SUZLON', 5, SHRINALI SOCIETY, NEAR SHRI KRISHNA COMPLEX, NAVRANGPURA, AHMEDABAD-380009

PART I

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1, 2013	
DED DECEMBER 3	
THE QUARTER EN	
. RESULTS FOR T	
FINANCIAL	
COMSOLIDATED	
F UNAUDITED	
STATEMENT O	

L							(Rs, In crores)
			Vuarter ended		Nine months ended	hs ended	Year ended
	Perticulars	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
		(Unaudited)	(thraudited)	ZUIZ	2013 (finaudited)	2012	2013
	Income from operations	5,009,82	4.769.35	4.013.66	13 630 62	Vunaudited)	(Audited)
N 0		42.38	39,55	34,05	127.19	114.48	170 30
n <	Evolutioned (1+2)	5,052,20	4,808.90	4,047.72	13,757.81	14,577.09	18.913.53
7 7	taylorgimpisco Contra ministro of raw matteriale (institution andros bounds outs)						
<u></u>		3,157,62	3,242,20	3,331.19	9,029.01	11,226.73	14,136.60
Û	Changes In inventories of finished goods, work-in-progress and stock-in-trade	E3 (2)	- 10ť	121 032/			,
ଟ	Employee benefits expense	583.37	112725	(01.050)	1 680 50	(772.58)	(496.99)
ତି	Depreciation / amortisation (including impairment losses)	186.28	197.91	203.09	564.18	20 875	01,362,2
53		91,48	64.69	46,99	316,23	162.88	306.83
62		1,031.96	684.48	1,087.40	2,474.77	3.030.72	4,130.88
2 ⊄		52.09		,	52.09		
t un	Profit / (1939) from Operations before Other Income. Sinance fort Excensional Tanana 9, 744, 44	5,375,33	5,037,89	4,563.47	14,791.47	15,828,32	20,950,49
ø	Other income	(57,5%5)	(66'822)	(515.76)	(1,033.66)	(1,251.23)	(2,036,96)
~ 0	Profit / (loss) before Finance Cost, Exceptional Items & Tax (5+6)	(312.31)	(217.35)	(489.37)	(1,000.41)	(1.121.47)	152.16
0 0	Trustoce dust Derstit / //areat stranman frank hui tudeum frankrijen in ander ander ander	510.29	484.22	456.94	1,491.46	1,368.34	1,854,85
9	riour, ruces and remarke Cost but before exceptional items & Tax (7-5) Exceptional items:	(822.60)	(701.57)	(946.31)	(2,491,87)	(2,490.21)	(3,739,65)
i	A. (Profit) / isss on sale of investment (refer note 4 a)	103 501					
		[70'/5]		. 5	(37.62)	(43.25)	(43.25)
	C. Provision for impairment in tangible assets	. 1		20,20	• ,	20.28	06'66 64 73
	D. Provision for doubtful debts (refer note 4 b)	251.84	,	•	251.84		C/160T
	E. Restructuring cost (refer note 4 c)	37.97	66'33	1	241.07	•	
Ę	i ucui exceptiviei Remis Brende / fi area Yeron a militato butto a contrato a contrato a contrato a contrato a contrato a contrato a con	252.19	66.99	82.02	455.29	38.77	642.98
19	Tay were the structure of the state of the s	(1,074.79)	(768,56)	(1,028,33)	(2,947.16)	(2,528,98)	(4,382.63)
13	Net Profit / (Loss) for the period (11-12)	(8.22)	9.75	128.29	(40.92)	290.97	349,32
4	Add / (Less): Minority stare in losses / (profits)	(8,68)	(4.06)	(79'9CT/T)	(2,906,24)	(2,819,95)	(4,731,95)
51	Net Profit / (Loss) after share in associate's profit and minority interest [13+14]	(1,075,25)	(782.37)	(1,154,53)	(2.916.52)	(2.811.24)	(45,723,9K)
9	raid up equity share depitat [Ordinary shares of Re 21- each]	483.41	432.43	355.47	483.41	355.47	355.47
17							
18	Earnings / (loss) per stare (EPS)						(35.06)
	- Basic (Kg.)	(4.96)	(3.77)	(6.50)	(13.46)	(15.82)	(JE ER)
	· Divided (KS.)	(4.96)	(3.77)	(6.50)	(13.46)	(15.82)	(26.58)
PART II							
	SELECT INFORMATION FOR THE QUARTER ENDED DECEMBER 31, 2013	ER ENDED DECEME	3ER 31, 2013				
€ ÷	Particulars of sharenolding Public shareholding					-	
	- Number of strates	1,442,045,997	1,371,846,646	877,124,059	1,442,045,997	877.124.059	987 074 050
2.	retentance or state proprietance of the second s	59.66%	63.45%	49.35%	59.66%	49.35%	55,54%
	a) Pledged / Encumbered shares						
		789,685,964	789,685,964	879,185,964	789,685,964	879.185.964	780 685 964
	j - %e of sharehold ng (26 a % of total shareholding of promotens and promoter group) - % of sharehold ng (26 a % of total share capital of the Connorany)	80.99% 32 57%	99,92%	97.66%	80.99%	97,66%	96.92%
	shares	06.10.75	30.26.02	49.47%	32.67%	49.47%	44.43%
		185,318,978	605,624	21,055,624	185,318,978	21,055,624	605.624
	- we wanter the rest of the substrate of the Company of promoters and promoter group) . - % of shareholding (as a % of total share capital of the Company)	19.01%	0.08%	2.34%	19.01%	2,34%	0.08%
1	-	02/01/	1045010	1.18%	7.67%	1.18%	. 0.03%
ai a	Investor completints:						
	Dentitivasits hovintire of the eviations	Quarter er	Quarter ended December 31, 2013	1, 2013			
	freecewerd during the quarter		N.				
	Disposed during the quanter		λ σ ι				
	remaining ur rescrived at the end of the quarter		IN				



