

17<sup>th</sup> October, 2014

## Suzlon Group Wins 150 MW of orders from New and Existing customers

- Suzlon has won turbine supply deals in India with a combined capacity of 150 MW
- Suzlon has bagged orders from SME sector across diverse industry verticals ; reiterates customer interest to invest in wind energy post reinstatement of the Accelerated Depreciation
- Orders predominantly comprise of its proven multi-megawatt product S97 2.1 MW wind turbine generator (WTG)

**Pune, India:** Suzlon Group, the world's fifth largest\* wind turbine maker, today announced that it has been awarded orders for a combined capacity of 150 MW. This combined capacity includes orders from corporate houses such as Malpani Group, Rajasthan Gum Group, KRBL, Sterling Agro Group and an assortment of SMEs( Small and Medium Enterprise). The 150 MW order received is a significant development since it demonstrates renewed customer interest to harness wind energy post the reinstatement of Accelerated Depreciation (AD) policy by the Government of India. The projects are scheduled for execution across eight states in India with high wind potential.

Suzlon will supply its robust multi-megawatt S97-90m WTGs and will leverage on its turnkey wind solutions expertise to oversee the project operations from start to end. The innovative S97- 90m product portfolio is designed to harness the optimal available wind resources and deliver higher energy, productivity, improved serviceability which in turn ensures higher ROI to customers. The projects will be located across all the 8 wind states of India (Gujarat, Madhya Pradesh, Tamil Nadu, Andhra Pradesh, Rajasthan, Karnataka and Kerala) as appended:

Client	Order size (MW)	Project state
KRBL Limited	23.10	Maharashtra
Sterling Agro Group	12.60	Maharashtra & Andhra Pradesh
Rajasthan Gum Group	14.70	Maharashtra
Malpani Group	29.4	Madhya Pradesh
Assortment of SME clients	75	All 8 wind states

The repeat orders from our existing customers - Malpani Group, Rajasthan Gum Group, KRBL Group, and Sterling Agro Group reinforces the confidence customers have in Suzlon's innovative products and service capabilities. The new project wins from customers in the SME sector reaffirms Suzlon's capabilities to offer customized solutions across regions and is a testament of their trust in Suzlon's pioneering 'concept to commissioning' approach.

**Speaking on the new order wins, Mr Tulsi Tanti, Chairman – Suzlon Group, said:** "Leveraging on our leadership position within the country, we continue to have a strong focus on the Indian market as it offers a favorable renewable energy environment especially now with Government's clear thrust on

clean energy. These orders have added a fillip to our robust order book. We stand committed to build on our technological edge and offer new age products and best in class services. We are confident that our business will add value to the energy security needs of our country. Our mission is to make profitable and efficient wind energy accessible within the country."

**Mr Rajesh Malpani, Managing Director, Malpani Group** said, "We have been working with Suzlon Group for over 13 years and we are delighted to continue the relationship forward with the new 29.4 MW project to be located in Madhya Pradesh. We are extremely satisfied with the performance of Suzlon's WTGs and their service delivery. The new contract is an extension of our faith and trust in Suzlons wind energy solutions."

**Mr Satyanarayan Dhoot, Rajasthan Gum Group,** "With the help of Suzlon, we have been able to significantly reduce our power costs and contribute towards environmental sustainability. Suzlon's cutting edge WTG technology and reliable service delivery through its OMS division has won our confidence over 9 years and the new order of 14.70 MW is a testimony of our trust in Suzlon's capabilities."

**Mr. Anoop Gupta, Jt. Managing Director, KRBL Limited,** said, we have partnered with Suzlon group for over 50 MW projects and have complete faith in their products and service capabilities. The new contract of 23.10 MW signed with Suzlon demonstrates our confidence in the consistency of their performance."

**Mr. Sharad Saluja, Director, Sterling Agro Industries Ltd,** said, "Suzlon's experience in execution of EPC solutions is un-paralleled and hence they have been our partner of choice for around 4 years. Our investment in wind energy is a small step to reduce our carbon footprint and contribute towards a greener tomorrow. We look forward to combining our synergies to develop the upcoming Wind power project in Maharashtra and Andhra Pradesh."

Suzlon's growth journey is aligned to India's vision of energy security and our efforts are committed to bring down cost of energy and provide clean and affordable energy for all.

**About Suzlon Group:**

The Suzlon Group is ranked as the world's fifth largest\* wind turbine supplier, in terms of annual installed capacity and market share in 2013. The company's global spread extends across Asia, Australia, Europe, Africa

and North and South America with 24,726 MW of wind energy capacity installed with operations in over 31 countries and a workforce of ~10,000. The Group offers one of the most comprehensive product portfolios – ranging from sub megawatt onshore turbines with rated capacity of 600 Kilowatts (kW), to the world's largest commercially-available offshore turbine of rated capacity 6.15 MW & complemented by a vertically integrated, low-cost, manufacturing base. The Group – headquartered at Suzlon One Earth in Pune, India – comprises Suzlon Energy Limited and its subsidiaries, including Senvion SE. Visit us at [www.suzlon.com](http://www.suzlon.com)

Source: \*MAKE Report: Global Wind Turbine OEM 2013 Market Share

<b>Press Contact Suzlon Group:</b>	<b>Investor Relations Contact:</b>
Ravi Muthreja Group Head- Corporate Communications Suzlon Group Tel: +91 9604302000 / +91 98200 30999 E-mail: <a href="mailto:ravi.muthreja@suzlon.com">ravi.muthreja@suzlon.com</a>	Ashish Gupta Investor Relations Suzlon Group Tel.: +91 (22) 6184 3776 E-mail: <a href="mailto:gupta.ashish@suzlon.com">gupta.ashish@suzlon.com</a>
Tanvi Agarwall Sr. Manager- Corporate Communications Suzlon Group Tel: +9011091941 Email: <a href="mailto:tanvi.agarwall@suzlon.com">tanvi.agarwall@suzlon.com</a>	