₹ In Lakhs

| Particulars | Quarter ended |  |  | Nine Months ended |  | ₹ In Lakhs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
|  | 31-Dec-13 | 30-Sep-13 | 31-Dec-12 | 31-Dec-13 | 31-Dec-12 | 31-Mar-13 |
|  |  |  |  |  |  |  |
| Net sales/Income from Operations | 1,885.73 | 1,479.74 | 1,884.13 | 4,713.40 | 525.06 |  |
| Total Income from Operations (Net) | 1,885.73 | 1,479.74 | 1,884.13 | 4,713.40 | 6,525.06 |  |
| Expenses |  |  |  |  |  |  |
| Changes in inventories of finished goods, work-inprogress and stock-in-trade |  | - | - |  | 105.98 | 687.12 |
| Employee benefits expense | 471.22 | 621.86 | 686.47 | 1,742.46 | 2,398.72 | 2,902.44 |
| Depreciation and amortisation expense | 435.39 | 2,173.05 | 243.48 | 2,929.42 | 735.19 | 983.04 |
| Other Expenses | 691.37 | 1,224.32 | 1,081.74 | 2,697.28 | 2,222.36 | 3,315.84 |
| Total Expenses | 1,597.98 | 4,019.23 | 2,011.69 | 7,369.16 | 5,462.25 | 7,888.45 |
| Profit/(Loss) from operations before other income, finance costs and exceptional items | 287.75 | $(2,539.49)$ | (127.56) | $(2,655.76)$ | 1,062.82 | 285.50 |
| Other income | 15.42 | 985.47 | 631.70 | 1,622.69 | 711.89 | 834.02 |
| Profit/(Loss) from ordinary activities before finance costs and exceptional items | 303.17 | (1,554.02) | 504.14 | $(1,033.07)$ | 1,774.71 | 1,119.51 |
| Finance costs | 565.63 | 341.50 | 360.95 | 1,347.80 | 1,205.94 | 2,457.91 |
| Profit/(Loss) from ordinary activities after finance costs but before exceptional items Exceptional items | (262.46) | $(1,895.52)$ | 143.19 | (2,380.87) | 568.76 | (1,338.39) |
|  | - | $(1,549.52)$ | 270.70 | (1,549.52) | 270.70 | 272.25 |
| Profit/(Loss) from ordinary activities before tax Tax expense | (262.46) | (346.00) | (127.51) | (831.35) | 298.06 | $(1,610.64)$ |
|  | 149.76 | 52.68 | 30.17 | 276.56 | 125.62 | 141.83 |
| Net Profit/(Loss) from ordinary activities after tax Extraordinary items (net of tax expense ) | (412.22) | (398.68) | (157.68) | $(1,107.91)$ | 172.44 | (1,752.48) |
|  | - | - |  |  |  |  |
| Net Profit/(Loss) for the period | (412.22) | (398.68) | (157.68) | (1,107.91) | 172.44 | (1,752.48) |
| Share of Profit/ (loss) of associates Minority Interest |  |  | - | - |  |  |
|  | - |  |  |  |  |  |
| Net Profit/(Loss) after taxs, minority interest and share of profit/ (loss) of associates | (412.22) | (398.68) | (157.68) | $(1,107.91)$ | 172.44 | $(1,752.48)$ |
| Paid-up equity share capital ₹ $2 /$ - per share <br> Reserves excluding Revaluation Reserves per balance sheet of previous accounting year | 1,584.11 | 1,584.11 | 1,584.11 | 1,584.11 | 1,584.11 | 1,584.11 |
|  |  | - | - | - | - | 12,217.08 |
| Basic Earning Per Share before Extraordinary item (₹) Basic Earning Per Share after Extraordinary item (₹) Diluted Earning Per Share before Extraordinary item (₹) Diluted Earning Per Share after Extraordinary item (₹) | (0.52) | (0.50) | (0.20) | (1.40) | 0.22 | (2.30) |
|  | (0.52) | (0.50) | (0.20) | (1.40) | 0.22 | (2.30) |
|  | (0.52) | (0.50) | (0.20) | (1.40) | 0.22 | (2.30) |
|  | (0.52) | (0.50) | (0.20) | (1.40) | 0.22 | (2.30) |
| PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |
| Public Shareholding |  |  |  |  |  |  |
| - No. of shares | 68443599 | 6,84,37,059 | 6,82,36,565 | 68443599 | 6,82,36,565 | 6,84,37,059 |
| - Percentage of shareholding <br> Promoters and promoter group Shareholding <br> a) Pledged/Encumbered | 86.41\% | 86.40\% | 86.15\% | 86.41\% | 86.15\% | 86.40\% |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| -Number of Shares <br> -Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 3814560 | 38,21,100 | 40,21,594 | 3814560 | 40,21,594 | 38,21,100 |
|  | 79.27\% | 79.30\% | 80.13\% | 79.27\% | 80.13\% | 79.30\% |
| -Percentage of shares (as a \% of the total share capital of the Company) | 4.82\% | 4.82\% | 5.08\% | 4.82\% | 5.08\% | 4.82\% |
| b) Non-Encumbered |  |  |  |  |  |  |
| Number of Shares <br> Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 997291 | 9,97,291 | 9,97,291 | 997291 | 9,97,291 | 9,97,291 |
|  | 20.73\% | 20.70\% | 19.87\% | 20.73\% | 19.87\% | 20.70\% |
| Percentage of shares (as a \% of the total share capital of the Company) | 1.26\% | 1.26\% | 1.26\% | 1.26\% | 1.26\% | 1.26\% |