SUZLON", 5, SHRIMALI SOCIETY, NEAR SHRI KRISHIVA COMPLEY, NAVRANGPURA, AHMEDABAD-380009

PART I

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L			Ouerter ended				(Rs. in crores)
		December 31.	Sentember 30.	Derember 31	Doromhar 31		Tear ended
		2013	2013	2012	2013	December 31, 2012	March 31, 2013
	1 [Income from constraints	(Unaudited)	(Unaudited)	(Unaudited)	(Unsudited)	(Unaudited)	(Audited)
		505.81	585.87	29.15	2,039,17	1,283.58	1,748,11
		1.58	13.20	1.69	17.31	3.44	5.56
		207,39	599,07	30,84	2,056,48	1,287.02	1,753,67
-9	-	. 172 44	351 76	20 100	000 01		!
			14.74	20.167	80% C	1,192.30	1,699.45
		156.82	61.83	1247.961	575 15	01.46	87.27
	Employee benefits expense	68.36	66.85	79.23	210.82	218.72	100'070)
_	D) Use Development of Amortisations (including impairment losses) Development of Amortisations (Zanich)	41.60	40.75	56.43	123.00	162.13	214.54
- 4	_	(45,18)	194.65	113,97	361.57	311.06	282.13
		142.70	199.89	180.72	526.72	798.66	1,034.42
_		52,09	.		52,09	•	'
	_	12,220	929.97	483.36	2,682.94	2,499.20	3,240.42
_		(81.44)	(05'022)	(452.52)	(626,46)	(1,212,18)	(1,486.75)
		75"/C	17'/5	70.36	167.41	235.14	301.90
		0V 8UL	(40.5.09)	(382.16)	(459.05)	(977.04)	(1,184,85)
	9 Profit / (loss) after finance Cost but before Exceptional Items & Tax (7-8)	(332.60)	(528.79)	(641.08)	1/160	10.90/	1,085.41
				former of		(areerit)	(92,12,2,2)
	A, Provension towards diminution in Joans / Investments in subsidiaries	376.00	175.75	120.00	732.75	195.00	505.00
	o, trutui, loss on sale or investment (reter note 4 a) C Defension over	(34.98)			(34.98)	(4.15)	(4.15)
	To remember of the second s	1	•	70.86		70,86	70,86
-		341.02	175.75	190.86	42.778	261.71	571.71
**	Tax expenses	(20'3'02)	(734.54)	(831.94)	(2,048.53)	(2,017.41)	(2,842,97)
н ·	13 Net Profit / (Loss) for the period (11-12)	(673.62)	(734.54)	06.85	(0.33)	156.46	146.83
		483.41	432.43	355.47	483.41	355 47	(100,505,2)
	(Untiliary States or Ms.) – each)					-	11000
	16 Terrihots / (hoss) and stater (FPS)						1,921.19
_		1			;		
	- Diluted (§s.)		(3.54)	(5.24)	(9.46)	(12.23)	(16.82)
6		1	1-0-0-1	(4.5.0)	(0+'5)	(12,23)	(10.82)
-	NIL 44	TED ENDER RECEN	000 00 000				
Ľ	reholding		1 PER 31, 2013			ſ	
-	_						
_	- Number of shares	1,442,045,997	1,371,846,646	877,124,059	1.442.045.997	877.124.059	987 074 050
2.	Percentage of startenoisms	59.66%	63,45%	49.35%	59.66%	49.35%	55.54%
	- Number of shares	789,685,964	789.685.964	879.185 964	780 685 064	070 10E 0E4	100 001
	- % of shareholding (as a % of total shareholding of promoters and promoter group) - % of shareholding (as a % of total obsec control of the Comments)	%66.08	99.92%	97.66%	%66'08	92.66%	99,92%
	b) Non-encumbered shares	32.67%	36.52%	49.47%	32.67%	49.47%	44.43%
	- Number of shares	185.318.978	605.674	21 055 624	105 310 070	AL DEF CAR	
	i - % of Shareholding (as a % of total shareholding of promoters and promoter group) - % of shareholding (as a %, of total chara capital of the Company)	19.01%	0.08%	2.34%	19.01%	2.34%	0.08%
	-	7.67%	0.03%	1.18%	7.67%	1.18%	· 0.03%
ei.							
	Particontaria Particontaria	Quarter e	Quarter ended December 31, 2013	31, 2013			
	remaing at the bughtmany or due quarter Received during the quarter		۶				
	Disposed during the quarter		<u>ን</u> ወ				
			IIN				
		-	-	-	-	-	



