

**Limited Review Report****Review Report to  
The Board of Directors  
Fortis Healthcare Limited**

1. We have reviewed the accompanying statement of unaudited financial results of Fortis Healthcare Limited ('the Company') for the quarter ended December 31, 2014 (the "Statement"), except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 "Interim Financial Reporting", specified under the Companies Act, 1956 (which are deemed to be applicable as per section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014) and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

**For S.R. Batliboi & Co. LLP**  
ICAI Firm registration number: 301003E  
Chartered Accountants



**per Tridibes Basu**  
Partner  
Membership Number: 017401



Place: Gurgaon  
Date: February 13, 2015



**Limited Review Report****Review Report to  
The Board of Directors  
Fortis Healthcare Limited**

1. We have reviewed the accompanying statement of unaudited consolidated financial results of Fortis Group comprising Fortis Healthcare Limited ('the Company'), its subsidiaries, joint ventures and associates (together, 'the Fortis Group'), for the quarter ended December 31, 2014 (the "Statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreement, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been reviewed by us. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. a) We did not review the financial results of certain overseas subsidiaries whose financial results, prepared under Singapore Financial Reporting Standards ('SFRS'), in the aggregate, reflect total assets of Rs. 123,288.72 lacs as at December 31, 2014 and total revenues of Rs. 5,205.34 lacs for the quarter then ended. The financial results of these subsidiaries have prepared in accordance with SFRS and have been reviewed by other auditors who have submitted their review conclusions, prepared under generally accepted auditing standards of their respective countries, to the management of the respective companies, copies of which have been provided to us by the Company. Further, we did not review the financial results of certain overseas associates whose financial information, prepared under IFRS, in the aggregate reflect net profits of Rs. 67.50 lacs, being the proportionate share of Fortis group, for the quarter ended December 31, 2014. The financial results of these associates have been prepared by the management, and our conclusion is based solely on the management certified accounts. The management of the Company has converted these financial results of the Company's subsidiaries and associates to accounting principles generally accepted in India, for the purpose of preparation of the Company's consolidated financial results under accounting principles generally accepted in India. Our conclusion, thus insofar it relates to amounts included in respect of these subsidiaries and associates, is based solely on the reports of other auditors or management certified accounts under the accounting policies generally accepted in respective countries and our review of the conversion process followed by the management on a test basis. Our conclusion is not qualified in respect of this matter.  
  
b) We did not review the financial results of certain subsidiaries, whose financial results prepared under the generally accepted accounting principles accepted in India, reflect total assets of Rs. 128,703.99 lacs as at December 31, 2014 and total revenues of Rs. 5,624.61 lacs for the quarter then ended. These financial results have been reviewed by other auditors whose reports have been furnished to us, and our conclusion is based solely on the report of other auditors. We also did not review the financial results of certain subsidiaries, whose financial results prepared under the generally accepted accounting principles accepted in India, reflects total assets of Rs. 14,328.52 lacs as at December 31, 2014 and total revenues of Rs.1,092.09 lacs for the quarter then ended. These financial results have been prepared by the management, and our conclusion is based solely on the management certified accounts. Our conclusion is not qualified in respect of this matter.





# S.R. BATLIBOI & Co. LLP

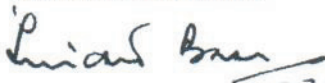
Chartered Accountants

- c) We did not review the financial results of certain joint ventures, whose financial results reflect total assets of Rs. 2,380.33 lacs as at December 31, 2014 and total revenues of Rs. 1,063.26 lacs, being the proportionate share of Fortis Group, for the quarter then ended. These financial results has been prepared by the management, and our conclusion is based solely on the management certified accounts. Our conclusion is not qualified in respect of this matter.
- d) We did not review the financial results of certain associates, whose financial results reflect net profit of Rs. 67.50 lacs, being the proportionate share of Fortis Group, for the quarter ended December 31, 2014. These financial results have been prepared by the management, and our conclusion is based solely on the management certified accounts. Our conclusion is not qualified in respect of this matter.
4. Attention is drawn to note 5A(a) and 5A(b) to the financial results, regarding matters relating to tax demands against one of the subsidiary ("Escorts Heart Institute and Research Centre Limited") and termination of certain land leases allotted by DDA respectively more fully described therein. Our conclusion is not qualified in respect of the aforesaid matter.
5. Attention is drawn to note 5A(c) to the financial results, regarding non-compliance with order of Honorable High Court of Delhi in relation to provision of free treatment/beds to poor more fully described therein. Basis legal conclusion obtained by the company, no adjustments are considered necessary in these financial results. Our conclusion is not qualified in respect of the aforesaid matter.
6. Attention is drawn to note 5B to the financial results, relating to the order of Navi Mumbai Municipal Corporation (NMMC) received by one of the subsidiary ("Hiranandani Healthcare Private Limited"), concerning alleged contravention of the provisions of Bombay Nursing Home Registration (Amended) Act, 2005 and more fully described therein. Based on the advice given by the external legal counsel, no provisions/ adjustments have been considered necessary by the Company in this regard in the financial results. Our conclusion is not qualified in respect of the aforesaid matter.
7. Based on our review conducted as above and on consideration of reports of other auditors on the unaudited separate quarterly financial results and on the other financial information of the components, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated financial results prepared in accordance with recognition and measurement principles laid down in Accounting Standard 25 Interim Financial Reporting specified under the Companies Act, 1956 (which are deemed to be applicable as per section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014) and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. Batliboi & Co. LLP

