

# Vinod Kumar Jain & Co

## Chartered Accountants

205, Apollo Arcade, R.K.Singh Marg, Off Old Nagardas Road,  
Andheri (E), Mumbai - 400 069. Tel.: 28215171/7999 Fax:28221010  
E-mail:info@cavinodjain.com • Web: www.cavinodjain.com

### LIMITED REVIEW REPORT

We have reviewed accompanying statement of unaudited financial results of **Lovable Lingerie Ltd.** for the quarter ended 31st December, 2013. The statement is the responsibility of the Company's management and has been approved by the Board of Directors.

A review of interim financial information consists principally of applying analytical procedures for financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly we do not express such an opinion.

Based on our review conducted as above, nothing has come to our notice that caused us to believe that the accompanying statement of unaudited financial results prepared in accordance with Accounting Standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For VINOD KUMAR JAIN & CO.,  
Chartered Accountants  
FRN 111513W

*Vk Jain*

Vinod Kumar Jain  
Proprietor  
M.No.36373



Mumbai  
Date: 13<sup>th</sup> February, 2014

**PART I**

**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2013**

(₹ In Lacs)

Sr. No.	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31/12/2013	30/09/2013	31/12/2012	31/12/2013	31/12/2012	31/03/2013
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
<b>1</b>	<b>Income from Operations</b>						
	(a) Net sales/Income from operations (Net of excise duty)	3,917.91	4,213.88	3,782.36	13,700.72	13,068.97	15,108.64
	(b) other operating income	-	-	-	-	-	-
	<b>Total Income from operations (net)</b>	<b>3,917.91</b>	<b>4,213.88</b>	<b>3,782.36</b>	<b>13,700.72</b>	<b>13,068.97</b>	<b>15,108.64</b>
<b>2</b>	<b>Expenses</b>						
	(a) Cost of materials consumed	882.01	1,271.36	714.67	3,383.05	2,924.22	3,905.69
	(b) Purchases of stock-in-trade	950.47	776.58	914.07	2,772.35	2,343.18	2,812.96
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(70.65)	(281.69)	100.84	(70.81)	237.96	(755.54)
	(d) Employee benefits expense	597.00	552.73	404.80	1,673.54	1,323.28	1,748.46
	(e) Depreciation and amortisation expense	70.84	69.87	43.39	211.38	139.10	185.10
	(f) Other expenses	1,015.35	1,097.94	1,000.81	3,475.43	4,073.37	5,070.07
	<b>Total expenses</b>	<b>3,445.02</b>	<b>3,486.77</b>	<b>3,178.57</b>	<b>11,444.94</b>	<b>11,041.11</b>	<b>12,966.74</b>
<b>3</b>	<b>Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)</b>	<b>472.88</b>	<b>727.11</b>	<b>603.78</b>	<b>2,255.78</b>	<b>2,027.86</b>	<b>2,141.90</b>
<b>4</b>	Other income	15.92	10.28	2.93	647.81	248.12	445.17
<b>5</b>	<b>Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)</b>	<b>488.80</b>	<b>737.39</b>	<b>606.71</b>	<b>2,903.59</b>	<b>2,275.97</b>	<b>2,587.07</b>
<b>6</b>	Finance costs #	38.66	78.52	32.86	150.21	72.54	39.18
<b>7</b>	<b>Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 + 6)</b>	<b>450.14</b>	<b>658.87</b>	<b>573.85</b>	<b>2,753.38</b>	<b>2,203.43</b>	<b>2,547.90</b>
<b>8</b>	Exceptional items	-	-	-	-	-	-
<b>9</b>	<b>Profit / (Loss) from ordinary activities before tax (7-8)</b>	<b>450.14</b>	<b>658.87</b>	<b>573.85</b>	<b>2,753.38</b>	<b>2,203.43</b>	<b>2,547.90</b>
<b>10</b>	Tax expense	131.63	217.48	171.84	690.19	617.43	659.38
<b>11</b>	<b>Net Profit / (Loss) from ordinary activities after tax (9-10)</b>	<b>318.52</b>	<b>441.39</b>	<b>402.01</b>	<b>2,063.19</b>	<b>1,586.00</b>	<b>1,888.52</b>
<b>12</b>	Extraordinary items (net of tax)	-	-	-	-	-	-
<b>13</b>	<b>Net Profit / (Loss) for the period (11 + 12)</b>	<b>318.52</b>	<b>441.39</b>	<b>402.01</b>	<b>2,063.19</b>	<b>1,586.00</b>	<b>1,888.52</b>
<b>14</b>	Share of profit / (loss) of associates*	-	-	-	-	-	-
<b>15</b>	Minority interest *	-	-	-	-	-	-
<b>16</b>	<b>Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 + 14 + 15) *</b>	<b>318.52</b>	<b>441.39</b>	<b>402.01</b>	<b>2,063.19</b>	<b>1,586.00</b>	<b>1,888.52</b>
<b>17</b>	Paid-up equity share capital (Face Value of Rs. 10/- per Share)	1,680.00	1,680.00	1,680.00	1,680.00	1,680.00	1,680.00
<b>18</b>	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	15,715.37
<b>19.i</b>	<b>Earnings per share</b>						
	(a) Basic and diluted EPS before extraordinary items for the year to date and for the previous year) not to be annualised:	1.90	2.63	2.39	12.28	9.44	11.24
	(a) Basic and diluted EPS After extraordinary items for the year to date and for the previous year) not to be annualised:	1.90	2.63	2.39	12.28	9.44	11.24