SUZLON", 5, SHRIMALI SOCIETY, NEAR SHRI KRISHNA COMPLEY, NAVRANGPURA, AHMEDABAD-380009

SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER EMDED DECEMBER 31, 2013

			Contract of the second				(Rs. in crores)
	-8					Nine months ended	Year ended
Particulars		December 31,	September 30,	December 31,	December 31;	December 31,	March 31,
		2013	2013	2012	2013	2012	. 2013
		(Unaudited)	(Unaudited)	(Unaudited)	(Unbudited)	(Unaudited)	(Audited)
asgment revenue a) Wind Turbine Generator							
b) Foundry & Foraina (refer note 5)		4,992,20	4,749,83	4,001.61	13,576,83	14,391.74	18,654,42
c) Others		n7*c7	20,05	10.31	69.91	107,08	128,39
Total		67"T	47.4 40.4	/0.7	9.22	19.22	21.23
Less: Inter segment revenue		4C'8TD'G	4,774,63	4,013,99	13,655,96	14,518,04	18,804.04
Income from operations		5,009.82	4.769.35	4.013.66	13.630.62	14 462 E1	60.90 10 742 44
Segment Results Drv/it / (lors) hefters hencedetion Salar Frances Pinners and Pinners Pinners							
runt,) (usa) verore vepredation, Other Income, Finance Cost, Exceptional Items & Tax							
of stiller ut up the contraction b) Frankder () Economic franker and c)		(133,08)	(37.02)	(304.46)	(471,24)	(696.08)	(1,281.89)
		(4.54)	1.41	(5'42)	(6.22)	(22,39)	(32,46)
		0.77	4.53	1.21	7.98	16.21	17.86
		(136.85)	(31,08)	(312,67)	(469,48)	(702,26)	(1.296.49)
Less: Depredation / Annortisation (including Impairment losses)					•		
		172.16	183,92	184.76	522.28	491.79	682.13
D) FOUNDERY & FORGING (refer note 5)		12.17	12.03	16.20	36.09	48.57	47.67
		1.95	1.96	2.13	5.81	8.61	10.67
r unit / (uses) before other Income, Finance Cost, Exceptional Items and Tax							
a) wand rurunne denarator h) Frunder & Erweise fester aste Et	-	(305.24)	(220.94)	_	(993.52)	(1,187.87)	(1,964,02)
for any the second s		(16.71)	(10.62)		<u> </u>	(90.96)	(80.13)
		(1.18)	2.57	(26.0)		7.60	7.19
		510.29	484.22	456,94	. 1 ,	1,368.34	1,854.85
	•	(10.82)	(11.64)	(26.39)	(33.25)	(129,36)	(152.16)
Profit / (Loss) before Taxes and Exceptional Items	.1	(822.60)	(701.57)	(946.31)	(7.491.87)	(16 007 2/)	(7 730 CEV
Exceptional Items		252.19	66'99	82.02	455.29	38.77	100000000
		(1,074.79)	(768.56)	(2,028,33)	(2.947.16)	(2.528.98)	(4.382.63)
Centeri Employeed							
(Sedment assets - Sedment liabilities)							
a) Wind Turbine Generator		15,003.53	15,241,64	16,331,12	15.003.53	16.331.12	13,877,03
b) Foundry & Forging (refer note S) c) Othere		505,57	530.93	601.50	505.57	601.50	499.77
		101.40	104.39	105.39	101.40	105.39	101.68
18141		15,610.50	15,876,96	17,038,01	15,610.50	17,038.01	14,479.38
	-						-