ICAI Firm registration number: 301003E

Chartered Accountants



per Tridibes Basu

Partner

Membership Number: 017401



Place: Gurgaon

Date: February 13, 2015



**FORTIS HEALTHCARE LIMITED**  
**STATEMENT OF UNAUDITED RESULTS FOR THE QUARTER ENDED DECEMBER 31, 2014**

Particulars	Consolidated										Standalone									
	Quarter ended			Nine months ended			Year ended			Quarter ended			Nine months ended			Year ended				
	31-Dec-14 (Unaudited)	30-Sep-14 (Unaudited)	31-Dec-13 (Unaudited)	31-Dec-14 (Unaudited)	31-Dec-13 (Unaudited)	31-Dec-13 (Audited)	31-Mar-14 (Audited)	31-Dec-13 (Unaudited)	30-Sep-14 (Unaudited)	31-Dec-13 (Unaudited)	31-Dec-14 (Unaudited)	31-Dec-13 (Unaudited)	31-Dec-14 (Unaudited)	31-Dec-13 (Unaudited)	31-Mar-14 (Audited)	31-Dec-13 (Unaudited)	31-Mar-14 (Audited)			
1. Income from operations	101,181	101,796	100,251	303,917	377,375	470,183	14,373	15,276	14,433	15,276	14,373	395	476	348	1,199	26,392	35,407			
2. Other operating income	1,272	1,324	1,621	3,723	4,483	5,747	8,424	8,424	8,424	8,424	8,424	8,424	8,424	8,424	1,050	1,050	1,483			
3. Total income	102,453	103,120	101,872	307,640	381,858	475,930	14,768	15,752	14,768	15,752	14,768	8,772	15,752	27,442	27,442	27,442	36,890			
4. Expenditure																				
(a) Cost of material consumed	23,005	23,728	22,666	71,356	77,762	100,784	3,481	3,688	3,481	3,688	3,481	2,507	3,688	8,237	11,153	8,237	10,833			
(b) Employees benefit expenses	21,545	21,021	22,727	64,038	103,851	123,073	4,737	4,625	4,737	4,625	3,176	3,176	3,176	9,832	13,905	9,832	13,604			
(c) Other expenditure (refer note 2)	54,531	57,008	51,816	163,004	179,110	233,733	10,679	10,824	10,679	10,824	10,679	10,368	10,824	13,728	32,233	13,728	20,496			
Total	99,081	101,757	97,209	298,398	360,723	457,590	18,897	19,137	18,897	19,137	18,897	(1,616)	(3,385)	31,797	(11,659)	31,797	44,933			
5. Profit (+)/ Loss (-) from operations before other income, finance costs, depreciation and amortisation (3-4)	3,372	1,363	4,663	9,242	21,135	18,340	(4,129)	(3,385)	(4,129)	(3,385)	(4,129)	(1,616)	(3,385)	(4,355)	(8,043)	(8,043)	(8,043)			
6. Other income	3,884	2,029	5,286	6,367	12,992	17,059	5,522	5,626	5,522	5,626	7,270	18,114	18,114	18,114	22,964	22,964	22,964			
7. Exceptional gain/(loss) (refer note 6)	-	(158)	42,416	33	35,334	35,334	-	-	-	-	-	265	265	-	-	-	-			
8. Profit from operations before finance costs, depreciation and amortisation (5+6+7) (EBITDA)	7,256	3,234	52,365	15,642	69,461	70,733	1,393	2,241	1,393	2,241	5,654	5,376	5,376	13,759	14,921	14,921	14,921			
9. Net depreciation/impairment & amortisation expenses	7,462	6,328	6,059	20,182	19,441	24,786	532	662	532	662	452	2,091	2,091	1,334	1,700	1,334	1,700			
10. Profit (+)/ Loss (-) from operations before finance costs (8-9)	(206)	(3,094)	46,306	(4,540)	50,020	45,947	861	1,579	861	1,579	5,202	3,285	3,285	12,425	13,221	12,425	13,221			
11. Finance costs	3,866	3,838	5,346	11,604	28,869	31,633	2,073	2,088	2,073	2,088	2,118	6,200	6,200	7,021	9,078	7,021	9,078			
12. Profit (+)/ Loss (-) from operations before tax (10-11) (including profit attributable to discontinuing operations, refer note 7)	(4,072)	(6,932)	40,960	(16,144)	21,151	14,314	(1,212)	(489)	(1,212)	(489)	3,084	(2,915)	(2,915)	5,404	4,143	5,404	4,143			
13. Tax expense	(187)	(21)	2,064	228	1,510	2,650	(217)	20	(217)	20	1,218	(197)	(197)	1,834	1,744	1,834	1,744			
14. Profit (+)/ Loss (-) from ordinary activities after tax (12-13)	(3,885)	(6,911)	38,896	(16,372)	19,641	11,664	(995)	(509)	(995)	(509)	1,866	(2,718)	(2,718)	3,570	2,399	3,570	2,399			
15. Less : Minority interest in profit/ (loss) companies	(61)	407	348	833	502	496	-	-	-	-	-	-	-	-	-	-	-			
16. Add : Share in profit of associate	1,596	1,506	361	4,588	846	1,086	-	-	-	-	-	-	-	-	-	-	-			
17. Net profit (+)/ Loss (-) after taxes, minority interest and share of profit of associates (14-15+16)	(2,228)	(5,812)	38,909	(12,617)	19,985	12,254	(995)	(509)	(995)	(509)	1,866	(2,718)	(2,718)	3,570	2,399	3,570	2,399			
18. Paid-up equity share capital (Face Value ₹10 per Share)	46,279	46,279	46,279	46,279	46,279	46,279	46,279	46,279	46,279	46,279	46,279	46,279	46,279	46,279	46,279	46,279	46,279			
19. Reserves excluding revaluation reserves						381,956									324,679					
20. Earnings per share (excluding exceptional items)	(0.48)	(1.22)	(0.78)	(2.73)	(3.41)	(5.09)	(0.21)	(0.11)	(0.21)	(0.11)	0.41	(0.64)	(0.64)	0.79	0.53	0.79	0.53			
:- Diluted	(0.48)	(1.22)	(0.78)	(2.73)	(3.41)	(5.09)	(0.21)	(0.11)	(0.21)	(0.11)	0.41	(0.64)	(0.64)	0.79	0.53	0.79	0.53			
<b>Part II</b>																				
A. Particulars of Shareholding																				
Public shareholding - No. of shares	132,634,966	132,634,166	132,632,366	132,634,966	132,632,366	132,632,366	132,634,966	132,634,166	132,634,966	132,634,166	132,632,366	132,634,966	132,634,166	132,632,366	132,632,366	132,632,366	132,632,366			
- Percentage of shareholding	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%	28.66%			



