



MEDIA RELEASE

RELIANCE JIO AND ATC INDIA SIGN TOWER-INFRA SHARING PACT

New Delhi / Mumbai, April 21, 2014: Reliance Jio Infocomm Limited ("Reliance Jio") and ATC India, one of the leading independent tower companies in India, today signed a tower sharing agreement.

Under the agreement, Reliance Jio would utilize the telecom tower infrastructure of ATC India to launch its services across the country.

ATC has a portfolio of 11,000 towers in India.

Sanjay Mashruwala, Managing Director, Reliance Jio said, "We at Reliance Jio, want to provide innovative and empowering products, services and content to every Indian. To this end, we are committed to creating a cutting edge network for high speed 4G. Our relationship with ATC will accelerate the rollout of these services across India.

"There is considerable pent up demand for data and 4G has tremendous growth potential. We, at ATC India, are delighted to offer our countrywide network infrastructure to help Reliance Jio in its aggressive nationwide roll-out. This master contract recognizes ATC's high level of customer service and operational efficiency. We believe this will strengthen our foothold as the leading independent tower company in India." said ATC's Chief Operating Officer, B. Ramanand.

About Reliance Jio:

Reliance Jio Infocomm Limited (RJIL), a subsidiary of Reliance Industries Limited (RIL), India's largest private sector company, is the first telecom operator to hold pan India Unified License. This license authorizes RJIL to provide all telecommunication services except Global Mobile Personal Communication by Satellite Service. RJIL holds spectrum in 1800 MHz (across 14 circles) and 2300 MHz (across 22 circles) capable of offering fourth generation (4G) wireless services.

RJIL is setting up a pan India telecom network to provide to the highly underserved India market, reliable (4th generation) high speed internet connectivity, rich communication services and various digital services on pan India basis in key domains such as education, healthcare, security, financial services, government citizen interfaces and entertainment.

The company already has:

- Agreements with Reliance Communications Limited for sharing of RCOM's extensive inter-city and intra-city optic fiber infrastructure of nearly 1,20,000 fiber-pair kilometers of optic fiber and 500,000 fiber pair kilometers respectively and 45,000 towers.



- Agreement with Bharti Airtel for a comprehensive telecom infrastructure sharing agreement to share infrastructure created by both parties to avoid duplication of infrastructure wherever possible.
- A key agreement for international data connectivity with Bharti to utilise dedicated fiber pair of Bharti's i2i submarine cable that connects India and Singapore.
- An agreement with Viom Networks for their 42,000 telecom towers

About ATC India:

ATC India Tower Corporation is one of the leading independent passive telecom infrastructure providers in India and is a wholly owned subsidiary of American Tower Corporation (NYSE: AMT). Since launching operations in India in 2007, ATC's portfolio now includes over 11,000 towers nationwide. With nearly 800 employees, ATC India has a national presence and services all major telecom service providers in the country.

ATC India's vision is to provide its customers the infrastructure needed for voice telephony and wireless broadband throughout India. The Company plans to significantly grow its business in India and in partnership with its customers, is fully committed to being a long term player in India.

Globally, American Tower is a leading passive infrastructure provider. With nearly 20 years of experience in the tower industry, and a portfolio of more than 67,000 communications sites, the Company has built its premier position by supplying wireless service providers with high quality, multi-tenant sites that have high uptime and cost efficiency. Headquartered in Boston, Massachusetts, American Tower has offices across the United States and in 12 other countries.

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