"SUZLON", 5, SHRIMALI SOCIETY, NEAR SHRI KRISHVA COMPLEX, NAVRANGPURA, AHMEDABAD-380009 SUZLON ENERGY LIMITED

Notes:

- The above results have been reviewed by the Audit Committee and taken on record by the Board of Directors at its meeting held on Feburary 14, 2014. The Stabutory Auditors of the Company have carried out a limited review of the above results for the quarter ended December 31, 2013.
- The Company defaulted in repayment of amounts aggregating approximately USD 209 million (fts.1,289.78 crores) in respect of fits unsecured FCGs which were due in October 2012 ("October 2012 FCCBs"). This default threat the Commany's obtainant's preserved FCBs aggregating approximately USD 209 million (fts.1,209.78 crores) in respect of fits unsecured FCGs which were due in October 2012 ("October 2012 FCCBs"). This 2014 and 2016 fCCBs") and accordingly these trigger acceleration of favorance (fts.25.20 crores), (which otherwise fail due in 2014 and 2016 fCCBs") and accordingly these trigger acceleration of favorance (fts.25.20 crores) and USD for fits of the 2014 and 2015 fCCBs") and accordingly these trigger acceleration of favorance (fts.2014 and 2014) and 2016 fCCBs") and accordingly these trigger acceleration of favorance (fts.2014 and 2014) and 2014 for 2014 and 2016 fCCBs") and accordingly these trigger acceleration of favorance for the 2014 and 2016 fCCBs of the 2014 and 2016 fCCBs of the 2014 and 2016 fCCBs of the 2014 for 2014 and 2016 fCCBs of the 2014 for 2
- The auditors have given an Emphasis of Matter on following commitments and contingencies: ო
- The Indian Wind Energy Association ("InWEA") of which the Group is a member has filed a civil appeal in the Supreme Court against an order of the Appellate Tribunal for Electricity in regard to levy of Infrastructure Development Charges ("IDC") by Tamil Nadu State Electricity Board, and the matter is pending the hearing of the Supreme Court. The Group has obtained a legal opinion which states that InWEA / the Group has a strong case. The amount under dispute as at December 31, 2013 aggregates to Rs.64.80 crores. ė
- The Company and its certain specified subsidiaries (collectively the "Group") and the CDR Lenders executed a Master Restructuring Agreement ("MRA") during previous year. The MRA as well as the provisions of the Master Circular on Corporate Debt Restructuring Issued by the Reserve Bank of finding give a right, to the CDR Lenders to get a recompense of their walvers and sacrifices made as part of the CDR Proposal. The recompense payable by the Company is contingent on various factors including improved performance of the Company and many other conditions, the outcome of which currently is materially uncertain and hence the proportionate amount payable as recompense has been treated as a contingent liability. The aggregate value of the outstanding scriftice made support becomes has been treated as a contingent liability. The aggregate value of the outstanding scriftice made support becomes in 2012 as per the MRA is provided as a recompense has been treated as a contingent liability. The aggregate value of the outstanding scriftice made support becomes in 2012 as per the MRA is provided as a contingent liability. approximately Rs.280.64 crores for the Company and Rs.348.32 crores for the Group, ف
- One of the subsidiaries of the Company is required to comply with the provisions of Rule 53 of Special Economic Zones Rules, 2006 ("SEZ Rules"), which requires it to achieve positive Net Foreign Exchange ("NFE") during the year ending March 31, 2014. The subsidiary on its application, received an extension of six months from Development Commissioners ("DC") for achieving positive NFE. Since the ultimate outcome of the matter cannot be presently accertained the same has been considered as a contingent Hability. ن
