TATA STEEL



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Tata Steel's Q4 & FY 2015 Key Production & Sales Figure

Jamshedpur, April 16, 2015: Tata Steel Limited completed FY 2015 with an overall increase in Production and Sales volumes. The year registered its best ever performance in Hot Metal, Crude Steel, Saleable Steel production and total Sales.

The key production and sales figures are given below:

Production & Sales performance

Figures in '000 tonnes

Items	Q4		April - March	
	FY 2014	FY 2015	FY 2014	FY 2015
Hot Metal	2,658	2,676	9,899	10,163
Crude Steel	2,477	2,441	9,155	9,331
Saleable Steel	2,430	2,389	8,931	9,073
Sales	2,407	2,408	8,516	8,750

Major Highlights - FY 2015

Production

- Best ever total Agglomerate production of 12.78 million tonnes (Previous best 12.14 million tonnes in FY 2014).
- Best ever total Coke production (Jamshedpur & Haldia) of 4.67 million tonnes (Previous best 4.27 million tonnes in FY 2014).
- Best ever Hot Metal production of 10.16 million tonnes (Previous best 9.90 million tonnes in FY 2014).
- Best ever Crude Steel production of 9.33 million tonnes (Previous best 9.16 million tonnes in FY 2014).

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 Best ever Saleable Steel production of 9.07 million tonnes (Previous best 8.93 million tonnes in FY 2014).

Sales

- Steel Marketing & Sales has achieved its highest ever annual sales volume of 8.75 million tonnes against the previous best of 8.52 million tonnes in FY 2014.
- Best ever annual Automotive sales of 1.36 million tonnes (Previous best 1.18 million tonnes in FY 2014).
- Best ever annual Tata Tiscon sales of 1.24 million tonnes (Previous best 1.09 million tonnes in FY 2014).
- Best ever annual Tata Shaktee sales of 0.23 million tonnes (Previous best 0.21 million tonnes in FY 2012).

About Tata Steel

Established in 1907 as Asia's first integrated private sector steel company, Tata Steel Group is among the top global steel companies with an annual crude steel capacity of nearly 30 million tonnes per annum (MnTPA). It is now the world's second-most geographically-diversified steel producer, with operations in 26 countries and a commercial presence in over 50 countries. The Tata Steel Group, with a turnover of US\$ 24.81 billion in FY 14, has over 80,000 employees across five continents and is a Fortune 500 company. The Group's vision is to be the world's steel industry benchmark in "Value Creation" and "Corporate Citizenship" through the excellence of its people, its innovative approach and overall conduct. Underpinning this vision is a performance culture committed to aspiration targets, safety and social responsibility, continuous improvement, openness and transparency. In 2008, Tata Steel India became the first integrated steel plant in the world, outside Japan, to be awarded the Deming Application Prize 2008 for excellence in Total Quality Management. In 2012, Tata Steel became the first integrated steel company in the world, outside Japan, to win the Deming Grand Prize 2012 instituted by the Japanese Union of Scientists and Engineers.

Chief, Corporate Communications, India & SEA Tata Steel