

## (l)(a) Statement showing Shareholding Pattern in Clause 35 - As on 30.06.2014

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| Name of the Company : GlaxoSmithKline Consumer Healthcare Limited                          |
| Scrip Code : BSE - 500676 NSE - GSKCONS, Scrip Name : GLAXOCON, Class of Security : Equity |
| Quarter Ended: 30th June, 2014   |

| Partly Paid-up Shares :-  | Number of partly paid-up shares                                   | As a % of total number of partly paid-up shares              | As a % of total number of shares of the Company   |
|---|---|--|---|
| Held by promoter/promoters group  | 0   | 0  | 0   |
| Held by public  | 0   | 0  | 0   |
| <b>Total</b>  | <b>0</b>  | <b>0</b>   | <b>0</b>  |
| Outstanding convertible securities :  | Number of outstanding securities                                  | As a % of total number of outstanding convertible securities | As a % of total number of shares of the Company, assuming full conversion of the convertible securities |
| Held by promoter/promoters group  | 0   | 0  | 0   |
| Held by public  | 0   | 0  | 0   |
| <b>Total</b>  | <b>0</b>  | <b>0</b>   | <b>0</b>  |
| Warrants :  | Number of warrants  | As a % of total number of warrants                           | As a % of total number of shares of the Company, assuming full conversion of warrants                   |
| Held by promoter/promoters group  | 0   | 0  | 0   |
| Held by public  | 0   | 0  | 0   |
| <b>Total</b>  | <b>0</b>  | <b>0</b>   | <b>0</b>  |
| <b>Total paid-up capital of the Company assuming full conversion of warrants and convertible securities</b> | <b>Rs 42,05,55,380/- (42055538 Equity Shares of Rs 10/- each)</b> |  |   |