Part I

(₹ in lacs)



2. Promoters and promoter group shareholding														
a) Pledged/ encumbered - No of shares	272,532,750	245,750,150	235,274,500	272,532,750	235,274,500	229,777,900	272,532,750	245,750,150	235,274,500	272,532,750	235,274,500	229,777,900		
- Percentage of shares (as a % of total shareholding of promoter and promoter group)	82.55%	74.44%	71.26%	82.55%	71.26%	69.60%	82.55%	74.44%	71.26%	82.55%	71.26%	69.60%		
- Percentage of shares (as a % of the total share capital of the company)	58.89%	53.10%	50.84%	58.89%	50.84%	49.65%	58.89%	53.10%	50.84%	58.89%	50.84%	49.65%		
b) Non-encumbered - No of shares	57,621,198	84,403,798	94,879,448	57,621,198	94,879,448	100,376,048	57,621,198	84,403,798	94,879,448	57,621,198	94,879,448	100,376,048		
- Percentage of shares (as a % of total shareholding of promoter and promoter group)	17.45%	25.56%	28.74%	17.45%	28.74%	30.40%	17.45%	25.56%	28.74%	17.45%	28.74%	30.40%		
- Percentage of shares (as a % of the total share capital of the company)	12.45%	18.24%	20.50%	12.45%	20.50%	21.69%	12.45%	18.24%	20.50%	12.45%	20.50%	21.69%		

B. Investor complaints	
Pending at the beginning of the quarter	-
Received during the quarter	2
Disposed off during the quarter	2
Remaining unsolved at the end of the quarter	-

1. The above unaudited financial results for the quarter ended December 31, 2014 have been reviewed by the Audit and Risk Management Committee and approved by the Board of Directors at their respective meetings held on February 12, 2015 and February 13, 2015. These unaudited financial results for the quarter ended December 31, 2014 were subjected to a limited review by the auditors of the Company.

2. The Group had disposed of significant operations in various countries in the previous year held through various subsidiaries of its subsidiary in Singapore ("Fortis Healthcare International Pte. Limited"), resulting in the subsidiary's operations becoming primarily Singapore based. In order to reflect the currency of the primary economic environment in which the subsidiary operates, in view of the change in the underlying transactions, events and conditions, the management has reassessed the functional currency of this subsidiary and changed it from United States dollars ('USD') to Singapore dollars ('SGD') with effect from April 1, 2014. This change in functional currency of the subsidiary, effected in the current quarter, has resulted in loss for the current quarter and the nine months period ended December 31, 2014 being lower by ₹ 4,608 lacs, including reversal of foreign exchange loss of ₹ 1,061 lacs booked on consolidation in earlier quarters during the current year.

### 3. Segment Reporting

#### Business segments:

The Group is primarily engaged in the business of healthcare services, which in the opinion of management is considered to be the only reportable business segment as per Accounting Standard 17 on 'Segment Reporting' notified under the Companies (Accounting Standards) Rules, 2006 as amended. Healthcare services include various patient care services delivered through clinical establishment, medical services companies, pathology and radiology services etc.

#### Geographical segments:

The group operates in the business segment explained above in two principal geographical areas, geographical segments being classified as secondary segment. In India, its home country, the group focuses largely on healthcare services. Additionally, the group's operations 'Outside India' are now mostly focusing on South East Asia and Middle East. The group primarily operates in Singapore, Dubai and Mauritius.