INVESTOR COMPLAINTS
Pending at the beginning of the quarter NIL
Received during the quarter
NIL
Disposed of during the quarter
NIL
Remaining unresolved at the end of the quarter

## Notes:

1. The above results have been reviewied by the the Audit Committee on 14th February, 2014 and taken on record by the Board of Directors at their meeting held on 14th February, 2014.
2. The consolidated financial statements relate to Tricom India Limited and its wholly owned subsidiaries, Tricom Document Management Inc., USA. and its Subsidiaries, Tricom Infotech Solutions Limited and its subsidiaries, Tricom Data Processing Pvt. Ltd (Previously known as Mastiff Tech Pvt. Ltd.), Tricom I.T. Services Pvt. Ltd and Tricom LPO Pvt. Ltd. The consolidated Financial Results of Tricom India Limited are compiled from the Consolidated Financial Statements prepared in accordance with the principles and procedures for the preparation and presentation of Consolidated Accounts as set out in the Accounting Standard 21 issued by the Institute of Chartered Accountants of India.
3. Other Operating Income represents foreign exchange gain and foreign exchange losses are shown under the head other expenses.
4. The Company's Operations predominantly relate to single segment ITES-BPO.
5. The Standalone financial results for the quarter ended December, 2013 are available on the company's website (www.tricominfo.com) and on the website of BSE (www.bseindia.com) and NSE (www.nseindia.com).
6. The figures of previous year have been regrouped/reclassified, wherever necessary.



