

## Annexure- "A"

Category : Sub-segment	Models	Jun			Till Jun			April'13 - March'14
		2014	2013	% Change	2014-15	2013-14	% Change	
A: Mini	M800, Alto, A-Star, WagonR	47618	31314	52.1%	102729	97668	5.2%	436032
A: Compact	Swift, Estilo, Ritz, Celerio	22293	20996	6.2%	72346	59678	21.2%	252708
A: Super Compact	Dzire	15990	12548	27.4%	50951	49259	3.4%	197685
A: Mid-Size	SX4	322	314	2.5%	519	1418	-63.4%	4029
<b>Total A: Passenger Cars</b>		<b>86223</b>	<b>65172</b>	<b>32.3%</b>	<b>226545</b>	<b>208023</b>	<b>8.9%</b>	<b>890455</b>
B: Utility vehicles	Gypsy, Ertiga Grand Vitara	5003	4997	0.1%	15267	14622	4.4%	61119
C: Vans	Omni, Eeco	9738	6833	42.5%	28831	22701	27.0%	102115
<b>Total Domestic Sales</b>		<b>100964</b>	<b>77002</b>	<b>31.1%</b>	<b>270643</b>	<b>245346</b>	<b>10.3%</b>	<b>1053689</b>
<b>Total Export Sales</b>		<b>11809</b>	<b>7453</b>	<b>58.4%</b>	<b>29251</b>	<b>21088</b>	<b>38.7%</b>	<b>101352</b>
<b>Total Sales (Domestic + Export)</b>		<b>112773</b>	<b>84455</b>	<b>33.5%</b>	<b>299894</b>	<b>266434</b>	<b>12.6%</b>	<b>1155041</b>