*Revenue from operations – by geographical markets*





The following table shows the distribution of the Company's consolidated revenues by geographical market:

Region	Quarter ended			Nine months ended		Year ended
	31-Dec-14	30-Sep-14	31-Dec-13	31-Dec-14	31-Dec-13	31-Mar-14
India	97,062	97,760	86,949	291,243	256,231	344,764
Outside India*	5,391	5,360	14,923	16,397	125,627	131,166
<b>Total</b>	<b>102,453</b>	<b>103,120</b>	<b>101,872</b>	<b>307,640</b>	<b>381,858</b>	<b>475,930</b>

\* Includes revenue relating to discontinuing operations (see note 7 below).

4. Other income includes interest income, foreign exchange fluctuation gain, profit on sale of assets, profit on sale of investments, forward cover premium amortization and miscellaneous income, whichever is relevant for the period.
5. A) In case of one of the subsidiary ("Escorts Heart Institute and Research Centre Limited"), that was formed after amalgamation of Escorts Heart Institute and Research Centre ('EHIRC'), Delhi Society with EHIRC, Chandigarh Society and thereafter registration of EHIRC, Chandigarh Society as a company:  
 a) Delhi Development Authority ('DDA') had terminated the lease deeds and allotment letters relating to land parcels on which hospital of one of the subsidiary company exists. Consequent to termination DDA issued show cause notice and initiated eviction proceedings against the subsidiary company. Both these matters are currently pending in various courts of law. Based on the experts' opinions, management is confident that subsidiary company will be able to suitably defend the termination order and eviction proceedings and accordingly considers that no adjustments are required to the financial result.  
 b) Further, the subsidiary company also has open tax demands of ₹ 8,008 lacs (after adjusting ₹ 4,004 lacs for which the Company has a legal right to claim from erstwhile promoters and ₹ 10,957 lacs of an escrow account which was maintained out of sale consideration payable by the Company to the erstwhile promoters) for relevant assessment years. Based on the experts' opinions, management considers these tax demands as not tenable against the subsidiary company and management is confident that the ultimate outcome of these matters will not have a material adverse impact on the subsidiary's financial position, results of operations or cash flows.

c) In relation to the order of honorable High Court of Delhi relating to provision of free treatment/ beds to poor, Directorate of Health Services, Government of NCT of Delhi, (DHS) appointed a firm to calculate "unwarranted profits" arising to it due to non-compliance. The special committee of DHS stated that before giving a formal hearing to the hospital, a formal intimation shall be given regarding the recoverable amount as per calculation of the appointed firm, which as per their method of calculations amounts to ₹ 73,266 lacs, seeking hospital's comments and inputs if any. The company has responded to such intimation explaining errors and objections to the calculations and is awaiting a formal hearing in the matter with the DHS. Based on its internal assessment and advice from its counsels on the basis of the documents available, management of the group believes that it is in compliance of conditions of free treatment and free beds to the poor and does not anticipate any liability after proper hearing with DHS. No notice of hearing has since been received till date.

B) One of the subsidiary, ("Hiranandani Healthcare Private Limited"), had received an Order from Navi Mumbai Municipal Corporation (NMMC) under Bombay Nursing Home Registration Act, 1949, for certain alleged contravention of the provisions of the Act and to cancel the registration of the Hospital and immediately cease its operations. The subsidiary filed writ petition with Bombay High Court (HC) that it is ultra vires and contrary to principles of Natural Justice HC stayed the order and restrained NMMC from taking any steps to interfere or obstruct the functioning. Despite above order, NMMC again issued another Order to submit original certificate of registration of the subsidiary. The subsidiary has filed civil application in the Writ Petition seeking leave of HC to amend





the Writ Petition to include grounds of challenging the new Order as well which are pending before the HC. As per advice obtained from external legal counsel, the subsidiary has very good case to contend and the Orders are out to be set aside.

6. Exceptional items included in the above consolidated financial results includes:

Particulars	Quarter ended				Nine Months ended		Year ended
	31-Dec-14	30-Sep-14	31-Dec-13	31-Dec-14	31-Dec-13	31-Mar-14	
a) Loss on dilution of stake in Religare Health Trust ("RHT")	-	-	-	-	(513)	(513)	
b) Gain on dilution of stake in Dental Corporation Holdings Limited ("DC") [Refer note 7 (a)]	-	-	-	-	961	961	
c) Realized foreign exchange fluctuation loss on settlement of loans within the group from sale proceeds of DC [Refer note 7 (a)]	-	-	-	-	(8,907)	(8,907)	
d) Gain on dilution of stake in Fortis Hoan My Medical Corporation ("Hoan my") [Refer note 7 (b)]	-	-	-	-	1,377	1,377	
e) Gain on dilution of stake in Quality Healthcare, Hong Kong [Refer note 7 (c)]	-	-	42,416	-	42,416	42,416	
f) Gain on sale of net assets related to Mohali clinical establishment to Escorts Heart and Super Speciality Hospital Limited, one of the subsidiary of RHT	-	-	-	191	-	-	
g) Loss on dissolution of partnership firm Fortis Cauvery	-	(158)	-	(158)	-	-	
<b>Net exceptional items</b>	-	<b>(158)</b>	<b>42,416</b>	<b>33</b>	<b>35,334</b>	<b>35,334</b>	

Loss on dilution of stake in RHT

During year ended March 31, 2012, the Company initiated internal corporate restructuring within the Group with a view to streamline and focus Group companies' resources and energies on different divisions and undertakings and to align the business with the internationally emerging trends by moving towards innovative and cost effective methods such as transformation to asset light models. Subsequent to it RHT, a business trust established in Singapore, was listed on the-Singapore Exchange Securities Trading Limited on October 19, 2012.

