

## Media Release

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**RELIANCE JIO INFOCOMM, RELIANCE COMMUNICATIONS  
IN MASTER SERVICES PACT  
FOR SHARING OF RCOM'S CITY FIBER INFRASTRUCTURE**

**RELIANCE JIO TO ACCELERATE ROLLOUT OF 4G SERVICES  
ACROSS THE COUNTRY USING RCOM'S INTRA-CITY NETWORK**

**RCOM INTRA-CITY NETWORK COVERS NEARLY 500,000 FIBER PAIR KMS  
ACROSS 300 MAJOR CITIES AND TOWNS IN INDIA**

**ARM'S-LENGTH PRICING BASED ON PREVAILING MARKET PRICES**

**RELIANCE JIO – RCOM COMPREHENSIVE BUSINESS CO-OPERATION  
NOW COVERS THREE PACTS FOR SHARING OF INTER-CITY OPTIC FIBER  
(signed in April 2013),  
NATIONWIDE TOWER INFRASTRUCTURE (signed in August 2013),  
AND INTRA-CITY FIBER (signed now)**

**OTHER INITIATIVES FOR MUTUAL CO-OPERATION ALSO UNDER  
DISCUSSION**

**Mumbai, April 7, 2014:** Reliance Jio Infocomm Ltd. and Reliance Communications Ltd. have announced the signing of a Master Services Agreement for sharing of RCOM's extensive intra-city optic fiber infrastructure.

Under the terms of the agreement, Reliance Jio Infocomm will utilize RCOM's nationwide intra-city fiber network for accelerated roll-out of its state-of-the-art 4G services across the country.

The agreement is based on arm's length pricing at prevailing market prices.

RCOM's intra-city optic fiber network extends to nearly 500,000 fiber pair kilometres, across the top more than 300 cities and towns in India.

This 3<sup>rd</sup> agreement further strengthens the comprehensive framework of business co-operation between Reliance Jio Infocomm and Reliance Communications, following the inter-city optic fiber sharing agreement signed in April 2013, and the nationwide telecom towers infrastructure sharing agreement signed in August 2013.

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### **About Reliance Jio Infocomm**

Reliance Jio Infocomm Limited (RJIL), a subsidiary of Reliance Industries Limited (RIL), India's largest private sector company, is the first telecom operator to hold pan India Unified License. RJIL holds spectrum in 1800 MHz (across 14 circles) and 2300 MHz (across 22 circles) capable of offering fourth generation (4G) wireless services.

RJIL is setting up a pan India telecom network to provide to the highly underserved India market, reliable (4th generation) high speed internet connectivity, rich communication services and various digital services on pan India basis in key domains such as education, healthcare, security, financial services, government citizen interfaces and entertainment. RJIL aims to provide anytime, anywhere access to innovative and empowering digital content, applications and services, thereby propelling India into global leadership in digital economy.

RJIL entered into agreements with Reliance Communications for mutual sharing of telecom towers and optical fiber network. It has also entered into an arrangement with other telecom infrastructure providers for sharing of telecom towers and optical fiber which can be extended to other services as per mutual agreement of the two parties.

Reliance Jio is part of the "Bay Of Bengal Gateway" Cable System, planned to provide connectivity between South East Asia, South Asia and the Middle East, and also to Europe, Africa and to the Far East Asia through interconnections with other existing and newly built cable systems landing in India, the Middle East and Far East Asia.

RJIL's subsidiary has been awarded with a Facility Based Operator License ("FBO License") in Singapore which will allow it to buy, operate and sell undersea and/or terrestrial fiber connectivity, setup its internet point of presence, offer internet transit and peering services as well as data and voice roaming services in Singapore.

RJIL has finalized key agreements with its technology partners, service providers, infrastructure providers, application partners, device manufacturers and other strategic partners for the project. These strategic partners have committed significant resources, knowhow and global talent to support planning, deployment and testing activities currently underway.

From less than 700 professionals a year back, the RJIL Jio team has grown rapidly to a national footprint of over 3,000 professionals today.

### **About RIL**

Reliance Industries Limited (RIL) is India's largest private sector company on all major financial parameters with a turnover of INR 371,119 crore (US\$ 68.4 billion), cash profit of INR 30,505 crore (US\$ 5.6 billion) and net profit of INR 21,003 crore (US\$ 3.9 billion) as of March 31, 2013.

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RIL is the first private sector company from India to feature in Fortune's Global 500 list of 'World's Largest Corporations' and currently ranks 107th in terms of revenues and 128th in terms of profits in 2013. RIL ranks 68th in the Financial Times' FT Global 500 list of the world's largest companies. RIL is ranked amongst the '50 Most Innovative Companies - 2010' in the World in a survey conducted by the US financial publication - Business Week in collaboration with the Boston Consulting Group (BCG). In 2010, BCG also ranked RIL as the second highest 'Sustainable Value Creators' for creating the most shareholder value over the decade in the world.

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