TATA MOTORS



PRESS RELEASE

for immediate use

Tata Motors June sales at 38,557 nos.

Mumbai, July 01, 2014: Tata Motors' total sales (including exports) of Tata commercial and passenger vehicles in June 2014 were 38,557 vehicles, a decline of 27% over 52,712 vehicles sold in June 2013. The company's domestic sales of Tata commercial and passenger vehicles for June 2014 were 34,743 nos., 29% decline over 48,716 nos. sold in June last year.

Cumulative sales (including exports) for the company for the fiscal are 1,09,974 nos., lower by 28% over 153,195 nos., sold last year.

Commercial Vehicles

The company's sales of commercial vehicles in June 2014 in the domestic market were 26,832 nos., a 27% decline compared to 36,912 vehicles sold in June last year. LCV sales were 17,212 nos., a decline of 33% over June last year, while M&HCV sales stood at 9,620 nos., a decline of 14% over June last year.

Cumulative sales of commercial vehicles in the domestic market for the fiscal was 75,165 nos., lower by 30% over last year. Cumulative LCV sales was 48,007 nos., a decline of 37% over last year, while M&HCV sales stood at 27,158 nos., lower by 13% over last year.

Passenger Vehicles

Sales of passenger vehicles for June 2014 were at 7,911 nos., lower by 33% over 11,804 vehicles sold in June 2013. Sales of the Nano/ Indica/ Indigo range in June 2014 were 5,933 nos., lower by 38% over 9,628 vehicles sold in June 2013. The Sumo/ Safari/ Aria/ Venture range sales were 1,978 nos., a decline of 9% over 2,176 nos., sold in June last year.

Cumulative sales of passenger vehicles in the domestic market for the fiscal are 24,582 nos., lower by 29% over last year. Cumulative sales of the Nano/ Indica/ Indigo range this fiscal was 18,518 nos., lower by 33% over 27,473 vehicles sold, over last year. The Sumo/ Safari/ Aria/ Venture range sales stood at 6064 nos., 14% decline over 7035 nos., sold last year.

Exports

The company's sales from exports were 3,814 nos. in June 2014, registered a decline of 5% compared to 3,996 vehicles in June last year. The cumulative sales from exports for the fiscal at 10,227 nos., was lower by 11% over 11,435 nos., over last year.

Tata Motors Limited Bombay House 24 Homi Mody Street Fort Mumbai 400 001 Tel 91 22 6665 8282 Fax 91 22 6665 7799 www.tatamotors.com CINL28920MH1945PLC004520

TATA MOTORS



PRESS RELEASE

for immediate use

- Ends -

About Tata Motors

Tata Motors Limited is India's largest automobile company, with consolidated revenues of INR 2,32,834 crores (USD 38.9 billion) in 2013-14. Through subsidiaries and associate companies, Tata Motors has operations in the UK, South Korea, Thailand, South Africa and Indonesia. Among them is Jaguar Land Rover, the business comprising the two iconic British brands. It also has an industrial joint venture with Fiat in India. With over 8 million Tata vehicles plying in India, Tata Motors is the country's market leader in commercial vehicles and among the top in passenger vehicles. Tata cars, buses and trucks are being marketed in several countries in Europe, Africa, the Middle East, South Asia, South East Asia, South America, CIS and Russia.

(www.tatamotors.com; also follow us on Twitter: https://twitter.com/TataMotors)

Issued by: Ms. Minari Shah Head – Corporate Communications Tata Motors Limited Phone: 00 91 22 66657289; E-Mail: <u>minari@tatamotors.com</u> www.tatamotors.com

Tata Motors Limited

Bombay House 24 Homi Mody Street Fort Mumbai 400 001 Tel 91 22 6665 8282 Fax 91 22 6665 7799 www.tatamotors.com CINL28920MH1945PLC004520