

**UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30<sup>TH</sup> JUNE 2014**
**PART I**

(₹ in millions)

THREE MONTHS ENDED (Un-audited)			PARTICULARS	SIX MONTHS ENDED (Un-audited)		Accounting Year ended
30.06.2014	31.03.2014	30.06.2013		30.06.2014	30.06.2013	31.12.2013 (Audited)
			<b>1 INCOME FROM OPERATIONS</b>			
22,380.6	21,672.9	20,395.0	(i) NET DOMESTIC SALES	44,053.5	41,347.5	84,357.7
1,808.5	1,461.7	1,737.1	(ii) EXPORT SALES	3,270.2	3,265.4	6,261.3
24,189.1	23,134.6	22,132.1	a) NET SALES (NET OF EXCISE DUTY)	47,323.7	44,612.9	90,619.0
130.6	80.5	95.0	b) OTHER OPERATING INCOME	211.1	167.7	391.5
<b>24,319.7</b>	<b>23,215.1</b>	<b>22,227.1</b>	<b>TOTAL INCOME FROM OPERATIONS (NET)</b>	<b>47,534.8</b>	<b>44,780.6</b>	<b>91,010.5</b>
			<b>2 EXPENSES</b>			
11,234.7	11,501.2	9,127.9	a) COST OF MATERIALS CONSUMED	22,735.9	18,810.0	39,069.9
328.5	301.6	287.5	b) PURCHASES OF STOCK-IN-TRADE	630.1	540.7	1,100.4
(54.3)	(1,096.2)	588.7	c) CHANGES IN INVENTORIES OF FINISHED GOODS, WORK IN PROGRESS AND STOCK IN TRADE	(1,150.5)	811.1	1,053.2
1,918.5	1,674.8	1,758.9	d) EMPLOYEE BENEFITS EXPENSE	3,593.3	3,327.4	6,856.9
841.8	839.2	886.6	e) DEPRECIATION AND AMORTISATION	1,681.0	1,707.8	3,299.5
5,726.0	5,732.4	5,349.9	f) OTHER EXPENSES	11,458.4	10,637.1	22,176.3
-	-	-	g) IMPAIRMENT LOSS ON FIXED ASSETS	-	-	99.4
93.9	89.2	109.2	h) NET PROVISION FOR CONTINGENCIES (FROM OPERATIONS)	183.1	224.9	413.1
<b>20,089.1</b>	<b>19,042.2</b>	<b>18,108.7</b>	<b>TOTAL EXPENSES</b>	<b>39,131.3</b>	<b>36,059.0</b>	<b>74,068.7</b>
<b>4,230.6</b>	<b>4,172.9</b>	<b>4,118.4</b>	<b>3 PROFIT FROM OPERATIONS BEFORE OTHER INCOME [4], FINANCE COSTS [6], EMPLOYEE BENEFITS EXPENSE DUE TO PASSAGE OF TIME [7], OTHER CONTINGENCIES [8], AND EXCEPTIONAL ITEMS [10] i.e.[1-2]</b>	<b>8,403.5</b>	<b>8,721.6</b>	<b>16,941.8</b>
231.2	309.3	154.0	4 OTHER INCOME	540.5	281.3	830.9
<b>4,461.8</b>	<b>4,482.2</b>	<b>4,272.4</b>	<b>5 PROFIT FROM ORDINARY ACTIVITIES BEFORE FINANCE COSTS [6], EMPLOYEE BENEFITS EXPENSE DUE TO PASSAGE OF TIME [7], OTHER CONTINGENCIES [8], AND EXCEPTIONAL ITEMS [10] i.e. [3+4]</b>	<b>8,944.0</b>	<b>9,002.9</b>	<b>17,772.7</b>
37.7	102.6	85.1	6 FINANCE COSTS	140.3	164.4	365.1
163.8	164.7	139.3	7 EMPLOYEE BENEFITS EXPENSE DUE TO PASSAGE OF TIME	328.5	280.7	558.1
-	249.5	-	8 NET PROVISION FOR CONTINGENCIES (OTHERS)	249.5	207.4	207.4
<b>4,260.3</b>	<b>3,965.4</b>	<b>4,048.0</b>	<b>9 PROFIT FROM ORDINARY ACTIVITIES BEFORE EXCEPTIONAL ITEMS [10] i.e. [5-6-7-8]</b>	<b>8,225.7</b>	<b>8,350.4</b>	<b>16,642.1</b>
-	-	-	10 EXCEPTIONAL ITEMS	-	-	138.1
<b>4,260.3</b>	<b>3,965.4</b>	<b>4,048.0</b>	<b>11 PROFIT FROM ORDINARY ACTIVITIES BEFORE TAX [9+10]</b>	<b>8,225.7</b>	<b>8,350.4</b>	<b>16,780.2</b>
1,381.7	1,373.8	1,334.2	12 TAX EXPENSE	2,755.5	2,845.7	5,608.9
<b>2,878.6</b>	<b>2,591.6</b>	<b>2,713.8</b>	<b>13 NET PROFIT FROM ORDINARY ACTIVITIES AFTER TAX [11-12]</b>	<b>5,470.2</b>	<b>5,504.7</b>	<b>11,171.3</b>
-	-	-	14 EXTRAORDINARY ITEM (NET OF TAX)	-	-	-
<b>2,878.6</b>	<b>2,591.6</b>	<b>2,713.8</b>	<b>15 NET PROFIT FOR THE PERIOD [13-14]</b>	<b>5,470.2</b>	<b>5,504.7</b>	<b>11,171.3</b>
964.2	964.2	964.2	16 PAID UP EQUITY SHARE CAPITAL (FACE VALUE – ₹10 PER SHARE)	964.2	964.2	964.2
-	-	-	17 RESERVES EXCLUDING REVALUATION RESERVES AS PER BALANCE SHEET OF PREVIOUS ACCOUNTING YEAR	-	-	22,723.3
<b>29.86</b>	<b>26.88</b>	<b>28.14</b>	<b>18 EARNINGS PER SHARE (EPS) [NOT ANNUALISED] BASIC AND DILUTED EPS (₹) BEFORE / AFTER EXTRAORDINARY ITEM</b>	<b>56.74</b>	<b>57.09</b>	<b>115.87</b>

