

TCS/BM/ 130/SE/2016-17

January 12, 2017

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Mumbai Kind Attn: Manager, Listing Department BSE Limited
P. J. Towers, Dalal Street,
Mumbai
Kind Attn: General Manager
Department of Corporate Services
Scrip Code No. 532540 (BSE)

Dear Sirs,

Sub: Financial Results for the quarter and nine months ended December 31, 2016 and Declaration of a Third Interim Dividend

We enclose the audited standalone and consolidated financial results of the Company under Ind AS, for the quarter and nine months ended December 31 2016, which have been approved and taken on record at a meeting of the Board of Directors of the Company held today.

We would like to inform you that at the Board Meeting held today, the Directors have declared a Third Interim Dividend of ₹ 6.50 per Equity Share of ₹ 1 each of the Company and that the same shall be paid to the equity shareholders of the Company whose names appear on the Register of Members of the Company or in the records of the Depositories as beneficial owners of the shares as on Tuesday, January 24, 2017 which is the Record Date fixed for the purpose.

We would like to inform you that the Third Interim Dividend will be paid to the equity shareholders of the Company on Wednesday, February 1, 2017.

The above information is also available on the website of the Company: www.tcs.com.

Thanking you,

Yours faithfully,

For Tata Consultancy Services Limited

Suprakash Mukhopadhyay

Vice President and Company Secretary

Encl: As above

cc:

1. National Securities Depository Limited

2. Central Depository Services (India) Limited

3. TSR Darashaw Limited

TATA CONSULTANCY SERVICES

Tata Consultancy Services Limited

TCS House Raveline Street 21 D S Marg Fort Mumbai 400 001 India
Tel 91 22 6778 9999 Fax 91 22 6778 9000 e-mail corporate.office@tcs.com website www.tcs.com
Registered Office 9th Floor Nirmal Building Nariman Point Mumbai 400 021
Corporate Identification No. (CIN): L22210MH1995PLC084781

Deloitte Haskins & Sells LLP

Chartered Accountants Indiabulls Finance Centre Tower 3, 27th - 32nd Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

Tel: +91 (022) 6185 4000 Fax: +91(022) 6185 4501/4601

INDEPENDENT AUDITOR'S REPORT ON AUDIT OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF TATA CONSULTANCY SERVICES LIMITED

1. We have audited the accompanying Statement of Consolidated Financial Results of **Tata Consultancy Services Limited** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the quarter and nine months ended December 31, 2016 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been compiled from the related interim consolidated financial statements which has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34") prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such interim consolidated financial statements.

2. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Parent's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Parent's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Deloitte **Haskins & Sells LLP**

3. The consolidated financial results includes the unaudited interim financial information of 19 subsidiaries whose interim financial information reflect total revenue of Rs. 4,538 crores and Rs. 13,595 crores for the quarter and nine months ended December 31, 2016 respectively, total profit after tax of Rs. 591 crores and Rs. 1,274 crores and total comprehensive income of Rs. 374 crores and Rs. 1,013 crores for the quarter and nine months ended December 31, 2016 respectively, as considered in the consolidated financial results.

Our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on such unaudited interim financial information.

- 4. In our opinion and to the best of our information and according to the explanations given to us, and except for the possible effects of the matter described in paragraph 3 above, the Statement:
 - a. includes the results of the entities listed in Note 1 to the Statement.
 - b. is presented in accordance with the requirements of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
 - c. gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the consolidated net profit, consolidated total comprehensive income and other financial information of the Group for the quarter and nine months ended December 31, 2016.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

(Firm's Registration No. 117366W/W-100018)

P. R. RAMESH

P.L. Lamert

Partner

(Membership No. 70928)

Deloitte Haskins & Sells LLP

INDEPENDENT AUDITORS' REPORT ON AUDIT OF INTERIM STANDALONE FINANCIAL RESULTS Chartered Accountants Indiabulls Finance Centre Tower 3, 27th - 32nd Floor Senapati Bapat Marg ElphInstone Road (West) Mumbai - 400 013 Maharashtra, India

Tel: +91 (022) 6185 4000 Fax: +91(022) 6185 4501/4601

TO THE BOARD OF DIRECTORS OF TATA CONSULTANCY SERVICES LIMITED

1. We have audited the accompanying Statement of Standalone Financial Results of **Tata Consultancy Services Limited** ("the Company") for the quarter and nine months ended December 31, 2016 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related interim standalone financial statements which has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such interim standalone financial statements.

2. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

- 3. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
 - (i) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
 - (ii) gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit, total comprehensive income and other financial information of the Company for the quarter and nine months ended December 31, 2016.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

P.R. Lamido

(Firm's Registration No. 117366W/W-100018)

P. R. RAMESH

Partner

(Membership No. 70928)

Mumbai, January 12, 2017

Registered Office: 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021

PART I: Statement of Audited Consolidated Financial Results for the Quarter and Nine months ended December 31, 2016

(₹ in crores)

| | | | Quarter ended | | Nine mon | ths ended | Year ended |
|----|---|----------|---------------|----------|---------------------|------------------------|---------------------|
| | | December | September | December | December | December | March |
| | | 31, | 30, | 31, | 31, | 31, | 31, |
| _ | | 2016 | 2016 | 2015 | 2016 | 2015 | 2016 |
| 1 | INCOME FROM OPERATIONS (NET) | 29,735 | 29,284 | 27,364 | 88,324 | 80,197 | 108,646 |
| 2 | EXPENSES | | | | | | |
| | a) Employee costs | 15,275 | 15,280 | 14,011 | 45,929 | 40,925 | 55,348 |
| | b) Fees to external consultants | 2,242 | 2,249 | 2,109 | 6,786 | 6,111 | 8,412 |
| | c) Depreciation and amortisation expense | 496 | 496 | 471 | 1,482 | 1,393 | 1,888 |
| | d) Other operating expenses | 3,989 | 3,642 | 3,497 | 11,430 | 10,391 | 14,209 |
| | Total expenses | 22,002 | 21,667 | 20,088 | 65,627 | 58,820 | 79,857 |
| 3 | PROFIT FROM OPERATIONS BEFORE OTHER INCOME, | 7,733 | 7,617 | 7,276 | 22,697 | 21,377 | 28,789 |
| 3 | FINANCE COSTS AND TAX (1-2) | 4 400 | 1.057 | 707 | 3,224 | 2,169 | 3,084 |
| 4 | OTHER INCOME (NET) | 1,192 | 1,057 | | | | |
| 5 | PROFIT BEFORE FINANCE COSTS AND TAX (3+4) | 8,925 | 8,674 | 7,983 | 25,921 24 | 23,546 23 | 31,873 33 |
| 6 | FINANCE COSTS | | | 9 | | | 31,840 |
| 7 | PROFIT BEFORE TAX (5-6) | 8,918 | 8,669 | 7,975 | 25,897 | 23,523 5,532 | 7,502 |
| 8 | TAX EXPENSE | 2,104 | 2,066 | 1,850 | 6,162 | 17,991 | 24,338 |
| 9 | NET PROFIT FOR THE PERIOD (7-8) | 6,814 | 6,603 | 6,125 | 19,735 | 17,991 | 24,336 |
| | Attributable to: | | | | 40.004 | 47.020 | 24 270 |
| | Shareholders of the Company | 6,778 | 6,586 | 6,110 | 19,681 54 | 17,930 61 | - 24,270 68 |
| | Non Controlling interest | 36 | 17 | 15 | 54 | - 61 | 00 |
| 10 | OTHER COMPREHENSIVE INCOME | 31 | 209 | 14 | 435 | 124 | 269 |
| 11 | TOTAL COMPREHENSIVE INCOME (9+10) | 6,845 | 6,812 | 6,139 | 20,170 | 18,115 | 24,607 |
| | Attributable to: | | | | | | |
| | Shareholders of the Company | 6,841 | 6,781 | 6,125 | 20,119 | 18,022 | 24,498 |
| | Non Controlling interest | 4 | 31 | 14 | 51 | 93 | 109 |
| 12 | Paid up equity share capital | 197.04 | 197.04 | 197.04 | 197.04 | 197.04 | 197.04 |
| *- | (Face Value : ₹ 1 per share) | 1 | | | | | |
| 13 | Total Reserves | | | | | | 71,230 |
| 14 | Basic and diluted earnings per share (in ₹) | 34.40 | 33.43 | 31.01 | 99.89 | 91.00 | 123.18 |
| 15 | Dividend per share (par value ₹ 1 each) | | | | | | |
| " | Interim dividend on equity shares (in ₹) | 6.50 | 6.50 | 5.50 | 19.50 | 16.50 | 16.50 |
| | Final dividend on equity shares (in ₹) | 190 | | 727 | 100 | | 27.00 |
| | Total dividend on equity shares (in ₹) | 6.50 | 6.50 | 5.50 | 19.50 | 16.50 | 43,50 |
| | Total equity dividend percentage | 650 | | 550 | | | |
| | Total equity dividend percentage | | | | | | |