RHT made an offering of 567,455,000 common units at S\$ 0.90 per common unit. Post the listing of RHT on Singapore Stock Exchange on October 19, 2012, the stake of Group in RHT has been diluted from 100% to 28%. Accordingly, assets and liabilities of Clinical Establishment Division held by RHT Group do not form part of the consolidated assets and liabilities of the Company w.e.f. October 19, 2012. Such deconsolidation had resulted in a net gain of ₹ 99,591 lacs (net of expenses directly incurred on the transaction) and was included as an exceptional item for the year ended March 31, 2013 and for other quarters and year ended March 31, 2014 the exceptional item is related to expenses directly incurred on the transaction.





In continuance of Group's Asset light model, during the quarter ended June 30, 2014, the Company has entered in to an agreement with Escorts Heart and Super Speciality Hospital Limited ("EHSSHL"), a subsidiary of Religare Health Trust, for transfer of net assets relating to the Mohali Clinical Establishment (in Punjab) to EHSSHL. Such transaction has resulted in net gain of ₹ 191 lacs (net of unrealised gain of ₹ 74 lacs pertaining to the Company's share in RHT) and ₹ 265 lacs in the consolidated and standalone results respectively and has been included as an exceptional item during the previous quarter.

During the previous quarter, one of the subsidiary of the Company ("Fortis Health Management (South) Limited") entered into a Memorandum of Understanding (MOU) to dissolve the partnership firm, of which subsidiary Company was a partner. Accordingly, the subsidiary company's share of loss arising due to this has been shown as an exceptional item.

7. a) Discontinuing of operations relating to Dental Corporation Holdings Limited ("DC"), Australia

During the year ended March 31, 2013, Fortis Healthcare Australia Pty Limited (FHA), a wholly owned subsidiary of the Company entered into a Non-Binding Indicative offer to divest its 63.51% holding in DC to BUPA, Australia for a consideration of AUD 276 million. The deal was completed during the previous year on May 31, 2013 post approvals by the shareholders of DC, other regulatory authorities and the Supreme Court of Victoria (Australia). Accordingly, assets and liabilities of DC do not form part of the consolidated assets and liabilities of the Company w.e.f. May 31, 2013. Such deconsolidation resulted in a net gain of ₹ 961 lacs and was included as an exceptional item in the nine months period ended December 31, 2013. Further, exceptional item during nine months period ended December 31, 2013 also included ₹ 8,907 lacs of realized foreign exchange fluctuation loss on settlement of loans within the group from sale proceeds of DC.

The revenue and expenses in respect of the activities attributable to above discontinuing operations included in the consolidated financial results are as follows:

Particulars	Quarter ended			Nine Months ended		Year ended	
	31-Dec-14	30-Sep-14	31-Dec-13	31-Dec-14	31-Dec-13	31-Mar-14	
Total Income	-	-	-	-	33,044	33,044	
Total expenditure	-	-	-	-	34,294	34,294	
<b>Profit before tax</b>	-	-	-	-	<b>(1,250)</b>	<b>(1,250)</b>	
Tax expenses	-	-	-	-	(70)	(70)	
<b>Profit after tax</b>	-	-	-	-	<b>(1,180)</b>	<b>(1,180)</b>	

b) Discontinuing of operations relating to Fortis Hoan My Medical Corporation, Vietnam

During the quarter ended June 30, 2013, Fortis Healthcare International Pte Ltd., a subsidiary of the Company had entered into an agreement with Viva Holdings Vietnam (Pte.) Ltd, a Chandler Corporation company, to divest entire stake in Fortis Hoan My Medical Corporation (Vietnam), for a consideration of USD 80 million. The deal was completed on August 20, 2013 post receipt of all approvals. Accordingly, assets and liabilities of Hoan My do not form part of the consolidated assets and liabilities of the Company w.e.f. August 20, 2013. Such deconsolidation had resulted in a net gain of ₹ 1,377 lacs and was included as an exceptional item in the nine months period ended December 31, 2013.





The revenue and expenses in respect of the activities attributable to above discontinuing operations included in the consolidated financial results are as follows:

(₹ In lacs)

Particulars	Quarter ended			Nine Months ended		Year ended
	31-Dec-14	30-Sep-14	31-Dec-13	31-Dec-14	31-Dec-13	31-Mar-14
Total Income	-	-	-	-	13,246	13,246
Total expenditure	-	-	-	-	12,036	12,036
<b>Profit before tax</b>	-	-	-	-	<b>1,210</b>	<b>1,210</b>
Tax expenses	-	-	-	-	338	338
<b>Profit after tax</b>	-	-	-	-	<b>872</b>	<b>872</b>

c) Discontinuing of operations relating to Quality Healthcare, Hong Kong

During the previous year, Fortis Healthcare International Pte Ltd. ('FHIPL'), a subsidiary of the Company entered into an agreement with BUPA International Limited to divest entire stake in Altai Investments Limited, the holding Company of Quality Healthcare, Hongkong for USD 321 million, further USD 44 million was received on account of inter group receivables net of payables. Group has received USD 365 million towards this transaction.

