

Audited unconsolidated financial results of Persistent Systems Limited for the quarter and year ended March 31, 2014

Sr. No.	Particulars	in ` Million except for Share data			
		Quarter ended December 31, 2013 (Audited)	March 31, 2013 (Audited)	Year ended March 31, 2014 (Audited)	Year ended March 31, 2013 (Audited)
1	Income from operations (net)	3,078.05	2,563.49	11,841.16	9,967.51
2	Total Income from operations	3,078.05	2,563.49	11,841.16	9,967.51
	Expenses				
	- Employee benefit expenses	1,476.55	1,256.70	5,581.70	4,778.60
	- Cost of technical professionals	299.97	236.75	1,094.57	973.08
	- Depreciation and amortization expense	136.86	153.77	584.08	596.95
	- Other expenses	454.35	332.75	1,531.73	1,440.83
3	Total Expenses	2,367.73	1,979.97	8,792.08	7,789.46
	Profit/ (Loss) from operations before other income, finance cost and exceptional items	710.32	583.52	3,049.08	2,178.05
4	Other income	137.00	141.46	371.28	288.30
5	Profit/ (Loss) from ordinary activities before finance cost and exceptional items	847.32	724.98	3,420.36	2,466.35
6	Finance cost	0.15	0.09	0.53	0.36
7	Profit/ (Loss) from ordinary activities after finance cost but before exceptional items	847.17	724.89	3,419.83	2,465.99
8	Exceptional items	-	-	-	-
9	Profit/ (Loss) from ordinary activities before tax	847.17	724.89	3,419.83	2,465.99
10	Tax expense	268.80	207.55	934.13	647.90
11	Net Profit/ (Loss) from ordinary activities after tax	578.37	517.34	2,485.70	1,818.09
12	Extra-ordinary items	-	-	-	-
13	Net Profit/ (Loss) for the period	578.37	517.34	2,485.70	1,818.09
	Paid-up equity share capital	400.00	400.00	400.00	400.00
	(Face value of share ` 10 each)				
	Reserves excluding revaluation reserves			11,618.68	9,660.44
	Earnings per share (EPS) in `				
	Before extra ordinary items (not annualised)				
	- Basic	14.79	13.38	63.89	47.12
	- Diluted	14.46	12.93	62.14	45.45
	After extra ordinary items (not annualised)				
	- Basic	14.79	13.38	63.89	47.12
	- Diluted	14.46	12.93	62.14	45.45
	Dividend per share				
	Interim dividend	-	-	8.00	6.00
	Final dividend	4.00	3.00	4.00	3.00
	Total dividend	4.00	3.00	12.00	9.00
	Particulars of shareholding				
	Public shareholding				
	- Number of shares	24,415,180	24,417,730	24,415,180	24,417,730
	- Percentage of shareholding	61.04	61.04	61.04	61.04
	Promoters and promoter group shareholding				
	Pledged / encumbered	-	-	-	-
	- Number of shares	-	-	-	-
	- Percentage of shares	-	-	-	-
	(as a % of the total share holding of promoter and promoter group)				
	Non-encumbered				
	- Number of shares	15,584,820	15,582,270	15,584,820	15,582,270
	- Percentage of shares	38.96	38.96	38.96	38.96
	(as a % of the total share capital of the Company)				
	- Percentage of shares	100.00	100.00	100.00	100.00
	(as a % of the total share holding of promoter and promoter group)				

Audited unconsolidated statement of assets and liabilities

Sr. No.	Particulars	As at	
		March 31, 2014 (Audited)	March 31, 2013 (Audited)
			in ` Million
A	Equity and liabilities		
I	Shareholders' funds		
	- Share capital	400.00	400.00
	- Reserves and surplus	11,618.68	9,660.44
	Sub-total - Shareholders' funds	12,018.68	10,060.44
II	Non current liabilities		
	- Long term borrowings	31.87	14.20
	- Other long term liabilities	0.89	0.36
	- Long term provisions	93.23	79.87
	Sub-total - Non-current liabilities	125.99	94.43
III	Current liabilities		
	- Trade payables	271.89	230.57
	- Other current liabilities	335.84	196.34
	- Short term provisions	731.05	709.68
	Sub-total - Current liabilities	1,338.78	1,136.59
	Total Equity and liabilities	13,483.45	11,291.46
B	Assets		
I	Non-current assets		
	- Fixed assets	3,022.71	3,225.09
	- Non-current investments	1,441.20	750.30
	- Deferred tax assets (net)	136.46	111.78
	- Long term loans and advances	459.43	627.12
	- Other non-current assets	465.57	526.29
	Sub-total - Non-current assets	5,525.37	5,240.58
II	Current assets		
	- Current investments	4,071.36	3,116.18
	- Trade receivables	2,265.93	2,033.99
	- Cash and bank balances	589.37	298.08
	- Short term loans and advances	362.34	265.75
	- Other current assets	669.08	336.88
	Sub-total - Current assets	7,958.08	6,050.88
	Total - Assets	13,483.45	11,291.46