Registered Office: 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021

PART II: Consolidated Segment Information

| 10 | RT II : Consolidated | | | | | ₹ in crores |
|---|----------------------|------------------|-------------------------|-----------------|------------------|--------------|
| | | Quarter ended | | Nine mont | hs ended | Year ended |
| | December 31, | September 30, | December 31, | December 31, | December 31, | March 31, |
| | 2016 | 2016 | 2015 | 2016 | 2015 | 2016 |
| | | | | | | |
| EVENUE BY INDUSTRY PRACTICE | | | | 05.677 | 32,519 | 44,163 |
| anking, Financial Services and Insurance | 12,021 | 11,821 | 11,112 | 35,677 | | 10,909 |
| /lanufacturing | 3,155 | 3,133 | 2,767 | 9,338 | 7,958 | 19,204 |
| Retail and Consumer Business | 5,143 | 5,080 | 4,878 | 15,466 | 14,138 13,370 | 18,040 |
| ommunication, Media and Technology | 4,751 | 4,893 | 4,561 | 14,520 | 12,212 | 16,330 |
| Others | 4,665 | 4,357 | 4,046 | 13,323 | | 108,646 |
| REVENUE FROM OPERATIONS | 29,735 | 29,284 | 27,364 | 88,324 | 80,197 | 100,040 |
| EGMENT RESULTS | | | | | | 40.054 |
| Banking, Financial Services and Insurance | 3,309 | 3,350 | 3,242 | 9,828 | 9,681 | 12,851 |
| Vanufacturing | 963 | 865 | 759 | 2,673 | 2,140 | 2,924 |
| Retail and Consumer Business | 1,468 | 1,488 | 1,292 | 4,353 | 3,894 | 5,330 |
| Communication, Media and Technology | 1,315 | 1,440 | 1,298 | 4,111 | 3,781 | 5,190 |
| Others | 1,157 | 951 | 1,133 | 3,155 | 3,208 | 4,294 |
| otal | 8,212 | 8,094 | 7,724 | 24,120 | 22,704 | - |
| Unallocable expenses | 486 | 482 | 456 | 1,447 | 1,350 | |
| Operating Income | 7,726 | 7,612 | 7,268 | 22,673 | 21,354 | |
| Other income (net) | 1,192 | 1,057 | 707 | 3,224 | 2,169 | |
| PROFIT BEFORE TAX | 8,918 | 8,669 | 7,975 | 25,897 | 23,523 | 1 |
| ROTT DEFOTE THE | | | As at | As at | As at | As at |
| | | 2. | December | September | December | March |
| | | | 31, | 30, | 31, | 31, |
| | | | 2016 | 2016 | 2015 | 2016 |
| SEGMENT ASSETS | | | 10.457 | 11,064 | 10,610 | 11,52 |
| Banking, Financial Services and Insurance | | | 10,457 | | | |
| Manufacturing | | | 3,274 | | 1 | |
| Retail and Consumer Business | | | 5,492 | | | |
| Communication, Media and Technology | | | 5,092 6,742 | | | |
| Others | | | | | - | |
| | | | 31,057 67,438 | | | |
| Unallocable Assets | | | 98,495 | | - | 00.00 |
| TOTAL ASSETS | | | 90,490 | 33,230 | 02,01 | 1 |
| SEGMENT LIABILITIES | | | 1,464 | 1,551 | 1,73 | 4 1,84 |
| Banking, Financial Services and Insurance | | | 183 | | | |
| Manufacturing | | | 373 | | | |
| Retail and Consumer Business | | | 409 | | | |
| Communication, Media and Technology | | | 620 | | | |
| Others | | | | | | |
| | | | 3,049 13,35 | | | |
| Unallocable Liabilities | | | 16,39 | | | |
| TOTAL LIABILITIES | | | 10,39 | 10,40 | 10,00 | |

The Group has reclassified hi-tech operating segment to communication, media and technology (previously reported as telecom, media and entertainment) and travel, transportation and hospitality operating segment to retail and consumer business (previously reported as retail and consumer packaged goods) reportable segments. These changes have been made retrospectively to the segment information of prior periods presented.