The deal was completed on October 24, 2013 post receipt of all approvals. Accordingly, assets and liabilities of Quality Healthcare do not form part of the consolidated assets and liabilities of the Company w.e.f. October 24, 2013. Such deconsolidation has resulted in a net gain of ₹ 42,416 lacs and has been included as an exceptional item for the quarter ended December 31, 2013. Net gain of ₹ 42,416 lacs is net of goodwill of ₹ 31,580 lacs arising on consolidation of FHIPL. In view of management, considering disposal of all significant subsidiaries of FHIPL, no goodwill is allocable to any other remaining entities.

The revenue and expenses in respect of the activities attributable to above discontinuing operations included in the consolidated financial results are as follows:

(₹ In lacs)

Particulars	Quarter ended			Nine Months ended		Year ended
	31-Dec-14	30-Sep-14	31-Dec-13	31-Dec-14	31-Dec-13	31-Mar-14
Total Income	-	-	9,480	-	63,162	63,162
Total expenditure	-	-	8,341	-	59,212	59,212
<b>Profit before tax</b>	-	-	<b>1,139</b>	-	<b>3,950</b>	<b>3,950</b>
Tax expenses	-	-	2	-	718	718
<b>Profit after tax</b>	-	-	<b>1,137</b>	-	<b>3,232</b>	<b>3,232</b>

d) Discontinuing of operations relating to Radlink-Asia Pte Ltd., Singapore (Radlink)

During the previous quarter, Fortis Healthcare Singapore Pte Ltd. (FHS), a wholly owned subsidiary of the Company entered into a Share Sale Agreement to divest its 100% holding in Radlink to Medi-Rad Associates Ltd, a wholly-owned subsidiary of IHH Healthcare Berhad, for SGD 137 million. The deal is subject necessary statutory, regulatory approvals as per local requirements and certain conditions precedent and will be completed in due course. Therefore no effect of the same has been given in the above unaudited financial results.





The revenue and expenses in respect of the activities attributable to above discontinuing operations included in the consolidated financial results are as follows:  
(₹ In lacs)

Particulars	Quarter ended			Nine Months ended			Year ended
	31-Dec-14	30-Sep-14	31-Dec-13	31-Dec-14	31-Dec-13	31-Mar-14	
Total Income	3,368	3,528	3,627	10,573	10,721	14,358	
Total expenditure	2,949	2,952	3,137	8,750	9,212	11,674	
<b>Profit before tax</b>	<b>419</b>	<b>576</b>	<b>490</b>	<b>1,823</b>	<b>1,509</b>	<b>2,684</b>	
Tax expenses	-	-	-	-	(91)	597	
<b>Profit after tax</b>	<b>419</b>	<b>576</b>	<b>490</b>	<b>1,823</b>	<b>1,600</b>	<b>2,087</b>	

8. Effective from April 1, 2014, the Company has charged depreciation based on the revised remaining useful life of the assets as per requirement of Schedule II of the Companies Act, 2013. Due to above, depreciation charge for the quarter ended December 31, 2014 and September 30, 2014 is higher by ₹ 298 lacs and ₹ 588 lacs respectively. Further, based on transitional provision provided in Note 7(b) of Schedule II, an amount of ₹ 1,279 lacs (net of deferred tax) have been adjusted with retained earnings.
9. During the quarter ended September 30, 2013, Hon'ble High Court of Delhi approved the scheme of amalgamation ('the scheme') of Fortis Health Management (North) Limited ('FHMNL') with Fortis Hospitals Limited ('FHSL'), both wholly owned subsidiaries of the Company. The scheme became effective from September 1, 2013 with appointed date as April 1, 2012. The amalgamation was done with an objective of reducing administrative cost, general overhead, managerial & other expenditure and to bring the expertise, technology & facilities under one roof. Due to this amalgamation, during the quarter ended September 30, 2013, the Company had accrued income of ₹ 4,236 lacs on account of reversal of tax expenses (₹ 2,499 lacs on account of reversal of tax expense, which is related to previous year ending March 31, 2013 and ₹ 1,737 lacs on account of deferred tax credit recognized, which is related to quarter ended June 30, 2013).
10. As permitted, the Group has elected to present earnings before interest, tax, depreciation/ impairment and amortisation (EBITDA) as a separate line item in its financial statements and as required by clause 41 to the listing agreement to use the classifications as per financial statement, the Group has shown the EBITDA as a separate line item in the above financial results. In its measurement, the Group does not include depreciation/impairment and amortisation expenses, finance costs and tax expenses.
11. The previous periods/ year figures have been regrouped and recasted, wherever considered necessary.

Date: February 13, 2015  
Place: Gurgaon



For and on behalf of the Board of Directors

  
Malvinder Mohan Singh  
Executive Chairman







## PRESS RELEASE

### **CONSOLIDATED INDIA BUSINESS AT RS 971 CR VS RS 870 CR (QOQ) OPERATING MARGIN AT 15.6% FROM 13.3% (QOQ)**

**Gurgaon, February 13, 2015:** Fortis Healthcare Ltd. (Fortis), India's leading healthcare delivery Company, today, announced its consolidated results for the quarter ended December 31, 2014 (Q3FY15).