 - Exceptional Items referred to above include the following: 4
- During the quarter, the Company sold 75% of its stake in Suzion Energy Tranjin Ltd, Chima ("SETL") and thus SETL cassed to be a wholy owned subsidiary of the Company. The Company holds 25% stake in SETL as the Company holds 25% stake in SETL as the Company budge of the Company. The Company holds 25% stake in SETL as the Company budge of the Company budge of the Company holds 25% stake in SETL as the Company budge of the Company budge of the Company holds 25% stake in SETL as the Company budge of the Company holds 25% stake in SETL as the Company holds 25% stake in SETL as the Company budge of the Company holds 25% stake in SETL as the Company budge of the Company budge of the Company holds 25% stake in SETL as the Company budge of the Company budge of the Company holds 25% stake in SETL as the Company budge of the Company budge of the Company holds 25% stake in SETL as the Company budge of the Prior periods presented. The provision for impairment made in tanging assets of SETL cuinning the financial results of the prior periods presented. The provision for impany intermediated financial results of the francescion and the balance has been disclosed as gain under exceptional items in the consolidated financial results. ÷
 - Suzion Wind Energy Corporation, USA ("SWECO"), a wholly owned subsidiary of the Company has receivables from Big Sky Wind LLC ("Big Sky"), against the supply of WTG's and the same are secured against the primary security of the Wind Farm ("Asset") owned by Big Sky. The prevailing sale price of power is still volatile and remains low in USA where the Asset is located, and may lead to further reduction in the value of the Asset and corresponding security available with the Group. In view of the same and also certain developments, the Group has made an additional provision of Rs. 251.84 crores and disclosed the same under the Asset and corresponding security available with the Group. In view of the same and also certain developments, the Group has made an additional provision of Rs. 251.84 crores and disclosed the same under exceptional items. ė
- As part of the ongoing cost optimisation plan of the Group, an overseas subsidiary along with its step-subsidiaries is undergoing an "organisational redesign", and in this connection has incurred cost towards lay-off and other related costs of Ra.37.97 crores during the quarter ended December 31, 2013. The same is disclosed under exceptional items. J
- The management proposes to divest the business of SE Forge Limited ("SEPL"), which is engaged in manufacturing and machining of large forging and casting products and the said operations have been considered as discontinued operations. The income from operations and profit / (toss) after tax of the business in respect of the ordinary activities attributable to the discontinued operations are: ю

						(Rs. in crores)
		Ougrter ended		Nine mon	ths ended	Year ended
Particulars	December 31, St	Soptember 30,	December 31,	December 31,	December 31,	
	2013	2013	2012	2013	2012	March 31, 2013
	(Unaud)ted)	(Unaudited)	(Unaudited)	(Braudited)	(Ilnauditad)	(Audited)
Income from onerations			A REAL PROPERTY AND A REAL	(novinening)	(notimetica)	
	25.20	20.06	10.31	69.91	107.08	
	(42.06)		(48,45)	(110.46)	(131,79)	(160 50)
			101 101		(A A A A A A A A A A A A A A A A A A A	