Registered Office: 9th Floor, Nirmal Building, Nariman Point, Mumbal 400021
Statement of Audited Standalone Financial Results for the Quarter and Nine months ended December 31, 2016

(₹ in crores)

| COME FROM OPERATIONS (NET) PENSES Employee costs Fees to external consultants Depreciation and amortisation expense | December 31, 2016 23,184 11,941 1,681 | September 30, 2016 23,016 11,937 | December 31, 2015 21,621 | December 31, 2016 69,287 | December 31, 2015 63,606 | March 31, 2016 85,864 |
|---|---------------------------------------|--|---|---|--|---|
| PENSES Employee costs Fees to external consultants | 2016 23,184 11,941 | 2016 | 2015 | 2016 | 2015 | 2016 |
| PENSES Employee costs Fees to external consultants | 23,184 11,941 | 23,016 | 21,621 | | | |
| PENSES Employee costs Fees to external consultants | 11,941 | | | 69,287 | 63,606 | 85 864 |
| PENSES Employee costs Fees to external consultants | | 11,937 | | | | 03,004 |
| Employee costs Fees to external consultants | | 11,937 | | | | |
| ees to external consultants | 1,681 | | 10,809 | 35,769 | 31,231 | 42,420 |
| | | 1,664 | 1,530 | 5,064 | 4,341 | 5,978 |
| corcolation and american | 394 | 396 | 365 | 1,176 | 1,075 | 1,459 |
| Other operating expenses | 2,814 | 2,596 | 2,490 | 8,080 | 7,678 | 10,412 |
| al expenses | 16,830 | 16,593 | 15,194 | 50,089 | 44,325 | 60,269 |
| OFIT FROM OPERATIONS BEFORE OTHER INCOME, | 6,354 | 6,423 | 6,427 | 19,198 | 19,281 | 25,59 |
| IANCE COSTS AND TAX (1-2) | 1 | | | 1 | | |
| HER INCOME (NET) | 1,360 | 1,175 | 1,147 | 3,514 | 2,817 | 3,75 |
| OFIT BEFORE FINANCE COSTS AND TAX (3+4) | 7,714 | 7,598 | 7,574 | 22,712 | 22,098 | 29,35 |
| IANCE COSTS | 3 | 3 | 5 | 12 | 9 | 1: |
| OFIT BEFORE TAX (5-6) | 7,711 | 7,595 | 7,569 | 22,700 | 22,089 | |
| X EXPENSE | 1,627 | 1,637 | 1,578 | 4,880 | 4,742 | 6,26 |
| T PROFIT FOR THE PERIOD (7-8) | 6,084 | 5,958 | 5,991 | 17,820 | 17,347 | 23,07 |
| | 193 | 340 | 43 | 639 | (100) | (13 |
| HER COMPREHENSIVE INCOME | | | 6.034 | 18.459 | 17,247 | 22,94 |
| | 0,277 | 0,250 | 5,00 | 1 | | |
| TAL COMPREHENSIVE INCOME (9+10) | | 107.04 | 197.04 | 197.04 | 197.04 | 197.0 |
| | 197.04 | 157.04 | | | | 1 |
| id up equity share capital | 197.04 | 157.04 | 22.10 | | | 1 |
| | 197.04 | 157.04 | 23.10 | 90.44 | 88.04 | 64,81 |
| 1 | | FAL COMPREHENSIVE INCOME (9+10) 6,277 | FAL COMPREHENSIVE INCOME (9+10) 6,277 6,298 | FAL COMPREHENSIVE INCOME (9+10) 6,277 6,298 6,034 | FAL COMPREHENSIVE INCOME (9+10) 6,277 6,298 6,034 197,04 | TAL COMPREHENSIVE INCOME (9+10) 6,277 6,298 6,034 18,459 17,247 |



<u>Select explanatory notes to the Statement of Audited Financial Results for the Quarter and Nine months ended</u> <u>December 31, 2016.</u>

1. Particulars of entities consolidated as on December 31, 2016

a) Entities held directly

APTOnline Limited, C-Edge Technologies Limited, CMC Americas Inc., Diligenta Limited, MahaOnline Limited, MP Online Limited, Tata America International Corporation, Tata Consultancy Services Canada Inc., Tata Consultancy Services (Africa) (PTY) Ltd., Tata Consultancy Services Asia Pacific Pte Ltd., Tata Consultancy Services Belgium S.A., Tata Consultancy Services Deutschland GmbH, Tata Consultancy Services Netherlands BV, Tata Consultancy Services Qatar S.S.C., Tata Consultancy Services Sverige AB, Tata Sons & Consultancy Services Employees' Welfare Trust, TCS e-Serve International Limited, TCS FNS Pty Limited, TCS Foundation, TCS Iberoamerica SA, TCS e-Serve Limited – Employees' Welfare Trust.

b) Entities held indirectly

Alti HR S.A.S., Alti Infrastructures Systemes & Reseaux S.A.S., Alti NV, Alti S.A., Alti Switzerland S.A., CMC eBiz Inc., Diligenta 2 Limited, MGDC S.C., MS CJV Investments Corporation, Planaxis Technologies Inc., PT Financial Network Services, PT Tata Consultancy Services Indonesia, Tata Consultancy Services (China) Co., Ltd., Tata Consultancy Services (Philippines) Inc., Tata Consultancy Services (South Africa) (PTY) Ltd., Tata Consultancy Services (Thailand) Limited, Tata Consultancy Services Argentina S.A., Tata Consultancy Services Chile S.A., Tata Consultancy Services Danmark ApS, Tata Consultancy Services De Espana S.A., Tata Consultancy Services De Mexico S.A., De C.V., Tata Consultancy Services Do Brasil Ltda, Tata Consultancy Services France S.A.S., Tata Consultancy Services Japan, Ltd., Tata Consultancy Services Luxembourg S.A., Tata Consultancy Services Malaysia Sdn Bhd, Tata Consultancy Services Osterreich GmbH, Tata Consultancy Services Portugal Unipessoal Limitada, Tata Consultancy Services Saudi Arabia , Tata Consultancy Services Switzerland Ltd., TCS Solution Center S.A., TCS e-Serve America, Inc., TCS Financial Solutions Beijing Co., Ltd., TCS Financial Solutions Australia Holdings Pty Limited, TCS Financial Solutions Australia Pty Limited, TCS Inversiones Chile Limitada, TCS Italia SRL, TATASOLUTION CENTER S.A., TCS Uruguay S.A., Teamlink, TECHNOLOGY OUTSOURCING S.A.C., TCS e-Serve International Limited - Employees' Welfare Benefit Trust, Tescom (France) Software Systems Testing S.A.R.L.

- 2. The audited consolidated financial results and the audited standalone financial results of the Company for the quarter and nine months ended December 31, 2016 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at its meeting held on January 12, 2017.
- 3. The Company adopted Indian Accounting Standards ("Ind AS") from April 1, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India. Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS 34.

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4. Reconciliations between consolidated and unconsolidated financial results, as previously reported (referred to as 'Previous GAAP') and Ind AS for quarters/year presented are as under:

TOTAL COMPREHENSIVE INCOME RECONCILIATION

(₹ in crores)

| | | Consolidated | | Unconsolidated | | |
|--|---|--|--------|----------------|--|--|
| | For the quarter ended December 31, 2015 | For Nine months ended December 31, 2015 | | | For Nine months ended December 31, 2015 | For the year ended March 31, 2016 |
| Net Profit under Previous GAAP | 6,103 | 17,952 | 24,375 | 5,957 | 17,230 | 22,883 |
| Actuarial (gain)/loss on employee defined benefit funds recognised in Other Comprehensive Income | 33 | 76 | 114 | 21 | 45 | 122 |
| Effect of change in depreciation method recognised as change in estimate | 13 | 45 | 57 | 23 | 74 | 97 |
| Obligation to acquire non-controlling interest in a subsidiary | (4) | (10) | (15) | - | S#3 | = |
| Effect of measuring investments at fair value through | 10 | 19 | (2) | 3 | 11 | (3) |
| profit and loss Deferred taxes including taxes on undistributed earnings of subsidiaries | (34) | (100) | (202) | (6) | (18 | (28) |
| Others | 4 | 9 | 11 | (7 | 5 | 4 |
| Net Profit for the period under Ind AS | 6,125 | 17,991 | 24,338 | 5,991 | 1 | |
| Other Comprehensive Income | 14 | 1 124 | 269 | 43 | | |
| Total Comprehensive Income under Ind AS | 6,139 | 18,115 | 24,607 | 6,034 | 17,247 | 22,943 |

5. The Board of Directors at its meeting held on January 12, 2017, has declared a third interim dividend of ₹ 6.50 per equity share.