**PART II**

THREE MONTHS ENDED			PARTICULARS OF SHAREHOLDING	SIX MONTHS ENDED		Year ended
30.06.2014	31.03.2014	30.06.2013		30.06.2014	30.06.2013	31.12.2013
			<b>A</b>			
			<b>1 PUBLIC SHAREHOLDING</b>			
35900637	35900637	35900637	- NUMBER OF SHARES	35900637	35900637	35900637
37.24	37.24	37.24	- PERCENTAGE OF SHAREHOLDING	37.24	37.24	37.24
			<b>2 PROMOTERS &amp; PROMOTER GROUP SHAREHOLDING</b>			
			(a) PLEDGED/ENCUMBERED			
-	-	-	- NUMBER OF SHARES	-	-	-
-	-	-	- PERCENTAGE OF SHARES	-	-	-
			(AS A % OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP AND OF TOTAL SHARE CAPITAL OF COMPANY)			
			(b) NON-ENCUMBERED			
60515079	60515079	60515079	- NUMBER OF SHARES	60515079	60515079	60515079
100.00	100.00	100.00	- PERCENTAGE OF SHARES	100.00	100.00	100.00
62.76	62.76	62.76	(AS A % OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP) AND OF TOTAL SHARE CAPITAL OF COMPANY)	62.76	62.76	62.76