Under CDR package and as per the terms of the MRA, the Company has further altotted Equity Shares of Rs.2/- each on preferential basis under Chapter VII – "Preferential Issue" of Securities and Econome of India Rises to Cabter and Discours Requirements) Regulations, 2009 ("ICDR Regulations") as under: (a) allorment of 71,1095,321 Equity Shares to CDR Lenders on Darousery S0, 2014. (b) allorment of 71,1095,321 Equity Shares to CDR Lenders on Darousery 30, 2014. Terther the Company has allotted 203 Compusionfy Concentible Delevatives of free value of Rs.100,0000/- ("CCDs") each at par on October 28, 2013 on preferential Issue" of a silorment of 10,055,321 Equity Shares to CDR Lenders on January 30, 2014. Terther the Company has allotted 203 Compusionfy Concentible Delevatives of free value of Rs.100,0000/- ("CCDs") each at par on October 28, 2013 on preferential basis under Chapter VII – "Preferential Issue" of a allorment of 103 CCDS in consideration of Parouter Requirements) Regulations, 2009 as under: (b) allorment of 103 CCDS in consideration of Paronter London of Rs.100 cones. Further, pursuant to conversion notice received fram the Pornoteris for examiser in terms of the CDDs "Jalotted and Perenetial Basis, the Company has allotted 184,713,354 Equity Science of R.2.2, each at a conversion of 103 CCDS is sueed in consideration of Pomoter Competition frames for Rs.103 cores. Further, pursuant to conversion notice received fram the Pornoteris for conversion of 2003 conversion and the Arial RS.103 cores. Further, pursuant to conversion notice received fram the Pornoteris for Arial Science of Pomoter Science of RS.103 cores and of Science of RS.124, science of RS.103 cores and of Pomoter Contribution fits in terms of the CDR package; (i) 31,713,554 Equity Shares pursuant to conversion of 103 CCDS in consideration of Pomoter Contribution of Pomoter Contribution fits and (i) 31,713,554 Equity Shares pursuant to conversion of 100 CCDS in consideration of Pomoter Contribution fits and (i) 31,713,554 Equity Shares pu

The figures stated above, have been reclassified wherever necessary to conform with the classification in the financial results for the quarter ended December 31, 2013. ~

Piace: Pune Date: February 14, 2014

r 7.2.2 J

For and on behalf of the Board of Directors

Chairman & Managing Director Tulsi R.Tanti





14th February, 2014

For immediate release

Suzion Group 9M FY14: Performance Update

- Total revenues at Rs 13,631 cr/~US\$ 2,188 mn for 9M FY14
 - Rs. 5,010 cr /~US\$ 804 mn in Q3 FY14, 25% YoY growth
- Net working capital reduced to 8.3% of sales at Q3 14
- Strong order momentum: Rs 8,611 cr in new orders over Q3 14
- Suzlon Group reaches ~23.5 GW in cumulative installed capacity
 - Suzlon India installations cross 8 GW
 - Senvion installations cross 10 GW worldwide
- India OMS to be reorganized into separate company within Group
- Group-subsidiary REpower Systems SE rebranded Senvion SE
- Strengthening offshore portfolio, launched 6.2M152 turbine

Pune: Suzlon Group, the world's fifth largest* wind turbine maker, on Friday, February 14th 2014, announced its results for the third quarter (Q3) of financial year 2013-14.

Mr Tulsi Tanti, Chairman – Suzlon Group, said: "While we have made important progress on some fronts, this has been a disappointing quarter in terms of operating performance, and there remains much work to be done.

"We are strategically positioning the business to take advantage of new opportunities, and as part of this, we are reorganizing our India 'Operations and Maintenance Services' vertical into a separate company. The step will help build on our long track record of best-in-class service, value added services and focus on customer excellence; and also be able to independently scale to respond to new growth opportunities in this space. With the global wind market independently projected to come back strongly over the next year, particularly with India expected to achieve over 30 per cent growth with the reinstatement of GBI, we see a strong outlook for the sector and for the Group."

Mr Kirti Vagadia, Group Head of Finance, said: "This has been another very challenging year for the Group, with difficult external conditions acting as a constraint on performance. However, key indicators have started to move in the right direction. We have booked 913 MW of new orders over the quarter, aggregating



nearly 1.7 GW over the first nine months, underscoring customers' confidence in the company, and giving us good visibility into the near and medium term."