For and on behalf of the Board of Directors

Charry.

Mumbai January 12, 2017 N.Chandrasekaran CEO & Managing Director

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TCS/BM/131SE/2016-17

January 12, 2017

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Mumbai

Kind Attn: Manager, Listing Department

BSE Limited
P. J. Towers, Dalal Street,
Mumbai
Kind Attn: General Manager
Department of Corporate Services
Scrip Code No. 532540 (BSE)

Sub: Financial Results for the quarter and nine months ended December 31, 2016 – Copy of Publication to be made in the Newspapers

We enclose a copy of the publication to be made in the newspapers of the audited financial results of the Company under Ind AS for the quarter and nine months ended December 31, 2016.

The above information is also available on the website of the Company: www.tcs.com.

Thanking you,

Yours faithfully,

For Tata Consultancy Services Limited

Suprakash Mukhopadhyay

Vice President and Company Secretary

brakash

Encl: As above

Registered Office: 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021
PART I: Statement of Audited Consolidated Financial Results for the Quarter and Nine months ended December 31, 2016

(₹ in crores)

| | | C | Quarter ended | | Nine mon | ths ended | Year ended |
|-----|---|----------|---------------|----------|---------------------|---------------------|---------------|
| -1 | | December | September | December | December | December | March |
| | | 31, | 30, | 31, | 31, | 31, | 31, |
| ╗ | | 2016 | 2016 | 2015 | 2016 | 2015 | 2016 |
| 1 | INCOME FROM OPERATIONS (NET) | 29,735 | 29,284 | 27,364 | 88,324 | 80,197 | 108,646 |
| 2 | EXPENSES | 1 | | | | | |
| - 1 | a) Employee costs | 15,275 | 15,280 | 14,011 | 45,929 | 40,925 | 55,348 |
| | b) Fees to external consultants | 2,242 | 2,249 | 2,109 | 6,786 | 6,111 | 8,412 |
| | c) Depreciation and amortisation expense | 496 | 496 | 471 | 1,482 | 1,393 | 1,888 |
| | d) Other operating expenses | 3,989 | 3,642 | 3,497 | 11,430 | 10,391 | 14,209 |
| | Total expenses | 22,002 | 21,667 | 20,088 | 65,627 | 58,820 | 79,857 |
| 3 | PROFIT FROM OPERATIONS BEFORE OTHER INCOME, | 7,733 | 7,617 | 7,276 | 22,697 | 21,377 | 28,789 |
| 3 | FINANCE COSTS AND TAX (1-2) | | 4.057 | 707 | 3,224 | 2,169 | 3,084 |
| | OTHER INCOME (NET) | 1,192 | 1,057 | 707 | | | |
| 5 | PROFIT BEFORE FINANCE COSTS AND TAX (3+4) | 8,925 | 8,674 | 7,983 | 25,921 24 | 23,546 23 | 31,873 |
| 6 | FINANCE COSTS | 7 | 5 | 8 | | | |
| 7 | PROFIT BEFORE TAX (5-6) | 8,918 | 8,669 | 7,975 | 25,897 | 23,523 | 31,840 |
| 8 | TAX EXPENSE | 2,104 | 2,066 | 1,850 | 6,162 | 5,532 | 7,502 |
| 9 | NET PROFIT FOR THE PERIOD (7-8) | 6,814 | 6,603 | 6,125 | 19,735 | 17,991 | 24,338 |
| | Attributable to: | | | | | | |
| | Shareholders of the Company | 6,778 | 6,586 | 6,110 | 19,681 | 17,930 | 24,270 |
| | Non Controlling interest | 36 | 17 | 15 | 54 | 61 | 68 |
| 10 | OTHER COMPREHENSIVE INCOME | 31 | 209 | 14 | 435 | 124 | 269 |
| 11 | TOTAL COMPREHENSIVE INCOME (9+10) | 6,845 | 6,812 | 6,139 | 20,170 | 18,115 | 24,607 |
| | Attributable to: | | | | | | |
| | Shareholders of the Company | 6,841 | 6,781 | 6,125 | 20,119 | 18,022 | 24,498 |
| | Non Controlling interest | 4 | 31 | . 14 | 51 | 93 | 109 |
| | | 197.04 | 197.04 | 197.04 | 197.04 | 197.04 | 197.04 |
| 12 | Paid up equity share capital | 197.04 | 157.0- | 157.04 | 1 | | |
| | (Face Value : ₹ 1 per share) | | 1 | | | | 71,230 |
| 13 | Total Reserves | | | | | | , |
| 14 | Basic and diluted earnings per share (in ₹) | 34.40 | 33.43 | 31.01 | 99.89 | 91.00 | 123.18 |
| 45 | Dividend per share (par value ₹ 1 each) | | | | | | |
| 15 | Interim dividend on equity shares (in ₹) | 6.50 | 6.50 | 5.50 | 19.50 | 16.50 | 16.50 |
| | | 0.50 | :e1 | | 15 | | 27.0 |
| | Final dividend on equity shares (in ₹) | 6.50 | 6.50 | 5,50 | 19.50 | 16.50 | 43.5 |
| | Total dividend on equity shares (in ₹) | 650 | | 1761100 | | | |
| | Total equity dividend percentage | 050 | 1 | 1 | | 1 | |

