

M&HCV, Passenger Cars drive growth for Tata Motors in February The Company's sales grew by 11% Y-O-Y at 44,225 nos.

Mumbai, March 02, 2015: Tata Motors saw strong growth in certain key segments, as passenger cars (excluding UV's) and M&HCV grew by 31% and 34%, respectively, year-on-year; with the total commercial and passenger vehicles sales (including exports) in February 2015 of 44,225 vehicles, a growth of 11% over 39,951 vehicles sold in February 2014. The company's domestic sales of Tata commercial and passenger vehicles for February 2015 were 40,314 nos., a growth of 14% over 35,315 vehicles, sold in February 2014.

Cumulative sales (including exports) for the company for the fiscal are 449,802 nos., lower by 13% over 515,511 vehicles, sold last year.

Passenger Vehicles

In February 2015, Tata Motors passenger vehicles recorded sales of 13,767 nos., a growth of 22%, compared to 11,325 nos., sold in February 2014.

The trend of growth in passenger vehicles continued - with the strong Zest sales and the good response to the all-new Bolt. While the sales of the passenger cars in February 2015 were at 11,805 nos., higher by 31%, over February 2014, the UV sales declined by 15% at 1,962 nos., in February 2015.

Cumulative sales of all passenger vehicles in the domestic market for the fiscal are 119,041 nos., lower by 5% over last year.

Commercial Vehicles

The company's sales of commercial vehicles in February 2015 in the domestic market at 26,547 nos., higher by 11%, over February 2014. LCV sales were at 14,357 nos., a decline of 4% over February 2014, while M&HCV sales continued to show growth at 12,190 nos., higher by 34%, over February 2014.

Cumulative sales of commercial vehicles in the domestic market for the fiscal was 286,263 nos., lower by 17% over last year. Cumulative LCV sales was 174,083 nos., a decline of 30% over last year, while M&HCV sales at 112,180 nos., were higher by 15%, over last year.

Exports

The company's sales from exports were 3,911 nos., in February 2015, lower by 16% compared to 4,636 vehicles in February 2014. The cumulative sales from exports for the fiscal at 44,498 nos., remained flat, compared to last year.

- Ends -

About Tata Motors

Tata Motors Limited is India's largest automobile company, with consolidated revenues of INR 2,32,834 crores (USD 38.9 billion) in 2013-14. Through subsidiaries and associate companies, Tata Motors has operations in the UK, South Korea, Thailand, South Africa and Indonesia. Among them is Jaguar Land Rover, the business comprising the two iconic British brands. It also has an industrial joint venture with Fiat in India. With over 8 million Tata vehicles plying in India, Tata Motors is the country's market leader in commercial vehicles and among the top in passenger vehicles. Tata cars, buses and trucks are being marketed in several countries in Europe, Africa, the Middle East, South Asia, South East Asia, South America, CIS and Russia.

(www.tatamotors.com ; also follow us on Twitter: <https://twitter.com/TataMotors>)

Issued by:

Ms. Minari Shah
Head – Corporate Communications
Tata Motors Limited
Phone: 00 91 22 66657289; E-Mail: minari@tatamotors.com
www.tatamotors.com