

HCL Infosystems Sign 3 year Contract with NISPL, a subsidiary of Microsoft Mobile Oy.

HCL Infosystems and Nokia India Sales Private Ltd. (NISPL, subsidiary of Microsoft Mobile Oy) extended their engagement by 3 years to distribute Microsoft Lumia and Nokia first & feature devices and accessories across India.

New Delhi, 17th February, 2015: NISPL (subsidiary of Microsoft Mobile Oy) and HCL Infosystems Ltd., India's premier IT Services and Distribution Company has signed a contract that will enhance the footprint of Microsoft Mobile devices across the Organized Trade and General Trade channels and rural India.

This engagement strengthens HCL Infosystems' partnership with NISPL (subsidiary of Microsoft Mobile Oy) for distribution of mobile devices and is geared to trigger significant business growth and synergy for both companies. The partnership also enables both companies to explore new channels to enhance their last-mile connect.

HCL Infosystems is one of the largest distribution organizations in India in terms of revenue with a network of over 1, 00,000 retail outlets, 800 direct distributors and 12,400 channel partners across 15,000 towns and 664 districts.

Speaking about the contract extension, **Sutikshan Naithani, Joint President – Consumer Distribution Business, HCL Infosystems Ltd.** said, *"This engagement with Microsoft Mobile Devices is at the core of our strategy, as it presents us with an opportunity to widen our existing channel reach. We envisage this association unlocking new markets for both the organizations by leveraging our respective strengths."*

About HCL Infosystems Ltd.

With (LTM) revenues of Rs. 6864 crore, HCL Infosystems is India's Premier IT Services, Solutions & Distribution Company. The Company has one of the largest sales, services and distribution networks in India and provides value added distribution for partners in Telecom, IT, Office Automation and Consumer Electronics products. The Company's distribution business has an unparalleled network that reaches more than 100,000 retail outlets, over 800 Direct and Micro Distributors and over 12,400 Channel Partners across 15,000 towns and 664 districts in the country. The Company is also a leader in IT Services and Solutions with a comprehensive portfolio of Infrastructure Managed Services, Enterprise Application Services, System Integration Services, Office Automation Services, Managed Print Services, Multi-Vendor Technology Services and After-Sales Support Services. HCL Learning, the Company's learning solutions business, serves the entire spectrum of education and training requirements across schools colleges, individuals and enterprises and offers Digital Content & Learning Solutions. For more information, please visit us at www.hclinfosystems.in



About HCL

HCL is a business enterprise with presence in the fields of Technology, Healthcare and Talentcare. Founded in 1976 as one of India's original IT garage start-ups, the HCL enterprise currently comprises four companies in India - HCL Technologies, HCL Infosystems, HCL Healthcare and HCL Talentcare , with annual revenues of US\$ 6.5 billion and over 100,000 professionals from diverse nationalities operating across 31 countries including over 500 points of presence in India. In the technology space, HCL's offerings span a wide range of software and hardware services and solutions including R&D, Technology Services, Enterprise and Applications Consulting, Remote Infrastructure Management, IT Hardware, Systems Integration, Distribution of Technology and Telecom Products. HCL Healthcare, aims to provide innovative medical services, products and training to meet the growing demand for quality Healthcare in India. HCL Talentcare is focused on providing Professional Vocational Employability solutions through an innovative signature learning experience. For further information, visit www.hcl.com