**PART II (Cont.)**

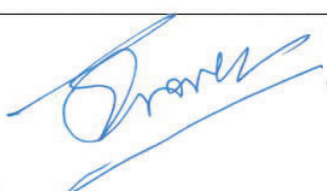
	PARTICULARS	Three Months Ended 30.06.2014
<b>B</b>	<b>INVESTOR COMPLAINTS</b>	
	PENDING AT THE BEGINNING OF THE QUARTER	0
	RECEIVED DURING THE QUARTER	3
	DISPOSED OFF DURING THE QUARTER	3
	REMAINING UNRESOLVED AT THE END OF THE QUARTER	0

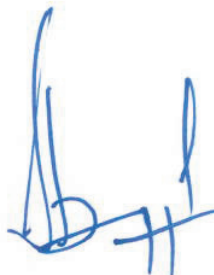
**STATEMENT OF ASSETS AND LIABILITIES AS AT JUNE 30, 2014**

(₹ in millions)

PARTICULARS		As at 30.06.2014	As at 30.06.2013	As at 31.12.2013
		(Un-audited)	(Un-audited)	(Audited)
<b>A</b>	<b>EQUITY AND LIABILITIES</b>			
<b>1</b>	<b>SHAREHOLDERS' FUNDS</b>			
	(a) SHARE CAPITAL	964.2	964.2	964.2
	(b) RESERVES AND SURPLUS	26,787.0	22,527.6	22,723.3
	(c) MONEY RECEIVED AGAINST SHARE WARRANTS	-	-	-
	<b>Sub-total – SHAREHOLDERS' FUNDS</b>	<b>27,751.2</b>	<b>23,491.8</b>	<b>23,687.5</b>
<b>2</b>	<b>SHARE APPLICATION MONEY PENDING ALLOTMENT</b>	-	-	-
<b>3</b>	<b>NON-CURRENT LIABILITIES</b>			
	(a) LONG-TERM BORROWINGS	120.9	11,473.0	11,894.8
	(b) DEFERRED TAX LIABILITIES (NET)	2,207.1	1,993.1	2,154.7
	(c) OTHER LONG-TERM LIABILITIES	-	-	-
	(d) LONG-TERM PROVISIONS	13,001.9	11,223.0	11,933.9
	<b>Sub- total –NON-CURRENT LIABILITIES</b>	<b>15,329.9</b>	<b>24,689.1</b>	<b>25,983.4</b>
<b>4</b>	<b>CURRENT LIABILITIES</b>			
	(a) SHORT-TERM BORROWINGS	6.9	22.2	0.1
	(b) TRADE PAYABLES	6,330.4	5,808.3	6,330.4
	(c) OTHER CURRENT LIABILITIES	5,537.0	3,535.6	5,002.5
	(d) SHORT-TERM PROVISIONS	1,560.4	1,302.3	2,138.8
	<b>Sub-total –CURRENT LIABILITIES</b>	<b>13,434.7</b>	<b>10,668.4</b>	<b>13,471.8</b>
	<b>TOTAL – EQUITY AND LIABILITIES</b>	<b>56,515.8</b>	<b>58,849.3</b>	<b>63,142.7</b>
<b>B</b>	<b>ASSETS</b>			
<b>1</b>	<b>NON-CURRENT ASSETS</b>			
	(a) FIXED ASSETS	35,043.7	35,806.9	36,640.2
	(b) NON-CURRENT INVESTMENTS	2,818.7	380.5	2,241.2
	(c) DEFERRED TAX ASSETS (NET)	-	-	-
	(d) LONG-TERM LOANS AND ADVANCES	1,309.5	1,576.3	1,239.4
	(e) OTHER NON-CURRENT ASSETS	-	-	4.7
	<b>Sub-total– NON-CURRENT ASSETS</b>	<b>39,171.9</b>	<b>37,763.7</b>	<b>40,125.5</b>
<b>2</b>	<b>CURRENT ASSETS</b>			
	(a) CURRENT INVESTMENTS	2,434.7	5,845.3	6,269.6
	(b) INVENTORIES	10,371.8	8,446.6	7,359.3
	(c) TRADE RECEIVABLES	1,386.2	1,370.7	842.7
	(d) CASH AND BANK BALANCES	2,267.9	4,687.3	7,493.6
	(e) SHORT-TERM LOANS AND ADVANCES	781.7	709.3	1,013.6
	(f) OTHER CURRENT ASSETS	101.6	26.4	38.4
	<b>Sub-total –CURRENT ASSETS</b>	<b>17,343.9</b>	<b>21,085.6</b>	<b>23,017.2</b>
	<b>TOTAL–ASSETS</b>	<b>56,515.8</b>	<b>58,849.3</b>	<b>63,142.7</b>