#### **India Business - Key Financial Highlights for the Quarter (Q3FY15)**

- Consolidated Revenue for India Business grew to Rs 971 Cr, up 12%.
- Operating EBITDAC (EBITDA before net business trust costs) for the Consolidated India Business was up substantially at Rs 152 Cr, +31%, over the corresponding quarter. This represents a healthy margin of 15.6% versus the 13.3% margin recorded in the corresponding quarter of the previous year and is similar to the margin in the trailing quarter.
- Revenue for the India hospital business was at Rs 792 Cr, a growth of 11% compared to the corresponding quarter in the previous year, Operating EBITDAC was at Rs 119 Cr, up significantly by 35 % from the corresponding quarter in the previous year.
- For the India hospital business, this represents an enhanced margin of 15.0% against the margin of 12.4% recorded in the corresponding quarter last year and the 14.4% margin recorded in the trailing quarter. The Q3FY15 results mark the third successive quarter of margin improvement for the hospital business which was at 8.2% in Q4 FY14.
- Excluding the start-up costs related to new facilities, Operating EBITDAC margins for the India hospital business were at a robust 15.5% versus 13.6% in the corresponding quarter, last year.
- The continuous improvement in the operating profit of the hospital business is substantively due to the marked improvement in performance of its key facilities such as the Fortis Memorial Research Institute (FMRI) and the Fortis Escorts Heart Institute (FEHI) both of which continue to show an upward momentum in operating profits.
- The ARPOB (Average Revenue per Occupied Bed) has increased substantially to touch an all-time high of Rs 1.32 Crs in Q3FY15, a robust 17% growth over the corresponding previous quarter; signifying an improved product mix in the Company's offerings at various facilities.
- The Average length of Stay (ALOS) has improved to 3.56 days in the current quarter compared to 3.81 days in the corresponding quarter. This is good for patients as treatment is faster and they are able to return home early.





- The India diagnostics business recorded a net revenue of Rs 179 Cr, growing 13% over the corresponding previous quarter. This business continued to witness a healthy operating performance with EBITDA margins at 18.2% versus the 17.5% in the corresponding previous quarter.
- EBITDAC refers to EBITDA before net business trust costs

### **Reported Group Financial Highlights for Q3FY15**

**The reported results for Q3FY15 are not comparable to the corresponding previous period due to the progressive divestment of the Company's international business namely Quality Healthcare, Hong Kong in the course of Q3FY2014.**

- Consolidated Group Revenue for Q3FY15 was at Rs 1,025 Cr versus Rs 1,019 Cr in the previous corresponding quarter.
- Consolidated PAT after Minority Interest and share in associates (PATMI) was at Rs (22) Cr versus Rs 389 Cr in Q3FY14 and Rs (58) Cr in Q2FY15. The Profit of Rs 389 Cr during Q3FY14 was primarily due to gains arising from the divestment of Quality Healthcare, Hong Kong in the particular quarter.

**Commenting on the results, Mr Shivinder Mohan Singh, Executive Vice Chairman, Fortis Healthcare Limited, said,** "There has been a significant uptick in our operating margins both in the consolidated and hospital business. We have seen good performance in our stable state hospitals, greater contributions from our new facilities and good results in diagnostics. The quality of our revenue stream too has shown marked improvement with a steady increase in the numbers and complexity of clinical procedures handled across medical specialities, at our hospitals. I believe our efforts at generating sustainable, repeatable and predictable outcomes through medical excellence and patient centric care at affordable prices, underpin our performance."

The net debt of the Company as on 31 December 2014 was at Rs 1,301 Cr, compared to Rs 1,071 Cr as on 31 December 2013 representing a comfortable net debt to equity ratio of 0.27x (as compared to 0.21x on 31 December 2013).

During the quarter, Fortis received its first dividend of approx. Rs 38 Cr for H1FY15 from Religare Health Trust (RHT) for ~ 28% ownership in the trust as a sponsor.

### **Key Highlights - Hospital Business**

- The Fortis Memorial Research Institute (FMRI), Gurgaon, the Company's flagship multispecialty facility, continues to witness an uptrend in its revenue and operating profit (EBITDAC). FMRI reported a revenue of Rs 91 Cr this quarter compared to Rs 67 Cr in the corresponding quarter, last year, a healthy growth of 36%. The facility also witnessed a 10% growth in its ARPOB\* to Rs 2.17 Cr compared to Rs



1.98 Cr in the corresponding quarter. FMRI has undertaken further investments in order to introduce new specialties in the hospital which are expected to become operative in Q4FY15.

- The Fortis Escorts Heart Institute (FEHI), New Delhi witnessed a steady improvement in operating margins compared to FY 14. Margins at FEHI were better than the trailing quarter and the corresponding quarter in the previous year.
- For the quarter, ARPOB for the overall hospital business grew by 17% to Rs 1.32 Cr compared to the corresponding previous quarter. Occupancy stood at 70% versus the 72% in the corresponding previous quarter.
- There has been a significant improvement in ALOS\*\* at 3.56 days for the quarter, down from 3.81 days in the corresponding previous quarter. (\*\*Average Length of Stay).