| Category code | Category of Shareholder  | No. of shareholders | Total number of shares | Number of shares held in dematerialized | Total shareholding as a percentage of total number of shares |                            | Share Pledged or otherwise encumbered |                                     |
|---------------|--|---------------------|------------------------|---|--|----------------------------|---------------------------------------|-------------------------------------|
|               |  |                     |                        |   | As a % of (A+B) <sup>1</sup><br>(VI)                         | As a % of (A+B+C)<br>(VII) | Number of shares<br>(VIII)            | As a %<br>(IX) =<br>(VIII/(IV))*100 |
| (I)           | (II)   | (III)               | (IV)                   | (V)                                     |  |                            |                                       |                                     |
| (A)           | Shareholding of Promoter and Promoter Group <sup>2</sup>                                   |                     |                        |   |  |                            |                                       |                                     |
| (1)           | Indian   |                     |                        |   |  |                            |                                       |                                     |
| (a)           | Individuals/ Hindu Undivided Family  | 0                   | 0                      | 0                                       | 0.00   | 0.00                       | -                                     | -                                   |
| (b)           | Central Government / State Government (s)  | 0                   | 0                      | 0                                       | 0.00   | 0.00                       | -                                     | -                                   |
| (c)           | Bodies Corporate   | 0                   | 0                      | 0                                       | 0.00   | 0.00                       | -                                     | -                                   |
| (d)           | Financial Institutions / Banks   | 0                   | 0                      | 0                                       | 0.00   | 0.00                       | -                                     | -                                   |
| (e)           | Any Other (specify)  | 0                   | 0                      | 0                                       | 0.00   | 0.00                       | -                                     | -                                   |
|               | Sub-Total (A)(1)   | 0                   | 0                      | 0                                       | 0.00   | 0.00                       | -                                     | -                                   |
| (2)           | Foreign  |                     |                        |   |  |                            |                                       |                                     |
| (a)           | Individuals (Non-Resident Individuals/ Foreign Individuals)                                | 0                   | 0                      | 0                                       | 0.00   | 0.00                       | -                                     | -                                   |
| (b)           | Bodies Corporate   | 2                   | 30471992               | 30471992                                | 72.46  | 72.46                      | -                                     | -                                   |
| (c)           | Institutions   | 0                   | 0                      | 0                                       | 0.00   | 0.00                       | -                                     | -                                   |
| (d)           | Qualified Foreign Investors  | 0                   | 0                      | 0                                       | 0.00   | 0.00                       | -                                     | -                                   |
| (e)           | Any Other (specify)  | 0                   | 0                      | 0                                       | 0.00   | 0.00                       | -                                     | -                                   |
|               | Sub-Total (A)(2)   | 2                   | 30471992               | 30471992                                | 72.46  | 72.46                      | -                                     | -                                   |
|               | Total Shareholding of Promoter and Promoter Group (A) = (A)(1)+(A)(2)                      | 2                   | 30471992               | 30471992                                | 72.46  | 72.46                      | -                                     | -                                   |
| (B)           | Public Shareholding <sup>3</sup>   |                     |                        |   |  |                            | NA                                    | NA                                  |
| (1)           | Institutions   |                     |                        |   |  |                            | NA                                    | NA                                  |
| (a)           | Mutual Funds / UTI   | 31                  | 81307                  | 81147                                   | 0.19   | 0.19                       |                                       |                                     |
| (b)           | Financial Institutions / Banks   | 26                  | 267532                 | 265934                                  | 0.64   | 0.64                       |                                       |                                     |
| (c)           | Central Government / State Government (s)  | 0                   | 0                      | 0                                       | 0.00   | 0.00                       |                                       |                                     |
| (d)           | Venture Capital Funds  | 0                   | 0                      | 0                                       | 0.00   | 0.00                       |                                       |                                     |
| (e)           | Insurance Companies  | 0                   | 0                      | 0                                       | 0.00   | 0.00                       |                                       |                                     |
| (f)           | Foreign Institutional Investors  | 223                 | 5024102                | 5023796                                 | 11.95  | 11.95                      |                                       |                                     |
| (g)           | Foreign Venture Capital Investors  | 0                   | 0                      | 0                                       | 0.00   | 0.00                       |                                       |                                     |
| (h)           | Qualified Foreign Investors  | 0                   | 0                      | 0                                       | 0.00   | 0.00                       |                                       |                                     |
|               | Sub-Total (B)(1)   | 280                 | 5372941                | 5370877                                 | 12.78  | 12.78                      |                                       |                                     |
| (2)           | Non-institutions   |                     |                        |   |  |                            | NA                                    | NA                                  |
| (a)           | Bodies Corporate   | 647                 | 705325                 | 700789                                  | 1.68   | 1.68                       |                                       |                                     |
| (b)           | Individuals-<br>(i) Individual shareholders holding nominal share capital up to Rs.1 lakh. | 24863               | 4107313                | 3296881                                 | 9.77   | 9.77                       |                                       |                                     |
| (c)           | (ii) Individual shareholders holding nominal share capital in excess of Rs.1 lakh          | 46                  | 1283184                | 1098063                                 | 3.05   | 3.05                       |                                       |                                     |
| (d)           | Qualified Foreign Investors  | 0                   | 0                      | 0                                       | 0.00   | 0.00                       |                                       |                                     |
|               | Any Other (specify)  |                     |                        |   |  |                            |                                       |                                     |
|               | - Trusts   | 4                   | 2244                   | 2244                                    | 0.01   | 0.01                       |                                       |                                     |
|               | - Non-resident Indians   | 565                 | 107885                 | 104323                                  | 0.26   | 0.26                       |                                       |                                     |
|               | - Clearing Members   | 49                  | 4374                   | 4374                                    | 0.01   | 0.01                       |                                       |                                     |
|               | - Foreign Company  | 1                   | 280                    | 280                                     | 0.00   | 0.00                       |                                       |                                     |
|               | Sub-Total (B)(2)   | 26175               | 6210605                | 5206954                                 | 14.77  | 14.77                      |                                       |                                     |
|               | Total Public Shareholding (B)=(B)(1)+(B)(2)  | 26455               | 11583546               | 10577831                                | 27.54  | 27.54                      |                                       |                                     |
|               | TOTAL (A)+(B)  | 26457               | 42055538               | 41049823                                | 100.00   | 100.00                     |                                       |                                     |
| (C)           | Shares held by Custodians and against which Depository Receipts have been issued           | 0                   | 0                      | 0                                       | 0  | 0                          |                                       |                                     |
| 1             | Promoter and Promoter Group  | 0                   | 0                      | 0                                       | 0  | 0                          |                                       |                                     |
| 2             | Public   | 0                   | 0                      | 0                                       | 0  | 0                          |                                       |                                     |
|               | GRAND TOTAL (A)+(B)+(C)  | 26457               | 42055538               | 41049823                                | 100.00   | 100.00                     |                                       |                                     |