Information on investor complaints pursuant to clause 41 of the Listing Agreement for the quarter ended March 31, 2014

Nature of Investor complaints	Opening Balance	Additions	Disposals	Closing Balance
Non-IPO Related	-	-	-	-
IPO Related	-	-	-	-

Notes:

- The audited financial statements for the quarter and year ended March 31, 2014, have been taken on record by the Board of Directors at its meeting concluded on April 19, 2014, as recommended by the Audit Committee at its meeting held on April 18, 2014. The statutory auditors have expressed an unqualified audit opinion.
- The audited financial statements are prepared in accordance with the Companies (Accounting Standards) Rules, 2006 (as amended) and in terms of revised Schedule VI to the Companies Act, 1956. The financial information presented above is extracted from and is harmonized to conform with the audited financial statements.
- The Board of Directors at its meeting concluded on April 19, 2014 approved a final dividend of ` 4 per share for the financial year 2013-14.
- Figures for the previous periods/year have been regrouped wherever necessary to conform to current period presentation.
- The Board of Directors at its meeting concluded on April 19, 2014 ratified the appointment of Mr. Rohit Kamat as the Chief Financial Officer of the Company and the appointment of Mr. Amit Atre as the Company Secretary of the Company in terms of Section 2(51) of the Companies Act, 2013.
- The Board of Directors at its meeting concluded on April 19, 2014, appointed Mr. Mritunjay Singh, Chief Operating Officer as an Executive Director of the Company with immediate effect.

Segment wise Revenue, Results and Capital Employed

in ` Million

Sr. No.	Particulars	Quarter ended		Year ended	
		March 31, 2014 (Audited)	December 31, 2013 (Audited)	March 31, 2014 (Audited)	March 31, 2013 (Audited)
1	Segment revenue				
	- Infrastructure and Systems	2,434.72	2,307.50	1,893.54	7,159.09
	- Telecom and Wireless	297.31	374.07	445.84	1,908.95
	- Life Sciences and Healthcare	346.02	359.70	224.11	899.47
	Total	3,078.05	3,041.27	2,563.49	9,967.51
2	Less: Inter segment revenue	-	-	-	-
3	Net sales/Income from operations	3,078.05	3,041.27	2,563.49	9,967.51
4	Segment results profit/ (loss) before tax, interest and depreciation and amortization				
	- Infrastructure and Systems	1,433.36	1,401.38	1,094.98	4,212.47
	- Telecom and Wireless	125.36	188.13	207.91	968.11
	- Life Sciences and Healthcare	213.82	224.47	138.35	557.95
	Total	1,772.54	1,813.98	1,441.24	5,738.53
5	Less:				
	- Finance cost	0.15	0.16	0.09	0.36
	- Other un-allocable expenses	1,062.22	1,079.17	857.72	3,560.48
6	Un-allocable income	137.00	108.73	141.46	288.30
7	Total profit before tax	847.17	843.38	724.89	2,465.99

Notes for segment wise information:

Segment wise capital employed

Segregation of assets (other than trade receivables), liabilities, depreciation and amortization and other non-cash expenses into various reportable segments have not been presented as the assets are used interchangeably between segments and the company is of the view that it is not practical to reasonably allocate liabilities and other non-cash expenses to individual segments and an ad-hoc allocation will not be meaningful.

By order of Board of Directors of Persistent Systems Limited

Pune
April 19, 2014

Dr. Anand Deshpande
Chairman and Managing Director

Kiran Umrootkar
Independent Director

"For risks and uncertainties relating to forward-looking statements, please visit our website :- www.persistent.com"

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Pune - 411 030

**Auditor’s Report On Quarterly Financial Results and Year to Date Results of the
Company Pursuant to the Clause 41 of the Listing Agreement**

To
Board of Directors of
Persistent Systems Limited,

1. We have audited the quarterly financial results of Persistent Systems Limited (“the Company”) for the quarter ended March 31, 2014 and the year to date results for the period April 1, 2013 to March 31, 2014, attached herewith, being submitted by the Company pursuant to the requirement of clause 41 of the Listing Agreement, except for the disclosures regarding ‘Public Shareholding’ and ‘Promoter and Promoter Group Shareholding’ which have been traced from disclosures made by the management and have not been audited by us. These quarterly financial results as well as the year-to-date financial results have been prepared on the basis of the interim financial statements, which are the responsibility of the Company’s management and have been approved by the Board of Directors. Our responsibility is to express an opinion on these financial results based on our audit of such interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, notified under the Companies Act, 1956 read with General Circular 15/2013 dated 13 September 2013, issued by the Ministry of Corporate Affairs, in respect of Section 133 of the Companies Act, 2013 or by the Institute of Chartered Accountants of India and other accounting principles generally accepted in India.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.



