

## **REAAAL N.V. selects Tata Consultancy Services as its Strategic IT Partner**

- *5 year engagement to modernize mainframe applications for the Dutch life Insurance firm*

**Amsterdam/ Mumbai, June 25, 2014:** Tata Consultancy Services (TCS), a leading IT services, consulting and business solutions firm, has been selected by Dutch insurance firm, REAAAL N.V., to develop and modernize the mainframe applications and servicing the company's 'life insurance' portfolio. The five-year engagement will be focused on building a scalable and best-in-class technology platform for REAAAL N.V. as it looks to increase agility across the business.

"Developing a high level of operational and technical flexibility along with decreasing costs is critical for our business. TCS' track record in our industry and their ability to build strong client relationships make them ideally suited to help us on this journey," commented Marcel van de Lustgraaf, Director Change and System development of REAAAL N.V. "We are looking forward to working with TCS, which will complement our in-house business competencies to deliver a stronger, more agile IT for the business, while lowering costs."

Amit Kapur, Director, TCS Benelux commented: "Across the insurance sector, there is a growing need to provide flexible parameters in line with business portfolio. TCS is pleased to be selected as a strategic partner for REAAAL N.V. in its endeavor to modernize their IT and processes to help increase productivity and operational efficiencies across its business. This is a significant milestone for TCS in the Dutch 'life insurance' market and we are delighted to be part of this transformation journey."

TCS has been present in the Netherlands and Benelux region since 1992 and has continuously invested in the market locally to deliver consistent results to its customers. TCS' Benelux operations comprise over 5,000 professionals working across Netherlands, Belgium and Luxembourg. The company has been recently ranked first for customer satisfaction in a European-wide survey of service provider performance, conducted by Whitelane Research. The company was also ranked as the number one Top Employer in the Netherlands during 2014 by CRF Institute. TCS is rated as one of the 'big 4 brands' on the Brand Finance ranking list of most valuable brands in the global IT Services industry.

**About REAAL N.V.**

REAAL N.V. is an insurance holding and part of SNS REAAL N.V., an innovative service provider in the field of banking and insurance that focuses mainly on the Dutch retail market, including SMEs. REAAL N.V. consists of the insurers REAAL, Zwitserleven, ZELF, Route Mobiel, Proteq Dier & Zorg.

The SNS REAAL N.V. portfolio includes: savings, investments, mortgages, insurance and pensions. From a long tradition SNS REAAL N.V. feels connected to the Dutch society. With a balance sheet total of more than Euro 124 billion (end of 2013) SNS REAAL N.V. is one of the big "banc assurance" operators in the Netherlands. The company has about 6,400 employees (FTEs) and has its head office in Utrecht. NLF1 is the only shareholder of SNS REAAL.

**About Tata Consultancy Services Ltd. (TCS)**

Tata Consultancy Services is an IT services, consulting and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match. TCS offers a consulting-led, integrated portfolio of IT, BPS, infrastructure, engineering and assurance services. This is delivered through its unique Global Network Delivery Model™, recognized as the benchmark of excellence in software development. A part of the Tata group, India's largest industrial conglomerate, TCS has more than 300,000 of the world's best-trained consultants in 46 countries. The company generated consolidated revenues of US \$13.4 billion for year ended March 31, 2014 and is listed on the National Stock Exchange and Bombay Stock Exchange in India. For more information, visit us at [www.tcs.com](http://www.tcs.com).

**TCS media contacts:**

<b>Global:</b>	Email: <a href="mailto:pradipta.bagchi@tcs.com">pradipta.bagchi@tcs.com</a> Phone: +91 22 6778 9999
<b>Europe / UK:</b>	Email: <a href="mailto:abhinav.kumar@tcs.com">abhinav.kumar@tcs.com</a>   <a href="mailto:ashish.babu@tcs.com">ashish.babu@tcs.com</a> Phone: +32 2282 1927   +44 078 418 92227
<b>India:</b>	Email: <a href="mailto:h.ramachandra@tcs.com">h.ramachandra@tcs.com</a>   <a href="mailto:shamala.p@tcs.com">shamala.p@tcs.com</a> Phone: +91 22 6778 9078   +91 22 6778 9081
<b>USA / Canada:</b>	Email: <a href="mailto:b.trounson@tcs.com">b.trounson@tcs.com</a> Phone: +1 646 313 4594
<b>Asia Pacific:</b>	Email: <a href="mailto:sean.davidson@tcs.com">sean.davidson@tcs.com</a> Phone: +65 9139 3668
<b>Australia and New Zealand</b>	Email: <a href="mailto:alex.goldrick@tcs.com">alex.goldrick@tcs.com</a> Phone: +61 (2) 8456 2800
<b>Latin America</b>	Email: <a href="mailto:irais.moyat@tcs.com">irais.moyat@tcs.com</a> Phone: +5255 9157 8282

**Spokesperson REAAL N.V.– not for publication:**

Elvira Bos, 06 8324 5014 / [Elvira.Bos@snsreaal.nl](mailto:Elvira.Bos@snsreaal.nl)