(l)(b) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group"

| Sr No. | Name of the shareholder     | Details of Shares held |                                   | Encumbered Shares  |                            |  | Details of Warrants  |  | Details of convertible securities  |  | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital |
|--------|-----------------------------|------------------------|-----------------------------------|--------------------|----------------------------|--|----------------------|--|------------------------------------|--|--|
|        |                             | Number of Shares held  | As a % of grand total (A)+(B)+(C) | No. of Shares held | As a % of (V)=(V)/(VI)*100 | As a % of grand total (A)+(B)+(C) of sub-clause (l)(a) | No. of warrants held | As a % of total number of warrants of the same class | No. of convertible securities held | As a % of total convertible securities of the same class |  |
| (i)    | (ii)                        | (iii)                  | (iv)                              | (v)                | (vi)                       | (vii)  | (viii)               | (ix)   | (x)                                | (xi)   | (xii)  |
| 1      | HORLICKS LIMITED            | 18152243               | 43.16                             | -                  | -                          | -  | -                    | -  | -                                  | -  | 43.16  |
| 2      | GLAXOSMITHKLINE PTE LIMITED | 12319749               | 29.29                             | -                  | -                          | -  | -                    | -  | -                                  | -  | 29.29  |
|        | <b>TOTAL</b>                | <b>30471992</b>        | <b>72.46</b>                      | <b>-</b>           | <b>-</b>                   | <b>-</b>   | <b>-</b>             | <b>-</b>   | <b>-</b>                           | <b>-</b>   | <b>72.46</b>   |

(l)(c)(i) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Public" and holding more than 1% total number of shares

| Sr No. | Name of the shareholder                                   | No. of Shares held | Shares as a percentage of total number of shares (i.e. Grand Total (A)+(B)+(C) indicated in statement at para above) | Details of Warrants  |  | Details of convertible securities     |  | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % diluted share capital |
|--------|---|--------------------|--|----------------------|--|---------------------------------------|--|---|
|        |   |                    |  | No. of warrants held | As a % of total number of warrants of the same class | Number of convertible securities held | % w.r.t total number of convertible securities of the same class |   |
| 1      | ARISAIG PARTNERS (ASIA) PTE LTD A/C ARISAIG INDIAFUND LTD | 2054172            | 4.88   | -                    | -  | -                                     | -  | 4.88  |
|        | <b>TOTAL</b>  | <b>2054172</b>     | <b>4.88</b>  | <b>-</b>             | <b>-</b>   | <b>-</b>                              | <b>-</b>   | <b>4.88</b>   |

(l)(c)(ii) Statement showing holding of securities (including shares, warrants, convertible securities) of persons (together with PAC) belonging to the category "Public" and holding more than 5% total number of shares

| Sr No. | Name(s) of the shareholder(s) and the Persons Acting in Concert (PAC) with them | No. of Shares | Shares as a percentage of total number of shares (i.e. Grand Total (A)+(B)+(C) indicated in statement at para above) | Details of Warrants  |  | Details of convertible securities     |  | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % diluted share capital |
|--------|---|---------------|--|----------------------|--|---------------------------------------|--|---|
|        |   |               |  | No. of warrants held | As a % of total number of warrants of the same class | Number of convertible securities held | % w.r.t total number of convertible securities of the same class |   |
| 1      |   | -             | -  | -                    | -  | -                                     | -  | -   |
|        | <b>TOTAL</b>  | <b>-</b>      | <b>-</b>   | <b>-</b>             | <b>-</b>   | <b>-</b>                              | <b>-</b>   | <b>-</b>  |

(l)(d) Statement showing details of locked-in shares

| Sl No. | Name of the shareholder | No. of locked-in shares | Locked-In shares as a percentage of total no. of shares i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (l)(a) above) | Promoters / Promoter Group / Public |
|--------|-------------------------|-------------------------|--|-------------------------------------|
|        | - N A -                 |                         |  |                                     |
|        | <b>TOTAL</b>            |                         |  |                                     |

(l)(e) Statement showing details of Depository Receipts (DRs)

| Sl No. | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | No. of outstanding DRs | No. of shares underlying outstanding DRs as a percentage of total no. of shares i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (l)(a) |
|--------|---|------------------------|---|
| 1      | - N A -   |                        |   |
|        | <b>TOTAL</b>                                    |                        |   |

(l)(f) Statement showing Holding of Depository Receipts (DRs), where underlying shares held by promoter/ promoter group are in excess of 1% of the total number of shares

| Sl No. | Name of the DR Holder | Type of outstanding DR's  | No. of shares underlying outstanding DRs as a percentage of total no. of shares i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (l)(a) |
|--------|-----------------------|---------------------------|---|
| 1      | - N A -               | (ADRs, GDRs, SDRs, etc.,) |   |
|        | <b>TOTAL</b>          |                           |   |





(III)(a) Statement showing the Voting Pattern of shareholders, if more than one class of Shares /Securities is issued by the issuer.

