

Hexaware collaborates with COMPAREX India Private Ltd to strengthen its business relation across various platforms globally

Mumbai - 3 April 2014: Hexaware Technologies Limited, a leading global provider of IT, BPO and Consulting services, announced that the Company has recently entered into an strategic alliance with COMPAREX India Private Limited (COMPAREX), a one-of-a-kind competence in procurement and license management of software. This strategic partnership will allow Hexaware to utilize COMPAREX's services to expand its territory of business and jointly deliver market-leading technologies for enterprises looking to increase the efficiency and derive maximum business value from technology investments. COMPAREX can leverage the technical expertise of Hexaware to strengthen its business across various platforms.

"Hexaware is a Gold certified partner with Microsoft and has successfully completed many large scale projects across the globe in the areas of Windows migrations and Lync/O365 implementations. Hexaware has forged ahead a strategic alliance with Comparex to open new doors of opportunity by leveraging our strategy and strengths. Through this alliance Hexaware and COMPAREX can offer a wide range of services and solution to its clients. Now our customers will be able to take advantage of our unique value proposition and solutions" says **Nataraj N, Chief Information Officer & Global Head – Infrastructure Management Services, Hexaware Technologies Limited.**

Hexaware's rich experience in application services and managing hybrid Infrastructure environments brings a perfect understanding of how these pieces can be stitched together to provide ultimate end-user experience. Hexaware offers end to end Remote Infrastructure Management Services and Solutions focusing on key domains such as Banking, Financial Services, Insurance, Travel, Transportation, Logistics, Manufacturing, Life Sciences and Healthcare.

"We are excited to announce this strategic alliance with Hexaware," says **John Havlick, Executive Vice President of Americas & Asia Pacific, COMPAREX.** "Hexaware has a deep background in providing IT related services and we have deep background in global software management and licensing across the 29 countries in which we operate. We see tremendous potential in leveraging our synergies for the benefits of our customers worldwide."

About COMPAREX

COMPAREX is a global IT service provider specializing in software procurement, license management and technical product consulting. With a track record spanning thirty years, COMPAREX serves public-sector bodies as well as SMEs, industrial companies and large international corporations. Its portfolio includes software licenses from more than 3,000 vendors as well as consultancy and professional services. The COMPAREX Group employs around 1,800 people at more than 75 sites in 29 countries across Europe, Asia, Africa



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and the Americas. In fiscal 2012/13 the Group generated revenue of €1.2 billion. For further information, please visit www.comparex-group.com

About Hexaware

Hexaware is a leading global provider of IT services and consulting. The Company focuses on key domains such as Banking, Financial Services, Insurance, Travel, Transportation, Hospitality, Logistics, Life Sciences and Healthcare. Our business philosophy, "Your Success is Our Focus", is demonstrated through the success we ensure for our clients. Hexaware focuses on delivering business results and leveraging technology solutions by specializing in Business Intelligence & Analytics, Enterprise Applications, Quality Assurance and Testing, Remote Infrastructure Management Services and Legacy Modernization. Founded in 1990, Hexaware has a well-established global delivery model armed with proven proprietary tools and methodologies, skilled human capital and SEI CMMI-Level 5 certification. For additional information logon to www.hexaware.com

Safe Harbor Statement

Certain statements in this press release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Hexaware has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry.

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