Key updates

• **New equity issuance:** The Board approved preferential issue of equity shares to Promoters to an extent of Rs 45 cr.

Additionally, the Board approved the preferential issue of equity shares up to an extent of Rs 80 cr.

The Board also approved an Employee Stock Purchase Scheme (ESPS 2014) for up to 1.5 cr shares, and the Employee Stock Option Plan (ESOP 2014) for up to 4.5 cr shares, for employees of the Company and its subsidiaries.

The new shares issued will be subject to approval by shareholders, and subject to lock-in in terms of SEBI Regulations.

Performance: Suzlon Wind achieved aggregate volumes of 546 MW for 9M FY14

 a 128% per cent growth year-on-year, and crossed 8 GW of installations in
 India. Senvion achieved revenues of ~EUR 1.2 bn over 9M FY14, and crossed 10
 GW and 5,000 turbines in cumulative global installations.

The company continued to work towards optimizing its Working Capital ratio, with a focus on realizations, leaner inventory cycles, and expediting order execution, taking the ratio down to 8.3 per cent of sales as at December '13, compared to 13.6 per cent as at March '13. Consolidated Operating Expenses were reduced by 17 per cent for the 9M FY14 period with stringent cost control measures in place. Manpower optimization also continued under Project Transformation, with a Group-wide reduction of ~1,900 employees in 9M FY14, in addition to reductions of over ~1,500 employees in FY13.

- **Orderbook:** The consolidated Group orderbook stood at 5.5 GW, approximately Rs 47,393 cr / US\$ 7.7 bn in value, with an intake of 913 MW over Q3 FY14, valued at approximately Rs 8611 cr / US\$ 1,382 cr.
- Exceptional / One-time costs: One time exceptional stood at Rs 455 cr / US\$ 73 mn (after EBITDA), and losses due to unfavourable currency fluctuations added Rs 316 cr / US\$ 50.7 mn. during 9M FY 14
- **FCCB:** The Company continues to be in active, solution-oriented dialogue with FCCB-holders, their advisors, and our senior secured lenders.



- **REpower is now Servion:** Suzlon Group-subsidiary REpower Systems SE changed its name to Servion SE. The Hamburg-based wind turbine manufacturer will now identify itself worldwide using the new brand. The company has been using the name REpower under license from a Swiss company since 2001.
- New product: Senvion unveiled its latest offshore turbine, the 6.2M152, featuring a rotor diameter of 152 metres. The larger rotor diameter compared to the last generation the 6.2M126 (126 metres) achieves an increase in energy yield by up to 20 per cent at wind speeds of 9.5 m/s. With a rated power of 6.15 megawatts, each Senvion 6.2M152 turbine can supply around 4,000 homes with electricity.

Notes to the Editor:

- *BTM Consult ApS A part of Navigant Consulting World Market Update
- US\$ 1 = INR 62.31

About Suzion Group:

The Suzlon Group is ranked as the world's fifth largest* wind turbine supplier, in terms of cumulative installed capacity and marketshare, at the end of 2012. The company's global spread extends across Asia, Australia, Europe, Africa and North and South America with approximately 23,500 MW of wind energy capacity installed, operations across over 30 countries. The Group offers one of the most comprehensive product portfolios – ranging from sub-megawatt onshore turbines at 600 Kilowatts (KW), to the 6.2 MW 6.2M152 offshore turbine, with a vertically integrated, low-cost, manufacturing base. The Group – headquartered at Suzlon One Earth in Pune, India – comprises Suzlon Energy Limited and its subsidiaries, including Senvion SE. Visit us at www.suzlon.com

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Investor Relations Contact:

Ashish Gupta Investor Relations Suzlon Group Tel.: +91 (22) 6639 3252 E-mail: <u>gupta.ashish@suzlon.com</u>

S. R. BATLIBOI & CO. LLP Chartered Accountants C-401, Fourth Floor Panchshil Tech Park Yerwada Pune 411 006

Limited Review Report

Review Report to The Board of Directors Suzlon Energy Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of Suzlon Energy Limited (the "Company"), for the quarter ended December 31, 2013 (the "Statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors/committee of Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. We draw attention to Note 2 of the accompanying unaudited standalone financial results in respect of material uncertainty about the Company's ability to continue as a going concern which is in part dependent on the successful outcome of the discussions with the FCCB holders as well as the Company's ability to generate adequate cash flows to support its operations. Our conclusion is not qualified in respect of this matter.
- 4. We draw attention to Note 3b of the accompanying unaudited standalone financial results in respect of contingency related to compensation payable in lieu of bank sacrifice, the outcome of which is materially uncertain and cannot be determined currently. Our conclusion is not qualified in respect of this matter.