Registered Office: 9th Floor, Nirmal Building, Nariman Point, Mumbai 400021

PART II: Consolidated Segment Information

| | | | | | | (₹ in crore | |
|--|----------|---------------|---|---|---|--|--|
| | | Quarter ended | | Nine months ended | | | |
| | December | September | December | December | December | March | |
| | 31, | 30, | 31, | 31, | 31, | 31, | |
| | 2016 | 2016 | 2015 | 2016 | 2015 | 2016 | |
| | | | | | 2: | | |
| REVENUE BY INDUSTRY PRACTICE | | 44.004 | 44.440 | 05.677 | 32,519 | 44,163 | |
| Banking, Financial Services and Insurance | 12,021 | 11,821 | 11,112 | 35,677 | | 10,909 | |
| Manufacturing | 3,155 | 3,133 | 2,767 | 9,338 | 7,958 | 19,204 | |
| Retail and Consumer Business | 5,143 | 5,080 | 4,878 | 15,466 | 14,138 | 18,040 | |
| Communication, Media and Technology | 4,751 | 4,893 | 4,561 | 14,520 | 13,370 12,212 | 16,330 | |
| Others | 4,665 | 4,357 | 4,046 | 13,323 | | 108,646 | |
| REVENUE FROM OPERATIONS | 29,735 | 29,284 | 27,364 | 88,324 | 80,197 | 100,040 | |
| SEGMENT RESULTS | 1. | | | | | | |
| Banking, Financial Services and Insurance | 3,309 | 3,350 | 3,242 | 9,828 | 9,681 | 12,851 | |
| Manufacturing | 963 | 865 | 759 | 2,673 | 2,140 | 2,924 | |
| Retail and Consumer Business | 1,468 | 1,488 | 1,292 | 4,353 | 3,894 | 5,330 | |
| Communication, Media and Technology | 1,315 | 1,440 | 1,298 | 4,111 | 3,781 | 5,190 | |
| Others | 1,157 | 951 | 1,133 | 3,155 | 3,208 | 4,294 | |
| Total | 8,212 | 8,094 | 7,724 | 24,120 | 22,704 | 30,589 | |
| Jnallocable expenses | 486 | 482 | 456 | 1,447 | 1,350 | 1,833 | |
| Operating income | 7,726 | 7,612 | 7,268 | 22,673 | 21,354 | 28,750 | |
| Other income (net) | 1,192 | 1,057 | 707 | 3,224 | 2,169 | 3,084 | |
| PROFIT BEFORE TAX | 8,918 | 8,669 | 7,975 | 25,897 | 23,523 | 31,840 | |
| | | | As at | As at | As at | As at | |
| | | | December | September | December | March | |
| | | | 31, | 30, | 31, | 31, | |
| | | | 2016 | 2016 | 2015 | 2016 | |
| SEGMENT ASSETS | | | | | | | |
| Banking, Financial Services and Insurance | | | | 44.004 | | | |
| Manufacturing | | | 10,457 | 11,064 | 10,610 | 11,52 | |
| | | | 10,457 3,274 | 3,267 | 10,610 2,708 | | |
| _ | | | | | | 2,82 | |
| Retail and Consumer Business | | | 3,274 | 3,267 | 2,708 | 2,82 4,91 | |
| Retail and Consumer Business Communication, Media and Technology | | | 3,274 5,492 | 3,267 5,354 | 2,708 4,818 | 2,829 4,91 5,07 | |
| Retail and Consumer Business Communication, Media and Technology | | | 3,274 5,492 5,092 | 3,267 5,354 5,431 | 2,708 4,818 4,881 | 2,829 4,91 5,07 6,23 | |
| Retail and Consumer Business Communication, Media and Technology Others | | | 3,274 5,492 5,092 6,742 | 3,267 5,354 5,431 6,901 | 2,708 4,818 4,881 6,228 29,245 52,801 | 2,829 4,91 5,079 6,23 30,57 9 58,52 | |
| Retail and Consumer Business Communication, Media and Technology Others Unallocable Assets | | | 3,274 5,492 5,092 6,742 31,057 | 3,267 5,354 5,431 6,901 32,017 61,219 | 2,708 4,818 4,881 6,228 29,245 52,801 | 2,82 4,91 5,07 6,23 30,57 58,52 | |
| Retail and Consumer Business Communication, Media and Technology Others Unallocable Assets TOTAL ASSETS | | | 3,274 5,492 5,092 6,742 31,057 67,438 | 3,267 5,354 5,431 6,901 32,017 61,219 | 2,708 4,818 4,881 6,228 29,245 52,801 | 2,82 4,91 5,07 6,23 30,57 58,52 | |
| Retail and Consumer Business Communication, Media and Technology Others Unallocable Assets TOTAL ASSETS SEGMENT LIABILITIES | | | 3,274 5,492 5,092 6,742 31,057 67,438 | 3,267 5,354 5,431 6,901 32,017 61,219 | 2,708 4,818 4,881 6,228 29,245 52,801 | 2,82 4,91 5,07 6,23 30,57 58,52 89,09 | |
| Retail and Consumer Business Communication, Media and Technology Others Unallocable Assets TOTAL ASSETS SEGMENT LIABILITIES Banking, Financial Services and Insurance | | | 3,274 5,492 5,092 6,742 31,057 67,438 98,495 | 3,267 5,354 5,431 6,901 32,017 61,219 93,236 | 2,708 4,818 4,881 6,228 29,245 52,801 82,046 | 2,82 4,91 5,07 6,23 30,57 58,52 89,09 | |
| Retail and Consumer Business Communication, Media and Technology Others Unallocable Assets TOTAL ASSETS SEGMENT LIABILITIES Banking, Financial Services and Insurance Manufacturing | | | 3,274 5,492 5,092 6,742 31,057 67,438 98,495 | 3,267 5,354 5,431 6,901 32,017 61,219 93,236 | 2,708 4,818 4,881 6,228 29,245 52,801 82,046 | 2,82 4,91 5,07 6,23 30,57 58,52 89,09 | |
| Retail and Consumer Business Communication, Media and Technology Others Unallocable Assets TOTAL ASSETS SEGMENT LIABILITIES Banking, Financial Services and Insurance Manufacturing Retail and Consumer Business | | | 3,274 5,492 5,092 6,742 31,057 67,438 98,495 | 3,267 5,354 5,431 6,901 32,017 61,219 93,236 1,551 | 2,708 4,818 4,881 6,228 29,245 52,801 82,046 1,734 174 356 | 2,82 4,91 5,07 6,23 30,57 58,52 89,09 | |
| Retail and Consumer Business Communication, Media and Technology Others Unallocable Assets TOTAL ASSETS SEGMENT LIABILITIES Banking, Financial Services and Insurance Manufacturing Retail and Consumer Business Communication, Media and Technology | | | 3,274 5,492 5,092 6,742 31,057 67,438 98,495 1,464 183 373 | 3,267 5,354 5,431 6,901 32,017 61,219 93,236 1,551 159 422 | 2,708 4,818 4,881 6,228 29,245 52,801 82,046 1,734 174 356 502 | 2,82; 4,91' 5,07(6,23' 30,57' 58,52 89,09 1,84 14 27 | |
| Retail and Consumer Business Communication, Media and Technology Others Unallocable Assets TOTAL ASSETS SEGMENT LIABILITIES Banking, Financial Services and Insurance Manufacturing Retail and Consumer Business | | | 3,274 5,492 5,092 6,742 31,057 67,438 98,495 1,464 183 373 409 620 | 3,267 5,354 5,431 6,901 32,017 61,219 93,236 1,551 159 422 423 602 | 2,708 4,818 4,881 6,228 29,245 52,801 82,046 1,734 174 356 502 788 | 2,82 4,91 5,07 6,23 30,57 58,52 89,09 1,84 14 27 43 | |
| Retail and Consumer Business Communication, Media and Technology Others Unallocable Assets TOTAL ASSETS SEGMENT LIABILITIES Banking, Financial Services and Insurance Manufacturing Retail and Consumer Business Communication, Media and Technology | | | 3,274 5,492 5,092 6,742 31,057 67,438 98,495 1,464 183 373 409 | 3,267 5,354 5,431 6,901 32,017 61,219 93,236 1,551 159 422 423 602 | 2,708 4,818 4,881 6,228 29,245 52,801 82,046 1,734 174 356 502 788 3,554 | 4,91' 5,07' 6,23' 30,57' 58,52' 89,09' 1,84' 14' 27' 43' 70' | |

The Group has reclassified hi-tech operating segment to communication, media and technology (previously reported as telecom, media and entertainment) and travel, transportation and hospitality operating segment to retail and consumer business (previously reported as retail and consumer packaged goods) reportable segments. These changes have been made retrospectively to the segment information of prior periods presented.

