18
2 Promoters and Promoter Group shareholding						
a) Pledged/encumbered						
- Number of shares	5,10,15,574	5,12,65,574	6,44,47,716	5,10,15,574	6,44,47,716	5,87,45,696
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	25.79	25.91	32.58	25.79	32.58	29.69
- Percentage of shares (as a % of the total share capital of the company)	19.29	19.39	24.37	19.29	24.37	22.22
b) Non-encumbered						
- Number of shares	14,68,19,096	14,65,69,096	13,33,86,954	14,68,19,096	13,33,86,954	13,90,88,974
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	74.21	74.09	67.42	74.21	67.42	70.31
- Percentage of shares (as a % of the total share capital of the company)	55.53	55.43	50.45	55.53	50.45	52.60

Particulars	Quarter ended September 30, 2014
B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	Nil
Received during the quarter	4
Disposed off during the quarter	4
Remaining unresolved at the end of the quarter	Nil



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Rs. in Lakhs

Statement of Standalone Assets and Liabilities

Particulars	As at September 30, 2014	As at March 31, 2014
	Unaudited	Audited
A EQUITY AND LIABILITIES		
1 Shareholders' funds		
(a) Share capital	10,051	10,051
(b) Reserves and surplus	1,76,827	1,60,535
Sub-total - Shareholders' funds	1,86,878	1,70,586
2 Non-current liabilities		
(a) Long-term borrowings	64,539	52,754
(b) Deferred tax liabilities (net)	6,598	7,954
(c) Long-term provisions	1,054	550
Sub-total - Non-current liabilities	72,191	61,258
3 Current liabilities		
(a) Short-term borrowings	17,034	48,891
(b) Trade payables	18,539	20,941
(c) Other current liabilities	83,896	78,700
(d) Short-term provisions	6,914	9,204
Sub-total - Current liabilities	1,26,383	1,57,736
TOTAL - EQUITY AND LIABILITIES	3,85,452	3,89,580
B ASSETS		
1 Non-current assets		
(a) Fixed assets	1,80,952	1,68,919
(b) Non-current investments	2,547	2,547
(c) Long-term loans and advances	14,392	17,386
(d) Other non-current assets	437	564
Sub-total - Non-current assets	1,98,328	1,89,416
2 Current assets		
(a) Inventories	56,850	54,328
(b) Trade receivables	99,735	95,860
(c) Cash and bank balances	15,103	14,248
(d) Short-term loans and advances	15,174	35,608
(e) Other current assets	262	120
Sub-total - Current assets	1,87,124	2,00,164
TOTAL - ASSETS	3,85,452	3,89,580