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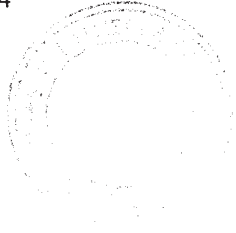
S. R. BATLIBOI & Co. LLP

JOSHI APTE & Co.


3. In our opinion and to the best of our information and according to the explanations given to us these quarterly financial results as well as the year to date financial results:
- i. are presented in accordance with the requirements of clause 41 of the Listing Agreement in this regard; and
 - ii. give a true and fair view of the net profit and other financial information for the quarter ended March 31, 2014 and the year to date results for the period April 1, 2013 to March 31, 2014.

For S. R. BATLIBOI & Co LLP
ICAI Firm Registration Number: 301003E
Chartered Accountants


per Paul Alvares
Partner
Membership No.: 105754
Place: Pune
Date : April 19, 2014



For JOSHI APTE & Co.
ICAI Firm Registration Number: 104370W
Chartered Accountants


per C. K. Joshi
Partner
Membership No.: 30428
Place: Pune
Date : April 19, 2014



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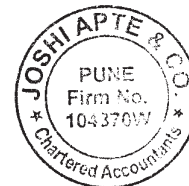
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**Auditor's Report On Quarterly Financial Results and Year to Date Results of the
Company Pursuant to the Clause 41 of the Listing Agreement**

To
Board of Directors of
Persistent Systems Limited,

1. We have audited the quarterly consolidated financial results of Persistent Systems Limited ("the Company") and its subsidiaries (collectively referred to as the "Group") for the quarter ended March 31, 2014 and the consolidated financial results for the year ended March 31, 2014, attached herewith, being submitted by the company pursuant to the requirement of clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. These consolidated quarterly financial results as well as the consolidated year-to-date financial results have been prepared from consolidated interim financial statements, which are the responsibility of the company's management and has been approved by the Board of Directors. Our responsibility is to express an opinion on these consolidated financial results based on our audit of such consolidated interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, notified under the Companies Act, 1956 read with General Circular 15/2013 dated 13 September 2013, issued by the Ministry of Corporate Affairs, in respect of Section 133 of the Companies Act, 2013 or by the Institute of Chartered Accountants of India and other accounting principles generally accepted in India.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as consolidated financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

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S. R. BATLIBOI & Co. LLP

JOSHI APTE & Co.

3. In our opinion and to the best of our information and according to the explanations given to us these quarterly financial results as well as the year to date consolidated financial results:
- i. include the quarterly and year to date financial results of the following entities:
 1. Persistent Systems Limited
 2. Persistent Systems, Inc.
 3. Persistent Systems Pte. Ltd.
 4. Persistent Systems France SAS
 5. Persistent Telecom Solutions Inc.
 6. Persistent Systems Malaysia Sdn. Bhd.
 7. Cloudsquads Inc.
 - ii. are presented in accordance with the requirements of clause 41 of the Listing Agreement in this regard; and
 - iii. give a true and fair view of the net profit and other consolidated financial information for the quarter ended March 31, 2014 and the year to date results for the period April 1, 2013 to March 31, 2014.

For S. R. BATLIBOI & Co. LLP
ICAI Firm Registration Number: 301003E
Chartered Accountants

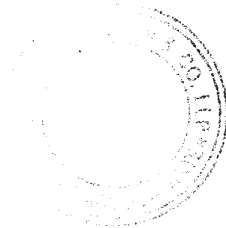


per Paul Alvares
Partner
Membership No.: 105754
Place: Pune
Date : April 19, 2014

For JOSHI APTE & Co.
ICAI Firm Registration Number: 104370W
Chartered Accountants



per C. K. Joshi
Partner
Membership No.: 30428
Place: Pune
Date : April 19, 2014





PERSISTENT

Persistent Systems USD Revenue grows 3.9% Q-o-Q
Annual Revenue grows 28.9%, PAT grows 32.9 %
IP Revenue grows 20.4 % in USD, FY14 Dividend INR 12 per share

Pune, India and Santa Clara, CA - April 19, 2014: Persistent Systems (BSE & NSE: PERSISTENT), the global leader in software product and technology services, today announced the Company's audited financial results for the quarter and year ended March 31, 2014, as approved by the Board of Directors.