Registered Office: 9th Floor, Nirmal Bullding, Nariman Point, Mumbai 400021
Statement of Audited Standalone Financial Results for the Quarter and Nine months ended December 31, 2016

(₹ in crores)

| | | | Quarter ended | | Nine mon | ths ended | Year ended |
|----|---|----------|---------------|----------|----------|-----------|------------|
| | | December | September | December | December | December | March |
| | | 31, | 30, | 31, | 31, | 31, | 31, |
| | | 2016 | 2016 | 2015 | 2016 | 2015 | 2016 |
| 1 | INCOME FROM OPERATIONS (NET) | 23,184 | 23,016 | 21,621 | 69,287 | 63,606 | 85,864 |
| 2 | EXPENSES | 1 1 | | | | | |
| | a) Employee costs | 11,941 | 11,937 | 10,809 | 35,769 | 31,231 | 42,420 |
| | b) Fees to external consultants | 1,681 | 1,664 | 1,530 | 5,064 | 4,341 | 5,978 |
| | c) Depreciation and amortisation expense | 394 | 396 | 365 | 1,176 | 1,075 | 1,459 |
| | d) Other operating expenses | 2,814 | 2,596 | 2,490 | 8,080 | 7,678 | 10,412 |
| | Total expenses | 16,830 | 16,593 | 15,194 | 50,089 | 44,325 | 60,269 |
| 3 | PROFIT FROM OPERATIONS BEFORE OTHER INCOME, | 6,354 | 6,423 | 6,427 | 19,198 | 19,281 | 25,595 |
| | FINANCE COSTS AND TAX (1-2) | 1 1 | | | | | |
| 4 | OTHER INCOME (NET) | 1,360 | 1,175 | 1,147 | 3,514 | 2,817 | 3,757 |
| 5 | PROFIT BEFORE FINANCE COSTS AND TAX (3+4) | 7,714 | 7,598 | 7,574 | 22,712 | 22,098 | 29,352 |
| 6 | FINANCE COSTS | 3 | 3 | 5 | 12 | 9 | 13 |
| 7 | PROFIT BEFORE TAX (5-6) | 7,711 | 7,595 | 7,569 | 22,700 | 22,089 | 29,339 |
| 8 | TAX EXPENSE | 1,627 | 1,637 | 1,578 | 4,880 | 4,742 | 6,264 |
| 9 | NET PROFIT FOR THE PERIOD (7-8) | 6,084 | 5,958 | 5,991 | 17,820 | 17,347 | 23,075 |
| 10 | OTHER COMPREHENSIVE INCOME | 193 | 340 | 43 | 639 | (100) | (132 |
| | TOTAL COMPREHENSIVE INCOME (9+10) | 6,277 | 6,298 | 6,034 | 18,459 | 17,247 | 22,943 |
| 12 | Paid up equity share capital | 197.04 | 197.04 | 197.04 | 197.04 | 197.04 | 197.04 |
| | (Face Value : ₹ 1 per share) | | | | | | |
| 13 | Total Reserves | | | | | | 64,816 |
| | Basic and diluted earnings per share (in ₹) | 30.88 | 30.24 | 30.40 | 90.44 | 88.04 | 117.13 |

Select explanatory notes to the Statement of Audited Financial Results for the Quarter and Nine months ended December 31, 2016

- The audited consolidated financial results and the audited standalone financial results of the Company for the quarter and nine months ended December 31, 2016 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at its meeting held on January 12, 2017.
- 2. The Company adopted Indian Accounting Standards ("Ind AS") from April 1, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India. Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS 34.
- 3. Reconciliations between consolidated and unconsolidated financial results, as previously reported (referred to as 'Previous GAAP') and Ind AS for quarters/year presented are as under:

TOTAL COMPREHENSIVE INCOME RECONCILIATION

(₹ in crores)

| | | Consolidated | | Unconsolidated | | |
|--|--|--|---|--|--|---|
| | For the quarter ended December 31, 2015 | For Nine months ended December 31, 2015 | For the year ended March 31, 2016 | For the quarter ended December 31, 2015 | For Nine months ended December 31, 2015 | For the year ended March 31, 2016 |
| Net Profit under Previous GAAP | 6,103 | 17,952 | 24,375 | 5,957 | 17,230 | 22,883 |
| Actuarial (gain)/loss on employee defined benefit funds recognised in Other Comprehensive Income | 33 | 76 | 114 | 21 | 45 | 122 |
| Effect of change in depreciation method recognised as change in estimate | 13 | 45 | 57 | 23 | 74 | 97 |
| Obligation to acquire non-controlling interest in a subsidiary | (4) | (10) | (15) | * | - 31 | |
| Effect of measuring investments at fair value through profit and | 10 | 19 | (2) | 3 | 11 | (3) |
| loss Deferred taxes including taxes on undistributed earnings of | (34) | (100 | (202 | (6) | (18 | (28) |
| subsidiaries | 1 | 9 | 11 | (7) | 5 | 4 |
| Others | 6,125 | | 24,338 | , | | 23,075 |
| Net Profit for the period under Ind AS Other Comprehensive Income | 14 | | 269 | | (100 | (132) |
| Total Comprehensive Income under Ind AS | 6,139 | 18,115 | 24,607 | 6,034 | 17,247 | 22,943 |

- 4. The Board of Directors at its meeting held on January 12, 2017, has declared a third interim dividend of ₹ 6.50 per equity share.
- 5. The results for the quarter ended December 31, 2016 are available on the Bombay Stock Exchange website (URL: www.nseindia.com/corporates) and on the Company's website (URL: www.tcs.com/investors).

For and on behalf of the Board of Directors

Ch asst

N.Chandrasekaran CEO & Managing Director

Mumbai January 12, 2017



TCS/BM/132/SE/2016-17

January 12, 2017

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Mumbai Kind Attn: Manager, Listing Department BSE Limited
P. J. Towers, Dalal Street,
Mumbai
Kind Attn: General Manager
Department of Corporate Services
Scrip Code No. 532540 (BSE)

Dear Sirs,

Sub: Press Release

Pursuant to Regulation 30 of SEBI (Listing Obligations & Disclosure Requirements), Regulation 2015, we are enclosing herewith a copy of a Press Release which will be disseminated shortly. The Press Release is self-explanatory.

The above information is also available on the website of the Company: www.tcs.com.