See accompanying note to the financial results

\*Applicable in the case of consolidated results.

Note: The classification / disclosure of items in the financial results shall be in accordance with the Revised Schedule VI of the Companies Act, 1956. Further to the above, profit/loss from discontinuing operations, if any, included in the above shall be disclosed with details thereof.

# Interest Expenses has been shown as net off with Interest received from operational activities.

**LOVABLE LINGERIE LTD.**



Regd. Office : A-46, Road No.2, Opp. IDBI Bank, M.I.D.C., Andheri (E), Mumbai - 400 093. INDIA Tel.: 022-2838 3581 Telefax : 022-2838 3582

E-mail : lovable.mum@federalbrands.in





NEW YORK - MILAN - TOKYO - SYDNEY  
**Unaudited Statement of Assets and Liabilities as on December 31, 2013**

Particulars		₹ In Lacs)	
		As on 31.12.2013	As on 31.03.2013
<b>A</b>	<b>EQUITY AND LIABILITES</b>		
<b>1</b>	<b>Shareholders' funds</b>		
	a) Share Capital	1,680.00	1,680.00
	b) Reserves and Surplus	17,778.55	15,715.37
	<b>Sub - total- Shareholder funds</b>	<b>19,458.55</b>	<b>17,395.37</b>
<b>4</b>	<b>Non-current liabilities</b>		
	(a) Long-term borrowings	719.51	940.90
	(b) Deferred tax liabilities (net)	237.67	192.61
	(d) Long-term provisions	117.03	135.29
	<b>Sub-total - Non-current liabilities</b>	<b>1,074.21</b>	<b>1,268.80</b>
<b>5</b>	<b>Current liabilities</b>		
	a) Short-term borrowings	639.93	-
	(b) Trade payables	707.07	1,020.97
	(c) Other current liabilities	1,086.02	930.02
	(d) Short-term provisions	390.46	510.93
	<b>Sub-total - Current liabilities</b>	<b>2,823.48</b>	<b>2,461.91</b>
	<b>TOTAL - EQUITY AND LIABILITES</b>	<b>23,356.24</b>	<b>21,126.08</b>
<b>B</b>	<b>ASSETS</b>		
<b>1</b>	<b>Non-current assets</b>		
	(a) Fixed assets	4,130.26	4,080.99
	(c) Non-current investments	10,487.45	7,981.83
	(d) Deferred tax assets (net)		
	(e) Long-term loans and advances	261.43	263.84
	(f) Other non-current assets	28.55	28.29
	<b>Sub-total - Non-current assets</b>	<b>14,907.69</b>	<b>12,354.95</b>
<b>2</b>	<b>Current assets</b>		
	(a) Inventories	4,392.78	4,309.15
	(b) Trade receivables	3,580.55	1,736.38
	(c) Cash and cash equivalents	318.62	314.06
	(d) Short-term loans and advances	155.55	94.40
	(e) Other current assets		
	(i) Maturity value receivable on Mutual Fund	-	2,316.09
	(ii) Others	1.05	1.05
	<b>Sub-total - Current assets</b>	<b>8,448.55</b>	<b>8,771.13</b>
	<b>TOTAL - ASSETS</b>	<b>23,356.24</b>	<b>21,126.08</b>