"We continue to see healthy growth and demand for our expertise in software product development and technology services", said Dr. Anand Deshpande, Chairman and Managing Director, Persistent Systems. "The recent formation of Accelerite builds product-centric business unit, while rest of Persistent continues to focus on digital transformation and next generation product development services where it is a well-respected market leader."

Consolidated Financial Highlights for the Financial Year 2013-14:

	FY14	FY13	Y-o-Y growth
Revenue (USD Million)	274.06	237.82	15.2%
Revenue (INR Million)	16,691.53	12,945.12	28.9%
EBITDA (INR Million)	4,302.78	3,351.91	28.4%
PBT (INR Million)	3,426.59	2,629.88	30.3%
PAT (INR Million)	2,492.77	1,876.18	32.9%
Diluted EPS (INR)	62.32	46.90	32.9%

Consolidated Financial Highlights for the Quarter ended March 31, 2014:

	Q4 FY14	Q-o-Q growth	Y-o-Y growth
Revenue (USD Million)	72.64	3.9%	17.0%
Revenue (INR Million)	4,467.37	3.2%	33.8%
EBITDA (INR Million)	1,206.53	0.8%	45.2%
PBT (INR Million)	923.27	6.7%	28.0%
PAT (INR Million)	671.99	4.7%	29.5%

Dividend:

The Board of Directors at its meeting concluded on April 19, 2014, recommended a final dividend of INR 4 per share for FY 2013-14. The payment of final dividend is subject to the approval of the shareholders at the ensuing Annual General Meeting. Company had paid an interim dividend of INR 8 per share during FY 2013-14. Total dividend for the year would be INR 12 per share (Payout Ratio of 22.53 %) upon approval of the shareholders for the payment of final dividend. The previous year's dividend was INR 9 per share.

Addition to the Board:

The Board of Directors appointed Mr. Mritunjay Singh, Chief Operating Officer as an Executive Director of the Company.

CSR Contribution:

The Board of Directors approved INR 48 Million towards its Annual contribution to Corporate Social Responsibility (CSR) which will be paid out in FY 2014-15.

Key Quarter Highlights:

- Announced creation of its Silicon Valley-based Accelerite, a business unit which will take a portfolio of Persistent's products and related solutions to market.
- Acquired CloudSquads, a company specialized in Social Community Platform offerings.
- Invested in Hyginex, a hand hygiene technology startup based in California through Persistent Venture Fund.
- Selected to be Analytics Partner for Satyamev Jayate season 2, the most impactful show on Indian Television.
- Received two World CSR Awards for following the 'Best Corporate Social Responsibility Practices'; the 'Dream Employer of the Year' and 'Fun at Work' Awards at World HRD Congress; and Global HR Excellence Award for being 'Organization with Innovative HR Practices.'

Key Annual Highlights:

- Unveiled Persistent Venture Fund to support innovations in SMAC technologies.
- Opened First US Collaborative Software Development Center in Dublin, Ohio. This Centre is supporting innovative regional businesses.
- Ranked 'Top Service Provider in Enterprise Software Segment' by Zinnov.
- Received the 2013 Cloud Computing Excellence Award from TMC the global, integrated media company.
- Attained ISO 13485:2003 Certification for Medical Device Software.
- Received the Silver Shield from Institute of Chartered Accountants of India for Excellence in Financial Reporting' for fiscal year 2013.

About Persistent Systems:

Persistent Systems (BSE & NSE: PERSISTENT) is a global company specializing in software product and technology services. For over two decades, Persistent has consistently been selected as the trusted innovation partner for the world's largest technology brands, leading enterprises and pioneering start-ups. Persistent has a global team of more than 7,800 employees worldwide including offices and delivery centers in North America, Europe, and Asia. Persistent develops best-in-class solutions in key next-generation technology areas including Analytics, Big Data, Cloud Computing, Mobility and Social, for the independent software vendors (ISVs), telecommunications and media, life sciences and healthcare, and financial services verticals.

For more information, please visit - <http://www.persistent.com>

Forward-looking and Cautionary Statements:

For risks and uncertainties relating to forward-looking statements, please visit:

http://content.persistent.com/Pslweb/forward_looking_cautionary_statement.shtml

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