NOTES

1. The unaudited results for the quarter and half-year ended September 30, 2014 have been approved by the Board of Directors at its meeting held on November 12, 2014 and have been subjected to limited review by the auditors of the Company.
2. The Company is engaged in the manufacture and sale of beer including licensing of brands which constitutes a single business segment. The Company also considers the whole of India as a single geographical segment. Further, considering the seasonality of the business, the revenue and profits do not accrue evenly over the year.
3. Pursuant to the notification of Schedule II of the Companies Act, 2013 ("the Act"), by the Ministry of Corporate Affairs effective April 1, 2014, the management has internally reassessed and changed, wherever necessary the useful lives of fixed assets for the purpose of computing depreciation, so as to conform with the requirements of the Act. Accordingly, the carrying amount of fixed assets as at April 1, 2014 is being depreciated over the revised remaining useful life of the asset and where the remaining useful life of an asset is nil as on April 1, 2014, the carrying amount of such asset has been recognized as adjustment to the retained earnings as on that date. Had the Company continued with the previously assessed useful lives, charge for depreciation and amortization expense for the quarters ended September 30, 2014, June 30, 2014 and half-year ended September 30, 2014 would have been lower by Rs. 161 Lakhs, Rs. 204 Lakhs and Rs. 365 Lakhs, respectively and the profit before tax for such periods would have been higher by such amount. Further, the carrying value of Rs. 720 Lakhs (net of tax adjustment of Rs. 371 Lakhs), in case of assets with nil revised remaining useful life as at April 1, 2014 has been reduced from the retained earnings as on such date.
4. Selling and distribution expense for the quarters ended September 30, 2014 and June 30, 2014 is net of reversal of Rs. 884 Lakhs and Rs. 885 Lakhs, respectively and that for the half-year ended September 30, 2014 and the year ended March 31, 2014 is net of reversal of Rs. 1,769 Lakhs and Rs. 522 Lakhs, respectively.
5. On September 1, 2014, the Company has acquired assets comprising of leasehold land, buildings, plant and machinery and licenses of Pacific Spirits Private Limited for an aggregate consideration of Rs. 10,500 Lakhs. Accordingly, all the acquired assets have been accounted for as on September 1, 2014 and depreciated over the remaining useful life of respective assets, as estimated by the management based on certification by an expert.
6. The Company has paid dividend of Re. 0.90 per equity share amounting to Rs. 2,784 Lakhs (inclusive of dividend distribution tax) and has also paid dividend of Rs. 3 per cumulative redeemable preference shares amounting to Rs. 260 Lakhs (inclusive of dividend distribution tax) for the year ended March 31, 2014.
7. Earnings per Share (EPS) is stated after providing for dividend on the Cumulative Redeemable Preference Shares for the respective period/year.
8. The previous period figures have been regrouped/reclassified wherever necessary to confirm to this period's classification.

Place : Bengaluru
Date : November 12, 2014

By the authority of the Board

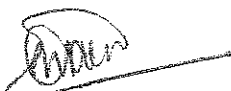

Kalyan Ganguly
Managing Director

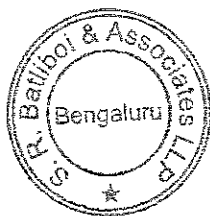


Limited Review Report**Review Report to
The Board of Directors
United Breweries Limited**

1. We have reviewed the accompanying statement of unaudited financial results of United Breweries Limited ('the Company') for the quarter ended September 30, 2014 (the "Statement"), except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting", specified under the Companies Act, 1956 (which are deemed to be applicable as per section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014) and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. Batliboi & Associates LLP
ICAI Firm registration number: 101049W
Chartered Accountants


per Mahendra Jain
Partner
Membership No.: 205839



Place : Bengaluru
Date : November 12, 2014



PERFORMANCE HIGHLIGHTS – HALF YEAR ENDED SEPTEMBER 30, 2014.

- **15% INCREASE IN REVENUE**
- **10% GROWTH IN PRIMARY VOLUMES**
- **35% INCREASE IN EBITDA**
- **67% INCREASE IN PROFIT AFTER TAX**

Double digit Industry growth was wide spread across regions, growth spurred primarily on account of strong beer. Mild beer too witnessed promising growth.

The Company's sales grew in line with industry posting double digit growth in Andhra Pradesh, Telangana, Karnataka and Rajasthan. In other markets, Company volumes grew by and large at industry level thereby ensuring that the market share for the quarter and half year ended September 14 was maintained in the region of 50%.

The just concluded quarter saw the Company achieving better gross profit margins on account of selective price increases in some markets and lower input costs primarily due to the usage of a higher percentage of recycled bottles. During the first half of the last financial year the Company had to use 100% new bottles for its production in the State of Maharashtra due to an Excise notification which was reversed in mid October, 2013.

The setting up of a greenfield brewery in Bihar is on track and the brewery is likely to commence operation during the last quarter of this financial year.

The Company has completed the process of acquiring the license & brewing assets of Pacific Spirits in Rajasthan in mid September 2014 at a purchase consideration of Rs.105cr. Commercial Production at this unit is likely to commence in the summer of 2015.

Bangalore, November 12, 2014.