| (A) | Shareholding of Promoter and Promoter Group <sup>2</sup>                                   | Number of Voting Rights held in each class of Securities |      |     | Total Voting Rights | Total Voting Rights i.e. (VI) |                        |
|-----|--|--|------|-----|---------------------|-------------------------------|------------------------|
|     |  | Class-Equity (III)                                       | (IV) | (V) | (III+IV+V)<br>(VI)  | As a % of (A+B)<br>(VII)      | As a % (A+B+C)<br>VIII |
| (1) | <b>Indian</b>  |  |      |     |                     |                               |                        |
|     | Individuals/ Hindu Undivided Family  |  |      |     |                     |                               |                        |
| (a) |  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (b) | Central Government / State   | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (c) | Bodies Corporate   | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (d) | Financial Institutions / Banks   | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (e) | Any Other (specify)  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
|     | <b>Sub-Total (A)(1)</b>  | <b>0.00</b>  |      |     | <b>0.00</b>         | <b>0.00</b>                   | <b>0.00</b>            |
| (2) | <b>Foreign</b>   |  |      |     |                     |                               |                        |
| (a) | Individuals (Non-Resident)   | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (b) | Bodies Corporate   | 72.46  |      |     | 72.46               | 72.46                         | 72.46                  |
| (c) | Institutions   | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (d) | Qualified Foreign Investors  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (e) | Any Other (specify)  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
|     | <b>Sub-Total (A)(2)</b>  | <b>72.46</b>   |      |     | <b>72.46</b>        | <b>72.46</b>                  | <b>72.46</b>           |
|     | <b>Total Shareholding of Promoter and Promoter Group (A) = (A)(1)+(A)(2)</b>               | <b>72.46</b>   |      |     | <b>72.46</b>        | <b>72.46</b>                  | <b>72.46</b>           |
| (B) | <b>Public Shareholding<sup>3</sup></b>   |  |      |     |                     |                               |                        |
| (1) | <b>Institutions</b>  |  |      |     |                     |                               |                        |
| (a) | Mutual Funds / UTI   | 0.19   |      |     | 0.19                | 0.19                          | 0.19                   |
| (b) | Financial Institutions / Banks   | 0.64   |      |     | 0.64                | 0.64                          | 0.64                   |
| (c) | Central Government / State   | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (d) | Venture Capital Funds  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (e) | Insurance Companies  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (f) | Foreign Institutional Investors  | 11.95  |      |     | 11.95               | 11.95                         | 11.95                  |
| (g) | Foreign Venture Capital Investors  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (h) | Qualified Foreign Investors  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
|     | <b>Sub-Total (B)(1)</b>  | <b>12.78</b>   |      |     | <b>12.78</b>        | <b>12.78</b>                  | <b>12.78</b>           |
| (2) | <b>Non-institutions</b>  |  |      |     |                     |                               |                        |
| (a) | Bodies Corporate   | 1.68   |      |     | 1.68                | 1.68                          | 1.68                   |
| (b) | Individuals-<br>(i) Individual shareholders holding nominal share capital up to Rs.1 lakh. | 9.77   |      |     | 9.77                | 9.77                          | 9.77                   |
|     | (ii) Individual shareholders holding nominal share capital in excess of Rs.1 lakh          | 3.05   |      |     | 3.05                | 3.05                          | 3.05                   |
| (c) | Qualified Foreign Investors  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| (d) | Any Other (specify)  |  |      |     |                     |                               |                        |
|     | - Trusts   | 0.01   |      |     | 0.01                | 0.01                          | 0.01                   |
|     | - Non-resident Indians   | 0.26   |      |     | 0.26                | 0.26                          | 0.26                   |
|     | - Clearing Members   | 0.01   |      |     | 0.01                | 0.01                          | 0.01                   |
|     | - Foreign Company  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
|     | <b>Sub-Total (B)(2)</b>  | <b>14.77</b>   |      |     | <b>14.77</b>        | <b>14.77</b>                  | <b>14.77</b>           |
|     | <b>Total Public Shareholding</b>   |  |      |     |                     |                               |                        |
|     | <b>(B)=(B)(1)+(B)(2)</b>   | <b>27.54</b>   |      |     | <b>27.54</b>        | <b>27.54</b>                  | <b>27.54</b>           |
|     | <b>TOTAL (A)+(B)</b>   | <b>100.00</b>  |      |     | <b>100.00</b>       | <b>100.00</b>                 | <b>100.00</b>          |
| (C) | <b>Shares held by Custodians and against which Depository Receipts have been issued</b>    |  |      |     |                     |                               |                        |
|     |  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| 1   | Promoter and Promoter Group  | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
| 2   | Public   | 0.00   |      |     | 0.00                | 0.00                          | 0.00                   |
|     | <b>GRAND TOTAL (A)+(B)+(C)</b>   | <b>100.00</b>  |      |     | <b>100.00</b>       | <b>100.00</b>                 | <b>100.00</b>          |