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S. R. BATLIBOI & CO. LLP Chartered Accountants C-401, Fourth Floor Panchshil Tech Park Yerwada Pune 411 006

5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited standalone financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25, Interim Financial Reporting notified under the provisions of the Companies Act, 1956 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For SNK & CO. Chartered Accountants ICAI Firm registration number: 109176W

N Magainin

per Sanjay Kapadia Partner Membership No.: 38292

Place: Pune Date: February 14, 2014



For S. R. BATLIBOI & CO. LLP Chartered Accountants ICAI Firm registration number: 301003E

per **dul** Alvares

Partner Membership No.:105754

Place: Pune Date: February 14, 2014



S. R. BATLIBOI & CO. LLP Chartered Accountants C-401, Fourth Floor Panchshil Tech Park Yerwada Pune 411 006

Limited Review Report

Review Report to The Board of Directors Suzlon Energy Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results of Suzlon Group comprising Suzlon Energy Limited, its subsidiaries and joint venture (together, "the Group"), for the quarter ended December 31, 2013 (the "Statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors/Committee of Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. We draw attention to Note 2 of the accompanying unaudited consolidated financial results in respect of material uncertainty about the Company's ability to continue as a going concern which is in part dependent on the successful outcome of the discussions with the FCCB holders as well as the Company's ability to generate adequate cash flows to support its operations. Our conclusion is not qualified in respect of this matter.
- 4. We draw attention to Note 3a to Note 3c of the accompanying unaudited consolidated financial results in respect of various contingencies and litigations, the outcome of which is materially uncertain and cannot be determined currently. Our conclusion is not qualified in respect of these matters.
- 5. In respect of unaudited quarterly consolidated financial results, we did not review revenues of Rs 4,262.58 Crore for the quarter ended December 31, 2013 and assets of Rs 13,478.44 Crore as at December 31, 2013 relating to subsidiaries, whose financial information have been reviewed by other auditors and whose reports have been furnished to us. Our conclusion on the unaudited consolidated financial results for the quarter ended December 31, 2013 is based solely on the reports of the other auditors. Our conclusion is not qualified in respect of this matter.





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- 6. In respect of unaudited quarterly consolidated financial results, we did not review revenues of Rs 61.83 Crore for the quarter ended December 31, 2013 and assets of Rs 909.18 Crore as at December 31, 2013 relating to subsidiaries, whose financial information have been certified by management. Our conclusion on the unaudited consolidated financial results for the quarter ended December 31, 2013 is based solely on these management certified accounts. Our conclusion is not qualified in respect of this matter.
- 7. In respect of unaudited quarterly consolidated financial results, we did not review revenues of Rs 0.66 Crore for the quarter ended December 31, 2013 and assets of Rs 17.72 Crore as at December 31, 2013 relating to a joint venture, whose financial information have been certified by management. Our conclusion on the unaudited consolidated financial results for the quarter ended December 31, 2013 is based solely on these management certified accounts. Our conclusion is not qualified in respect of this matter.
- 8. Based on our review conducted as above and on consideration of reports of other auditors on the unaudited separate quarterly financial results and on the other financial information of the components, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25, Interim Financial Reporting notified under the provisions of the Companies Act, 1956, and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For SNK & CO. Chartered Accountants ICAI Firm registration number: 109176W

Y N Muboonin

per Sanjay Kapadia Partner Membership No.: 38292

Place: Pune Date: February 14, 2014



For S. R. BATLIBOI & CO. LLP Chartered Accountants ICAI Firm registration number: 301003E

per Pau Alvares Partner Membership No.: 105754

Place: Pune Date: February 14, 2014