Chetan Kothari
Managing Director

| Particulars | Quarter ended |  |  | Nine Months ended |  | Year ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
|  | 31-Dec-13 | 30-Sep-13 | 31-Dec-12 | 31-Dec-13 | 31-Dec-12 | 31-Mar-13 |
| Income from Operations |  |  |  |  |  |  |
| Net sales/Income from Operations | 1,044.90 | 971.25 | 843.06 | 2,755.37 | 3,757.11 | 4,414.89 |
| Total Income from Operations (Net) | 1,044.90 | 971.25 | 843.06 | 2,755.37 | 3,757.11 | 4,414.89 |
| Expenses <br> Changes in inventories of finished goods, work-inprogress and stock-in-trade | - | - | - | - | $105.98$ | 687.12 |
| Emplóyee benefits expense | 335.36 | 456.49 | 400.42 | 1,170.37 | 1,364.63 | 1,620.72 |
| Depreciation and amortisation expense | 236.98 | 239.20 | 128.69 | 715.06 | 386.42 | 551.99 |
| Other Expenses | 255.67 | 506.42 | 236.00 | 1,068.08 | 1,000.24 | 1,265.43 |
| Total Expenses | 828.01 | 1,202.11 | 765.11 | 2,953.51 | 2,857.26 | 4,125.26 |
| Profit/(Loss) from operations before other income, finance costs and exceptional items | 216.89 | (230.86) | 77.94 | (198.14) | 899.85 | 289.63 |
| Other income | 0.42 | 221.15 | 266.10 | 557.20 | 300.98 | 501.71 |
| Profit/(Loss) from ordinary activities before finance costs and exceptional items | 217.31 | (9.71) | 344.04 | 359.06 | 1,200.83 | 791.34 |
| Finance costs | 536.62 | 282.48 | 294.88 | 1,213.63 | 1,030.06 | 2,214.65 |
| Profit/(Loss) from ordinary activities after finance costs but before exceptional items Exceptional items | (319.31) | (292.19) | 49.16 | (854.57) | 170.76 | $(1,423.30)$ |
| Profit / (Loss) from ordinary activities before tax | (319.31) | (292.19) | 49.16 | (854.57) | 170.76 | (1,423.30) |
| Tax expense | 73.69 | 68.79 | 15.95 | 216.20 | 55.40 | 116.71 |
| Net Profit / (Loss) from ordinary activities after tax | (393.00) | (360.98) | 33.21 | (1,070.78) | 115.36 | $(1,540.02)$ |
| Extraordinary items (net of tax expense ) | - | - | - | - | - | - |
| Net Profit / (Loss) for the period | (393.00) | (360.98) | 33.21 | (1,070.78) | 115.36 | (1,540.02) |
| Paid-up equity share capital ₹ $2 /$ - per share | 1,584.11 | 1,584.11 | 1,584.11 | 1,584.11 | 1,584.11 | 1,584.11 |
| Reserves excluding Revaluation Reserves per balance sheet of previous accounting year | - | - | - | - | - | 11,575.94 |
| Basic Earning Per Share before Extraordinary item (₹) | (0.50) | (0.46) | 0.04 | (1.35) | 0.15 | (2.02) |
| Basic Earning Per Share after Extraordinary item (₹) | (0.50) | (0.46) | 0.04 | (1.35) | 0.15 | (2.02) |
| Diluted Earning Per Share before Extraordinary item (₹) | (0.50) | (0.46) | 0.04 | (1.35) | 0.15 | (2.02) |
| Diluted Earning Per Share after Extraordinary item (₹) | (0.50) | (0.46) | 0.04 | (1.35) | 0.15 | (2.02) |
| PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |
| Public Shareholding |  |  |  |  |  |  |
| - No. of shares | 68443599 | 6,84,37,059 | 6,82,36,565 | 68443599 | 6,82,36,565 | 6,84,37,059 |
| - Percentage of shareholding | 86.41\% | 86.40\% | 86.15\% | 86.41\% | 86.15\% | 86.40\% |
| Promoters and promoter group Shareholding |  |  |  |  |  |  |
| a) Pledged/Encumbered |  |  |  |  |  |  |
| -Number of Shares | 3814560 | 38,21,100 | 40,21,594 | 3814560 | 40,21,594 | 38,21,100 |
| -Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 79.27\% | 79.30\% | 80.13\% | 79.27\% | 80.13\% | 79.30\% |
| -Percentage of shares (as a \% of the total share capital of the Company) | 4.82\% | 4.82\% | 5.08\% | 4.82\% | 5.08\% | 4.82\% |
| b) Non-Encumbered |  |  |  |  |  |  |
| -Number of Shares | 997291 | 9,97,291 | 9,97,291 | 997291 | 9,97,291 | 9,97,291 |
| -Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 20.73\% | 20.70\% | 19.87\% | 20.73\% | 19.87\% | 20.70\% |
| -Percentage of shares (as a \% of the total share capital of the Company) | 1.26\% | 1.26\% | 1.26\% | 1.26\% | 1.26\% | 1.26\% |

## INVESTOR COMPLAINTS

Pending at the beginning of the quarter NIL
Received during the quarter NIL
Disposed of during the quarter NIL
Remaining unresolved at the end of the quarter NIL

## Notes:

1. The above results have been reviewied by the the Audit Committee on 14 th February, 2014 and taken on record by the Board of Directors at their meeting held on 14th February ,2014.
2. Other Operating Income represents foreign exchange gain and foreign exchange losses are shown under the head other expenses.
3. The Company's Operations predominantly relate to single segment ITES-BPO.
4. The figures of previous year have been regrouped/reclassified, wherever necessary.

Date : 14th February, 2014
Place: Mumbai