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**Notes: Comparisons with reference to three months ended 30.06.2013**

1. "Net Sales" have increased by 9.3%. "Net Domestic Sales" grew by 9.7% mainly from better realisations while "Export Sales" grew by 4.1%. Third party exports grew by 35.8% while export to affiliates declined by 7.1% (mainly to Russia).
2. "Other Operating Income" has increased mainly due to higher realisation of export incentives.
3. The cost of materials consumed [2(a) +2(b) +2(c)] has increased mainly due to record high cost of milk and its derivatives in India which was even higher than international markets.
4. Total cost of the employee benefit plans continue to be fully charged to the statement of profit and loss. While the amounts relating to current service cost and actuarial gains/ losses continue to be included in "Employee Benefits Expense"; the increase in cost of employee benefit plans, due to passage of time (net of return on plan assets) is presented under "Employee Benefits Expense due to passage of time" in line with the Accounting Standard 15 on "Employee Benefits".
5. Net Provision for Contingencies is mainly for matters related to litigation/dispute, in accordance with the Accounting Standard AS 29 on "Provisions, Contingent Liabilities and Contingent Assets".
6. "Other Income" has increased largely due to higher average liquidities and yields.
7. "Finance Costs" have reduced mainly due to lower average outstanding of External Commercial Borrowing (ECB) {refer note 8 (a) below}.
8. Statement of Assets and Liabilities as at 30.06.2014 (comparison with the position as at 30.06.2013): -
  - (a) "Long-term borrowings" have decreased mainly due to repayment of ECB. Out of the total ECB of USD 192 millions, USD 157 millions was paid before 30<sup>th</sup> June 2014 and the balance USD 35 millions was paid in July 2014.
  - (b) "Long-term provisions" have increased due to provisions for employee retirement benefits and contingencies.
  - (c) "Other current liabilities" have increased mainly due to reclassification of the outstanding ECB of USD 35 millions (₹ 2,103.7 millions) which has since been repaid in July 2014.
  - (d) "Non-current investments" increased mainly due to investments in long term tax free bonds.
  - (e) "Inventories" have increased due to a strategic built-up of certain key raw materials.
  - (f) "Cash & Bank balances" and "Current Investments" have decreased mainly due to repayment of ECB and Investments in long term tax free bonds.
9. As the Company's business activity falls within a single primary business segment, namely Food, the disclosure requirements of Clause 41 of the Listing Agreement in terms of Accounting Standard AS 17 on "Segment Reporting" are not applicable.
10. Previous period's figures have been regrouped / reclassified wherever necessary, to make them comparable with the current period.
11. The Limited Review of the un-audited results for the current period, as required under clause 41 of the Listing Agreement, has been completed by the Statutory Auditors and their report is being forwarded to the Stock Exchange.

**THE ABOVE RESULTS AND THIS RELEASE HAVE BEEN REVIEWED BY AUDIT COMMITTEE OF THE BOARD AND APPROVED BY THE BOARD OF DIRECTORS AT THEIR MEETING HELD ON 7<sup>th</sup> AUGUST 2014.**

By Order of the Board

  
Shobinder Duggal  
Director – Finance & Control and CFO

  
Date: August 7, 2014  
Place: Gurgaon



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