Thanking you,

Yours faithfully,

For Tata Consultancy Services Limited

aprekan

Suprakash Mukhopadhyay

Vice President and Company Secretary

Encl: As above



For immediate use PRESS RELEASE IFRS & Ind AS ₹

Strong Digital demand, great execution mark robust Q3

Quarterly Net Profit at \$1 billion

- Net profit at ₹ 6,778 Cr; up 2.9% Q-o-Q & 10.9% Y-o-Y in Q3
- Revenue at ₹ 29,735 Cr up 8.7% Y-o-Y; 1.5% Q-o-Q
- Constant currency revenue growth of 2.0%, Volume growth of 1.0% QoQ
- Digital revenues at 16.8%; up 30.2% Y-o-Y

MUMBAI, January 12, 2017: Tata Consultancy Services (BSE: 532540, NSE: TCS), the leading IT services, consulting and business solutions firm reported its consolidated financial results according to IFRS and Ind AS as on December 31, 2016.

Financial Highlights for Quarter Ended December 31, 2016

- Operating Margins stable at 26.0%
- Operating Income at ₹7,733 crore; Growth of 6.3% Y-o-Y and 1.5% Q-o-Q
- Strong Free Cash Flows at 111% of Net Profit
- Total Dividend per share of ₹ 6.50; Earnings Per Share at ₹ 34.40
 Proposed record date 24/01/17; Payment date 01/02/17

Business Highlights for Quarter Ended December 31, 2016

- Total employees: 378,497; Gross addition: 18,362 employees
- Attrition down further Q-o-Q to 11.3% (LTM) in IT Services
- Clients in \$50M + revenue band increased by 2 and in \$10M + revenue band by 5

Commenting on the Q3 performance, CEO and MD, N Chandrasekaran said: "The resilience of our business model and strength of our operating strategy has been brought to the fore by our performance in Q3, traditionally a quarter of weak demand. Our strengths in Digital, Platforms and Cloud as well as our deep knowledge of the customers' domain are driving our ability to play a strategic role and make a holistic impact on the business."

Mr Chandrasekaran added: "To support and sustain our Digital business that is growing at 30% on an annual basis, we continue to build new capabilities in Digital technologies, empower employees to enhance agility in the workplace and invest more to develop IP-based platforms and products. Some of these products and platforms are maturing with greater customer adoption while others continue to be incubated in our Innovation labs. As digital adoption increases in 2017, we are well prepared to lead this change."

Rajesh Gopinathan, Chief Financial Officer, said: "We have shown great discipline and control at all levels to deliver another credible quarter. Alongside a good growth performance, we have been able to keep profitability stable in our desired range and deliver over \$1 billion in free cash flow during the quarter."

TATA CONSULTANCY SERVICES

Experience certainty



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During Q3, growth was led by Energy & Utilities (up 5.8% sequentially), Hi-Tech (up 2.6% sequentially), BFSI (up 2.1% sequentially), Manufacturing (up 2.1% sequentially) and Retail (up 1.9% sequentially) in constant currency.

From a geography perspective, emerging markets like Latin America and India clocked double digit growth of 12.5% and 10.3% sequentially respectively while North America grew 2.2% sequentially and UK grew 1.7% sequentially.

From a services perspective, strength in growing segments like Platforms, Cloud and Internet of Things is evident from the growth in Asset Leveraged Solutions (up 21% sequentially), Infrastructure services (up 9.5% sequentially) and Engineering and Industrial Services (up 3.1% sequentially).

Select Digital Wins:

- Engaged by a North America based investment services firm for a consulting engagement to define an end-to-end strategy for predicting commercial loan performance using machine learning
- Selected by a European multinational pharmaceutical company to empower employees Digitally as a part of initiative to reimagine the workplace
- Selected by a leading North American auto insurance company to reimagine the driver's connected cars experience
- Chosen by a leading North American insurance firm to transform their legacy claims program by using TCS proprietary Big Data product TCS Active Archive™
- Selected by an American multinational financial services corporation to deliver advanced analytics using a comprehensive data management framework developed using TCS Big Data methodology
- Chosen by a North American federal bank for an architecture and strategy consulting engagement to define their enterprise data strategy, operating model and execution roadmap
- Chosen by a leading North American Bank to implement an end-to-end data transformation program using big data technologies
- Selected by a leading North American Utilities company to transform their customer experience through a state-of-the-art digital customer engagement platform across all channels

Select Wins in Q3

- Selected by a large European Bank as global strategic partner for IT transformation programs
- Chosen as a Strategic Partner by a Global Financial Services major in North America to deliver Enterprise Infrastructure and Production Services leveraging Ignio[™], TCS¹ cognitive automation product.
- Selected by a leading energy company in United Kingdom for next-generation initiatives to enable faster adoption of cloud-based infrastructure and applications
- Selected by a large Global Bank for a multi-year transformation project to optimise IT operations.
- Selected by a North American Tier-1 Manufacturer as a strategic global transformation partner to drive in business agility, operational efficiency and IT model refinements.
- Chosen by a large Europe retailer for establishing a Global Enterprise cloud across ANZ, US and Europe.
- Engaged by India government for the transformation of digital services in areas of customs, central
 excise and service tax to enable GST implementation and the ease of doing business.
- Selected by a large equipment rentals company in Japan to transform and replace its core systems
- Selected by a leading European supplier of logistics & communication solutions to households and businesses to manage and digitally transform their core operational systems

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Innovation and Intellectual Property:

As of December 31, 2016, the company has applied for **3161** patents, including **80** applied during the quarter. Till date the company has been granted **440** patents

Human Resources:

The total employee strength at the end of Q3 was 378,497 on a consolidated basis with gross addition of 18,362 (net addition: 6,978) employees. The total attrition rate (LTM) further fell to 11.3% in IT services and was at 12.2% including BPS. The percentage of women in TCS rose to an all-time high of 34.6%.

"Our efforts and investments to build professionals with the right digital skills continues and now more than 190,000 TCSers are equipped with new capabilities to help our customers with their transformations. We are also happy that our retention rates continue to rise as we remain engaged with our employees to help them succeed in a digital world," said Ajoy Mukherjee, Executive vice president and Global Head, Human Resources.