### **Key Highlights - Diagnostics Business**

- The lab medicine .i.e. the pathology business contributed 80% to total SRL revenues and grew 16% over the previous quarter. SRL's imaging business contributed 14% to total revenues with the balance coming from Clinical Trials, Wellness and International segments.
- SRL performed over 3.45 million accessions for Pathology and Radiology in the quarter compared to 3.17 million accessions in the corresponding previous quarter; a growth of 9%.
- It enhanced its reach across the country by adding 7 new labs and 219 collection points. As of December 31, 2014, SRL had a network of 276 labs and over 6,300 collection points.
- SRL further strengthened its repertoire by adding 11 new tests during the quarter across various chronic medical specialties.

### **Awards & Accolades**

- Select Fortis' facilities continued to win accolades.
  - During the quarter, Fortis Hospital Mohali won the 'Amity CSR Award – We Care.' The award was handed over at a ceremony organized by the Amity Global Business School at CII-Chandigarh.
  - Fortis hospital, Anandpur was conferred with the Energy Efficient Unit Award '2014 by CII at the National Awards for Excellence in Energy Management at HICC, Hyderabad on 30th October'14.



- Fortis Escorts Heart Institute, New Delhi was ranked #2 in the best multispecialty hospital, by specialty category, for Cardiology by the “The Week” magazine.
- Fortis Hospital, Jaipur, BG Road, Mohali were ranked #2 in the best multispecialty hospitals by city, in the “The Week” magazine.
- Fortis CritiNext e-ICU initiative received the Healthcare Achievers Award, 2014, in the “Innovation in Improving Care and Efficiency with Technology” category.

#### **Awards to our Senior Doctors for meritorious service**

- Dr TS Mahant (Executive Director –CTVS, Fortis Hospital Mohali) was honoured with the Lifetime Achievement Award for Medical Tourism by the Himachal Pradesh Chief Minister Mr. Virbhadra Singh.
- Dr RK Jaswal – Director Cardiology, Fortis Hospital Mohali was bestowed the award as the Best Cardiologist of Punjab by the Prime Time Research Media Private Limited.
- Eminent Cardiothoracic and Vascular Surgeon Dr Vivek Jawali, of Fortis Hospital, Bannerghatta Road, Bengaluru received the prestigious Dr P.S. Shankar Vaidhyashree Award 2015, instituted by the Dr P.S. Shankar Prathisthan. He was the recipient of the Dr B.C. Roy Award for Medical Excellence and the Karnataka Rajyotsava Award.. Dr Jawali is recognised as the pioneer in minimally invasive cardiac surgery in India. Dr Jawali has performed more than 16,000 surgeries and is also the first surgeon in India to perform the awake bypass surgery.
- Noteworthy Launches, Clinical Accomplishments and Community Information initiatives during the quarter
  - Fortis Hospital, Bannerghatta Road, Bengaluru launched a comprehensive Centre of Excellence for Endometriosis Care, a one-of-its-kind medical centre that will focus on helping women combat the pain, get accurate information about the disorder and receive effective treatment.
  - In a landmark cardiac surgery, doctors at Fortis Malar, Chennai performed India's first paediatric heart transplant on a two-year, nine-month-old boy, from Russia. The heart was transported from Bengaluru to Chennai in 47 minutes using an Inter-State Green Corridor.
  - Fortis Escorts Hospital, Jaipur, successfully treated a patient with rectal cancer in the last stage through an innovative combination of surgery and chemotherapy, at high temperature.
  - A 9-year-old girl from Iraq suffering from a rare abnormality of the urinary bladder neck was cured after a reconstructive surgery was performed on her by a team of surgeons led by Dr Vikram Sharma, Director -Urology, Andrology, Robotics and Kidney Transplantation, at the Fortis Memorial Research Institute, Gurgaon.





- In a major breakthrough in the field of Cardiac Electrophysiology in India, a team of cardiologists at Fortis Escorts Heart Institute (FEHI) led by Dr T. S. Kler performed the country's first pacemaker implant via His Bundle pacing, a technique that saves more lives in the longer run as against the traditional implant procedure. Dr Kler, HOD Cardiology and Director, Electrophysiology at FEHI, performed the new procedure on two male patients, aged 75 and 63, who needed a pacemaker implant. It is for the first time that cardiologists in India and in the entire SAARC region have performed this procedure.

### **About Fortis Healthcare Limited**

*Fortis Healthcare Limited is a leading integrated healthcare delivery service provider in India. The healthcare verticals of the company primarily comprise hospitals, diagnostics and day care specialty facilities. Currently, the company operates its healthcare delivery services in India, Singapore, Dubai, Mauritius and Sri Lanka with 55 healthcare facilities (including projects under development), approximately 10,000 potential beds and 276 diagnostic centres. In a global study of the 30 most technologically advanced hospitals in the world, its flagship, the Fortis Memorial Research Institute' (FMRI), was ranked No.2, by 'topmastersinhealthcare.com, and placed ahead of many other outstanding medical institutions in the world.*

#### DISCLAIMER

*This press release may contain forward-looking statements based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and, in their opinion, reasonable. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or achievements of the Company results, to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. Given these risks, uncertainties and other factors, recipients of this press release are cautioned not to place undue reliance on these forward-looking statements. The Company assumes no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of any subsequent development, information or events, or otherwise. The information contained herein is subject to change without notice and past performance is not indicative of future results. The Company may alter, modify or otherwise change in any manner the content of this press release, without obligation to notify any person of such revision or changes.*

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