**LOVABLE LINGERIE LTD.**

## PART II



	Particulars	Quarter ended			Nine Months ended	
		31/12/2013	30/09/2013	31/12/2012	31/12/2013	31/12/2012
<b>A</b>	<b>PARTICULARS OF SHAREHOLDING</b>					
1	Public shareholding					
	-Number of shares	5505174	5505174	5550000	5505174	5550000
	-Percentage of shareholding	32.77	32.77	33.04	32.77	33.04
2	Promoters and Promoter Group Shareholding **					
	<b>a) Pledged / Encumbered</b>					
	-Number of shares	Nil	Nil	Nil	Nil	Nil
	-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil
	-Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil
	<b>b) Non - encumbered -</b>					
	-Number of shares -	11294826	11294826	11250000	11294826	11250000
	-Percentage of shares (as a % of the total shareholding of the Promoter and promoter group)	100	100	100	100	100
	Percentage of shares (as a % of the total Share Capital)	67.23	67.23	66.96	67.23	66.96

	Particulars	3 months ended (31/12/2013)
<b>B</b>	<b>INVESTOR COMPLAINTS</b>	
	Pending at the beginning of the quarter	0
	Received during the quarter	3
	Disposed of during the quarter	3
	Remaing unresolved at the end of the quarter	0



## LOVABLE LINGERIE LTD.

Regd. Office : A-46, Road No.2, Opp. IDBI Bank, M.I.D.C., Andheri (E), Mumbai - 400 093. INDIA Tel.: 022-2838 3581 Telefax : 022-2838 3582

E-mail : lovable.mum@federalbrands.in

**Notes :**

- 1 The above Unaudited financial results have been reviewed by the Audit Committee and approved by the Board Directors at their meeting held on Thursday, February 13, 2014.
- 2 The figures for the corresponding period have been regrouped, wherever necessary, to make them comparable.
- 3 As the company business activity falls within a single segment , therefore disclosure requirements of the Accounting Standard (AS) 17 "Segment Reporting"
- 4 Pursuant to the provisions of Clause 43/43A of the Listing Agreement with the Exchanges, the IPO proceeds have been utilized as follows:

		(₹ In Lacs)	
	Particulars	Object as per Prospectus	Utilisation till 31.12.2013
<i>Utilisation of funds:</i>			
A	Setting up manufacturing facility to create additional capacity as Bengaluru	2,284.93	2,103.60
B	Expenses to be incurred for Brand Building	1,800.00	1,489.63
C	Brand Development Expenses	600.00	597.75
D	Investment in Joint Venture	2,500.00	-
E	Setting up of Exclusive Brand Outlets ("EBO's")	1,412.18	1,071.08
F	Setting up of Retail Store Modules for "Shop-in-Shop"	361.00	356.41
G	Upgradation of Design Studios	759.52	271.34
H	General Corporate Purpose	2,396.16	-
I	Public Issue Expenses	846.26	755.67
<b>Total</b>		<b>12,960.05</b>	<b>6,645.48</b>

<i>Means of Finance</i>		As per Objects	31.12.2013
Term Loan		1,632.55	996.25
Amount received from Pre-IPO	2,000.00		
Amount received from IPO	9,327.50	11,327.50	5,649.23
<b>Total</b>		<b>12,960.05</b>	<b>6,645.48</b>

<i>Interim Utilisation of IPO Proceeds:</i>		31.12.2013
Balance Unutilised amount temporarily invested in Mutual Funds		5,678.27
Balance with Banks		0.00
<b>Total</b>		<b>5,678.27</b>

For Lovable Lingerie Limited




L Vinay Reddy  
Chairman & Managing Director

Place : Mumbai  
Date : 13.02.2014

## LOVABLE LINGERIE LTD.

Regd. Office : A-46, Road No.2, Opp. IDBI Bank, M.I.D.C., Andheri (E), Mumbai - 400 093. INDIA Tel.: 022-2838 3581 Telefax : 022-2838 3582

E-mail : lovable.mum@federalbrands.in