Awards and Recognition:

Business Leadership:

- Gold award for TCS New York City Marathon App at Best in Biz Awards 2016
- 'BEST Award' 2016 from the Association for Talent Development
- Named the "Top Employer Asia Pacific 2017" by the Top Employers Institute:
 - First Time Top Employer Certifications in Philippines and China and Multi-year Certifications in Australia, India and Singapore
- Named 'Top 100 Excellence Employer of China' and award for 'Excellence in HR Management Team' in China
- Selected as a member of the Intellectual Property (IP) Asia Elite 2016

Partner:

- Won 'Supplier of the Year 2016' Award from Cisco Systems Inc.
- Awarded the Transformation Solution Partner 2016 for Americas by Hitachi Data systems
- Won The Pega Japan Best Partner Award 2016
- Awarded at Experison 2016
 - o Most Active Partner
 - o Most Innovative Mobile Device Lab deployment for a leading Europe-based telecom provider
 - o '2016 Digital Innovator of the Year'

Sustainability:

- Won 'Project of the Year Contribution to Community' at PMI India Awards 2016
- Received award for Social Inclusion and Diversity in Ecuador
- Won the International Green Apple Environment Award for Carbon Reduction in UK & Ireland.
- Award for contribution towards community service in South Africa

TATA CONSULTANCY SERVICES Experience certainty



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About Tata Consultancy Services Ltd (TCS)

Tata Consultancy Services is an <u>IT services</u>, <u>consulting</u> and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match. TCS offers a consulting-led, integrated portfolio of <u>IT</u>, <u>BPS,infrastructure</u>, <u>engineering</u> and <u>assurance services</u>. This is delivered through its unique <u>Global Network Delivery Model</u>™, recognized as the benchmark of excellence in software development. A part of the Tata group, India's largest industrial conglomerate, TCS has over 378,000 of the world's best-trained consultants in 45 countries. The company generated consolidated revenues of US \$16.5 billion for year ended March 31, 2016 and is listed on the BSE (formerly Bombay Stock Exchange) and the NSE (National Stock Exchange) in India. For more information, visit us at <u>www.tcs.com</u>

To stay up-to-date on TCS news follow @TCS

For more information please contact:

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| Snamala.p@tcs.com | |



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IFRS Financial Statements

Unaudited Condensed Consolidated Statements of Comprehensive Income
For the three-month periods ended December 31, 2015, September 30, 2016 and December 31, 2016
(In millions of ₹, except per share data)

| F. | Three-month period | Three-month period | Three-month period ended |
|-----------------------------|----------------------------|-----------------------------|--------------------------|
| | ended December 31, 2015 | ended September 30, 2016 | December 31, 2016 |
| Revenue | 273,640 | 292,840 | 297,350 |
| Cost of revenue | 152,194 | 165,340 | 168,780 |
| Gross margin | 121,446 | 127,500 | 128,570 |
| SG & A expenses | 48,684 | 51,330 | 51,240 |
| Operating income | 72,762 | 76,170 | 77,330 |
| Other income (expense), net | 6,991 | 10,520 | 11,850 |
| Income before income taxes | 79,753 | 86,690 | 89,180 |
| Income taxes | 18,501 | 20,660 | 21,040 |
| Income after income taxes | 61,252 | 66,030 | 68,140 |
| Minority interest | 157 | 170 | 360 |
| Net income | 61,095 | 65,860 | 67,780 |
| Earnings per share in ₹ | 31.01 | 33.43 | 34.40 |

Unaudited Condensed Consolidated Statements of Financial Position As of March 31, 2016 and December 31, 2016 (In millions of ₹)

| | As of March 31, 2016 | As of December 31, 2016 |
|--------------------------------------|----------------------|-------------------------|
| Assets | | |
| Property and equipment | 117,900 | 116,970 |
| Intangible assets and Goodwill | 39,460 | 38,280 |
| Accounts Receivable | 240,730 | 242,120 |
| Unbilled Revenues | 39,920 | 45,370 |
| Investments | 228,220 | 349,210 |
| Cash and Cash equivalents | 62,950 | 37,460 |
| Other current assets | 63,740 | 87,230 |
| Other non-current assets | 119,200 | 89,350 |
| Total Assets | 912,120 | 1,005,990 |
| Liabilities and Shareholders' Equity | • | |
| Shareholders' Funds | 731,890 | 838,470 |
| Long term borrowings | 830 | 590 |
| Short term borrowings | 1,620 | 1,960 |
| Other current liabilities | 154,070 | 140,640 |
| Other non-current liabilities | 20,170 | 20,800 |
| Minority Interest | 3,540 | 3,530 . |
| Total Liabilities | 912,120 | 1,005,990 |



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Ind AS Financial Statements

Consolidated Statement of Profit and Loss

For the Quarter ended December 31, 2015, September 30, 2016 and December 31, 2016

(In crores of ₹, except per share data)

| | Quarter ended December 31, 2015 | Quarter ended September 30, 2016 | Quarter ended December 31, 2016 |
|---|---------------------------------------|--|---------------------------------------|
| INCOME | 27,364 | 29,284 | 29,735 |
| EXPENDITURE | | | |
| a) Employee costs | 14,011 | 15,280 | 15,275 |
| b) Other operating expenses | 5,606 | 5,891 | 6,231 |
| c) Depreciation | 471 | 496 | 496 |
| Total Expenditure | 20,088 | 21,667 | 22,002 |
| Profit Before Taxes & Other Income | 7,276 | 7,617 | 7,733 |
| Other income (expense), net | 699 | 1,052 | 1,185 |
| Profit Before Taxes | 7,975 | 8,669 | 8,918 |
| Provision For Taxes | 1,850 | 2,066 | 2,104 |
| Profit After Taxes & Before Minority Interest | 6,125 | 6,603 | 6,814 |
| Minority Interest | 15 | 17 | 36 |
| Net Profit | 6,110 | 6,586 | 6,778 |
| Earnings per share in ₹ | 31.01 | 33.43 | 34.40 |

Consolidated Balance Sheet As at March 31, 2016 and December 31, 2016 (In crores of ₹)

| | As at March 31, 2016 | As at December 31, 2016 |
|--|----------------------|-------------------------|
| ASSETS | | |
| Property, plant and equipment | 11,775 | 11,612 |
| Investments | 22,822 | 34,921 |
| Deferred Tax Assets (net) | 2,908 | 2,674 |
| Goodwill (on consolidation) | 1,669 | 1,633 |
| Cash and Bank Balance | 6,788 | 4,298 |
| Current Assets, Loans and Advances | 33,946 | 36,920 |
| Non-current Assets, Loans and Advances | 9,188 | 6,437 |
| Total Assets | 89,096 | 98,495 |
| Liabilities and Shareholders' Equity | | |
| Shareholders' Funds | 71,072 | 81,742 |
| Minority Interest | 355 | 354 |
| Short term and long term borrowings | 196 | 225 |
| Deferred Tax Liabilities (net) | 805 | 916 |
| Current liabilities and provisions | 15,456 | 14,094 |
| Non-current liabilities and provisions | 1,212 | 1,164 |
| Total Liabilities | 89,096 | 98,495 |



TCS/BM/133/SE/2016-17

January 12, 2017

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Mumbai Kind Attn: Manager, Listing Department BSE Limited
P. J. Towers, Dalal Street,
Mumbai
Kind Attn: General Manager
Department of Corporate Services
Scrip Code No. 532540 (BSE)

Dear Sirs,

Sub: Financial Results for the quarter and nine months ended December 31, 2016

The audited standalone and the consolidated financial results of the Company and its subsidiaries under Ind AS for the quarter and nine months ended December 31, 2016, have been approved and taken on record at a meeting of the Board of Directors of the Company held today at 11 a.m. and concluded at 3:15 p.m.

Thanking you,

Yours faithfully,

For Tata Consultancy Services Limited

Suprakash Mukhopadhyay

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Vice President and Company Secretary