

## **HCL Technologies Achieves Life Sciences Competency Status in the AWS Partner Network Competency Program**

*APN competency program showcases partners with track record of customer success and technical proficiency for life sciences organizations*

**Sunnyvale, CA and Noida, India – October 24, 2014** — [HCL Technologies](http://www.hcltechnologies.com), a leading global IT services company, announced today that it has acquired the status of Life Sciences Competency by Amazon Web Services (AWS). This acknowledgement is part of the AWS Partner Network (APN) Competency Program.

HCL is a global strategic consulting partner to AWS for building and providing enterprise cloud computing solutions and services on the AWS platform. HCL's cloud solutions for AWS include various horizontal offerings as well as vertical end-to-end platform as a service for pharmaceutical clinical research and development.

Achieving an APN Competency, like life sciences, allows partners to differentiate themselves to customers by showcasing expertise in a specific solution and/or vertical areas. For customers, the APN Competency Program is designed to highlight top quality APN partners who have a strong overall AWS practice and demonstrate customer success and technical proficiency. This enables HCL to demonstrate expertise through trained and certified technical and business professionals on AWS services. Together with AWS, HCL Technologies is providing complete cloud services and a cloud management portfolio that will give enterprise customers fast, flexible access to the cloud.

"Achieving the AWS Life Sciences Competency is a strong validation of HCL's continued commitment to developing innovative new solutions that create value for our life sciences customers in what has become a very complex and rapidly evolving environment," said Sandeep Kishore, corporate vice president and global head of Life Sciences and Healthcare and Public Services for HCL Technologies. "By teaming up with AWS, we've been able to more effectively help life sciences customers conduct drug research and development with a main focus on science and patients."

HCL is a leading provider of life sciences and healthcare business and technology services. HCL is the chosen service provider for enabling new growth drivers for its clients, offering them industry leading best practices, taking care of their compliance needs and ensuring reduced process cycle times. HCL's life sciences client base includes seven of the top 10 global pharmaceutical companies, seven of the top 10 medical devices companies, six of the top 10 health plans, three of the top five clinical research organizations and two of the top three data providers.

For more information about HCL's AWS Life Sciences Competency, visit <http://aws.amazon.com/partners/competencies/life-sciences/>.



## About HCL Technologies

HCL Technologies is a leading global IT services company working with clients in the areas that impact and redefine the core of their businesses. Since its emergence on global landscape after its IPO in 1999, HCL has focused on 'transformational outsourcing', underlined by innovation and value creation, offering an integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and Business services. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare & Life sciences. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers its 95,522 transformers to create real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 5.5 billion, as on 30th September 2014 (on LTM basis). For more information, please visit [www.hcltech.com](http://www.hcltech.com)

## HCL Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

### Contact Details

HCL America Inc.  
Meenakshi Benjwal  
[Meenakshi.benjwal@hcl.com](mailto:Meenakshi.benjwal@hcl.com)

Matter Communications for HCL  
Diane Carragher  
[diane@matternow.com](mailto:diane@matternow.com)

